



Personalized learning, unlimited potential.

McGraw Hill, Inc. is a leading global provider of education solutions for preK-12, higher education and professional learning. [Learn more.](#)

Fiscal Year 2026 Performance Summary

Revenue Metrics	~\$2.1B Total Revenue (Increased 0.1% Y/Y)	~\$1.5B Re-occurring Revenue ¹ (Increased 5.8% Y/Y)	~\$1.4B Digital Revenue (Increased 5.5% Y/Y)	~\$1.7B RPO ²
Profitability	~\$1.7B Gross Profit	80.9% Gross Profit Margin (Increased ~100 basis points Y/Y)	~\$744M Adjusted EBITDA ³	35.4% Adjusted EBITDA Margin ⁴ (Increased ~80 basis points Y/Y)
Scale & Usage	100M+ Active Curriculum Licenses	~190 Terabytes of Data	~26B Learning Interactions ⁵	~7.5M Users of AI Learning Tools

Performance Highlights

- Proprietary Data Powers Precision Education.** McGraw Hill served 100M+ active curriculum licenses across 100+ countries in FY 2026. Billions of proprietary learning interactions power personalization at scale and strengthen our moat. Pedagogy, terabytes of data, and AI tools underpin precision learning - delivering the right question at the right moment.
- Teacher-Centric AI Solutions Strengthen Learning Ecosystem.** Eight embedded AI tools are live across our learning ecosystem, with three more launching in FY 2027⁶. AI Reader, Teacher Assistant, and Writing Assistant fit into classroom workflows, helping educators personalize instruction efficiently while keeping learning human-centered.
- Outcomes-Driven Markets Fuel Stability and AI Growth Opportunities.** We operate in standards and accreditation-driven markets with long purchasing cycles, strong institutional relationships, trusted content, and meaningful learner-data advantages. Workflow-embedded technology supports retention, pricing power, and TAM expansion. Emerging AI, including Agentic systems, can unlock new revenue streams and assist in the creation of new products.
- FY 2027 Set to Build on Upside in FY 2026⁶.** FY 2026 results exceeded guidance. McGraw Hill remains positioned for accelerating growth, margin expansion, and stronger cash flow in FY 2027⁶.
- Durable Revenue Model and Growth Visibility.** McGraw Hill's business model provides durability and visibility. Demand for our tools and curriculum is increasing. Higher Education market share gains continued, net dollar retention closed the year at 114%, and net promoter score hit a new high. K-12 runway ahead in math and ELA with early momentum aligned with the Science of Reading.
- Unlocking Cash Flow to Enhance Shareholder Value.** In FY 2026, McGraw Hill reduced gross debt by ~\$646 million and achieved ~\$45 million in annualized cash interest savings. As leverage declines and cash flow grows, capital allocation flexibility supports long-term shareholder value creation, business reinvestment, further gross debt reduction, and tuck-in M&A.

1) Re-occurring Revenue represents revenue from offerings that are generally sold as digital subscriptions and multi-year print products. Revenue from digital subscriptions, which are paid for at the time of sale or shortly thereafter, is recognized ratably over the term of the subscription period as the performance obligation is satisfied. For multi-year print products (e.g., workbooks), which are paid for at the beginning of the contract period, each academic year represents a distinct performance obligation. Revenue is recognized upon delivery to the customer for each respective academic year.

2) Remaining Performance Obligations ("RPO") represent the total contracted future revenue that has not yet been recognized. RPO is associated with our digital subscriptions and multi-year print products and is impacted by various factors, including the timing of renewals and purchases, contract durations, and seasonal trends.

3) Adjusted EBITDA is defined as net income (loss) from continuing operations plus interest expense (income), net, income tax provision (benefit), depreciation and amortization, restructuring and cost savings implementation charges, the effects of the application of purchase accounting, advisory fees paid to Platinum Advisors pursuant to the Advisory Agreement (which was terminated upon consummation of our IPO on July 25, 2025), impairment charges, transaction and integration costs, stock-based compensation, (gain) loss on extinguishment of debt and the impact of earnings or charges resulting from matters that we do not consider indicative of ongoing operations.

4) Adjusted EBITDA Margin is calculated by dividing Adjusted EBITDA by total revenue.

5) Learning interactions measures the volume of user-driven educational activities across McGraw Hill platforms, including answering questions, completing assignments, and engaging with learning content. This data captures activity across K-12 platforms (Open Learning, ConnectED, ALEKS), Higher Education (Smartbook, Connect), and Enterprise IDM. For the fiscal year ended March 31, 2026, coverage expanded to include A3K Literacy, Actively Learn, and additional Connect data.

6) See "Cautionary Note Regarding Forward-Looking Statements" in the Annual Report on Form 10-K and "Safe Harbor Statement" in the Earnings Press Release on the Company's [Investor Relations website](#).