



NEWS RELEASE

ADTRAN Turns the Page for Millennial Students at Edward Waters College

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ProCloud Plus managed services create a scalable networking solution for eLearning while offloading management of the wired and wireless networks

HUNTSVILLE, Ala.--(BUSINESS WIRE)--Oct. 5, 2016-- **ADTRAN®**, Inc., (NASDAQ:ADTN) a leading provider of next-generation open networking solutions, today announced it created an advanced digital learning environment for Edward Waters College, a private college located in Jacksonville, Fla. The college is utilizing **ProCloud Plus** managed services for its wired and wireless networks in order to offload management and more easily provide high-speed broadband connectivity throughout the campus' 31 buildings and grounds. ProCloud Plus provides a solid foundation to support a high percentage of students using eBooks in classes, as well as advanced eLearning tools. The system affords the nearly 1,200 students, faculty and staff the opportunity to bring their own device (BYOD) while providing the IT staff a fully secure, managed environment. ADTRAN's ProCloud Plus managed service empowers Edward Waters College to provide instructors with the infrastructure to deliver the modern, digital learning experience required to position today's millennials for success.

"Prior to ADTRAN, we managed our network in-house and soon found we could not handle the daily demand we experienced because of the growing amount of devices and traffic on our network. What ADTRAN brought to the table was exciting, as we are able to provide 24/7, 365 day coverage everywhere on campus, outsource our network monitoring and have our IT team focus on managing our hardware, all while reducing our costs significantly," said Randolph Mitchell, VP business and finance, Edward Waters College. "None of the other vendors could provide the impressive services ADTRAN had that have served all of our networking and bandwidth needs while scaling services when necessary."



Scalability for a higher education institution is vitally important, as colleges and universities must deal with fluctuating bandwidth needs caused by students, faculty and staff bringing multiple devices with them to campus. Smartphones, tablets, laptops and even gaming consoles can quickly strain network infrastructure and become unwieldy for IT staff to manage. Edward Waters College addressed its campus connectivity issues by installing new Ethernet switches and wireless access points throughout the campus to provide the required coverage for reliable access to the network. ADTRAN's ProCloud Plus managed service ensures network continuity while also providing alert monitoring, full system management and a 24-hour help desk that users call should an issue arise. The solution eliminates the IT staff's burden of managing the wired and wireless networks, allowing them to focus on the core learning experience.

"Providing the required resources to fuel the modern classroom networking environment is a real challenge for college IT departments. Scalability and the power to manage your network in real-time is critical to students' success throughout the campus," said Todd Lattanzi, director, cloud services portfolio, ADTRAN. "ProCloud Plus brings a secure, reliable managed infrastructure to IT departments and offers instructors the backbone required to immerse millennials in a digital learning environment."

About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment. ADTRAN's products enable voice, data, video and Internet communications across a variety of network infrastructures. ADTRAN solutions are currently in use by service providers, private enterprises, government organizations, and millions of individual users worldwide. For more information, please visit www.adtran.com.

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