

FORD MOTOR COMPANY JULY 2026 U.S. SALES

	<u>July</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2026</u>	<u>2025</u>	<u>Change</u>	<u>2026</u>	<u>2025</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	16,151	27,042	-40.3	127,079	183,551	-30.8
<i>Electric Vehicles</i>	<i>2,065</i>	<i>8,229</i>	<i>-74.9</i>	<i>18,671</i>	<i>47,217</i>	<i>-60.5</i>
<i>Hybrid Vehicles</i>	<i>14,086</i>	<i>18,813</i>	<i>-25.1</i>	<i>108,408</i>	<i>136,334</i>	<i>-20.5</i>
Internal Combustion	<u>153,800</u>	<u>162,271</u>	-5.2	<u>1,049,387</u>	<u>1,119,148</u>	-6.2
Total vehicles	169,951	189,313	-10.2	1,176,466	1,302,699	-9.7

SALES BY TYPE

SUVs	59,458	75,574	-21.3	460,960	532,261	-13.4
Trucks	107,087	109,510	-2.2	683,375	742,658	-8.0
Cars	<u>3,406</u>	<u>4,229</u>	-19.5	<u>32,131</u>	<u>27,780</u>	15.7
Total vehicles	169,951	189,313	-10.2	1,176,466	1,302,699	-9.7

FORD BRAND

Bronco Sport	12,095	10,938	10.6	83,582	83,376	0.2
Escape	2,624	11,216	-76.6	26,736	93,805	-71.5
Bronco	13,075	13,798	-5.2	90,011	85,861	4.8
Mustang Mach-E	1,863	5,308	-64.9	13,495	27,093	-50.2
Edge	0	0	N/A	0	3,040	-100.0
Explorer	18,904	18,837	0.4	145,829	123,766	17.8
Expedition	<u>5,797</u>	<u>7,518</u>	-22.9	<u>46,208</u>	<u>52,298</u>	-11.6
Ford SUVs	54,358	67,615	-19.6	405,861	469,239	-13.5
F-Series	68,755	73,538	-6.5	426,556	486,386	-12.3
<i>Memo: F-150 Lightning (electric)</i>	<i>141</i>	<i>2,831</i>	<i>-95.0</i>	<i>4,622</i>	<i>15,860</i>	<i>-70.9</i>
Ranger	5,823	5,974	-2.5	39,892	38,951	2.4
Maverick	15,522	12,022	29.1	97,233	98,078	-0.9
E-Series	3,013	3,576	-15.7	21,242	23,040	-7.8
Transit	12,943	13,461	-3.8	91,868	89,518	2.6
<i>Memo: E-Transit</i>	<i>61</i>	<i>90</i>	<i>-32.2</i>	<i>554</i>	<i>4,264</i>	<i>-87.0</i>
Heavy Trucks	<u>1,031</u>	<u>939</u>	9.8	<u>6,584</u>	<u>6,685</u>	-1.5
Ford Trucks	107,087	109,510	-2.2	683,375	742,658	-8.0
Mustang	<u>3,406</u>	<u>4,229</u>	-19.5	<u>32,131</u>	<u>27,780</u>	15.7
Ford Cars	<u>3,406</u>	<u>4,229</u>	-19.5	<u>32,131</u>	<u>27,780</u>	15.7
Ford Brand	164,851	181,354	-9.1	1,121,367	1,239,677	-9.5

LINCOLN BRAND

Corsair	147	2,052	-92.8	8,148	15,148	-46.2
Nautilus	1,868	2,740	-31.8	20,050	21,273	-5.7
Aviator	1,430	1,470	-2.7	14,852	13,491	10.1
Navigator	<u>1,655</u>	<u>1,697</u>	-2.5	<u>12,049</u>	<u>13,110</u>	-8.1
Lincoln SUVs	5,100	7,959	-35.9	55,099	63,022	-12.6
Lincoln Brand	5,100	7,959	-35.9	55,099	63,022	-12.6

Ford Motor Company
JULY 2026 U.S. GROSS STOCK

	Gross Stock
	Units
	(000)
Mustang	11.4
Ford Cars	11.4
Escape	2.6
Bronco Sport	34.2
Mustang Mach-E	6.6
Bronco	33.8
Explorer	48.6
Expedition	18.4
Ford SUVs	144.1
Corsair	0.3
Nautilus	12.1
Aviator	3.7
Navigator	7.1
Lincoln SUVs	23.2
Total SUVs	167.3
E-Series Van	9.6
Transit Van	33.2
Maverick	30.1
Ranger	12.4
F-Series	186.4
Medium/Heavy	3.3
Ford Trucks	275.1
Total Car, Utility, Truck	453.8

2026 Calendar Year Production By Plant													
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
<u>Flat Rock</u>													
Ford Mustang	4,383	4,545	6,709	4,169	3,688	5,848	4,213	-	-	-			33,555
<u>Chicago Main</u>													
Ford Explorer	22,532	24,760	26,843	24,106	25,842	22,678	21,571	-	-	-			168,332
Lincoln Aviator	2,116	2,366	2,357	2,318	2,227	2,058	2,469	-	-	-			15,911
<u>Cuautitlan</u>													
Mustang Mach-E	3,826	3,046	2,507	3,200	3,145	3,452	2,626	-	-	-			21,802
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	21,808	22,379	28,916	23,629	26,106	28,418	29,475	-	-	-			180,731
<u>Detroit Chassis Plant</u>													
Stripped Chassis	648	746	1,252	1,246	1,181	1,135	1,217	-	-	-			7,425
<u>Hermosillo</u>													
Bronco Sport	15,264	14,077	15,640	15,054	16,182	16,818	14,625	-	-	-			107,660
Maverick	16,202	14,385	16,066	15,519	16,704	17,445	13,920	-	-	-			110,241
<u>Kansas City (SUV)</u>													
Ford Transit	10,800	12,815	17,160	15,207	16,426	15,614	11,376	-	-	-			99,398
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	21,033	22,361	21,181	23,907	26,047	25,389	26,677	-	-	-			166,595
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	14,190	29,500	25,725	28,801	30,635	31,870	32,405	-	-	-			193,126
Ford Expedition	7,061	8,643	8,778	8,227	8,602	8,262	7,412	-	-	-			56,985
Lincoln Navigator	2,195	2,159	2,434	2,466	2,538	2,266	2,353	-	-	-			16,411
<u>Louisville Assembly</u>													
	-	-	-	-	-	-	-	-	-	-			-
<u>Michigan Assembly</u>													
Ranger	3,716	5,767	5,720	5,201	6,099	7,970	6,921	-	-	-			41,394
Bronco	10,550	15,654	15,233	13,968	15,824	14,289	11,788	-	-	-			97,306
<u>Multimatic</u>													
Mustang GTD	42	40	44	44	49	58	57	-	-	-			334
<u>Oakville</u>													
Super Duty	-	-	-	6	37	51	159						253
<u>Ohio Assembly</u>													
Ford Econoline	3,198	2,767	4,438	3,148	3,153	4,350	3,914	-	-	-			24,968
Medium Truck	864	640	1,050	978	999	994	973	-	-	-			6,498
Super Duty	<u>1,139</u>	<u>1,547</u>	<u>2,831</u>	<u>2,957</u>	<u>3,036</u>	<u>3,410</u>	<u>3,308</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>18,228</u>
Total Production	161,567	188,197	204,884	194,151	208,520	212,375	197,459	-	-	-	-	-	1,367,153

2026 Calendar Year Production By Vehicle Line													
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
Bronco Sport	15,264	14,077	15,640	15,054	16,182	16,818	14,625	-	-	-	-	-	107,660
Maverick	16,202	14,385	16,066	15,519	16,704	17,445	13,920	-	-	-	-	-	110,241
Ford Mustang	4,383	4,545	6,709	4,169	3,688	5,848	4,213	-	-	-	-	-	33,555
Mustang GTD	42	40	44	44	49	58	57	-	-	-	-	-	334
Ranger	3,716	5,767	5,720	5,201	6,099	7,970	6,921	-	-	-	-	-	41,394
Bronco	10,550	15,654	15,233	13,968	15,824	14,289	11,788	-	-	-	-	-	97,306
Mustang Mach-E	3,826	3,046	2,507	3,200	3,145	3,452	2,626	-	-	-	-	-	21,802
Ford F-Series (F-150)	42,841	44,740	50,097	47,536	52,153	53,807	56,152	-	-	-	-	-	347,326
Ford F-Series (Super Duty)	15,329	31,047	28,556	31,764	33,708	35,331	35,872	-	-	-	-	-	211,607
Ford Expedition	7,061	8,643	8,778	8,227	8,602	8,262	7,412	-	-	-	-	-	56,985
Lincoln Navigator	2,195	2,159	2,434	2,466	2,538	2,266	2,353	-	-	-	-	-	16,411
Ford Explorer	22,532	24,760	26,843	24,106	25,842	22,678	21,571	-	-	-	-	-	168,332
Lincoln Aviator	2,116	2,366	2,357	2,318	2,227	2,058	2,469	-	-	-	-	-	15,911
Ford Transit	10,800	12,815	17,160	15,207	16,426	15,614	11,376	-	-	-	-	-	99,398
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	3,198	2,767	4,438	3,148	3,153	4,350	3,914	-	-	-	-	-	24,968
Medium Truck	864	640	1,050	978	999	994	973	-	-	-	-	-	6,498
Stripped Chassis	<u>648</u>	<u>746</u>	<u>1,252</u>	<u>1,246</u>	<u>1,181</u>	<u>1,135</u>	<u>1,217</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>7,425</u>
Total Production	161,567	188,197	204,884	194,151	208,520	212,375	197,459	-	-	-	-	-	1,367,153