



NEWS RELEASE

Digicel Solves Caribbean Wireless Challenge with ADTRAN ProCloudSM

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Island travelers now have world class Wi-Fi service as part of an exceptional Caribbean experience

HUNTSVILLE, Ala.--(BUSINESS WIRE)--Feb. 11, 2015-- **ADTRAN[®], Inc.**, (NASDAQ:ADTN), today announced that Digicel, a leading global telecommunications solution and service provider, has selected ADTRAN as a strategic partner to deliver high-performance wireless networks throughout complex environments in the Caribbean using ADTRAN **ProCloudSM** service. Its first deployment is at the Blue Horizons Garden Resort in Grenada, where IT maintenance activities are being offloaded to Digicel for seamless wireless service throughout the property.

“Having a cloud-managed Wi-Fi service means our IT staff can outsource wireless network maintenance, monitoring and management, freeing them up to address other IT concerns should they arise. While our guests enjoy reliable Wi-Fi access, we can focus on providing them with elite customer service and an exceptional Caribbean experience,” said Arnold Hopkin, owner and manager of the Blue Horizons Garden Resort.

Visitors to the Blue Horizons Garden Resort expect the same Wi-Fi experience on vacation as they do at home or work. They want to stream content and have 24/7 on-demand bandwidth access to watch movies, upload photos and video chat with friends and family. However, the remote nature of the Caribbean islands can make network management challenging. One of those challenges was securing a single carrier that could reach all access points throughout the entire resort. The resort was concerned that a disjointed network could result in spotty coverage, extra man hours and less time devoted to other guests' IT issues.

ADTRAN ProCloud allows Digicel to quickly address these concerns for the resort staff. The cloud-managed wireless



service unifies network elements onto one centrally-managed platform to simplify the delivery and management of Wi-Fi. Additional **mesh networking** capabilities extend wireless coverage indoors and outdoors where running cabling is difficult, impossible or costly.

“ADTRAN ProCloud simplifies our ability to optimize Wi-Fi networks. Instead of spending countless hours individually managing vendors and infrastructure, we can focus on improving network efficiency and performance to deliver a better experience for the end-user,” said Justin Boylan, business solutions sales manager for Digicel Grenada. “ADTRAN offers expert support and training, which further extends the value of the solution and provides us with the confidence to expand our managed services portfolio to more clients and new markets.”

“With ADTRAN ProCloud, Digicel is able to simplify the deployment of scalable, bandwidth-rich wireless service to virtually any business, anywhere,” said Todd Lattanzi, director of product management for ADTRAN. “From the smallest ‘mom and pop’ shop to the largest island resort, ProCloud makes it easier to address wireless networking needs.”

About Digicel

Digicel Group Limited is a leading global telecommunications provider with operations in 33 markets in the Caribbean, Central America and Asia Pacific. After 13 years of operation, total investment to date stands at over US\$5 billion worldwide. The company is renowned for delivering best value, best service and best network.

Digicel runs a host of community-based initiatives across its markets and has set up Digicel Foundations in Jamaica, Haiti, Papua New Guinea and Trinidad and Tobago which focus on educational, cultural and social development programmes.

Digicel is the lead sponsor of Caribbean, Central American and Pacific sports teams and individuals including the world’s fastest man, Usain Bolt and Special Olympics teams throughout these regions. Digicel also sponsors the West Indies cricket team.

Visit www.digicelgroup.com for more information.

About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment. ADTRAN’s products enable voice, data, video and Internet communications across a variety of network infrastructures. ADTRAN solutions are currently in use by service providers, private enterprises, government organizations, and millions of individual users worldwide. For more information, please visit www.adtran.com.

Source: ADTRAN, Inc.

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