



PayPal Second Quarter 2025 Performance

Financial results & company highlights

July 29, 2025

Non-GAAP Financial Measures

This presentation contains non-GAAP measures relating to our performance. These measures may exclude certain expenses, gains and losses that may not be indicative of our core operating results and business outlook, and, in each case, may be different from the non-GAAP financial measures used by other companies. The presentation of this financial information, which is not prepared under any comprehensive set of accounting rules or principles, is not intended to be considered in isolation of, or as a substitute for, the financial information prepared and presented in accordance with generally accepted accounting principles. You can find the reconciliation of these non-GAAP financial measures to the most directly comparable GAAP measures in the GAAP to non-GAAP reconciliation section of this presentation.

Growth Rates

All growth rates represent year-over-year comparisons, except as otherwise noted. FX-Neutral (which we also refer to as FXN or currency-neutral) results are calculated by translating the current period's local currency results by the prior period's exchange rate. FX-Neutral growth rates are calculated by comparing the current period's FX-Neutral results with the prior period's results, excluding the impact from currency hedging activities.

Forward-Looking Statements

This presentation contains forward-looking statements relating to, among other things, the future results of operations, financial condition, expectations and plans of PayPal Holdings, Inc. and its consolidated subsidiaries ("PayPal") that reflect current projections and forecasts. Forward-looking statements can be identified by words such as "may," "will," "would," "should," "could," "expect," "anticipate," "believe," "estimate," "intend," "continue," "strategy," "future," "opportunity," "plan," "project," "forecast" and other similar expressions. Forward-looking statements may include, but are not limited to, statements regarding our guidance and projected financial and operating results for third quarter and full year 2025; our capital return program; the timing and impact of product launches and acquisitions; and the projected future growth of PayPal's businesses. Forward-looking statements are based upon various estimates and assumptions, as well as information known to PayPal as of the date of this presentation and are inherently subject to numerous risks and uncertainties.

Our actual results could differ materially from those estimated or implied by forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to: our ability to compete in markets that are highly competitive and subject to rapid technological change, and to develop and deliver new or enhanced products and services on a timely basis; cyberattacks and security vulnerabilities, and associated impacts; the effect of global and regional political, economic, market and trade conditions including military conflicts, supply chain issues, tariffs or uncertainty thereof, and related events that affect payments or commerce activity, including inflation and interest rates; the impact of catastrophic events, such as global pandemics, that may disrupt our business, as well as our customers, suppliers, vendors and other business partners; the stability, security and performance of our payments platform; the effect of extensive government regulation and oversight related to our business, products and services in a variety of areas, including, but not limited to, laws covering payments, lending and consumer protection; the impact of complex and changing laws and regulations worldwide, including, but not limited to, laws covering cybersecurity, privacy, data protection, and artificial intelligence; the impact of payment card, bank, or other network rules or practices; risks related to our credit products, including our ability to realize benefits from our agreements with third parties such as our agreement to sell our European BNPL loan receivables; changes in how consumers fund transactions; our ability to effectively detect and prevent the use of our services for fraud, abusive behaviors, illegal activities, or improper purposes; our ability to manage regulatory and litigation risks, and the outcome of legal and regulatory proceedings; our reliance on third parties in many aspects of our business; damage to our reputation or brands; fluctuations in foreign currency exchange rates; changes in tax rates and exposure to additional tax liabilities; changes to our capital allocation, management of operating cash or incurrence of indebtedness; our ability to timely develop and upgrade our technology systems, infrastructure and customer service capabilities; the impact of proposed or completed acquisitions, divestitures, strategic investments, or entries into new businesses or markets; and our ability to attract, hire, and retain talented employees. The forward-looking statements in this presentation do not include the potential impact of any acquisitions or divestitures that may be announced and/or contemplated after the date of this presentation.

More information about factors that could adversely affect PayPal's results of operations, financial condition and prospects or that could cause actual results to differ from those expressed or implied in forward-looking statements is included in PayPal's most recent annual report on Form 10-K, and its subsequent quarterly reports on Form 10-Q. All information in this presentation is as of July 29, 2025. For the reasons discussed above, you should not place undue reliance on the forward-looking statements in this presentation. PayPal assumes no obligation to update such forward-looking statements.

2Q'25: Strong execution across PayPal driving profitable growth

- ✓ Another quarter of profitable growth: TM\$ ex. interest on customer balances¹ +8%
- ✓ Strengthening PayPal value proposition: branded experiences TPV +8% and branded online checkout TPV +5%
 - Mid-teens % global transactions on new checkout²
 - >20% Venmo revenue growth³
 - 60% debit card TPV growth
 - Braintree TPV returning to growth
- ✓ Innovating to power the future of global commerce: investing in agentic, ads, crypto and stablecoins, and PayPal World
- ✓ Strong 1H; raising FY'25 TM\$ and EPS guidance

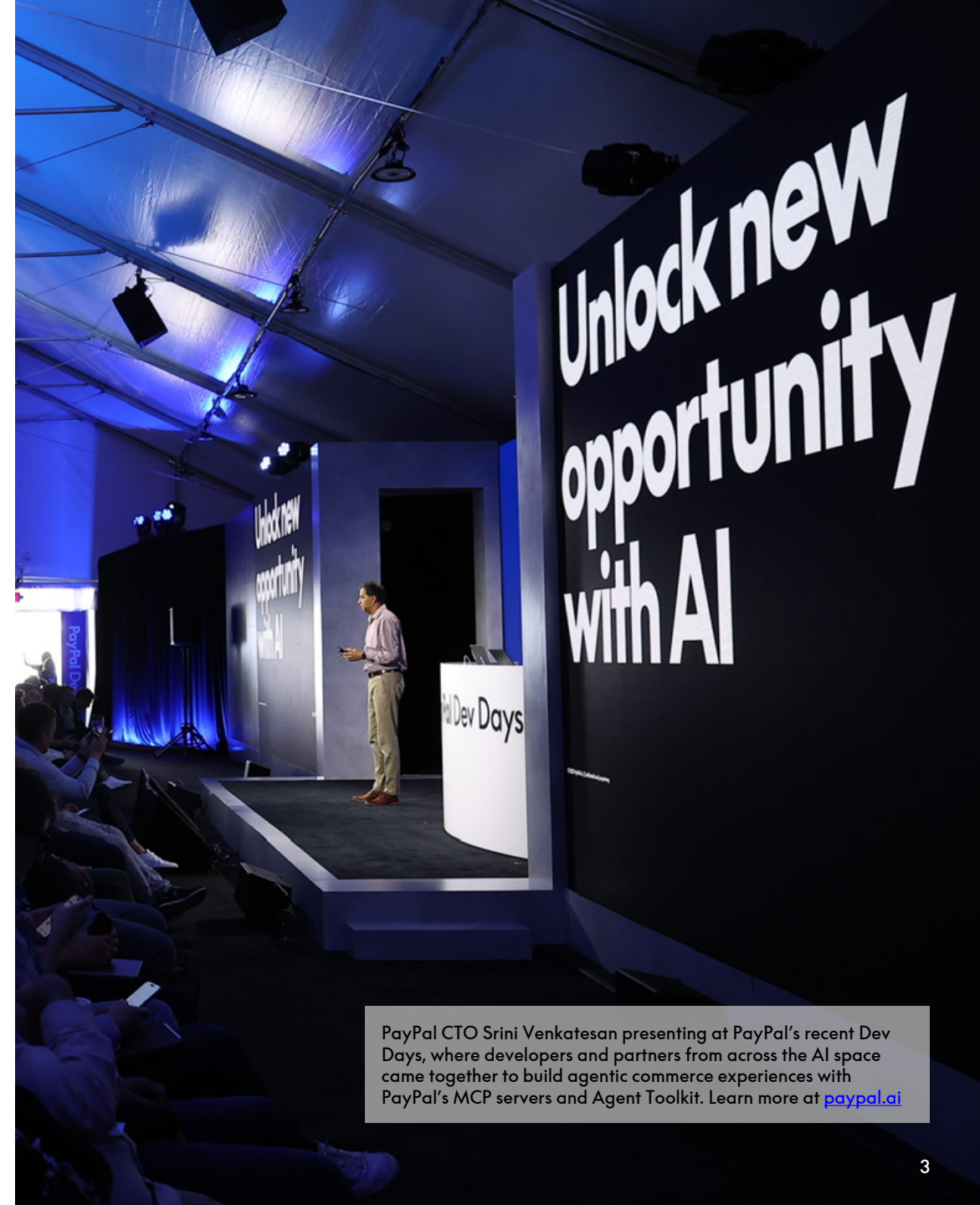
All growth rates reference 2Q'25 year-over-year growth unless otherwise noted.

(1) TM\$ is transaction margin dollars. Interest on customer balances is reported within other value added services (OVAS) revenue and primarily comprises interest and revenue earned on customer assets. TM\$ and TM\$ ex. interest on customer balances are non-GAAP measures. Reconciliations to the most directly comparable GAAP measure on slide 27.

(2) New checkout experience penetration of branded checkout buyer-started transactions on our most modern consumer-facing checkout experience. Includes >60% of US branded checkout traffic.

(3) Including one-time benefit from renewal and expansion of key payment partner relationship, Venmo revenue growth +31%.

©2025 PayPal Holdings, Inc.



PayPal CTO Srinivas Venkatesan presenting at PayPal's recent Dev Days, where developers and partners from across the AI space came together to build agentic commerce experiences with PayPal's MCP servers and Agent Toolkit. Learn more at paypal.ai

Advancing strategic growth drivers

| Win Checkout | Scale Omni and Grow Venmo | Drive PSP Profitability | Scale Next Gen Growth Vectors |
|--------------|---------------------------|-------------------------|-------------------------------|
|--------------|---------------------------|-------------------------|-------------------------------|

Branded Experiences

Scaling modern experiences and high-growth products

Mid-teens%

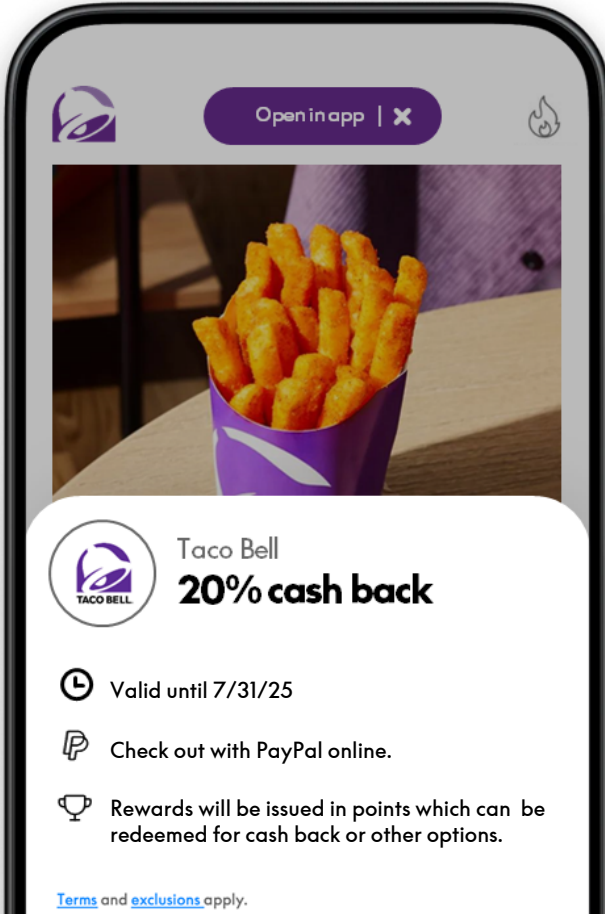
Global branded checkout traffic on new checkout experience¹

>45%

Pay with Venmo TPV growth

>20%

BNPL TPV growth



PayPal and Venmo can now be set as default payment options in the Taco Bell app and website – and customers checking out with PayPal can earn 20% cash back²

Advancing strategic growth drivers

Win
Checkout

Scale Omni and
Grow Venmo

Drive PSP
Profitability

Scale Next Gen
Growth Vectors

Branded Experiences

Accelerating Venmo growth

>45%

Pay with Venmo TPV
growth

>40%

Venmo Debit Card
monthly active
account growth

>20%

Venmo revenue
growth¹

Driving everyday spend with Venmo across college campuses nationwide



- Launching Big 12 co-branded Venmo Debit Cards with perks like cash back rewards, exclusive events, and ticket giveaways
- Big Ten and Big 12 student-athletes can now receive revenue share payouts via PayPal and Venmo

BIG
Official Partner

XII
Official Partner

All growth rates reference 2Q'25 year-over-year growth unless otherwise noted.

(1) Including one-time benefit from renewal and expansion of key payment partner relationship, Venmo revenue growth +31%.

Advancing strategic growth drivers

Win
Checkout

Scale Omni and
Grow Venmo

Drive PSP
Profitability

Scale Next Gen
Growth Vectors

Branded Experiences

Gaining momentum beyond ecommerce

2M

Added in 2Q

First time PayPal &
Venmo Debit Card
users in the US

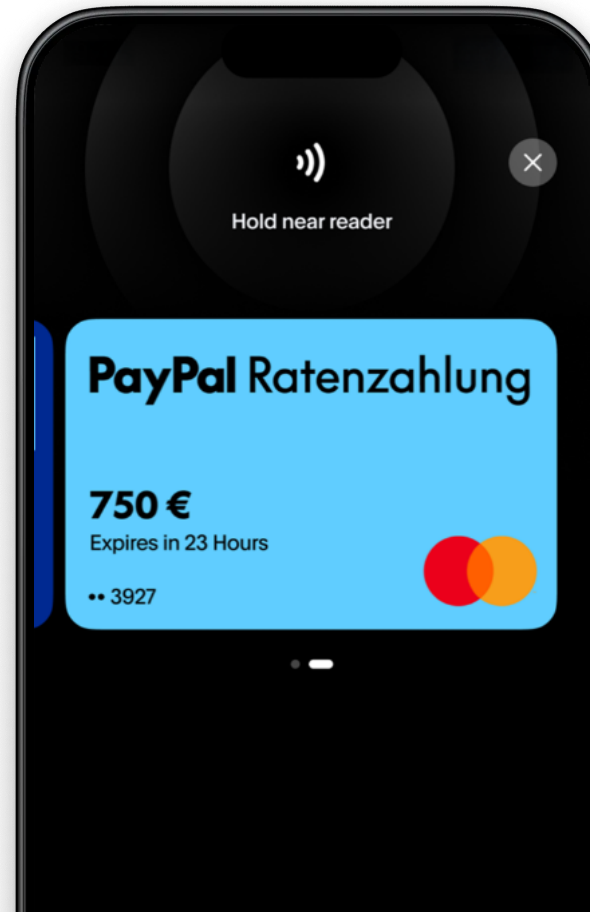
>3M

Since launch

Contactless mobile
wallet enrollments in
Germany

>50%

Enrolled NFC users
set PayPal as their
default NFC wallet¹



PayPal's first contactless mobile wallet is now available nationwide in Germany on iOS and Android

- Introduced Pay Later To Go to give shoppers the option to split in-store purchases into 3, 6, 12, and 24-month installments
- Launched Deal Week, enabling consumers to earn rewards at over 2,000 stores by activating offers in the PayPal app

Advancing strategic growth drivers

Win
Checkout

Scale Omni and
Grow Venmo

Drive PSP
Profitability

Scale Next Gen
Growth Vectors

Branded Experiences

Introducing PayPal World



Connecting five of the world's largest digital payment systems and wallets with nearly 2 billion users on a single platform



PayPal

Tenpay Global



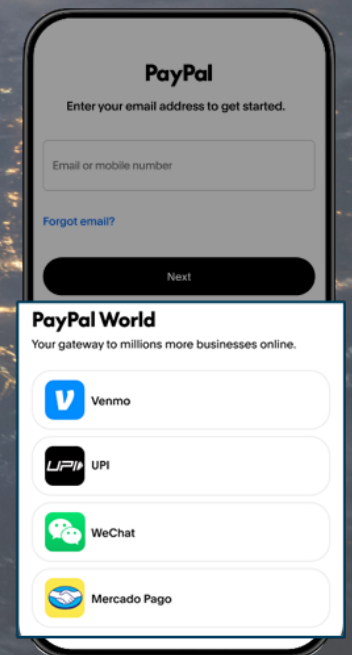
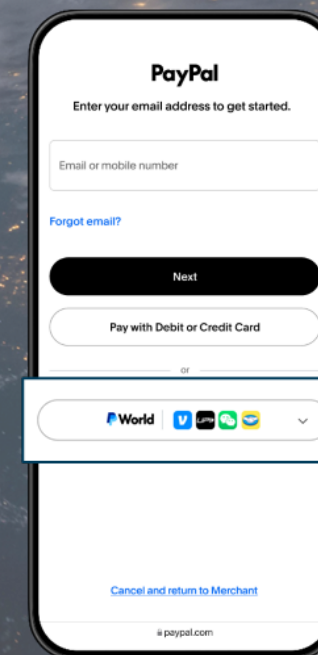
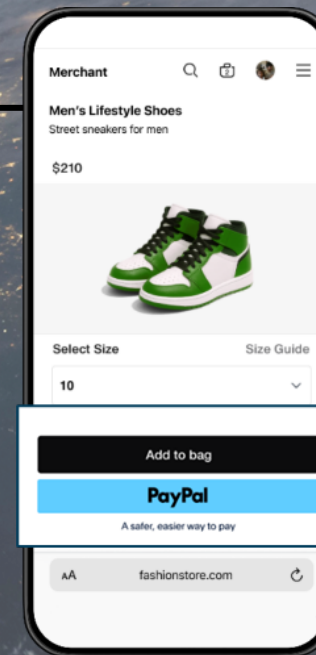
venmo

Launching in the fall, starting with connecting partner wallets to PayPal and Venmo. With more wallets to join in the coming months.

Enabling seamless global commerce & P2P experiences

Commerce: Consumers can check out with global merchants using their local digital wallet online or in-store

P2P: Unlocking interoperability across digital wallet ecosystems with PayPal & Venmo

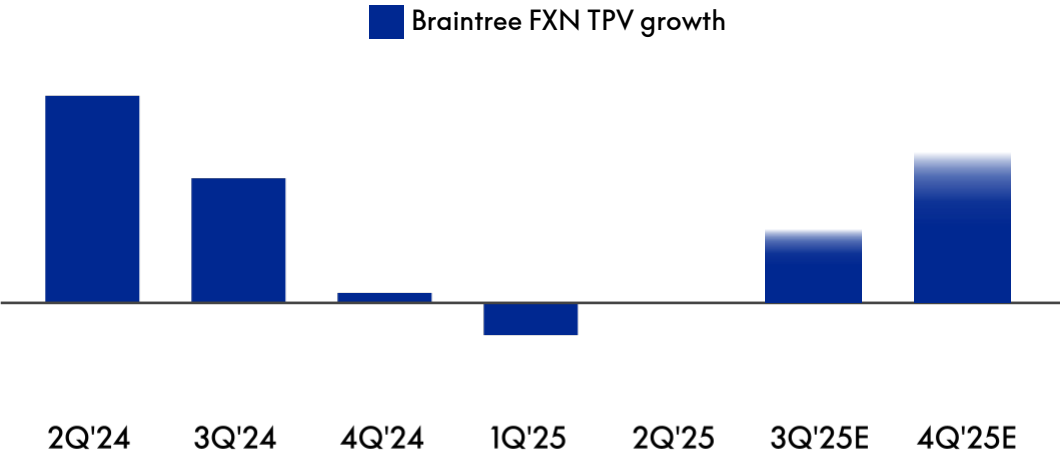


Advancing strategic growth drivers



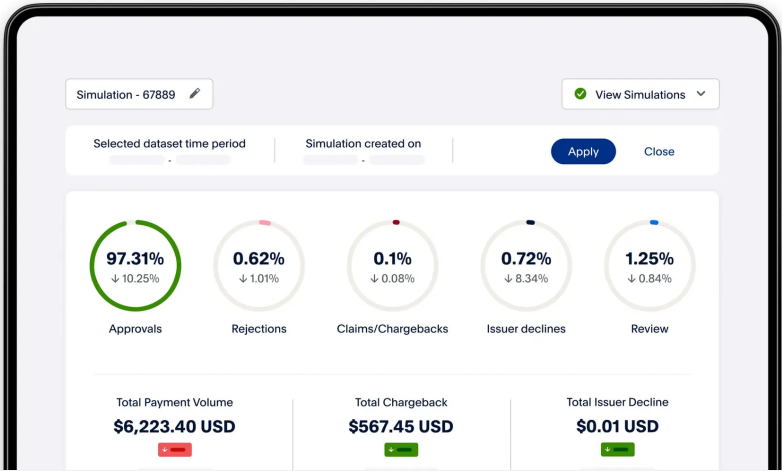
PSP continuing to contribute to TM\$ growth

Enterprise: Braintree TPV returning to growth



- Driving TPV and TM \$ growth into 2H'25

SMB: Expanding PayPal Complete Payments (PPCP)



- Launched Fraud Protection Advanced globally
- Expanded partnership with Wix, seamlessly integrating with Wix Payments

Advancing strategic growth drivers

Win
Checkout

Scale Omni and
Grow Venmo

Drive PSP
Profitability

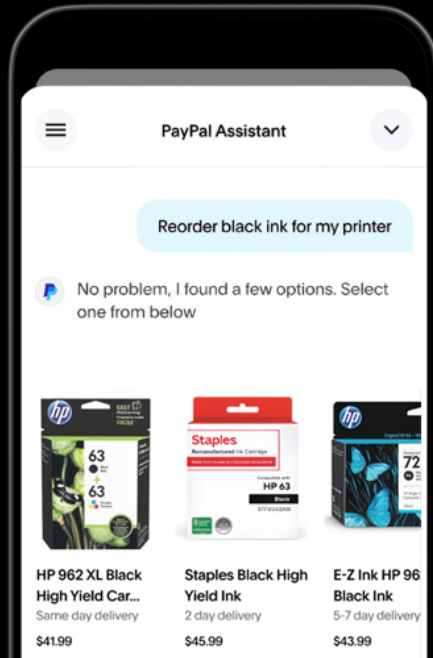
Scale Next Gen
Growth Vectors

Branded Experiences

Shaping the future of commerce

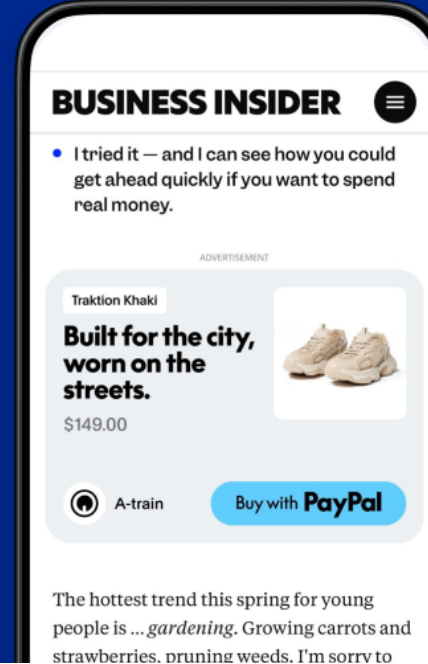
Agentic

Building powerful agentic experiences with trusted commerce tools and partners such as Perplexity, Anthropic, and Salesforce



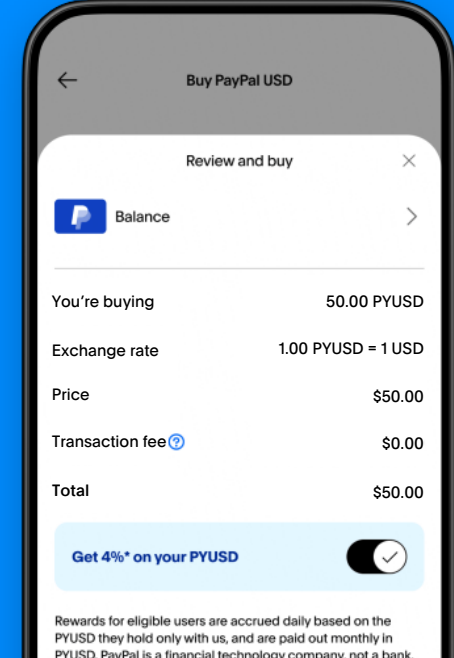
Ads

Creating personalized storefronts with the launches of Storefront and Offsite Ads



Crypto & stablecoin

Simplifying global money movement with PYUSD and the launch of Pay with Crypto



2Q'25 snapshot

(in millions, except % and per share data)

| | Results | Y/Y growth |
|---|-----------|------------|
| Total payment volume (TPV) | \$443,547 | 6%; 5% FXN |
| Revenue | \$8,288 | 5%; 5% FXN |
| Transaction margin \$ (TM\$) ¹ | \$3,844 | 7% |
| TM\$ ex. interest on customer balances ^{1,2} | \$3,526 | 8% |
| Non-GAAP EPS ¹ | \$1.40 | 18% |
| Adjusted free cash flow ^{1,3} | \$656 | (42%) |

- TPV and revenue accelerated from 1Q
- Another quarter of high single-digit TM\$ growth
- Adjusted free cash flow impacted by shifts in working capital timing
- Raising FY'25 TM\$ and EPS guidance; reiterating \$6-\$7B FCF guidance

All growth rates reference 2Q'25 year-over-year growth unless otherwise noted. Additional financial detail provided in Supplemental Information.

(1) For a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures, please see the GAAP to non-GAAP Reconciliations on slides 26-29.

(2) Interest on customer balances is reported within OVAS revenue in this presentation and in our quarterly/annual SEC filings and primarily comprises interest and revenue earned on customer assets.

(3) Adjusted free cash flow excludes the net impact from timing differences between originating European buy now, pay later ("BNPL") receivables classified as held for sale and their subsequent sale. See slide 29 for more detail.

Account and activity metrics¹

(in millions, except % and TPA)

2Q'25

| | |
|---|-------|
| Active accounts ² | 438 |
| Y/Y growth | 2% |
| Monthly active accounts (MAA) ³ | 226 |
| Y/Y growth | 2% |
| Number of payment transactions | 6,226 |
| Y/Y growth | (5%) |
| Number of payment transactions ex. PSP (unbranded card processing) | 3,946 |
| Y/Y growth | 6% |
| Transactions per active account (TPA) ⁴ | 58.3 |
| Y/Y growth | (4%) |
| TPA ex. PSP ⁴ | 35.6 |
| Y/Y growth | 4% |

- Active accounts² and MAA³ +2%, with contributions from both PayPal consumer accounts and Venmo
- Number of payment transactions -5% and TPA⁴ -4%, reflecting price-to-value actions driving lower Braintree transactions
- Number of payment transactions ex. PSP +6% and TPA ex. PSP⁴ +4%, reflecting customer engagement with transaction growth in branded experiences (debit and branded checkout), Venmo, and P2P

All growth rates reference 2Q'25 year-over-year growth unless otherwise noted.

(1) Detailed definitions on slide 30.

(2) Active accounts are accounts that have completed a transaction within the past 12 months.

(3) MAA are a subset of active accounts (primarily PayPal and Venmo) that have completed a transaction at least once during the month of measurement. MAAs presented at the end of a quarter or year are the average of each month's MAAs in the respective quarter or year.

(4) TPA and TPA ex. PSP are trailing 12-month metrics, reflecting transactions within the previous 12-month period, divided by active accounts at the end of the period. TPA ex. PSP excludes both unbranded card processing transactions and unbranded active accounts (primarily Braintree).

TPV mix across PayPal's platform

| | | 2Q'24 | 1Q'25 | 2Q'25 |
|---|------------|-------------------|--------------------|-----------------|
| | | Prior year period | Prior quarter | Current quarter |
| Branded checkout (online) ¹ | FXN GROWTH | 5% | 4%; 6% ex Leap Day | 5% |
| | % OF TOTAL | 29% | 29% | 29% |
| P2P & other consumer ² | FXN GROWTH | 7% | 8% | 10% |
| | % OF TOTAL | 26% | 27% | 27% |
| Payment service provider (PSP) ³ | FXN GROWTH | 18% | 2% | 2% |
| | % OF TOTAL | 45% | 44% | 44% |
| Total TPV | FXN GROWTH | 11% | 4% | 5% |
| Branded experiences (online & offline) ⁴ | FXN GROWTH | 6% | 7%; 8% ex Leap Day | 8% |
| | % OF TOTAL | 30% | 31% | 31% |
| Venmo ⁵ | FXN GROWTH | 8% | 10% | 12% |
| | % OF TOTAL | 18% | 18% | 18% |

- Branded checkout TPV up mid-single-digits despite some tariff headwinds on retail spending
- P2P & other consumer accelerated on Venmo and debit card momentum
- PSP TPV stabilizing: Braintree TPV returning to growth
- Continued momentum in branded experiences TPV growth
- Venmo TPV growth accelerated to highest rate in the past 3 years

Percent of total may not sum to 100% due to rounding. Additional financial detail provided in Supplemental Information and definitions on slide 31.

(1) Branded Checkout (online) TPV comprises PayPal branded checkout, Pay with Venmo and eBay.

(2) P2P & Other Consumer TPV comprises P2P (PayPal and Venmo), debit (PayPal and Venmo) except when used to fund a branded checkout (online) transaction and remittances.

(3) PSP TPV comprises unbranded card processing across the Braintree and PayPal platforms, as well as other merchant solutions (e.g., payouts, invoicing, point-of-sale solutions, etc.).

(4) Branded experiences (online & offline) TPV comprises branded checkout (online) as well as in-store payment methods, including debit (PayPal and Venmo) and tap to pay.

(5) Venmo comprises Venmo P2P, Pay with Venmo and Venmo debit.

2Q'25 key financial results

(in millions, except % and per share data)

| | 2Q'25 |
|--|---------|
| Total revenue | \$8,288 |
| Y/Y growth | 5% |
| FXN Y/Y growth | 5% |
| Transaction margin \$ ¹ | \$3,844 |
| Y/Y growth | 7% |
| Y/Y growth ex. int. on cust. balances ^{1,2} | 8% |
| Non-transaction related expenses ¹ | \$2,200 |
| Y/Y growth | 2% |
| Non-GAAP operating income ¹ | \$1,644 |
| Y/Y growth | 13% |
| Non-GAAP operating margin % ¹ | 19.8% |
| Y/Y change | 132bps |
| Non-GAAP EPS ¹ | \$1.40 |
| Y/Y growth | 18% |

- Within total revenue, transaction revenue +4%, driven by branded checkout and Venmo, and other value-added services (OVAS) revenue +16%, driven primarily by strong performance in consumer and merchant credit
- TM\$ +7% from multiple sources: credit, branded checkout, PSP and value-added services, and Venmo
 - Includes ~1.5 point one-time benefit from renewal and expansion of key payment partner relationship; offset by higher transaction loss
- Non-transaction opex +2%, driven by investments in key growth initiatives, including marketing, with some benefit from the timing of G&A expenses
- Returned \$1.5B via share repurchases, \$6.0B on a trailing 12-month basis, reducing weighted average shares by 7%

All growth rates reference 2Q'25 year-over-year growth unless otherwise noted.

Additional financial detail provided in Supplemental Information.

(1) For a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures, please see the GAAP to non-GAAP Reconciliations on slides 26-29.

(2) Interest on customer balances is reported within OVAS revenue in this presentation and in our quarterly/annual SEC filings and primarily comprises interest and revenue earned on customer assets.

Raising FY'25 TM\$ & EPS guidance

| 3Q'25 | | FY'25 | |
|-----------------------------|--|--|---|
| | | July 2025 guidance | April 2025 guidance |
| Transaction margin \$ | \$3.76B - \$3.82B 3% - 5% growth 5% - 7% growth ex. interest on customer balances ¹ | \$15.35B - \$15.5B 5% - 6% growth Includes (\$125M) from lower interest on customer balances ¹ 6% - 7% growth ex. interest on customer balances ¹ | \$15.2B - \$15.4B 4% - 5% growth Included (\$150M) from lower interest on customer balances ¹ 5% - 7% growth ex. interest on customer balances ¹ |
| Non-GAAP effective tax rate | 18% - 20% | Non-GAAP non-transaction operating expenses | Low single-digit growth |
| Non-GAAP EPS ² | \$1.18 - \$1.22 (2%) - 2% growth | Non-GAAP effective tax rate | ~20% |
| GAAP EPS | \$1.14 - \$1.18 | Non-GAAP EPS ³ | \$5.15 - \$5.30 11% - 14% growth |
| | | GAAP EPS | \$4.90 - \$5.05 |
| | | Free cash flow | \$6B - \$7B |
| | | Share repurchase | ~\$6B |
| | | CAPEX | ~\$1B |

(1) Interest on customer balances is reported within OVAS revenue in this presentation and in our quarterly/annual SEC filings and primarily comprises interest and revenue earned on customer assets.

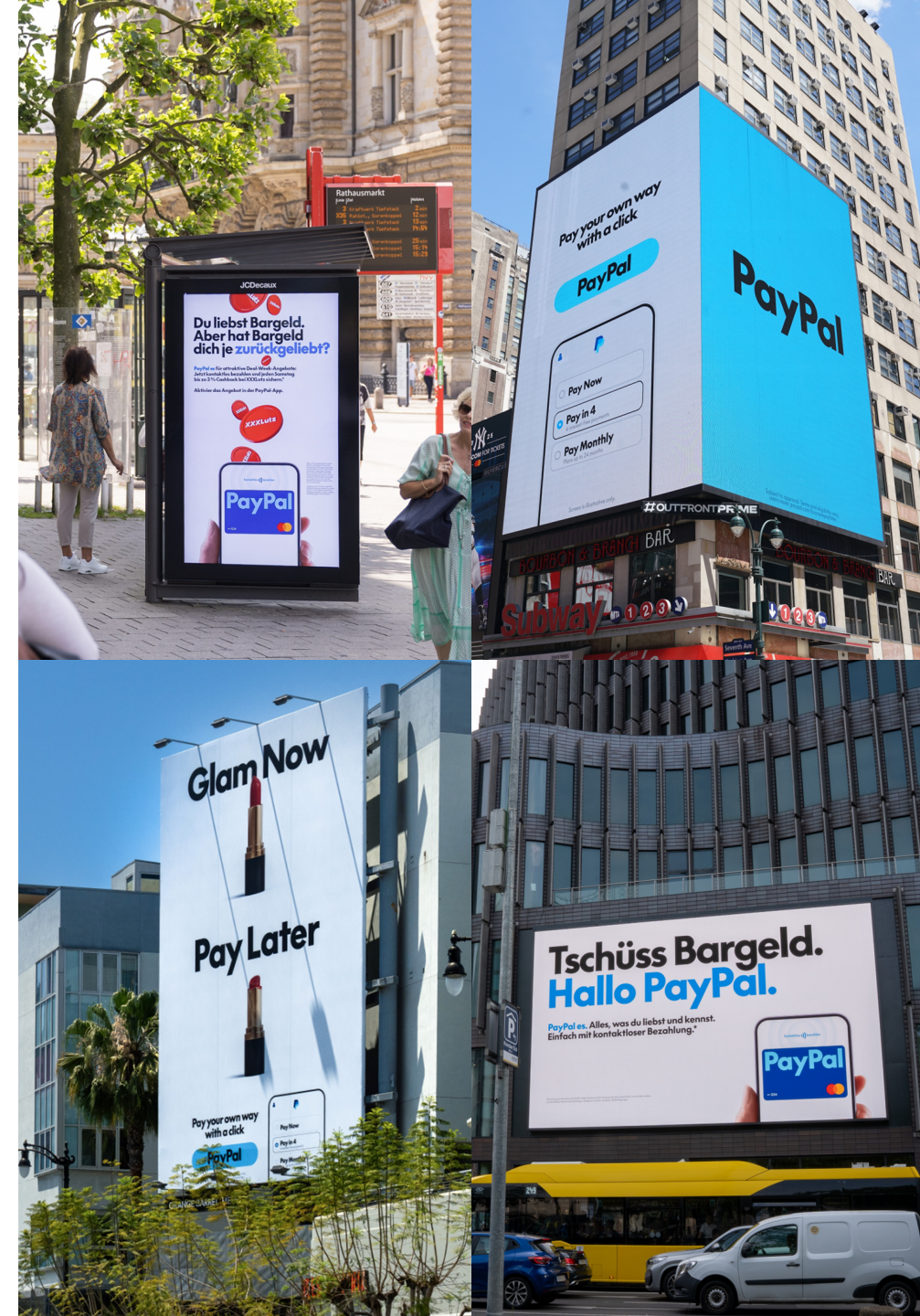
(2) Estimated non-GAAP amounts for 3Q'25 reflect adjustments of ~\$50M.

(3) Estimated non-GAAP amounts for FY'25 reflect adjustments of ~\$270M.

For a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures, please see the GAAP to non-GAAP Reconciliations on slides 26-29.

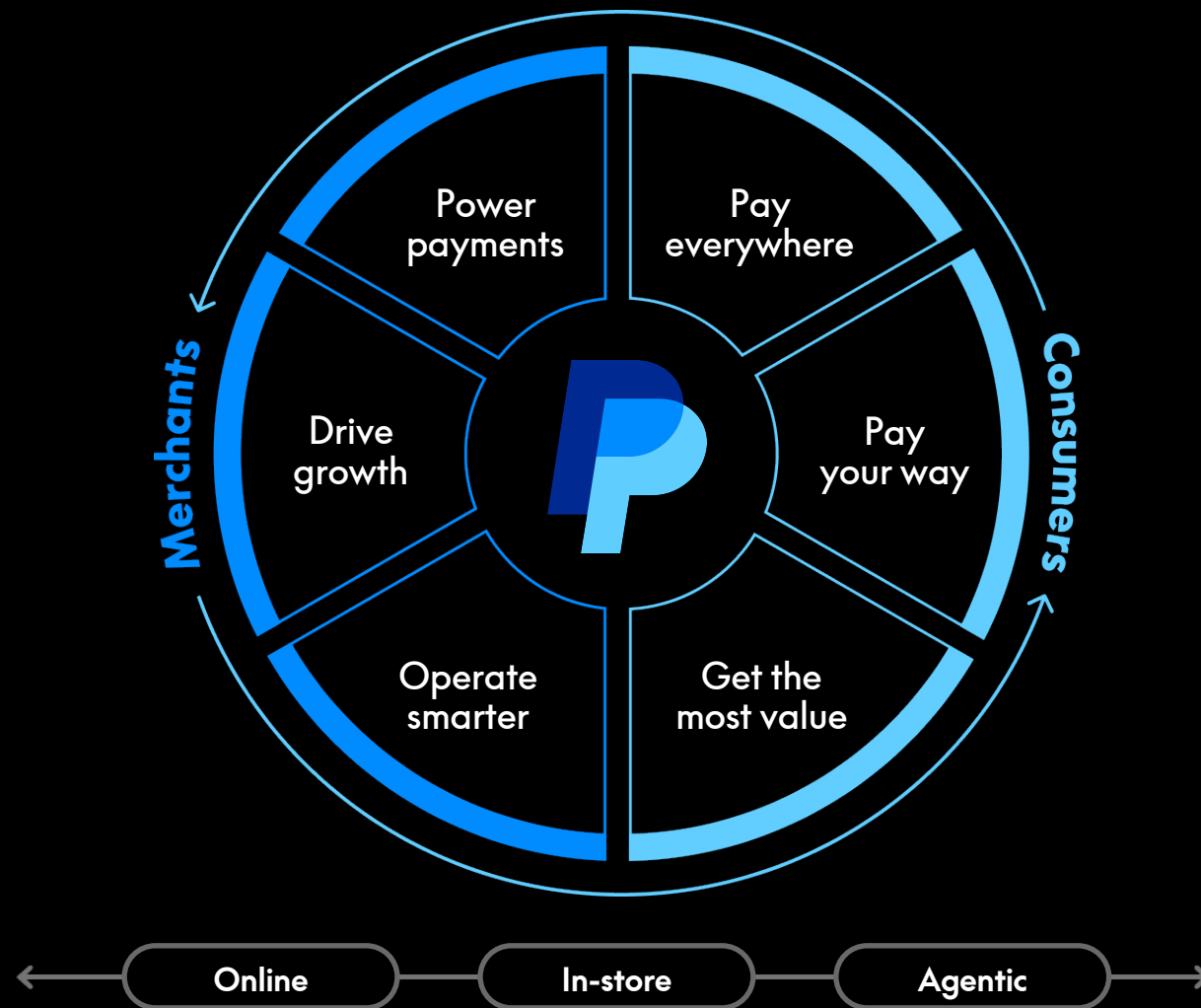
Building momentum across PayPal's global commerce platform

- ✓ Continued profitable growth with multiple drivers including credit, branded checkout, PSP, and Venmo
- ✓ Initiatives gaining traction: reinvigorating PayPal and Venmo brands and scaling new ways to pay
- ✓ Shaping the future of commerce with innovation including agentic commerce, ads, PayPal World, and Pay with Crypto
- ✓ Strong 1H; raising FY'25 TM\$ and EPS guidance



Q&A

PayPal is building the next-generation commerce platform



Supplemental information

TPV, revenue, & take rate detail

(in millions, except %)

| | 1Q'24 | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total payment volume | \$403,860 | \$416,814 | \$422,641 | \$437,836 | \$417,208 | \$443,547 |
| Y/Y growth | 14% | 11% | 9% | 7% | 3% | 6% |
| FXN Y/Y growth | 14% | 11% | 9% | 7% | 4% | 5% |
| U.S. TPV | \$259,190 | \$265,526 | \$265,706 | \$275,911 | \$269,916 | \$276,778 |
| Y/Y growth | 12% | 11% | 9% | 7% | 4% | 4% |
| International TPV | \$144,671 | \$151,288 | \$156,934 | \$161,925 | \$147,293 | \$166,768 |
| Y/Y growth | 18% | 10% | 8% | 7% | 2% | 10% |
| FXN Y/Y growth | 17% | 11% | 8% | 7% | 5% | 6% |
| Cross-border TPV ¹ | \$48,163 | \$49,089 | \$50,186 | \$53,022 | \$49,767 | \$54,174 |
| Y/Y growth | 8% | 5% | 8% | 8% | 3% | 10% |
| FXN Y/Y growth | 7% | 6% | 7% | 9% | 6% | 7% |
| P2P TPV ² | \$96,361 | \$100,802 | \$102,353 | \$102,663 | \$101,383 | \$108,442 |
| Y/Y growth | 6% | 6% | 6% | 7% | 5% | 8% |
| Venmo TPV | \$69,265 | \$73,290 | \$74,848 | \$75,610 | \$75,942 | \$81,976 |
| Y/Y growth | 8% | 8% | 8% | 10% | 10% | 12% |
| Total take rate | 1.91% | 1.89% | 1.86% | 1.91% | 1.87% | 1.87% |
| Transaction take rate | 1.74% | 1.72% | 1.67% | 1.73% | 1.68% | 1.68% |
| Total revenue | \$7,699 | \$7,885 | \$7,847 | \$8,366 | \$7,791 | \$8,288 |
| Y/Y growth | 9% | 8% | 6% | 4% | 1% | 5% |
| FXN Y/Y growth | 10% | 9% | 6% | 4% | 2% | 5% |
| Transaction revenue | \$7,034 | \$7,153 | \$7,067 | \$7,588 | \$7,016 | \$7,441 |
| Y/Y growth | 11% | 9% | 6% | 4% | —% | 4% |
| OVAS revenue | \$665 | \$732 | \$780 | \$778 | \$775 | \$847 |
| Y/Y growth | (2%) | —% | 2% | 5% | 17% | 16% |
| US revenue Y/Y growth | 8% | 8% | 6% | 2% | —% | 3% |
| International revenue FXN Y/Y growth | 14% | 10% | 6% | 7% | 5% | 7% |
| % international | 42% | 42% | 42% | 43% | 43% | 43% |

- U.S. TPV +4%, driven by Venmo, debit cards, and branded checkout, partly offset by Braintree price-to-value
- International TPV +6% FXN, driven by continued growth in Europe
- Cross-border TPV¹ +7% FXN, driven predominantly by intra-European corridors
- Transaction take rate -4bps driven primarily by the impact of foreign currency hedges, product and merchant mix

All results & growth rates reference 2Q'25 results & year-over-year growth unless otherwise noted. Definitions on slide 30-31.

(1) Cross-border TPV is captured in both U.S. and international TPV and includes branded checkout and P2P, but does not include PSP TPV (unbranded processing). In a typical purchase transaction, cross-border TPV is counted in the region where the merchant is based. For example, in the case of a U.S. seller and a German buyer, the TPV is counted in the U.S.

(2) P2P TPV comprises Venmo, PayPal, and Xoom P2P.

TPV mix detail

| | | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 | FY'23 | FY'24 |
|---|------------|-------|-------|-------|--------------------|-------|-------|-------|
| Branded checkout (online) ¹ | FXN GROWTH | 5% | 5% | 6% | 4%; 6% ex Leap Day | 5% | 5% | 6% |
| | % OF TOTAL | 29% | 29% | 32% | 29% | 29% | 31% | 30% |
| P2P & other consumer ² | FXN GROWTH | 7% | 7% | 9% | 8% | 10% | 3% | 7% |
| | % OF TOTAL | 26% | 26% | 25% | 27% | 27% | 26% | 26% |
| Payment service provider (PSP) ³ | FXN GROWTH | 18% | 12% | 6% | 2% | 2% | 25% | 15% |
| | % OF TOTAL | 45% | 45% | 43% | 44% | 44% | 43% | 44% |
| Total TPV | FXN GROWTH | 11% | 9% | 7% | 4% | 5% | 12% | 10% |
| Branded experiences (online & offline) ⁴ | FXN GROWTH | 6% | 6% | 8% | 7%; 8% ex Leap Day | 8% | 5% | 6% |
| | % OF TOTAL | 30% | 30% | 34% | 31% | 31% | 32% | 31% |
| Venmo ⁵ | FXN GROWTH | 8% | 8% | 10% | 10% | 12% | 9% | 9% |
| | % OF TOTAL | 18% | 18% | 17% | 18% | 18% | 18% | 17% |

Percent of total may not sum to 100% due to rounding. Definitions on slide 31.

(1) Branded Checkout (online) TPV comprises PayPal branded checkout, Pay with Venmo and eBay.

(2) P2P & Other Consumer TPV comprises P2P (PayPal and Venmo), debit (PayPal and Venmo) except when used to fund a branded checkout (online) transaction and remittances.

(3) PSP TPV comprises unbranded card processing across the Braintree and PayPal platforms, as well as other merchant solutions (e.g., payouts, invoicing, point-of-sale solutions, etc.).

(4) Branded experiences (online & offline) TPV comprises branded checkout (online), debit (PayPal and Venmo) and tap to pay.

(5) Venmo comprises Venmo P2P, Pay with Venmo and Venmo debit.

Account and activity metrics detail

| (in millions, except % and TPA) | 1Q'24 | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 |
|--|-------|-------|-------|-------|-------|-------|
| Active accounts ¹ | 427 | 429 | 432 | 434 | 436 | 438 |
| Y/Y growth | (1%) | —% | 1% | 2% | 2% | 2% |
| Monthly active accounts (MAA) ² | 220 | 221 | 222 | 228 | 224 | 226 |
| Y/Y growth | 2% | 3% | 2% | 2% | 2% | 2% |
| Number of payment transactions | 6,505 | 6,580 | 6,631 | 6,619 | 6,045 | 6,226 |
| Y/Y growth | 11% | 8% | 6% | (3%) | (7%) | (5%) |
| Number of payment transactions ex. PSP | 3,602 | 3,719 | 3,770 | 4,052 | 3,805 | 3,946 |
| Y/Y growth | 6% | 6% | 6% | 7% | 6% | 6% |
| Transactions per active account (TPA) ³ | 60.0 | 60.9 | 61.4 | 60.6 | 59.4 | 58.3 |
| Y/Y growth | 13% | 11% | 9% | 3% | (1%) | (4%) |
| TPA ex. PSP ³ | 33.9 | 34.2 | 34.5 | 34.9 | 35.2 | 35.6 |
| Y/Y growth | 7% | 6% | 5% | 4% | 4% | 4% |

- Active accounts¹ and MAA² +2%, with contributions from both PayPal consumer accounts and Venmo
- Number of payment transactions -5% and TPA³ -4%, reflecting price-to-value actions driving lower Braintree transactions
- Number of payment transactions ex. PSP +6% and TPA ex. PSP³ +4%, reflects customer engagement with transaction growth in branded experiences (debit and branded checkout), Venmo, and P2P

All results & growth rates reference 2Q'25 results & year-over-year growth unless otherwise noted. Definitions on slide 30.

(1) Active accounts are accounts that have completed a transaction within the past 12 months.

(2) MAA are a subset of active accounts (primarily PayPal and Venmo) that have completed a transaction at least once during the month of measurement. MAAs presented at the end of a quarter or year are the average of each month's MAAs in the respective quarter or year. MAAs have been updated to exclude certain credit product accounts that are less reflective of consumer engagement on our platform. This resulted in an immaterial impact on each period's total MAAs and no change to reported growth rates.

(3) TPA and TPA ex. PSP are trailing 12-month metrics, reflecting transactions within the previous 12-month period, divided by active accounts at the end of the period. TPA ex. PSP excludes both unbranded card processing transactions and unbranded active accounts (primarily Braintree).

Transaction margin (TM) detail

(in millions, except %)

| | 1Q'24 | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 |
|---|---------|---------|---------|---------|---------|---------|
| Transaction expense (TE) | \$3,917 | \$3,942 | \$3,841 | \$3,997 | \$3,704 | \$3,968 |
| TE rate | 0.97% | 0.95% | 0.91% | 0.91% | 0.89% | 0.89% |
| Transaction loss (TL) | \$260 | \$259 | \$264 | \$331 | \$278 | \$383 |
| TL rate | 0.06% | 0.06% | 0.06% | 0.08% | 0.07% | 0.09% |
| Credit loss | \$61 | \$76 | \$88 | \$103 | \$93 | \$93 |
| Credit loss rate | 0.02% | 0.02% | 0.02% | 0.02% | 0.02% | 0.02% |
| Volume-based expenses | \$4,238 | \$4,277 | \$4,193 | \$4,431 | \$4,075 | \$4,444 |
| Y/Y growth | 14% | 9% | 4% | 2% | (4%) | 4% |
| Transaction margin \$ ¹ | \$3,461 | \$3,608 | \$3,654 | \$3,935 | \$3,716 | \$3,844 |
| Y/Y growth | 4% | 8% | 8% | 7% | 7% | 7% |
| Transaction margin ¹ | 45.0% | 45.8% | 46.6% | 47.0% | 47.7% | 46.4% |
| Y/Y change (bps) | (213) | (19) | 115 | 128 | 274 | 62 |
| TM\$ ex. interest on customer balances ^{1,2} | \$3,189 | \$3,267 | \$3,315 | \$3,603 | \$3,418 | \$3,526 |
| Y/Y growth | 1% | 5% | 6% | 6% | 7% | 8% |

- TE rate -6bps, driven by favorable product and merchant mix
- TL rate +3bps driven by normalization in loss rates and fraud activity during the period
- Credit loss rate in line with 2Q'24, while credit portfolio continues to grow

Definitions on slides 30-31. All results & growth rates reference 2Q'25 results & year-over-year growth unless otherwise noted.

(1) TM, TM\$ and TM\$ ex. interest on customer balances are non-GAAP measures. A reconciliation to the most directly comparable GAAP measure is included on slide 26.

(2) TM\$ is transaction margin dollars. Interest on customer balances is reported within other value added services (OVAS) revenue in this presentation and in our quarterly/annual SEC filings and primarily comprises interest and revenue earned on customer assets.

Non-GAAP¹ operating margin detail

(in millions, except %)

| | 1Q'24 | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Customer support and operations | \$454 | \$436 | \$427 | \$451 | \$398 | \$413 |
| Y/Y growth | (7%) | (11%) | (10%) | (3%) | (12%) | (5%) |
| Sales and marketing | \$379 | \$406 | \$468 | \$586 | \$448 | \$542 |
| Y/Y growth | (4%) | (4%) | 17% | 38% | 18% | 33% |
| Technology and development | \$735 | \$713 | \$742 | \$772 | \$731 | \$767 |
| Y/Y growth | 3% | (3%) | 2% | 1% | (1%) | 8% |
| General and administrative | \$457 | \$563 | \$512 | \$587 | \$496 | \$454 |
| Y/Y growth | (9%) | 16% | 3% | 7% | 9% | (19%) |
| Restructuring and other | \$37 | \$30 | \$28 | \$37 | \$27 | \$24 |
| Y/Y growth | -% | (12%) | 65% | 1133% | (27%) | (20%) |
| Non-transaction related expenses | \$2,062 | \$2,148 | \$2,177 | \$2,433 | \$2,100 | \$2,200 |
| Y/Y growth | (2%) | (1%) | 3% | 10% | 2% | 2% |
| Total operating expenses | \$6,300 | \$6,425 | \$6,370 | \$6,864 | \$6,175 | \$6,644 |
| Y/Y growth | 8% | 5% | 3% | 5% | (2%) | 3% |
| Non-GAAP operating income | \$1,399 | \$1,460 | \$1,477 | \$1,502 | \$1,616 | \$1,644 |
| Y/Y growth | 15% | 24% | 18% | 2% | 16% | 13% |
| Non-GAAP operating margin % | 18.2% | 18.5% | 18.8% | 18.0% | 20.7% | 19.8% |
| Y/Y change (bps) | 84 | 231 | 194 | (34) | 257 | 132 |
| Non-GAAP EPS | \$1.08 | \$1.19 | \$1.20 | \$1.19 | \$1.33 | \$1.40 |
| Y/Y growth | 27% | 36% | 22% | 5% | 23% | 18% |

- G&A -19%, which included impact from lower indirect tax expense and a legal contingency reserve in the prior year period
- Non-GAAP results exclude the impact of a ~\$92M restructuring expense related to tech transformation initiatives, including the exit of certain data centers and migration to more cloud-based solutions

(1) Non-transaction related expenses, total operating expenses, non-GAAP operating income, non-GAAP operating margin, and non-GAAP EPS are non-GAAP financial measures. For a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures and additional detail, please see the GAAP to non-GAAP Reconciliations on slides 25-28.

Free cash flow (FCF) and capital allocation detail

(in millions, except %)

| | 1Q'24 | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 |
|--------------------------------------|---------|---------|---------|---------|---------|-------|
| Free cash flow | \$1,763 | \$1,368 | \$1,445 | \$2,191 | \$964 | \$692 |
| Y/Y growth | 76% | ** | 31% | (11%) | (45%) | (49%) |
| Adjusted free cash flow ¹ | \$1,856 | \$1,140 | \$1,540 | \$2,098 | \$1,381 | \$656 |
| Y/Y growth | 86% | 31% | (19%) | 171% | (26%) | (42%) |

- FCF and adjusted FCF were impacted by shifts in working capital timing
- Returned \$1.5B in capital to stockholders through share repurchases
 - On a trailing 12-month basis, share repurchases of \$6.0B reduced weighted average shares by 7%
- As of 2Q, cash, cash equivalents and investments totaled \$13.7B and debt totaled \$11.5B

All results & growth rates reference 2Q'25 results & year-over-year growth unless otherwise noted. Free cash flow and adjusted free cash flow are non-GAAP financial metrics. For a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures and additional detail, please see the GAAP to non-GAAP Reconciliations on slides 26-29.

(1) Adjusted free cash flow excludes the net timing impact between originating European BNPL receivables as HFS and the subsequent sale of these receivables.

** Not meaningful. 2Q'23 free cash flow of (\$0.4B) included a \$1.2B negative timing impact from European BNPL loans originated as HFS, which were sold in 4Q'23.

Hedging impacts and credit reserve builds and releases

(in millions, except %)

Hedging Impacts⁽¹⁾

Favorable (unfavorable) impact to net revenues (exclusive of hedging impact)

Hedging impact

Favorable (unfavorable) impact to net revenues

Favorable (unfavorable) impact to operating expense

Net favorable (unfavorable) impact to operating income

| | 1Q'24 | 2Q'24 | 3Q'24 | 4Q'24 | 1Q'25 | 2Q'25 |
|--|-------|--------|--------|--------|---------|-------|
| | \$32 | \$(33) | \$12 | \$(29) | \$(104) | \$111 |
| | — | 22 | (12) | 38 | 35 | (70) |
| | 32 | (11) | — | 9 | (69) | 41 |
| | (13) | 25 | (10) | 26 | 52 | (50) |
| | \$19 | \$14 | \$(10) | \$35 | \$(17) | \$(9) |
| | | | | | | |
| Credit net charge-offs, reserve builds (releases) and credit losses | | | | | | |
| Net charge-offs ⁽²⁾ | \$123 | \$91 | \$81 | \$77 | \$78 | \$75 |
| Reserve build (release) ⁽³⁾ | (62) | (15) | 7 | 26 | 15 | 18 |
| Credit Losses | \$61 | \$76 | \$88 | \$103 | \$93 | \$93 |

(1) Foreign currency movements relative to the US dollar. We calculate the year-over-year impact of foreign currency movements on our business using prior period foreign currency exchange rates applied to current period transactional currency amounts. Hedging impact is recognized in international transaction revenue. Based on exchange rates on derivative positions as of June 30, 2025, estimated next 12 months hedging losses are \$277M.

(2) Net charge-offs includes principal charge-offs partially offset by recoveries for consumer and merchant receivables.

(3) Reserve build (release) represents change in allowance for principal receivables excluding foreign currency remeasurement.

GAAP to non-GAAP reconciliations

Reconciliation of GAAP operating expenses to non-GAAP operating expenses

| (In Millions/Unaudited) | Note | Three Months Ended | | | | | | | | Year Ended December 31, | | | | |
|---|------|--------------------|-------------------|----------------------|-----------------------|------------------|-------------------|----------------------|-----------------------|-------------------------|-------------------|-----------|-----------|-----------|
| | | June 30, 2025 | March 31, 2025 | December 31, 2024 | September 30, 2024 | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 | March 31, 2023 | 2024 | 2023 | 2022 |
| GAAP operating expenses: | | | | | | | | | | | | | | |
| Transaction expense | | \$ 3,968 | \$ 3,704 | \$ 3,997 | \$ 3,841 | \$ 3,942 | \$ 3,917 | \$ 3,958 | \$ 3,603 | \$ 3,541 | \$ 3,283 | \$ 15,697 | \$ 14,385 | \$ 12,173 |
| Transaction and credit losses | | 476 | 371 | 434 | 352 | 335 | 321 | 396 | 446 | 398 | 442 | 1,442 | 1,682 | 1,572 |
| Customer support and operations | | 413 | 398 | 451 | 427 | 436 | 454 | 465 | 474 | 492 | 488 | 1,768 | 1,919 | 2,120 |
| Sales and marketing | | 583 | 488 | 626 | 508 | 446 | 421 | 466 | 442 | 465 | 436 | 2,001 | 1,809 | 2,257 |
| Technology and development | | 767 | 731 | 773 | 746 | 718 | 742 | 770 | 739 | 743 | 721 | 2,979 | 2,973 | 3,253 |
| General and administrative | | 461 | 503 | 594 | 519 | 570 | 464 | 554 | 507 | 491 | 507 | 2,147 | 2,059 | 2,099 |
| Restructuring and other | | 116 | 66 | 50 | 63 | 113 | 212 | (311) | 39 | 24 | 164 | 438 | (84) | 207 |
| Total operating expenses | | \$ 6,784 | \$ 6,261 | \$ 6,925 | \$ 6,456 | \$ 6,560 | \$ 6,531 | \$ 6,298 | \$ 6,250 | \$ 6,154 | \$ 6,041 | \$ 26,472 | \$ 24,743 | \$ 23,681 |
| Non-GAAP operating expense adjustments: | | | | | | | | | | | | | | |
| Sales and marketing | (a) | (41) | (40) | (40) | (40) | (40) | (42) | (41) | (42) | (42) | (41) | (162) | (166) | (215) |
| Technology and development | (a) | — | — | (1) | (4) | (5) | (7) | (6) | (9) | (9) | (9) | (17) | (33) | (232) |
| General and administrative | (a) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (28) | (28) | (24) |
| | (d) | — | — | — | — | — | — | — | (4) | — | — | — | (4) | — |
| Restructuring and other | (b) | (92) | (39) | (13) | (36) | (83) | (175) | (2) | (3) | — | (117) | (307) | (122) | (122) |
| | (c) | — | — | — | 1 | — | — | (2) | (19) | 10 | (47) | 1 | (58) | (85) |
| | (d) | — | — | — | — | — | — | (21) | — | — | — | — | (21) | — |
| | (e) | — | — | — | — | — | — | 339 | — | — | — | — | 339 | — |
| Total operating expenses | | \$ (140) | \$ (86) | \$ (61) | \$ (86) | \$ (135) | \$ (231) | \$ 260 | \$ (84) | \$ (48) | \$ (221) | \$ (513) | \$ (93) | \$ (678) |
| Non-GAAP operating expenses: | | | | | | | | | | | | | | |
| Transaction expense | | 3,968 | 3,704 | 3,997 | 3,841 | 3,942 | 3,917 | 3,958 | 3,603 | 3,541 | 3,283 | \$ 15,697 | \$ 14,385 | \$ 12,173 |
| Transaction and credit losses | | 476 | 371 | 434 | 352 | 335 | 321 | 396 | 446 | 398 | 442 | 1,442 | 1,682 | 1,572 |
| Customer support and operations | | 413 | 398 | 451 | 427 | 436 | 454 | 465 | 474 | 492 | 488 | 1,768 | 1,919 | 2,120 |
| Sales and marketing | | 542 | 448 | 586 | 468 | 406 | 379 | 425 | 400 | 423 | 395 | 1,839 | 1,643 | 2,042 |
| Technology and development | | 767 | 731 | 772 | 742 | 713 | 735 | 764 | 730 | 734 | 712 | 2,962 | 2,940 | 3,021 |
| General and administrative | | 454 | 496 | 587 | 512 | 563 | 457 | 547 | 496 | 484 | 500 | 2,119 | 2,027 | 2,075 |
| Restructuring and other | | 24 | 27 | 37 | 28 | 30 | 37 | 3 | 17 | 34 | — | 132 | 54 | — |
| Total operating expenses | | \$ 6,644 | \$ 6,175 | \$ 6,864 | \$ 6,370 | \$ 6,425 | \$ 6,300 | \$ 6,558 | \$ 6,166 | \$ 6,106 | \$ 5,820 | \$ 25,959 | \$ 24,650 | \$ 23,003 |

- (a) Amortization of acquired intangible assets.
(b) Restructuring.
(c) Right-of-use asset impairment and other charges associated with exiting certain leased properties as well as gains and losses associated with early lease terminations and owned property held for sale or sold.
(d) Fees related to credit externalization.
(e) Gain on divestiture of business, net of transaction costs.

Reconciliation of GAAP operating income to non-GAAP operating income, Transaction margin dollars, and Transaction margin dollars ex-interest on customer balances and GAAP operating margin to non-GAAP operating margin and Transaction margin

| (In Millions, Except Percentages/Unaudited) | Three Months Ended | | | | | | | | | | Year Ended December 31, | | |
|---|--------------------|----------------|-------------------|--------------------|---------------|----------------|-------------------|--------------------|---------------|----------------|-------------------------|-----------|-----------|
| | June 30, 2025 | March 31, 2025 | December 31, 2024 | September 30, 2024 | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 | March 31, 2023 | 2024 | 2023 | 2022 |
| GAAP operating income | \$ 1,504 | \$ 1,530 | \$ 1,441 | \$ 1,391 | \$ 1,325 | \$ 1,168 | \$ 1,728 | \$ 1,168 | \$ 1,133 | \$ 999 | \$ 5,325 | \$ 5,028 | \$ 3,837 |
| Amortization of acquired intangible assets | 48 | 47 | 48 | 51 | 52 | 56 | 54 | 58 | 58 | 57 | 207 | 227 | 471 |
| Restructuring | 92 | 39 | 13 | 35 | 83 | 175 | 4 | 22 | (10) | 164 | 306 | 180 | 207 |
| Other | — | — | — | — | — | — | (318) | 4 | — | — | — | (314) | — |
| Total non-GAAP operating income adjustments | 140 | 86 | 61 | 86 | 135 | 231 | (260) | 84 | 48 | 221 | 513 | 93 | 678 |
| Non-GAAP operating income | 1,644 | 1,616 | 1,502 | 1,477 | 1,460 | 1,399 | 1,468 | 1,252 | 1,181 | 1,220 | 5,838 | 5,121 | 4,515 |
| Transaction margin adjustments: | | | | | | | | | | | | | |
| Customer support and operations | 413 | 398 | 451 | 427 | 436 | 454 | 465 | 474 | 492 | 488 | 1,768 | 1,919 | 2,120 |
| Sales and marketing | 542 | 448 | 586 | 468 | 406 | 379 | 425 | 400 | 423 | 395 | 1,839 | 1,643 | 2,042 |
| Technology and development | 767 | 731 | 772 | 742 | 713 | 735 | 764 | 730 | 734 | 712 | 2,962 | 2,940 | 3,021 |
| General and administrative | 454 | 496 | 587 | 512 | 563 | 457 | 547 | 496 | 484 | 500 | 2,119 | 2,027 | 2,075 |
| Restructuring and other | 24 | 27 | 37 | 28 | 30 | 37 | 3 | 17 | 34 | — | 132 | 54 | — |
| Non transaction-related expense | 2,200 | 2,100 | 2,433 | 2,177 | 2,148 | 2,062 | 2,204 | 2,117 | 2,167 | 2,095 | 8,820 | 8,583 | 9,258 |
| Transaction margin dollars | 3,844 | 3,716 | 3,935 | 3,654 | 3,608 | 3,461 | 3,672 | 3,369 | 3,348 | 3,315 | 14,658 | 13,704 | 13,773 |
| Interest on customer balances | 318 | 298 | 332 | 339 | 341 | 272 | 286 | 246 | 226 | 160 | 1,284 | 918 | 268 |
| Transaction margin dollars ex-interest on customer balances | \$ 3,526 | \$ 3,418 | \$ 3,603 | \$ 3,315 | \$ 3,267 | \$ 3,189 | \$ 3,386 | \$ 3,123 | \$ 3,122 | \$ 3,155 | \$ 13,374 | \$ 12,786 | \$ 13,505 |
| GAAP net revenues | \$ 8,288 | \$ 7,791 | \$ 8,366 | \$ 7,847 | \$ 7,885 | \$ 7,699 | \$ 8,026 | \$ 7,418 | \$ 7,287 | \$ 7,040 | \$ 31,797 | \$ 29,771 | \$ 27,518 |
| GAAP operating margin | 18.1 % | 19.6 % | 17.2 % | 17.7 % | 16.8 % | 15.2 % | 21.5 % | 15.7 % | 15.5 % | 14.2 % | 16.7 % | 16.9 % | 13.9 % |
| Non-GAAP operating margin | 19.8 % | 20.7 % | 18.0 % | 18.8 % | 18.5 % | 18.2 % | 18.3 % | 16.9 % | 16.2 % | 17.3 % | 18.4 % | 17.2 % | 16.4 % |
| Transaction margin | 46.4 % | 47.7 % | 47.0 % | 46.6 % | 45.8 % | 45.0 % | 45.8 % | 45.4 % | 45.9 % | 47.1 % | 46.1 % | 46.0 % | 50.1 % |

Reconciliation of GAAP net income to non-GAAP net income, GAAP diluted EPS to non-GAAP diluted EPS, and GAAP effective tax rate to non-GAAP effective tax rate

| (In Millions, Except Percentages and Per Share Amount/Unaudited) | Three Months Ended | | | | | | | | | | Year Ended December 31, | | |
|---|--------------------|----------------|-------------------|--------------------|---------------|----------------|-------------------|--------------------|---------------|----------------|-------------------------|----------|----------|
| | June 30, 2025 | March 31, 2025 | December 31, 2024 | September 30, 2024 | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 | March 31, 2023 | 2024 | 2023 | 2022 |
| GAAP income before income taxes | \$ 1,529 | \$ 1,603 | \$ 1,410 | \$ 1,311 | \$ 1,399 | \$ 1,209 | \$ 1,793 | \$ 1,241 | \$ 1,303 | \$ 1,074 | \$ 5,329 | \$ 5,411 | \$ 3,366 |
| GAAP income tax expense | 268 | 316 | 289 | 301 | 271 | 321 | 391 | 221 | 274 | 279 | 1,182 | 1,165 | 947 |
| GAAP net income | 1,261 | 1,287 | 1,121 | 1,010 | 1,128 | 888 | 1,402 | 1,020 | 1,029 | 795 | 4,147 | 4,246 | 2,419 |
| Non-GAAP adjustments to net income: | | | | | | | | | | | | | |
| Non-GAAP operating income adjustments (see table above) | 140 | 86 | 61 | 86 | 135 | 231 | (260) | 84 | 48 | 221 | 513 | 93 | 678 |
| Net (gains) losses on strategic investments and crypto assets held for investment | (12) | (39) | 59 | 171 | 6 | 49 | 4 | (24) | (133) | (48) | 285 | (201) | 304 |
| Other certain significant gains, losses, or charges | — | — | — | — | — | 31 | 21 | — | — | 18 | 31 | 39 | 410 |
| Tax effect of non-GAAP adjustments | (19) | (5) | (32) | (39) | (26) | (44) | 66 | (3) | 27 | (27) | (141) | 63 | (229) |
| Non-GAAP net income | \$ 1,370 | \$ 1,329 | \$ 1,209 | \$ 1,228 | \$ 1,243 | \$ 1,155 | \$ 1,233 | \$ 1,077 | \$ 971 | \$ 959 | \$ 4,835 | \$ 4,240 | \$ 3,582 |
| Shares used in diluted share calculation: | | | | | | | | | | | | | |
| GAAP | 977 | 999 | 1,014 | 1,024 | 1,047 | 1,072 | 1,084 | 1,098 | 1,114 | 1,134 | 1,039 | 1,107 | 1,158 |
| Non-GAAP | 977 | 999 | 1,014 | 1,024 | 1,047 | 1,072 | 1,084 | 1,098 | 1,114 | 1,134 | 1,039 | 1,107 | 1,158 |
| Net income per diluted share: | | | | | | | | | | | | | |
| GAAP | \$ 1.29 | \$ 1.29 | \$ 1.11 | \$ 0.99 | \$ 1.08 | \$ 0.83 | \$ 1.29 | \$ 0.93 | \$ 0.92 | \$ 0.70 | \$ 3.99 | \$ 3.84 | \$ 2.09 |
| Non-GAAP | \$ 1.40 | \$ 1.33 | \$ 1.19 | \$ 1.20 | \$ 1.19 | \$ 1.08 | \$ 1.14 | \$ 0.98 | \$ 0.87 | \$ 0.85 | \$ 4.65 | \$ 3.83 | \$ 3.09 |
| GAAP effective tax rate | 18 % | 20 % | 20 % | 23 % | 19 % | 27 % | 22 % | 18 % | 21 % | 26% | 22 % | 22 % | 28 % |
| Tax effect of non-GAAP adjustments to net income | (1%) | (1%) | 1% | (1%) | —% | (5%) | (2%) | (1%) | (1%) | (3%) | (1%) | (2%) | (10%) |
| Non-GAAP effective tax rate | 17 % | 19 % | 21 % | 22 % | 19 % | 22 % | 20 % | 17 % | 20 % | 23 % | 21 % | 20 % | 18 % |

Reconciliation of operating cash flow to free cash flow and adjusted free cash flow

| (In Millions/Unaudited) | Three Months Ended | | | | | | | | | | Year Ended December 31, | | |
|---|--------------------|-------------------|----------------------|-----------------------|------------------|-------------------|----------------------|-----------------------|------------------|-------------------|-------------------------|----------|----------|
| | June 30, 2025 | March 31, 2025 | December 31, 2024 | September 30, 2024 | June 30, 2024 | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 | March 31, 2023 | 2024 | 2023 | 2022 |
| Net cash provided by (used in) operating activities | \$ 898 | \$ 1,160 | \$ 2,394 | \$ 1,614 | \$ 1,525 | \$ 1,917 | \$ 2,614 | \$ 1,259 | \$ (200) | \$ 1,170 | \$ 7,450 | \$ 4,843 | \$ 5,813 |
| Less: Purchases of property and equipment | (206) | (196) | (203) | (169) | (157) | (154) | (145) | (158) | (150) | (170) | (683) | (623) | (706) |
| Free cash flow | 692 | 964 | 2,191 | 1,445 | 1,368 | 1,763 | 2,469 | 1,101 | (350) | 1,000 | 6,767 | 4,220 | 5,107 |
| Net timing impact between originating European BNPL receivables as HFS and the subsequent sale of receivables | (36) | 417 | (93) | 95 | (228) | 93 | (1,695) | 810 | 1,219 | — | (133) | 334 | — |
| Adjusted free cash flow | 656 | 1,381 | 2,098 | 1,540 | 1,140 | 1,856 | 774 | 1,911 | 869 | 1,000 | 6,634 | 4,554 | 5,107 |

Definitions (page 1 of 2)

Our key metrics are calculated using internal company data based on the activity we measure on our payments platform and compiled from multiple systems, including systems that are internally developed or acquired through business combinations. While the measurement of our key metrics is based on what we believe to be reasonable methodologies and estimates, there are inherent challenges and limitations in measuring our key metrics globally at scale. The methodologies used to calculate our key metrics require significant judgment. We regularly review our processes for calculating these key metrics, and from time to time we may make adjustments to improve the accuracy or relevance of our metrics. For example, we continuously apply models, processes, and practices designed to detect and prevent fraudulent account creation on our platforms, and work to improve and enhance those capabilities. When we detect a significant volume of illegitimate activity, we generally remove the activity identified from our key metrics. Although such adjustments may impact key metrics reported in prior periods, we generally do not update previously reported key metrics to reflect these subsequent adjustments unless the retrospective impact of process improvements or enhancements is determined by management to be material.

Active accounts: An active account is an account registered directly with PayPal or a platform access partner that has completed a transaction on our platform, not including gateway-exclusive transactions, within the past 12 months. A platform access partner is a third party whose customers are provided access to PayPal's platform or services through such third party's login credentials, including individuals and entities that utilize Hyperwallet's payout capabilities. A user may register on our platform to access different products and may register more than one account to access a product. Accordingly, a user may have more than one active account. The number of active accounts provides management with additional perspective on the overall scale of our platform, but may not have a direct relationship to our operating results.

Monthly active accounts or "MAA" are a subset of Active Accounts (primarily PayPal and Venmo)¹ that have completed a transaction on our platform at least once during the month of measurement. The number of MAAs provides management with perspective on the overall scale of our platform reflecting recent usage but may not have a direct relationship to our operating results. MAAs presented at the end of a quarter or year are the average of each month's MAAs in the respective quarter or year.

Number of payment transactions is the total number of payments, net of payment reversals, successfully completed on our payments platform or enabled by PayPal via a partner payment solution, not including gateway-exclusive transactions.

Number of payment transactions excluding Unbranded Card Processing² or "transactions ex. PSP" is the total number of payments, net of reversals, successfully completed on our payments platform or enabled by PayPal via a partner payment solution, excluding all unbranded card processing transactions and gateway-exclusive transactions.

Number of payment transactions per active account or "TPA" reflects the total number of payment transactions within the previous 12-month period, divided by active accounts at the end of the period. The number of payment transactions per active account provides management with insight into the average number of times an account engages in payments activity on our payments platform in a given period. The number of times a consumer account or a merchant account transacts on our platform may vary significantly from the average number of payment transactions per active account.

Number of payment transactions per active account excluding unbranded card processing² or "TPA ex. PSP" reflects the total number of payment transactions within the previous 12-month period excluding all unbranded card processing transactions, divided by active accounts at the end of the period excluding unbranded card processing accounts. This metric provides management with insight into the average number of times an account engages in payments activity on our payments platform in a given period, apart from unbranded card processing activity.

(1) MAAs exclude Braintree, Hyperwallet, Zettle, and certain other products that do not reflect engagement from a consumer perspective.

(2) Unbranded Card Processing primarily comprises Braintree full-stack transactions and does not include gateway-exclusive transactions. Unbranded processing also includes unbranded credit and debit card processing on the PayPal platform.

Definitions (page 2 of 2)

Total payment volume or “TPV” is the value of payments, net of payment reversals, successfully completed on our payments platform, or enabled by PayPal via a partner payment solution, not including gateway-exclusive transactions.

Branded checkout (online) TPV comprises PayPal branded checkout, Pay with Venmo and eBay.

P2P & other consumer TPV comprises P2P (PayPal and Venmo), debit (PayPal and Venmo) except when used to fund a branded checkout (online) transaction and remittances.

PSP TPV comprises unbranded card processing across the Braintree and PayPal platforms, as well as other merchant solutions (e.g., payouts, invoicing, point-of-sale solutions, etc.).

Branded experiences (online & offline) TPV comprises branded checkout (online), debit (PayPal and Venmo) and tap to pay.

Venmo TPV comprises Venmo P2P, Pay with Venmo and Venmo debit.

Total take rate is total revenue divided by TPV.

Transaction take rate is transaction revenue divided by TPV.

Transaction expense rate is transaction expense divided by TPV.

Transaction loss rate is transaction losses divided by TPV.

Credit loss rate is credit losses divided by TPV.

Transaction margin or “TM” is total revenue less transaction expense and transaction and credit losses, divided by total revenue.

Transaction margin dollars (\$) or “TM\$” is total revenue less transaction expense and transaction and credit losses.

Transaction margin dollars excluding interest on customer balances is total revenue excluding interest on customer balances, less transaction expense and transaction and credit losses. Interest on customer balances is captured as part of Other Value Added Services (OVAS) revenue in this presentation and in our quarterly/annual SEC filings.

Upcoming calendar

Third Quarter 2025 Earnings

October 28, 2025