



NEWS RELEASE

ADTRAN Connects with Schools to Help Drive Digital Education Initiative

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ADTRAN delivers comprehensive network infrastructure portfolio to provide schools nationwide with flexible deployment options as they look to create a dynamic learning environment

HUNTSVILLE, Ala.--(BUSINESS WIRE)--Mar. 30, 2015-- **ADTRAN®, Inc.** (NASDAQ:ADTN), a leading provider of next-generation networking solutions, today announced its vision for the connected classroom that will allow students to compete more effectively in today's data-driven economy. With a **national program** that touches public, private, charter, parochial and higher education institutions, ADTRAN is developing a growing presence at the state and local level with multiple state and consortium purchasing vehicles – the latest being the **Texas** Department of Information Resources (DIR) contract. Through all these programs, ADTRAN is bringing education networks together with solutions that enable schools, administrators, teachers and students to connect, communicate and learn in ways they have never done before.

Technology is creating a paradigm shift in today's classroom. As the country moves from an industrial to digital-based economic society, schools and teachers are adjusting their curriculums to better prepare students for careers in a globally connected economy. Tablets aren't merely replacing books, paper and pens. They are fundamentally changing the way teachers and students interact. When students aren't encumbered by slow bandwidth or outdated Wi-Fi networks, the possibility for more spontaneous, thoughtful learning emerges.

"ADTRAN has been a catalyst to affect change in our schools. Technology is an integral part of our curriculum and empowers the teachers and staff to engage with students in a much more dynamic fashion. ADTRAN is enabling us to create an environment where students are inspired to learn and we know they will be well prepared for careers

in a technology driven world,” said Matt Massey, superintendent of Madison County School District, Alabama.

ADTRAN is driving this trend in school districts across the country with Fiber-to-the-Home (FTTH) solutions that enable Gigabit connectivity to the schools and cloud wireless solutions that empower students and teachers with mobile access to applications and teaching resources. Through its **Enabling Communities, Connecting Lives** program, ADTRAN is helping service providers deliver Gigabit broadband services that provide the ultra-fast connectivity that makes collaboration, media-rich learning and online video instruction a standard part of the education experience. Classroom connectivity based on ADTRAN’s flexible **Bluesocket Wi-Fi**, ProCloud service and NetVanta-powered network infrastructure is also helping teachers create a more engaged classroom environment with online learning tools and testing assessments.

These new technologies are transforming education from a structured environment to an individual learning experience. A survey from the Center for Digital Education stated that personalized learning is the ultimate goal of digital content strategies, and was one of the top education priorities during the 2013-2014 school year. Students will no longer be forced to learn in parallel with their classmates – a model that resulted in 80% of students graduating from high school and less than a third receiving a college degree. Instead students can now learn at their own pace and advance when they have achieved full competency--key factors for creating a passion for learning.

“At ADTRAN, our goal is to provide the technology to enable a fully connected world. In the classroom, this means the power to communicate is available to everyone, everywhere and at any time. The impact of a ubiquitous communication network for America’s education system provides us with the vision to develop dynamic solutions that allow both teachers and students the opportunity to reach their fullest potential,” said Gary Bolton, vice president of global marketing at ADTRAN. “We are committed to bringing the world together and providing today’s students with the skill set they need to be successful in today’s economy.”

Additional educator and administrator testimonials:

- “ADTRAN has helped us deploy technology to our students and staff that would otherwise not be possible. We highly recommend ADTRAN products to other school systems.”
Ray Sedge, director of technology, Aubrey Independent School District, Texas
- “The 1:1 iPad program, which would not have been possible without Bluesocket vWLAN and the support we have received from ADTRAN, has made a huge impact on the level of education that we are able to provide to each student that walks through our doors.”
Dr. Steve Johnston, director of academic technology and innovation, Bishop Riordan High School, California

- “I recommend ADTRAN because the product is rock solid, and we have never had any voice downtime. It is a great product that provides us with excellent return on our investment.”
Steve Hope, director of IT, Mountain View-Los Altos Union High School District, California
- “We believe ADTRAN’s continued commitment to product excellence will drive them to provide quality products that will exceed both our wants and our needs.”
Stephen Putman, director of information technology services, University of North Alabama.
- “Vendor support is by far the most important feature of a solution. I don’t know any other vendors that sell a product and automatically offer training on it. ADTRAN prepares you with proactive education. In just one session, you are equipped with the expertise to ensure your network continues to run efficiently.”
Randy McLeod, technical services coordinator, Pittsfield Public Schools, Massachusetts

ADTRAN’s **Enabling Communities, Connecting Lives** program showcases how innovative communication technologies are being used in communities across the country to support economic growth and development. Education plays a central role in this movement. ADTRAN’s world-class Gigabit broadband, Wi-Fi, switching and Cloud service offerings are empowering administrators, teachers and students to create a dynamic learning environment that fosters a passion for learning.

For more information on ADTRAN educational and public sector solutions and state programs, please visit www.adtran.com/sled.

About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment. ADTRAN’s products enable voice, data, video and Internet communications across a variety of network infrastructures. ADTRAN solutions are currently in use by service providers, private enterprises, government organizations, and millions of individual users worldwide. For more information, please visit www.adtran.com.

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