

FORD MOTOR COMPANY AUGUST 2025 U.S. SALES

	<u>August</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2025</u>	<u>2024</u>	<u>Change</u>	<u>2025</u>	<u>2024</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	29,444	25,338	16.2	212,995	186,828	14.0
<i>Electric Vehicles</i>	<i>10,671</i>	<i>8,944</i>	<i>19.3</i>	<i>57,888</i>	<i>61,366</i>	<i>-5.7</i>
<i>Hybrid Vehicles</i>	<i>18,773</i>	<i>16,394</i>	<i>14.5</i>	<i>155,107</i>	<i>125,462</i>	<i>23.6</i>
Internal Combustion	<u>160,762</u>	<u>157,647</u>	2.0	<u>1,279,910</u>	<u>1,213,513</u>	5.5
Total vehicles	190,206	182,985	3.9	1,492,905	1,400,341	6.6

SALES BY TYPE

SUVs	81,539	76,810	6.2	613,800	598,962	2.5
Trucks	105,432	103,011	2.4	848,090	767,562	10.5
Cars	<u>3,235</u>	<u>3,164</u>	2.2	<u>31,015</u>	<u>33,817</u>	-8.3
Total vehicles	190,206	182,985	3.9	1,492,905	1,400,341	6.6

FORD BRAND

Bronco Sport	10,925	12,349	-11.5	94,301	85,552	10.2
Escape	12,290	13,721	-10.4	106,095	98,731	7.5
Bronco	13,378	10,132	32.0	99,239	69,186	43.4
Mustang Mach-E	7,226	5,341	35.3	34,319	32,167	6.7
Edge	0	2,858	-100.0	3,040	58,518	-94.8
Explorer	20,617	16,893	22.0	144,383	134,583	7.3
Expedition	<u>8,724</u>	<u>5,675</u>	53.7	<u>61,022</u>	<u>53,965</u>	13.1
Ford SUVs	73,160	66,969	9.2	542,399	532,702	1.8
F-Series	68,318	70,701	-3.4	554,704	492,099	12.7
<i>Memo: F-150 Lightning (electric)</i>	<i>3,217</i>	<i>2,654</i>	<i>21.2</i>	<i>19,077</i>	<i>21,121</i>	<i>-9.7</i>
Ranger	5,074	5,660	-10.4	44,025	26,221	67.9
Maverick	11,956	10,269	16.4	110,034	100,323	9.7
E-Series	3,531	3,364	5.0	26,571	26,417	0.6
Transit	15,660	10,652	47.0	105,178	104,451	0.7
<i>Memo: E-Transit</i>	<i>228</i>	<i>949</i>	<i>-76.0</i>	<i>4,492</i>	<i>8,078</i>	<i>-44.4</i>
Transit Connect	0	983	-100.0	0	8,781	-100.0
Heavy Trucks	<u>893</u>	<u>1,382</u>	-35.4	<u>7,578</u>	<u>9,270</u>	-18.3
Ford Trucks	105,432	103,011	2.4	848,090	767,562	10.5
Mustang	<u>3,235</u>	<u>3,164</u>	2.2	<u>31,015</u>	<u>33,817</u>	-8.3
Ford Cars	<u>3,235</u>	<u>3,164</u>	2.2	<u>31,015</u>	<u>33,817</u>	-8.3
Ford Brand	181,827	173,144	5.0	1,421,504	1,334,081	6.6

LINCOLN BRAND

Corsair	2,526	2,327	8.6	17,674	17,626	0.3
Nautilus	2,814	3,333	-15.6	24,087	23,934	0.6
Aviator	1,415	2,596	-45.5	14,906	14,879	0.2
Navigator	<u>1,624</u>	<u>1,585</u>	2.5	<u>14,734</u>	<u>9,821</u>	50.0
Lincoln SUVs	8,379	9,841	-14.9	71,401	66,260	7.8
Lincoln Brand	8,379	9,841	-14.9	71,401	66,260	7.8

Ford Motor Company
AUG 2025 U.S. GROSS STOCKS

	Gross Stock
	Units
	(000)
Mustang	13.2
Ford Cars	13.2
Escape	21.2
Bronco Sport	29.5
Mustang Mach-E	18.3
Bronco	22.6
Explorer	40.3
Expedition	10.7
Ford SUVs	142.6
Corsair	5.7
Nautilus	6.5
Aviator	5.6
Navigator	4.1
Lincoln SUVs	21.9
Total SUVs	164.4
E-Series Van	9.6
Transit Van	44.9
Maverick	29.0
Ranger	13.7
F-Series	217.6
Medium/Heavy	3.7
Ford Trucks	318.5
Total Car, Utility, Truck	496.2

2025 Calendar Year Production By Plant													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
<u>Flat Rock</u>													
Ford Mustang	5,335	5,345	8,705	6,330	6,287	7,171	3,585	2,879					45,637
<u>Chicago Main</u>													
Ford Explorer	12,891	14,275	25,382	22,969	17,306	21,355	21,057	26,541					161,776
Lincoln Aviator	1,078	816	3,451	2,063	1,339	2,606	1,705	2,124					15,182
<u>Chicago SHO</u>													
Ford Explorer	-	-	-	-	-	-	-	-					-
Lincoln Aviator	-	-	-	-	-	-	-	-					-
<u>Cuautitlan</u>													
Mustang Mach-E	2,734	3,696	8,399	7,432	7,539	7,893	8,387	3,223					49,303
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	24,866	22,770	25,483	24,033	26,957	22,778	22,867	25,667					195,421
<u>Detroit Chassis Plant</u>													
Stripped Chassis	306	317	425	401	405	377	312	748					3,291
<u>Hermosillo</u>													
Bronco Sport	14,037	15,028	10,490	15,053	16,935	15,957	9,277	16,581					113,358
Maverick	15,825	15,570	16,907	16,027	17,573	16,608	10,001	17,594					126,105
<u>Kansas City (SUV)</u>													
Ford Transit	6,161	17,158	18,578	14,752	17,366	16,261	14,229	18,777					123,282
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	24,970	26,164	29,677	20,939	29,137	26,917	19,915	28,773					206,492
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	20,792	29,103	31,602	32,124	34,538	32,405	27,837	35,370					243,771
Ford Expedition	2,339	6,416	9,907	5,774	7,286	8,638	6,987	9,386					56,733
Lincoln Navigator	613	1,600	2,586	1,731	1,936	2,151	2,035	2,403					15,055
<u>Louisville Assembly</u>													
Ford Escape	14,801	13,781	14,557	12,474	15,828	13,802	13,596	13,466					112,305
Lincoln Corsair	1,446	1,453	1,793	2,000	2,362	1,982	2,230	3,200					16,466
<u>Michigan Assembly</u>													
Ranger	1,015	5,465	3,402	7,080	7,536	6,754	6,146	8,379					45,777
Bronco	2,229	12,038	7,471	13,404	14,317	12,937	11,280	14,898					88,574
<u>Multimatic</u>													
Mustang GTD	2	-	3	1	10	31	35	36					118
<u>Oakville</u>													
	-	-	-	-									-
<u>Ohio Assembly</u>													
Ford Econoline	2,521	3,183	3,755	3,402	3,682	4,199	4,186	3,937					28,865
Medium Truck	840	792	818	724	754	676	771	795					6,170
Super Duty	<u>2,406</u>	<u>3,187</u>	<u>3,488</u>	<u>3,067</u>	<u>3,204</u>	<u>2,693</u>	<u>1,963</u>	<u>2,971</u>					<u>22,979</u>
Total Production	157,207	198,157	226,879	211,780	232,297	224,191	188,401	237,748	-	-	-	-	1,676,660

2025 Calendar Year Production By Vehicle Line													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Bronco Sport	14,037	15,028	10,490	15,053	16,935	15,957	9,277	16,581	-	-	-	-	113,358
Maverick	15,825	15,570	16,907	16,027	17,573	16,608	10,001	17,594	-	-	-	-	126,105
Ford Mustang	5,335	5,345	8,705	6,330	6,287	7,171	3,585	2,879	-	-	-	-	45,637
	2	-	3	1	10	31	35	36	-	-	-	-	118
Ranger	1,015	5,465	3,402	7,080	7,536	6,754	6,146	8,379	-	-	-	-	45,777
Bronco	2,229	12,038	7,471	13,404	14,317	12,937	11,280	14,898	-	-	-	-	88,574
Mustang Mach-E	2,734	3,696	8,399	7,432	7,539	7,893	8,387	3,223	-	-	-	-	49,303
Ford F-Series (F-150)	49,836	48,934	55,160	44,972	56,094	49,695	42,782	54,440	-	-	-	-	401,913
Ford F-Series (Super Duty)	23,198	32,290	35,090	35,191	37,742	35,098	29,800	38,341	-	-	-	-	266,750
Ford Expedition	2,339	6,416	9,907	5,774	7,286	8,638	6,987	9,386	-	-	-	-	56,733
Lincoln Navigator	613	1,600	2,586	1,731	1,936	2,151	2,035	2,403	-	-	-	-	15,055
Ford Explorer	12,891	14,275	25,382	22,969	17,306	21,355	21,057	26,541	-	-	-	-	161,776
Lincoln Aviator	1,078	816	3,451	2,063	1,339	2,606	1,705	2,124	-	-	-	-	15,182
Ford Transit	6,161	17,158	18,578	14,752	17,366	16,261	14,229	18,777	-	-	-	-	123,282
Ford Escape	14,801	13,781	14,557	12,474	15,828	13,802	13,596	13,466	-	-	-	-	112,305
Lincoln Corsair	1,446	1,453	1,793	2,000	2,362	1,982	2,230	3,200	-	-	-	-	16,466
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	2,521	3,183	3,755	3,402	3,682	4,199	4,186	3,937	-	-	-	-	28,865
Medium Truck	840	792	818	724	754	676	771	795	-	-	-	-	6,170
Stripped Chassis	<u>306</u>	<u>317</u>	<u>425</u>	<u>401</u>	<u>405</u>	<u>377</u>	<u>312</u>	<u>748</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,291</u>
Total Production	157,207	198,157	226,879	211,780	232,297	224,191	188,401	237,748	-	-	-	-	1,676,660