



We are the AI Platform for Business Transformation

ServiceNow is putting AI to work for people. We move with the pace of innovation to help customers transform organizations across every industry while upholding a trustworthy, human centered approach to deploying our products and services at scale.

Q3 2025:

\$3.299 billion

subscription revenues

20.5%

YoY constant currency growth⁽¹⁾

97%⁽²⁾

renewal rate

33.5%

Non-GAAP operating margin⁽¹⁾

\$11.35 billion

current remaining
performance obligations (cRPO)

20.5%

YoY constant currency growth⁽¹⁾

20%+

YoY growth
total customers >\$50M in ACV⁽³⁾

\$4.82

earnings per share⁽¹⁾

30%

YoY growth

28,000+ employees

FY 2024:

\$10.65 billion

subscription revenues

22.5%

YoY constant currency growth⁽¹⁾

**\$3.5
billion**

free cash flow⁽¹⁾

~8,400

customers

85%+

of the Fortune 500 use ServiceNow

⁽¹⁾ ServiceNow reports non-GAAP results in addition to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Q3 2025 subscription revenues YoY growth was 21.5%, cRPO YoY growth was 21%, operating margin was 17%, and diluted EPS was \$2.40. Full year 2024 subscription revenues YoY growth was 23% and net cash provided by operating activities was \$4.27 billion. To see the reconciliation between these non-GAAP and GAAP results, please refer to our earnings release issued on October 29, 2025, and, for prior periods, previously filed earnings releases, all of which are available at investors.servicenow.com.

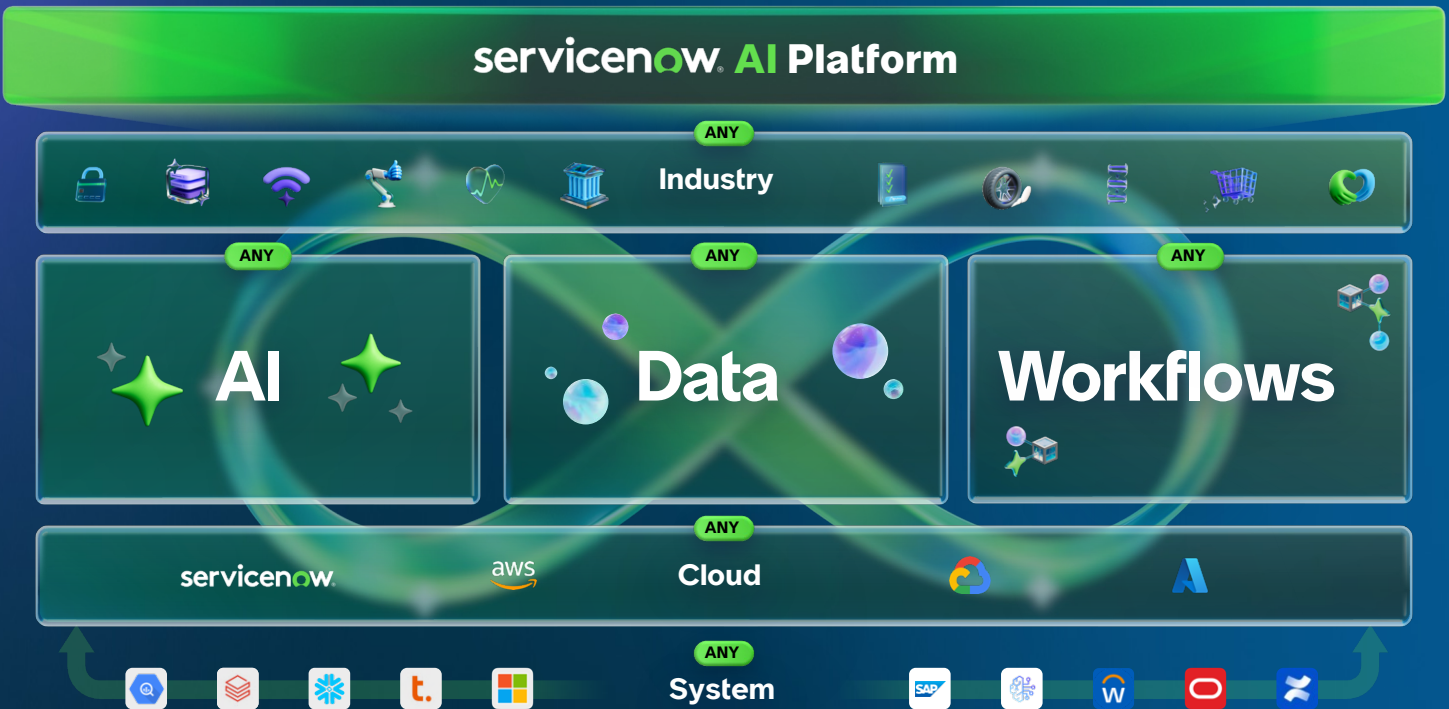
⁽²⁾ Excluding the closure of a large US Federal agency, Q3 2025 renewal rate would be 98%.

⁽³⁾ Previously disclosed number of customers with annual contract value (ACV) greater than a given threshold may be restated to allow for comparability. ACV is calculated based on the foreign exchange rate in effect at the time the contract was entered into. Foreign exchange rate fluctuations could cause some variability in the number of customers with ACV greater than a given threshold.

Numbers rounded for presentation purposes only.

One platform, ready for anything.

Connect AI, data, and workflows to maximize the value of existing technology investments, cut costs, and make impactful improvements in core business processes all on a single platform.



Fortune Best Workplaces in Technology

ServiceNow ranked #5 on the *Fortune* Best Workplaces in Technology list, underscoring our commitment to building an innovative and empowering work environment.



Forbes America's Best Employers for Company Culture

ServiceNow ranked #14 on Forbes' inaugural America's Best Employers for Company Culture 2025 list, reflecting our dedication to fostering an inclusive, opportunity-rich culture.



Ethisphere World's Most Ethical Companies

ServiceNow was honored on Ethisphere's highly selective World's Most Ethical Companies list for the second year in a row, showcasing our commitment to integrity and ethical leadership for long-term success.



Glassdoor Best-Led Companies

ServiceNow ranked #10 on Glassdoor's Best-Led Companies 2025 list, recognized for its leadership guided by purpose, transparency, and long-term vision.

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