

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended March 31, 2025

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from to

Commission File Number: 001-42002

LKQ CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

36-4215970

(I.R.S. Employer Identification No.)

5846 Crossings Boulevard

Antioch, Tennessee

(Address of principal executive offices)

37013

(Zip Code)

Registrant's telephone number, including area code: (615) 781-5200

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of Each Class</u> | <u>Trading Symbol(s)</u> | <u>Name of each exchange on which registered</u> |
|--|---------------------------------|---|
| Common Stock, par value \$.01 per share | LKQ | The Nasdaq Global Select Market |
| 4.125% Notes due 2031 | LKQ31 | The Nasdaq Global Select Market |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | |
|---|--|--|
| Large Accelerated Filer <input checked="" type="checkbox"/> | Accelerated Filer <input type="checkbox"/> | Emerging Growth Company <input type="checkbox"/> |
| Non-accelerated Filer <input type="checkbox"/> | Smaller Reporting Company <input type="checkbox"/> | |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

At April 17, 2025, the registrant had outstanding an aggregate of 258,147,675 shares of Common Stock.

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PART I
FINANCIAL INFORMATION

Item 1. Financial Statements

LKQ CORPORATION AND SUBSIDIARIES
Unaudited Condensed Consolidated Statements of Income
(In millions, except per share data)

| | Three Months Ended March 31, | |
|---|-------------------------------------|-------------|
| | 2025 | 2024 |
| Revenue | \$ 3,463 | \$ 3,703 |
| Cost of goods sold | 2,086 | 2,251 |
| Gross margin | 1,377 | 1,452 |
| Selling, general and administrative expenses | 989 | 1,044 |
| Restructuring and transaction related expenses | 11 | 30 |
| Depreciation and amortization | 90 | 89 |
| Operating income | 287 | 289 |
| Other expense (income): | | |
| Interest expense | 62 | 64 |
| Interest income and other income, net | (11) | (6) |
| Total other expense, net | 51 | 58 |
| Income before provision for income taxes | 236 | 231 |
| Provision for income taxes | 66 | 71 |
| Equity in losses of unconsolidated subsidiaries | 1 | 2 |
| Net income | \$ 169 | \$ 158 |
| Earnings per share: | | |
| Basic | \$ 0.65 | \$ 0.59 |
| Diluted | \$ 0.65 | \$ 0.59 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

LKQ CORPORATION AND SUBSIDIARIES
Unaudited Condensed Consolidated Statements of Comprehensive Income
(In millions)

| | Three Months Ended March 31, | |
|---|------------------------------|--------|
| | 2025 | 2024 |
| Net income | \$ 169 | \$ 158 |
| Other comprehensive income (loss): | | |
| Foreign currency translation, net of tax | 100 | (57) |
| Net change in unrealized gains/losses on cash flow hedges, net of tax | — | 4 |
| Net change in unrealized gains/losses on pension plans, net of tax | 1 | — |
| Other comprehensive income (loss) from unconsolidated subsidiaries | 3 | (5) |
| Other comprehensive income (loss) | 104 | (58) |
| Comprehensive income | \$ 273 | \$ 100 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

LKQ CORPORATION AND SUBSIDIARIES
Unaudited Condensed Consolidated Balance Sheets
(In millions, except per share data)

| | March 31, 2025 | December 31, 2024 |
|--|------------------|-------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 227 | \$ 234 |
| Receivables, net of allowance for credit losses | 1,409 | 1,122 |
| Inventories | 3,361 | 3,220 |
| Prepaid expenses and other current assets | 342 | 330 |
| Total current assets | 5,339 | 4,906 |
| Property, plant and equipment, net | 1,531 | 1,517 |
| Operating lease assets, net | 1,389 | 1,388 |
| Goodwill | 5,538 | 5,448 |
| Other intangibles, net | 1,136 | 1,150 |
| Equity method investments | 156 | 169 |
| Other noncurrent assets | 380 | 377 |
| Total assets | <u>\$ 15,469</u> | <u>\$ 14,955</u> |
| Liabilities and Stockholders' Equity | | |
| Current liabilities: | | |
| Accounts payable | \$ 1,853 | \$ 1,801 |
| Accrued expenses: | | |
| Accrued payroll-related liabilities | 233 | 214 |
| Refund liability | 125 | 126 |
| Other accrued expenses | 375 | 352 |
| Current portion of operating lease liabilities | 245 | 237 |
| Current portion of long-term obligations | 558 | 38 |
| Other current liabilities | 127 | 94 |
| Total current liabilities | 3,516 | 2,862 |
| Long-term operating lease liabilities, excluding current portion | 1,202 | 1,207 |
| Long-term obligations, excluding current portion | 3,840 | 4,127 |
| Deferred income taxes | 399 | 386 |
| Other noncurrent liabilities | 323 | 341 |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Common stock, \$0.01 par value, 1,000.0 shares authorized, 323.8 shares issued and 258.3 shares outstanding at March 31, 2025; 323.6 shares issued and 259.1 shares outstanding at December 31, 2024 | 3 | 3 |
| Additional paid-in capital | 1,558 | 1,556 |
| Retained earnings | 7,753 | 7,662 |
| Accumulated other comprehensive loss | (313) | (417) |
| Treasury stock, at cost; 65.5 shares at March 31, 2025 and 64.5 shares at December 31, 2024 | (2,827) | (2,787) |
| Total Company stockholders' equity | 6,174 | 6,017 |
| Noncontrolling interest | 15 | 15 |
| Total stockholders' equity | 6,189 | 6,032 |
| Total liabilities and stockholders' equity | <u>\$ 15,469</u> | <u>\$ 14,955</u> |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

LKQ CORPORATION AND SUBSIDIARIES
Unaudited Condensed Consolidated Statements of Cash Flows
(In millions)

| | Three Months Ended March 31, | |
|---|---|---------------|
| | 2025 | 2024 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 169 | \$ 158 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: | | |
| Depreciation and amortization | 100 | 100 |
| Stock-based compensation expense | 8 | 8 |
| Other | 2 | 33 |
| Changes in operating assets and liabilities, net of effects from acquisitions and dispositions: | | |
| Receivables | (256) | (249) |
| Inventories | (86) | (52) |
| Other assets | (12) | (55) |
| Prepaid income taxes/income taxes payable | 38 | 47 |
| Accounts payable | 8 | 220 |
| Other liabilities | 26 | 43 |
| Net cash (used in) provided by operating activities | (3) | 253 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchases of property, plant and equipment | (54) | (66) |
| Acquisitions, net of cash acquired | — | (17) |
| Other investing activities, net | 4 | (5) |
| Net cash used in investing activities | (50) | (88) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Borrowings under revolving credit facilities | 392 | 392 |
| Repayments under revolving credit facilities | (233) | (659) |
| Borrowings of other debt, net | 11 | 33 |
| Proceeds from issuance of Euro Notes (2031), net of unamortized bond discount | — | 816 |
| Repayment of Euro Notes (2024) | — | (547) |
| Dividends paid to LKQ stockholders | (78) | (81) |
| Purchase of treasury stock | (40) | (30) |
| Other financing activities, net | (12) | (37) |
| Net cash provided by (used in) financing activities | 40 | (113) |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash | 5 | (7) |
| Net (decrease) increase in cash, cash equivalents and restricted cash | (8) | 45 |
| Cash, cash equivalents and restricted cash, beginning of period ⁽¹⁾ | 239 | 299 |
| Cash, cash equivalents and restricted cash, end of period ⁽¹⁾ | <u>\$ 231</u> | <u>\$ 344</u> |
| Supplemental disclosure of cash paid for: | | |
| Income taxes, net of refunds | \$ 31 | \$ 27 |
| Interest | 60 | 43 |

⁽¹⁾ See Note 12, "Cash, Cash Equivalents and Restricted Cash" for further information on restricted cash.

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

LKQ CORPORATION AND SUBSIDIARIES
Unaudited Condensed Consolidated Statements of Stockholders' Equity
(In millions, except per share data)

| Three Months Ended March 31, 2025 | | | | | | | | | |
|--|--------------|--------|----------------|------------|----------------------------|-------------------|--------------------------------------|-------------------------|----------------------------|
| LKQ Stockholders | | | | | | | | | |
| | Common Stock | | Treasury Stock | | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive Loss | Noncontrolling Interest | Total Stockholders' Equity |
| | Shares | Amount | Shares | Amount | | | | | |
| Balance as of January 1, 2025 | 323.6 | \$ 3 | (64.5) | \$ (2,787) | \$ 1,556 | \$ 7,662 | \$ (417) | \$ 15 | \$ 6,032 |
| Net income | — | — | — | — | — | 169 | — | — | 169 |
| Other comprehensive income | — | — | — | — | — | — | 104 | — | 104 |
| Purchase of treasury stock | — | — | (1.0) | (40) | — | — | — | — | (40) |
| Vesting of restricted stock units, net of shares withheld for employee tax | 0.2 | — | — | — | (6) | — | — | — | (6) |
| Stock-based compensation expense | — | — | — | — | 8 | — | — | — | 8 |
| Dividends declared to LKQ stockholders (\$0.30 per share) | — | — | — | — | — | (78) | — | — | (78) |
| Balance as of March 31, 2025 | 323.8 | \$ 3 | (65.5) | \$ (2,827) | \$ 1,558 | \$ 7,753 | \$ (313) | \$ 15 | \$ 6,189 |

| Three Months Ended March 31, 2024 | | | | | | | | | |
|--|--------------|--------|----------------|------------|----------------------------|-------------------|--------------------------------------|-------------------------|----------------------------|
| LKQ Stockholders | | | | | | | | | |
| | Common Stock | | Treasury Stock | | Additional Paid-In Capital | Retained Earnings | Accumulated Other Comprehensive Loss | Noncontrolling Interest | Total Stockholders' Equity |
| | Shares | Amount | Shares | Amount | | | | | |
| Balance as of January 1, 2024 | 323.1 | \$ 3 | (55.9) | \$ (2,424) | \$ 1,538 | \$ 7,290 | \$ (240) | \$ 14 | \$ 6,181 |
| Net income | — | — | — | — | — | 158 | — | — | 158 |
| Other comprehensive loss | — | — | — | — | — | — | (58) | — | (58) |
| Purchase of treasury stock | — | — | (0.6) | (30) | — | — | — | — | (30) |
| Vesting of restricted stock units, net of shares withheld for employee tax | 0.4 | — | — | — | (5) | — | — | — | (5) |
| Stock-based compensation expense | — | — | — | — | 8 | — | — | — | 8 |
| Dividends declared to LKQ stockholders (\$0.30 per share) | — | — | — | — | — | (81) | — | — | (81) |
| Balance as of March 31, 2024 | 323.5 | \$ 3 | (56.5) | \$ (2,454) | \$ 1,541 | \$ 7,367 | \$ (298) | \$ 14 | \$ 6,173 |

The accompanying notes are an integral part of the Unaudited Condensed Consolidated Financial Statements.

LKQ CORPORATION AND SUBSIDIARIES
Notes to Unaudited Condensed Consolidated Financial Statements

Note 1. Interim Financial Statements

LKQ Corporation, a Delaware corporation, is a holding company and all operations are conducted by subsidiaries. When the terms "LKQ," the "Company," "we," "us," or "our" are used in this document, those terms refer to LKQ Corporation and its consolidated subsidiaries.

We have prepared the accompanying Unaudited Condensed Consolidated Financial Statements pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC") applicable to interim financial statements. Accordingly, certain information related to our significant accounting policies and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted. These Unaudited Condensed Consolidated Financial Statements reflect, in the opinion of management, all material adjustments (which include only normally recurring adjustments) necessary to fairly state, in all material respects, our financial position, results of operations and cash flows for the periods presented.

We have reclassified certain prior period amounts in the Unaudited Condensed Consolidated Statements of Cash Flows to conform to the current period presentation.

Results for interim periods are not necessarily indicative of the results that can be expected for any subsequent interim period or for a full year. These interim financial statements should be read in conjunction with our audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2024 filed with the SEC on February 20, 2025 ("2024 Form 10-K").

Recent Accounting Pronouncements

In December 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." The ASU requires disclosure of disaggregated income taxes paid, prescribes standard categories for the components of the effective tax rate reconciliation, and modifies other income tax-related disclosures. The ASU is effective for fiscal years beginning after December 15, 2024, and requires prospective application with the option to apply it retrospectively. We are currently evaluating the impact of adopting this ASU on our consolidated financial statements.

In November 2024, the FASB issued Accounting Standards Update 2024-03, "Income Statement-Reporting Comprehensive Income-Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses." The ASU requires disclosure of specific expense categories within relevant income statement captions. The amendments in this ASU are effective for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027. The ASU can be adopted prospectively or retrospectively and early adoption is permitted. We are currently evaluating the impact of adopting this ASU on our consolidated financial statements.

Note 2. Allowance for Credit Losses

Our allowance for credit losses was \$52 million and \$56 million as of March 31, 2025 and December 31, 2024, respectively. The provision for credit losses was \$5 million and \$3 million for the three months ended March 31, 2025 and 2024, respectively.

Note 3. Intangible Assets

Goodwill and indefinite-lived intangible assets are tested for impairment at least annually. We performed our annual impairment test during the fourth quarter of 2024, and determined no impairment existed as all of our reporting units had a fair value estimate which exceeded the carrying value by at least 10%. The fair value estimates of our reporting units were established using weightings of the results of a discounted cash flow methodology and a comparative market multiples approach. Goodwill and indefinite-lived intangible assets impairment testing may also be performed on an interim basis when events or circumstances arise that may lead to impairment. We did not identify any indicators of impairment in the first three months of 2025 that necessitated an interim test of goodwill impairment or indefinite-lived intangible assets impairment.

Note 4. Revenue Recognition

Disaggregated Revenue

We report revenue in two categories: (i) parts and services and (ii) other.

Parts revenue is generated from the sale of vehicle products including replacement parts, components and systems used in the repair and maintenance of vehicles and specialty products and accessories to improve the performance, functionality and appearance of vehicles. Services revenue includes (i) additional services that are generally billed concurrently with the related product sales, such as the sale of service-type warranties, (ii) fees for admission to our self service yards, and (iii) diagnostic and repair services.

For Wholesale - North America and Self Service, vehicle replacement products include sheet metal collision parts such as doors, hoods, and fenders; bumper covers; head and tail lamps; mirrors; grilles; wheels; and large mechanical items such as engines and transmissions. For Europe, and to a lesser extent for Wholesale - North America, vehicle replacement products include a wide variety of small mechanical products such as brake pads, discs and sensors; clutches; electrical products such as spark plugs and batteries; steering and suspension products; filters; and oil and automotive fluids. Additionally, in both our Wholesale - North America and Europe segments, we sell paint and paint related consumables for refinishing vehicles. For our Specialty operations, we serve seven product segments: truck and off-road; speed and performance; recreational vehicles ("RV"); towing; wheels, tires and performance handling; marine; and miscellaneous accessories.

Other revenue includes sales of scrap and precious metals (platinum, palladium, and rhodium), bulk sales to mechanical manufacturers (including cores) and sales of aluminum ingots and sows from furnace operations. We derive scrap metal and other precious metals from several sources in both our Wholesale - North America and Self Service segments, including vehicles that have been used in our recycling operations and vehicles from original equipment manufacturers ("OEMs") and other entities that contract with us for secure disposal of "crush only" vehicles. Revenue from the sale of hulks in our Wholesale - North America and Self Service segments is recognized based on a price per ton of delivered material when the customer (processor) collects the scrap.

The following table sets forth our revenue disaggregated by category and reportable segment (in millions):

| | Three Months Ended March 31, | |
|---------------------------|------------------------------|----------|
| | 2025 | 2024 |
| Wholesale - North America | \$ 1,336 | \$ 1,422 |
| Europe | 1,515 | 1,637 |
| Specialty | 393 | 422 |
| Self Service | 51 | 54 |
| Parts and services | 3,295 | 3,535 |
| Wholesale - North America | 76 | 78 |
| Europe | 7 | 7 |
| Self Service | 85 | 83 |
| Other | 168 | 168 |
| Total revenue | \$ 3,463 | \$ 3,703 |

Variable Consideration

Amounts related to variable consideration on our Unaudited Condensed Consolidated Balance Sheets are as follows (in millions):

| | Classification | March 31, 2025 | December 31, 2024 |
|--------------------------------|---|----------------|-------------------|
| Return asset | Prepaid expenses and other current assets | \$ 68 | \$ 67 |
| Refund liability | Refund liability | 125 | 126 |
| Variable consideration reserve | Receivables, net of allowance for credit losses | 97 | 136 |

Revenue by Geographic Area

Our net sales are attributed to geographic area based on the location of the selling operation. The following table sets forth our revenue by geographic area (in millions):

| | Three Months Ended March 31, | |
|-----------------|------------------------------|-----------------|
| | 2025 | 2024 |
| Revenue | | |
| United States | \$ 1,681 | \$ 1,795 |
| Germany | 426 | 425 |
| United Kingdom | 417 | 445 |
| Other countries | 939 | 1,038 |
| Total revenue | <u>\$ 3,463</u> | <u>\$ 3,703</u> |

Note 5. Restructuring and Transaction Related Expenses

From time to time, we initiate restructuring plans to integrate acquired businesses, to align our workforce with strategic business activities, or to improve efficiencies in our operations. Below is a summary of our current restructuring plans:

2024 Global Restructuring Plan

In the first quarter of 2024, we began a global restructuring initiative focused on enhancing profitability. This initiative includes exiting businesses and markets that do not align with our strategic objectives and executing on opportunities to reduce costs, streamline operations and consolidate facilities. As we continue to move forward with our plan, we have incurred and expect to incur impairments and other charges related to the disposal of long-lived assets, inventory, and other assets; costs for employee severance; lease termination charges and facility closure costs; and other contract termination charges. We expect that the largest portion of the activity will come from the Europe segment. In 2024, we divested our operations in Slovenia and Bosnia to third parties and, certain operations in Poland to MEKO AB, an equity method investment of which we own 26.6%, and received a combination of cash and notes receivable. Our decision to exit these markets constituted a triggering event to evaluate certain long-lived assets for impairment, and as a result, we incurred impairment charges with the divestitures of Slovenia, Poland, and Bosnia. This plan is scheduled to be substantially complete by the end of 2025 with an estimated total incurred cost of between \$130 million and \$140 million.

1 LKQ Europe Plan

In 2019, we announced a multi-year plan called "1 LKQ Europe" which is intended to create structural centralization and standardization of key functions to facilitate the operation of the Europe segment as a single business. Under the 1 LKQ Europe plan, we are reorganizing our non-customer-facing teams and support systems through various projects including the implementation of a common Enterprise Resource Planning platform, rationalization of our product portfolio, and creation of a Europe headquarters office and central back office. This plan is scheduled to be substantially complete by the end of 2027 with an estimated total incurred cost of between \$30 million and \$40 million.

Acquisition Integration Plans

After completing the acquisition of a business, we may incur costs related to integrating the acquired business into our current business structure and systems. These costs are typically incurred within a year from the acquisition date and vary in magnitude depending on the size and complexity of the related integration activities. There are no material acquisition integrations plans as of March 31, 2025.

The following table sets forth the expenses incurred related to our restructuring plans (in millions):

| Plan | Expense Type | Three Months Ended March 31, | |
|-------------------------------|--|------------------------------|-------|
| | | 2025 | 2024 |
| 2024 Global Plan | Employee related costs | \$ 7 | \$ — |
| | Facility exit costs | 2 | — |
| | Inventory related costs ⁽¹⁾ | — | 8 |
| | Asset impairments ⁽²⁾ | — | 17 |
| | Other costs | 1 | 2 |
| | Total | \$ 10 | \$ 27 |
| 2022 Global Plan | Facility exit costs | \$ — | \$ 1 |
| | Total | \$ — | \$ 1 |
| 1 LKQ Europe Plan | Employee related costs | \$ — | \$ 1 |
| | Facility exit costs | — | 1 |
| | Total | \$ — | \$ 2 |
| Acquisition Integration Plans | Employee related costs | \$ — | \$ 1 |
| | Facility exit costs | 1 | 4 |
| | Other costs | — | 1 |
| | Total | \$ 1 | \$ 6 |
| Total restructuring expenses | | \$ 11 | \$ 36 |

⁽¹⁾ Recorded to Cost of goods sold in the Unaudited Condensed Consolidated Statements of Income.

⁽²⁾ Related to impairment of assets in Property, plant and equipment, net and Prepaid expenses and other current assets on the Unaudited Condensed Consolidated Balance Sheets.

The following table sets forth the cumulative plan costs by segment related to our restructuring plans (in millions):

| | Cumulative Program Costs | | | | |
|-------------------|---------------------------------|--------|-----------|-----------------|--------|
| | Wholesale - North America | Europe | Specialty | Self Service | Total |
| 2024 Global Plan | \$ 17 | \$ 104 | \$ — | \$ — | \$ 121 |
| 1 LKQ Europe Plan | — | 15 | — | — | 15 |

Transaction Related Expenses

During the three months ended March 31, 2025 and 2024, we incurred expenses totaling an insignificant amount and \$2 million, respectively, for legal, accounting and advisory services related to completed and potential transactions.

Note 6. Earnings Per Share

The following chart sets forth the computation of earnings per share (in millions, except per share amounts):

| | Three Months Ended March 31, | |
|---|------------------------------|---------|
| | 2025 | 2024 |
| Net Income | \$ 169 | \$ 158 |
| Denominator for basic earnings per share—Weighted-average shares outstanding | 259.1 | 267.1 |
| Effect of dilutive securities: | | |
| Restricted stock units ("RSUs") | 0.5 | 0.5 |
| Performance-based RSUs ("PSUs") | — | 0.1 |
| Denominator for diluted earnings per share—Adjusted weighted-average shares outstanding | 259.6 | 267.7 |
| Basic earnings per share | \$ 0.65 | \$ 0.59 |
| Diluted earnings per share ⁽¹⁾ | \$ 0.65 | \$ 0.59 |

⁽¹⁾ Diluted earnings per share was computed using the treasury stock method for dilutive securities.

Note 7. Accumulated Other Comprehensive Income (Loss)

The components of Accumulated Other Comprehensive Income (Loss) are as follows (in millions):

| | Three Months Ended March 31, 2025 | | | | |
|---|------------------------------------|---|--|--|--|
| | Foreign Currency Translation | Unrealized Gain (Loss) on Cash Flow Hedges | Unrealized Gain (Loss) on Pension Plans | Other Comprehensive Income (Loss) from Unconsolidated Subsidiaries | Accumulated Other Comprehensive Income (Loss) |
| Balance as of January 1, 2025 | \$ (411) | \$ (9) | \$ (1) | \$ 4 | \$ (417) |
| Pretax income | 100 | — | — | — | 100 |
| Reclassification of deferred income taxes | — | — | 1 | — | 1 |
| Other comprehensive income from unconsolidated subsidiaries | — | — | — | 3 | 3 |
| Balance as of March 31, 2025 | \$ (311) | \$ (9) | \$ — | \$ 7 | \$ (313) |

| | Three Months Ended March 31, 2024 | | | | |
|---|------------------------------------|---|--|--|--|
| | Foreign Currency Translation | Unrealized Gain (Loss) on Cash Flow Hedges | Unrealized Gain (Loss) on Pension Plans | Other Comprehensive Income (Loss) from Unconsolidated Subsidiaries | Accumulated Other Comprehensive Income (Loss) |
| Balance as of January 1, 2024 | \$ (243) | \$ (11) | \$ 6 | \$ 8 | \$ (240) |
| Pretax (loss) income | (57) | 6 | — | — | (51) |
| Income tax effect | — | (1) | — | — | (1) |
| Reclassification of unrealized gain | — | (1) | — | — | (1) |
| Other comprehensive loss from unconsolidated subsidiaries | — | — | — | (5) | (5) |
| Balance as of March 31, 2024 | \$ (300) | \$ (7) | \$ 6 | \$ 3 | \$ (298) |

Our policy is to reclassify the income tax effect from Accumulated other comprehensive income (loss) to the Provision for income taxes when the related gains and losses are released to the Unaudited Condensed Consolidated Statements of Income.

Note 8. Supply Chain Financing

We utilize voluntary supply chain finance programs to support our efforts in negotiating payment term extensions with suppliers as part of our effort to improve our operating cash flows. As of March 31, 2025 and December 31, 2024, we had \$418 million and \$416 million of Accounts payable outstanding under the arrangements, respectively.

Note 9. Long-Term Obligations

Long-term obligations consist of the following (in millions):

| | Maturity Date | March 31, 2025 | | December 31, 2024 | |
|---|------------------------------|-----------------------|----------|-----------------------|----------|
| | | Interest Rate | Amount | Interest Rate | Amount |
| Senior Unsecured Credit Agreement: | | | | | |
| Term loan payable | January 2026 | 5.80 % | \$ 500 | 5.83 % | \$ 500 |
| Revolving credit facilities | January 2028 | 5.71 % ⁽¹⁾ | 824 | 5.86 % ⁽¹⁾ | 664 |
| Senior Unsecured Term Loan Agreement: | | | | | |
| Term loan payable | July 2026 | 4.39 % | 487 | 4.98 % | 487 |
| Unsecured Senior Notes: | | | | | |
| U.S. Notes (2028) | June 2028 | 5.75 % | 800 | 5.75 % | 800 |
| U.S. Notes (2033) | June 2033 | 6.25 % | 600 | 6.25 % | 600 |
| Euro Notes (2028) | April 2028 | 4.13 % | 270 | 4.13 % | 259 |
| Euro Notes (2031) | March 2031 | 4.13 % | 811 | 4.13 % | 777 |
| | | | | | |
| Notes payable | Various through October 2030 | 2.55 % ⁽¹⁾ | 8 | 3.07 % ⁽¹⁾ | 10 |
| Finance lease obligations | | 4.91 % ⁽¹⁾ | 106 | 5.06 % ⁽¹⁾ | 100 |
| Other debt | | 3.66 % ⁽¹⁾ | 23 | 4.58 % ⁽¹⁾ | 1 |
| Total debt | | | 4,429 | | 4,198 |
| Less: long-term debt issuance costs and unamortized bond discounts | | | (31) | | (33) |
| Total debt, net of debt issuance costs and unamortized bond discounts | | | 4,398 | | 4,165 |
| Less: current maturities, net of debt issuance costs | | | (558) | | (38) |
| Long-term debt, net of debt issuance costs and unamortized bond discounts | | | \$ 3,840 | | \$ 4,127 |

⁽¹⁾ Interest rate derived via a weighted average

Note 10. Derivative Instruments and Hedging Activities

We are exposed to market risks, including the effect of changes in interest rates, foreign currency exchange rates and commodity prices. Under current policies, we may use derivatives to manage our exposure to variable interest rates on our debt and changing foreign exchange rates for certain foreign currency denominated transactions. We do not hold or issue derivatives for trading purposes.

Derivative Instruments Designated as Cash Flow Hedges

In March 2025, we entered into an interest rate swap agreement to mitigate the risk of changing interest rates on our variable interest rate payments related to borrowings under our Senior Unsecured Credit Agreement. Under the terms of the interest rate swap agreement, we pay the fixed interest rate and receive a variable interest rate based on term Secured Overnight Financing Rate ("SOFR") that matches a contractually specified rate under the Senior Unsecured Credit Agreement. The March 2025 agreement replaced the agreements that matured in February 2025 and include a total \$400 million notional amount maturing in November 2025 with a fixed interest rate of 4.11%. Changes in the fair value of the interest rate swaps are recorded in Accumulated other comprehensive loss and reclassified to Interest expense when the hedged interest payments affect earnings. The activity related to the interest rate swaps is classified in operating activities in our Unaudited Condensed Consolidated

Statements of Cash Flows as the activity relates to normal recurring settlements to match interest payments.

All of our interest rate swap contracts have been executed with counterparties that we believe are creditworthy, and we closely monitor the credit ratings of these counterparties.

As of March 31, 2025 and December 31, 2024, the notional amounts, balance sheet classification and fair values of our derivative instruments designated as cash flow hedges were as follows (in millions):

| March 31, 2025 | | | |
|-------------------------------|------------------------|------------------------------|---|
| | Notional Amount | Balance Sheet Caption | Fair Value - Asset / (Liability) |
| Interest rate swap agreement | \$ 400 | Other accrued expenses | \$ — |
| Interest rate swap agreements | 300 | Other accrued expenses | (1) |

| December 31, 2024 | | | |
|-------------------------------|------------------------|------------------------------|---|
| | Notional Amount | Balance Sheet Caption | Fair Value - Asset / (Liability) |
| Interest rate swap agreements | \$ 400 | Other accrued expenses | \$ — |
| Interest rate swap agreements | 300 | Other noncurrent liabilities | (1) |

The activity related to our cash flow hedges is included in Note 7, "Accumulated Other Comprehensive Income (Loss)." As of March 31, 2025, we estimate that \$2 million of derivative losses (net of tax) included in Accumulated other comprehensive loss will be reclassified into our Unaudited Condensed Consolidated Statements of Income within the next 12 months.

Note 11. Fair Value Measurements

Financial Assets and Liabilities Measured at Fair Value

We use the market and income approaches to estimate the fair value of our financial assets and liabilities, and during the three months ended March 31, 2025, there were no significant changes in valuation techniques or inputs related to the financial assets or liabilities that we have historically recorded at fair value. The tiers in the fair value hierarchy include: Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as significant unobservable inputs for which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The following table presents information about our financial assets and liabilities measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation inputs we utilized to determine such fair value as of March 31, 2025 and December 31, 2024 (in millions):

| | March 31, 2025 | | | | December 31, 2024 | | | |
|--------------------------------------|-----------------------|----------------|----------------|--------------|--------------------------|----------------|----------------|--------------|
| | Level 1 | Level 2 | Level 3 | Total | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | | | | | |
| Investments - debt securities | \$ 53 | \$ — | \$ — | \$ 53 | \$ 53 | \$ — | \$ — | \$ 53 |
| Investments - equity securities | 15 | — | — | 15 | 14 | — | — | 14 |
| Total Assets | <u>\$ 68</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 68</u> | <u>\$ 67</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 67</u> |
| Liabilities: | | | | | | | | |
| Interest rate swaps | \$ — | \$ 1 | \$ — | \$ 1 | \$ — | \$ 1 | \$ — | \$ 1 |
| Contingent consideration liabilities | — | — | 3 | 3 | — | — | 3 | 3 |
| Total Liabilities | <u>\$ —</u> | <u>\$ 1</u> | <u>\$ 3</u> | <u>\$ 4</u> | <u>\$ —</u> | <u>\$ 1</u> | <u>\$ 3</u> | <u>\$ 4</u> |

Investments in debt and equity securities relate to our captive insurance subsidiary and are included in Other noncurrent assets on the Unaudited Condensed Consolidated Balance Sheets. The balance sheet classification of the interest rate swap agreements is presented in Note 10, "Derivative Instruments and Hedging Activities." For contingent consideration liabilities, the current portion is included in Other current liabilities and the noncurrent portion is included in Other noncurrent liabilities on the Unaudited Condensed Consolidated Balance Sheets based on the expected timing of the related payments.

We value derivative instruments using a third party valuation model that performs discounted cash flow analysis based on the terms of the contracts and market observable inputs such as current and forward interest rates and current and forward foreign exchange rates.

Our contingent consideration liabilities are related to our business acquisitions. Under the terms of the contingent consideration agreements, payments may be made at specified future dates depending on the performance of the acquired business subsequent to the acquisition. The liabilities for these payments are classified as Level 3 liabilities because the related fair value measurement, which is determined using an income approach, includes significant inputs not observable in the market.

Financial Assets and Liabilities Not Measured at Fair Value

Our debt is reflected on the Unaudited Condensed Consolidated Balance Sheets at cost. The fair value measurements of the borrowings under the credit agreement are classified as Level 2 within the fair value hierarchy since they are determined based upon significant inputs observable in the market, including interest rates on recent financing transactions with similar terms and maturities. We estimated the fair value by calculating the upfront cash payment a market participant would require at March 31, 2025 and December 31, 2024 to assume these obligations. The fair values of the 5.75% senior notes due June 2028 (the "U.S. Notes (2028)"), the 6.25% senior notes due June 2033 (the "U.S. Notes (2033)" and together with the U.S. Notes (2028), the "U.S. Notes (2028/2033)"), the 4.13% senior notes due April 2028 (the "Euro Notes (2028)") and the 4.13% senior notes due March 2031 (the "Euro Notes (2031)") are determined based upon observable market inputs including quoted market prices in markets that are not active, and therefore are classified as Level 2 within the fair value hierarchy.

Based on market conditions as of March 31, 2025 and December 31, 2024, the fair value of the borrowings under the Senior Unsecured Credit Agreement reasonably approximated the carrying values of \$1,324 million and \$1,164 million, respectively. As of both March 31, 2025 and December 31, 2024, the fair value of the borrowings under the Senior Unsecured Term Loan Credit Agreement ("CAD Note") reasonably approximated the carrying value of \$487 million.

The following table provides the carrying and fair value for our other financial instruments as of March 31, 2025 and December 31, 2024 (in millions):

| | As of March 31, 2025 | | As of December 31, 2024 | |
|-------------------|----------------------|------------|-------------------------|------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| U.S. Notes (2028) | \$ 800 | \$ 819 | \$ 800 | \$ 814 |
| U.S. Notes (2033) | 600 | 624 | 600 | 620 |
| Euro Notes (2028) | 270 | 272 | 259 | 261 |
| Euro Notes (2031) | 811 | 820 | 777 | 796 |

Note 12. Cash, Cash Equivalents and Restricted Cash

The following table provides a reconciliation of Cash and cash equivalents as reported in the Unaudited Condensed Consolidated Balance Sheets to Cash, cash equivalents and restricted cash shown in the Unaudited Condensed Consolidated Statements of Cash Flows (in millions):

| | March 31, 2025 | December 31, 2024 |
|--|----------------|-------------------|
| Cash and cash equivalents | \$ 227 | \$ 234 |
| Restricted cash included in Other noncurrent assets ⁽¹⁾ | 4 | 5 |
| Cash, cash equivalents and restricted cash | <u>\$ 231</u> | <u>\$ 239</u> |

⁽¹⁾ Represents cash held with our captive insurance subsidiary for payments on self-insured claims.

Note 13. Segment and Geographic Information

We have four operating segments: Wholesale - North America; Europe; Specialty; and Self Service, each of which is presented as a reportable segment.

The segments are organized based on a combination of geographic areas served and type of product lines offered. The segments are managed separately as the businesses serve different customers and are affected by different economic conditions. Wholesale - North America and Self Service have similar economic characteristics and have common products and services, customers and methods of distribution. We are reporting these operating segments separately to provide greater transparency to investors.

The following tables present our financial performance by reportable segment for the periods indicated (in millions):

| | Wholesale - North America | Europe | Specialty | Self Service | Eliminations | Consolidated |
|--|---------------------------------|-----------------|---------------|-----------------|---------------|-----------------|
| Three Months Ended March 31, 2025 | | | | | | |
| Revenue: | | | | | | |
| Third Party | \$ 1,412 | \$ 1,522 | \$ 393 | \$ 136 | \$ — | \$ 3,463 |
| Intersegment | — | — | 1 | — | (1) | — |
| Total segment revenue | <u>\$ 1,412</u> | <u>\$ 1,522</u> | <u>\$ 394</u> | <u>\$ 136</u> | <u>\$ (1)</u> | <u>\$ 3,463</u> |
| Less: ⁽¹⁾ | | | | | | |
| Cost of goods sold | 785 | 931 | 299 | 72 | | |
| Selling, general and administrative expenses | 410 | 459 | 76 | 44 | | |
| Other segment items ⁽²⁾ | (5) | (9) | (2) | — | | |
| Segment EBITDA | <u>\$ 222</u> | <u>\$ 141</u> | <u>\$ 21</u> | <u>\$ 20</u> | \$ — | \$ 404 |
| Total depreciation and amortization ⁽³⁾ | <u>\$ 49</u> | <u>\$ 39</u> | <u>\$ 8</u> | <u>\$ 4</u> | \$ — | \$ 100 |
| Three Months Ended March 31, 2024 | | | | | | |
| Revenue: | | | | | | |
| Third Party | \$ 1,500 | \$ 1,644 | \$ 422 | \$ 137 | \$ — | \$ 3,703 |
| Intersegment | — | — | 1 | — | (1) | — |
| Total segment revenue | <u>\$ 1,500</u> | <u>\$ 1,644</u> | <u>\$ 423</u> | <u>\$ 137</u> | <u>\$ (1)</u> | <u>\$ 3,703</u> |
| Less: ⁽¹⁾ | | | | | | |
| Cost of goods sold | 837 | 1,021 | 317 | 77 | | |
| Selling, general and administrative expenses | 426 | 493 | 81 | 44 | | |
| Other segment items ⁽²⁾ | (7) | (13) | (2) | — | | |
| Segment EBITDA | <u>\$ 244</u> | <u>\$ 143</u> | <u>\$ 27</u> | <u>\$ 16</u> | \$ — | \$ 430 |
| Total depreciation and amortization ⁽³⁾ | <u>\$ 49</u> | <u>\$ 39</u> | <u>\$ 8</u> | <u>\$ 4</u> | \$ — | \$ 100 |

⁽¹⁾ The significant expense categories and amounts align with the segment-level information that is regularly provided to the chief operating decision maker ("CODM"). Intersegment expenses are included within the amounts shown.

⁽²⁾ Amounts primarily represent other non operating income and expenses within each segment, as well as reconciling items to remove depreciation - cost of goods sold and restructuring - cost of goods sold, which are excluded from the calculation of Segment EBITDA. See Note 5, "Restructuring and Transaction Related Expenses" for additional information on the restructuring charges.

⁽³⁾ Amounts presented include depreciation and amortization expense recorded within Cost of goods sold, SG&A expenses and Restructuring and transaction related expenses.

The key measure of segment profit or loss reviewed by our CODM, our Chief Executive Officer, is Segment EBITDA. The CODM uses Segment EBITDA to compare profitability among the segments and evaluate business strategies. Segment EBITDA includes revenue and expenses that are controllable by the segment. Corporate general and administrative expenses are allocated to the segments based on usage, with shared expenses apportioned based on the segment's percentage of consolidated revenue. We calculate Segment EBITDA as Net Income excluding net income and loss attributable to noncontrolling interest; income and loss from discontinued operations; depreciation; amortization; interest; gains and losses on debt extinguishment; income tax expense; restructuring and transaction related expenses; change in fair value of contingent consideration liabilities; other gains and losses related to acquisitions, equity method investments, or divestitures; equity in losses and earnings of unconsolidated subsidiaries; equity investment fair value adjustments; impairment charges; and direct impacts of the Ukraine/Russia conflict.

The table below provides a reconciliation of Net Income to Segment EBITDA (in millions):

| | Three Months Ended March 31, | |
|---|------------------------------|---------------|
| | 2025 | 2024 |
| Net income | \$ 169 | \$ 158 |
| Adjustments: | | |
| Depreciation and amortization | 100 | 100 |
| Interest expense, net of interest income | 57 | 61 |
| Provision for income taxes | 66 | 71 |
| Equity in losses of unconsolidated subsidiaries | 1 | 2 |
| Equity investment fair value adjustments | (1) | — |
| Restructuring and transaction related expenses ⁽¹⁾ | 11 | 30 |
| Restructuring expenses - cost of goods sold ⁽¹⁾ | — | 8 |
| Direct impacts of Ukraine/Russia conflict ⁽²⁾ | 1 | — |
| Segment EBITDA | <u>\$ 404</u> | <u>\$ 430</u> |

⁽¹⁾ See Note 5, "Restructuring and Transaction Related Expenses" for further information.

⁽²⁾ Adjustments include provisions for and subsequent adjustments to reserves for asset recoverability (primarily receivables and inventory).

The following table presents capital expenditures by reportable segment (in millions):

| | Three Months Ended March 31, | |
|-----------------------------|------------------------------|--------------|
| | 2025 | 2024 |
| Capital Expenditures | | |
| Wholesale - North America | \$ 22 | \$ 21 |
| Europe | 27 | 38 |
| Specialty | 3 | 4 |
| Self Service | 2 | 3 |
| Total capital expenditures | <u>\$ 54</u> | <u>\$ 66</u> |

The following table presents assets by reportable segment (in millions):

| | March 31, 2025 | December 31, 2024 |
|---|-----------------------|--------------------------|
| <u>Receivables, net of allowance for credit losses</u> | | |
| Wholesale - North America | \$ 504 | \$ 483 |
| Europe | 717 | 528 |
| Specialty | 176 | 102 |
| Self Service | 12 | 9 |
| Total receivables, net of allowance for credit losses | 1,409 | 1,122 |
| <u>Inventories</u> | | |
| Wholesale - North America | 1,505 | 1,411 |
| Europe | 1,356 | 1,323 |
| Specialty | 463 | 449 |
| Self Service | 37 | 37 |
| Total inventories | 3,361 | 3,220 |
| <u>Property, plant and equipment, net</u> | | |
| Wholesale - North America | 673 | 675 |
| Europe | 641 | 619 |
| Specialty | 113 | 115 |
| Self Service | 104 | 108 |
| Total property, plant and equipment, net | 1,531 | 1,517 |
| <u>Operating lease assets, net</u> | | |
| Wholesale - North America | 673 | 668 |
| Europe | 487 | 467 |
| Specialty | 117 | 121 |
| Self Service | 112 | 132 |
| Total operating lease assets, net | 1,389 | 1,388 |
| Other unallocated assets | 7,779 | 7,708 |
| Total assets | <u>\$ 15,469</u> | <u>\$ 14,955</u> |

We report net receivables; inventories; net property, plant and equipment; and net operating lease assets by segment as that information is used by the CODM in assessing segment performance. These assets provide a measure for the operating capital employed in each segment. Unallocated assets include cash and cash equivalents, prepaid expenses and other current and noncurrent assets, goodwill, other intangibles and equity method investments.

Our largest countries of operation are the U.S., followed by Germany and the U.K. Additional European operations are located in the Netherlands, Italy, Czech Republic, Belgium, Austria, Slovakia, France and other European countries. Our operations in other countries include wholesale operations in Canada, remanufacturing operations in Mexico, an aftermarket parts freight consolidation warehouse in Taiwan, and administrative support functions in India.

The following table sets forth our tangible long-lived assets by geographic area (in millions):

| | March 31, 2025 | December 31, 2024 |
|---------------------------------|-----------------------|--------------------------|
| <u>Long-lived assets</u> | | |
| United States | \$ 1,559 | \$ 1,590 |
| Germany | 333 | 312 |
| United Kingdom | 302 | 296 |
| Other countries | 726 | 707 |
| Total long-lived assets | <u>\$ 2,920</u> | <u>\$ 2,905</u> |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

Statements and information in this Quarterly Report on Form 10-Q that are not historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and are made pursuant to the “safe harbor” provisions of such Act.

Forward-looking statements include, but are not limited to, statements regarding our outlook, guidance, expectations, beliefs, hopes, intentions and strategies. Words such as “may,” “will,” “plan,” “should,” “expect,” “anticipate,” “believe,” “if,” “estimate,” “intend,” “project” and similar words or expressions are used to identify these forward-looking statements. These statements are subject to a number of risks, uncertainties, assumptions and other factors that may cause our actual results, performance or achievements to be materially different. All forward-looking statements are based on information available to us at the time the statements are made. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

You should not place undue reliance on our forward-looking statements. Actual events or results may differ materially from those expressed or implied in the forward-looking statements. The risks, uncertainties, assumptions and other factors that could cause actual results to differ from the results predicted or implied by our forward-looking statements include factors discussed in our filings with the SEC, including those disclosed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our 2024 Form 10-K and our Quarterly Reports on Form 10-Q (including this Quarterly Report).

Overview

We are a global distributor of vehicle products, including replacement parts, components and systems used in the repair and maintenance of vehicles, and specialty aftermarket products and accessories to improve the performance, functionality and appearance of vehicles.

Buyers of vehicle replacement products have the option to purchase from primarily five sources: new products produced by OEMs; new products produced by companies other than the OEMs, which are referred to as aftermarket products; recycled products obtained from salvage and total loss vehicles; recycled products that have been refurbished; and recycled products that have been remanufactured. We distribute a variety of products to collision and mechanical repair shops, including aftermarket collision and mechanical products; recycled collision and mechanical products; refurbished collision products such as wheels, bumper covers and lights; and remanufactured engines and transmissions. Collectively, we refer to the four sources that are not new OEM products as alternative parts.

We are organized into four operating segments: Wholesale - North America; Europe; Specialty; and Self Service, each of which is presented as a reportable segment.

Our Wholesale - North America segment is a leading provider of alternative vehicle collision replacement products, paint and body repair related products, and alternative vehicle mechanical replacement products, with our sales, processing, and distribution facilities reaching most major markets in the United States and Canada. Our Europe segment is a leading provider of alternative vehicle replacement and maintenance products in Germany, the U.K., the Benelux region (Belgium, Netherlands, and Luxembourg), Italy, Czech Republic, Austria, Slovakia, France and various other European countries. Our Specialty segment is a leading distributor of specialty vehicle aftermarket equipment and accessories reaching most major markets in the U.S. and Canada. Our Self Service segment operates self service retail facilities across the U.S. that sell recycled automotive products from end-of-life-vehicles.

Our operating results have fluctuated on a quarterly and annual basis in the past and can be expected to continue to fluctuate in the future as a result of a number of factors, some of which are beyond our control. Please refer to the factors referred to in Forward-Looking Statements above. Due to these factors and others, which may be unknown to us at this time, our operating results in future periods can be expected to fluctuate. Accordingly, our historical results of operations may not be indicative of future performance.

Acquisitions and Investments

Since our inception in 1998, we have pursued a growth strategy through both organic growth and acquisitions. Our current acquisition strategy focuses on highly accretive tuck-in acquisitions with significant synergies or critical capabilities and no large platform acquisitions are expected. Additionally, from time to time, we make investments in various businesses to advance our strategic objectives.

Sources of Revenue

We report our revenue in two categories: (i) parts and services and (ii) other. Our parts revenue is generated from the sale of vehicle products, including replacement parts, components and systems used in the repair and maintenance of vehicles, and specialty products and accessories used to improve the performance, functionality and appearance of vehicles. Our service revenue is generated primarily from the sale of service-type warranties, fees for admission to our self service yards, and diagnostic and repair services. Revenue from other sources includes sales of scrap and other metals (including precious metals - platinum, palladium and rhodium - contained in recycled parts such as catalytic converters), bulk sales to mechanical manufacturers (including cores) and sales of aluminum ingots and sows from our furnace operations. Other revenue will vary from period to period based on fluctuations in commodity prices and the volume of materials sold. See Note 4, "Revenue Recognition" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for additional information related to our sources of revenue.

Critical Accounting Estimates

The discussion and analysis of our financial condition and results of operations are based upon our Unaudited Condensed Consolidated Financial Statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires management to make use of certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. Our 2024 Form 10-K includes a summary of the critical accounting estimates we believe are the most important to aid in understanding our financial results. There have been no changes to those critical accounting estimates that have had a material impact on our reported amounts of assets, liabilities, revenues or expenses during the three months ended March 31, 2025.

Recently Issued Accounting Pronouncements

See "Recent Accounting Pronouncements" in Note 1, "Interim Financial Statements" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for information related to new accounting standards.

Financial Information by Geographic Area

See Note 4, "Revenue Recognition" and Note 13, "Segment and Geographic Information" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for information related to our revenue and long-lived assets by geographic region.

Key Performance Indicators

We believe that organic revenue growth, Segment EBITDA and free cash flow are key performance indicators for our business. Segment EBITDA is our key measure of segment profit or loss reviewed by our CODM. Free cash flow is a financial measure that is not prepared in accordance with U.S. generally accepted accounting principles ("non-GAAP").

- *Organic revenue growth* - We define organic revenue growth as total revenue growth from continuing operations excluding the effects of acquisitions and divestitures (i.e., revenue generated from the date of acquisition to the first anniversary of that acquisition, net of reduced revenue due to the disposal of businesses) and foreign currency movements (i.e., impact of translating revenue at different exchange rates). Organic revenue growth includes incremental sales from both existing and new (i.e., opened within the last twelve months) locations and is derived from expanding business with existing customers, securing new customers and offering additional products and services. We believe that organic revenue growth is a key performance indicator as this statistic measures our ability to serve and grow our customer base successfully.

- *Segment EBITDA* - See Note 13, "Segment and Geographic Information" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for a description of the calculation of Segment EBITDA. We believe that Segment EBITDA provides useful information to evaluate our segment profitability by focusing on the indicators of ongoing operational results.
- *Free Cash Flow* - We calculate free cash flow as net cash provided by (used in) operating activities, less purchases of property, plant and equipment. Free cash flow provides insight into our liquidity and provides useful information to management and investors concerning cash flow available to meet future debt service obligations and working capital requirements, make strategic acquisitions, repurchase stock, and pay dividends.

These three key performance indicators are used as targets in determining incentive compensation at various levels of the organization, including senior management. By using these performance measures, we attempt to motivate a balanced approach to the business that rewards growth, profitability and cash flow generation in a manner that enhances our long-term prospects.

Results of Operations—Consolidated

The following table sets forth statements of income data as a percentage of total revenue for the periods indicated:

| | Three Months Ended March 31, | |
|---|------------------------------|---------|
| | 2025 | 2024 |
| Revenue | 100.0 % | 100.0 % |
| Cost of goods sold | 60.2 % | 60.8 % |
| Gross margin | 39.8 % | 39.2 % |
| Selling, general and administrative expenses | 28.6 % | 28.2 % |
| Restructuring and transaction related expenses | 0.3 % | 0.8 % |
| Depreciation and amortization | 2.6 % | 2.4 % |
| Operating income | 8.3 % | 7.8 % |
| Total other expense, net | 1.5 % | 1.6 % |
| Income before provision for income taxes | 6.8 % | 6.3 % |
| Provision for income taxes | 1.9 % | 1.9 % |
| Equity in losses of unconsolidated subsidiaries | — % | 0.1 % |
| Net income | 4.9 % | 4.3 % |

Note: In the table above, the sum of the individual percentages may not equal the total due to rounding.

Three Months Ended March 31, 2025 Compared to Three Months Ended March 31, 2024

Revenue

The following table summarizes the changes in revenue by category (in millions):

| | Three Months Ended March 31, | | Change |
|--------------------------|------------------------------|-----------------|-----------------|
| | 2025 | 2024 | |
| Parts & services revenue | \$ 3,295 | \$ 3,535 | \$ (240) |
| Other revenue | 168 | 168 | — |
| Total revenue | <u>\$ 3,463</u> | <u>\$ 3,703</u> | <u>\$ (240)</u> |

The decrease in parts and services revenue of \$240 million, or 6.8%, represented decreases in segment revenue of \$122 million, or 7.4%, in Europe, \$86 million, or 6.0%, in Wholesale - North America, \$29 million, or 6.8%, in Specialty and \$3 million, or 5.7%, in Self Service. This overall decrease was driven by an organic parts and services revenue decrease of \$151 million, or 4.3% (3.1% decrease on a per day basis), a \$56 million, or 1.6%, decrease due to fluctuations in foreign exchange rates and a \$32 million, or 0.9%, decrease due to the net impact of acquisitions and divestitures. Refer to the discussion of our segment results of operations for factors contributing to the changes in revenue by segment for the three months ended March 31, 2025 compared to the three months ended March 31, 2024.

Cost of Goods Sold

Cost of goods sold decreased by \$165 million, or 7.3%, to \$2,086 million for the three months ended March 31, 2025. Cost of goods sold primarily reflects decreases of \$90 million from Europe, \$52 million from Wholesale - North America, \$18 million from Specialty, and \$5 million from Self Service. Cost of goods sold as a percentage of revenue decreased to 60.2% for the three months ended March 31, 2025 from 60.8% for the three months ended March 31, 2024. Cost of goods sold as a percentage of revenue primarily reflects decreases of 0.2% from Europe and 0.2% attributable to restructuring. Refer to the discussion of our segment results of operations for factors contributing to the changes in cost of goods sold by segment for the three months ended March 31, 2025 compared to the three months ended March 31, 2024.

Selling, General and Administrative Expenses

Our SG&A expenses decreased by \$55 million, or 5.3%, to \$989 million for the three months ended March 31, 2025. The year over year decrease in SG&A expense primarily reflects decreases of \$34 million from Europe, \$16 million from Wholesale - North America, and \$5 million from Specialty. SG&A as a percentage of revenue increased to 28.6% for the three months ended March 31, 2025 from 28.2% for the three months ended March 31, 2024. SG&A as a percentage of revenue primarily reflects an increase of 0.3% from Wholesale - North America. Refer to the discussion of our segment results of operations for factors contributing to the changes in SG&A expenses by segment for the three months ended March 31, 2025 compared to the three months ended March 31, 2024.

Restructuring and Transaction Related Expenses

Restructuring and transaction related expenses decreased by \$19 million, primarily due to a \$9 million decrease in restructuring expenses related to our 2024 Global Restructuring plan and a \$5 million decrease in restructuring expenses related to our Acquisition Integration plans.

Provision for Income Taxes

Our effective income tax rate for the three months ended March 31, 2025 was 27.7%, compared to 30.7% for the three months ended March 31, 2024. The decrease in the effective tax rate for the three months ended March 31, 2025 compared to the three months ended March 31, 2024 is primarily attributable to the 3.2% year over year decrease in the unfavorable impact of discrete items, mostly related to the nonrecurring unfavorable tax effects of the 2024 Global Restructuring Plan impairments in the prior year. See Note 5, "Restructuring and Transaction Related Expenses" for further information on the impairments.

Foreign Currency Impact

We translate our statements of income at the average exchange rates in effect for the period. Relative to the rates used during the three months ended March 31, 2024, the Canadian dollar, euro, Czech koruna and pound sterling rates used to translate the three months ended March 31, 2025 statements of income decreased by 6.0%, 3.1%, 3.0% and 0.6%, respectively. Realized and unrealized currency gains and losses combined with the translation effect of the change in foreign currencies against the U.S. dollar had a net negative effect of \$0.01 on diluted earnings per share relative to the prior year period.

Results of Operations—Segment Reporting

We have four reportable segments: Wholesale - North America; Europe; Specialty; and Self Service.

The following table presents our financial performance, including third party revenue, total revenue and Segment EBITDA, by reportable segment for the periods indicated (in millions):

| | Three Months Ended March 31, | | | |
|-----------------------------------|------------------------------|----------------------------|-----------------|----------------------------|
| | 2025 | % of Total Segment Revenue | 2024 | % of Total Segment Revenue |
| <u>Third Party Revenue</u> | | | | |
| Wholesale - North America | \$ 1,412 | | \$ 1,500 | |
| Europe | 1,522 | | 1,644 | |
| Specialty | 393 | | 422 | |
| Self Service | 136 | | 137 | |
| Total third party revenue | <u>\$ 3,463</u> | | <u>\$ 3,703</u> | |
| <u>Total Revenue</u> | | | | |
| Wholesale - North America | \$ 1,412 | | \$ 1,500 | |
| Europe | 1,522 | | 1,644 | |
| Specialty | 394 | | 423 | |
| Self Service | 136 | | 137 | |
| Eliminations | (1) | | (1) | |
| Total revenue | <u>\$ 3,463</u> | | <u>\$ 3,703</u> | |
| <u>Segment EBITDA</u> | | | | |
| Wholesale - North America | \$ 222 | 15.7 % | \$ 244 | 16.3 % |
| Europe | 141 | 9.3 % | 143 | 8.7 % |
| Specialty | 21 | 5.4 % | 27 | 6.4 % |
| Self Service | 20 | 14.6 % | 16 | 11.7 % |

Note: In the table above, the percentages of total segment revenue may not recalculate due to rounding.

The key measure of segment profit or loss reviewed by our CODM, our Chief Executive Officer, is Segment EBITDA. The CODM uses Segment EBITDA to compare profitability among the segments and evaluate business strategies. Segment EBITDA includes revenue and expenses that are controllable by the segment. Corporate general and administrative expenses are allocated to the segments based on usage, with shared expenses apportioned based on the segment's percentage of consolidated revenue. We calculate Segment EBITDA as Net Income excluding net income and loss attributable to noncontrolling interest; income and loss from discontinued operations; depreciation; amortization; interest; gains and losses on debt extinguishment; income tax expense; restructuring and transaction related expenses; change in fair value of contingent consideration liabilities; other gains and losses related to acquisitions, equity method investments, or divestitures; equity in losses and earnings of unconsolidated subsidiaries; equity investment fair value adjustments; impairment charges; and direct impacts of the Ukraine/Russia conflict. See Note 13, "Segment and Geographic Information" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for a reconciliation of total Segment EBITDA to net income.

Three Months Ended March 31, 2025 Compared to Three Months Ended March 31, 2024

Wholesale - North America

The following table provides a reconciliation of Revenue to Segment EBITDA in our Wholesale - North America segment (in millions):

| Wholesale - North America | Three Months Ended March 31, | | | | |
|--|-------------------------------------|-----------------------------------|---------------|-----------------------------------|------------------------|
| | 2025 | % of Total Segment Revenue | 2024 | % of Total Segment Revenue | \$ Change |
| Parts & services revenue | \$ 1,336 | | \$ 1,422 | | \$ (86) ⁽¹⁾ |
| Other revenue | 76 | | 78 | | (2) |
| Total segment revenue | 1,412 | | 1,500 | | (88) |
| Cost of goods sold | 785 | | 837 | | (52) |
| Gross margin | 627 | 44.4 % | 663 | 44.2 % | (36) ⁽²⁾ |
| Selling, general and administrative expenses | 410 | 29.0 % | 426 | 28.3 % | (16) ⁽³⁾ |
| Less: Other segment items ⁽⁴⁾ | (5) | | (7) | | 2 |
| Segment EBITDA | <u>\$ 222</u> | 15.7 % | <u>\$ 244</u> | 16.3 % | <u>\$ (22)</u> |

⁽¹⁾ Parts and services revenue decreased by \$86 million, or 6.0%, to \$1,336 million for the three months ended March 31, 2025. This decrease was primarily due to a parts and services organic revenue decrease of \$76 million, or 5.4% (4.1% on a per day basis), primarily due to a reduction in repairable claims and having one fewer selling days in the current year, partially offset by targeted actions to increase market penetration. The decrease was also driven by an exchange rate decrease of \$14 million, or 1.0%, primarily due to the stronger U.S. dollar against the Canadian dollar.

⁽²⁾ Gross margin decreased by \$36 million, or 5.5%, to \$627 million for the three months ended March 31, 2025. This decrease was driven by lower revenue as described above, partially offset by pricing initiatives.

⁽³⁾ SG&A expenses decreased by \$16 million, or 3.6%, to \$410 million for the three months ended March 31, 2025. The decrease in SG&A expense is primarily due to (i) \$24 million from decreased personnel costs, (ii) \$4 million from decreased freight expenses, and (iii) other individually immaterial factors representing a \$2 million favorable impact in the aggregate, partially offset by (iv) \$5 million from increased vehicle costs, (v) \$5 million from increased professional fees, and (vi) \$4 million from increased facility costs due to increased rent and insurance.

⁽⁴⁾ Amounts primarily represent other non operating income and expenses, as well as reconciling items to remove depreciation - cost of goods sold and restructuring - cost of goods sold, which are excluded from the calculation of Segment EBITDA. See Note 5, "Restructuring and Transaction Related Expenses" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for additional information on restructuring charges.

Europe

The following table provides a reconciliation of Revenue to Segment EBITDA in our Europe segment (in millions):

| Europe | Three Months Ended March 31, | | | | |
|--|------------------------------|----------------------------|---------------|----------------------------|-------------------------|
| | 2025 | % of Total Segment Revenue | 2024 | % of Total Segment Revenue | \$ Change |
| Parts & services revenue | \$ 1,515 | | \$ 1,637 | | \$ (122) ⁽¹⁾ |
| Other revenue | 7 | | 7 | | — |
| Total segment revenue | 1,522 | | 1,644 | | (122) |
| Cost of goods sold | 931 | | 1,021 | | (90) |
| Gross margin | 591 | 38.8 % | 623 | 37.9 % | (32) ⁽²⁾ |
| Selling, general and administrative expenses | 459 | 30.1 % | 493 | 30.0 % | (34) ⁽³⁾ |
| Less: Other segment items ⁽⁴⁾ | (9) | | (13) | | 4 |
| Segment EBITDA | <u>\$ 141</u> | 9.3 % | <u>\$ 143</u> | 8.7 % | <u>\$ (2)</u> |

⁽¹⁾ Parts and services revenue decreased by \$122 million, or 7.4%, to \$1,515 million for the three months ended March 31, 2025. This decrease was primarily due to (i) a parts and services organic revenue decrease of \$45 million, or 2.8% (1.8% on a per day basis), driven by decreased volumes primarily due to difficult economic conditions, heightened competition in certain markets and a negative effect from one fewer selling days, (ii) an exchange rate decrease of \$40 million, or 2.5%, primarily due to the stronger U.S. dollar against the euro, and to a lesser extent, the Czech koruna and pound sterling, and (iii) an acquisition and divestiture decrease of \$36 million, or 2.2%, primarily related to the divestiture of certain operations in Poland, Slovenia and Bosnia in 2024.

⁽²⁾ Gross margin decreased by \$32 million, or 5.2%, to \$591 million for the three months ended March 31, 2025. The decrease was primarily attributable to decreased revenue, partially offset by an \$8 million reduction in cost of goods sold primarily related to restructuring expenses incurred as part of the 2024 Global Restructuring Plan in the prior year period. These restructuring expenses are excluded from the calculation of Segment EBITDA. See Note 5, "Restructuring and Transaction Related Expenses" and Note 13, "Segment and Geographic Information" for further information. The increase in gross margin as a percentage of total segment revenue was primarily driven by a benefit from the divestiture of certain operations in Poland, Slovenia and Bosnia in 2024 and lower restructuring expense in the current year as described above.

⁽³⁾ SG&A expenses decreased by \$34 million, or 7.2%, to \$459 million for the three months ended March 31, 2025. The decrease in SG&A expense is primarily due to (i) \$23 million of lower personnel costs mainly due to a reduction in personnel related accruals recorded in the prior year as a result of union related negotiations, the divestiture of certain operations in Poland, Slovenia and Bosnia in 2024, foreign exchange impacts of a strengthening U.S. dollar, and productivity initiatives which were largely offset by inflationary pressures, (ii) \$5 million from lower freight costs, and (iii) other individually immaterial factors representing a \$6 million favorable impact in the aggregate.

⁽⁴⁾ Amounts primarily represent other non operating income and expenses, as well as reconciling items to remove depreciation - cost of goods sold and restructuring - cost of goods sold, which are excluded from the calculation of Segment EBITDA. See Note 5, "Restructuring and Transaction Related Expenses" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for additional information on restructuring charges.

Specialty

The following table provides a reconciliation of Revenue to Segment EBITDA in our Specialty segment (in millions):

| Specialty | Three Months Ended March 31, | | | | |
|--|------------------------------|----------------------------|--------------|----------------------------|------------------------|
| | 2025 | % of Total Segment Revenue | 2024 | % of Total Segment Revenue | \$ Change |
| Parts & services revenue | \$ 393 | | \$ 422 | | \$ (29) ⁽¹⁾ |
| Intersegment revenue | 1 | | 1 | | — |
| Total segment revenue | 394 | | 423 | | (29) |
| Cost of goods sold | 299 | | 317 | | (18) |
| Gross margin | 95 | 24.2 % | 106 | 25.0 % | (11) ⁽²⁾ |
| Selling, general and administrative expenses | 76 | 19.4 % | 81 | 19.1 % | (5) ⁽³⁾ |
| Less: Other segment items ⁽⁴⁾ | (2) | | (2) | | — |
| Segment EBITDA | <u>\$ 21</u> | 5.4 % | <u>\$ 27</u> | 6.4 % | <u>\$ (6)</u> |

(1) Parts and services revenue decreased by \$29 million, or 6.8%, to \$393 million for the three months ended March 31, 2025. This was primarily due to a parts and services organic revenue decrease of \$27 million, or 6.4% (4.9% on a per day basis), driven by demand softness in the automotive and RV product lines resulting from declining consumer sentiment and reduced unit retail sales for RVs.

(2) Gross margin decreased by \$11 million, or 9.6%, to \$95 million for the three months ended March 31, 2025. This decrease was primarily driven by decreases in parts and services revenue and unfavorable sales mix with lower volumes on higher margin product lines.

(3) SG&A expenses decreased by \$5 million, or 5.7%, to \$76 million for the three months ended March 31, 2025. The decrease in SG&A expenses was primarily driven by \$4 million of lower freight costs and other individually immaterial factors representing a \$1 million favorable impact in the aggregate.

(4) Amounts primarily represent other non operating income and expenses, as well as reconciling items to remove depreciation - cost of goods sold and restructuring - cost of goods sold, which are excluded from the calculation of Segment EBITDA. See Note 5, "Restructuring and Transaction Related Expenses" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for additional information on restructuring charges.

Self Service

The following table provides a reconciliation of Revenue to Segment EBITDA in our Self Service segment (in millions):

| Self Service | Three Months Ended March 31, | | | | |
|--|------------------------------|----------------------------|--------------|----------------------------|------------------|
| | 2025 | % of Total Segment Revenue | 2024 | % of Total Segment Revenue | \$ Change |
| Parts & services revenue | \$ 51 | | \$ 54 | | \$ (3) |
| Other revenue | 85 | | 83 | | 2 |
| Total segment revenue | 136 | | 137 | | (1) |
| Cost of goods sold | 72 | | 77 | | (5) |
| Gross margin | 64 | 47.0 % | 60 | 43.9 % | 4 ⁽¹⁾ |
| Selling, general and administrative expenses | 44 | 32.7 % | 44 | 32.3 % | — |
| Segment EBITDA | <u>\$ 20</u> | 14.6 % | <u>\$ 16</u> | 11.7 % | <u>\$ 4</u> |

(1) Gross margin increased by \$4 million, or 6.4%, to \$64 million for the three months ended March 31, 2025. The increase is attributable to improvements in vehicle procurement costs.

Liquidity and Capital Resources

We assess our liquidity and capital resources in terms of our ability to fund our operations and provide for expansion through both internal development and acquisitions. Our primary sources of liquidity are cash flows from operations and our revolving credit facilities. We utilize our cash flows from operations to fund working capital and capital expenditures, with the excess amounts going towards paying dividends, repurchasing our common stock, paying down outstanding debt, or funding acquisitions. As we have pursued acquisitions as part of our historical growth strategy, our cash flows from operations have not always been sufficient to cover our investing activities. To fund our acquisitions, we have accessed various forms of debt financing, including revolving credit facilities, term loans, and senior notes. We currently believe we have sufficient access to capital markets to support our future growth objectives.

The following table summarizes liquidity data as of the dates indicated (in millions):

| | March 31, 2025 | December 31, 2024 |
|--|----------------|-------------------|
| Capacity under revolving credit facilities | \$ 2,000 | \$ 2,000 |
| Less: Revolving credit facilities borrowings | 824 | 664 |
| Less: Letters of credit | 114 | 114 |
| Availability under credit revolving facilities | 1,062 | 1,222 |
| Add: Cash and cash equivalents | 227 | 234 |
| Total liquidity | \$ 1,289 | \$ 1,456 |

We had \$1,062 million available under our revolving credit facilities as of March 31, 2025. Combined with \$227 million of cash and cash equivalents at March 31, 2025, we had \$1,289 million in available liquidity, a decrease of \$167 million from our available liquidity as of December 31, 2024, primarily as a result of increasing our revolving credit facilities borrowings by \$160 million.

See Note 9, "Long-Term Obligations" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for information regarding total debt outstanding.

We believe that our current liquidity, cash expected to be generated by operating activities in future periods and access to capital markets will be sufficient to meet our current operating and capital requirements. Our capital allocation strategy includes spending to support growth driven capital projects, return stockholder value through the payment of dividends and repurchasing shares of our common stock, completing highly synergistic tuck-in acquisitions and debt repayment.

A summary of the dividend activity for our common stock for the three months ended March 31, 2025 is as follows:

| Dividend Amount | Declaration Date | Record Date | Payment Date |
|-----------------|-------------------|----------------|----------------|
| \$0.30 | February 18, 2025 | March 13, 2025 | March 27, 2025 |

On April 22, 2025, our Board of Directors declared a quarterly cash dividend of \$0.30 per share of common stock, payable on May 29, 2025, to stockholders of record at the close of business on May 15, 2025.

We believe that our future cash flow generation will permit us to continue paying dividends in future periods; however, the timing, amount and frequency of such future dividends will be subject to approval by our Board of Directors, and based on considerations of capital availability, and various other factors, many of which are outside of our control.

With \$1,289 million of total liquidity as of March 31, 2025 and \$558 million of current maturities, we have access to funds to meet our near term commitments. Our current maturities include the \$500 million term loan payable under our Senior Unsecured Credit Agreement due January 2026, which we intend to extend or refinance on or before the scheduled maturity. We have a surplus of current assets over current liabilities, which further reduces the risk of short-term cash shortfalls.

Our Senior Unsecured Credit Agreement and our CAD Note both include two financial maintenance covenants: a maximum total leverage ratio and minimum interest coverage ratio. The terms maximum total leverage ratio and minimum interest coverage ratio are specifically calculated per both the Senior Unsecured Credit Agreement and CAD Note, and differ in specified ways from comparable GAAP or common usage terms. We were in compliance with all applicable covenants under

both our Senior Unsecured Credit Agreement and CAD Note as of March 31, 2025. The required debt covenants per both the Senior Unsecured Credit Agreement and CAD Note and our actual ratios with respect to those covenants are as follows as of March 31, 2025:

| | Covenant Level | Ratio Achieved as of March 31, 2025 |
|---------------------------------|-----------------------|--|
| Maximum total leverage ratio | 4.00 : 1.00 | 2.5 |
| Minimum interest coverage ratio | 3.00 : 1.00 | 7.4 |

The indentures relating to our U.S. Notes and Euro Notes do not include financial maintenance covenants, and the indentures will not restrict our ability to draw funds under the Senior Unsecured Credit Agreement. The indentures do not prohibit amendments to the financial covenants under the Senior Unsecured Credit Agreement and CAD Note as needed.

While we believe that we have adequate capacity under our existing revolving credit facilities to finance our current operations, from time to time we may need to raise additional funds through public or private financing, strategic relationships or modification of our existing Senior Unsecured Credit Agreement to finance additional investments or to refinance existing debt obligations. There can be no assurance that additional funding, or refinancing of our Senior Unsecured Credit Agreement, if needed, will be available on terms attractive to us, or at all. Furthermore, any additional equity financing may be dilutive to stockholders, and debt financing, if available, may involve restrictive covenants or higher interest costs. Our failure to raise capital if and when needed could have a material adverse impact on our business, operating results, and financial condition.

We hold interest rate swaps to hedge the variable rates on a portion of our credit agreement borrowings. After giving effect to these contracts outstanding, the weighted average interest rate on borrowings outstanding under our Senior Unsecured Credit Agreement was 5.6% at March 31, 2025. Including our senior notes and CAD Note, our overall weighted average interest rate on borrowings was 5.2% at March 31, 2025. Under the Senior Unsecured Credit Agreement, our borrowings bear interest at SOFR plus the applicable spread or other risk-free interest rates that are applicable for the specified currency plus a spread. Under the CAD Note, the interest rate may be (i) a forward-looking term rate based on the Canadian Overnight Repo Rate Average for an interest period chosen by the Company of one or three months or (ii) the Canadian Prime Rate (as defined in the CAD Note), plus in each case a spread. See Note 9, "Long-Term Obligations" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for information related to our borrowings and related interest. The interest rate swaps are described in Note 10, "Derivative Instruments and Hedging Activities" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q.

We had outstanding borrowings under our revolving credit facilities and term loans payable of \$1,811 million and \$1,651 million at March 31, 2025 and December 31, 2024, respectively. Of these amounts, there were current maturities of \$500 million at March 31, 2025 related to the term loan payable under our Senior Unsecured Credit Agreement due January 2026. There were no current maturities at December 31, 2024.

The scheduled maturities of long-term obligations outstanding at March 31, 2025 are as follows (in millions):

| | Amount |
|---|-----------------|
| Nine months ending December 31, 2025 ⁽¹⁾ | \$ 51 |
| Years ending December 31: | |
| 2026 | 1,013 |
| 2027 | 20 |
| 2028 | 1,909 |
| 2029 | 8 |
| Thereafter | 1,428 |
| Total debt ⁽²⁾ | <u>\$ 4,429</u> |

⁽¹⁾ Long-term obligations maturing by December 31, 2025 include \$23 million of short-term debt that may be extended beyond the current year ending December 31, 2025.

⁽²⁾ The total debt amounts presented above reflect the gross values to be repaid (excluding debt issuance costs and unamortized bond discounts of \$31 million as of March 31, 2025).

As of March 31, 2025, the Company had cash and cash equivalents of \$227 million, of which \$197 million was held by foreign subsidiaries. In general, it is our practice and intention to permanently reinvest the undistributed earnings of our foreign subsidiaries. We believe that we have sufficient cash flow and liquidity to meet our financial obligations in the U.S. without repatriating our foreign earnings. We may, from time to time, choose to selectively repatriate foreign earnings if doing so supports our financing or liquidity objectives. Distributions of dividends from our foreign subsidiaries, if any, would be generally exempt from further U.S. taxation, either as a result of the 100% participation exemption under the Tax Cuts and Jobs Act enacted in 2017, or due to the previous taxation of foreign earnings under the transition tax and the Global Intangible Low-Taxed Income regime.

The procurement of inventory is the largest operating use of our funds. We normally pay for aftermarket product purchases on standard payment terms or at the time of shipment, depending on the manufacturer and the negotiated payment terms. We normally pay for salvage vehicles acquired at salvage auctions and under direct procurement arrangements at the time that we take possession of the vehicles.

As part of our effort to improve our operating cash flows, we may negotiate payment term extensions with suppliers. These efforts are supported by our supply chain finance programs. See Note 8, "Supply Chain Financing" to the Unaudited Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for information related to our supply chain financing arrangements.

For the three months ended March 31, 2025, net cash used in operating activities totaled \$3 million compared to net cash provided by operating activities of \$253 million for the same period of 2024. Cash flows related to our primary working capital accounts can be volatile as the purchases, payments and collections can be timed differently from period to period. Accounts receivable represented \$7 million in incremental cash outflows for the three months ended March 31, 2025 compared to the same period of 2024. Inventories represented \$34 million in incremental cash outflows for the three months ended March 31, 2025 compared to the same period of 2024. Accounts payable produced \$212 million in lower cash inflows for the three months ended March 31, 2025 compared to the same period of 2024.

For the three months ended March 31, 2025, net cash used in investing activities totaled \$50 million compared to \$88 million for the same period of 2024. We invested \$17 million of cash in business acquisitions during the three months ended March 31, 2024. There were no business acquisitions during the three months ended March 31, 2025. Property, plant and equipment purchases were \$54 million in the three months ended March 31, 2025 compared to \$66 million in the prior year period.

The following table reconciles Net Cash (Used in) Provided by Operating Activities to Free Cash Flow (in millions):

| | Three Months Ended March 31, | |
|---|-------------------------------------|---------------|
| | 2025 | 2024 |
| Net cash (used in) provided by operating activities | \$ (3) | \$ 253 |
| Less: purchases of property, plant and equipment | 54 | 66 |
| Free cash flow | <u>\$ (57)</u> | <u>\$ 187</u> |

For the three months ended March 31, 2025, net cash provided by financing activities totaled \$40 million compared to net cash used in financing activities of \$113 million for the same period in 2024. Cash outflows for share repurchases were \$40 million and dividends paid were \$78 million for the three months ended March 31, 2025 compared to \$30 million for share repurchases and \$81 million for dividends paid for the same period of 2024. Net debt borrowings (net of unamortized bond discounts) were \$170 million for the three months ended March 31, 2025 compared to \$35 million for the same period of 2024.

We intend to continue to evaluate markets for potential growth through the internal development of distribution centers, processing and sales facilities, and warehouses, through further integration of our facilities, and through selected business acquisitions. Our future liquidity and capital requirements will depend upon numerous factors, including the costs and timing of our internal development efforts and the success of those efforts.

Summarized Guarantor Financial Information

Our U.S. Notes (2028/2033) and Euro Notes (2031) are guaranteed on a senior, unsecured basis by certain of our subsidiaries (each, a “subsidiary guarantor” and, together with LKQ, the “Obligor Group”), which are listed in Exhibit 22.1 in Part IV, Item 15 of our 2024 Form 10-K. The guarantees are full and unconditional, joint and several, and subject to certain conditions for release. See Note 18, “Long-Term Obligations” in Item 8 of Part II of our 2024 Form 10-K for information related to the Euro Notes (2031) and U.S. Notes (2028/2033).

Holders of the notes have a direct claim only against the Obligor Group. The following summarized financial information is presented for the Obligor Group on a combined basis after elimination of intercompany transactions and balances within the Obligor Group and equity in the earnings from and investments in any non-guarantor subsidiary.

Summarized Statements of Income (in millions)

| | Three Months Ended March 31, 2025 | Fiscal Year Ended December 31, 2024 |
|-----------------------------------|--|--|
| Revenue | \$ 1,711 | \$ 6,968 |
| Cost of goods sold | 1,016 | 4,192 |
| Gross margin ⁽¹⁾ | 695 | 2,776 |
| Income from continuing operations | 94 | 428 |
| Net income | \$ 94 | \$ 428 |

⁽¹⁾ Guarantor subsidiaries recorded \$14 million and \$53 million of net sales to and \$57 million and \$205 million of purchases from non-guarantor subsidiaries for the three months ended March 31, 2025 and fiscal year ended December 31, 2024, respectively.

Summarized Balance Sheets (in millions)

| | March 31, 2025 | December 31, 2024 |
|------------------------------------|-----------------------|--------------------------|
| Current assets | \$ 2,497 | \$ 2,321 |
| Noncurrent assets | 5,664 | 5,722 |
| Current liabilities ⁽¹⁾ | 1,781 | 1,206 |
| Noncurrent liabilities | 3,731 | 4,163 |

⁽¹⁾ Current liabilities for guarantor subsidiaries included \$214 million and \$219 million of short term notes payable to non-guarantor subsidiaries as of March 31, 2025 and December 31, 2024, respectively.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks arising from adverse changes in foreign exchange rates, interest rates, commodity prices and inflation. There have been no material changes to our market risks from what was disclosed in Item 7A of Part II of our 2024 Form 10-K.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As of March 31, 2025, the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of management, including our Chief Executive Officer and our Chief Financial Officer, of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective in providing reasonable assurance that information we are required to disclose in this Quarterly Report on Form 10-Q has been recorded, processed, summarized and reported as of the end of the period covered by this Quarterly Report on Form 10-Q. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports we file under the Securities Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There was no change in the Company's internal control over financial reporting that occurred during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

We are from time to time subject to various claims and lawsuits incidental to our business. In the opinion of management, currently outstanding claims and lawsuits will not, individually or in the aggregate, have a material adverse effect on our financial position, results of operations or cash flows.

Item 1A. Risk Factors

Our operations and financial results are subject to various risks and uncertainties that could adversely affect our business, financial condition and results of operations, and the trading price of our common stock. Please refer to our 2024 Form 10-K for information concerning risks and uncertainties that could negatively impact us. The following item is an update to the risks and uncertainties previously disclosed in such report.

If significant tariffs or other restrictions are placed on products or materials we import or any related counter-measures are taken by countries to which we export products, our revenue and results of operations may be materially harmed.

The U.S. historically has imposed tariffs on certain materials imported into the U.S. from China, announced additional tariffs on other goods from China and other countries, and threatened to impose additional tariffs on goods from other countries. Moreover, counter-measures have been taken by countries in retaliation for the U.S.-imposed tariffs and countries may take additional counter-measures and/or impose other restrictions on the importation of products in response to the threatened tariffs. The tariffs cover products and materials that we import, and the countermeasures may affect products we export. In March 2025, the U.S. government imposed additional tariffs on a significant number of countries and threatened to further increase the scope and amount of tariffs in the event of retaliatory countermeasures, causing the future of existing tariffs and the possibility for new tariffs to be uncertain. Depending on the breadth of products and materials ultimately affected by, and the duration of, the tariffs and countermeasures, our financial results may be materially harmed.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Our Board of Directors has authorized a stock repurchase program under which we are able to purchase our common stock from time to time. Repurchases under the program may be made in the open market or in privately negotiated transactions, with the amount and timing of repurchases depending on market conditions and corporate needs. The repurchase program does not obligate us to acquire any specific number of shares and may be suspended or discontinued at any time. Our current program authorization extends through October 25, 2026.

The following table summarizes our stock repurchases for the three months ended March 31, 2025 (in millions, except per share data):

| Period | Total Number of Shares Purchased | Average Price Paid per Share ⁽¹⁾ | Total Number of Shares Purchased as Part of Publicly Announced Program | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program |
|--------------------------------------|----------------------------------|---|--|--|
| January 1, 2025 - January 31, 2025 | — | \$ — | — | \$ 1,716 |
| February 1, 2025 - February 28, 2025 | 0.3 | \$ 41.72 | 0.3 | \$ 1,703 |
| March 1, 2025 - March 31, 2025 | 0.7 | \$ 42.58 | 0.7 | \$ 1,676 |
| Total | 1.0 | | 1.0 | |

⁽¹⁾ Average price paid per share excludes the 1% excise tax accrued on our share repurchases as a result of the Inflation Reduction Act of 2022.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Securities Trading Plans of Directors and Executive Officers

During the fiscal quarter ended March 31, 2025, none of the Company's directors or executive officers adopted, modified or terminated any contract, instruction or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement."

Item 6. Exhibits

| Exhibit | Description |
|-----------------------------|--|
| <u>10.1</u> | Cooperation Agreement, dated as of February 5, 2025, by and among LKQ Corporation, Ancora Catalyst Institutional, LP, Engine Capital, LP, and the other parties thereto (incorporated herein by reference to Exhibit 10.1 to the Company's report on Form 8-K filed with the SEC on February 6, 2025). |
| <u>31.1</u> | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| <u>31.2</u> | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| <u>32.1</u> | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| <u>32.2</u> | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on April 24, 2025.

LKQ CORPORATION

/s/ Rick Galloway

Rick Galloway
Senior Vice President and Chief Financial Officer
(As duly authorized officer and Principal Financial Officer)

/s/ Todd G. Cunningham

Todd G. Cunningham
Vice President - Finance and Controller
(As duly authorized officer and Principal Accounting Officer)