

Ford Reports Second-Quarter 2026 Financial Results; Raises Full-Year Guidance

- Second-quarter revenue of \$48.3 billion, down \$1.9 billion year-over-year; net loss of \$1.3 billion, down \$1.3 billion year-over-year, adjusted EBIT of \$2.5 billion, up \$0.4 billion year-over-year. As expected, the net loss includes a \$3.6 billion largely non-cash special item charge tied to the previously announced disposition of the BlueOval SK (BOSK) joint venture
- Operating cash flow of \$4.3 billion; adjusted free cash flow of \$2.1 billion
- Company declares a third-quarter regular dividend of 15 cents per share
- Company raises full-year adjusted EBIT guidance to \$10 billion to \$11 billion (from \$8.5 billion to \$10.5 billion) and adjusted free cash flow to \$6.0 billion to \$7.0 billion (from \$5.0 billion to \$6.0 billion)

DEARBORN, Mich., July 28, 2026 – Ford Motor Company (NYSE: F) today announced its second-quarter 2026 financial results.

“We delivered another strong quarter and raised our full-year guidance, but the more important story is the growing evidence that Ford is becoming a more profitable, more disciplined and genuinely different company,” said Ford President and CEO Jim Farley. “Our iconic trucks, off-roaders and hybrids are commanding real pricing power; our quality is now industry-leading in the U.S.; and profitable new adjacencies, such as Ford Energy, are opening fresh sources of growth.”

“Ford delivered another solid quarter, reflecting a resilient underlying business and disciplined execution,” said CFO Sherry House. “Our team is improving the way we operate — sharpening our industrial system, fundamentally reducing costs, and partnering in global markets for speed and efficiency. We are not just executing to plan; we are building a company able to perform through a wide range of uncertainties, and that gives us confidence in the earnings power we’re creating.”

Total Company Highlights

	Second Quarter			First Half		
	2025	2026	Change	2025	2026	Change
Wholesale Units (000)	1,185	1,039	(12) %	2,155	1,973	(8) %

GAAP Financial Measures

Cash Flows from Op. Activities (\$B)	\$ 6.3	\$ 4.3	\$ (2.0)	\$ 10.0	\$ 5.7	\$ (4.3)
Revenue (\$B)	50.2	48.3	(4) %	90.8	91.5	1 %
Net Income / (Loss) (\$B)	(0.0)	(1.3)	\$ (1.3)	0.4	1.2	\$ 0.8
Net Income / (Loss) Margin (%)	(0.1) %	(2.7) %	(2.7) ppts	0.5 %	1.3 %	0.9 ppts
EPS (Diluted)	\$ (0.01)	\$ (0.33)	\$ (0.32)	\$ 0.11	\$ 0.30	\$ 0.19

Non-GAAP Financial Measures

Company Adj. Free Cash Flow (\$B)	\$ 2.8	\$ 2.1	\$ (0.7)	\$ 1.3	\$ 0.2	\$ (1.1)
Company Adj. EBIT (\$B)	2.1	2.5	0.4	3.2	6.0	2.8
Company Adj. EBIT Margin (%)	4.3 %	5.2 %	0.9 ppts	3.5 %	6.5 %	3.1 ppts
Adjusted EPS (Diluted)	\$ 0.37	\$ 0.42	\$ 0.05	\$ 0.51	\$ 1.08	\$ 0.57
Adjusted ROIC (Trailing Four Quarters)	10.1 %	13.2 %	3.1 ppts			

The company posted **second-quarter revenue** of \$48.3 billion, down \$1.9 billion year-over-year, reflecting lower wholesale volumes, including the discontinuation of products, aluminum supply constraints and the right-sizing of Gen-1 electric vehicle volumes to customer demand, partially offset by favorable mix. Ford reported a **net loss** of \$1.3 billion, down \$1.3 billion year-over-year. The net loss includes \$4.2 billion of pre-tax special item charges (including a \$3.6 billion largely non-cash charge related to the previously announced disposition of the BlueOval SK (BOSK) joint venture and \$0.5 billion of charges tied to the EV program cancellations announced in December 2025). **Adjusted earnings before interest and taxes (EBIT)** was \$2.5 billion, an increase of \$0.4 billion year-over-year.

Operating cash flow was \$4.3 billion in the quarter, and **adjusted free cash flow** was \$2.1 billion. At the end of the quarter, Ford had \$22.3 billion in **cash** and \$43.4 billion in **liquidity**. On July 28, the company also declared a **third-quarter regular dividend** of 15 cents per share, payable on Sept. 1 to shareholders of record on Aug. 11.

Business Segment Highlights

	Second Quarter			First Half		
	2025	2026	Change	2025	2026	Change
<u>Ford Blue Segment</u>						
Wholesales (000)	696	639	(8) %	1,284	1,223	(5) %
Revenue (\$B)	\$ 25.8	\$ 26.1	1 %	\$ 46.8	\$ 49.9	7 %
EBIT (\$M)	661	1,135	\$ 474	757	3,077	\$ 2,320
EBIT Margin (%)	2.6 %	4.4 %	1.8 pts	1.6 %	6.2 %	4.5 pts
<u>Ford Model e Segment</u>						
Wholesales (000)	60	28	(53) %	91	62	(32) %
Revenue (\$B)	\$ 2.4	\$ 1.0	(56) %	\$ 3.6	\$ 2.3	(37) %
EBIT (\$M)	(1,329)	(919)	\$ 410	(2,178)	(1,696)	\$ 482
EBIT Margin (%)	(56.4) %	(89.6) %	(33.2) pts	(60.5) %	(75.1) %	(14.6) pts
<u>Ford Pro Segment</u>						
Wholesales (000)	429	372	(13) %	781	688	(12) %
Revenue (\$B)	\$ 18.8	\$ 17.8	(5) %	\$ 34.0	\$ 32.5	(4) %
EBIT (\$M)	2,318	1,718	\$ (600)	3,627	3,403	\$ (224)
EBIT Margin (%)	12.3 %	9.7 %	(2.7) pts	10.7 %	10.5 %	(0.2) pts

Ford Pro generated \$1.7 billion of EBIT on \$17.8 billion of revenue, at a 9.7% EBIT margin. EBIT was down \$0.6 billion year-over-year as it continues to recover from temporary Novelis-related aluminum supply constraints.

Ford Blue reported \$1.1 billion of EBIT on \$26.1 billion of revenue — EBIT up \$0.5 billion year-over-year and revenue up 1%. Ford reported the highest share of revenue in the U.S. truck segment, and off-road trims accounted for nearly a quarter of Ford U.S. sales.

Ford Model e reported a second-quarter EBIT loss of \$919 million on \$1.0 billion of revenue — the third consecutive quarter of year-over-year EBIT improvement.

Ford Credit reported second-quarter earnings before taxes of \$757 million, up \$112 million compared to a year ago. These results reflect strong financing margin, a high-quality portfolio, and a disciplined approach to capital and risk management.

Full-Year 2026 Outlook

Building on strong first-half results, the company is raising full-year 2026 guidance. Ford now expects the following for full-year 2026:

- Adjusted EBIT of \$10.0 billion to \$11.0 billion (from \$8.5 billion to \$10.5 billion)
- Adjusted free cash flow of \$6.0 billion to \$7.0 billion (from \$5.0 billion to \$6.0 billion), which now includes expected 2026 cash recovery of approximately \$500 million of the \$1.3 billion IEEPA reimbursement recorded in the first quarter
- Capital expenditures of \$9.5 billion to \$10.5 billion, unchanged from prior guidance

By segment, Ford now expects:

- Ford Blue EBIT of \$5.0 billion to \$5.5 billion (from \$4.5 billion to \$5.0 billion)
- Ford Pro EBIT of \$7.0 billion to \$7.5 billion (from \$6.5 billion to \$7.5 billion)
- Ford Model e loss of approximately \$4.0 billion (from loss of \$4.0 billion to \$4.5 billion); this includes about \$1 billion in incremental investment for the Universal Electric Vehicle (UEV) platform and Ford Energy, mostly weighted toward the second half of the year
- Ford Credit earnings before taxes above \$2.5 billion (from about \$2.5 billion)

Key assumptions:

- U.S. seasonally adjusted annual selling rate (SAAR) of 16.0 million to 16.5 million units
- Full-year U.S. industry net pricing up about 0.5%
- On track to deliver approximately \$1 billion in material and warranty cost reductions, offset by approximately \$1 billion of investment in Universal EV and Ford Energy
- Novelis year-over-year impact of about \$1 billion — a net EBIT tailwind heavily weighted to the second half

Conference Call Details

At 5 p.m. ET today, Ford and Ford Credit management will hold a conference call to discuss these financial results. The [webcast](#) will be available for replay for approximately one week following the call.

Analysts will be able to ask questions on the call. [Registration](#) beforehand is strongly recommended to expedite access to the call.

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About Ford Motor Company

Ford Motor Company (NYSE: F) is a global company based in Dearborn, Michigan, committed to helping build a better world, where every person is free to move and pursue their dreams. The company's Ford+ plan for growth and value creation combines existing strengths, new capabilities, and always-on relationships with customers to enrich experiences for customers and deepen their loyalty. Ford develops and delivers innovative, must-have Ford trucks, sport utility vehicles, commercial vans and cars and Lincoln luxury vehicles, along with connected services, including BlueCruise (ADAS) and security. The company offers freedom of choice through three customer-centered business segments: Ford Blue, engineering iconic gas-powered and hybrid vehicles; Ford Model e, inventing breakthrough electric vehicles ("EVs") along with embedded software that defines always-on digital experiences for all customers; and Ford Pro, helping commercial customers transform and expand their businesses with vehicles and services tailored to their needs. Additionally, the company provides financial services through Ford Motor Credit Company. Ford employs about 169,000 people worldwide. More information about the company and its products and services is available at corporate.ford.com.

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The following applies to the information throughout this release:

- See tables later in this release for the nature and amount of special items, and reconciliations of the non-GAAP financial measures designated as “adjusted” to the most comparable financial measures calculated in accordance with U.S. generally accepted accounting principles (“GAAP”).
- Wholesale unit and production volumes include Ford and Lincoln brand vehicles produced and sold by Ford or our unconsolidated affiliates and Jiangling Motors Corporation (“JMC”) brand vehicles produced and sold in China by our unconsolidated affiliate. Revenue does not include vehicles produced and sold by our unconsolidated affiliates. Wholesales and revenue exclude transactions between the Ford Blue, Ford Model e and Ford Pro business segments.
- Reported “cash” includes cash, cash equivalents, marketable securities and restricted cash (including cash held for sale), excluding Ford Credit’s cash, cash equivalents, marketable securities and restricted cash.
- The guidance is based on our expectations and best estimates as of July 28, 2026, and assumes no material change to our current assumptions for inflation, logistics issues, production, or macroeconomic conditions. Our guidance does not include potential impacts of a significant escalation in the Middle East or a material downturn in the U.S. economy, which could have a substantial impact on industry demand. Moreover, our guidance has not factored in any new policy changes by the administration in the United States, including future or revised tariffs or related offsets, that have not been announced or tariffs or other policy changes that may be announced by other governments after the date hereof.

Cautionary Note on Forward-Looking Statements

Statements included or incorporated by reference herein may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on expectations, forecasts, and assumptions by our management and involve a number of risks, uncertainties, and other factors that could cause actual results to differ materially from those stated, including, without limitation:

- Ford’s long-term success depends on delivering the Ford+ plan, including improving cost competitiveness;
- Ford’s products have been and could continue to be affected by defects that result in recall campaigns, increased warranty costs, or delays in new model launches, and the time it takes to improve the quality of our products and services and reduce the costs associated therewith could continue to have an adverse effect on our business;
- Ford is highly dependent on its suppliers to deliver components in accordance with Ford’s production schedule and specifications, and a shortage of or inability to timely acquire key components or raw materials has previously disrupted and may, in the future, disrupt Ford’s operations;
- Ford’s production, as well as Ford’s suppliers’ production, and/or the ability to deliver products to consumers could be disrupted by labor issues, public health issues, natural or man-made disasters, adverse effects of climate change, financial distress, production difficulties, capacity limitations, or other factors;

- Ford may not realize the anticipated benefits of existing or pending strategic alliances, joint ventures, acquisitions, divestitures, commercial relationships, or business strategies or the benefits may take longer than expected to materialize;
- Ford may not realize the anticipated benefits of restructuring actions and such actions may cause Ford to incur significant charges, disrupt our operations, or harm our reputation;
- Failure to develop and deploy secure digital services that appeal to customers, retain existing subscribers, and grow our subscription rates could have a negative impact on Ford's business;
- Ford's ability to maintain a competitive cost structure could be affected by labor or other constraints;
- Ford's ability to attract, develop, grow, support, and reward talent is critical to its success and competitiveness;
- Operational information systems, security systems, products, and services could be affected by cybersecurity incidents, ransomware attacks, and other disruptions and impact Ford, Ford Credit, their suppliers, and dealers;
- To facilitate access to the raw materials and other components necessary for the manufacture of electrified products, Ford has entered into and may, in the future, enter into multi-year commitments to raw material and other suppliers that subject Ford to risks associated with lower future demand for such items as well as costs that fluctuate and are difficult to accurately forecast;
- With a global footprint and supply chain, Ford's results and operations have been and could continue to be adversely affected by economic or geopolitical developments, including protectionist trade policies such as tariffs, or other events;
- Ford's new and existing products and digital, software, and physical services are subject to market acceptance and face significant competition from existing and new entrants in the automotive and digital and software services industries, and Ford's reputation may be harmed based on positions it takes or if it is unable to achieve the initiatives it has announced;
- Ford may face increased price competition for its products and services, including pricing pressure resulting from industry excess capacity, currency fluctuations, competitive actions, legal and policy changes, or economic or other factors, particularly for electrified vehicles;
- Inflationary pressure and fluctuations in commodity and energy prices, foreign currency exchange rates, interest rates, and market value of Ford or Ford Credit's investments, including marketable securities, can have a significant effect on results;
- Ford's results are dependent on sales of larger, more profitable vehicles, particularly in the United States;
- Industry sales volume can be volatile and could decline if there is a financial crisis, recession, public health emergency, or significant geopolitical event;
- The impact of government incentives on Ford's business has been and could continue to be significant, and Ford's receipt of government incentives could be subject to reduction, termination, or clawback;
- Ford and Ford Credit's access to debt, securitization, or derivative markets around the world at competitive rates or in sufficient amounts could be affected by credit rating downgrades, market volatility, market disruption, regulatory requirements, asset portfolios, or other factors;
- Ford Credit could experience higher-than-expected credit losses, lower-than-anticipated residual values, or higher-than-expected return volumes for leased vehicles;
- Economic and demographic experience for pension and OPEB plans (e.g., discount rates or investment returns) could be worse than Ford has assumed;
- Pension and other postretirement liabilities could adversely affect Ford's liquidity and financial condition;
- Ford and Ford Credit have experienced and could continue to experience unusual or significant litigation, governmental investigations, or adverse publicity arising out of alleged defects in products, services, perceived environmental impacts, or otherwise;
- Ford may need to substantially modify its product plans and facilities to respond to shifting consumer sentiment and competitive dynamics as a result of policy changes affecting, or otherwise to comply with safety, emissions, fuel economy, autonomous driving technology, environmental, and other regulations;
- Ford and Ford Credit could be affected by the continued development of more stringent privacy, data use, data protection, data access, and artificial intelligence laws and regulations as well as consumers' heightened expectations to safeguard their personal information; and

- Ford Credit could be subject to new or increased credit regulations, consumer protection regulations, or other regulations.

We cannot be certain that any expectation, forecast, or assumption made in preparing forward-looking statements will prove accurate, or that any projection will be realized. It is to be expected that there may be differences between projected and actual results. Our forward-looking statements speak only as of the date of their initial issuance, and we do not undertake, and expressly disclaim to the extent permitted by law, any obligation to update or revise publicly any forward-looking statement, whether as a result of new information, future events, or otherwise. For additional discussion, see “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2025, as updated by our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED INCOME STATEMENTS
(in millions, except per share amounts)

	For the periods ended June 30,			
	2025	2026	2025	2026
	Second Quarter		First Half	
	(unaudited)			
Revenues				
Company excluding Ford Credit	\$ 46,943	\$ 44,891	\$ 84,365	\$ 84,710
Ford Credit	3,241	3,405	6,478	6,839
Total revenues	50,184	48,296	90,843	91,549
Costs and expenses				
Cost of sales	44,245	42,216	79,433	77,527
Selling, administrative, and other expenses	2,706	2,684	5,137	5,491
Ford Credit interest, operating, and other expenses	2,722	2,758	5,443	5,564
Total costs and expenses	49,673	47,658	90,013	88,582
Operating income/(loss)	511	638	830	2,967
Interest expense on Company debt excluding Ford Credit	297	357	585	707
Other income/(loss), net	577	449	1,073	1,222
Equity in net income/(loss) of affiliated companies	(250)	(2,763)	(156)	(2,603)
Income/(Loss) before income taxes	541	(2,033)	1,162	879
Provision for/(Benefit from) income taxes	570	(711)	718	(350)
Net income/(loss)	(29)	(1,322)	444	1,229
Less: Income/(Loss) attributable to noncontrolling interests	7	5	9	8
Net income/(loss) attributable to Ford Motor Company	<u>\$ (36)</u>	<u>\$ (1,327)</u>	<u>\$ 435</u>	<u>\$ 1,221</u>
EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO FORD MOTOR COMPANY COMMON AND CLASS B STOCK				
Basic income/(loss)	\$ (0.01)	\$ (0.33)	\$ 0.11	\$ 0.31
Diluted income/(loss)	(0.01)	(0.33)	0.11	0.30
Weighted-average shares used in computation of earnings/(loss) per share				
Basic shares	3,980	3,987	3,974	3,989
Diluted shares	3,980	3,987	4,018	4,069

FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in millions)

	December 31, 2025	June 30, 2026
	(unaudited)	
ASSETS		
Cash and cash equivalents	\$ 23,356	\$ 18,603
Marketable securities	15,131	12,731
Ford Credit finance receivables, net of allowance for credit losses of \$261 and \$286	49,130	45,451
Trade and other receivables, less allowances of \$108 and \$99	15,398	17,880
Inventories	15,285	16,946
Other assets	5,187	5,880
Total current assets	123,487	117,491
Ford Credit finance receivables, net of allowance for credit losses of \$650 and \$682	61,449	59,418
Net investment in operating leases	28,540	29,283
Net property	37,288	39,958
Equity in net assets of affiliated companies	2,753	2,758
Deferred income taxes	21,953	23,107
Other assets	13,690	13,516
Total assets	\$ 289,160	\$ 285,531
LIABILITIES		
Payables	\$ 25,809	\$ 27,012
Other liabilities and deferred revenue	31,779	29,584
Debt payable within one year		
Company excluding Ford Credit	5,550	4,381
Ford Credit	51,752	46,956
Total current liabilities	114,890	107,933
Other liabilities and deferred revenue	30,902	30,565
Long-term debt		
Company excluding Ford Credit	16,369	19,238
Ford Credit	89,665	90,392
Deferred income taxes	1,354	1,648
Total liabilities	253,180	249,776
EQUITY		
Common Stock, par value \$0.01 per share (4,157 million shares issued of 6 billion authorized)	41	42
Class B Stock, par value \$0.01 per share (71 million shares issued of 530 million authorized)	1	1
Capital in excess of par value of stock	23,922	23,979
Retained earnings	22,508	22,508
Accumulated other comprehensive income/(loss)	(7,710)	(7,772)
Treasury stock	(2,810)	(3,039)
Total equity attributable to Ford Motor Company	35,952	35,719
Equity attributable to noncontrolling interests	28	36
Total equity	35,980	35,755
Total liabilities and equity	\$ 289,160	\$ 285,531

FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions)

	For the periods ended June 30,	
	2025	2026
	First Half	
	(unaudited)	
Cash flows from operating activities		
Net income/(loss)	\$ 444	\$ 1,229
Depreciation and tooling amortization	3,747	3,748
Other amortization	(929)	(891)
Disposition of investment in BOSK non-cash charges	—	2,930
Provision for credit and insurance losses	323	359
Pension and other postretirement employee benefits (“OPEB”) expense/(income)	187	(27)
Equity method investment (earnings)/losses and impairments in excess of dividends received	261	(107)
Foreign currency adjustments	62	(224)
Net realized and unrealized (gains)/losses on cash equivalents, marketable securities, and other investments	(43)	(4)
Stock compensation	275	211
Provision for/(Benefit from) deferred income taxes	212	(881)
Decrease/(Increase) in finance receivables (wholesale and other)	2,927	1,217
Decrease/(Increase) in accounts receivable and other assets	(3,500)	(1,249)
Decrease/(Increase) in inventory	(1,476)	(1,713)
Increase/(Decrease) in accounts payable and accrued and other liabilities	7,293	577
Other	213	486
Net cash provided by/(used in) operating activities	9,996	5,661
Cash flows from investing activities		
Capital spending	(3,906)	(4,758)
Acquisitions of finance receivables and operating leases	(24,438)	(25,196)
Collections of finance receivables and operating leases	22,542	23,598
Purchases of marketable securities and other investments	(4,440)	(3,134)
Sales and maturities of marketable securities and other investments	5,593	5,432
Settlements of derivatives	(104)	83
Returns of capital from equity method investments	1,700	—
Other	42	(43)
Net cash provided by/(used in) investing activities	(3,011)	(4,018)
Cash flows from financing activities		
Cash payments for dividends and dividend equivalents	(1,793)	(1,206)
Purchases of common stock	—	(311)
Net changes in short-term debt	(1,110)	(1,755)
Proceeds from issuance of long-term debt	20,469	24,464
Payments of long-term debt	(24,828)	(27,364)
Other	(146)	(198)
Net cash provided by/(used in) financing activities	(7,408)	(6,370)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	483	(127)
Net increase/(decrease) in cash, cash equivalents, and restricted cash	\$ 60	\$ (4,854)
Cash, cash equivalents, and restricted cash at beginning of period	\$ 23,190	\$ 23,750
Net increase/(decrease) in cash, cash equivalents, and restricted cash	60	(4,854)
Cash, cash equivalents, and restricted cash at end of period	\$ 23,250	\$ 18,896

SUPPLEMENTAL INFORMATION

The tables below provide supplemental consolidating financial information. Company excluding Ford Credit includes our Ford Blue, Ford Model e, and Ford Pro reportable segments, Corporate Other, Interest on Debt, and Special Items. Eliminations, where presented, primarily represent eliminations of intersegment transactions and deferred tax netting.

Selected Income Statement Information. The following table provides supplemental income statement information (in millions):

	For the period ended June 30, 2026		
	Second Quarter		
	Company excluding Ford Credit	Ford Credit	Consolidated
Revenues	\$ 44,891	\$ 3,405	\$ 48,296
Total costs and expenses	44,900	2,758	47,658
Operating income/(loss)	(9)	647	638
Interest expense on Company debt excluding Ford Credit	357	—	357
Other income/(loss), net	353	96	449
Equity in net income/(loss) of affiliated companies	(2,777)	14	(2,763)
Income/(Loss) before income taxes	(2,790)	757	(2,033)
Provision for/(Benefit from) income taxes	(393)	(318)	(711)
Net income/(loss)	(2,397)	1,075	(1,322)
Less: Income/(Loss) attributable to noncontrolling interests	5	—	5
Net income/(loss) attributable to Ford Motor Company	\$ (2,402)	\$ 1,075	\$ (1,327)

	For the period ended June 30, 2026		
	First Half		
	Company excluding Ford Credit	Ford Credit	Consolidated
Revenues	\$ 84,710	\$ 6,839	\$ 91,549
Total costs and expenses	83,018	5,564	88,582
Operating income/(loss)	1,692	1,275	2,967
Interest expense on Company debt excluding Ford Credit	707	—	707
Other income/(loss), net	984	238	1,222
Equity in net income/(loss) of affiliated companies	(2,630)	27	(2,603)
Income/(Loss) before income taxes	(661)	1,540	879
Provision for/(Benefit from) income taxes	(140)	(210)	(350)
Net income/(loss)	(521)	1,750	1,229
Less: Income/(Loss) attributable to noncontrolling interests	8	—	8
Net income/(loss) attributable to Ford Motor Company	\$ (529)	\$ 1,750	\$ 1,221

Selected Balance Sheet Information. The following tables provide supplemental balance sheet information (in millions):

	June 30, 2026			
	Company excluding Ford Credit	Ford Credit	Eliminations	Consolidated
Assets				
Cash and cash equivalents	\$ 10,177	\$ 8,426	\$ —	\$ 18,603
Marketable securities	11,943	788	—	12,731
Ford Credit finance receivables, net	—	45,451	—	45,451
Trade and other receivables, net	8,617	9,263	—	17,880
Inventories	16,946	—	—	16,946
Other assets	4,558	1,322	—	5,880
Receivable from other segments	1,063	1,930	(2,993)	—
Total current assets	53,304	67,180	(2,993)	117,491
Ford Credit finance receivables, net	—	59,418	—	59,418
Net investment in operating leases	1,646	27,637	—	29,283
Net property	39,614	344	—	39,958
Equity in net assets of affiliated companies	2,615	143	—	2,758
Deferred income taxes	22,073	1,034	—	23,107
Other assets	11,619	1,897	—	13,516
Receivable from other segments	51	—	(51)	—
Total assets	\$ 130,922	\$ 157,653	\$ (3,044)	\$ 285,531
Liabilities				
Payables	\$ 26,074	\$ 938	\$ —	\$ 27,012
Other liabilities and deferred revenue	27,022	2,562	—	29,584
Debt payable within one year	4,381	46,956	—	51,337
Payable to other segments	2,946	47	(2,993)	—
Total current liabilities	60,423	50,503	(2,993)	107,933
Other liabilities and deferred revenue	29,273	1,292	—	30,565
Long-term debt	19,238	90,392	—	109,630
Deferred income taxes	827	821	—	1,648
Payable to other segments	—	51	(51)	—
Total liabilities	\$ 109,761	\$ 143,059	\$ (3,044)	\$ 249,776

Selected Cash Flow Information. The following tables provide supplemental cash flow information (in millions):

For the period ended June 30, 2026				
First Half				
	Company excluding Ford Credit	Ford Credit	Eliminations	Consolidated
Cash flows from operating activities				
Net income/(loss)	\$ (521)	\$ 1,750	\$ —	\$ 1,229
Depreciation and tooling amortization	2,328	1,420	—	3,748
Other amortization	31	(922)	—	(891)
Disposition of investment in BOSK non-cash charges	2,930	—	—	2,930
Provision for credit and insurance losses	(4)	363	—	359
Pension and OPEB expense/(income)	(27)	—	—	(27)
Equity method investment (earnings)/losses and impairments in excess of dividends received	(92)	(15)	—	(107)
Foreign currency adjustments	(206)	(18)	—	(224)
Net realized and unrealized (gains)/losses on cash equivalents, marketable securities, and other investments	(9)	5	—	(4)
Stock compensation	203	8	—	211
Provision for/(Benefit from) deferred income taxes	(537)	(344)	—	(881)
Decrease/(Increase) in finance receivables (wholesale and other)	—	1,217	—	1,217
Decrease/(Increase) in intersegment receivables/payables	(496)	496	—	—
Decrease/(Increase) in accounts receivable and other assets	(1,070)	(179)	—	(1,249)
Decrease/(Increase) in inventory	(1,713)	—	—	(1,713)
Increase/(Decrease) in accounts payable and accrued and other liabilities	678	(101)	—	577
Other	604	(118)	—	486
Interest supplements and residual value support to Ford Credit	(1,822)	1,822	—	—
Net cash provided by/(used in) operating activities	\$ 277	\$ 5,384	\$ —	\$ 5,661
Cash flows from investing activities				
Capital spending	\$ (4,714)	\$ (44)	\$ —	\$ (4,758)
Acquisitions of finance receivables and operating leases	—	(25,196)	—	(25,196)
Collections of finance receivables and operating leases	—	23,598	—	23,598
Purchases of marketable securities and other investments	(2,974)	(160)	—	(3,134)
Sales and maturities of marketable securities and other investments	5,287	145	—	5,432
Settlements of derivatives	150	(67)	—	83
Other	(43)	—	—	(43)
Investing activity (to)/from other segments	1,875	—	(1,875)	—
Net cash provided by/(used in) investing activities	\$ (419)	\$ (1,724)	\$ (1,875)	\$ (4,018)
Cash flows from financing activities				
Cash payments for dividends and dividend equivalents	\$ (1,206)	\$ —	\$ —	\$ (1,206)
Purchases of common stock	(311)	—	—	(311)
Net changes in short-term debt	186	(1,941)	—	(1,755)
Proceeds from issuance of long-term debt	1	24,463	—	24,464
Payments of long-term debt	(2,341)	(25,023)	—	(27,364)
Other	(138)	(60)	—	(198)
Financing activity to/(from) other segments	—	(1,875)	1,875	—
Net cash provided by/(used in) financing activities	\$ (3,809)	\$ (4,436)	\$ 1,875	\$ (6,370)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	\$ (58)	\$ (69)	\$ —	\$ (127)

Non-GAAP Financial Measures That Supplement GAAP Measures

We use both GAAP and non-GAAP financial measures for operational and financial decision making, and to assess Company and segment business performance. The non-GAAP measures listed below are intended to be considered by users as supplemental information to their equivalent GAAP measures, to aid investors in better understanding our financial results. We believe that these non-GAAP measures provide useful perspective on underlying operating results and trends, and a means to compare our period-over-period results. These non-GAAP measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP measures may not be the same as similarly titled measures used by other companies due to possible differences in method and in items or events being adjusted.

- **Company Adjusted EBIT (Most Comparable GAAP Measure: Net income / (Loss) attributable to Ford) – Earnings Before Interest and Taxes (EBIT)** excludes interest on debt (excluding Ford Credit Debt), taxes and pre-tax special items. This non-GAAP measure is useful to management and investors because it focuses on underlying operating results and trends, and improves comparability of our period-over-period results. Our management excludes special items from its review of the results of the operating segments for purposes of measuring segment profitability and allocating resources. Pre-tax special items consist of (i) pension and OPEB remeasurement gains and losses, (ii) significant personnel expenses, supplier- and dealer-related costs, and facility-related charges stemming from our efforts to match production capacity and cost structure to market demand and changing model mix, and (iii) other items that we do not generally consider to be indicative of earnings from ongoing operating activities.
- **Company Adjusted EBIT Margin (Most Comparable GAAP Measure: Company Net Income / (Loss) Margin) – Company Adjusted EBIT Margin** is Company Adjusted EBIT divided by Company revenue. This non-GAAP measure is useful to management and investors because it allows users to evaluate our operating results aligned with industry reporting.
- **Adjusted Earnings / (Loss) Per Share (Most Comparable GAAP Measure: Earnings / (Loss) Per Share) – Measure of Company's diluted net earnings / (loss) per share** adjusted for impact of pre-tax special items (described above), tax special items and restructuring impacts in noncontrolling interests. The measure provides investors with useful information to evaluate performance of our business excluding items not indicative of earnings from ongoing operating activities.
- **Adjusted Effective Tax Rate (Most Comparable GAAP Measure: Effective Tax Rate) – Measure of Company's tax rate** excluding pre-tax special items (described above) and tax special items. The measure provides an ongoing effective rate which investors find useful for historical comparisons and for forecasting.
- **Company Adjusted Free Cash Flow (FCF) (Most Comparable GAAP Measure: Net Cash Provided By / (Used In) Operating Activities) – Measure of Company's operating cash flow** excluding Ford Credit's operating cash flows. The measure contains elements management considers operating activities, including Company excluding Ford Credit capital spending, Ford Credit distributions to its parent, and settlement of derivatives. The measure excludes cash outflows for funded pension contributions, restructuring actions, and other items that are considered operating cash flows under U.S. GAAP. This measure is useful to management and investors because it is consistent with management's assessment of the Company's operating cash flow performance.
- **Adjusted ROIC – Calculated as the sum of adjusted net operating profit / (loss) after-cash tax from the last four quarters, divided by the average invested capital over the last four quarters.** Adjusted Return on Invested Capital ("Adjusted ROIC") provides management and investors with useful information to evaluate the Company's after-cash tax operating return on its invested capital for the period presented. Adjusted net operating profit / (loss) after-cash tax measures operating results less special items, interest on debt (excluding Ford Credit Debt), and certain pension / OPEB costs. Average invested capital is the sum of average balance sheet equity, debt (excluding Ford Credit Debt), and net pension / OPEB liability.

When we provide guidance for adjusted EBIT, adjusted earnings / (loss) per share, and adjusted effective tax rate, we do not provide guidance for their respective most comparable GAAP measures as those GAAP measures will include potentially significant special items that have not yet occurred and are difficult to predict with reasonable certainty prior to year-end, including gains and losses on pension and OPEB remeasurement, and other items that are difficult to quantify. When we provide guidance for Company adjusted free cash flow, we do not provide guidance for its most comparable GAAP measure (net cash provided by / (used in) operating activities) as the GAAP measure will include items that are difficult to quantify or predict with reasonable certainty, including cash flows related to the Company's exposures to foreign currency exchange rates and certain commodity prices (separate from any related hedges), Ford Credit's operating cash flows, and cash flows related to special items, including separation payments, each of which individually or in the aggregate could have a significant impact to our net cash provided by / (used in) our operating activities.

Note: Calculated results may not sum due to rounding

Net Income / (Loss) Reconciliation to Adjusted EBIT (\$M)

	Second Quarter		First Half		Memo:
	2025	2026	2025	2026	FY 2025
Net income/(loss) attributable to Ford (GAAP)	\$ (36)	\$ (1,327)	\$ 435	\$ 1,221	\$ (8,182)
Income/(Loss) attributable to noncontrolling interests	7	5	9	8	20
Net income/(loss)	\$ (29)	\$ (1,322)	\$ 444	\$ 1,229	\$ (8,162)
Less: (Provision for)/Benefit from income taxes	(570)	711	(718)	350	3,668
Income/(Loss) before income taxes	\$ 541	\$ (2,033)	\$ 1,162	\$ 879	\$ (11,830)
Less: Special items pre-tax	(1,302)	(4,179)	(1,412)	(4,405)	(17,356)
Income/(Loss) before special items pre-tax	\$ 1,843	\$ 2,146	\$ 2,574	\$ 5,284	\$ 5,526
Less: Interest on debt	(297)	(357)	(585)	(707)	(1,254)
Adjusted EBIT (Non-GAAP)	\$ 2,140	\$ 2,503	\$ 3,159	\$ 5,991	\$ 6,780

Memo:

Revenue (\$B)	\$ 50.2	\$ 48.3	\$ 90.8	\$ 91.5	\$ 187.3
Net income/(loss) margin (GAAP) (%)	(0.1)%	(2.7)%	0.5 %	1.3 %	(4.4)%
Adjusted EBIT margin (Non-GAAP) (%)	4.3 %	5.2 %	3.5 %	6.5 %	3.6 %

Earnings / (Loss) Per Share Reconciliation to Adjusted Earnings / (Loss) Per Share

	Second Quarter		First Half	
	2025	2026	2025	2026
<u>Diluted After-Tax Results (\$M)</u>				
Diluted after-tax results (GAAP)	\$ (36)	\$ (1,327)	\$ 435	\$ 1,221
Less: Impact of pre-tax and tax special items	(1,535)	(3,027)	(1,616)	(3,177)
Adjusted net income/(loss) – diluted (Non-GAAP)	\$ 1,499	\$ 1,700	\$ 2,051	\$ 4,398
<u>Basic and Diluted Shares (M)</u>				
Basic shares (average shares outstanding)	3,980	3,987	3,974	3,989
Net dilutive options, unvested restricted stock units, and unvested restricted stock shares	45	79	44	80
Diluted shares	4,025	4,066	4,018	4,069
Earnings/(Loss) per share – diluted (GAAP) (a)	\$ (0.01)	\$ (0.33)	\$ 0.11	\$ 0.30
Less: Net impact of adjustments	(0.38)	(0.75)	(0.40)	(0.78)
Adjusted earnings/(loss) per share – diluted (Non-GAAP)	\$ 0.37	\$ 0.42	\$ 0.51	\$ 1.08

(a) In the second quarter of 2025 and 2026, there were 45 million and 79 million shares, respectively, excluded from the calculation of diluted earnings/(loss) per share, due to their anti-dilutive effect.

Effective Tax Rate Reconciliation to Adjusted Effective Tax Rate

	2026		Memo:
	Q2	First Half	FY 2025
<u>Pre-Tax Results (\$M)</u>			
Income/(Loss) before income taxes (GAAP)	\$ (2,033)	\$ 879	\$ (11,830)
Less: Impact of special items	(4,179)	(4,405)	(17,356)
Adjusted earnings before taxes (Non-GAAP)	<u>\$ 2,146</u>	<u>\$ 5,284</u>	<u>\$ 5,526</u>
<u>Taxes (\$M)</u>			
(Provision for)/Benefit from income taxes (GAAP)	\$ 711	\$ 350	\$ 3,668
Less: Impact of special items	1,152	1,228	4,775
Adjusted (provision for)/benefit from income taxes (Non-GAAP)	<u>\$ (441)</u>	<u>\$ (878)</u>	<u>\$ (1,107)</u>
<u>Tax Rate (%)</u>			
Effective tax rate (GAAP)	35.0 %	(39.8)%	31.0 %
Adjusted effective tax rate (Non-GAAP)	20.5 %	16.6 %	20.0 %

Net Cash Provided by / (Used in) Operating Activities Reconciliation To Company Adjusted Free Cash Flow (\$M)

	2025				2026		First Half	
	Q1	Q2	Q3	Q4	Q1	Q2	2025	2026
Net cash provided by/(used in) operating activities (GAAP)	\$ 3,679	\$ 6,317	\$ 7,402	\$ 3,884	\$ 1,316	\$ 4,345	\$ 9,996	\$ 5,661
Less: Items not included in company adjusted free cash flows								
Ford Credit operating cash flows	4,106	2,517	1,741	4,567	3,337	2,047	6,623	5,384
Funded pension contributions	(234)	(281)	(187)	(18)	(178)	(148)	(515)	(326)
Restructuring (including separations) (a)	(163)	(46)	(22)	(205)	(734)	(107)	(209)	(841)
Ford Credit tax payments/(refunds) under tax sharing agreement	—	—	—	—	33	—	—	33
Other, net	(141)	(144)	(189)	(522)	(541)	(957)	(285)	(1,498)
Add: Items included in company adjusted free cash flows								
Company excluding Ford Credit capital spending	(1,790)	(2,054)	(2,099)	(2,751)	(2,357)	(2,357)	(3,844)	(4,714)
Ford Credit distributions	200	500	350	600	950	925	700	1,875
Settlement of derivatives	1	109	(1)	(55)	134	16	110	150
Company adjusted free cash flow (Non-GAAP)	<u>\$ (1,478)</u>	<u>\$ 2,826</u>	<u>\$ 4,309</u>	<u>\$ (2,144)</u>	<u>\$ (1,874)</u>	<u>\$ 2,094</u>	<u>\$ 1,348</u>	<u>\$ 220</u>

(a) Restructuring excludes cash flows reported in investing activities

Adjusted ROIC (\$B)

	Four Quarters Ending	
	June 30, 2025	June 30, 2026
Adjusted Net Operating Profit/(Loss) After Cash Tax		
Net income/(loss) attributable to Ford	\$ 3.2	\$ (7.4)
Add: Noncontrolling interest	—	—
Less: Income tax	(1.2)	4.7
Add: Cash tax	(0.7)	(0.7)
Less: Interest on debt	(1.2)	(1.4)
Less: Total pension/OPEB income/(cost)	(0.1)	(0.8)
Add: Pension/OPEB service costs	(0.5)	(0.4)
Net operating profit/(loss) after cash tax	\$ 4.4	\$ (11.0)
Less: Special items (excl. pension/OPEB) pre-tax	(2.7)	(19.8)
Adjusted net operating profit/(loss) after cash tax	\$ 7.1	\$ 8.7
Invested Capital		
Equity	\$ 45.1	\$ 35.8
Debt (excl. Ford Credit)	20.3	23.6
Net pension and OPEB liability	4.3	3.8
Invested capital (end of period)	\$ 69.7	\$ 63.1
Average invested capital	\$ 70.2	\$ 65.9
ROIC (a)	6.3 %	(16.7)%
Adjusted ROIC (Non-GAAP) (b)	10.1 %	13.2 %

(a) Calculated as the sum of net operating profit / (loss) after cash tax from the last four quarters, divided by the average invested capital over the last four quarters

(b) Calculated as the sum of adjusted net operating profit / (loss) after cash tax from the last four quarters, divided by the average invested capital over the last four quarters

Special Items (\$B)

	Second Quarter		First Half	
	2025	2026	2025	2026
<u>Restructuring (by Geography)</u>				
Europe	\$ —	\$ —	\$ (0.1)	\$ (0.4)
Subtotal Restructuring	\$ (0.0)	\$ (0.0)	\$ (0.1)	\$ (0.4)
<u>Other Items</u>				
EV program cancellations announced in December 2025	\$ —	\$ (0.5)	\$ —	\$ (0.6)
BOSK JV disposition	—	(3.6)	—	(3.6)
All-electric three-row SUV program cancellation and resulting actions	(0.3)	—	(0.4)	—
Fuel injector field service action	(0.6)	—	(0.6)	—
Ford share of equity method investment's asset impairment / other	(0.2)	—	(0.2)	—
Ford share of BOSK's asset write-down / other	(0.2)	—	(0.2)	—
Subtotal Other Items	\$ (1.3)	\$ (4.1)	\$ (1.3)	\$ (4.2)
<u>Pension and OPEB Gain/(Loss)</u>				
Pension and OPEB remeasurement	\$ —	\$ (0.1)	\$ —	\$ 0.2
Pension settlements, curtailments, and separations costs	—	—	—	(0.1)
Subtotal Pension and OPEB Gain/(Loss)	\$ (0.0)	\$ (0.1)	\$ (0.0)	\$ 0.1
Total EBIT Special Items	\$ (1.3)	\$ (4.2)	\$ (1.4)	\$ (4.4)

FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES
CONSOLIDATED INCOME STATEMENTS
(in millions)

	For the periods ended June 30,			
	2025	2026	2025	2026
	Second Quarter		First Half	
	(unaudited)			
Financing revenue				
Operating leases	\$ 1,176	\$ 1,374	\$ 2,307	\$ 2,720
Retail financing	1,539	1,562	3,049	3,146
Dealer financing	661	538	1,330	1,078
Other financing	45	44	83	85
Total financing revenue	3,421	3,518	6,769	7,029
Depreciation on vehicles subject to operating leases	(603)	(689)	(1,208)	(1,385)
Interest expense	(1,759)	(1,693)	(3,549)	(3,412)
Net financing margin	1,059	1,136	2,012	2,232
Other revenue				
Insurance premiums earned	42	39	90	82
Fee based revenue and other	23	21	47	52
Total financing margin and other revenue	1,124	1,196	2,149	2,366
Expenses				
Operating expenses	443	361	796	729
Provision for credit losses	114	150	254	322
Insurance expenses	47	38	64	41
Total expenses	604	549	1,114	1,092
Other income/(loss), net	125	110	190	266
Income before income taxes	645	757	1,225	1,540
Provision for/(Benefit from) income taxes	102	(318)	258	(210)
Net income	<u>\$ 543</u>	<u>\$ 1,075</u>	<u>\$ 967</u>	<u>\$ 1,750</u>

FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in millions)

	December 31, 2025	June 30, 2026
	(unaudited)	
ASSETS		
Cash and cash equivalents	\$ 9,270	\$ 8,426
Marketable securities	784	788
Finance receivables, net		
Retail installment contracts, dealer financing, and other financing	111,039	107,184
Finance leases	8,757	8,344
Total finance receivables, net of allowance for credit losses of \$911 and \$968	119,796	115,528
Net investment in operating leases	26,502	27,637
Notes and accounts receivable from affiliated companies	984	723
Derivative financial instruments	1,528	1,072
Other assets	3,589	4,334
Total assets	\$ 162,453	\$ 158,508
LIABILITIES		
Accounts payable (including to affiliated companies of \$481 and \$822)	\$ 1,445	\$ 1,759
Debt	141,417	137,348
Deferred income taxes	660	821
Derivative financial instruments	947	853
Other liabilities and deferred revenue	3,180	3,132
Total liabilities	147,649	143,913
SHAREHOLDER'S INTEREST		
Shareholder's interest	5,166	5,166
Accumulated other comprehensive income/(loss)	(695)	(779)
Retained earnings	10,333	10,208
Total shareholder's interest	14,804	14,595
Total liabilities and shareholder's interest	\$ 162,453	\$ 158,508

FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions)

	For the periods ended June 30,	
	2025	2026
	First Half	
	(unaudited)	
Cash flows from operating activities		
Net income	\$ 967	\$ 1,750
Provision for credit losses	254	322
Depreciation and amortization	1,541	1,754
Amortization of upfront interest supplements	(1,287)	(1,282)
Net change in deferred income taxes	195	(344)
Net change in other assets	(56)	(240)
Net change in other liabilities	379	298
All other operating activities	13	(52)
Net cash provided by/(used in) operating activities	2,006	2,206
Cash flows from investing activities		
Purchases of finance receivables	(17,705)	(17,724)
Principal collections of finance receivables	20,025	20,746
Purchases of operating lease vehicles	(5,793)	(6,517)
Proceeds from termination of operating lease vehicles	3,193	3,721
Net change in wholesale receivables and other short-duration receivables	3,001	1,354
Purchases of marketable securities and other investments	(202)	(160)
Proceeds from sales and maturities of marketable securities and other investments	176	145
Settlements of derivatives	(214)	(67)
All other investing activities	(62)	(44)
Net cash provided by/(used in) investing activities	2,419	1,454
Cash flows from financing activities		
Proceeds from issuances of long-term debt	20,468	24,463
Payments of long-term debt	(23,902)	(25,023)
Net change in short-term debt	(1,302)	(1,941)
Cash distributions to parent	(700)	(1,875)
All other financing activities	(52)	(60)
Net cash provided by/(used in) financing activities	(5,488)	(4,436)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	271	(69)
Net increase/(decrease) in cash, cash equivalents and restricted cash	\$ (792)	\$ (845)
Cash, cash equivalents, and restricted cash at beginning of period	\$ 9,360	\$ 9,377
Net increase/(decrease) in cash, cash equivalents, and restricted cash	(792)	(845)
Cash, cash equivalents, and restricted cash at end of period	\$ 8,568	\$ 8,532