

FORD MOTOR COMPANY JANUARY 2026 U.S. SALES

	<u>January</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2026</u>	<u>2025</u>	<u>Change</u>	<u>2026</u>	<u>2025</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	14,228	18,961	-25.0	14,228	18,961	-25.0
<i>Electric Vehicles</i>	<i>1,743</i>	<i>5,666</i>	<i>-69.2</i>	<i>1,743</i>	<i>5,666</i>	<i>-69.2</i>
<i>Hybrid Vehicles</i>	<i>12,485</i>	<i>13,295</i>	<i>-6.1</i>	<i>12,485</i>	<i>13,295</i>	<i>-6.1</i>
Internal Combustion	<u>121,134</u>	<u>123,983</u>	-2.3	<u>121,134</u>	<u>123,983</u>	-2.3
Total vehicles	135,362	142,944	-5.3	135,362	142,944	-5.3

SALES BY TYPE

SUVs	55,939	57,087	-2.0	55,939	57,087	-2.0
Trucks	75,814	83,458	-9.2	75,814	83,458	-9.2
Cars	<u>3,609</u>	<u>2,399</u>	50.4	<u>3,609</u>	<u>2,399</u>	50.4
Total vehicles	135,362	142,944	-5.3	135,362	142,944	-5.3

FORD BRAND

Bronco Sport	10,641	9,372	13.5	10,641	9,372	13.5
Escape	3,418	9,902	-65.5	3,418	9,902	-65.5
Bronco	10,814	9,056	19.4	10,814	9,056	19.4
Mustang Mach-E	1,040	3,529	-70.5	1,040	3,529	-70.5
Edge	0	633	-100.0	0	633	-100.0
Explorer	17,655	13,505	30.7	17,655	13,505	30.7
Expedition	<u>5,269</u>	<u>4,620</u>	14.0	<u>5,269</u>	<u>4,620</u>	14.0
Ford SUVs	48,837	50,617	-3.5	48,837	50,617	-3.5
F-Series	47,981	58,644	-18.2	47,981	58,644	-18.2
<i>Memo: F-150 Lightning (electric)</i>	<i>647</i>	<i>1,907</i>	<i>-66.1</i>	<i>647</i>	<i>1,907</i>	<i>-66.1</i>
Ranger	5,671	4,502	26.0	5,671	4,502	26.0
Maverick	9,885	8,730	13.2	9,885	8,730	13.2
E-Series	3,354	2,939	14.1	3,354	2,939	14.1
Transit	8,159	7,675	6.3	8,159	7,675	6.3
<i>Memo: E-Transit</i>	<i>56</i>	<i>230</i>	<i>-75.7</i>	<i>56</i>	<i>230</i>	<i>-75.7</i>
Heavy Trucks	<u>764</u>	<u>968</u>	-21.1	<u>764</u>	<u>968</u>	-21.1
Ford Trucks	75,814	83,458	-9.2	75,814	83,458	-9.2
Mustang	<u>3,609</u>	<u>2,399</u>	50.4	<u>3,609</u>	<u>2,399</u>	50.4
Ford Cars	<u>3,609</u>	<u>2,399</u>	50.4	<u>3,609</u>	<u>2,399</u>	50.4
Ford Brand	128,260	136,474	-6.0	128,260	136,474	-6.0

LINCOLN BRAND

Corsair	1,619	1,683	-3.8	1,619	1,683	-3.8
Nautilus	1,988	2,425	-18.0	1,988	2,425	-18.0
Aviator	1,923	1,434	34.1	1,923	1,434	34.1
Navigator	<u>1,572</u>	<u>928</u>	69.4	<u>1,572</u>	<u>928</u>	69.4
Lincoln SUVs	7,102	6,470	9.8	7,102	6,470	9.8
Lincoln Brand	7,102	6,470	9.8	7,102	6,470	9.8

Ford Motor Company
JAN 2026 U.S. GROSS STOCKS

	Gross Stock
	Units
	(000)
Mustang	17.0
Ford Cars	17.0
Escape	25.9
Bronco Sport	38.8
Mustang Mach-E	8.3
Bronco	32.9
Explorer	53.6
Expedition	14.2
Ford SUVs	173.7
Corsair	6.8
Nautilus	11.1
Aviator	5.7
Navigator	4.9
Lincoln SUVs	28.5
Total SUVs	202.1
E-Series Van	8.5
Transit Van	41.5
Maverick	41.5
Ranger	15.8
F-Series	173.6
Medium/Heavy	3.4
Ford Trucks	284.4
Total Car, Utility, Truck	503.5

2026 Calendar Year Production By Plant

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
<u>Flat Rock</u>													
Ford Mustang	4,383	-	-	-	-	-	-	-	-	-			4,383
<u>Chicago Main</u>													
Ford Explorer	22,532	-	-	-	-	-	-	-	-	-			22,532
Lincoln Aviator	2,116	-	-	-	-	-	-	-	-	-			2,116
<u>Cuautitlan</u>													
Mustang Mach-E	3,826	-	-	-	-	-	-	-	-	-			3,826
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	21,808	-	-	-	-	-	-	-	-	-			21,808
<u>Detroit Chassis Plant</u>													
Stripped Chassis	648	-	-	-	-	-	-	-	-	-			648
<u>Hermosillo</u>													
Bronco Sport	15,264	-	-	-	-	-	-	-	-	-			15,264
Maverick	16,202	-	-	-	-	-	-	-	-	-			16,202
<u>Kansas City (SUV)</u>													
Ford Transit	10,800	-	-	-	-	-	-	-	-	-			10,800
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	21,033	-	-	-	-	-	-	-	-	-			21,033
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	14,190	-	-	-	-	-	-	-	-	-			14,190
Ford Expedition	7,061	-	-	-	-	-	-	-	-	-			7,061
Lincoln Navigator	2,195	-	-	-	-	-	-	-	-	-			2,195
<u>Louisville Assembly</u>													
	-	-	-	-	-	-	-	-	-	-			-
<u>Michigan Assembly</u>													
Ranger	3,716	-	-	-	-	-	-	-	-	-			3,716
Bronco	10,550	-	-	-	-	-	-	-	-	-			10,550
<u>Multimatic</u>													
Mustang GTD	42	-	-	-	-	-	-	-	-	-			42
<u>Oakville</u>													
	-	-	-	-									-
<u>Ohio Assembly</u>													
Ford Econoline	3,198	-	-	-	-	-	-	-	-	-			3,198
Medium Truck	864	-	-	-	-	-	-	-	-	-			864
Super Duty	1,139	-	-	-	-	-	-	-	-	-	-	-	1,139
Total Production	161,567	-	-	-	-	-	-	-	-	-	-	-	161,567

2026 Calendar Year Production By Vehicle Line

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
Bronco Sport	15,264	-	-	-	-	-	-	-	-	-	-	-	15,264
Maverick	16,202	-	-	-	-	-	-	-	-	-	-	-	16,202
Ford Mustang	4,383	-	-	-	-	-	-	-	-	-	-	-	4,383
Mustang GTD	42	-	-	-	-	-	-	-	-	-	-	-	42
Ranger	3,716	-	-	-	-	-	-	-	-	-	-	-	3,716
Bronco	10,550	-	-	-	-	-	-	-	-	-	-	-	10,550
Mustang Mach-E	3,826	-	-	-	-	-	-	-	-	-	-	-	3,826
Ford F-Series (F-150)	42,841	-	-	-	-	-	-	-	-	-	-	-	42,841
Ford F-Series (Super Duty)	15,329	-	-	-	-	-	-	-	-	-	-	-	15,329
Ford Expedition	7,061	-	-	-	-	-	-	-	-	-	-	-	7,061
Lincoln Navigator	2,195	-	-	-	-	-	-	-	-	-	-	-	2,195
Ford Explorer	22,532	-	-	-	-	-	-	-	-	-	-	-	22,532
Lincoln Aviator	2,116	-	-	-	-	-	-	-	-	-	-	-	2,116
Ford Transit	10,800	-	-	-	-	-	-	-	-	-	-	-	10,800
	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	3,198	-	-	-	-	-	-	-	-	-	-	-	3,198
Medium Truck	864	-	-	-	-	-	-	-	-	-	-	-	864
Stripped Chassis	648	-	-	-	-	-	-	-	-	-	-	-	648
Total Production	161,567	-	-	-	-	-	-	-	-	-	-	-	161,567