

## FORD MOTOR COMPANY OCTOBER 2024 U.S. SALES

	<u>October</u>		%	<u>Year-to-Date</u>		%
	<u>2024</u>	<u>2023</u>	<u>Change</u>	<u>2024</u>	<u>2023</u>	<u>Change</u>
<b>SALES BY PROPULSION</b>						
Electric Vehicles	6,264	6,831	-8.3	73,953	53,502	38.2
Hybrid Vehicles	18,224	13,155	38.5	158,568	109,669	44.6
Internal Combustion	<u>148,268</u>	<u>129,952</u>	14.1	<u>1,488,407</u>	<u>1,494,839</u>	-0.4
Total vehicles	172,756	149,938	15.2	1,720,928	1,658,010	3.8
<b>SALES BY TYPE</b>						
SUVs	69,221	67,643	2.3	727,493	715,190	1.7
Trucks	100,847	78,025	29.2	954,262	903,204	5.7
Cars	<u>2,688</u>	<u>4,270</u>	-37.0	<u>39,173</u>	<u>39,616</u>	-1.1
Total vehicles	172,756	149,938	15.2	1,720,928	1,658,010	3.8
<b>FORD BRAND</b>						
EcoSport	0	0	N/A	0	2,508	-100.0
Bronco Sport	9,382	8,306	13.0	103,739	104,681	-0.9
Escape	12,784	12,573	1.7	123,260	116,186	6.1
Bronco	9,837	4,805	104.7	86,785	96,273	-9.9
Mustang Mach-E	3,313	2,732	21.3	38,939	31,614	23.2
Edge	2,144	11,015	-80.5	63,556	81,716	-22.2
Explorer	17,145	16,634	3.1	163,944	154,766	5.9
Expedition	<u>5,267</u>	<u>4,704</u>	12.0	<u>63,391</u>	<u>61,131</u>	3.7
<b>Ford SUVs</b>	59,872	60,769	-1.5	643,614	648,875	-0.8
F-Series	67,483	53,509	26.1	618,318	626,879	-1.4
<i>Memo: F-150 Lightning (electric)</i>	<i>1,863</i>	<i>3,712</i>	<i>-49.8</i>	<i>24,670</i>	<i>15,972</i>	<i>54.5</i>
Ranger	5,231	453	1054.7	35,910	31,956	12.4
Maverick	10,865	9,530	14.0	119,861	75,960	57.8
E-Series	3,755	4,218	-11.0	33,202	34,720	-4.4
Transit	12,429	8,142	52.7	126,710	106,194	19.3
<i>Memo: E-Transit</i>	<i>1,088</i>	<i>387</i>	<i>181.1</i>	<i>10,344</i>	<i>5,916</i>	<i>74.8</i>
Transit Connect	0	995	-100.0	8,781	15,119	-41.9
Heavy Trucks	<u>1,084</u>	<u>1,178</u>	-8.0	<u>11,480</u>	<u>12,376</u>	-7.2
<b>Ford Trucks</b>	100,847	78,025	29.2	954,262	903,204	5.7
GT	0	0	N/A	0	31	-100.0
Mustang	<u>2,688</u>	<u>4,270</u>	-37.0	<u>39,173</u>	<u>39,585</u>	-1.0
<b>Ford Cars</b>	<u>2,688</u>	<u>4,270</u>	-37.0	<u>39,173</u>	<u>39,616</u>	-1.1
<b>Ford Brand</b>	163,407	143,064	14.2	1,637,049	1,591,695	2.8
<b>LINCOLN BRAND</b>						
Corsair	2,688	2,353	14.2	22,424	19,836	13.0
Nautilus	2,852	1,318	116.4	29,155	20,215	44.2
Aviator	2,629	1,911	37.6	20,086	11,587	73.3
Navigator	<u>1,180</u>	<u>1,292</u>	-8.7	<u>12,214</u>	<u>14,677</u>	-16.8
<b>Lincoln SUVs</b>	9,349	6,874	36.0	83,879	66,315	26.5
<b>Lincoln Brand</b>	9,349	6,874	36.0	83,879	66,315	26.5

Ford Motor Company

**OCT 2024 U.S. GROSS STOCKS**

	<b>Gross Stock</b>
	<b>Units</b>
	<b>(000)</b>
Mustang	8.7
GT	-
<b>Ford Cars</b>	<b>8.7</b>
Escape	43.3
Bronco Sport	36.4
Mustang Mach-E	16.4
EcoSport	-
Edge	5.9
Bronco	47.2
Explorer	40.2
Expedition	27.3
<b>Ford SUVs</b>	<b>216.6</b>
Corsair	10.8
Nautilus	14.7
Aviator	7.7
Navigator	7.5
<b>Lincoln SUVs</b>	<b>40.6</b>
<b>Total SUVs</b>	<b>257.2</b>
E-Series Van	12.2
Transit Connect (Tourneo)	-
Transit Van	44.3
Maverick	28.6
Ranger	17.4
F-Series	237.2
Medium/Heavy	5.5
<b>Ford Trucks</b>	<b>345.2</b>
<b>Total Car, Utility, Truck</b>	<b>611.1</b>

2024 Calendar Year Production By Plant

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
<u>Flat Rock</u>													
Ford Mustang	5,926	6,775	6,337	5,422	5,440	3,031	-	5,659	5,663	4,861	-	-	49,114
<u>Chicago Main</u>													
Ford Explorer	21,835	24,482	24,692	20,097	8,442	12,790	12,254	13,301	20,615	18,813	-	-	177,321
Lincoln Aviator	2,854	3,202	3,175	1,601	384	2,171	1,967	2,180	3,161	2,991	-	-	23,686
<u>Chicago SHO</u>													
Ford Explorer	-	-	-	-	-	-	-	-	-	-	-	-	-
Lincoln Aviator	-	-	-	-	-	-	-	-	-	-	-	-	-
<u>Cuautitlan</u>													
Mustang Mach-E	3,454	2,315	-	5,192	6,714	5,347	4,351	6,035	4,101	6,337	-	-	43,846
<u>Dearborn Truck Plant</u>													
Ford F-Series (F-150)	16,106	27,628	27,535	24,065	28,534	24,794	15,745	28,653	25,110	27,936	-	-	246,106
<u>Detroit Chassis Plant</u>													
Stripped Chassis	422	433	503	526	543	448	485	266	371	122	-	-	4,119
<u>Hermosillo</u>													
Bronco Sport	14,639	14,221	11,389	15,572	16,999	16,523	7,377	14,364	15,968	14,738	-	-	141,790
Maverick	16,269	14,316	13,156	17,669	17,468	16,509	7,723	15,619	16,495	15,283	-	-	150,507
<u>Kansas City (SUV)</u>													
Ford Transit	15,646	17,417	14,018	15,968	17,034	15,816	7,051	17,269	17,627	17,357	-	-	155,203
<u>Kansas City (Truck)</u>													
Ford F-Series (F-150)	10,262	25,147	25,738	27,524	25,575	26,409	13,119	31,302	29,842	28,507	-	-	243,425
<u>Kentucky Truck</u>													
Ford F-Series (Super Duty)	30,980	30,570	33,286	33,280	31,385	28,892	27,508	34,416	32,115	26,213	-	-	308,645
Ford Expedition	9,324	9,493	9,806	8,999	8,722	6,876	4,747	8,719	8,459	9,249	-	-	84,394
Lincoln Navigator	1,587	1,635	1,614	1,839	2,294	1,860	1,268	1,454	1,188	1,700	-	-	16,439
<u>Louisville Assembly</u>													
Ford Escape	15,723	15,472	18,368	15,788	19,784	16,571	11,440	22,981	18,816	19,540	-	-	174,483
Lincoln Corsair	3,035	3,151	3,520	2,060	1,989	3,161	2,066	3,160	3,393	2,347	-	-	27,882
<u>Michigan Assembly</u>													
Ranger	2,644	2,871	6,707	7,590	7,026	6,697	3,982	7,453	7,832	8,328	-	-	61,130
Bronco	12,143	12,659	9,833	11,395	11,817	11,518	7,810	16,682	16,923	18,163	-	-	128,943
<u>Multimatic</u>													
	-	-	-	-	-	-	-	-	-	-	-	-	-
<u>Oakville</u>													
Ford Edge	9,451	15,167	15,073	11,748	2,739	-	-	-	-	-	-	-	54,178
Lincoln Nautilus	-	-	-	-	-	-	-	-	-	-	-	-	-
<u>Ohio Assembly</u>													
Ford Econoline	2,983	4,645	4,313	3,953	4,228	3,030	1,136	4,207	4,706	4,143	-	-	37,344
Medium Truck	1,318	1,831	1,658	1,514	1,693	1,504	714	1,009	868	671	-	-	12,780
Super Duty	2,510	2,867	3,542	2,777	3,370	2,339	2,721	3,311	3,434	2,765	-	-	29,636
<b>Total Production</b>	<b>199,111</b>	<b>236,297</b>	<b>234,263</b>	<b>234,579</b>	<b>222,180</b>	<b>206,286</b>	<b>133,464</b>	<b>238,040</b>	<b>236,687</b>	<b>230,064</b>	<b>-</b>	<b>-</b>	<b>2,170,971</b>

2024 Calendar Year Production By Vehicle Line

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Bronco Sport	14,639	14,221	11,389	15,572	16,999	16,523	7,377	14,364	15,968	14,738	-	-	141,790
Maverick	16,269	14,316	13,156	17,669	17,468	16,509	7,723	15,619	16,495	15,283	-	-	150,507
Ford Mustang	5,926	6,775	6,337	5,422	5,440	3,031	-	5,659	5,663	4,861	-	-	49,114
	-	-	-	-	-	-	-	-	-	-	-	-	-
Ranger	2,644	2,871	6,707	7,590	7,026	6,697	3,982	7,453	7,832	8,328	-	-	61,130
Bronco	12,143	12,659	9,833	11,395	11,817	11,518	7,810	16,682	16,923	18,163	-	-	128,943
Mustang Mach-E	3,454	2,315	-	5,192	6,714	5,347	4,351	6,035	4,101	6,337	-	-	43,846
Ford F-Series (F-150)	26,368	52,775	53,273	51,589	54,109	51,203	28,864	59,955	54,952	56,443	-	-	489,531
Ford F-Series (Super Duty)	33,490	33,437	36,828	36,057	34,755	31,231	30,229	37,727	35,549	28,978	-	-	338,281
Ford Expedition	9,324	9,493	9,806	8,999	8,722	6,876	4,747	8,719	8,459	9,249	-	-	84,394
Lincoln Navigator	1,587	1,635	1,614	1,839	2,294	1,860	1,268	1,454	1,188	1,700	-	-	16,439
Ford Explorer	21,835	24,482	24,692	20,097	8,442	12,790	12,254	13,301	20,615	18,813	-	-	177,321
Lincoln Aviator	2,854	3,202	3,175	1,601	384	2,171	1,967	2,180	3,161	2,991	-	-	23,686
Ford Transit	15,646	17,417	14,018	15,968	17,034	15,816	7,051	17,269	17,627	17,357	-	-	155,203
Ford Escape	15,723	15,472	18,368	15,788	19,784	16,571	11,440	22,981	18,816	19,540	-	-	174,483
Lincoln Corsair	3,035	3,151	3,520	2,060	1,989	3,161	2,066	3,160	3,393	2,347	-	-	27,882
Ford Edge	9,451	15,167	15,073	11,748	2,739	-	-	-	-	-	-	-	54,178
Lincoln Nautilus	-	-	-	-	-	-	-	-	-	-	-	-	-
Ford Econoline	2,983	4,645	4,313	3,953	4,228	3,030	1,136	4,207	4,706	4,143	-	-	37,344
Medium Truck	1,318	1,831	1,658	1,514	1,693	1,504	714	1,009	868	671	-	-	12,780
Stripped Chassis	422	433	503	526	543	448	485	266	371	122	-	-	4,119
<b>Total Production</b>	<b>199,111</b>	<b>236,297</b>	<b>234,263</b>	<b>234,579</b>	<b>222,180</b>	<b>206,286</b>	<b>133,464</b>	<b>238,040</b>	<b>236,687</b>	<b>230,064</b>	<b>-</b>	<b>-</b>	<b>2,170,971</b>