



# Investor Day

JUNE 25, 2026 | NYC

# Forward-Looking Statements



This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "will," "may," "designed to," "outlook," "believes," "should," "anticipates," "plans," "expects," "intends," "estimates," "forecasts" and similar expressions identify certain of these forward-looking statements. Forward-looking statements are not guarantees of future results and conditions but rather are subject to various factors, risks and uncertainties that could cause our actual results to differ materially from those expressed in these forward-looking statements, including, but not limited to:

- uncertainties in U.S. or foreign policy regarding trade agreements, tariffs or other international trade policies and any response to such actions by foreign countries;
- continued and future impacts of the geopolitical conflicts and related supply chain disruptions, including but not limited to the conflicts in the Middle East, Russia and East Asia and the possible imposition of sanctions;
- significant and prolonged shortages of, or unrecoverable price increases in, critical components, including but not limited to semiconductors such as DRAM, particularly where such components are sourced from sole or primary suppliers;
- failure of the Company's joint venture partners to comply with contractual obligations or to exert influence or pressure in China;
- conditions within the automotive industry, including (i) the automotive vehicle production volumes and schedules of our customers, (ii) the financial condition of our customers and the effects of any restructuring or reorganization plans that may be undertaken by our customers, including work stoppages at our customers, and (iii) possible disruptions in the supply of commodities to us or our customers due to financial distress, work stoppages, natural disasters or civil unrest;
- our ability to satisfy future capital and liquidity requirements; including our ability to access the credit and capital markets at the times and in the amounts needed and on terms acceptable to us; our ability to comply with financial and other covenants in our credit agreements; and the continuation of acceptable supplier payment terms;
- our ability to access funds generated by foreign subsidiaries and joint ventures on a timely and cost-effective basis;
- our ability to grow our business with Chinese domestic OEMs and to compete with Chinese domestic suppliers as they expand their market-share outside of China;
- general economic conditions, currency exchange rates, interest rates, changes in foreign laws, regulations or trade policies, including export controls of certain parts or materials or political stability in foreign countries where Visteon procures materials, components, or supplies or where its products are manufactured, distributed, or sold;
- disruptions in information technology systems including, but not limited to, system failure, cyber-attack, malicious computer software (malware including ransomware), unauthorized physical or electronic access, or other natural or man-made incidents or disasters;
- increases in raw material and energy costs and our ability to offset or recover these costs; increases in our warranty, product liability and recall costs or the outcome of legal or regulatory proceedings to which we are or may become a party;
- changes in laws, regulations, policies or other activities of governments, agencies and similar organizations, domestic and foreign, that may tax or otherwise increase the cost of, prohibit, or otherwise affect, the manufacture, licensing, distribution, sale, ownership or use of Visteon's or its suppliers' products or assets; and
- those factors identified in our filings with the SEC (including our Annual Report on Form 10-K for the fiscal year ended December 31, 2025, as updated by our subsequent filings with the Securities and Exchange Commission).

Caution should be taken not to place undue reliance on our forward-looking statements, which represent our view only as of the date of this release, and which we assume no obligation to update. Various financial information presented herein are preliminary and unaudited. New business wins and re-wins do not represent firm orders or firm commitments from customers, but are based on various assumptions, including the timing and duration of product launches, vehicle production levels, customer price reductions and currency exchange rates.

# Agenda



**09:05am:** Company Overview & Strategy – Sachin Lawande, President & CEO

**09:45am:** Product Line & Platforms – Bob Vallance, SVP, Product Lines

---

**10:10am:** Q&A Session #1

**10:30am:** Break

---

**10:45am:** Growth Drivers & Customer Strategy – Francis Kim, SVP, Global Sales & Commercial Excellence

**11:15am:** Manufacturing Operations & Supply Chain – Joao Paulo Ribeiro, SVP, Operations & Supply Chain

**11:30am:** Financial Performance & Outlook – Jerome Rouquet, SVP, Chief Financial Officer

**12:00pm:** Q&A Session #2

**12:30pm:** Lunch & Product Demos



# Company Overview & Strategy

Sachin Lawande  
President & CEO

# Leading Cockpit Technology Partner for Software-Defined Vehicle Era



Global cockpit tech partner positioned to benefit from long-term shift to Software-Defined Vehicle

17

COUNTRIES OF OPERATIONS

10K

GLOBAL EXPERTS

30+

OEM PARTNERS

## ACCOMPLISHMENTS SINCE 2019



BEST-COST FOOTPRINT



UNIQUE PLATFORM ENGINEERING



BROAD COCKPIT PORTFOLIO

110%

ADJ. EBITDA GROWTH

500+ bps

MARGIN EXPANSION

\$1B+

TOTAL CASH GENERATED



# Broadening Our Growth Opportunity

Multiple growth engines position Visteon to grow faster than underlying vehicle production



## OUR PRODUCT PORTFOLIO

### Cockpit Systems & Modules



DIGITAL CLUSTERS



COCKPIT DOMAIN CONTROLLER



HIGH PERFORMANCE COMPUTE  
*New since 2023*



ANDROID INFOTAINMENT



ADVANCED DISPLAY SYSTEMS



CONNECTIVITY MODULES  
*New since 2023*

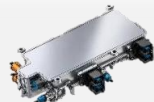


CAMERA MODULES  
*New since 2023*

### Electrification Electronics



SiC & GaN-BASED ON-BOARD CHARGER  
*New since 2023*



SiC-BASED DC/DC CONVERTER



WIRELESS & WIRED BMS



GaN-BASED DC/DC CONVERTER  
*New since 2023*

### Engineering Services



TELEMATICS & HV E-SYSTEMS DEVELOPMENT ENGINEERING



COCKPIT UX & UI DESIGN ENGINEERING



FUNCTIONAL SAFETY DEVELOPMENT ENGINEERING



# Winning with Global OEMs and New Mobility Markets

Expanding across OEMs, vehicle segments, and mobility markets while improving revenue resilience



## Highly Diversified Global Customer Base

### PASSENGER CARS



**18** OF THE TOP 23 AUTOMAKERS  
WITH >1M UNIT VOLUMES ARE VISTEON CUSTOMERS

**16** NEW BRANDS ADDED  
IN AUTOMOTIVE SINCE 2019

### TWO-WHEELERS



**10** NEW BRANDS ADDED  
IN NON-AUTOMOTIVE SINCE 2019

### COMMERCIAL VEHICLES



# Building the Foundation for the Next Phase of Growth

Repositioning Visteon to capitalize on evolving industry dynamics and emerging opportunities



## THE INDUSTRY SINCE 2023

### Negative Customer Mix

Global Light Vehicle Production grew as planned but primary customer base production share declined

### Electric Vehicle Adoption Slowed

Adoption stalled in North America while EV penetration was slower than anticipated in Europe

### China Mix Shifted Rapidly

Global OEMs ceded share to domestic brands and new NEV Chinese brands gained prominence

*Industry conditions evolved differently than anticipated in 2023*

## KEY INITIATIVES SINCE 2023 SET FOUNDATION FOR FUTURE GROWTH

### CUSTOMER BASE



Key New Logos Diversifying Customer Base

### PRODUCT PORTFOLIO



SmartCore™ HPC<sup>(1)</sup> with In-Cabin AI and Advanced Display NBWs<sup>(2)</sup>

### GROWTH MARKETS



Expanded scale to support growth in emerging growth markets<sup>(3)</sup>

***Reshaped customers, products, footprint, and stack to win the next decade of cockpit growth***

1) High Performance Compute, 2) New Business Wins, 3) Emerging Markets include India, Southeast Asia countries, and South America

# Positioned to Win Across the SDV Transition

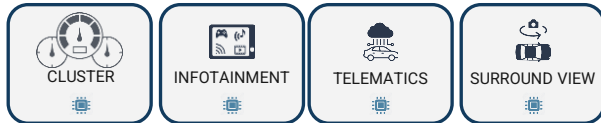
Increasing content-per-vehicle through software-defined and AI-defined architectures



## Hardware-Defined

### Discrete ECU Architecture

Traditional vehicle E/E architecture with systems each covering its own single module



Supplier Landscape ~15 Suppliers Reducing CPV Opportunity

CPV<sup>(1)</sup> Opportunity **\$125 - \$350**

Logos Added Since 2019



## Software-Defined



### SmartCore™ CDC

Consolidating **cockpit systems into single computing platform** and bringing total system cost down for OEM

**5 TOTAL ECUs**  
Merging Cockpit and Connectivity

Reduced Suppliers and Higher CPV Opportunity

**\$250 - \$500**



## AI-Defined



### SmartCore™ HPC

Merges **cockpit and adjacent vehicle domains**, while adding compute to enable AI with no incremental cost to OEM

**10+ TOTAL ECUs**  
Merging Cockpit, Telematics, and Non-Cockpit

Visteon is first Tier-1 Supplier for High Performance Compute

**\$1,000 - \$1,200**



1) Content-Per-Vehicle

# Leading the Transition to AI-Defined Vehicle Architectures

Early customer adoption, compelling OEM economics, and a significant emerging HPC market opportunity



## SmartCore™ HPC

Bringing Agentic AI into vehicle cabin with Edge-AI solutions ready to be deployed

**3** Domestic Chinese OEMs  
ARE USING SMARTCORE™ HPC FOR  
AI-DV ADOPTION



## Benefits of SmartCore™ HPC in the AI-Defined Era

Next Step Forward in Centralized Compute System Architecture Plus Edge-AI

### SDV<sup>(1)</sup> Architecture for Premium Vehicle

13 Separate ECUs including  
front and rear CDC

Cost  
**\$2,000+**

### AI-DV<sup>(2)</sup> Architecture Replaces SDV

Single HPC merges 13  
ECUs plus Edge-AI

Cost  
**30%** Reduction

## HPC Market Opportunity

2026 - 2029 China HPC Demand

**~2.5M**

China HPC Volume of 2029  
Serviceable Market

**10 - 20%**

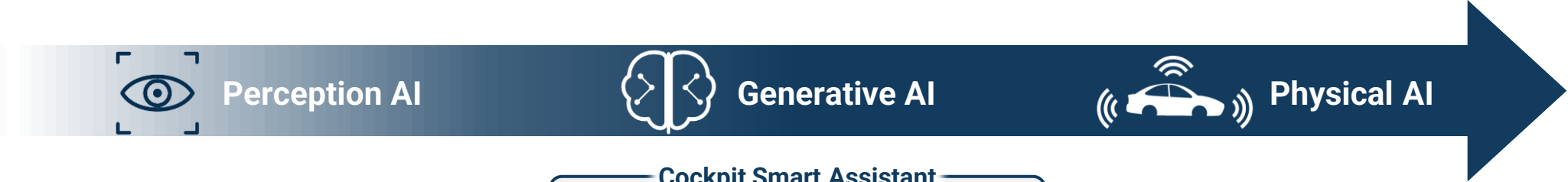
Visteon Targeted China  
HPC Market Share in 2029

**Reducing total cost to OEMs while advancing central compute architecture and enabling AI-based smart assistant**

1) Software-Defined Vehicle, 2) AI-Defined Vehicle  
Data source: S&P Global Mobility CDC and SOC component forecast and internal assumptions

# Building a Scalable Edge-AI Software Platform

Leveraging CognitoAI™, model optimization, and HPC across industrial and future autonomous applications



## Automotive Intelligent Cockpit Systems

**Cockpit Smart Assistant**

**cognito AI SmartCore™ HPC** CognitoAI™ provides orchestration for agentic capabilities, planning, and intelligent in-cabin assistance

## Industrial Internet of Things

**Surveillance & Monitoring**

**cognito AI D6Sigma™** Perception-driven understanding of scenes, events, and visual workflows

**Factory Line Monitoring & Inspection**

**cognito AI D6Sigma™** Generative AI analyzes monitoring and inspection workflows, surfaces insights, and supports decision-making

## Autonomous Driving

**L2++ ADAS**

Develop expertise in world models for self-driving such as Alpmayo

*Future Roadmap*

# Software Defined Architectures Driving Higher Display Content

Increasing display complexity and integration driving higher content-per-vehicle



Large 15-17" TFT LCD Standalone Displays



Complex Multi-Display Systems Under Single Cover Lens



Large Pillar-to-Pillar Systems and OLED Displays

Design Complexity

Narrow Borders, Optical Quality, Cover Lens Reflectivity

+

Seamless Experience with Low Inter-Display Gap, Slight Curvature

++

Active Privacy, High Perceptual Image Quality to Reduce Driver Distraction

CPV Opportunity

\$125 - \$200

\$200 - \$350

\$400 - \$1,000

Logos Added Since 2019



Premium German OEM



Premium German OEM

# Building the Software and Engineering Capabilities for the SDV Era

Targeted acquisitions strengthen Visteon's position as strategic partner for SDV and AI-DV



## Acquisition Strategy Objectives

Adapt Business Model to Solidify Position as Development Partner of Choice in SDV Era

Enhance Capability Stack to Align with Growing Technology Needs of Software-Defined Vehicles

Vertically Integrate Software Offering to Provide More of Software Stack in the Cockpit

## Engineering Services



Acquired in Q3 2024

Connectivity / Telematics Expertise

4G/5G/6G/Satellite NTN<sup>(1)</sup>  
technology evolving in automotive



Acquired in Q2 2025

Cockpit User Experience Expertise

AI and large displays impact automotive UX<sup>(2)</sup> design



Acquired in Q2 2026

Functional Safety Expertise

Cockpit and ADAS<sup>(3)</sup> expected to merge with advancements in silicon, requiring deep expertise in functional safety

## Software



Acquired in Q4 2024

Software-Defined Radio Stack

Digital broadcast radio functionality conversion from hardware to software-defined

**Accelerating Visteon's evolution to strategic software and engineering partner in SDV era**

1) Non-Terrestrial Network

2) User Experience

3) Advanced Driver Assistance Systems

# Expanding into Adjacent Mobility Markets

Leveraging our cockpit platforms beyond passenger vehicles



## Key Two-Wheeler (“2W”) Technology Trends

- Digitalization** Large display cockpit systems (5 to 8”) with smartphone integration
- Connectivity** Riders expect “Hands-on-handle” control of turn-by-turn navigation, music, phone call
- Electrification** Electric vehicles need to display more data including battery range, charge percentage, etc.

### DIGITAL COCKPIT SYSTEM



**\$40 - \$80**

Content-Per-Vehicle Opportunity

**~51M** in 2029

**2W Addressable Market<sup>(1)</sup>**

*Excludes China Market*

## Key Commercial Vehicle (“CV”) Trends

- Regulation** Mandatory standards requiring ADAS visualization for safety
- Fleet Management** Compute demands driven by advanced route planning, compliance, and fleet management requirements
- Driver Comfort** Adoption of passenger car digital experience to elevate driver comfort

### SMARTCORE™ CDC PLATFORM AND DISPLAYS



**\$200 - \$400**

Content-Per-Vehicle Opportunity

**~3M** in 2029

**CV Addressable Market<sup>(2)</sup>**

*Excludes China Market*

**Automotive digitalization and compute trends extending to non-auto markets and driving new opportunities**

1) Based on Mordor Intelligence and Visteon internal assumptions

2) AI-Defined Vehicle Based on S&P Global Mobility Medium and Heavy-Duty production forecast and internal assumptions

# Why We Win

Five differentiated capabilities today. Four strategic investments extending our moat for tomorrow.



## WHY WE WIN TODAY



### Technical Depth

Full cockpit stack expertise spanning software, silicon, displays, and AI



### Platform Leverage

Reusable software and hardware architecture across customer programs and end markets



### Timed Innovation

Early positioning across major cockpit technology transitions with investment pacing that is aligned with customer adoption curves



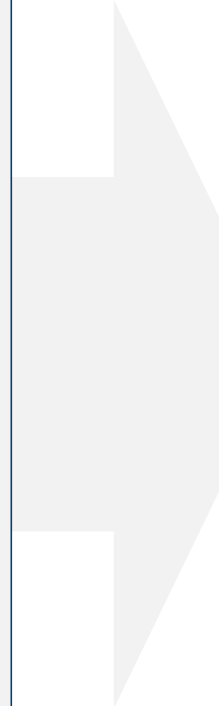
### Localized Scale

Manufacturing footprint aligned with regional production hubs and localized supply chain to build resilience



### Cost Discipline

Scaled software and manufacturing execution anchored in BCCs supported by tech centers near OEM development teams



## EXTENDING THE MOAT

### Edge AI Expertise

Develop deep expertise in Edge-AI DevOps to serve automotive and other emerging opportunities

### Vertical Integration

Further our supply chain resiliency and insulation against cost inflation by owning more of our products BoM

### Selective Bolt-On M&A

Incremental investments in software stack and engineering services to extend capability stack

### Software Talent Pipeline

Leverage development platform that we institutionalized to grow automotive engineering talent in BCCs

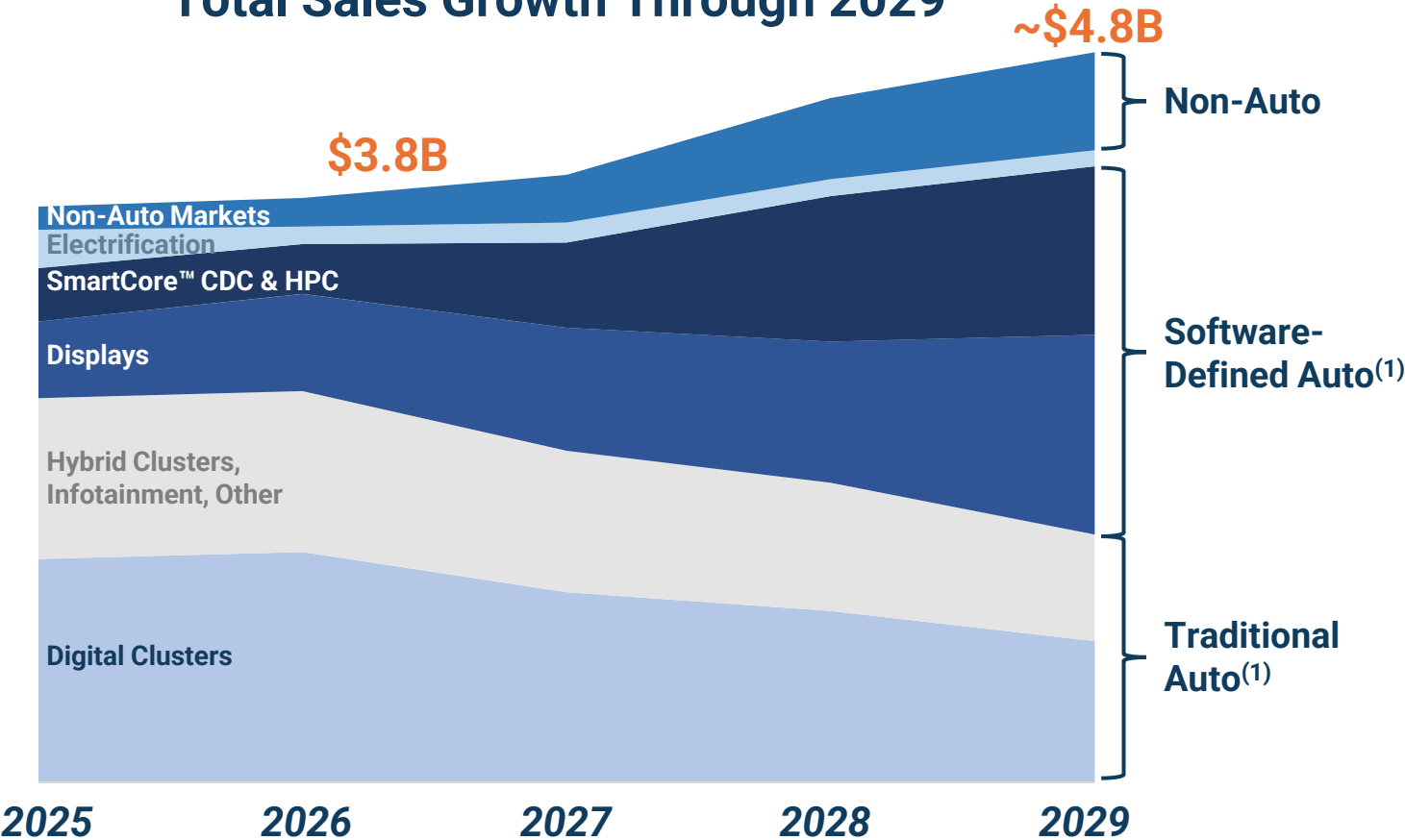
**Our differentiated capabilities and disciplined strategic investments create a sustainable advantage in long-cycle automotive markets**

# A Clear Path to Growth Reacceleration

Higher value cockpit platforms and non-auto expansion creating a stronger growth trajectory



## Total Sales Growth Through 2029



## Primary Trends Driving Growth Plan



**Portfolio Transformation**  
SDV trends driving growth of SmartCore™ CDC/HPC and large complex display systems



**Legacy Program Transition**  
Roll-off of programs for Hybrid Clusters, IVI, Body Controller, and North American OEM digital cluster



**Non-Auto Expansion**  
Robust growth with 2-Wheelers and Commercial Vehicles with emerging opportunities in IoT

**Transition to software-defined vehicles, combined with expansion into commercial vehicles and two-wheelers positions Visteon for accelerating growth through the end of the decade**

1) Automotive product split excludes any 2W and CV revenue; product revenue for clusters, CDC, and displays higher when including 2W and CV

# Our Strategy

Leveraging cockpit leadership to drive sustainable growth and value creation



**Lead in SDV. Expand the platform. Grow the market. Compound the advantage.**



## Center of SDV and AI-DV Trends

Leadership in cockpit acting as anchor of SDV trends with first-mover leadership of AI with well-established partners



## Product Expansion

Cockpit and AI platform provides universal coverage in mobility and entry opportunities in non-auto markets



## Aligned to Growth Markets

Uniquely aligned to high growing emerging auto markets and digital trends of non-auto mobility markets



## Compounding Capability Stack

Merging leadership in tech, cost, and pace of execution with global scale, platform engineering, and disciplined investments

# Experienced Leadership Team

*Industry leaders sharing Visteon's strategy, technology roadmap, and growth outlook*



**Bob Vallance**

***Senior Vice President***  
*Product Lines*



**Francis Kim**

***Senior Vice President***  
*Global Sales &  
Commercial Excellence*



**Joao Paulo Ribeiro**

***Senior Vice President***  
*Operations &  
Supply Chain*



**Jerome Rouquet**

***Senior Vice President***  
*Chief Financial Officer*



# Product Lines & Platforms

Bob Vallance  
SVP, Product Lines

# The Product Leaders Driving Our Vision Forward

*Technical depth and customer relationships turning our strategy into revenue*



## Cockpit Electronics



**SIVAKUMAR  
YEDDANAPUDI**

Built our cockpit business across every era

---

Created SmartCore™ - 25+ design wins

---

Now leading the HPC push to AI-defined vehicles

---

## AI Product And Technology



**HARSHA  
PADMANABHA**

Built our HMI and 3D graphics platform

---

Leads Visteon's AI organization; edge to cloud

---

Serial builder: Primo co-founder, early Sensara team

---

## Displays



**FREDDIE  
MATSUMOTO**

Built our next-gen display capabilities

---

Drives the vertical integration behind localization

---

Extensive display career within and beyond Auto

---

# The Product Led Solution

*Multiple growth engines position Visteon to grow faster than underlying vehicle production*



## Anticipating Market Trends

Developed deep market understanding and drive our own technology roadmaps



## Strong Product-Market Fit

Markets fragmented by region and segment: we build the right solutions for each



## Reusable Platform Assets

Technical investments compound with IP built for one program that accelerates the next



# Cockpit Electronics Portfolio Evolution

Over a decade of anticipating cockpit trends, creating the industry's broadest cockpit electronics portfolio



## THE INDUSTRY CHALLENGE

Cockpit innovation is accelerating, as demand for differentiated UX calls for broader solutions

## VISTEON DIFFERENTIATION

### Anticipation of Technology Shifts

Consistently cognizant of major industry trends, building new capabilities before each trend emerges

### Engineering Efficiency

Product-led model and reusable platform strategy allows support of more programs than ever

### Speed to Market

Platforms compress development timelines, allowing quick response to OEM needs and time to market



Digital Clusters and Audio

PRE-2015



SmartCore™ CDC Deployment and Evolution

2018 - 2023



cognito AI

Deploy SmartCore™ HPC with CognitoAI™ Edge AI

2026

Track Record of Timely Innovation

2015 - 2020

Building Software Platform and Android Infotainment



2023 - 2025

Adding Cameras & Connectivity Suite



# Cockpit Electronics Platform Approach

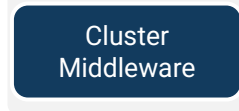
Reusable platforms compress development time, reduce cost, and compound competitive advantage



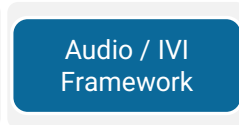
## Hardware-Defined



Instrument Cluster



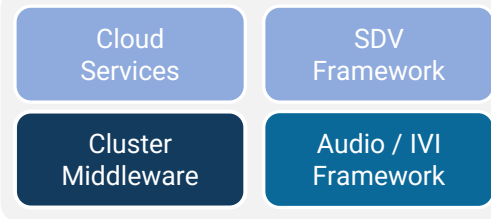
Infotainment



## Software-Defined



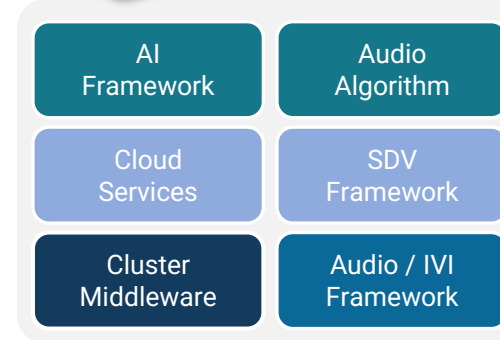
SmartCore™ CDC



## AI-Defined



SmartCore™ HPC



## CDC Platform Example

Established portfolio providing the foundation for building next-gen products

**25M+**

Lines of Code in Typical CDC Program Today

**1800**

Software Blocks Used in CDC Development

**~75%**

Software Blocks Reused from Prior Programs

**~12**

Months from Award to Production

## Compounding of Platform Benefits

Cluster & Audio/IVI platforms developed in parallel and reused repeatedly

Cluster & Audio/IVI platforms reused; Cloud Services and SDV framework built on top

CDC platform reused; AI Framework & Audio Algorithm built on top

Software Stack

Chipset Partner

# Cockpit Electronics Platform Summary

Cockpit Electronics Platform breadth unmatched across the industry



**WHAT IT MEANS TO BE PLATFORM DEFINED**  
Shared set of reusable hardware, software, and IP assets deployable across multiple programs

## Cockpit Electronics Platform



**Instrument Cluster**



**Infotainment**



**SmartCore™ CDC**



**SmartCore™ HPC**

*Product Complexity Factor<sup>(1)</sup>*    *Baseline*

**+**

**++**

**+++**

**Proof Point of Platform**

**Program Execution**

**100+** cockpit electronics projects in the last three years in parallel

**Rising Complexity**

Complexity rising exponentially from instrument clusters to HPC

**Increasing Speed**

Time to market often under **2** years and sometimes one year

1) Product Complexity Factor: internal measurement to determine difficulty of program engineering within historical scope

# Display Portfolio Evolution

Foundation in clusters and anticipating of SDV trends enabled broad portfolio expansion



## THE INDUSTRY CHALLENGE

Cockpit innovation is accelerating as demand for differentiated UX calls for broader solutions

## VISTEON DIFFERENTIATION

### Foundational Expertise

Early capabilities for digital clusters with deep component design translating to display expertise

### Speed to Scale

Single display expertise applied directly to the move into dual and eventually triple display configurations

### Vertical Integration

In-sourcing key non-panel components allows for Visteon to control more of the manufacturing process



Traditional Hybrid Displays

PRE-2015



Emergence of Multi-Display Systems

2020 - 2025



Pillar-to-Pillar and OLED Display Systems

2026

Track Record of Timely Innovation

2015 - 2020

Digitalization of Clusters and Display Audio



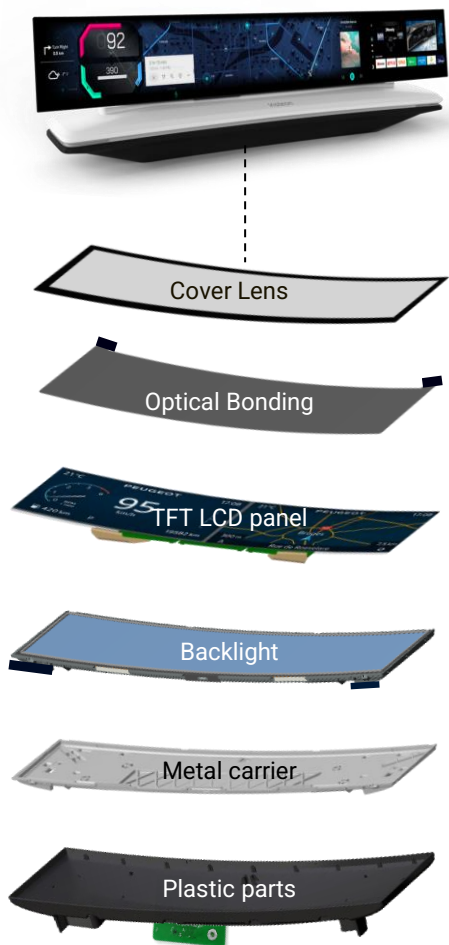
2025

Large and Complex Multi-Display Systems



# Displays Platform Approach

Platform architecture with vertical integration delivering speed, cost efficiency & premium display performance



Cost Share	Conventional Tier1	Approach	
~25%	Buy	In-House	• Design of curved glass shaping
			• Optical bonding in-house
~25%	Buy Assembled Panel	Buy Base Panel	• Display panel assembly in-house
~50%	Buy	In-House	• Backlight optical design
			• Magnesium part molding in-house
	In-house / Buy		• Custom plastic molding

# Display Platform Summary

Displays platform capabilities cover market demand end-to-end



## WHAT IT MEANS TO BE PLATFORM DEFINED

Shared set of reusable hardware, software, and IP assets deployable across multiple programs

### Displays Platform



Single Flat



Multi-Display Flat



Multi-Display Curved



OLED Displays

Product Complexity Factor<sup>(1)</sup> Baseline

+

++

+++

### Proof Point of Platform

#### Program Execution

80+ display projects in the last three years in parallel

#### Rising Complexity

Complexity rising significantly from single displays to pillar-to-pillar systems

#### Increasing Speed

Time to market requires deep platform experience of key display elements

1) Product Complexity Factor: internal measurement to determine difficulty of program engineering within historical scope

# Scaling Our Platforms Into the Future with AI

Early progress towards next platform differentiator



## Emerging Opportunity

AI represents a rapidly expanding and attractive growth frontier for the cockpit



## Early Momentum

SmartCore™ HPC and CognitoAI™ customer alignment, validating early demand



## Positioned for Growth

Strategically aligned to scale AI capabilities further as the market accelerates



# The Cloud-to-Edge Bridge for Automotive AI

Key challenges in cloud-centric edge computing: complexity & speed



## Cloud Model Cadence

Case study on Models frequency of release

2024 - 2025

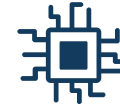
Today

Average Model  
Release Cadence

6+ months

~3 months

Representative Models Used in Current HPC Programs



## Automotive Edge Device Lifecycle

Typical Lifecycle of SoC<sup>(1)</sup> Compute

Design

Launch

In Market

Service life

7 - 10+ years



Fixed compute  
budget



Memory /  
thermal limits



Latency  
targets



Long  
qualification cycle

## Key Challenges

- Models are cloud centric design with increasing release velocity
- Models have escalating structural complexity
- Edge lifecycle bottlenecks to deal with cloud model cadence
- On-device fine-tuning and optimization constraints

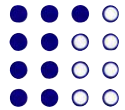
# Visteon AI Platform Capabilities

Unique approach to accelerate the AI development for Automotive



## Visteon Edge AI Engineering Investments

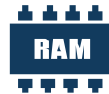
### AI Engineering



Advanced Quantization & Low-Bit Inference



Model Distillation & Simulation Techniques



Memory-Efficient Compute



Hardware-Aware Neural Architectures



Hybrid On-Device & Private Cloud Compute



Reinforcement Learning for On-Device

### AI Infrastructure



Data Curation & Labeling



Simulation & Validation



GPU Training Servers



Safety & Benchmarking

# Summary



## Product & Platform Driven

Rich and capable set of platforms contributing to the majority of our revenue from 2026 through 2029



## Broadest Cockpit Portfolio

Comprehensive portfolio addresses automaker needs across segments, regions, and architectures



## Timely Platform Execution

Technology shifts identified early and moved decisively for transitions toward AI-defined vehicles





# Q&A



# Investor Day

JUNE 25, 2026 | NYC



# Growth Drivers & Customer Strategy

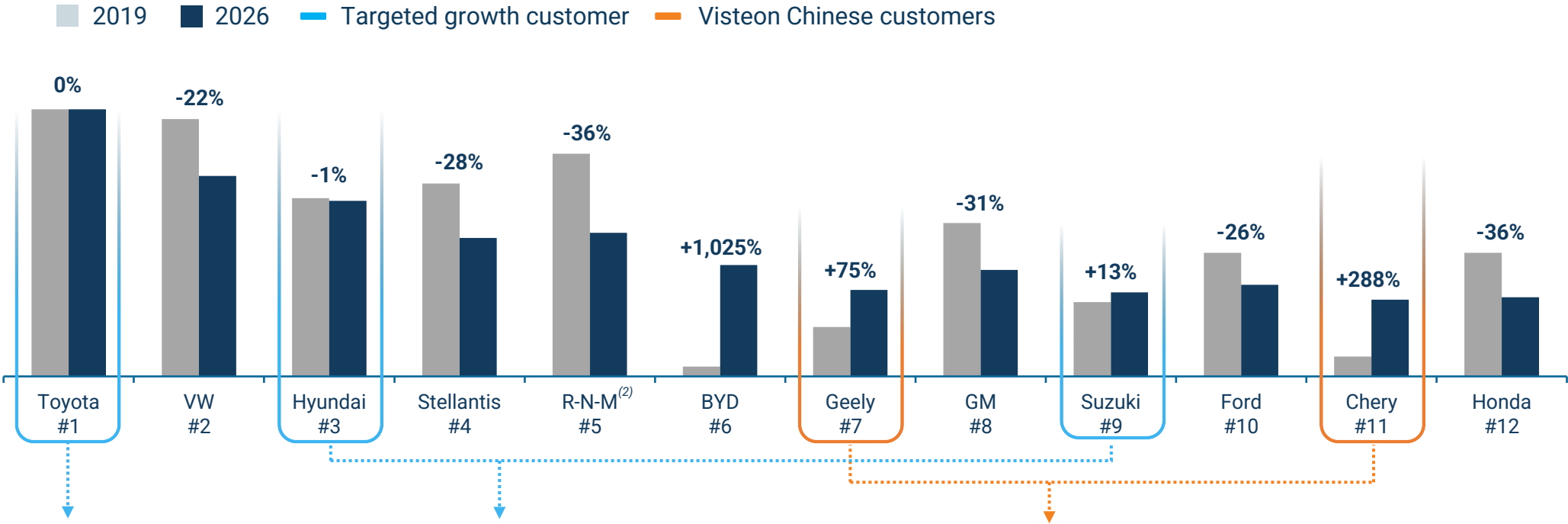
Francis Kim  
SVP, Global Sales & Commercial Excellence

# The Industry Is Repositioning

Customer leadership is changing across regions and segments



## Top-12 Carmakers by Production Light Vehicle Production Change since 2019<sup>(1)</sup>



**TOYOTA**  
Set to rank among our largest customers, with ~8% of total company sales



**HYUNDAI & SUZUKI**  
Targeted growth efforts are translating into tangible results, with growing momentum at Hyundai and Maruti Suzuki



**CHINA MOMENTUM WITH GEELY & CHERY**


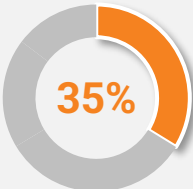

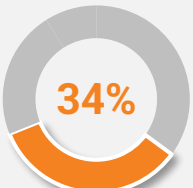

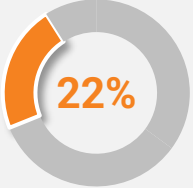

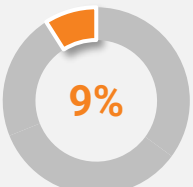
- Chinese OEMs are rising fast among the world's top automakers
- Visteon won AI-cockpit business with 3 leading OEMs: Geely, Chery and SAIC for their premium brands

1) Top 12 carmakers volume ranking in CY 2026 and individual performance versus CY 2019, by vehicle production (millions of units), 2) R-N-M: Renault, Nissan, Mazda  
Chart source: S&P Global Mobility, Light Vehicle Production Base (June 2026). 2019 implied from CY 2026 production and reported % change. Strategy figures per Visteon

# Different Markets, Different Trajectories

Cockpit content growth varies by region and vehicle segment



Visteon Regions	2025 VC Sales	Market Trends
 <b>Americas</b>	 35%	<i>SDV adoption lags, creating runway to refresh legacy architectures with cockpit products</i>
 <b>Europe</b>	 34%	<i>Faster SDV adoption, regulations, and Chinese imports drive higher cockpit content</i>
 <b>Rest of Asia</b>	 22%	<i>Digitalization and India's two-wheeler growth creates new upside as specific Japanese volume fades</i>
 <b>China</b>	 9%	<i>Incentive-driven demand has peaked; the next leg of growth is driven by premium tech and HPC</i>

# North America: Near-Term Compression Before Transition

Managing headwinds through portfolio and customer diversification



## Regional Visteon Dynamics



### Near-Term Reset

Moderate total production growth while our sales step down as traditional programs roll-off



### Program Timing

GM cluster wind-down on architecture change, plus a Ford cluster-to-display transition gap



### SDV-Powered Growth

Large, complex displays provide outer-year growth, offsetting near-term legacy roll-off headwinds

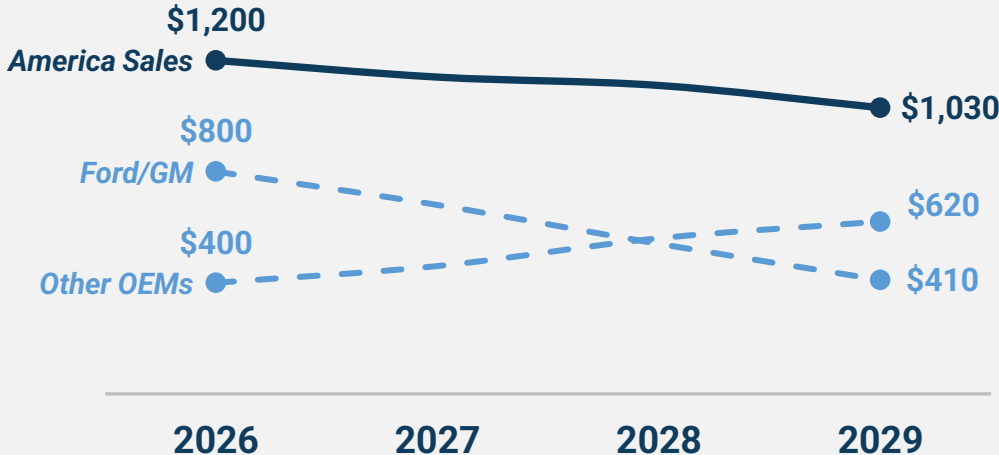


### Adjacent CV Expansion

New CV business with International and Oshkosh opens a market with room to grow

## Sales Evolution in North America

(Dollars in Millions)



Key Actions

## Diverse Customer Program Wins Driving Growth



Infiniti QX65  
Digital Cluster



Scout SUV & Pickup  
CID and Cluster Display



Traton Platforms  
SmartCore™

## CV OEM Partnerships



# Europe: Higher-Content Platforms Drive Growth

Digital cockpit platforms scale from mass market to premium and commercial vehicles



## Regional Visteon Dynamics



### Advanced SDV Market

Europe trails only China on SDV, with about 30% of the market SDV and scaling underway



### Traditional Program Roll-Offs

Legacy body controller and cluster roll-offs create near-term portfolio transition headwinds



### OEM Production Declines

Stellantis and Renault production declines in Europe, pressuring near-term revenue

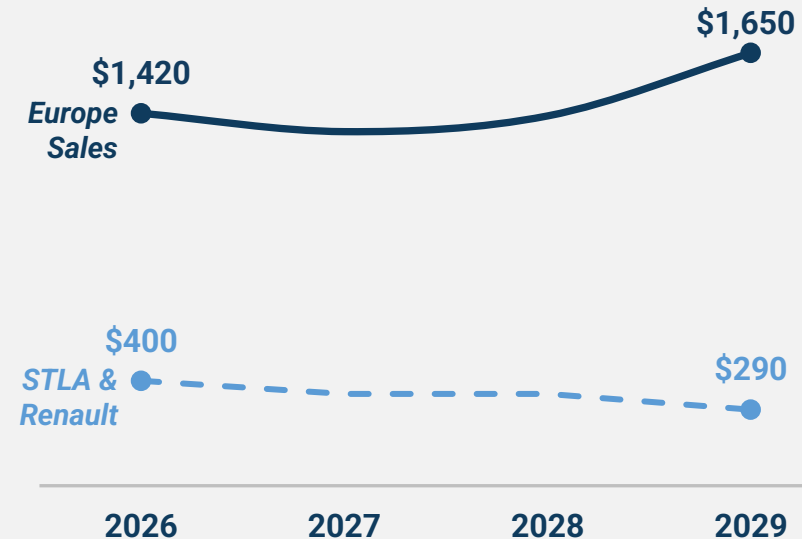


### Premium OEM Platform Wins

Large-format displays and SmartCore™ CDC ramp as OEMs increasingly adopt SDV features

## Sales Evolution in Europe

(Dollars in Millions)



## Premium Display Expansion



25" Panoramic Display



Mercedes MBUX Superscreen

## Commercial Vehicle Digitalization



**SCANIA**

SmartCore™ Digital Dashboard

**VOLVO**  
Construction Equipment

SmartCore™ with Digital Cluster

**TRATON**

Next-Gen SmartCore™ CDC

Key  
Actions

# Rest of Asia: Scale and Digitalization Drive Growth

India expansion, cockpit content growth, and two-wheeler adoption support regional momentum



## Regional Visteon Dynamics



### Emerging-Market Runway

Vehicle production accelerating across key developing Asia markets, unlike the mature regions



### Nissan and Mazda Pressure

Weaker product shrinks Nissan and Mazda volume, margin protected through cost reduction



### India and ASEAN Growth

Rising cockpit content across India and ASEAN more than offsets the decline of struggling J-OEMs

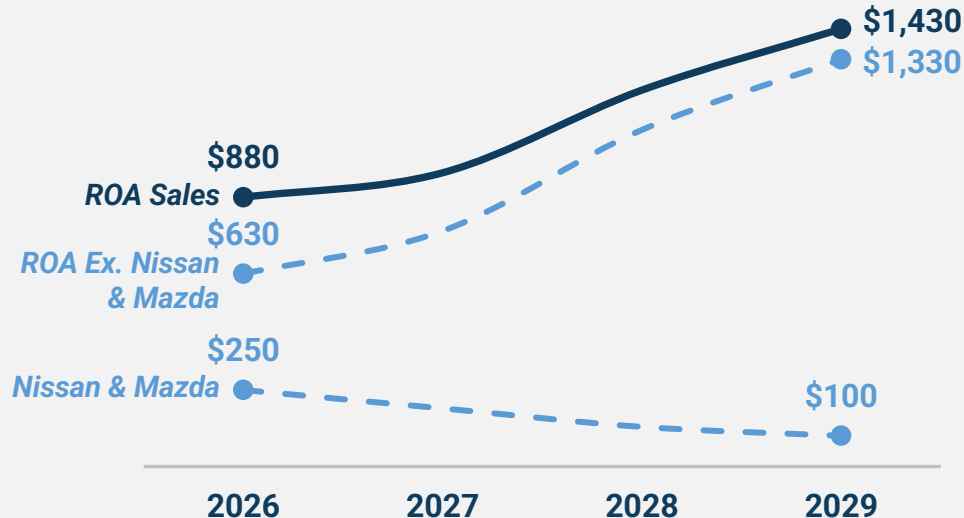


### Technology Expansion

Mahindra SmartCore™ CDC and Toyota cockpit content scale across multiple vehicle programs

## Sales Evolution in RoA<sup>(1)</sup>

(Dollars in Millions)



Key Actions

## SmartCore Adoption



### Mahindra XUV7X0

Centralized SmartCore™ CDC with three 12" displays and SDV features

## Toyota Platform Expansion



Lexus ES  
Driver Display



Toyota Camry  
Digital Cluster

1) Rest of Asia (ROA) = Asia excluding China

# Positioned Across India's Digital Shift

Content rising with all four leading OEMs as vehicles grow larger and cockpits digitalize



## Visteon Sales Evolution in India



## Key India Growth Drivers

- Vehicle Production Growth**  
Vehicle production in India expected to expand at an unmatched pace
- Mass Market Digitalization**  
Bringing advanced displays and connected experiences to mainstream price points
- Two-Wheeler Expansion**  
Increasingly turning to digitalization trends for differentiation and enhancement

**~\$1.2B**

Passenger Car Awards  
2023 - 2025

**\$700M+**

2-Wheeler Awards  
2023 - 2025

# Toyota in the Spotlight

Robust launch cadence serves as critical building block for growth



## New Business Wins Highlights (2023 - 2025)

~\$2B

Cumulative NBWs

## Launch Cadence (2026 - 2029)

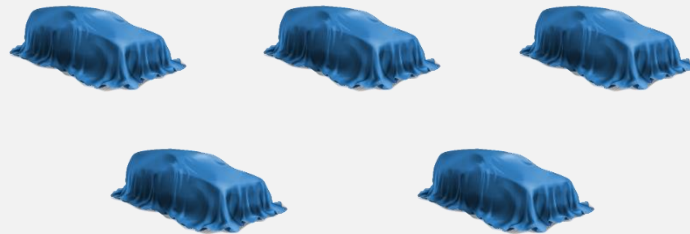
22

New Product Launches

### Launch Spotlight



**6** of the top 10 vehicles by volume with Visteon content

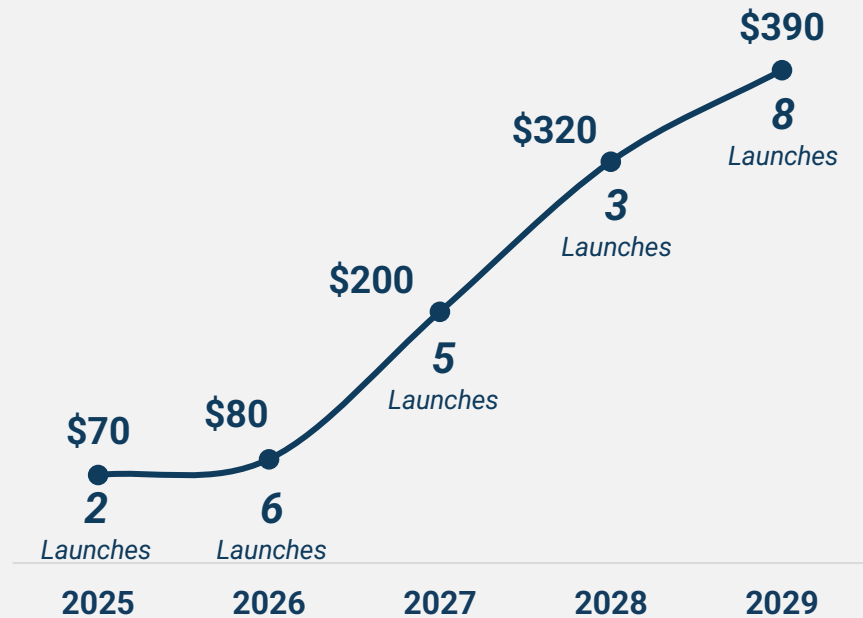


**7** of the top 10 vehicles by volume with Visteon content



### Toyota Sales Forecast

Launch cadence over next three years supporting building blocks to sales growth



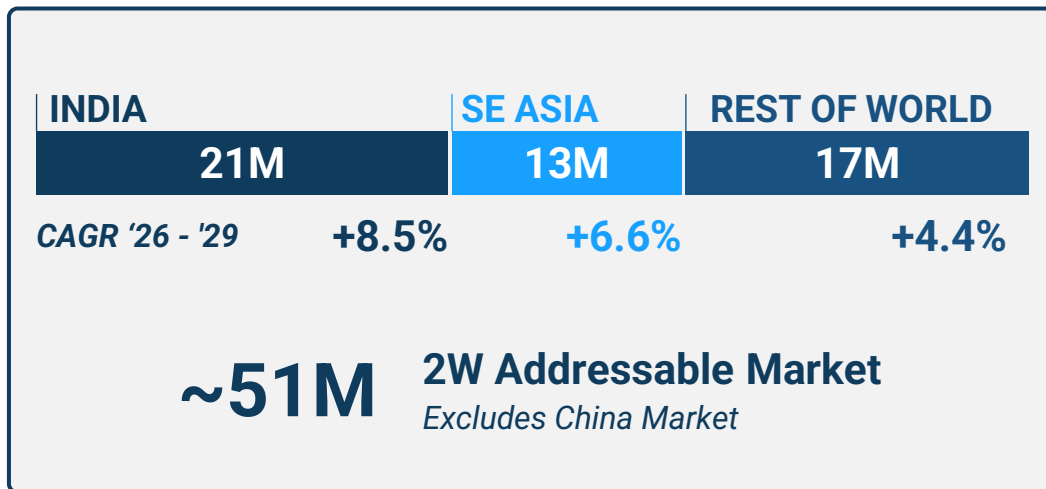
**Toyota forecasted to be Top 3 Customer in 2029**

# Unlocking Growth in Two-Wheelers

Digitalization trends drive adoption across the two-wheeler market



## Market Opportunity



## What This Means for Us

### Capture Analog-to-Digital Conversion

Large installed base of analog clusters provides a significant upgrade opportunity

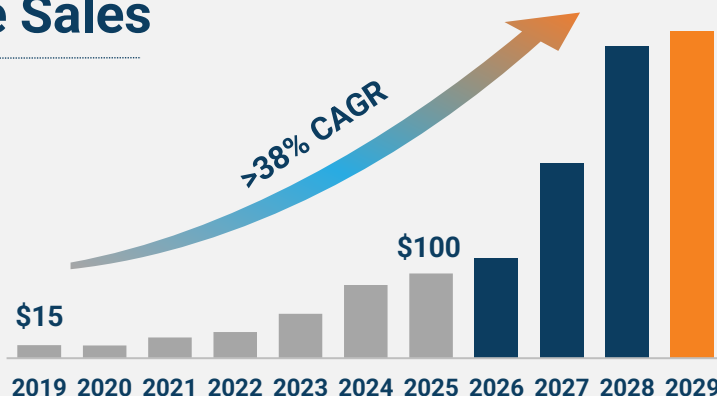
### Content Expansion Beyond Legacy Clusters

Migration toward TFT<sup>(1)</sup>, connected displays, navigation, and software-enabled experiences

### Participation Across the Adoption Curve

From entry-level commuter vehicles to premium connected motorcycles

## VC Two-Wheeler Vehicle Sales



## Awarded Customers



1) Thin-Film Transistor

# Unlocking Growth in Commercial Vehicles

Building reusable platform across the commercial vehicle market



**Europe**

## Proof of Conversion

*Regulation accelerated cockpit consolidation*

Safety regulations accelerated cockpit consolidation, proving OEM demand for integrated driver-facing compute platforms

**Americas**

## Cockpit Expansion

*Integrated cockpit adoption expands CPV*

Digital cockpit demand broadening from individual products to full cockpit suites, increasing content-per-vehicle

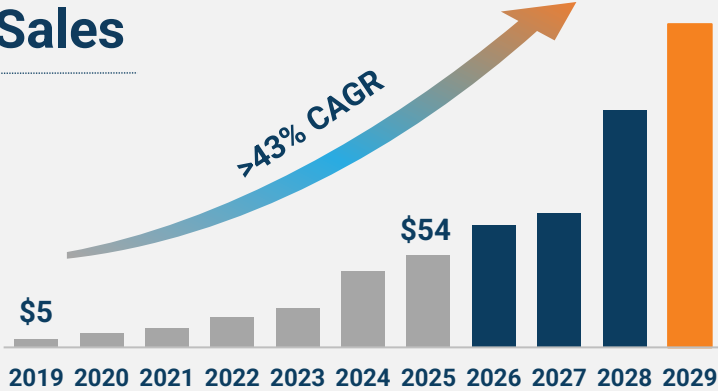

**India & RoW<sup>(1)</sup>**

## Next-Wave Scaling

*Early engagement allows for future scale*


India's growing commercial vehicle market and early customer engagement create the next cockpit-content scaling runway

## VC Commercial Vehicle Sales



Year	Sales (\$)
2019	\$5
2020	~\$10
2021	~\$15
2022	~\$20
2023	~\$25
2024	~\$30
2025	\$54
2026	~\$70
2027	~\$85
2028	~\$100
2029	>\$100

## Awarded Customers



DAIMLER  
VOLVO Construction Equipment  
MAN  
OSHKOSH  
SCANIA  
RENAULT TRUCKS  
INTERNATIONAL

1) Rest of World



# China Strategy

# China Automotive Market Under Structural Shift

Vehicle production remains flat with domestic Chinese OEMs gaining share



## China's Automotive Value Shift



### Policy Tailwinds Fading

Incentives and pricing pressure reducing support for entry-level volume growth



### Value Pools Shifting Upmarket

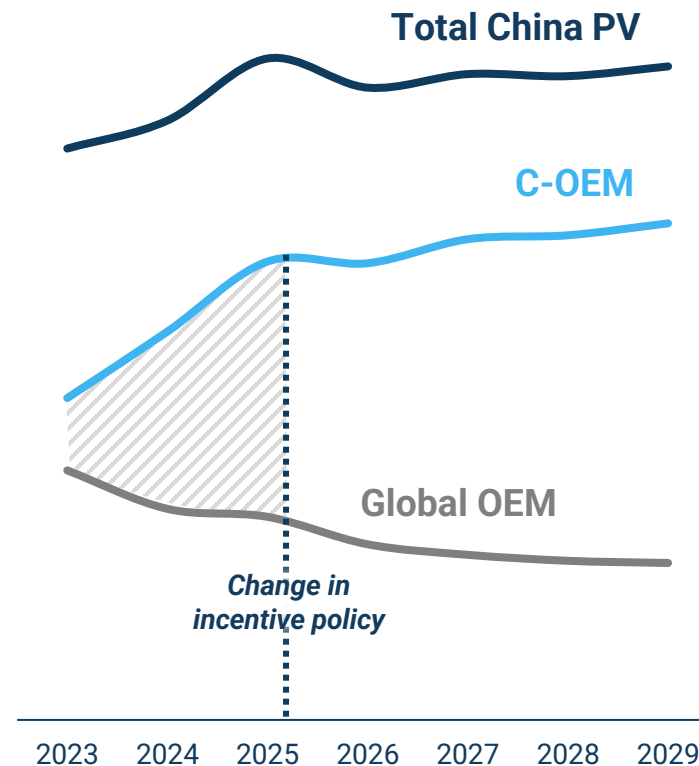
Growth is moving toward premium segments built around intelligence, luxury, and lifestyle



### OEM Strategies Evolving

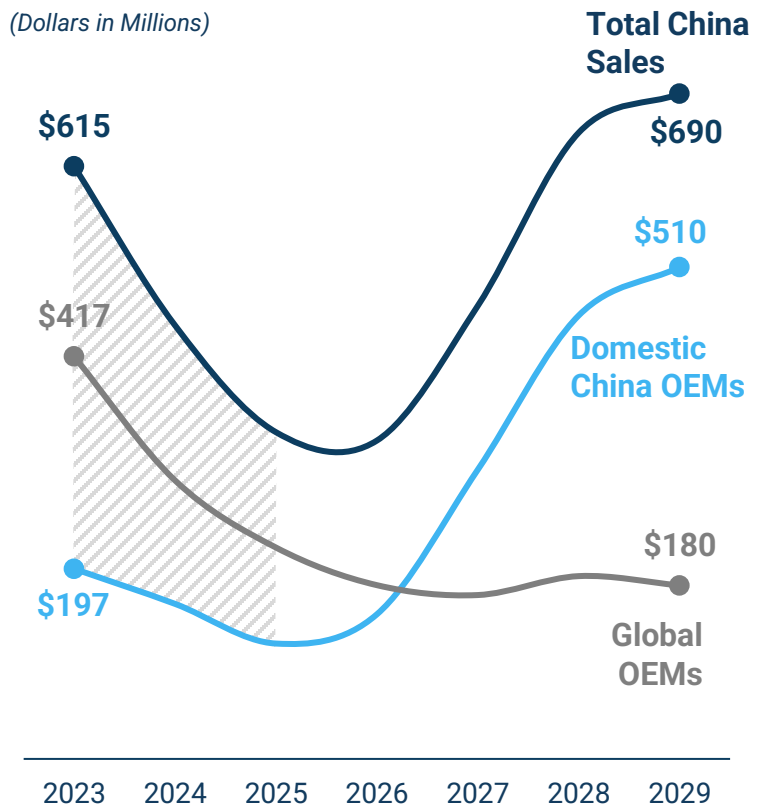
Domestic leaders are prioritizing tech as premium pressure rises and production slows

## Chinese OEM Production Growth



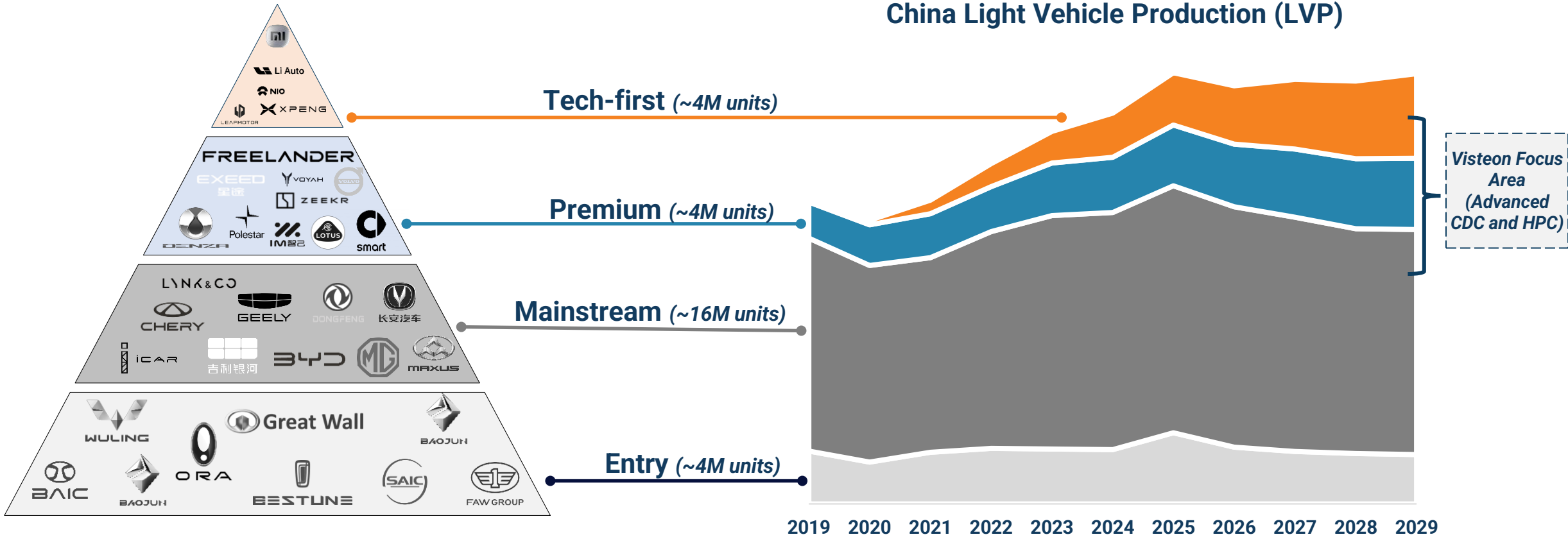
## Visteon Chinese OEM Sales Growth

(Dollars in Millions)



# Growth Driven by Technology in Upper Segment of the Market

Fastest growing and high-value segment of market



The strongest growth is occurring in premium and technology-focused segments

# Our AI Cockpit Journey in China

Trusted technology partner to leading Chinese-OEMs



## AI Brings a Different Dynamic

Chinese OEM leaders need a **co-developer**, not a supplier



### Global Partner

AI is regulated and stays in China; global expansion ambitions need a global partner, not a platform



### China-Speed Execution

Years of platform investments let us move at China's rapid pace by design



### Faster Lifecycle

AI models refresh far faster than the hardware, demanding ongoing co-development

## Proof Point

**\$1B+** in lifetime HPC program wins

The only Tier-1 selected by three leading Chinese-OEMs for AI powered HPC



GEELY



CHERY



Deploying **industry-first SmartCore™ HPC** with Qualcomm Snapdragon Elite

The shift to AI is elevating Visteon's role from supplier to technology development partner

# How We Capture the Next Wave of Cockpit Growth

*Aligning market shifts, customer momentum, and scalable technology platforms to expand value creation*



## **Growth Is Repositioning**

*Value creation is shifting across regions,  
customers and vehicle segments*



## **Technology Is Raising Content**

*SDV, cockpit consolidation, and AI  
are increasing content-per-vehicle*



## **Scale Is Becoming a Differentiator**

*Global platforms enable faster  
deployment and broader value capture*

***The industry is changing, and our customer and regional footprint is evolving with it***



# Manufacturing Operations & Supply Chain

Joao Paulo Ribeiro  
SVP, Operations & Supply Chain

# Manufacturing as a Competitive Advantage

*Enabling growth, expanding margins, and delivering capital efficiency*



## Global Footprint Positioned for Growth

*Footprint strategically located near customers to support digitalization trend*



## Innovative Manufacturing Technologies Driving Efficiency

*Driving efficiency and quality through disciplined investments in operational innovation*



## More Share of Value Chain Through Vertical Integration

*Increased supply chain resilience and material control through insourcing*



# Footprint Optimized for Cost, Resilience and Customer Proximity

Strategically located manufacturing network supporting growth and operational efficiency



## COST COMPETITIVE GLOBAL FOOTPRINT



SUPPORTING HIGH  
GROWTH MARKETS



IN-HOUSE MANUFACTURING  
TECHNOLOGY

14

STRATEGICALLY  
LOCATED PLANTS

1M+

PRODUCTS SHIPPED  
PER WEEK

86

NEW PRODUCT  
LAUNCHES IN 2025

273

GLOBAL  
SUPPLIERS

97%

HEADCOUNT IN BEST  
COST COUNTRIES

45

AI GLOBAL  
CHAMPIONS



# Strategic Investments in High-Growth Markets

*Reducing overall costs with internal development capabilities and equipment repurposing*



## Plant investments aligned with high-growth markets



### **New Plant in India**

*Supports growth with Indian OEMs and major two-wheeler program*



### **Thailand Expansion**

*Supports growth with Japanese OEMs for Rest of Asia region*

## Plants with new manufacturing capabilities



### **Displays Bonding (Brazil)**

*First-to-market in Brazil with display bonding capabilities*



### **Magnesium Injection Molding (Portugal, Tunisia, Mexico)**

*Expanded Magnesium injection molding capabilities in three plants*

## Capital Efficiency



### **Custom Equipment Design**

*Design manufacturing equipment in-house to optimize efficiency*



### **Global Equipment Reuse Program**

*Repurpose existing equipment to reduce costs*

# Visteon Innovation Enables Growth, Efficiency, and Quality

Next-generation product development enabled through improved manufacturing processes



## Automotive Challenges

Increasingly  
Complex Displays

Faster Production  
Times Required

Rigorous Quality  
Standards

Software Testing  
and Validation

High Component  
Counts

## Visteon Response

### Internally Developed Process Automation



*Automated complex process to drive quality and improve productivity*

### Proprietary Displays Bonding Process



*Optical bonding reduces material costs and improves speed*

### AI-Based Production Monitoring System



*Rapid stoppage detection improves productivity*

### AI-Enabled Quality Monitoring System



*AI-enhanced vision system improves quality*

# Automation Enabling Complex Display Manufacturing

*Internally developed automation process drives quality and improves productivity*



[Click Here To Watch Video](#)

**Multiple Radius  
Curved Glass Lens**

**High-Precision  
Assembly**

**~3,500 Parts  
Produced Daily**

## Display Automation

**30%**

*Improvement in Manufacturing Speed*

**~40%**

*Lower Capex Driven by Design Innovation*

**~70%**

*Reduction in Operators Needed*

# Implemented Proprietary Display Bonding Process

*Third-generation Visteon bonding process reduces materials costs and improves manufacturing speed*



[Click Here To Watch Video](#)

**Capacity Increase from  
1,200 to 5,000 Parts Daily**

**First to Market  
Globally**

**Less Material and  
Equipment Required**

## Visteon Bonding Process

**75%**

*Cycle Time Improvement*

**~50%**

*Reduction of Shop Floor Space*

**~10%**

*Material Cost Reduction*

# AI-Driven Monitoring Improving Productivity and Reducing Downtime

*AI cameras delivering real-time detection, faster response, and productivity improvement*



**Visteon**<sup>®</sup>  
**LINE MONITOR**

[Click Here To Watch Video](#)

**Reacts to Human  
Gestures**

**Responds to Machines  
Requiring Assistance**

**Real-Time  
Alerts**

## AI-Driven Line Monitoring

**~10%**

*Productivity Improvement*

**100%**

*of System Internally Developed*

**Scaling**

*For Global Deployment*

# AI-Enabled Quality Monitoring System

*Eliminates need for constant human intervention and efficiently drives higher quality*



**Visteon**<sup>®</sup>  
**VISION**

[Click Here To Watch Video](#)

**3,000 Vision Systems  
Across Visteon**

**Improves Inspection  
Accuracy**

**Edge AI Pilot  
Deployment**

## AI Quality Monitoring

**75%**

*Reduction on False Rejections*

**100%**

*of System Internally Developed*

**Scaling**

*For Global Deployment*

# Vertical Integration Enhances Margins and Supply Chain Resiliency

*Increasing competitiveness through vertical integration*



## Magnesium Injection Molding

Lightweight structural parts molded into single structure

**Superior Thermal Management**

**Applicable Across Multiple Products**

**Reduces Material Costs**

**~35%**

*Lighter than Aluminum*

**~50%**

*Insourcing Cost Reduction*



## Powder Coating

High-quality cosmetic finishing

**Opportunity to Reduce Material Costs**

**Premium Touch and Finish**

**Environmentally Friendly Coating Process**

**Eliminates Plastic Covers**



# Preparing Operational Footprint for the Future

*Continued execution supporting growth while driving ongoing margin expansion*



## Enabling Next-Generation Product Growth

*Transition from clusters to complex displays and HPC supported by next-gen manufacturing technology*



## Aligned with Growth Markets

*Regional footprint revamped through strategic plant expansions to respond to growth in emerging markets*



## Enabling Ongoing Margin Expansion

*Increasing vertical integration and AI - based system deployment while targeting manufacturing capex at ~3%*

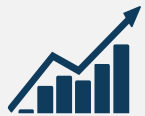
***Visteon's operations are creating a sustainable competitive advantage by converting manufacturing innovation into profitable growth, margin expansion, and capital efficiency***



# Financial Performance & Outlook

Jerome Rouquet | SVP, Chief Financial Officer

# Financial Performance & Outlook Overview



**Historical  
Performance**



**2026 Guidance  
Update**



**Mid-Term  
Financial Targets**

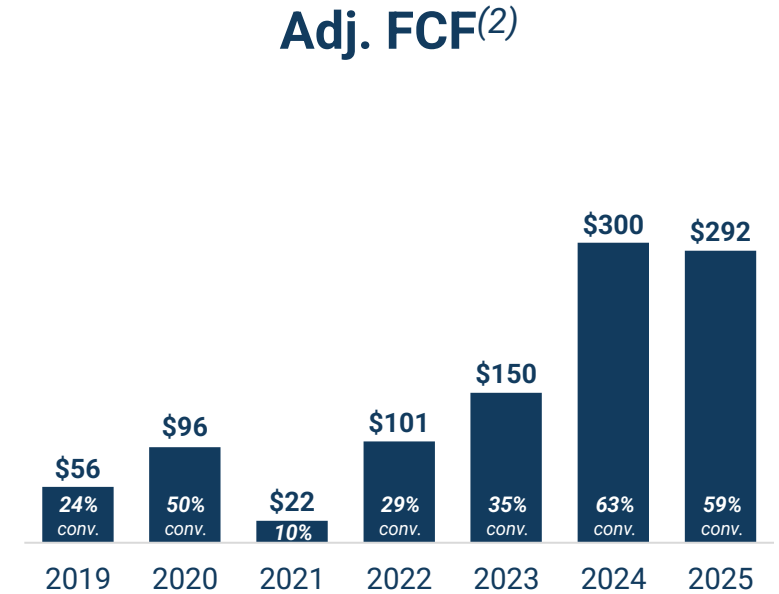
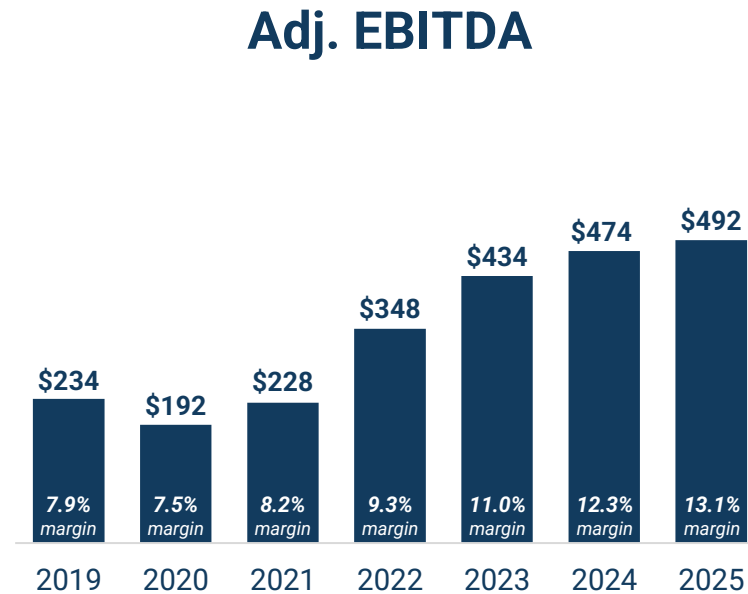
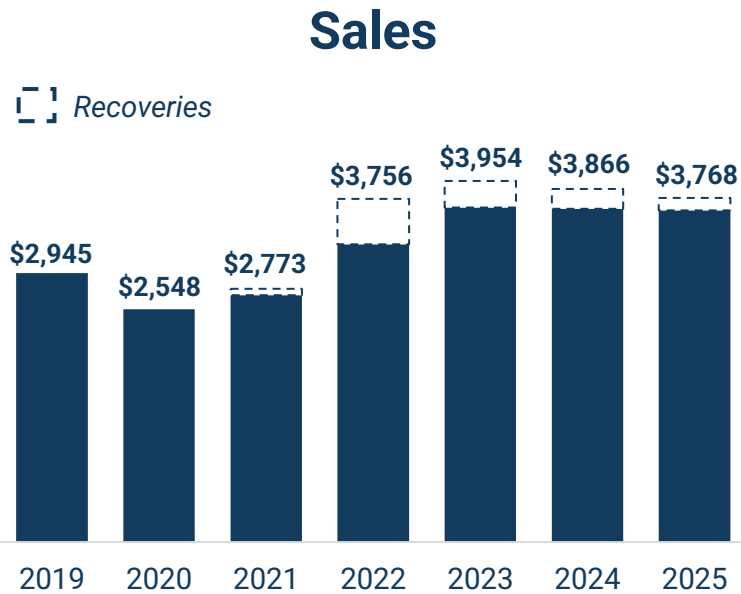


**Capital Allocation  
Framework Update**

# Historical Performance: 2019 – 2025

Delivered sales growth, robust margin expansion, and cash generation despite customer production declining ~14%<sup>(1)</sup>

(Dollars in Millions)



**28%**

Sales Growth

**500+ bps**

Adj. EBITDA Margin Expansion

**5x**

Adj. FCF Growth

1) Units of production with Visteon's top 20 customers over the period 2019 to 2025

2) Free Cash Flow

# 2026 Guidance Update

Trending towards high-end of 2026 sales and mid-point of Adj. EBITDA guidance



**Sales**

Trending towards  
**\$3.8B**



**Adj. EBITDA**

Trending towards  
**\$475M**



**Adj. FCF**

Trending towards  
**\$170M**



**Resilient Demand**



**High Profile Launches**



**Memory Recoveries on Track**



**Other Cost Inflation**

# Memory Update: Managing through the Headwinds

*Proactive supply chain resilience while targeting commercial recoveries and cost offsets to mitigate EBITDA impact*



## Long Term Supply Agreements

Entered multi-year strategic capacity agreement with large supplier

Developing strategic partnerships with other suppliers

**Strengthening strategic supplier relationships**



## Supply Base Diversification

Evaluating and securing alternative sources to diversify supply base

Exploring non-traditional automotive suppliers where technically appropriate

**Improving long term sourcing flexibility**



## Cost and Recoveries Cadence

Finalizing 2026 price increase agreements with all customers

Addressing 2027 further cost increases with customer base

**Working towards full recovery with some timing delay**

# What We've Accomplished Since 2023 Investor Day

Despite industry challenges, Visteon grew margins and increased Adj. FCF from 2023 levels



Financial Metrics	2023 Investor Day Target for 2026	2026 Outlook	Key Drivers
2026 Sales	<b>\$5.5B</b>	<b>~\$3.8B</b>	Lower EV production, China market shift and program cancellations
China Sales	<b>\$1.0B</b>	<b>\$0.3B</b>	Significant market share losses from international OEMs
Battery Management System Sales	<b>\$0.6B</b>	<b>\$0.1B</b>	NA EV demand collapsing, EV incentives eliminated
All Other Sales	<b>\$3.9B</b>	<b>\$3.4B</b>	30+ program cancellations, primarily Asia
2026 Adj. EBITDA Margin	<b>13.5%</b>	<b>12.5%</b>	Lower sales growth offset by commercial, cost, and manufacturing performance
2023-26 Cumulative Adj. FCF <sup>(1)</sup>	<b>&gt;\$800M</b>	<b>&gt;\$900M</b>	Capital efficiency combined with lower growth drove cumulative conversion ratio of ~50%

1) Total Adj. Free Cash Flow and conversion ratio from 2023 through 2026, based on 2026 guidance

# Detailed Sales Model Assumptions

A more diversified, resilient, and tailored growth algorithm not relying on vehicle production expansion



Sales Metrics Over Each Period	2023 Investor Day Assumptions for '26	2026 Outlook	2026 Investor Day Assumptions for '29
Visteon Customer Production <sup>(1)</sup>	4%	(1%)	0%
New OEM Programs with Visteon Content <sup>(1)</sup>	185	115	119
Top 3 Customers Sales <sup>(2)</sup>	43%	44%	32%
Battery Management System Sales <sup>(2)</sup>	11%	3%	2%
Sales to International OEMs in China <sup>(2)</sup>	10%	5%	4%
Non-Automotive Sales <sup>(2)</sup>	3%	5%	13%
Recoveries <sup>(2)</sup>	2%	5%	4%

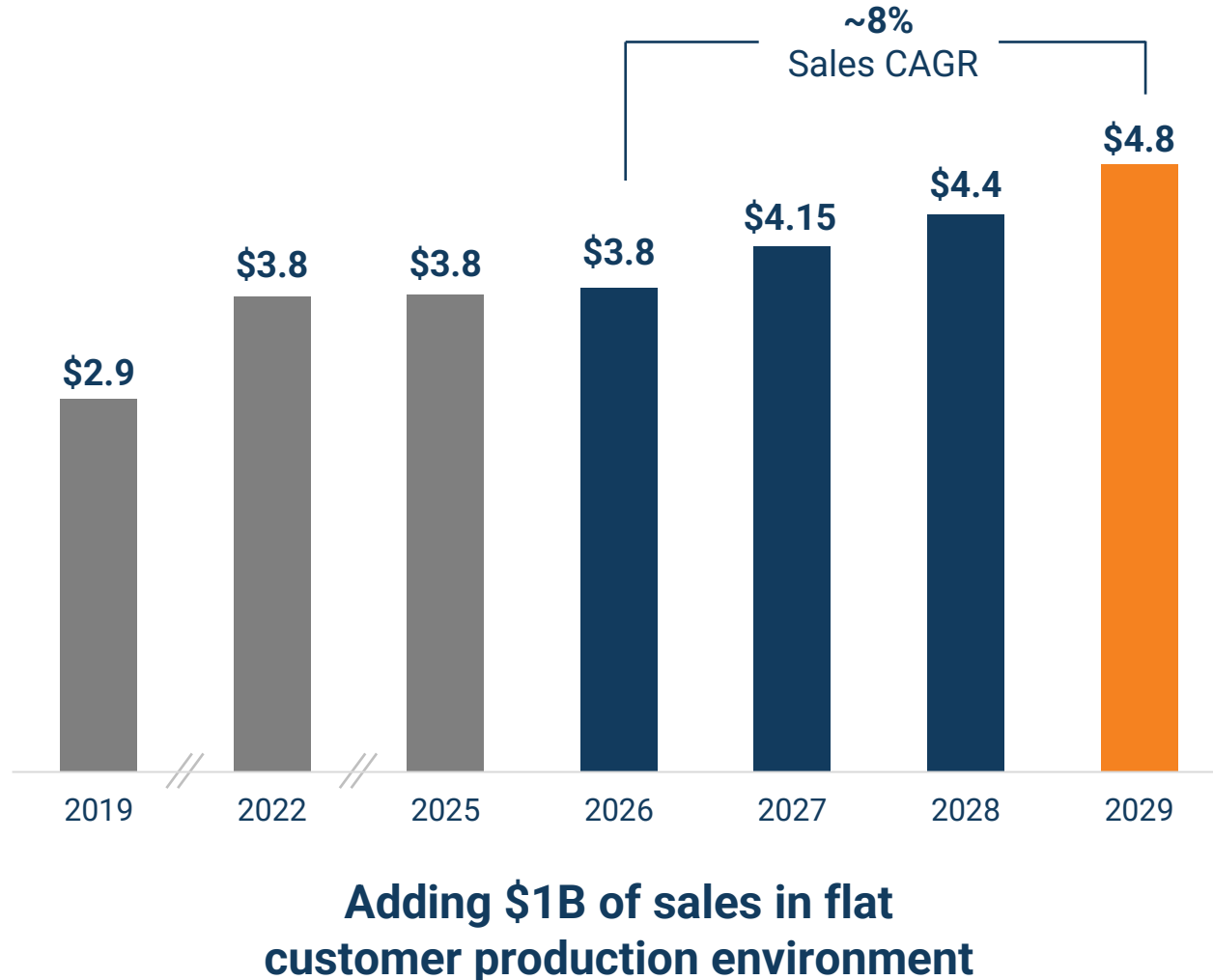
1) Reflects the four-year cumulative periods 2023-2026 and 2026-2029

2) As a % of total Visteon sales

# 2026-2029 Sales Targets: Laying Foundation for Sustainable Growth

Targeting \$4.8 billion of sales in 2029 driven by diversified growth algorithm

(Dollars in Billions)



Contribution to Sales  
2026 to 2029

## Key Growth Drivers

~\$310M

### Toyota Expansion

Significant market share gains with Toyota and Lexus across Cluster and Displays

~\$170M

### Other Targeted Growth OEMs

Content uplift from digitalization across high-volume Indian and Korean customers

~\$400M

### Domestic HPC Chinese OEMs

Return to growth in largest global automotive market driven by Geely, Chery, and SAIC

~\$480M

### Growth in Non-Automotive Markets

Growth in 2W and CV driven by large programs in India and Europe, as well as IoT sales into a few verticals

~(\$330M)

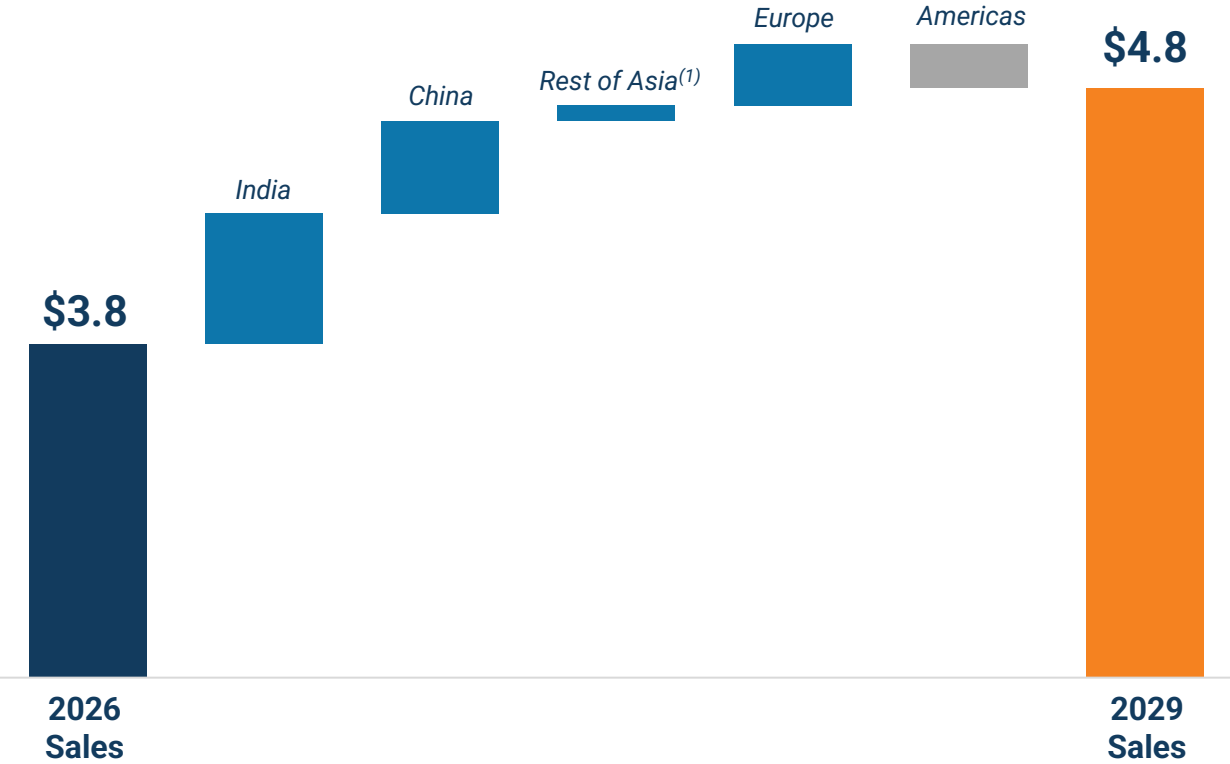
### Traditional Customers

Decline with Ford, GM, and Nissan driven by volumes and roll-offs, partially offset by EU OEMs and Eng. Services

# Sales Growth Driven by Asia and Europe

Growth by region mirroring Software-Defined Vehicle speed of adoption

(Dollars in Billions)



Shift in regional mix reflects a more balanced and growth-oriented portfolio

Contribution to Sales 2026 to 2029<sup>(1)</sup>

## Key Growth Drivers

- ~\$510M** **India Growth Engine**  
 Vehicle production and content growth with all major OEMs in addition to large 2W program ramps
- ~\$360M** **China Market Positioning**  
 SDV-enabling programs among premium and high-tech vehicle lines with growth driven by HPC launches
- ~\$240M** **European Digitalization**  
 Key digital cockpit programs across all vehicle segments driving cockpit domain controller and displays growth
- ~(\$170M)** **Americas Product Transition**  
 Discrete digital cockpit products rolling off, partially offset by ramp up of display programs and IoT sales

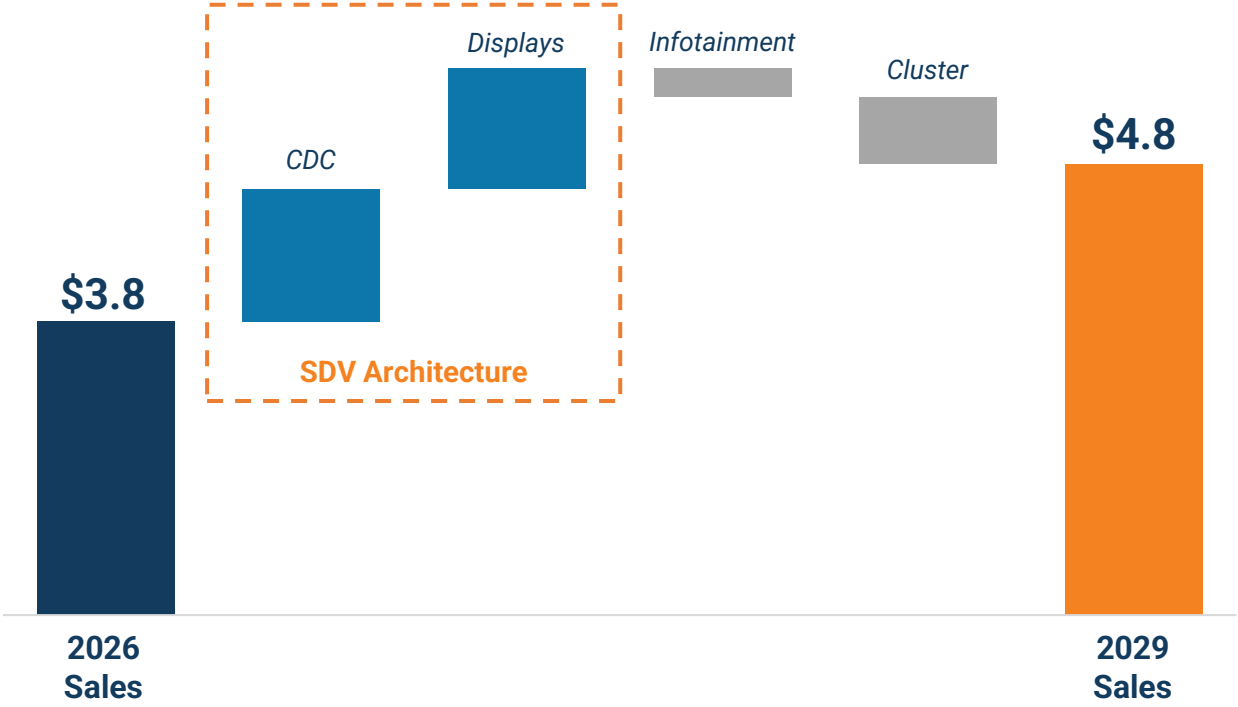
1) Rest of Asia adding ~\$60 Million of sales growth over the period

# Sales Growth Driven by Cockpit Domain Controllers and Displays



Growth by product line reflecting digitalization trend

(Dollars in Billions)



**CDC, displays, and clusters to exceed \$1B in sales in 2029**

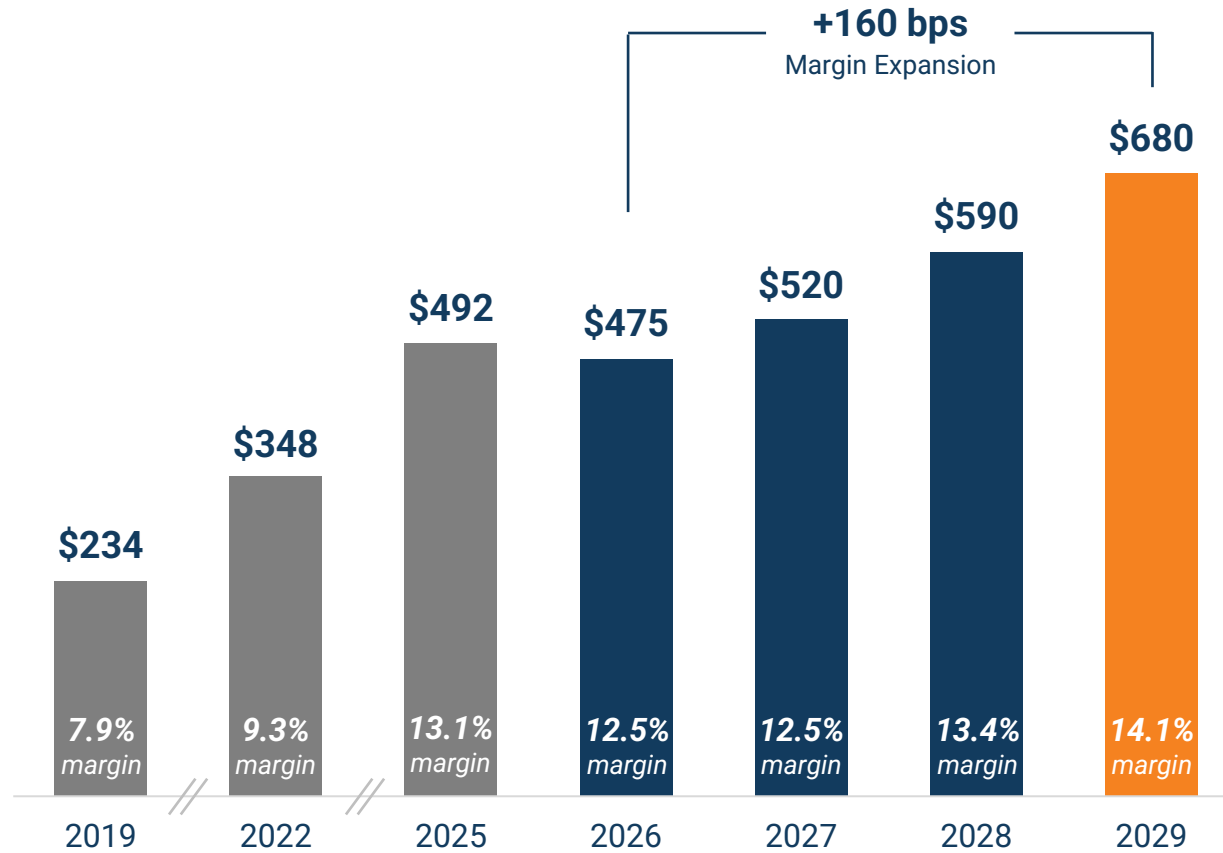
Contribution to Sales 2026 to 2029	Key Growth Drivers
~\$830M	<b>Cockpit Domain Controllers</b> Growth driven by launch with premium German OEM and HPC launches with domestic Chinese OEMs
~\$760M	<b>Displays</b> Strong pipeline of launches with Lexus, Mercedes, and Stellantis driving significant growth of displays products
~(\$630M)	<b>Discrete Products</b> Cluster and infotainment decline driven by roll-offs with Ford and GM, partially offset by Toyota and 2W launches

NOTE: Other adding ~\$40 Million of sales growth over the period

# 2026-2029 EBITDA Targets: Continued Margin Expansion

Strong operational focus and cost discipline resulting in 14.1% adjusted EBITDA margin in 2029

(Dollars in Millions)



**Driving ongoing margin expansion through scale, cost discipline, and operational performance**

## Margin Drivers



### Sales Growth

Benefiting from scale by leveraging manufacturing and engineering footprint



### Operational Efficiencies

Continued focus on end-to-end product costing initiatives to lower cost of materials



### Engineering and SG&A Efficiencies

Improving productivity through targeted investments, platform engineering, and enterprise-wide AI strategy



### Reinvesting in the Business

Continued investment in technology, talent, and capabilities to sustain competitive differentiation



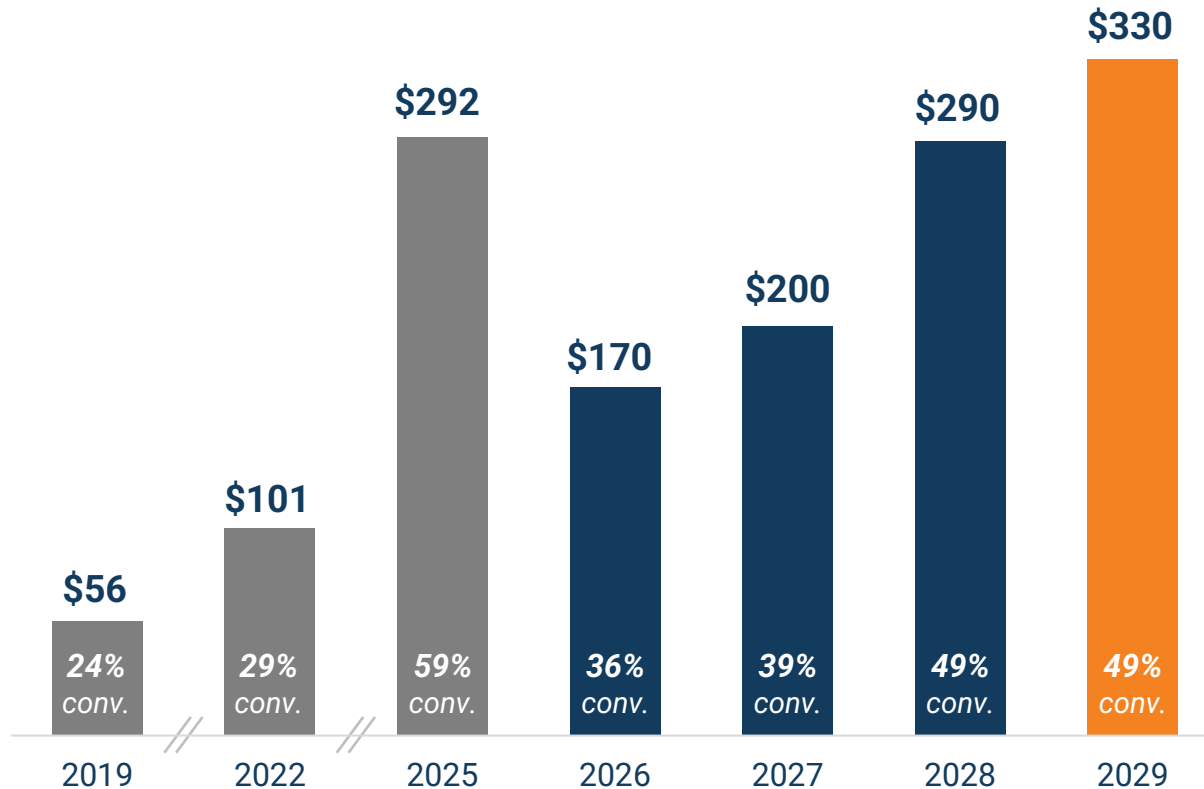
### Inflationary Headwinds

Cost inflation weighs on margin percentage progression before growth accelerates meaningfully

# 2026-2029 Adj. Free Cash Flow Target: Anticipating to Generate ~\$1B

Targeted conversion ratio of ~50% driven by consistent execution across the business

(Dollars in Millions)



**Capital efficient and asset-light business model supports robust cash conversion ratio**

## Adj. Free Cash Flow Drivers

**~\$1B**

2026-29 Cumulative Adj. Free Cash Flow



### EBITDA Expansion

Benefiting from ongoing scale and Adj. EBITDA expansion as the business returns to growth



### Working Capital Management

Disciplined working capital management partially offset by inventory resiliency plan and higher sales



### Focused Capital Expenditures

Ongoing investments to support growth and continuously increasing levels of vertical integration

# Capital Allocation Framework Update

*Maintain financial resilience, continue to invest for growth, and return meaningful capital to shareholders*



## Balance Sheet Strength

Maintain financial flexibility and strong balance sheet to mitigate business cycles



## Invest for Growth

Organic investments and selective bolt-on to support growth and enhance technology



## Shareholder Returns

Return meaningful cash to shareholders through share repurchases and ongoing dividend

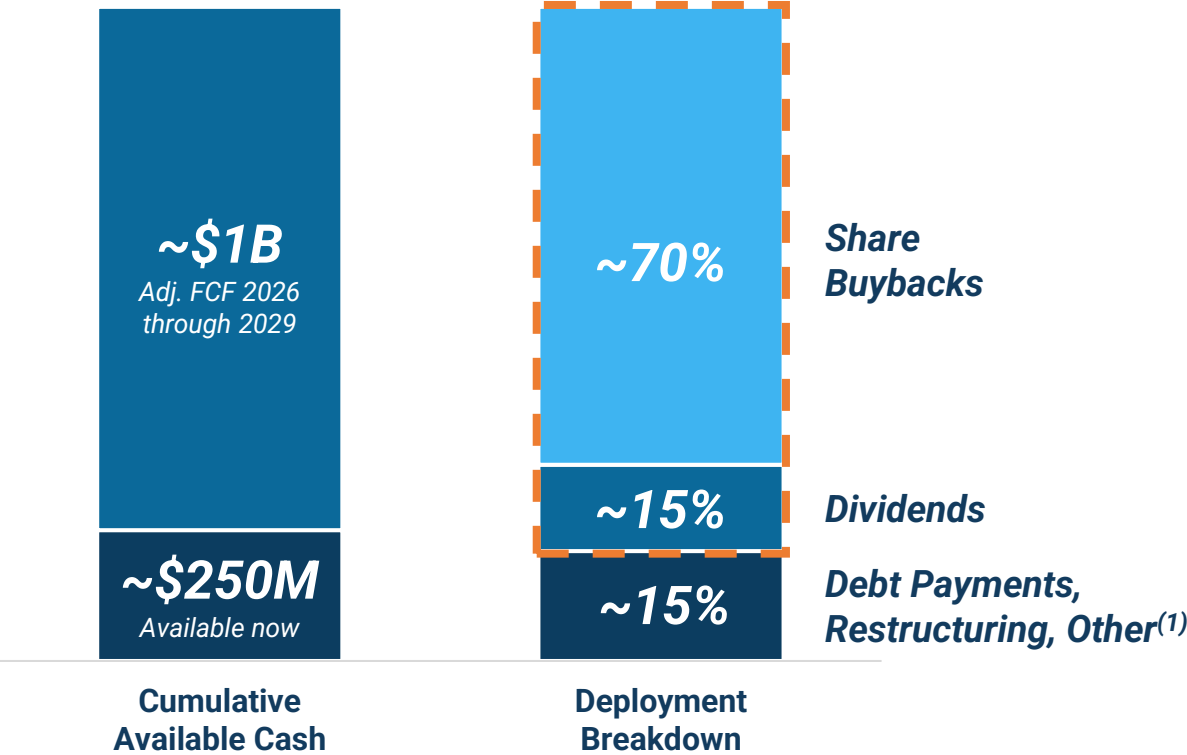
**Resilient and diversified business enables meaningful return of cash to shareholders**

# Capital Allocation: Targeting ~\$1B Return to Shareholders

Returning 85% of available cash to shareholders through share repurchases and ongoing dividends



## Capital Allocation: 2026 – 2029



### Deployment Rationale

-  **Minimum Cash Target**  
Maintaining appropriate liquidity for efficient business operations supporting global footprint

---

- ~\$850M** **Share Repurchases**  
Ongoing buyback program ensuring consistent capital returned to shareholders
- ~\$150M** **Ongoing Dividend**  
Commitment to return capital through a consistent dividend program

1) Other includes dividends distributed to non-controlling joint venture partners

# 2026 Share Repurchase Authorization



New share repurchase authorization supporting our capital allocation philosophy and demonstrating our commitment to create shareholder value

**\$800M<sup>(1)</sup>** Authorization for share repurchases until end of 2029

1) In addition to the \$44 million remaining under the prior \$300 million authorization as reported in Visteon's First Quarter 2026 Form 10-Q

# Why Invest in Visteon?

Diversified growth with continued margin expansion, cash flow generation and returns to shareholders



## Growth

---

- Digitalization at Global Scale
- Product Transition to Enable SDV
- Domestic Chinese OEMs
- Growth in Non-Automotive Markets

---

<b>HSD<sup>(1)</sup></b>	<b>\$4.8B</b>
Annual Sales Growth	2029 Sales Target

## Margin Expansion

---

- Sales Growth
- Operational Efficiencies
- Engineering / SG&A Efficiencies
- AI-Driven Efficiencies

---

<b>160 bps</b>	<b>14.1%</b>
Margin Expansion	2029 Adj. EBITDA Margin Target

## Capital Allocation

---

- Organic Investments
- Programmatic Share Repurchases
- Modest Growth in Quarterly Dividend
- Selective Bolt-On M&A

---

<b>~\$1B</b>	<b>~\$1B</b>
Cumulative Adj. FCF 2026 - 2029	Available for Shareholder Returns

1) High Single Digits

NOTE: Financial projections assume no change to current tariffs, that USMCA renegotiation does not add additional cost, and that most future component cost increases are shared with customers



# Q&A



# Appendix

# Use of Non-GAAP Financial Information



- Because not all companies use identical calculations, Adjusted Gross Margin, Adjusted SG&A, Adjusted EBITDA, Adjusted Net Income, Adjusted EPS, Free Cash Flow and Adjusted Free Cash Flow used throughout this presentation may not be comparable to other similarly titled measures of other companies.
- In order to provide the forward-looking non-GAAP financial measures, the Company provides reconciliations to the most directly comparable GAAP financial measures on the subsequent slides. The provision of these comparable GAAP financial measures is not intended to indicate that the Company is explicitly or implicitly providing projections on those GAAP financial measures, and actual results for such measures are likely to vary from those presented. The reconciliations include all information reasonably available to the Company at the date of this press release and the adjustments that management can reasonably predict.

# Reconciliation of Non-GAAP Financial Information



## Adjusted EBITDA

The Company defines Adjusted EBITDA as net income / (loss) attributable to the Company adjusted to eliminate the impact of depreciation and amortization, restructuring and impairment expense, net interest expense, equity in net (income) / loss of non-consolidated affiliates, provision for (benefit from) income taxes, net income / (loss) attributable to non-controlling interests, non-cash stock-based compensation expense, and other gains and losses not reflective of the Company's ongoing operations.

(Dollars in millions)	Full Year							FY 2026 Guidance Midpoint	FY 2029 Target Midpoint
	2019	2020	2021	2022	2023	2024	2025		
<b>Net income / (loss) attributable to Visteon*</b>	<b>\$70</b>	<b>(\$56)</b>	<b>\$41</b>	<b>\$124</b>	<b>\$568</b>	<b>\$296</b>	<b>\$201</b>	<b>\$190</b>	<b>\$345</b>
Depreciation and amortization	100	104	108	108	104	96	109	120	120
Restructuring and impairment, net	4	76	14	14	5	32	8	25	5
Provision for (benefit from) income taxes*	24	28	31	45	(330)	(8)	125	90	140
Non-cash, stock-based compensation expense	17	18	18	26	34	41	45	50	60
Interest (income) expense, net	9	11	8	10	7	(2)	(9)	(5)	—
Net income (loss) attributable to non-controlling interests	11	8	9	6	19	10	12	10	15
Equity in net loss (income) of non-consolidated affiliates	(6)	(6)	(6)	1	10	3	(8)	(10)	(10)
Other, net	5	9	5	14	17	6	9	5	5
<b>Subtotal</b>	<b>\$164</b>	<b>\$248</b>	<b>\$187</b>	<b>\$224</b>	<b>(\$134)</b>	<b>\$178</b>	<b>\$291</b>	<b>\$285</b>	<b>\$335</b>
<b>Adjusted EBITDA</b>	<b>\$234</b>	<b>\$192</b>	<b>\$228</b>	<b>\$348</b>	<b>\$434</b>	<b>\$474</b>	<b>\$492</b>	<b>\$475</b>	<b>\$680</b>

\*Amounts shown reflect the change in accounting principle related to the method for assessing the realizability of U.S. deferred tax assets described in the Company's 2025 Form 10-K.

# Reconciliation of Non-GAAP Financial Information (cont'd)



## Free Cash Flow and Adjusted Free Cash Flow

- The Company defines Free Cash Flow as cash flow from (for) operating activities less capital expenditures.
- The Company defines Adjusted Free Cash Flow as cash flow from (for) operating activities less capital expenditures, as further adjusted for restructuring-related payments.

(Dollars in millions)	Full Year							FY 2026 Guidance Midpoint	FY 2029 Target Midpoint
	2019	2020	2021	2022	2023	2024	2025		
<b>Cash flow from (for) operating activities</b>	<b>\$183</b>	<b>\$168</b>	<b>\$58</b>	<b>\$167</b>	<b>\$267</b>	<b>\$427</b>	<b>\$410</b>	<b>\$300</b>	<b>\$485</b>
Less: Capital expenditures, including intangibles	(142)	(104)	(70)	(81)	(125)	(137)	(133)	(150)	(160)
<b>Free cash flow</b>	<b>\$41</b>	<b>\$64</b>	<b>(\$12)</b>	<b>\$86</b>	<b>\$142</b>	<b>\$290</b>	<b>\$277</b>	<b>\$150</b>	<b>\$325</b>
Exclude: Restructuring-related payments	15	32	34	15	8	10	15	20	5
<b>Adjusted free cash flow</b>	<b>\$56</b>	<b>\$96</b>	<b>\$22</b>	<b>\$101</b>	<b>\$150</b>	<b>\$300</b>	<b>\$292</b>	<b>\$170</b>	<b>\$330</b>

# Reconciliation of Non-GAAP Financial Information (cont'd)



## Adjusted EBITDA Build-up

(Dollars in millions)

	Full Year						
	2019	2020	2021	2022	2023	2024	2025
Sales	\$2,945	\$2,548	\$2,773	\$3,756	\$3,954	\$3,866	\$3,768
Gross margin	\$324	\$245	\$254	\$368	\$487	\$531	\$532
Intangibles amortization	4	2	1	1	1	1	4
Stock-based compensation expense	3	4	4	10	14	17	18
Other	3	3	3	12	3	2	—
<b>Adjusted gross margin</b>	<b>\$334</b>	<b>\$254</b>	<b>\$262</b>	<b>\$391</b>	<b>\$505</b>	<b>\$551</b>	<b>\$554</b>
<i>% of sales</i>	<i>11.3%</i>	<i>10.0%</i>	<i>9.4%</i>	<i>10.4%</i>	<i>12.8%</i>	<i>14.3%</i>	<i>14.7%</i>
SG&A	(\$221)	(\$193)	(\$175)	(\$188)	(\$207)	(\$207)	(\$202)
Intangibles amortization	10	10	10	11	9	3	3
Stock-based compensation expense	14	14	14	16	20	24	27
Other	1	1	2	2	2	1	—
<b>Adjusted SG&amp;A</b>	<b>(\$196)</b>	<b>(\$168)</b>	<b>(\$149)</b>	<b>(\$159)</b>	<b>(\$176)</b>	<b>(\$179)</b>	<b>(\$172)</b>
Adjusted EBITDA							
Adjusted gross margin	\$334	\$254	\$262	\$391	\$505	\$551	\$554
Adjusted SG&A	(196)	(168)	(149)	(159)	(176)	(179)	(172)
D&A	86	92	97	96	94	92	102
Other income, net	10	14	18	20	11	10	8
<b>Adjusted EBITDA</b>	<b>\$234</b>	<b>\$192</b>	<b>\$228</b>	<b>\$348</b>	<b>\$434</b>	<b>\$474</b>	<b>\$492</b>
<i>% of sales</i>	<i>7.9%</i>	<i>7.5%</i>	<i>8.2%</i>	<i>9.3%</i>	<i>11.0%</i>	<i>12.3%</i>	<i>13.1%</i>
Equity income (loss) in affiliates	\$6	\$6	\$6	(\$1)	(\$10)	(\$3)	\$8
Noncontrolling interests	(\$11)	(\$8)	(\$9)	(\$6)	(\$19)	(\$10)	(\$12)