



To Our Shareholders:

June 15, 2023

124 Years—Strong & Stable

I am pleased to report that we had a solid start to the year, with net income for the first quarter totaling \$126.5 million, or \$1.45 per share. Pre-provision net revenue, or PPNR*, totaled \$167.0 million.

Despite the challenges in our industry after bank failures in the first part of the year, we continue to operate with strong liquidity, solid capital and a stable, seasoned deposit base that is well-diversified among consumer, commercial and wealth clients. At the end of the first quarter, we had approximately \$20 billion in internal and external sources of funds, of which we were using less than \$4 billion.

We are pleased with deposit growth in the first quarter of 2023, though the rate hikes coupled with the banking environment and promotional CD pricing resulted in a deposit remix to higher cost of deposits. Our portfolio is diversified among consumer, commercial and small business and wealth. Uninsured deposits, adjusted for fully collateralized deposits, were 36% at the end of March and we continue to offer many ways for clients to further insure their funds above FDIC limits.

Loan growth was steady in the first quarter, with growth across the footprint and lines of business. Our net interest margin remained strong at 3.55%. A shift in the mix of earnings assets led to a 33 basis point improvement, offset by the impact of deposit remix (-35 bps) and higher short-term borrowing costs (-11 bps). Our efficiency ratio was impacted by continued rate hikes, but we ended the quarter at 53.76% and plan to maintain our goal of having an efficiency ratio at or below 55%. We finished the quarter with a strong allowance for credit losses at 1.46%.

Company Increases Quarterly Dividend 11%, Renews Share Repurchase Authorization

In January, the company announced that the Board of Directors approved an increase of \$0.03, or 11%, on the quarterly dividend payment, which brought the payment to \$0.30 per common share held. We are very proud to have paid an uninterrupted quarterly dividend since 1967 and are delighted we could increase this payment to you, our shareholders. Additionally, the Board of Directors authorized a stock buyback program, in which the company may, from time to time, purchase up to 4,297,000 share of its outstanding stock. For more information on this update, see the news release on the website [here](#).

Continuing Momentum

As a 124 year-old company, we've weathered countless economic ups and downs, but there is a reason we've been voted as one of American's strongest and safest banks for 124 quarters in a row. We have strong liquidity, capital and diverse client base and a strong, industry-leading reserve. We will continue to earn your confidence in our organization.

Have a happy and safe summer,


John M. Hairston
President & CEO



To learn more about your company's performance, visit investors.hancockwhitney.com.



San Antonio Financial Center Opens

Hancock Whitney has opened the doors on a new financial center in San Antonio, TX. We are excited to offer a wide range of financial services to the residents of San Antonio and the surrounding areas, including personal, small business and commercial banking.

* To better understand and explain our improving operating leverage and performance, management uses certain non-GAAP metrics and we refer to them in this letter. For information on reconciling non-GAAP numbers to GAAP numbers, please see our earnings release dated April 18, 2023. Certain of the statements or information included in this letter may constitute forward-looking statements. Hancock Whitney undertakes no obligation to update or revise forward-looking statements and cautions you not to place undue reliance on such forward-looking statements.