

FORD MOTOR COMPANY JANUARY 2025 U.S. SALES

	<u>January</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2025</u>	<u>2024</u>	<u>Change</u>	<u>2025</u>	<u>2024</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	18,961	15,831	19.8	18,961	15,831	19.8
<i>Electric Vehicles</i>	<u>5,666</u>	<u>4,674</u>	21.2	<u>5,666</u>	<u>4,674</u>	21.2
<i>Hybrid Vehicles</i>	<u>13,295</u>	<u>11,157</u>	19.2	<u>13,295</u>	<u>11,157</u>	19.2
Internal Combustion	<u>123,983</u>	<u>136,786</u>	-9.4	<u>123,983</u>	<u>136,786</u>	-9.4
Total vehicles	142,944	152,617	-6.3	142,944	152,617	-6.3
SALES BY TYPE						
SUVs	57,087	68,120	-16.2	57,087	68,120	-16.2
Trucks	83,458	80,726	3.4	83,458	80,726	3.4
Cars	<u>2,399</u>	<u>3,771</u>	-36.4	<u>2,399</u>	<u>3,771</u>	-36.4
Total vehicles	142,944	152,617	-6.3	142,944	152,617	-6.3
FORD BRAND						
Bronco Sport	9,372	9,821	-4.6	9,372	9,821	-4.6
Escape	9,902	10,889	-9.1	9,902	10,889	-9.1
Bronco	9,056	7,427	21.9	9,056	7,427	21.9
Mustang Mach-E	3,529	1,295	172.5	3,529	1,295	172.5
Edge	633	7,402	-91.4	633	7,402	-91.4
Explorer	13,505	18,835	-28.3	13,505	18,835	-28.3
Expedition	<u>4,620</u>	<u>5,466</u>	-15.5	<u>4,620</u>	<u>5,466</u>	-15.5
Ford SUVs	50,617	61,135	-17.2	50,617	61,135	-17.2
F-Series	58,644	48,702	20.4	58,644	48,702	20.4
<i>Memo: F-150 Lightning (electric)</i>	<u>1,907</u>	<u>2,258</u>	-15.5	<u>1,907</u>	<u>2,258</u>	-15.5
Ranger	4,502	303	1385.8	4,502	303	1,385.8
Maverick	8,730	12,443	-29.8	8,730	12,443	-29.8
E-Series	2,939	3,080	-4.6	2,939	3,080	-4.6
Transit	7,675	14,191	-45.9	7,675	14,191	-45.9
<i>Memo: E-Transit</i>	<u>230</u>	<u>1,121</u>	-79.5	<u>230</u>	<u>1,121</u>	-79.5
Transit Connect	0	1,270	-100.0	0	1,270	-100.0
Heavy Trucks	<u>968</u>	<u>737</u>	31.3	<u>968</u>	<u>737</u>	31.3
Ford Trucks	83,458	80,726	3.4	83,458	80,726	3.4
Mustang	<u>2,399</u>	<u>3,771</u>	-36.4	<u>2,399</u>	<u>3,771</u>	-36.4
Ford Cars	<u>2,399</u>	<u>3,771</u>	-36.4	<u>2,399</u>	<u>3,771</u>	-36.4
Ford Brand	136,474	145,632	-6.3	136,474	145,632	-6.3
LINCOLN BRAND						
Corsair	1,683	2,056	-18.1	1,683	2,056	-18.1
Nautilus	2,425	2,034	19.2	2,425	2,034	19.2
Aviator	1,434	1,859	-22.9	1,434	1,859	-22.9
Navigator	<u>928</u>	<u>1,036</u>	-10.4	<u>928</u>	<u>1,036</u>	-10.4
Lincoln SUVs	6,470	6,985	-7.4	6,470	6,985	-7.4
Lincoln Brand	6,470	6,985	-7.4	6,470	6,985	-7.4 ¹

Ford Motor Company
JAN 2025 U.S. GROSS STOCKS

	Gross Stock
	Units
	(000)
Mustang	10.7
GT	-
Ford Cars	10.7
Escape	46.0
Bronco Sport	35.9
Mustang Mach-E	7.8
EcoSport	-
Edge	2.4
Bronco	43.5
Explorer	40.6
Expedition	16.4
Ford SUVs	192.6
Corsair	9.4
Nautilus	15.6
Aviator	7.0
Navigator	4.8
Lincoln SUVs	36.8
Total SUVs	229.5
E-Series Van	10.6
Transit Connect (Tourneo)	-
Transit Van	43.9
Maverick	42.9
Ranger	16.0
F-Series	230.7
Medium/Heavy	5.2
Ford Trucks	349.3
Total Car, Utility, Truck	589.5

2025 Calendar Year Production By Plant

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
<u>Flat Rock</u>													
Ford Mustang	5,335												5,335
<u>Chicago Main</u>													
Ford Explorer	12,891												12,891
Lincoln Aviator	1,078												1,078
<u>Chicago SHO</u>													
Ford Explorer	-												-
Lincoln Aviator	-												-
<u>Cuautitlan</u>													
Mustang Mach-E	2,734												2,734
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	24,866												24,866
<u>Detroit Chassis Plant</u>													
Stripped Chassis	306												306
<u>Hermosillo</u>													
Bronco Sport	14,037												14,037
Maverick	15,825												15,825
<u>Kansas City (SUV)</u>													
Ford Transit	6,161												6,161
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	24,970												24,970
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	20,792												20,792
Ford Expedition	2,339												2,339
Lincoln Navigator	613												613
<u>Louisville Assembly</u>													
Ford Escape	14,801												14,801
Lincoln Corsair	1,446												1,446
<u>Michigan Assembly</u>													
Ranger	1,015												1,015
Bronco	2,229												2,229
<u>Multimatic</u>													
	-												-
<u>Oakville</u>													
	-												-
<u>Ohio Assembly</u>													
Ford Econoline	2,521												2,521
Medium Truck	840												840
Super Duty	<u>2,406</u>												<u>2,406</u>
Total Production	157,205	-	-	-	-	-	-	-	-	-	-	-	157,205

2025 Calendar Year Production By Vehicle Line

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Full Year</u>
Bronco Sport	14,037	-	-	-	-	-	-	-	-	-	-	-	14,037
Maverick	15,825	-	-	-	-	-	-	-	-	-	-	-	15,825
Ford Mustang	5,335	-	-	-	-	-	-	-	-	-	-	-	5,335
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ranger	1,015	-	-	-	-	-	-	-	-	-	-	-	1,015
Bronco	2,229	-	-	-	-	-	-	-	-	-	-	-	2,229
Mustang Mach-E	2,734	-	-	-	-	-	-	-	-	-	-	-	2,734
Ford F-Series (F-150)	49,836	-	-	-	-	-	-	-	-	-	-	-	49,836
Ford F-Series (Super Duty)	23,198	-	-	-	-	-	-	-	-	-	-	-	23,198
Ford Expedition	2,339	-	-	-	-	-	-	-	-	-	-	-	2,339
Lincoln Navigator	613	-	-	-	-	-	-	-	-	-	-	-	613
Ford Explorer	12,891	-	-	-	-	-	-	-	-	-	-	-	12,891
Lincoln Aviator	1,078	-	-	-	-	-	-	-	-	-	-	-	1,078
Ford Transit	6,161	-	-	-	-	-	-	-	-	-	-	-	6,161
Ford Escape	14,801	-	-	-	-	-	-	-	-	-	-	-	14,801
Lincoln Corsair	1,446	-	-	-	-	-	-	-	-	-	-	-	1,446
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	2,521	-	-	-	-	-	-	-	-	-	-	-	2,521
Medium Truck	840	-	-	-	-	-	-	-	-	-	-	-	840
Stripped Chassis	<u>306</u>	-	-	-	-	-	-	-	-	-	-	-	<u>306</u>
Total Production	157,205	-	-	-	-	-	-	-	-	-	-	-	157,205