

FORD MOTOR COMPANY JULY 2025 U.S. SALES

	<u>July</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2025</u>	<u>2024</u>	<u>Change</u>	<u>2025</u>	<u>2024</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	27,042	25,067	7.9	183,551	161,490	13.7
<i>Electric Vehicles</i>	8,229	8,242	-0.2	47,217	52,422	-9.9
<i>Hybrid Vehicles</i>	18,813	16,825	11.8	136,334	109,068	25.0
Internal Combustion	162,271	148,156	9.5	1,119,148	1,055,866	6.0
Total vehicles	189,313	173,223	9.3	1,302,699	1,217,356	7.0
SALES BY TYPE						
SUVs	75,574	66,868	13.0	532,261	522,152	1.9
Trucks	109,510	103,146	6.2	742,658	664,551	11.8
Cars	4,229	3,209	31.8	27,780	30,653	-9.4
Total vehicles	189,313	173,223	9.3	1,302,699	1,217,356	7.0
FORD BRAND						
Bronco Sport	10,938	13,449	-18.7	83,376	73,203	13.9
Escape	11,216	10,472	7.1	93,805	85,010	10.3
Bronco	13,798	8,902	55.0	85,861	59,054	45.4
Mustang Mach-E	5,308	4,592	15.6	27,093	26,826	1.0
Edge	0	3,981	-100.0	3,040	55,660	-94.5
Explorer	18,837	12,887	46.2	123,766	117,690	5.2
Expedition	7,518	4,983	50.9	52,298	48,290	8.3
Ford SUVs	67,615	59,266	14.1	469,239	465,733	0.8
F-Series	73,538	68,992	6.6	486,386	421,398	15.4
<i>Memo: F-150 Lightning (electric)</i>	2,831	2,822	0.3	15,860	18,467	-14.1
Ranger	5,974	5,386	10.9	38,951	20,561	89.4
Maverick	12,022	12,941	-7.1	98,078	90,054	8.9
E-Series	3,576	2,785	28.4	23,040	23,053	-0.1
Transit	13,461	11,635	15.7	89,518	93,799	-4.6
<i>Memo: E-Transit</i>	90	828	-89.1	4,264	7,129	-40.2
Transit Connect	0	371	-100.0	0	7,798	-100.0
Heavy Trucks	939	1,036	-9.4	6,685	7,888	-15.3
Ford Trucks	109,510	103,146	6.2	742,658	664,551	11.8
Mustang	4,229	3,209	31.8	27,780	30,653	-9.4
Ford Cars	4,229	3,209	31.8	27,780	30,653	-9.4
Ford Brand	181,354	165,621	9.5	1,239,677	1,160,937	6.8
LINCOLN BRAND						
Corsair	2,052	2,450	-16.2	15,148	15,299	-1.0
Nautilus	2,740	3,097	-11.5	21,273	20,601	3.3
Aviator	1,470	369	298.4	13,491	12,283	9.8
Navigator	1,697	1,686	0.7	13,110	8,236	59.2
Lincoln SUVs	7,959	7,602	4.7	63,022	56,419	11.7
Lincoln Brand	7,959	7,602	4.7	63,022	56,419	11.7

Ford Motor Company

JULY 2025 U.S. GROSS STOCKS

	Gross Stock
	Units
	(000)
Mustang	13.5
GT	-
Ford Cars	13.5
Escape	21.7
Bronco Sport	27.8
Mustang Mach-E	21.8
EcoSport	-
Edge	-
Bronco	26.5
Explorer	35.8
Expedition	10.6
Ford SUVs	144.1
Corsair	5.2
Nautilus	9.3
Aviator	5.2
Navigator	3.6
Lincoln SUVs	23.3
Total SUVs	167.4
E-Series Van	9.8
Transit Connect (Tourneo)	-
Transit Van	44.4
Maverick	27.4
Ranger	9.9
F-Series	200.8
Medium/Heavy	3.9
Ford Trucks	296.2
Total Car, Utility, Truck	477.1

2025 Calendar Year Production By Plant													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
<u>Flat Rock</u>													
Ford Mustang	5,335	5,345	8,705	6,330	6,287	7,171	3,585						42,758
<u>Chicago Main</u>													
Ford Explorer	12,891	14,275	25,382	22,969	17,306	21,355	21,057						135,235
Lincoln Aviator	1,078	816	3,451	2,063	1,339	2,606	1,705						13,058
<u>Chicago SHO</u>													
Ford Explorer	-	-	-	-	-	-	-						-
Lincoln Aviator	-	-	-	-	-	-	-						-
<u>Cuautitlan</u>													
Mustang Mach-E	2,734	3,696	8,399	7,432	7,539	7,893	8,387						46,080
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	24,866	22,770	25,483	24,033	26,957	22,778	22,867						169,754
<u>Detroit Chassis Plant</u>													
Stripped Chassis	306	317	425	401	405	377	312						2,543
<u>Hermosillo</u>													
Bronco Sport	14,037	15,028	10,490	15,053	16,935	15,957	9,277						96,777
Maverick	15,825	15,570	16,907	16,027	17,573	16,608	10,001						108,511
<u>Kansas City (SUV)</u>													
Ford Transit	6,161	17,158	18,578	14,752	17,366	16,261	14,229						104,505
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	24,970	26,164	29,677	20,939	29,137	26,917	19,915						177,719
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	20,792	29,103	31,602	32,124	34,538	32,405	27,837						208,401
Ford Expedition	2,339	6,416	9,907	5,774	7,286	8,638	6,987						47,347
Lincoln Navigator	613	1,600	2,586	1,731	1,936	2,151	2,035						12,652
<u>Louisville Assembly</u>													
Ford Escape	14,801	13,781	14,557	12,474	15,828	13,802	13,596						98,839
Lincoln Corsair	1,446	1,453	1,793	2,000	2,362	1,982	2,230						13,266
<u>Michigan Assembly</u>													
Ranger	1,015	5,465	3,402	7,080	7,536	6,754	6,146						37,398
Bronco	2,229	12,038	7,471	13,404	14,317	12,937	11,280						73,676
<u>Multimatic</u>													
Mustang GTD	2	-	3	1	10	31	35						82
<u>Oakville</u>													
	-	-	-	-									-
<u>Ohio Assembly</u>													
Ford Econoline	2,521	3,183	3,755	3,402	3,682	4,199	4,186						24,928
Medium Truck	840	792	818	724	754	676	771						5,375
Super Duty	<u>2,406</u>	<u>3,187</u>	<u>3,488</u>	<u>3,067</u>	<u>3,204</u>	<u>2,693</u>	<u>1,963</u>						<u>20,008</u>
Total Production	157,207	198,157	226,879	211,780	232,297	224,191	188,401	-	-	-	-	-	1,438,912

2025 Calendar Year Production By Vehicle Line													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Bronco Sport	14,037	15,028	10,490	15,053	16,935	15,957	9,277	-	-	-	-	-	96,777
Maverick	15,825	15,570	16,907	16,027	17,573	16,608	10,001	-	-	-	-	-	108,511
Ford Mustang	5,335	5,345	8,705	6,330	6,287	7,171	3,585	-	-	-	-	-	42,758
	2	-	3	1	10	31	35	-	-	-	-	-	82
Ranger	1,015	5,465	3,402	7,080	7,536	6,754	6,146	-	-	-	-	-	37,398
Bronco	2,229	12,038	7,471	13,404	14,317	12,937	11,280	-	-	-	-	-	73,676
Mustang Mach-E	2,734	3,696	8,399	7,432	7,539	7,893	8,387	-	-	-	-	-	46,080
Ford F-Series (F-150)	49,836	48,934	55,160	44,972	56,094	49,695	42,782	-	-	-	-	-	347,473
Ford F-Series (Super Duty)	23,198	32,290	35,090	35,191	37,742	35,098	29,800	-	-	-	-	-	228,409
Ford Expedition	2,339	6,416	9,907	5,774	7,286	8,638	6,987	-	-	-	-	-	47,347
Lincoln Navigator	613	1,600	2,586	1,731	1,936	2,151	2,035	-	-	-	-	-	12,652
Ford Explorer	12,891	14,275	25,382	22,969	17,306	21,355	21,057	-	-	-	-	-	135,235
Lincoln Aviator	1,078	816	3,451	2,063	1,339	2,606	1,705	-	-	-	-	-	13,058
Ford Transit	6,161	17,158	18,578	14,752	17,366	16,261	14,229	-	-	-	-	-	104,505
Ford Escape	14,801	13,781	14,557	12,474	15,828	13,802	13,596	-	-	-	-	-	98,839
Lincoln Corsair	1,446	1,453	1,793	2,000	2,362	1,982	2,230	-	-	-	-	-	13,266
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	2,521	3,183	3,755	3,402	3,682	4,199	4,186	-	-	-	-	-	24,928
Medium Truck	840	792	818	724	754	676	771	-	-	-	-	-	5,375
Stripped Chassis	<u>306</u>	<u>317</u>	<u>425</u>	<u>401</u>	<u>405</u>	<u>377</u>	<u>312</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,543</u>
Total Production	157,207	198,157	226,879	211,780	232,297	224,191	188,401	-	-	-	-	-	1,438,912