



NEWS RELEASE

# ADTRAN and Comptel Unlock Network Access and Simplify OSS Integration for Broadband Service Providers

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Comptel's FlowOne Fulfillment provisions high-impact broadband services from ADTRAN's market-leading broadband access solutions in any multi-vendor network

SYDNEY--(BUSINESS WIRE)--Oct. 14, 2015-- **ADTRAN®**, Inc., (NASDAQ:ADTN), today announced it is collaborating with Comptel Corporation to accelerate the time-to-market for broadband providers. The first result of this collaboration is a turnkey integration solution that creates an unified management architecture for multi-vendor FTTx solutions. Carriers and retail service providers can now adopt a Service Orchestration architecture capable of decoupling customer premise equipment and central office access vendor lock-in via automated FlowOne Fulfillment. Broadband providers not only realize the benefit of a streamlined, multi-vendor network access infrastructure, but can easily expand their service footprint and rapidly deploy Gigabit, Ethernet, VDSL2, G.fast, GPON and other highly desirable services to residential and business customers.

"Unlike others, Comptel aims to help service providers to build a unified vendor and technology agnostic service orchestration solution, which supports any sales channel and enables smooth migration from traditional to cloud infrastructures. Together with ADTRAN we significantly speed-up the introduction of a modern service delivery platform for broadband service providers," comments Jussi Wäre, vice president, ANZ & Alliances APAC for Comptel.

"The two companies have been working together to integrate key northbound interfaces from ADTRAN's family of FTTx solutions into Comptel's FlowOne Fulfillment. Comptel's FlowOne Fulfillment platform can now manage



ADTRAN's entire broadband portfolio through its established network OSS system," said Greg Hankinson, regional vice president for Australia, ADTRAN.

## About Comptel Corporation

Life is digital moments. Comptel perfects these by transforming how you serve, meet and respond to the needs of "Generation Cloud" customers. Our solutions allow you to innovate rich communications services instantly, master the orchestration of service and order flows, capture data-in-motion and refine your decision-making. We apply intelligence to reduce friction in your business. Comptel has enabled the delivery of digital and communications services to more than 1 billion people. Every day, we care for more than 20% of all mobile usage data. Nearly 300 service providers across 90 countries have trusted us to perfect customers' digital moments. For more information, visit [www.comptel.com](http://www.comptel.com).

## About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment. ADTRAN's products enable voice, data, video and Internet communications across a variety of network infrastructures. ADTRAN solutions are currently in use by service providers, private enterprises, government organizations, and millions of individual users worldwide. For more information, please visit [www.adtran.com](http://www.adtran.com).

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