FORD MOTOR COMPANY OCTOBER 2026 U.S. SALES

	October		%	Year-to-Date		%
	2026	2025	Change	2026	2025	Change
SALES BY PROPULSION						
Total Electrified Vehicles	15,173	22,207	-31.7	176,456	264,505	*-33.3*
Electric Vehicles	*1,355*	*4,709*	*-71.2*	*24,008*	*74,309*	*-67.7*
Hybrid Vehicles	*13,818*	*17,498*	*-21.0*	*152,448*	*190,196*	*-19.8*
Internal Combustion	158,950	153,377	3.6	1,513,946	1,569,987	-3.6
Total vehicles	174,123	175,584	-0.8	1,690,402	1,834,492	-7.9
SALES BY TYPE						
SUVs	62,856	65,968	-4.7	649,050	745,256	-12.9
Trucks	108,175	105,771	2.3	999,575	1,052,573	-5.0
Cars	3,092	3,845	-19.6	41,777	36,663	13.9
Total vehicles	174,123	175,584	-0.8	1,690,402	1,834,492	-7.9
FORD BRAND						
Bronco Sport	10,356	9,907	4.5	116,594	113,168	3.0
Escape	150	10,689	-98.6	28,976	125,417	-76.9
Bronco	10,712	11,250	-4.8	125,668	121,171	3.7
Mustang Mach-E	1,239	2,906	-57.4	18,445	44,868	-58.9
Edge	0	0	N/A	0	3,040	-100.0
Explorer	23,885	17,664	35.2	213,095	178,593	19.3
Expedition	8,546	5,452	56.7	68,817	72,076	-4.5
Ford SUVs	54,888	57,868	-5.1	571,595	658,333	-13.2
F-Series	73,482	67,930	8.2	634,990	688,510	-7.8
Memo: F-150 Lightning (electric)	*0*	*1,543*	*-100.0*	*4,770*	*24,577*	*-80.6*
Ranger	5,656	7,741	-26.9	57,286	56,019	2.3
Maverick	11,466	11,086	3.4	135,147	131,990	2.4
E-Series	2,721	4,591	-40.7	30,195	34,786	-13.2
Transit	14,169	13,146	7.8	133,354	131,706	1.3
Memo: E-Transit	*116*	*260*	*-55.4*	*793*	*4,864*	*-83.7*
Heavy Trucks	681	1,277	-46.7	8,603	9,562	-10.0
Ford Trucks	108,175	105,771	2.3	999,575	1,052,573	-5.0
Mustang	3,092	3,845	-19.6	41,777	36,663	13.9
Ford Cars	3,092	3,845	-19.6	41,777	36,663	13.9
Ford Brand	166,155	167,484	-0.8	1,612,947	1,747,569	-7.7
LINCOLN BRAND						
Corsair	0	2,197	-100.0	8,414	22,003	-61.8
Nautilus	3,083	2,038	51.3	30,331	28,275	7.3
Aviator	2,789	2,241	24.5	21,098	18,651	13.1
Navigator	2,096	1,624	29.1	17,612	17,994	-2.1
Lincoln SUVs	7,968	8,100	-1.6	77,455	86,923	-10.9
Lincoln Brand	7,968	8,100	-1.6	77,455	86,923	-10.9

Ford Motor Company

OCT 2026 U.S. GROSS STOCKS

	Gross Stock Units (000)
Mustang	15.9
Ford Cars	**15.9**
Escape	0.4
Bronco Sport	41.6
Mustang Mach-E	4.3
Bronco	40.4
Explorer	58.9
Expedition	18.6
Ford SUVs	**164.1**
Corsair	-
Nautilus	10.2
Aviator	6.6
Navigator	7.1
Lincoln SUVs	**23.9**
Total SUVs	**188.1**
E-Series Van	10.8
Transit Van	33.2
Maverick	20.7
Ranger	18.4
F-Series	233.5
Medium/Heavy	4.0
Ford Trucks	**320.7**
Total Car, Utility, Truck	**524.7**

2026 Calendar Year Production By Plant

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Flat Rock													
Ford Mustang	4,383	4,545	6,709	4,169	3,688	5,848	4,213	5,391	5,823	5,553			50,322
Chicago Main													
Ford Explorer	22,532	24,760	26,843	24,106	25,842	22,678	21,571	24,969	25,656	26,765			245,722
Lincoln Aviator	2,116	2,366	2,357	2,318	2,227	2,058	2,469	3,068	3,153	3,371			25,503
Cuautitlan													
Mustang Mach-E	3,826	3,046	2,507	3,200	3,145	3,452	2,626	3,172	1,761	3,037			29,772
Dearborn Truck Plant													
Ford F-Series (F-150)	21,808	22,379	28,916	23,629	26,106	28,418	29,475	29,212	23,144	30,312			263,399
Detroit Chassis Plant													
Stripped Chassis	648	746	1,252	1,246	1,181	1,135	1,217	1,281	1,186	1,348			11,240
Hermosillo													
Bronco Sport	15,264	14,077	15,640	15,054	16,182	16,818	14,625	12,332	15,762	17,969			153,723
Maverick	16,202	14,385	16,066	15,519	16,704	17,445	13,920	12,266	10,985	19,274			152,766
Kansas City (SUV)													
Ford Transit	10,800	12,815	17,160	15,207	16,426	15,614	11,376	17,474	16,672	12,049			145,593
Kansas City (Truck)													
Ford F-Series (F-150)	21,033	22,361	21,181	23,907	26,047	25,389	26,677	28,292	19,702	31,770			246,359
Kentucky Truck													
Ford F-Series (Super Duty)	14,190	29,500	25,725	28,801	30,635	31,870	32,405	35,292	32,058	34,114			294,590
Ford Expedition	7,061	8,643	8,778	8,227	8,602	8,262	7,412	7,547	8,597	7,718			80,847
Lincoln Navigator	2,195	2,159	2,434	2,466	2,538	2,266	2,353	1,578	1,896	2,221			22,106
Louisville Assembly													
	-	-	-	-	-	-	-	-	-	-			-
Michigan Assembly													
Ranger	3,716	5,767	5,720	5,201	6,099	7,970	6,921	8,597	8,559	9,003			67,553
Bronco	10,550	15,654	15,233	13,968	15,824	14,289	11,788	15,025	14,735	15,843			142,909
Multimatic													
Mustang GTD	42	40	44	44	49	58	57	50	54	68			506
Oakville													
Super Duty	-	-	-	6	37	51	159	350	300	3,488			4,391
Ohio Assembly													
Ford Econoline	3,198	2,767	4,438	3,148	3,153	4,350	3,914	3,289	2,768	4,321			35,346
Medium Truck	864	640	1,050	978	999	994	973	938	1,259	1,532			10,227
Super Duty	1,139	1,547	2,831	2,957	3,036	3,410	3,308	3,621	2,782	2,797	-	-	27,428
Total Production	161,567	188,197	204,884	194,151	208,520	212,375	197,459	213,744	196,852	232,553	-	-	2,010,302

2026 Calendar Year Production By Vehicle Line

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Bronco Sport	15,264	14,077	15,640	15,054	16,182	16,818	14,625	12,332	15,762	17,969	-	-	153,723
Maverick	16,202	14,385	16,066	15,519	16,704	17,445	13,920	12,266	10,985	19,274	-	-	152,766
Ford Mustang	4,383	4,545	6,709	4,169	3,688	5,848	4,213	5,391	5,823	5,553	-	-	50,322
Mustang GTD	42	40	44	44	49	58	57	50	54	68	-	-	506
Ranger	3,716	5,767	5,720	5,201	6,099	7,970	6,921	8,597	8,559	9,003	-	-	67,553
Bronco	10,550	15,654	15,233	13,968	15,824	14,289	11,788	15,025	14,735	15,843	-	-	142,909
Mustang Mach-E	3,826	3,046	2,507	3,200	3,145	3,452	2,626	3,172	1,761	3,037	-	-	29,772
Ford F-Series (F-150)	42,841	44,740	50,097	47,536	52,153	53,807	56,152	57,504	42,846	62,082	-	-	509,758
Ford F-Series (Super Duty)	15,329	31,047	28,556	31,764	33,708	35,331	35,872	39,263	35,140	40,399	-	-	326,409
Ford Expedition	7,061	8,643	8,778	8,227	8,602	8,262	7,412	7,547	8,597	7,718	-	-	80,847
Lincoln Navigator	2,195	2,159	2,434	2,466	2,538	2,266	2,353	1,578	1,896	2,221	-	-	22,106
Ford Explorer	22,532	24,760	26,843	24,106	25,842	22,678	21,571	24,969	25,656	26,765	-	-	245,722
Lincoln Aviator	2,116	2,366	2,357	2,318	2,227	2,058	2,469	3,068	3,153	3,371	-	-	25,503
Ford Transit	10,800	12,815	17,160	15,207	16,426	15,614	11,376	17,474	16,672	12,049	-	-	145,593
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	3,198	2,767	4,438	3,148	3,153	4,350	3,914	3,289	2,768	4,321	-	-	35,346
Medium Truck	864	640	1,050	978	999	994	973	938	1,259	1,532	-	-	10,227
Stripped Chassis	648	746	1,252	1,246	1,181	1,135	1,217	1,281	1,186	1,348	-	-	11,240
Total Production	161,567	188,197	204,884	194,151	208,520	212,375	197,459	213,744	196,852	232,553	-	-	2,010,302