



NEWS RELEASE

## ADTRAN's Turnkey Network Design Services Cut Deployment Time in Half

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CAF I and CAF II fund recipients turn to ADTRAN for its unmatched domain expertise to augment internal teams

HUNTSVILLE, Ala.--(BUSINESS WIRE)--Sep. 7, 2016-- **ADTRAN®**, Inc. (NASDAQ: ADTN), a leading provider of next-generation open networking solutions, today announced that its turnkey Network Design Services program has enabled its national and regional service provider customers to reduce deployment times by up to 50% as they race to deliver broadband services to rural America and meet the deployment deadlines associated with the Connect America Fund (CAF) I and II deadlines. The appeal of ADTRAN's Network Design Services is based on the company's deep domain expertise with every type of network, infrastructure and service portfolio used within the access network. This expertise has made ADTRAN the most trusted partner for CAF recipients as they look to ADTRAN to help design, configure and build out their access network services.

"One of the biggest challenges service providers face when scaling residential services is the time and resources associated with planning, pre-provisioning and deploying new equipment," said Rick Schansman, ADTRAN's senior vice president, Global Services and Support. "At ADTRAN, we're committed to helping our customers maximize the CAF programs to best serve their broadband subscriber base by fully leveraging this opportunity to expand the range and reach of their services to ensure that everyone has the access they need when they need it."

CAF was created by the FCC to accelerate broadband build-outs to the approximately 23 million Americans who lack access to infrastructure capable of providing a minimum of 10/1 Mbps fixed broadband speeds. The intent of this federal program is to expand the benefits of high-speed Internet to millions of consumers in every part of the country, enabling them to fully participate in the globally connected marketplace as part of their daily lives. ADTRAN

is the leading broadband solutions partner for the majority of the service providers that are participating in CAF II funding programs.

ADTRAN's Network Design Services program enables service providers to outsource the entire broadband build to a highly-trained group of network design engineers. As part of this program, ADTRAN's team conducts an inventory of network assets and infrastructure topology, develops a comprehensive site plan, tests interoperability and systems and will design a network upgrade path that maximizes broadband services capabilities to meet funding requirements and make the best use of existing network assets. As every network is unique, ADTRAN's experience with both access networks and the technologies required to deliver services over any infrastructure, to any type of subscriber, makes the company uniquely qualified to help each carrier build the best network possible.

## About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment. ADTRAN's products enable voice, data, video and Internet communications across a variety of network infrastructures. ADTRAN solutions are currently in use by service providers, private enterprises, government organizations, and millions of individual users worldwide. For more information, please visit [www.adtran.com](http://www.adtran.com).

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