

FORD MOTOR COMPANY AUGUST 2026 U.S. SALES

	<u>August</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2026</u>	<u>2025</u>	<u>Change</u>	<u>2026</u>	<u>2025</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	17,237	29,444	-41.5	144,316	212,995	-32.2
<i>Electric Vehicles</i>	<i>2,197</i>	<i>10,671</i>	<i>-79.4</i>	<i>20,868</i>	<i>57,888</i>	<i>-64.0</i>
<i>Hybrid Vehicles</i>	<i>15,040</i>	<i>18,773</i>	<i>-19.9</i>	<i>123,448</i>	<i>155,107</i>	<i>-20.4</i>
Internal Combustion	<u>153,444</u>	<u>160,762</u>	-4.6	<u>1,202,831</u>	<u>1,279,910</u>	-6.0
Total vehicles	170,681	190,206	-10.3	1,347,147	1,492,905	-9.8

SALES BY TYPE

SUVs	62,538	81,539	-23.3	523,498	613,800	-14.7
Trucks	104,496	105,432	-0.9	787,871	848,090	-7.1
Cars	<u>3,647</u>	<u>3,235</u>	12.7	<u>35,778</u>	<u>31,015</u>	15.4
Total vehicles	170,681	190,206	-10.3	1,347,147	1,492,905	-9.8

FORD BRAND

Bronco Sport	11,827	10,925	8.3	95,409	94,301	1.2
Escape	1,446	12,290	-88.2	28,182	106,095	-73.4
Bronco	12,204	13,378	-8.8	102,215	99,239	3.0
Mustang Mach-E	1,989	7,226	-72.5	15,484	34,319	-54.9
Edge	0	0	N/A	0	3,040	-100.0
Explorer	19,801	20,617	-4.0	165,630	144,383	14.7
Expedition	<u>7,765</u>	<u>8,724</u>	-11.0	<u>53,973</u>	<u>61,022</u>	-11.6
Ford SUVs	55,032	73,160	-24.8	460,893	542,399	-15.0
F-Series	67,504	68,318	-1.2	494,060	554,704	-10.9
<i>Memo: F-150 Lightning (electric)</i>	<i>148</i>	<i>3,217</i>	<i>-95.4</i>	<i>4,770</i>	<i>19,077</i>	<i>-75.0</i>
Ranger	6,033	5,074	18.9	45,925	44,025	4.3
Maverick	13,680	11,956	14.4	110,913	110,034	0.8
E-Series	3,095	3,531	-12.3	24,337	26,571	-8.4
Transit	13,401	15,660	-14.4	105,269	105,178	0.1
<i>Memo: E-Transit</i>	<i>60</i>	<i>228</i>	<i>-73.7</i>	<i>614</i>	<i>4,492</i>	<i>-86.3</i>
Heavy Trucks	<u>783</u>	<u>893</u>	-12.3	<u>7,367</u>	<u>7,578</u>	-2.8
Ford Trucks	104,496	105,432	-0.9	787,871	848,090	-7.1
Mustang	<u>3,647</u>	<u>3,235</u>	12.7	<u>35,778</u>	<u>31,015</u>	15.4
Ford Cars	<u>3,647</u>	<u>3,235</u>	12.7	<u>35,778</u>	<u>31,015</u>	15.4
Ford Brand	163,175	181,827	-10.3	1,284,542	1,421,504	-9.6

LINCOLN BRAND

Corsair	266	2,526	-89.5	8,414	17,674	-52.4
Nautilus	3,627	2,814	28.9	23,677	24,087	-1.7
Aviator	1,732	1,415	22.4	16,584	14,906	11.3
Navigator	<u>1,881</u>	<u>1,624</u>	15.8	<u>13,930</u>	<u>14,734</u>	-5.5
Lincoln SUVs	7,506	8,379	-10.4	62,605	71,401	-12.3
Lincoln Brand	7,506	8,379	-10.4	62,605	71,401	-12.3

Ford Motor Company

AUG 2026 U.S. GROSS STOCKS

	Gross Stock
	Units
	(000)
Mustang	12.0
Ford Cars	12.0
Escape	1.2
Bronco Sport	32.3
Mustang Mach-E	5.5
Bronco	34.5
Explorer	52.8
Expedition	17.9
Ford SUVs	144.1
Corsair	-
Nautilus	8.5
Aviator	3.7
Navigator	6.9
Lincoln SUVs	19.1
Total SUVs	163.2
E-Series Van	10.0
Transit Van	36.4
Maverick	27.0
Ranger	13.0
F-Series	201.0
Medium/Heavy	3.2
Ford Trucks	290.6
Total Car, Utility, Truck	465.9

2026 Calendar Year Production By Plant

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
<u>Flat Rock</u>													
Ford Mustang	4,383	4,545	6,709	4,169	3,688	5,848	4,213	5,391	-	-			38,946
<u>Chicago Main</u>													
Ford Explorer	22,532	24,760	26,843	24,106	25,842	22,678	21,571	24,969	-	-			193,301
Lincoln Aviator	2,116	2,366	2,357	2,318	2,227	2,058	2,469	3,068	-	-			18,979
<u>Cuautitlan</u>													
Mustang Mach-E	3,826	3,046	2,507	3,200	3,145	3,452	2,626	3,172	-	-			24,974
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	21,808	22,379	28,916	23,629	26,106	28,418	29,475	29,212	-	-			209,943
<u>Detroit Chassis Plant</u>													
Stripped Chassis	648	746	1,252	1,246	1,181	1,135	1,217	1,281	-	-			8,706
<u>Hermosillo</u>													
Bronco Sport	15,264	14,077	15,640	15,054	16,182	16,818	14,625	12,332	-	-			119,992
Maverick	16,202	14,385	16,066	15,519	16,704	17,445	13,920	12,266	-	-			122,507
<u>Kansas City (SUV)</u>													
Ford Transit	10,800	12,815	17,160	15,207	16,426	15,614	11,376	17,474	-	-			116,872
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	21,033	22,361	21,181	23,907	26,047	25,389	26,677	28,292	-	-			194,887
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	14,190	29,500	25,725	28,801	30,635	31,870	32,405	35,292	-	-			228,418
Ford Expedition	7,061	8,643	8,778	8,227	8,602	8,262	7,412	7,547	-	-			64,532
Lincoln Navigator	2,195	2,159	2,434	2,466	2,538	2,266	2,353	1,578	-	-			17,989
<u>Louisville Assembly</u>													
	-	-	-	-	-	-	-	-	-	-			-
<u>Michigan Assembly</u>													
Ranger	3,716	5,767	5,720	5,201	6,099	7,970	6,921	8,597	-	-			49,991
Bronco	10,550	15,654	15,233	13,968	15,824	14,289	11,788	15,025	-	-			112,331
<u>Multimatic</u>													
Mustang GTD	42	40	44	44	49	58	57	50	-	-			384
<u>Oakville</u>													
Super Duty	-	-	-	6	37	51	159	350					603
<u>Ohio Assembly</u>													
Ford Econoline	3,198	2,767	4,438	3,148	3,153	4,350	3,914	3,289	-	-			28,257
Medium Truck	864	640	1,050	978	999	994	973	938	-	-			7,436
Super Duty	<u>1,139</u>	<u>1,547</u>	<u>2,831</u>	<u>2,957</u>	<u>3,036</u>	<u>3,410</u>	<u>3,308</u>	<u>3,621</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>21,849</u>
Total Production	161,567	188,197	204,884	194,151	208,520	212,375	197,459	213,744	-	-	-	-	1,580,897

2026 Calendar Year Production By Vehicle Line

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
Bronco Sport	15,264	14,077	15,640	15,054	16,182	16,818	14,625	12,332	-	-	-	-	119,992
Maverick	16,202	14,385	16,066	15,519	16,704	17,445	13,920	12,266	-	-	-	-	122,507
Ford Mustang	4,383	4,545	6,709	4,169	3,688	5,848	4,213	5,391	-	-	-	-	38,946
Mustang GTD	42	40	44	44	49	58	57	50	-	-	-	-	384
Ranger	3,716	5,767	5,720	5,201	6,099	7,970	6,921	8,597	-	-	-	-	49,991
Bronco	10,550	15,654	15,233	13,968	15,824	14,289	11,788	15,025	-	-	-	-	112,331
Mustang Mach-E	3,826	3,046	2,507	3,200	3,145	3,452	2,626	3,172	-	-	-	-	24,974
Ford F-Series (F-150)	42,841	44,740	50,097	47,536	52,153	53,807	56,152	57,504	-	-	-	-	404,830
Ford F-Series (Super Duty)	15,329	31,047	28,556	31,764	33,708	35,331	35,872	39,263	-	-	-	-	250,870
Ford Expedition	7,061	8,643	8,778	8,227	8,602	8,262	7,412	7,547	-	-	-	-	64,532
Lincoln Navigator	2,195	2,159	2,434	2,466	2,538	2,266	2,353	1,578	-	-	-	-	17,989
Ford Explorer	22,532	24,760	26,843	24,106	25,842	22,678	21,571	24,969	-	-	-	-	193,301
Lincoln Aviator	2,116	2,366	2,357	2,318	2,227	2,058	2,469	3,068	-	-	-	-	18,979
Ford Transit	10,800	12,815	17,160	15,207	16,426	15,614	11,376	17,474	-	-	-	-	116,872
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	3,198	2,767	4,438	3,148	3,153	4,350	3,914	3,289	-	-	-	-	28,257
Medium Truck	864	640	1,050	978	999	994	973	938	-	-	-	-	7,436
Stripped Chassis	<u>648</u>	<u>746</u>	<u>1,252</u>	<u>1,246</u>	<u>1,181</u>	<u>1,135</u>	<u>1,217</u>	<u>1,281</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>8,706</u>
Total Production	161,567	188,197	204,884	194,151	208,520	212,375	197,459	213,744	-	-	-	-	1,580,897