

FORD MOTOR COMPANY FEBRUARY 2026 U.S. SALES

	<u>February</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2026</u>	<u>2025</u>	<u>Change</u>	<u>2026</u>	<u>2025</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	14,132	22,683	-37.7	28,360	41,644	-31.9
<i>Electric Vehicles</i>	2,122	7,326	-71.0	3,865	12,992	-70.3
<i>Hybrid Vehicles</i>	12,010	15,357	-21.8	24,495	28,652	-14.5
Internal Combustion	<u>135,830</u>	<u>135,992</u>	-0.1	<u>256,964</u>	<u>259,975</u>	-1.2
Total vehicles	149,962	158,675	-5.5	285,324	301,619	-5.4

SALES BY TYPE

SUVs	62,582	64,148	-2.4	118,521	121,235	-2.2
Trucks	83,067	91,735	-9.4	158,881	175,193	-9.3
Cars	<u>4,313</u>	<u>2,792</u>	54.5	<u>7,922</u>	<u>5,191</u>	52.6
Total vehicles	149,962	158,675	-5.5	285,324	301,619	-5.4

FORD BRAND

Bronco Sport	11,273	10,030	12.4	21,914	19,402	12.9
Escape	4,025	13,958	-71.2	7,443	23,860	-68.8
Bronco	12,553	9,837	27.6	23,367	18,893	23.7
Mustang Mach-E	1,502	3,312	-54.6	2,542	6,841	-62.8
Edge	0	797	-100.0	0	1,430	-100.0
Explorer	20,100	15,071	33.4	37,755	28,576	32.1
Expedition	<u>5,551</u>	<u>4,389</u>	26.5	<u>10,820</u>	<u>9,009</u>	20.1
Ford SUVs	55,004	57,394	-4.2	103,841	108,011	-3.9
F-Series	49,682	59,310	-16.2	97,663	117,954	-17.2
<i>Memo: F-150 Lightning (electric)</i>	522	2,199	-76.3	1,169	4,106	-71.5
Ranger	5,776	4,448	29.9	11,447	8,950	27.9
Maverick	10,387	10,277	1.1	20,272	19,007	6.7
E-Series	3,303	2,968	11.3	6,657	5,907	12.7
Transit	13,153	13,877	-5.2	21,312	21,552	-1.1
<i>Memo: E-Transit</i>	98	1,815	-94.6	154	2,045	-92.5
Heavy Trucks	<u>766</u>	<u>855</u>	-10.4	<u>1,530</u>	<u>1,823</u>	-16.1
Ford Trucks	83,067	91,735	-9.4	158,881	175,193	-9.3
Mustang	<u>4,313</u>	<u>2,792</u>	54.5	<u>7,922</u>	<u>5,191</u>	52.6
Ford Cars	<u>4,313</u>	<u>2,792</u>	54.5	<u>7,922</u>	<u>5,191</u>	52.6
Ford Brand	142,384	151,921	-6.3	270,644	288,395	-6.2

LINCOLN BRAND

Corsair	1,740	1,921	-9.4	3,359	3,604	-6.8
Nautilus	2,491	2,482	0.4	4,479	4,907	-8.7
Aviator	2,037	1,357	50.1	3,960	2,791	41.9
Navigator	<u>1,310</u>	<u>994</u>	31.8	<u>2,882</u>	<u>1,922</u>	49.9
Lincoln SUVs	7,578	6,754	12.2	14,680	13,224	11.0
Lincoln Brand	7,578	6,754	12.2	14,680	13,224	11.0

Ford Motor Company
FEB 2026 U.S. GROSS STOCKS

	Gross Stock <u>Units</u> (000)
Mustang	16.6
Ford Cars	16.6
Escape	21.9
Bronco Sport	37.4
Mustang Mach-E	9.7
Bronco	34.9
Explorer	51.9
Expedition	15.6
Ford SUVs	171.2
Corsair	5.0
Nautilus	13.4
Aviator	5.4
Navigator	5.1
Lincoln SUVs	28.9
Total SUVs	200.2
E-Series Van	7.7
Transit Van	39.8
Maverick	42.0
Ranger	14.6
F-Series	172.4
Medium/Heavy	3.3
Ford Trucks	279.7
Total Car, Utility, Truck	496.5

2026 Calendar Year Production By Plant

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
Flat Rock													
Ford Mustang	4,383	4,545	-	-	-	-	-	-	-	-			8,928
Chicago Main													
Ford Explorer	22,532	24,760	-	-	-	-	-	-	-	-			47,292
Lincoln Aviator	2,116	2,366	-	-	-	-	-	-	-	-			4,482
Cuautitlan													
Mustang Mach-E	3,826	3,046	-	-	-	-	-	-	-	-			6,872
Dearborn Truck Plant													
Ford F-Series (F-150)	21,808	22,379	-	-	-	-	-	-	-	-			44,187
Detroit Chassis Plant													
Stripped Chassis	648	746	-	-	-	-	-	-	-	-			1,394
Hermosillo													
Bronco Sport	15,264	14,077	-	-	-	-	-	-	-	-			29,341
Maverick	16,202	14,385	-	-	-	-	-	-	-	-			30,587
Kansas City (SUV)													
Ford Transit	10,800	12,815	-	-	-	-	-	-	-	-			23,615
Kansas City (Truck)													
Ford F-Series (F-150)	21,033	22,361	-	-	-	-	-	-	-	-			43,394
Kentucky Truck													
Ford F-Series (Super Duty)	14,190	29,500	-	-	-	-	-	-	-	-			43,690
Ford Expedition	7,061	8,643	-	-	-	-	-	-	-	-			15,704
Lincoln Navigator	2,195	2,159	-	-	-	-	-	-	-	-			4,354
Michigan Assembly													
Ranger	3,716	5,767	-	-	-	-	-	-	-	-			9,483
Bronco	10,550	15,654	-	-	-	-	-	-	-	-			26,204
Multimatic													
Mustang GTD	42	40	-	-	-	-	-	-	-	-			82
Ohio Assembly													
Ford Econoline	3,198	2,767	-	-	-	-	-	-	-	-			5,965
Medium Truck	864	640	-	-	-	-	-	-	-	-			1,504
Super Duty	1,139	1,547	-	-	-	-	-	-	-	-			2,686
Total Production	161,567	188,197	-	349,764									

2026 Calendar Year Production By Vehicle Line

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
Bronco Sport	15,264	14,077	-	-	-	-	-	-	-	-			29,341
Maverick	16,202	14,385	-	-	-	-	-	-	-	-			30,587
Ford Mustang	4,383	4,545	-	-	-	-	-	-	-	-			8,928
Mustang GTD	42	40	-	-	-	-	-	-	-	-			82
Ranger	3,716	5,767	-	-	-	-	-	-	-	-			9,483
Bronco	10,550	15,654	-	-	-	-	-	-	-	-			26,204
Mustang Mach-E	3,826	3,046	-	-	-	-	-	-	-	-			6,872
Ford F-Series (F-150)	42,841	44,740	-	-	-	-	-	-	-	-			87,581
Ford F-Series (Super Duty)	15,329	31,047	-	-	-	-	-	-	-	-			46,376
Ford Expedition	7,061	8,643	-	-	-	-	-	-	-	-			15,704
Lincoln Navigator	2,195	2,159	-	-	-	-	-	-	-	-			4,354
Ford Explorer	22,532	24,760	-	-	-	-	-	-	-	-			47,292
Lincoln Aviator	2,116	2,366	-	-	-	-	-	-	-	-			4,482
Ford Transit	10,800	12,815	-	-	-	-	-	-	-	-			23,615
Ford Econoline	3,198	2,767	-	-	-	-	-	-	-	-			5,965
Medium Truck	864	640	-	-	-	-	-	-	-	-			1,504
Stripped Chassis	648	746	-	-	-	-	-	-	-	-			1,394
Total Production	161,567	188,197	-	349,764									