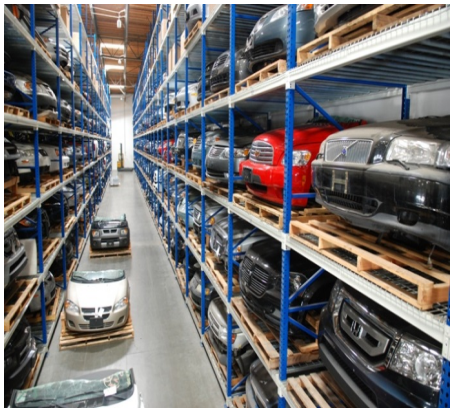
Fourth Quarter 2015 Earnings Call

February 25, 2016

Rob Wagman - *President & Chief Executive Officer*
Nick Zarcone - *Executive Vice President & Chief Financial Officer*
Joe Boutross - *Director, Investor Relations*






Forward Looking Statements

Statements and information included in this presentation that are not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and are made pursuant to the "safe harbor" provisions of such Act.

Forward-looking statements include, but are not limited to statements regarding our expectations, intentions, beliefs and strategies regarding the future, including statements regarding trends, cyclicality and changes in the markets we sell into; strategic direction; changes to procurement processes; the cost of compliance with environmental and other laws; expected tax rates; planned capital expenditures; liquidity positions; ability to generate cash from continuing operations; the potential impact of adopting new accounting pronouncements; expected financial results, including revenue and profitability; obligations under our retirement plans; savings or additional costs from business integrations and cost containment programs; and the adequacy of accruals.

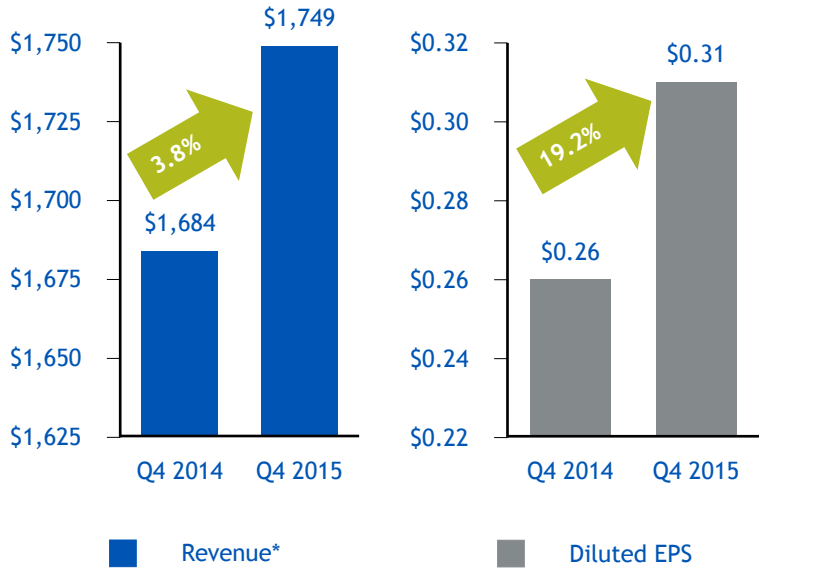
All forward-looking statements we make are based on information available to us at the time the statements are made, and we assume no obligation to update any forward-looking statements, except as may be required by law. The potential risks and uncertainties that could cause actual results to differ from the results predicted or implied by our forward-looking statements include, among others, changes in federal or state laws or regulations that affect our business, changes in the types of replacement parts that insurance carriers will accept, fluctuations in the prices of metals, as well as the risks and uncertainties included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2014 and any of our subsequent Quarterly Reports on Form 10-Q. These reports are available on our investor relations website at lkqcorp.com and on the SEC website at sec.gov.

Mission Statement

To be the leading global value-added distributor of vehicle parts and accessories by offering our customers the most comprehensive, available and cost effective selection of part solutions while building strong partnerships with our employees and the communities in which we operate.

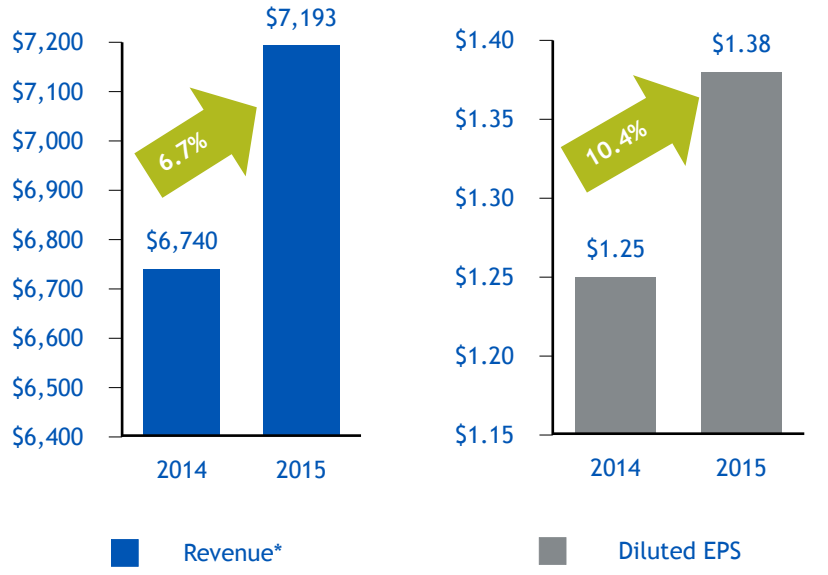
Consolidated Results

Q4 2015



- Organic growth of parts and services 6.2%
- Segment EBITDA Margin 11.0% Q4 2015 vs. 10.8% Q4 2014
- Adjusted diluted EPS of $0.32 Q4 2015 vs. $0.27 Q4 2014
- Declining scrap steel prices and F/X combined to negatively impact EPS growth $(0.03)

2015



- Organic growth of parts and services 7.0%
- Segment EBITDA Margin 11.9% 2015 vs. 11.7% 2014
- Adjusted diluted EPS of $1.42 2015 vs. $1.27 2014
- Declining scrap steel prices and F/X combined to negatively impact YOY EPS growth $(0.11)

* Revenue in millions

Q4 2015 Revenue Growth

Revenue Changes by Source:	Organic	Acquisition	Foreign Exchange	Total[(1)]
North America	5.6%	3.4%	(1.1)%	7.9%
Europe	6.3%	5.0%	(6.7)%	4.6%
Specialty	8.1%	9.5%	(1.5)%	16.1%
Parts and Services	6.2%	4.7%	(2.9)%	8.0%
Other Revenue	(42.7)%	4.5%	(0.3)%	(38.5)%
Total	1.8%	4.7%	(2.6)%	3.8%

- Approximately 50% of organic growth in North American parts and services revenue was due to increased net pricing in wholesale operations while 50% of organic growth relates to increased volume in wholesale operations
- ECP organic revenue growth for branches open more than 12 months was 6.8%
- ECP YOY collision parts revenue growth of 19%
- Unfavorable F/X impact on European revenue of $31 million
- European constant currency parts and services growth of 11.3%
- Specialty acquisition growth reflects Q3 2015 acquisition of The Coast Distribution System, Inc. (Coast)
- Decrease in Other Revenue primarily attributable to decline in scrap steel and other metals prices. Scrap steel prices were 56% lower YOY in Q4 2015

(1) The sum of the individual revenue change components may not equal the total percentage due to rounding

2015 Revenue Growth

Revenue Changes by Source:	Organic	Acquisition	Foreign Exchange	Total[(1)]
North America	5.6%	2.2%	(1.0)%	6.8%
Europe	9.2%	8.5%	(9.7)%	8.0%
Specialty	7.8%	24.6%	(1.9)%	30.6%
Parts and Services	7.0%	7.1%	(3.8)%	10.3%
Other Revenue	(28.6)%	2.2%	(0.3)%	(26.7)%
Total	3.5%	6.6%	(3.4)%	6.7%

- Approximately 60% of organic growth in North American parts and services revenue was due to increased net pricing in wholesale operations
- ECP organic revenue growth for branches open more than 12 months was 7.5%
- Unfavorable F/X impact on European revenue of $180 million
- European constant currency parts and services growth of 17.7%
- Specialty organic growth is primarily volume driven while acquisition growth reflects Q4 2014 acquisition of Stag and the Q3 2015 acquisition of Coast
- Decrease in Other Revenue primarily attributable to decline in scrap steel and other metals prices. Scrap steel prices were 42% lower in 2015

(1) The sum of the individual revenue change components may not equal the total percentage due to rounding

Q4 2015 Operating Highlights

North America

- According to the US Department of Transportation, miles driven was up 3.5% in 2015 as compared to 2014. Miles driven in 2015 were the highest number recorded since 1990.
- Q4 average price of unleaded regular was $2.18 a gallon compared to an average of $2.88 a gallon during the same period in 2014, a 24% decrease YOY.
- US unemployment rate in Q4 2015 was 5.0% compared to 5.7% Q4 2014, a 12% decrease YOY.
- Auto unit sales (SAAR) reached an all-time high of 17.4 million in 2015.

Europe

- ECP's new national distribution center(Tamworth 2) is on track and on budget. Full exterior works completed and internal preparation under way.
- Sator continued to integrate the distributors acquired in 2014 and 2015 to convert a portion of Sator's network to a two-step model.
- In December 2015, LKQ announced it signed a definitive agreement to acquire Rhiag, a leading pan-European distributor of aftermarket parts. Acquiring Rhiag advances our European presence and creates synergy opportunities.

Specialty

- Coast integration activities proceeding slightly ahead of plan through year-end. As of December 2015, 5 of 17 warehouses consolidated into KAO network with two additional consolidated in early January.
- New 360,000 square foot Michigan warehouse was fully stocked by end of 2015 and began shipping January 2016.
- 250,000 square foot Washington warehouse has been completed and started receiving product late in Q4 2015. It will be fully operational in the first half 2016.

Inventory

Inventory Procurement: ($ in millions)	2015	2014	% Change
Total aftermarket purchases	$2,944	$2,685	9.6%
Wholesale salvage cars and trucks	310,000	290,000	6.9%
Self service and "crush only" cars	471,000	514,000	(8.4)%

- Aftermarket inventory levels sufficient to achieve our growth targets
- Adjusted procurement strategy for salvage inventory to focus on buying a better quality car to drive incremental revenue and gross margin dollars. Salvage organic revenue growth has outperformed overall North American organic growth since implementing this strategy
- Intentional decrease in self-service procurement given continued volatility and regional pricing discrepancies in scrap steel prices
- Average cost per vehicle for dismantling by our wholesale operations was $2,020, which is flat YOY
- Thus far in Q1 2016, late model salvage procurement is trending favorably with ample volume at auction

Acquisition Activity

	Number of Q4 Acquisitions	TTM Revenue*	Number of YTD Acquisitions	TTM Revenue*
North America	—	—	5	$162 million
Europe	1	$5 million	12	$93 million
Specialty	—	—	1	$135 million
Total	1	$5 million	18	$390 million

North America

- In Q3, the Company acquired substantially all of the assets of Parts Channel, Inc., an aftermarket collision parts distributor with fourteen warehouses servicing over thirty markets across the United States.

Europe

- In Q4, we expanded our European wholesale recycling operations through our acquisition of a salvage business in Sweden. Also, we announced our agreement to acquire Rhiag; anticipate closing in the first half of 2016.

Specialty

- In Q3, the Company finalized its acquisition of Coast. Coast is a leading distributor of replacement parts, supplies and accessories for recreational vehicles (RVs) primarily to retail parts and supplies stores, service and repair establishments, and new and used RV dealers in North America.

* Approximate TTM Revenue as of acquisition date

Financial Results

Operating Results

($ in millions,except per share data)	Fourth Quarter			YTD		
	2015	2014	Change	2015	2014	Change
Revenue	$1,749	$1,684	3.8%	$7,193	$6,740	6.7%
Gross Margin	697	665	4.9%	2,834	2,652	6.8%
Segment EBITDA	193	182	5.7%	855	791	8.1%
Operating Income	152	146	3.7%	705	650	8.4%
Pre-tax Income	139	130	7.5%	649	588	10.4%
Net Income	95	80	18.1%	423	382	10.9%
EPS - Diluted	$0.31	$0.26	19.2%	$1.38	$1.25	10.4%
EPS - Adjusted	$0.32	$0.27	18.5%	$1.42	$1.27	11.8%

- Our Q4 2015 tax rate was 30.4% down from 37.3% in Q4 2014 and our 2015 tax rate was 33.9% down from 34.7% in 2014. The favorable tax rates compared to prior year are due to improved earnings in our lower tax rate international operations in 2015 and the positive impact of discrete items in the current year, recognized primarily in Q4.

Q4 2015 Consolidated Margins

(as a % of Revenue)	Q4 2015	Q4 2014	Change F/(U)	QTD Commentary
Revenue	100.0%	100.0%	—%	
Gross Margin	39.9%	39.5%	0.4%	• Improvement in European and North American gross margins; partially offset by a decline in our Specialty business and impact of revenue mix
Facility and Warehouse Expenses	8.2%	8.2%	—%	• Lower other revenue from scrap steel and other metals had a negative leverage impact on fixed costs of 0.3%; offset by improvement of 0.3% due to favorable mix effects from Specialty
Distribution Expenses	8.7%	8.6%	(0.1)%	• Lower fuel expenses resulting from a decline in YoY fuel prices generated a 0.2% favorable variance from Q4 2014; offset by negative mix impact of 0.3% as parts revenue has higher distribution costs as a percentage of revenue than other revenue
Selling, General and Administrative Expenses	12.1%	11.8%	(0.3)%	• Decrease in other revenue had a 0.3% negative impact on SG&A
Restructuring and Acquisition Related Expenses	0.4%	0.1%	(0.3)%	• Restructuring costs primarily related to integration activities in Specialty and Wholesale North America segments; acquisition costs mostly related to completed and potential European acquisitions (including the pending acquisition of Rhiag)
Depreciation and Amortization	1.8%	2.0%	0.2%	• Decline in dollar terms primarily reflecting the impact of FX, in addition to higher Q4 2014 expense from accelerated amortization for intangibles for acquisitions within our Specialty segment
Operating Income	8.7%	8.7%	—%	
Segment EBITDA*	11.0%	10.8%	0.2%	

Note: In the table above, the sum of the individual percentages may not equal the total due to rounding

* Refer to segment EBITDA reconciliation on page 30

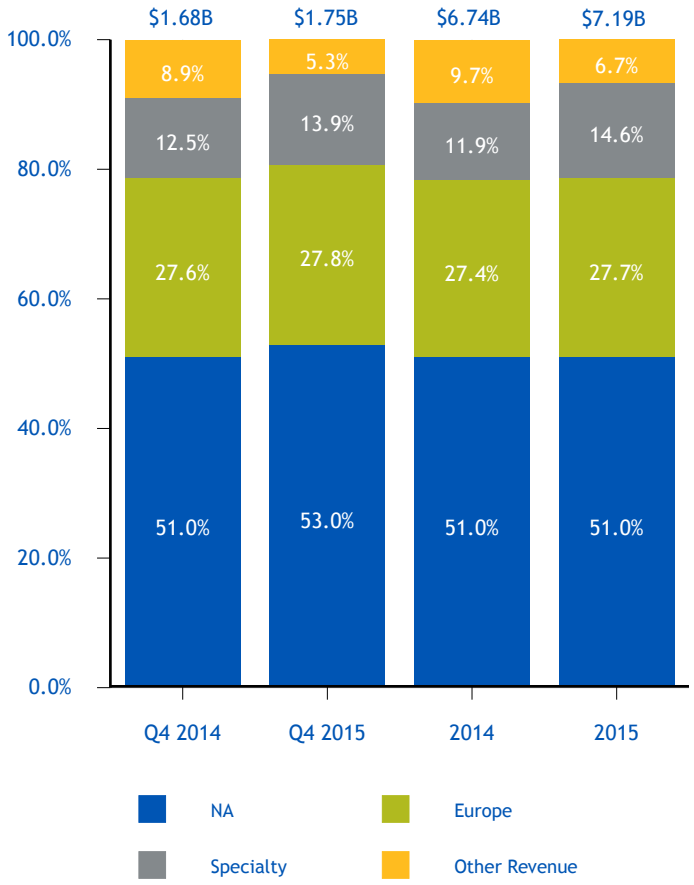
2015 Consolidated Margins

(as a % of Revenue)	2015	2014	Change F/(U)	YTD Commentary
Revenue	100.0%	100.0%	—%	
Gross Margin	39.4%	39.3%	0.1%	• Several positive and negative factors netted to a 0.1% increase; the largest factors were (i) a 0.3% decrease in European cost of goods sold due to favorable pricing and internalizing gross margin from Sator distributor acquisitions and (ii) a negative mix effect of 0.3% resulting from growth of our Specialty segment from our October 2014 acquisition of a supplier of parts for recreational vehicles
Facility and Warehouse Expenses	7.7%	7.8%	0.1%	• Lower other revenue from scrap steel and other metals had a negative leverage impact on fixed costs of 0.1%; offset by improvement of 0.2% due to favorable mix effects from Specialty
Distribution Expenses	8.4%	8.6%	0.2%	• Lower fuel expenses resulting from a decline in YoY fuel prices generated a 0.4% favorable variance from Q4 2014; offset by negative mix impact of 0.2% as parts revenue has higher distribution costs as a percentage of revenue than other revenue
Selling, General and Administrative Expenses	11.5%	11.3%	(0.2)%	• Decrease in other revenue had a 0.2% negative impact on SG&A
Restructuring and Acquisition Related Expenses	0.3%	0.2%	(0.1)%	• Restructuring costs primarily related to integration of Stag into our Specialty segment and Parts Channel into our Wholesale North America segment; acquisition costs mostly related to completed and potential European acquisitions (including the pending acquisition of Rhiag)
Depreciation and Amortization	1.7%	1.8%	0.1%	• Increase in dollar terms from depreciation expense on higher capital spending to support our acquisition and organic related growth offset by favorable F/X impacts
Operating Income	9.8%	9.6%	0.2%	
Segment EBITDA*	11.9%	11.7%	0.2%	

Note: In the table above, the sum of the individual percentages may not equal the total due to rounding

* Refer to segment EBITDA reconciliation on page 30

Components of Quarterly Revenue

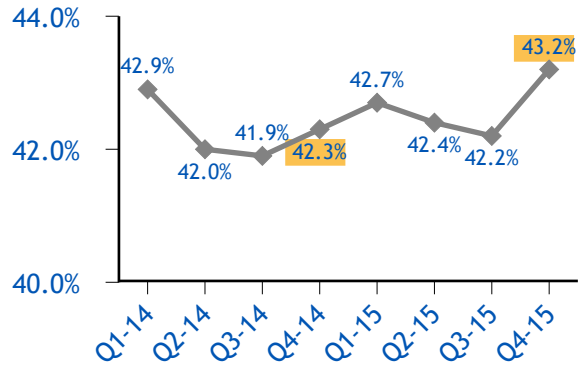


- Portion of change in margins on a consolidated basis is attributable to change in revenue mix
- North America historically has highest Gross Margins and EBITDA margins
- Other Revenue continues to become a lower percentage of total revenue as scrap steel and other metals prices fall and we grow our other lines of business
- Increases in YTD revenue as a % of consolidated revenue for our European and Specialty businesses reflects diversification of our revenue stream through acquisitions
- Self-Service EBITDA margins are the most affected by changes in scrap steel prices

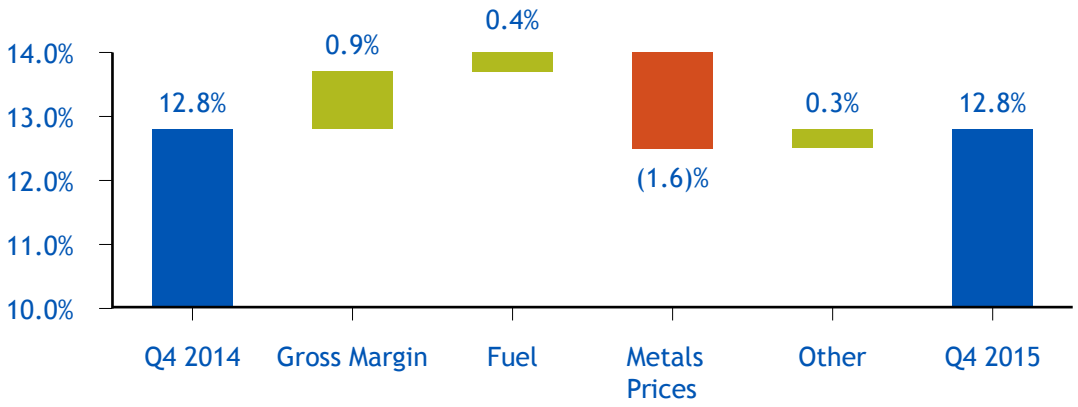
North America - Q4 2015 Results

($ in millions)	2015	2014	Change	% of Revenue 2015	% of Revenue 2014
Total Revenue	$1,018	$1,009	0.9%		
Gross Margin	$440	$427	3.2%	43.2%	42.3%
Operating Expenses	$310	$299	4.0%	30.5%	29.6%
Segment EBITDA	$131	$129	1.3%	12.8%	12.8%

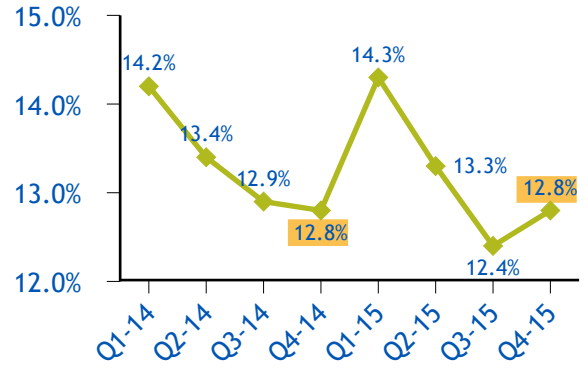
Gross Margin



North America Segment EBITDA Margin Bridge



Segment EBITDA Margin

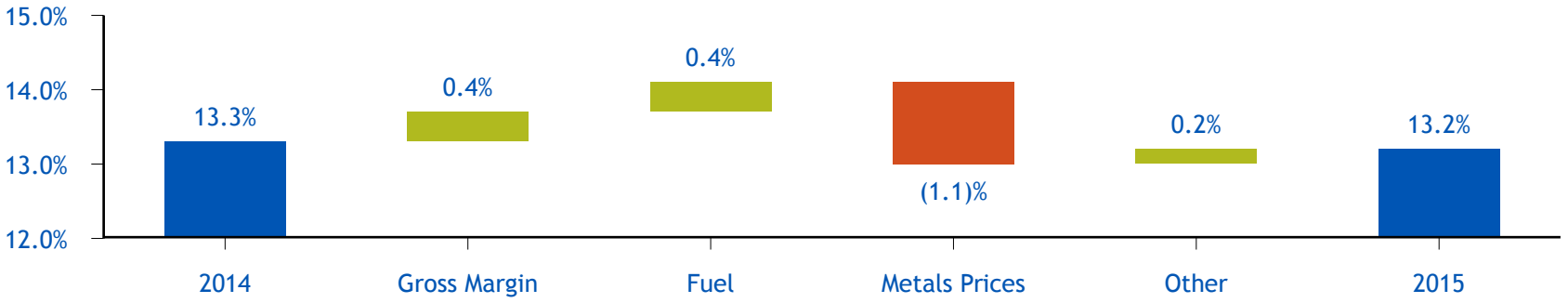


Note: In the table above, the sum of the individual percentages may not equal the total due to rounding

North America - 2015 Results

($ in millions)	2015	2014	Change	% of Revenue 2015	% of Revenue 2014
Total Revenue	$4,147	$4,089	1.4%		
Gross Margin	$1,768	$1,728	2.3%	42.6%	42.3%
Operating Expenses	$1,227	$1,190	3.1%	29.6%	29.1%
Segment EBITDA	$547	$544	0.6%	13.2%	13.3%

North America Segment EBITDA Margin Bridge



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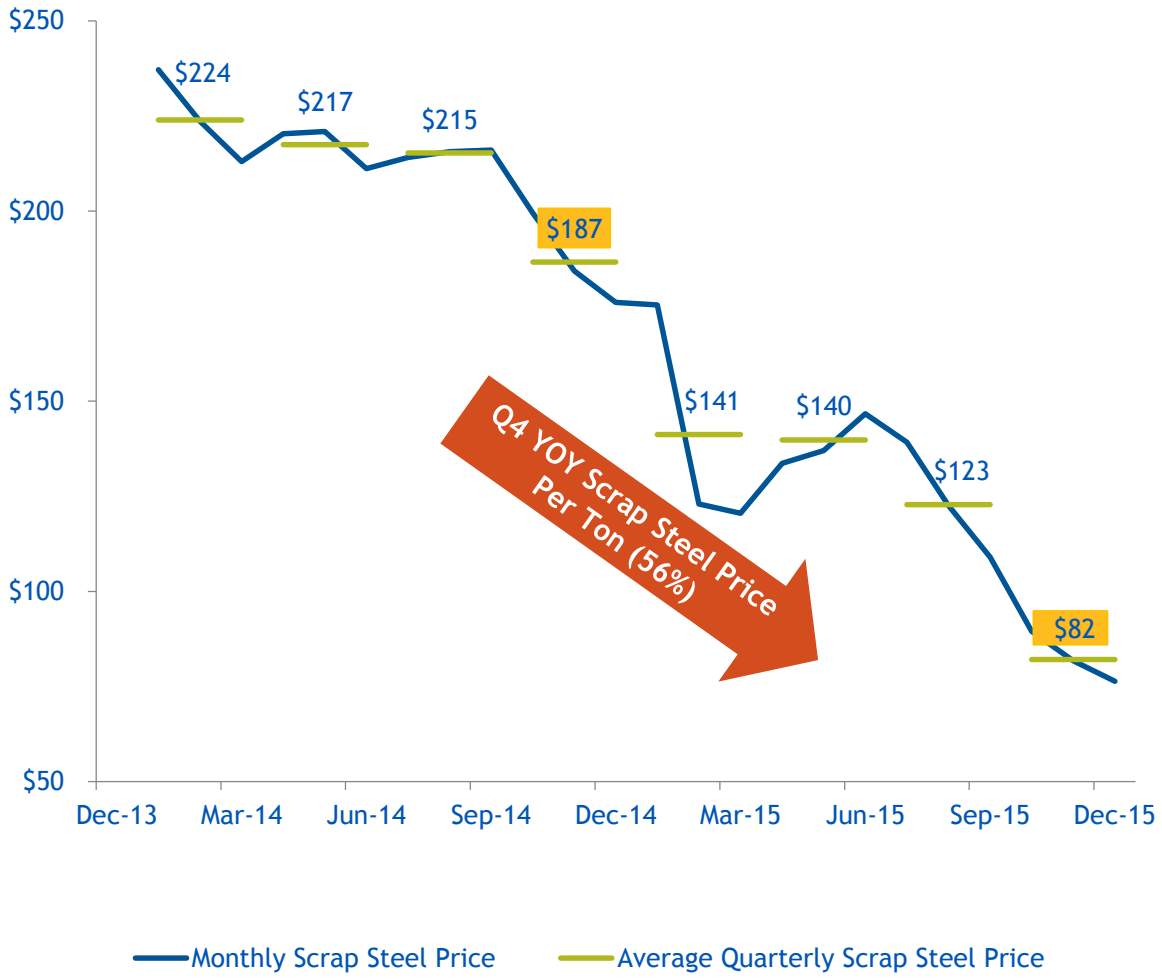
Scrap Steel Prices



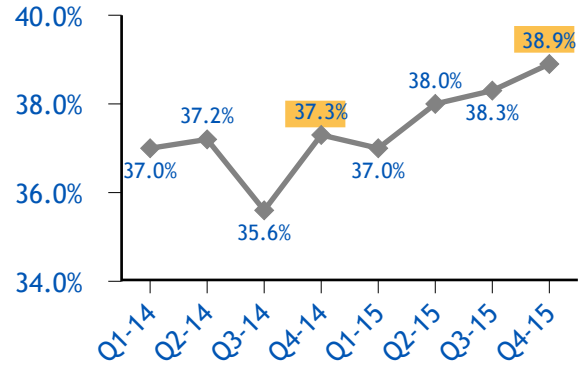
- Decrease in other revenue primarily attributable to lower scrap steel prices
- Average price we received for scrap steel was ~56% lower YOY, at $187 per ton for Q4 2014 vs. $82 per ton in Q4 2015
- Estimated negative EPS impact of $0.07, or approximately $20M of net income for 2015
- Scrap steel has become smaller portion of global revenue mix

(1) The scrap steel pricing above is based on the weighted average price achieved. Prices and volume vary by region

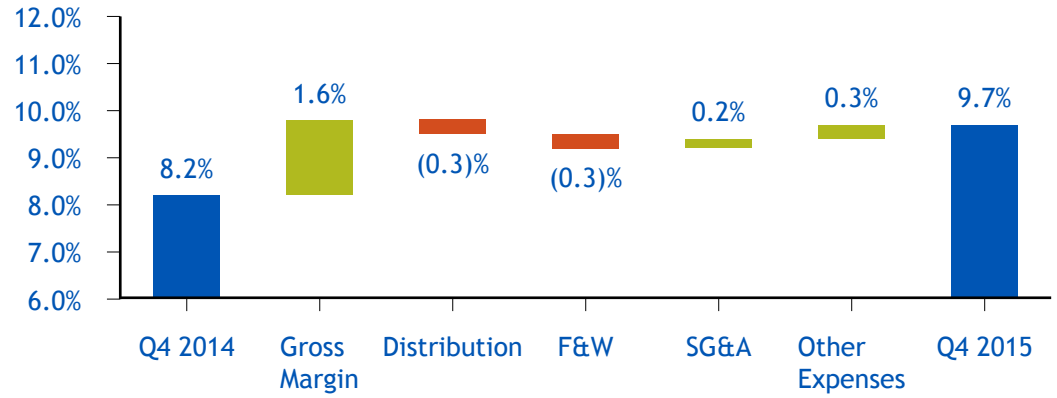
Europe - Q4 2015 Results

($ in millions)	2015	2014	Change	% of Revenue 2015	% of Revenue 2014
Total Revenue	$487	$465	4.6%		
Gross Margin	$189	$174	9.1%	38.9%	37.3%
Operating Expenses	$143	$135	5.9%	29.4%	29.0%
Segment EBITDA	$47	$38	23.6%	9.7%	8.2%
ECP Branches	199	189	10		
Sator Branches	86	64	22		

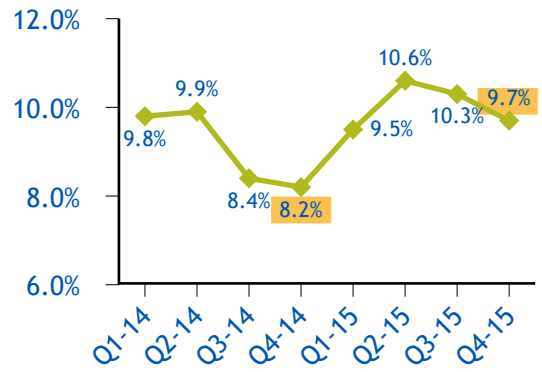
Gross Margin



Europe Segment EBITDA Margin Bridge



Segment EBITDA Margin

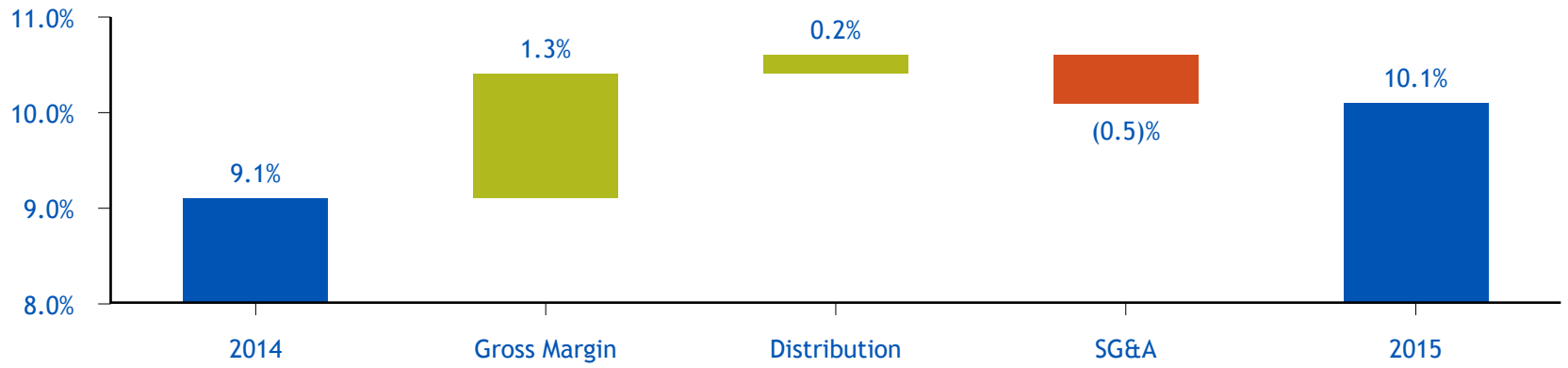


Note: In the table above, the sum of the individual percentages may not equal the total due to rounding

Europe - 2015 Results

($ in millions)	2015	2014	Change	% of Revenue 2015	% of Revenue 2014
Total Revenue	$1,995	$1,846	8.1%		
Gross Margin	$759	$679	11.8%	38.0%	36.8%
Operating Expenses	$559	$511	9.4%	28.0%	27.7%
Segment EBITDA	$201	$167	20.0%	10.1%	9.1%
ECP Branches	199	189	10		
Sator Branches	86	64	22		

Europe Segment EBITDA Margin Bridge



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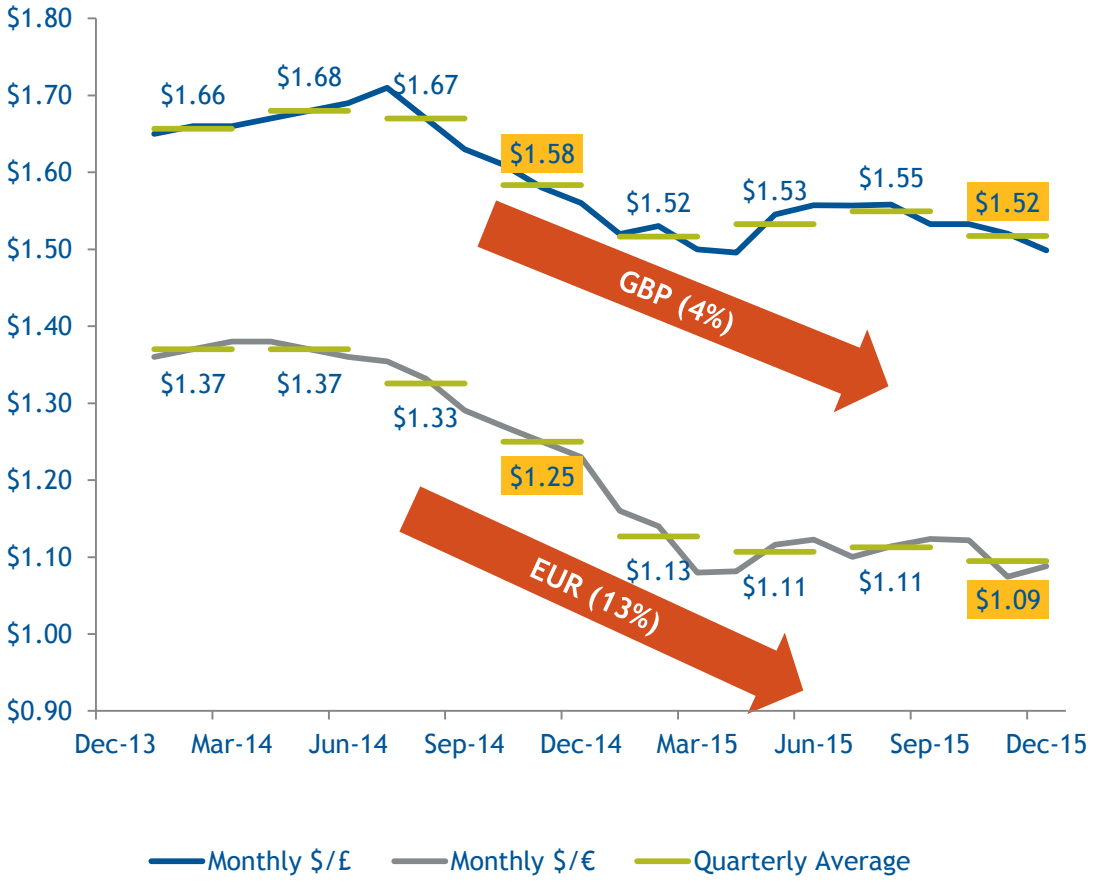
Foreign Exchange



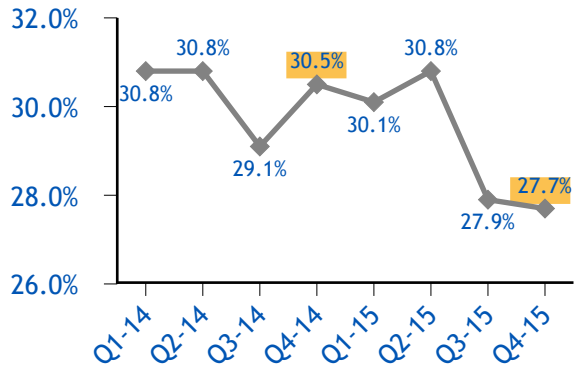
- £ down 4% Q4 2015 vs. Q4 2014
- € down 13% Q4 2015 vs. Q4 2014
- Translation impact of stronger dollar on European revenue growth:
  - Q4: $(31) million
  - YTD: $(180) million
- European constant currency parts and services revenue growth:
  - Q4: 11.3%
  - YTD: 17.7%
- Estimated currency impact on EPS growth*:
  - Q4: About a fourth of a penny negative impact
  - YTD: $(0.04)

* Reflects the combined impact of all currencies on consolidated EPS growth (all segments); charts and revenue figures above include reflect only GBP and EUR currencies related to Europe segment

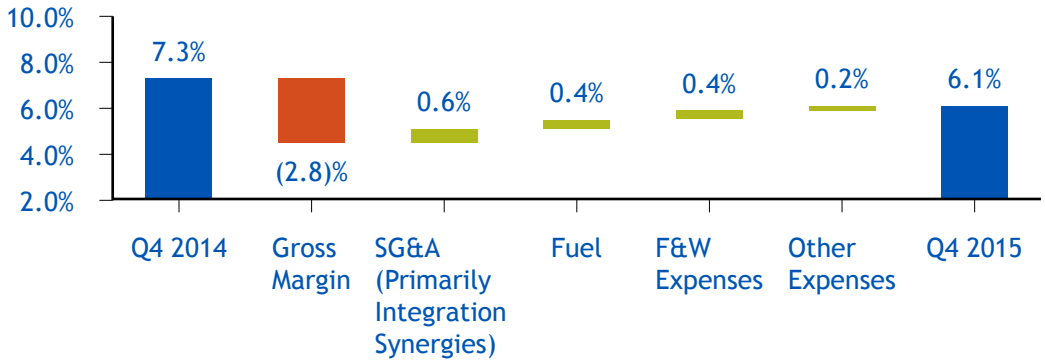
Specialty - Q4 2015 Results

($ in millions)	2015	2014	Change	% of Revenue 2015	% of Revenue 2014
Total Revenue	$245	$211	16.2%		
Gross Margin	$68	$64	5.5%	27.7%	30.5%
Operating Expenses	$53	$49	8.7%	21.8%	23.3%
Segment EBITDA	$15	$15	(2.8)%	6.1%	7.3%

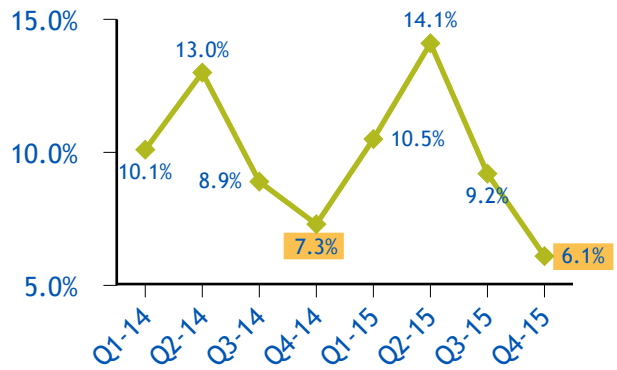
Gross Margin



Specialty Segment EBITDA Margin Bridge



Segment EBITDA Margin

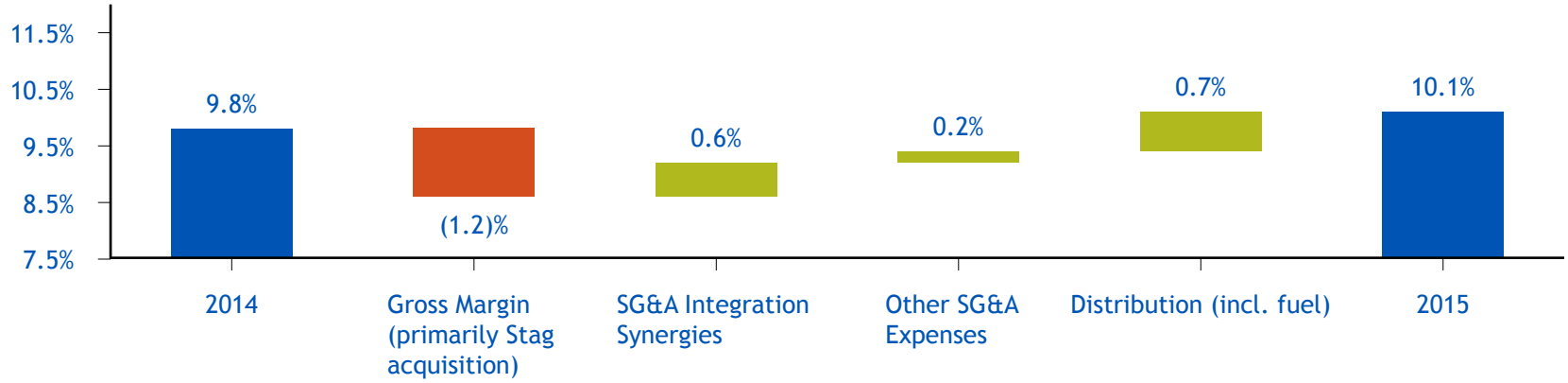


Note: In the table above, the sum of the individual percentages may not equal the total due to rounding

Specialty - 2015 Results

($ in millions)	2015	2014	Change	% of Revenue 2015	% of Revenue 2014
Total Revenue	$1,055	$807	30.7%		
Gross Margin	$307	$245	25.3%	29.1%	30.3%
Operating Expenses	$201	$166	21.3%	19.1%	20.6%
Segment EBITDA	$107	$79	34.1%	10.1%	9.8%

Specialty Segment EBITDA Margin Bridge



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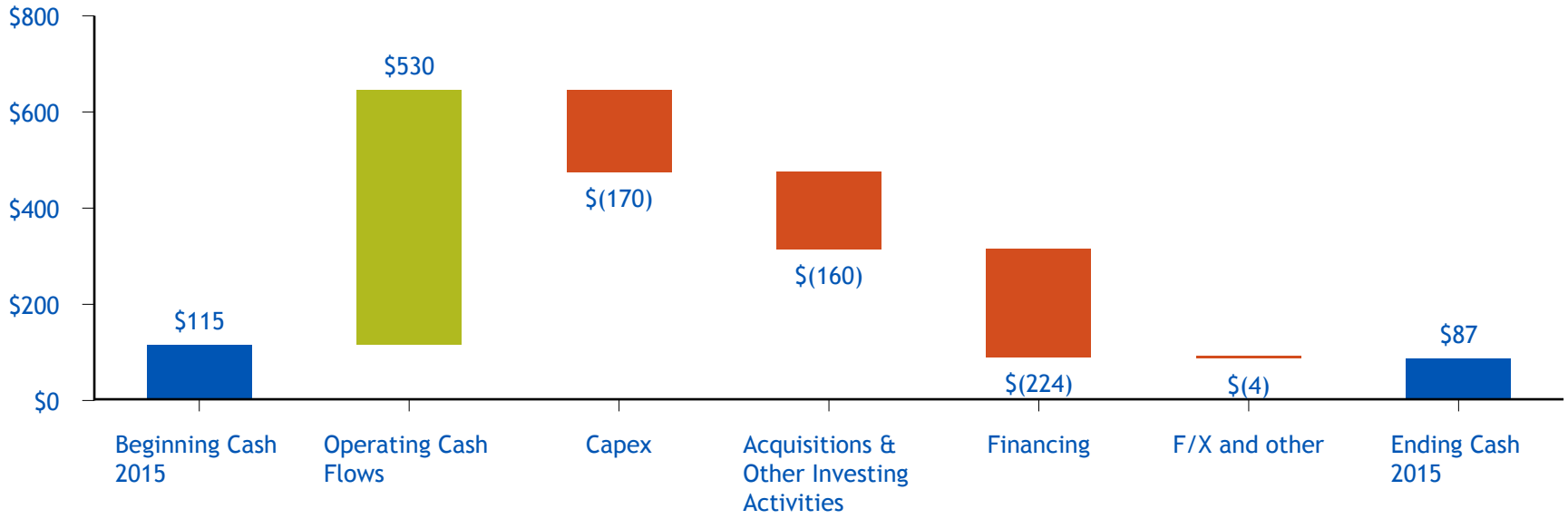
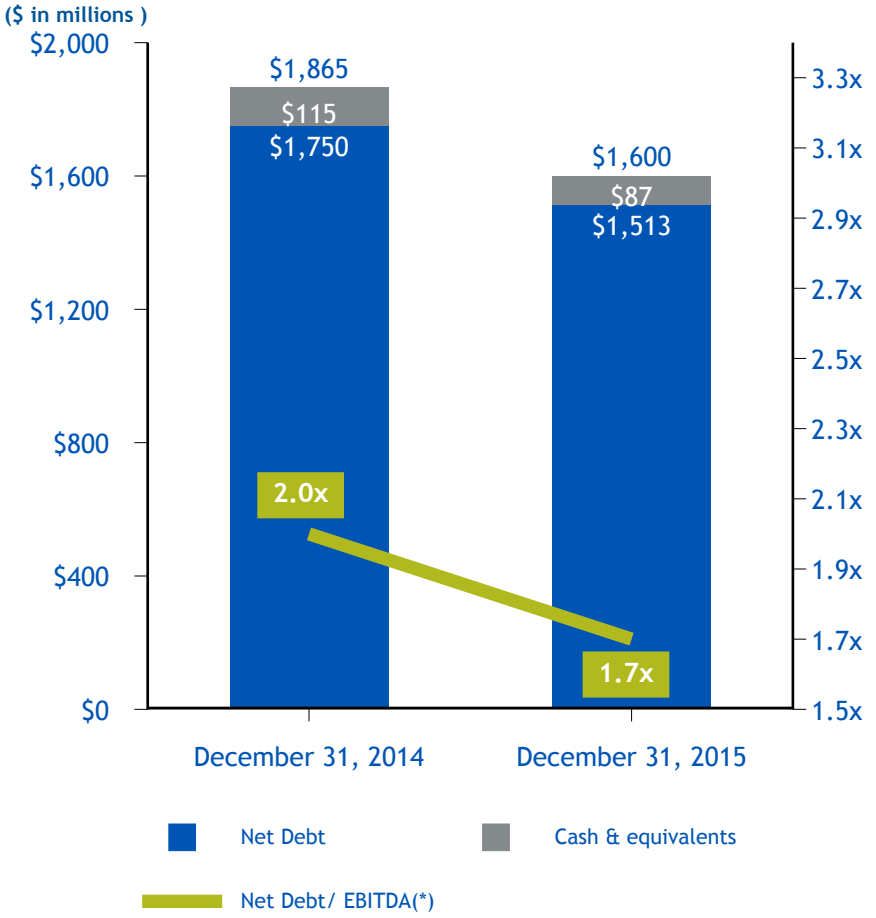
2015 Capital Allocation

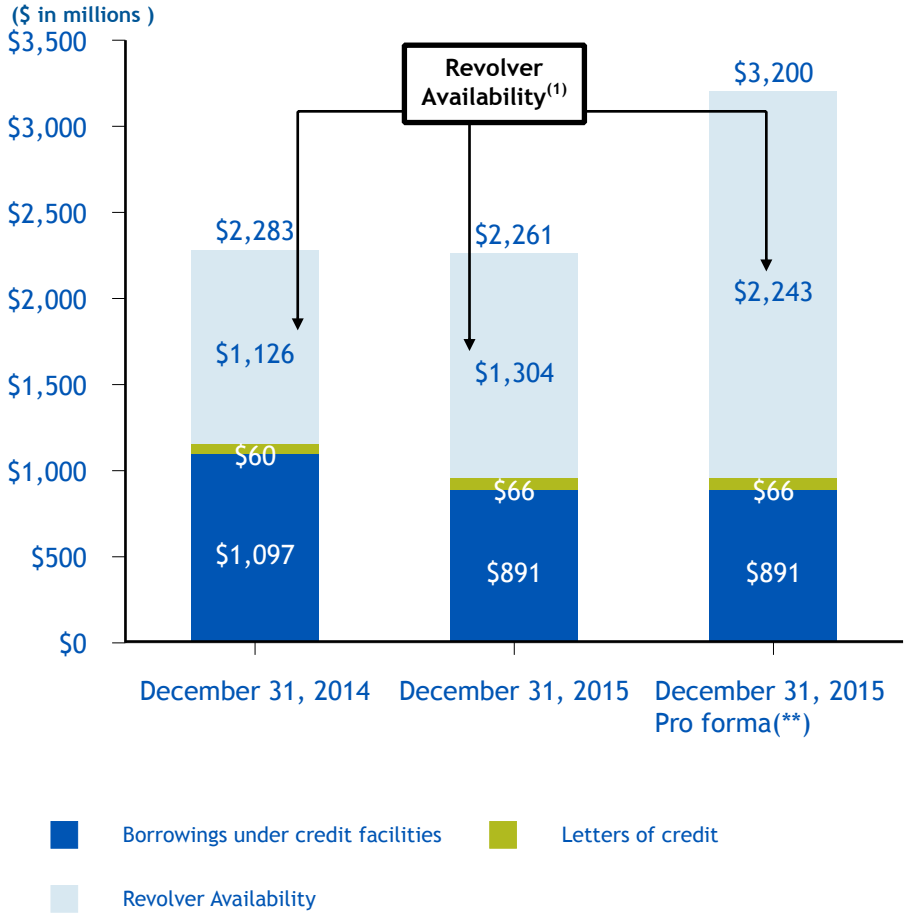


- Operating cash flows:
  - $588M of cash earnings[(1)] in 2015 compared to $524M in 2014
  - $58M cash outflow from operating assets and liabilities mainly $83M of inventory cash outflow due to an inventory build to support growth
- Investing activities include $71M of CapEx during Q4 as we pulled forward 2016 budgeted spending into 2015
- Net cash flow from operating activities and cash on hand helped to repay debt

(1) Cash earnings from the cash flow statement equals Net Income plus Depreciation and Amortization plus Stock-based Compensation Expense plus Deferred Income Tax plus Excess Tax Benefit from Stock-based Payments plus Other

Leverage & Liquidity



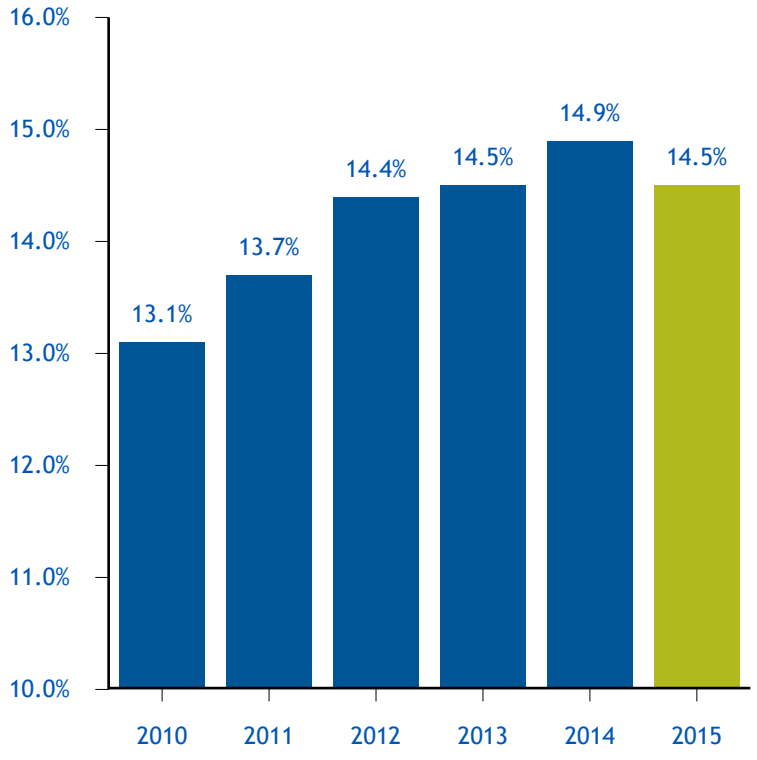


Effective borrowing rate for Q4 2015 was 3.3%

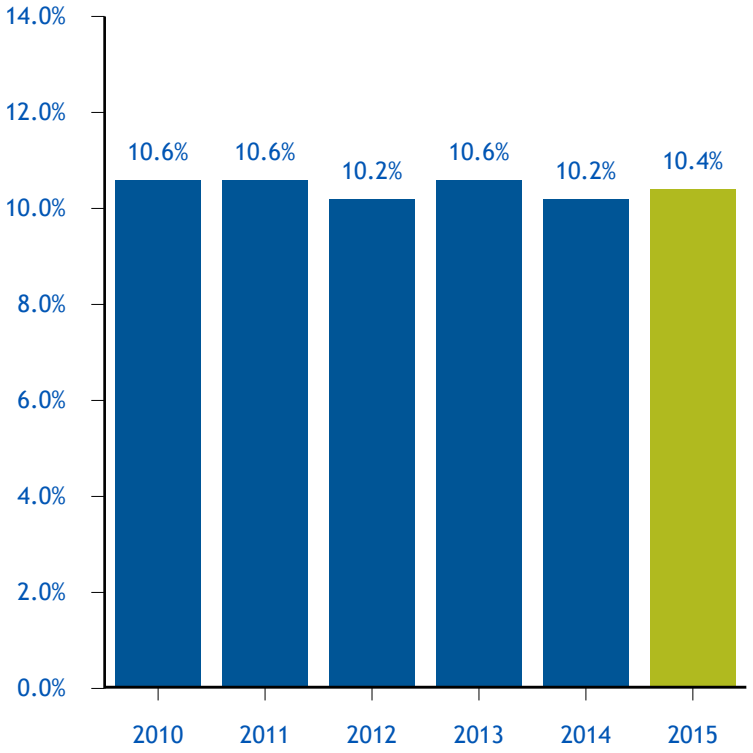
(1) Revolver availability includes our term loans and revolving credit facilities
(*) Net leverage per bank covenants is defined as Net Debt/EBITDA. See the definitions of Net Debt and EBITDA in the credit agreement filed with the SEC for further details
(**) Pro forma for amended credit facility closed on January 29, 2016

Key Return Metrics

Return on Equity



Return on Invested Capital



Guidance 2016
(effective only on the date issued: February 25, 2016)

($ in millions excluding EPS)	Full Year 2015 Actual	Full Year 2016 Guidance[(1)(2)]
Organic Revenue Growth, for parts and services	7.0%	6.0% to 8.0%
Adjusted Net Income	$459	$490 to $520
Adjusted Diluted EPS	$1.49	$1.59 to $1.69
Cash Flow from Operations	$530	$520 to $550
Capital Expenditures	$170	$170 to $180

(1) Guidance for 2016 is based on current conditions and excludes the impact of restructuring and acquisition related expenses, losses on debt extinguishment and amortization expense related to acquired intangibles. In addition, it excludes gains or losses (including changes in fair value of contingent consideration liabilities) and capital spending related to acquisitions or divestitures. Full year 2015 actual figures for Adjusted Net Income and Adjusted Diluted EPS were calculated using the same methodology as the 2016 guidance. Organic revenue guidance refers only to parts and services revenue. LKQ updated its guidance on February 25, 2016, and it is only effective on the date of issuance. It is LKQ's policy to comment on its annual guidance only when the company issues its quarterly press releases with financial results. LKQ has no obligation to update this guidance.

(2) Guidance does not include the projected impact of the potential Rhiag acquisition.

Q4 2015 Key Takeaways

- Solid organic revenue growth of 6.2% and 7.0% for parts and services in Q4 and 2015, respectively
- Constant currency revenue growth of 10.9% and 14.1% for parts and services in Q4 and 2015, respectively
- Segment EBITDA margin improvement for Q4 and YTD periods as increases in margins and decreases in segment operating expenses more than offset the negative impact of significant declines in scrap steel prices
- Adjusted YTD diluted EPS of $1.42 vs. $1.27, an 11.8% increase
- Unfavorable swings in scrap steel prices and currencies had an $(0.11) impact on 2015 Adjusted Diluted EPS
- In Q4, LKQ announced that it has signed a definitive agreement to acquire the holding company of Rhiag, a leading pan-European business-to-business distributor of aftermarket spare parts for passenger cars and commercial vehicles. Rhiag has operations in Italy, Czech Republic, Switzerland, Hungary, Romania, Ukraine, Bulgaria, Slovakia, Poland and Spain.

Consistent Business Model and Strategy



LKQ
Quality Recycled Auto Parts. Guaranteed.™

KEYSTONE
An LKQ Company

Keystone
Automotive Operations, Inc.

euro CAR PARTS
An LKQ Company

LKQ Corporation

Appendix - Non-GAAP Financial Measures

The financial data contained in the presentation materials includes earnings before interest, taxes, depreciation and amortization ("EBITDA") and provides a reconciliation of net income to EBITDA. The financial data contained in the presentation materials also includes adjusted net income and adjusted diluted earnings per share ("EPS") and provides a reconciliation of net income and diluted EPS to adjusted net income and adjusted diluted EPS. The Company defines adjusted net income and adjusted diluted EPS as net income and diluted EPS adjusted to eliminate the impact of restructuring and acquisition related expenses, net of tax, loss on debt extinguishment, net of tax, amortization expense related to acquired intangibles, net of tax, and the change in fair value of contingent consideration liabilities. EBITDA, adjusted net income and adjusted diluted EPS are not measures of financial performance under generally accepted accounting principles in the United States.

We have presented EBITDA, adjusted net income and adjusted diluted EPS information solely as supplemental disclosures because we believe they offer investors, securities analysts and other interested parties useful information regarding our results of operations because they assist in analyzing our performance and the value of our business. EBITDA provides insight into our profitability trends, and allows management and investors to analyze our operating results with and without the impact of depreciation, amortization, interest and income tax expense. We believe EBITDA is used by securities analysts, investors and other interested parties in evaluating companies, many of which present EBITDA when reporting their results. EBITDA should not be construed as an alternative to operating income, net income or net cash provided by (used in) operating activities, as determined in accordance with accounting principles generally accepted in the United States. Adjusted net income and adjusted diluted EPS are presented as supplemental measures of our performance that management believes are useful for evaluating and comparing our operating activities across reporting periods. Adjusted net income and adjusted diluted EPS should not be construed as alternatives to net income or diluted EPS as determined in accordance with accounting principles generally accepted in the United States. Not all companies that report EBITDA, adjusted net income and adjusted diluted EPS information calculate these measures in the same manner as we do and, accordingly, our calculations are not necessarily comparable to similarly named measures of other companies and may not be appropriate measures for performance relative to other companies.

Appendix 1- Constant Currency Reconciliation

- The following unaudited table reconciles revenue growth for Parts and Services to constant currency revenue growth for the same measure:

	Three Months, Ended December 31, 2015		Twelve Months, Ended December 31, 2015	
	Consolidated	Europe	Consolidated	Europe
Parts and Services				
Revenue Growth as reported	8.0%	4.6%	10.3%	8.0%
Less: Currency impact	(2.9%)	(6.7%)	(3.8%)	(9.7%)
Revenue growth at constant currency	10.9%	11.3%	14.1%	17.7%

- We evaluate growth in our operations on both an as reported and a constant currency basis. The constant currency presentation, which is a non-GAAP measure, excludes the impact of fluctuations in foreign currency exchange rates. We believe providing constant currency information provides valuable supplemental information regarding our growth, consistent with how we evaluate our performance. Constant currency revenue results are calculated by translating prior year revenue in local currency using the current year's currency conversion rate. This non-GAAP measure has limitations as an analytical tool and should not be considered in isolation or as a substitute for an analysis of our results as reported under GAAP. Our use of this term may vary from the use of similarly-titled measures by other issuers due to the potential inconsistencies in the method of calculation and differences due to items subject to interpretation.

Appendix 2- EBITDA and Segment EBITDA Reconciliation

(in millions)	QTD** Q4 2015	% of revenue	QTD** Q4 2014	% of revenue	YTD** Q4 2015	% of revenue	YTD** Q4 2014	% of revenue
Segment EBITDA								
North America	$ 130.6	12.8%	$ 128.8	12.8%	$ 547.4	13.2%	$ 543.9	13.3%
Europe	47.4	9.7%	38.3	8.2%	200.6	10.1%	167.2	9.1%
Specialty	14.9	6.1%	15.3	7.3%	106.6	10.1%	79.5	9.8%
Total Segment EBITDA	$ 192.9	11.0%	$ 182.4	10.8%	$ 854.5	11.9%	$ 790.6	11.7%
Deduct:								
Restructuring and acquisition related expenses	6.8		2.0		19.5		14.8	
Change in fair value of contingent consideration liabilities	0.1		0.1		0.5		(1.9)	
Add:								
Equity in earnings of unconsolidated subsidiaries	(1.9)		(0.9)		(6.1)		(2.1)	
EBITDA	$ 184.1	10.5%	$ 179.4	10.7%	$ 828.5	11.5%	$ 775.5	11.5%
Depreciation and Amortization	33.5		34.8		128.2		125.4	
Interest Expense, Net	13.1		15.8		57.3		63.9	
Loss on debt extinguishment*	—		—		—		0.3	
Provision for Income Taxes	42.4		48.3		219.7		204.3	
Net Income	**$ 95.1**		**$ 80.5**		**$ 423.2**		**$ 381.5**	

* Loss on debt extinguishment is considered a component of interest in calculating EBITDA, as the write-off of debt issuance costs is similar to the treatment of debt issuance cost amortization

** The sum of the individual components may not equal the total due to rounding.

Appendix 3- Adjusted Net Income and Adjusted EPS Reconciliation

(in millions, except per share data)	QTD*		YTD*	
	Q4 2015	Q4 2014	Q4 2015	Q4 2014
Net Income	$95.1	$80.5	$423.2	$381.5
Adjustments:				
Restructuring and acquisition related expenses, net of tax	4.5	1.2	12.8	9.7
Change in fair value of contingent consideration liabilities	0.1	0.1	0.5	(1.9)
Adjusted net income	$99.6	$81.8	$436.4	$389.5
Weighted average diluted common shares outstanding	308,028	306,601	307,496	306,045
Diluted earnings per share	$0.31	$0.26	$1.38	$1.25
Adjusted diluted earnings per share	$0.32	$0.27	$1.42	$1.27

* The sum of the individual components may not equal the total due to rounding.

Appendix 4- Adjusted Net Income and EPS Reconciliation*

(in millions, except per share data)	2015**	2014**	2013**	2012**	2011**
Net Income	$423.2	$381.5	$311.6	$261.2	$210.3
Adjustments:					
Restructuring and acquisition related expenses, net of tax	12.8	9.7	6.6	1.7	4.8
Loss on debt extinguishment, net of tax	—	0.2	1.8	—	3.3
Change in fair value of contingent consideration liabilities	0.5	(1.9)	2.5	1.6	(1.4)
Amortization of acquired intangibles, net of tax	22.1	22.5	9.0	6.0	4.9
Adjusted net income	$458.6	$412.0	$331.5	$270.7	$221.9
Weighted average diluted common shares outstanding	307,496	306,045	304,131	300,693	296,750
Diluted earnings per share	$1.38	$1.25	$1.02	$0.87	$0.71
Adjusted diluted earnings per share	$1.49	$1.35	$1.09	$0.90	$0.75

*Reflects the revision to Adjusted EPS to exclude amortization of acquired intangibles. Prior years information is presented for comparability.
**The sum of the individual components may not equal the total due to rounding.

Appendix 5- 2015 Quarterly Adjusted Net Income and EPS Reconciliation*

(in millions, except per share data)	Q4**	Q3**	Q2**	Q1**
Net Income	$95.1	$101.3	$119.7	$107.1
Adjustments:				
Restructuring and acquisition related expenses, net of tax	4.5	3.0	1.1	4.2
Change in fair value of contingent consideration liabilities	0.1	0.1	0.1	0.2
Amortization of acquired intangibles, net of tax	6.0	5.4	5.4	5.3
Adjusted net income	$105.6	$109.9	$126.3	$116.8
Weighted average diluted common shares outstanding	308,028	307,728	307,247	306,691
Diluted earnings per share	$0.31	$0.33	$0.39	$0.35
Adjusted diluted earnings per share	$0.34	$0.36	$0.41	$0.38

*Reflects the revision to Adjusted EPS to exclude amortization of acquired intangibles.
**The sum of the individual components may not equal the total due to rounding.