FORD MOTOR COMPANY AUGUST 2024 U.S. SALES

	August		%	Year-to-Date		%
	2024	2023	Change	2024	2023	Change
SALES BY PROPULSION						
Electric Vehicles	8,944	6,940	28.9	61,366	38,929	57.6
Hybrid Vehicles	16,394	10,945	49.8	125,462	84,045	49.3
Internal Combustion	157,647	143,415	9.9	1,213,513	1,219,533	-0.5
Total vehicles	182,985	161,300	13.4	1,400,341	1,342,507	4.3
SALES BY TYPE						
SUVs	76,810	67,559	13.7	598,962	571,755	4.8
Trucks	103,011	91,705	12.3	767,562	741,981	3.4
Cars	3,164	2,036	55.4	33,817	28,771	17.5
Total vehicles	182,985	161,300	13.4	1,400,341	1,342,507	4.3
FORD BRAND						
EcoSport	0	0	N/A	0	2,508	-100.0
Bronco Sport	12,349	11,301	9.3	85,552	87,383	-2.1
Escape	13,721	12,432	10.4	98,731	89,684	10.1
Bronco	10,132	10,450	-3.0	69,186	81,785	-15.4
Mustang Mach-E	5,341	5,033	6.1	32,167	23,010	39.8
Edge	2,858	6,259	-54.3	58,518	62,376	-6.2
Explorer	16,893	8,572	97.1	134,583	121,659	10.6
Expedition	5,675	6,923	-18.0	53,965	51,042	5.7
Ford SUVs	66,969	60,970	9.8	532,702	519,447	2.6
F-Series	70,701	63,287	11.7	492,099	514,716	-4.4
Memo: F-150 Lightning (electric)	*2,654*	*1,018*	*160.7*	*21,121*	*11,327*	*86.5*
Ranger	5,660	2,069	173.6	26,221	30,502	-14.0
Maverick	10,269	8,299	23.7	100,323	58,425	71.7
E-Series	3,364	3,613	-6.9	26,417	27,691	-4.6
Transit	10,652	11,641	-8.5	104,451	89,203	17.1
Memo: E-Transit	*949*	*889*	*6.7*	*8,078*	*4,592*	*75.9*
Transit Connect	983	1,695	-42.0	8,781	11,537	-23.9
Heavy Trucks	1,382	1,101	25.5	9,270	9,907	-6.4
Ford Trucks	103,011	91,705	12.3	767,562	741,981	3.4
GT	0	0	N/A	0	31	-100.0
Mustang	3,164	2,036	55.4	33,817	28,740	17.7
Ford Cars	3,164	2,036	55.4	33,817	28,771	17.5
Ford Brand	173,144	154,711	11.9	1,334,081	1,290,199	3.4
LINCOLN BRAND						
Corsair	2,327	2,789	-16.6	17,626	14,979	17.7
Nautilus	3,333	2,123	57.0	23,934	16,917	41.5
Aviator	2,596	57	4454.4	14,879	8,434	76.4
Navigator	1,585	1,620	-2.2	9,821	11,978	-18.0
Lincoln SUVs	9,841	6,589	49.4	66,260	52,308	26.7
Lincoln Brand	9,841	6,589	49.4	66,260	52,308	26.7

Ford Motor Company

AUG 2024 U.S. GROSS STOCKS

	Gross Stock Units (000)
Mustang	8.1
GT	-
Ford Cars	**8.1**
Escape	34.7
Bronco Sport	31.0
Mustang Mach-E	16.2
EcoSport	-
Edge	11.0
Bronco	31.8
Explorer	37.2
Expedition	19.8
Ford SUVs	**181.7**
Corsair	10.5
Nautilus	14.2
Aviator	5.4
Navigator	7.2
Lincoln SUVs	**37.3**
Total SUVs	**219.0**
E-Series Van	11.7
Transit Connect (Tourneo)	-
Transit Van	37.2
Maverick	20.5
Ranger	12.7
F-Series	214.5
Medium/Heavy	6.3
Ford Trucks	**302.8**
Total Car, Utility, Truck	**529.8**

2024 Calendar Year Production By Plant

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Flat Rock													
Ford Mustang	5,926	6,775	6,337	5,422	5,440	3,031	-	5,659	-	-	-	-	38,590
Chicago Main													
Ford Explorer	21,835	24,482	24,692	20,097	8,442	12,790	12,254	13,301	-	-	-	-	137,893
Lincoln Aviator	2,854	3,202	3,175	1,601	384	2,171	1,967	2,180	-	-	-	-	17,534
Chicago SHO													
Ford Explorer	-	-	-	-	-	-	-	-	-	-	-	-	-
Lincoln Aviator	-	-	-	-	-	-	-	-	-	-	-	-	-
Cuautitlan													
Mustang Mach-E	3,454	2,315	-	5,192	6,714	5,347	4,351	6,035	-	-	-	-	33,408
Dearborn Truck Plant													
Ford F-Series (F-150)	16,106	27,628	27,535	24,065	28,534	24,794	15,745	28,653	-	-	-	-	193,060
Detroit Chassis Plant													
Stripped Chassis	422	433	503	526	543	448	485	266	-	-	-	-	3,626
Hermosillo													
Bronco Sport	14,639	14,221	11,389	15,572	16,999	16,523	7,377	14,364	-	-	-	-	111,084
Maverick	16,269	14,316	13,156	17,669	17,468	16,509	7,723	15,619	-	-	-	-	118,729
Kansas City (SUV)													
Ford Transit	15,646	17,417	14,018	15,968	17,034	15,816	7,051	17,269	-	-	-	-	120,219
Kansas City (Truck)													
Ford F-Series (F-150)	10,262	25,147	25,738	27,524	25,575	26,409	13,119	31,302	-	-	-	-	185,076
Kentucky Truck													
Ford F-Series (Super Duty)	30,980	30,570	33,286	33,280	31,385	28,892	27,508	34,416	-	-	-	-	250,317
Ford Expedition	9,324	9,493	9,806	8,999	8,722	6,876	4,747	8,719	-	-	-	-	66,686
Lincoln Navigator	1,587	1,635	1,614	1,839	2,294	1,860	1,268	1,454	-	-	-	-	13,551
Louisville Assembly													
Ford Escape	15,723	15,472	18,368	15,788	19,784	16,571	11,440	22,981	-	-	-	-	136,127
Lincoln Corsair	3,035	3,151	3,520	2,060	1,989	3,161	2,066	3,160	-	-	-	-	22,142
Michigan Assembly													
Ranger	2,644	2,871	6,707	7,590	7,026	6,697	3,982	7,453	-	-	-	-	44,970
Bronco	12,143	12,659	9,833	11,395	11,817	11,518	7,810	16,682	-	-	-	-	93,857
Multimatic													
	-	-	-	-	-	-	-	-	-	-	-	-	-
Oakville													
Ford Edge	9,451	15,167	15,073	11,748	2,739	-	-	-	-	-	-	-	54,178
Lincoln Nautilus	-	-	-	-	-	-	-	-	-	-	-	-	-
Ohio Assembly													
Ford Econoline	2,983	4,645	4,313	3,953	4,228	3,030	1,136	4,207	-	-	-	-	28,495
Medium Truck	1,318	1,831	1,658	1,514	1,693	1,504	714	1,009	-	-	-	-	11,241
Super Duty	2,510	2,867	3,542	2,777	3,370	2,339	2,721	3,311	-	-	-	-	23,437
Total Production	199,111	236,297	234,263	234,579	222,180	206,286	133,464	238,040	-	-	-	-	1,704,220

2024 Calendar Year Production By Vehicle Line

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Bronco Sport	14,639	14,221	11,389	15,572	16,999	16,523	7,377	14,364	-	-	-	-	111,084
Maverick	16,269	14,316	13,156	17,669	17,468	16,509	7,723	15,619	-	-	-	-	118,729
Ford Mustang	5,926	6,775	6,337	5,422	5,440	3,031	-	5,659	-	-	-	-	38,590
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ranger	2,644	2,871	6,707	7,590	7,026	6,697	3,982	7,453	-	-	-	-	44,970
Bronco	12,143	12,659	9,833	11,395	11,817	11,518	7,810	16,682	-	-	-	-	93,857
Mustang Mach-E	3,454	2,315	-	5,192	6,714	5,347	4,351	6,035	-	-	-	-	33,408
Ford F-Series (F-150)	26,368	52,775	53,273	51,589	54,109	51,203	28,864	59,955	-	-	-	-	378,136
Ford F-Series (Super Duty)	33,490	33,437	36,828	36,057	34,755	31,231	30,229	37,727	-	-	-	-	273,754
Ford Expedition	9,324	9,493	9,806	8,999	8,722	6,876	4,747	8,719	-	-	-	-	66,686
Lincoln Navigator	1,587	1,635	1,614	1,839	2,294	1,860	1,268	1,454	-	-	-	-	13,551
Ford Explorer	21,835	24,482	24,692	20,097	8,442	12,790	12,254	13,301	-	-	-	-	137,893
Lincoln Aviator	2,854	3,202	3,175	1,601	384	2,171	1,967	2,180	-	-	-	-	17,534
Ford Transit	15,646	17,417	14,018	15,968	17,034	15,816	7,051	17,269	-	-	-	-	120,219
Ford Escape	15,723	15,472	18,368	15,788	19,784	16,571	11,440	22,981	-	-	-	-	136,127
Lincoln Corsair	3,035	3,151	3,520	2,060	1,989	3,161	2,066	3,160	-	-	-	-	22,142
Ford Edge	9,451	15,167	15,073	11,748	2,739	-	-	-	-	-	-	-	54,178
Lincoln Nautilus	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	2,983	4,645	4,313	3,953	4,228	3,030	1,136	4,207	-	-	-	-	28,495
Medium Truck	1,318	1,831	1,658	1,514	1,693	1,504	714	1,009	-	-	-	-	11,241
Stripped Chassis	422	433	503	526	543	448	485	266	-	-	-	-	3,626
Total Production	199,111	236,297	234,263	234,579	222,180	206,286	133,464	238,040	-	-	-	-	1,704,220