



NEWS RELEASE

## ADTRAN NetVanta VoIP Switch Portfolio Achieves ShoreTel Innovation Network Certification

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Integration of industry's best VoIP switch and market leading phone system simplifies voice deployments with superior quality and renowned reliability

HUNTSVILLE, Ala.--(BUSINESS WIRE)--Apr. 28, 2015-- **ADTRAN®**, Inc., (NASDAQ:ADTN), today announced it has received ShoreTel Innovation Network interoperability certification for the ADTRAN NetVanta® switch portfolio. ADTRAN is the only partner in the Innovation Network to have a complete, **end-to-end solution set** certified to support requirements from point of demarcation with enterprise session border controllers (eSBCs) all the way to the LAN with Ethernet switches. The integration of ADTRAN solution sets and ShoreTel's phone system provides Value Added Resellers (VARs), managed service providers (MSPs) and carriers streamlined access to a robust, high-quality Voice over IP (VoIP) solution portfolio that offers advanced ease-of-use and reliability for any enterprise or business networking environment.

"The ShoreTel Innovation Network guarantees our partners seamless interoperability and cutting-edge capabilities as they build and deploy hardware, software and services," said Chad Horton, manager of innovation and network services at ShoreTel. "It's exciting to add another market-leading ADTRAN solution to our Innovation Network. These additions allow partners to access best-in-class technology that is easy to manage and meets our high standards for customer satisfaction."

The ADTRAN portfolio of Ethernet switches leads the industry in advanced voice fidelity, reliability and usability during installation and management activities. Traditional switch vendors are building products without focusing on the demanding application needs of VoIP. In contrast, ADTRAN is maintaining a sharp focus on voice quality to

provide a stronger foundation for VoIP business communications. With ADTRAN switches, resellers and service providers are able to gain better control of the network, accelerate deployments, optimize customer experiences and avoid issues like dropped calls or inconsistent voice quality. The interoperability certification ensures that ADTRAN and ShoreTel solutions will provide seamless quoting, deployment and management processes for partners, in addition to offering proven reliability. All of these benefits enable partners to realize revenue faster and increase end-customer satisfaction.

“ADTRAN remains the worldwide leader in IP business gateways and has consistently expanded the industry’s best VoIP switch portfolio. By combining our solution set with ShoreTel’s business UC platform, we are empowering the market with the best tools to deliver high-quality voice services while simplifying infrastructure and streamlining deployments. The pre-integrated solution reduces costs of VoIP rollouts and improves margins, allowing VARs, MSPs and carriers to focus on maintaining a competitive edge in the market,” said Todd Lattanzi, director of product management for ADTRAN’s Enterprise Networks Division.

To learn more about the ADTRAN NetVanta switch portfolio and its certification in the ShoreTel Innovation Network, visit the company at Booth #22 at the ShoreTel One Champion Partner Conference in Orlando, Fla., April 29 - May 1, 2015.

## About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment. ADTRAN’s products enable voice, data, video and Internet communications across a variety of network infrastructures. ADTRAN solutions are currently in use by service providers, private enterprises, government organizations, and millions of individual users worldwide. For more information, please visit [www.adtran.com](http://www.adtran.com).

Source: ADTRAN, Inc.

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