2019 First Quarter Results

Ended March 31, 2019

May 20, 2019

Cautionary Statement Regarding Forward-Looking Statements

This presentation may contain forward-looking statements (including within the meaning of the Private Securities Litigation Reform Act of 1995) concerning International Game Technology PLC and its consolidated subsidiaries (the "Company") and other matters. These statements may discuss goals, intentions, and expectations as to future plans, trends, events, dividends, results of operations, or financial condition, or otherwise, based on current beliefs of the management of the Company as well as assumptions made by, and information currently available to, such management. Forward-looking statements may be accompanied by words such as "aim," "anticipate," "believe," "plan," "could," "would," "should," "shall", "continue," "estimate," "expect," "forecast," "future," "guidance," "intend," "may," "will," "possible," "potential," "predict," "project" or the negative or other variations of them. These forward-looking statements speak only as of the date on which such statements are made and are subject to various risks and uncertainties, many of which are outside the Company's control. Should one or more of these risks or uncertainties materialize, or should any of the underlying assumptions prove incorrect, actual results may differ materially from those predicted in the forward-looking statements and from past results, performance, or achievements. Therefore, you should not place undue reliance on such statements. Factors that could cause actual results to differ materially from those in the forward-looking statements include (but are not limited to) the factors and risks described in the Company's annual report on Form 20-F for the financial year ended December 31, 2018 and other documents filed from time to time with the SEC, which are available on the SEC's website at www.sec.gov and on the investor relations section of the Company's website at www.IGT.com. Except as required under applicable law, the Company does not assume any obligation to update these forward-looking statements. You should carefully consider these factors and other risks and uncertainties that affect the Company's business. All forward-looking statements contained in this presentation are qualified in their entirety by this cautionary statement.

Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures, including adjusted EBITDA, adjusted operating income, adjusted diluted EPS, and free cash flow. Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included in the appendix to this presentation.

Comparability of Results

All figures presented in this presentation are prepared under U.S. GAAP, unless noted otherwise.

Adjusted figures exclude the impact of items such as purchase accounting, impairment charges, restructuring expense, foreign exchange, and certain one-time, primarily transaction-related items. Reconciliations to the most directly comparable U.S. GAAP measures are included in the tables in this presentation. Constant currency changes for 2019 are calculated using the same foreign exchange rates as the corresponding 2018 period.

Management uses non-GAAP financial measures to understand and compare operating results across accounting periods, for internal budgeting and forecasting purposes, and to evaluate the Company's financial performance. Management believes these non-GAAP financial measures reflect the Company's ongoing business in a manner that allows for meaningful period-to-period comparisons and analysis of business trends. These constant currency changes and non-GAAP financial measures should however be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with U.S. GAAP.

Agenda

1	Strategic Update	Marco Sala, CEO
2	Q1’19 Results	Alberto Fornaro, CFO
3	Q&A	

Strategic Update

Q1’19: A Strong Start to the Year in Global Lotteries

Revenue, adjusted EBITDA stable with PY

- Important contributions from Italy and North America Lottery segments
- Challenging comparison with Q1’18 and new Italy gaming taxes

Broad-based global lottery momentum

- 5% same-store revenue increase in instant ticket and draw games outside Italy
- Double-digit growth in the U.K.
- 10eLotto driving >5% increase in Italy Lotto wagers
- Product innovation, prize optimization, and portfolio management fueling global growth









Q1’19: Solid Progress in Sales of Gaming Machines and Systems

Strength in gaming machine sales

- 20% increase in global unit shipments, broad-based geographic growth
- Record ASPs in North America
- Increased demand for Crystal Series cabinets and high-performing titles (*Ocean Magic Grand*® and *Fortune Coin*™*)*
- Recent launch of Crystal Slant Poker cabinet

Several Advantage system installations



Q1’19: Room for Further Improvement in Leased Games

North America installed base lower on removal of older cabinets

- Continued momentum of *Wheel of Fortune®* franchise (*4D, Cash Link, Gold Spins, Megatower*)
- Good traction with new titles (*Fortune Gong™, Blake Shelton)* and Class II markets

Continued expansion of Greece VLTs

Resilient Italy gaming machine performance



Q1’19: Well Positioned in Sports Betting; Clear 2019 Priorities for IGT

Sports betting solutions operational in six states

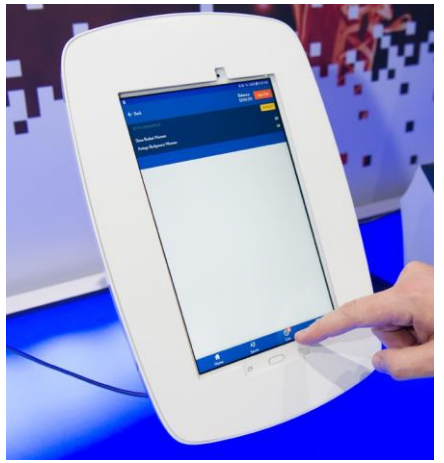
- QuickBet kiosks present in three jurisdictions
- Powering FanDuel’s market-leading online position in New Jersey

Key IGT priorities for 2019

- Grow gaming revenue and profits
- Enhance and innovate lottery products
- Maintain Italy market share; minimize impact of regulatory changes
- Drive free cash flow generation







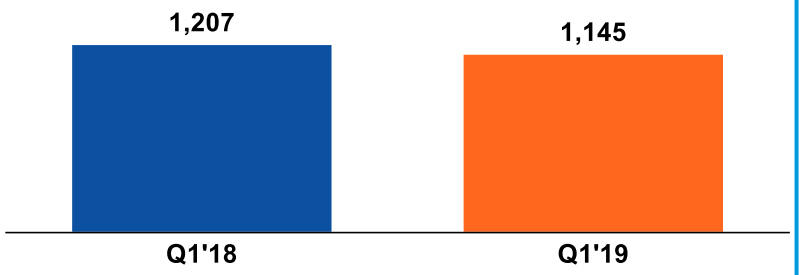
2019 First Quarter Financial Results

Q1’19 Financial Highlights

$ M

Revenue

-1% at constant currency



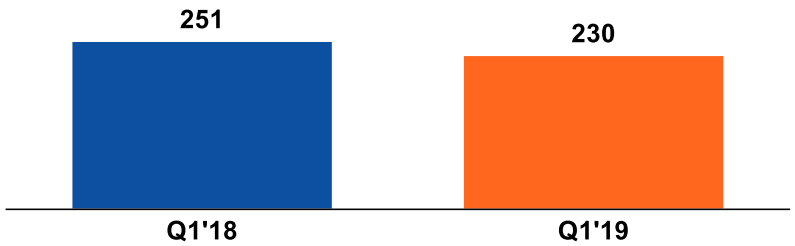
Adjusted EBITDA

Stable at constant currency

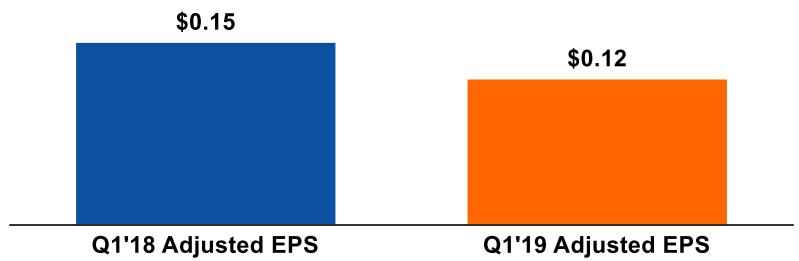


Adjusted Operating Income

-4% at constant currency



Diluted EPS

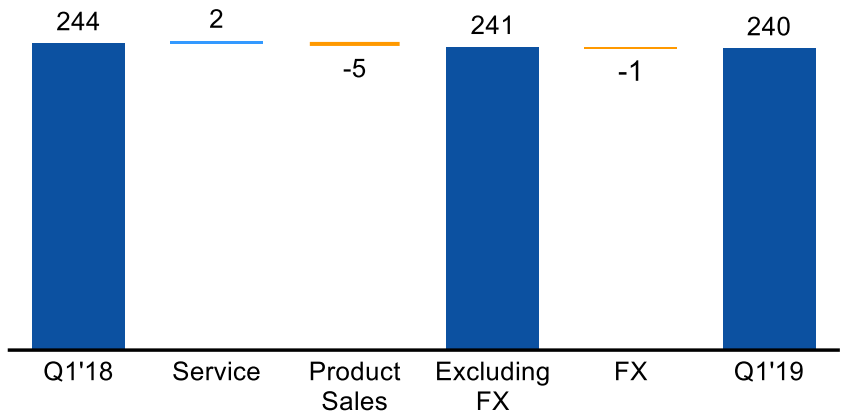


Note: Adjusted results remove impact of purchase price amortization, impairment charges, restructuring expense and transaction expense (see appendix for details)
EUR/USD FX daily average: 1.14 in Q1’19; 1.23 in Q1’18

Q1’19 North America Gaming & Interactive Highlights

$ M except where noted otherwise

Revenue



Key Performance Indicators

	Q1'18	Q1'19	% Change	Constant FX
Revenue	244	240	-2%	-1%
Operating income	57	49	-15%	-20%

Machine Units Shipped	Q1'18	Q1'19
New & expansion	1,024	1,482
Replacement	2,692	2,544
Total	3,716	4,026

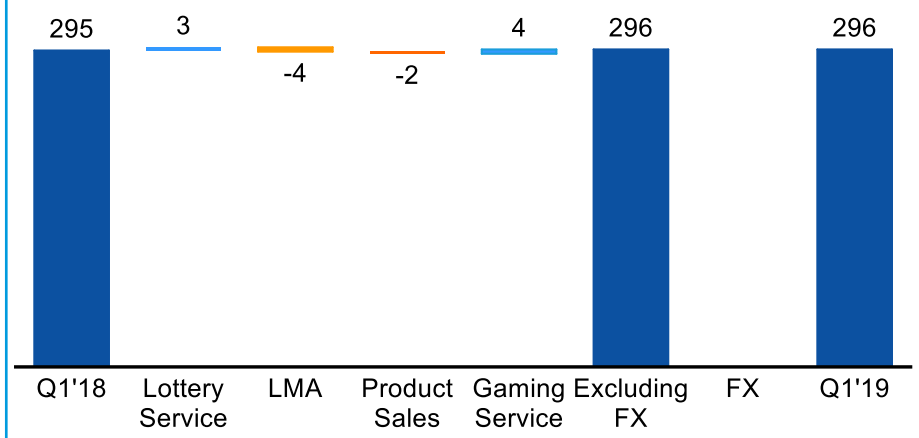
	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19
Casino installed base (units)	23,183	23,351	23,357	23,108	22,713

- Revenue from gaming machine sales up 28% at constant currency on increased casino units and higher ASPs
- Exceptionally high systems sales in PY
- Service revenue up on multi-year poker contract; installed base lower on removal of older cabinets; average yields down due to product mix
- Operating income reflects lower sales of high-margin systems and increased depreciation

Q1’19 North America Lottery Highlights

$ M except where noted otherwise

Revenue



Key Performance Indicators

	Q1'18	Q1'19	% Change	Constant FX
Revenue	295	296	0%	0%
Operating income	76	76	-1%	0%

Same-store revenue growth	Q1'18	Q1'19
Instant ticket & draw games	5.4%	5.2%
Multistate jackpots	51.6%	-9.3%
Total SSR growth	11.0%	2.8%

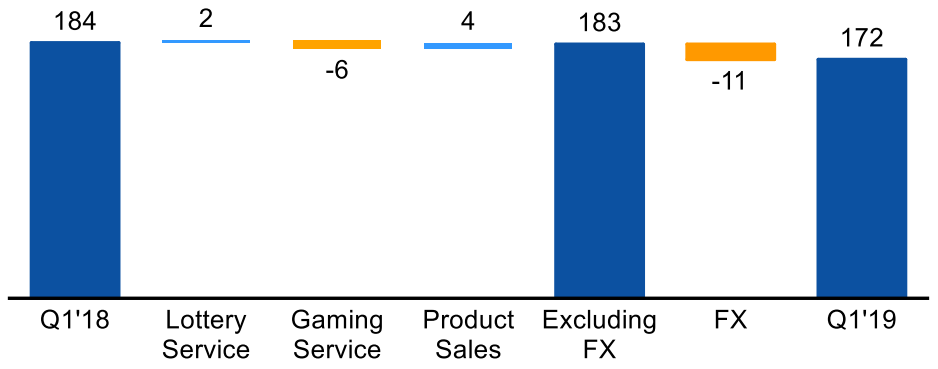
	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19
VLT installed base (units)	15,101	15,176	14,965	14,939	14,799

- Strength in instant ticket & draw games more than offset PY elevated jackpot activity
- Product sales reflects large Massachusetts retailer terminal sales in PY
- Gaming service up on growth from interactive jackpot game in Canada
- Operating income stable absorbing higher depreciation

Q1’19 International Highlights

$ M except where noted otherwise

Revenue



Key Performance Indicators

	Q1'18	Q1'19	% Change	Constant FX
Revenue	184	172	-7%	-1%
Operating income	22	14	-37%	-22%

Machine Units Shipped	Q1'18	Q1'19
New & expansion	91	382
Replacement	2,021	2,593
Total	2,112	2,975

Same-store revenue growth	Q1'18	Q1'19
Instant ticket & draw games	4.0%	3.4%
Multistate jackpots	6.0%	8.2%
Total SSR growth	4.1%	3.7%

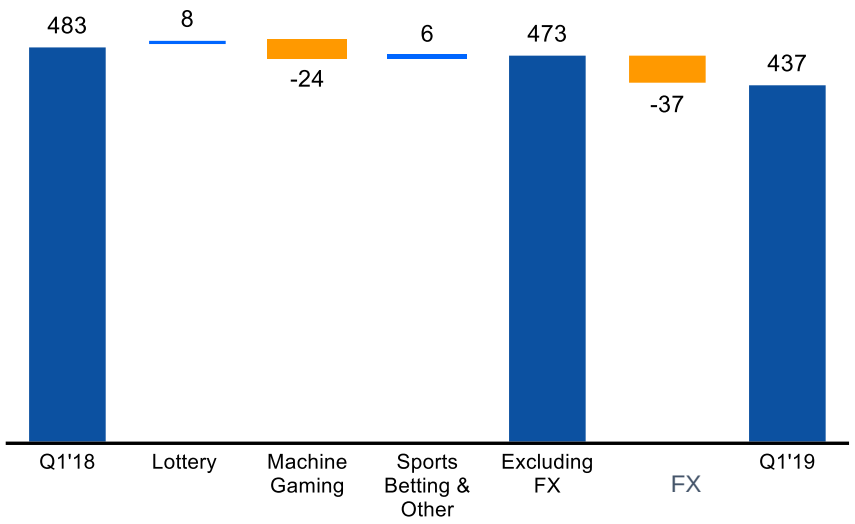
	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19
Installed base (units)	15,854	16,340	16,007	14,905	15,085

- Revenue and operating income (ex settlement costs) stable at constant currency
- Broad-based growth in lottery same-store revenues
- Gaming service reflects lower interactive revenue, reduced contribution from commercial gaming installed base
- Gaming machine unit shipments up 41%, terminal revenue up 22% at constant currency; ASPs lower
- Significant Advantage system installation in PY (MGM Cotai)
- Operating income reflects $5 million lottery contract settlement cost and lower sales of high-margin systems

Q1’19 Italy Highlights

$ M except where noted otherwise

Revenue



Key Performance Indicators

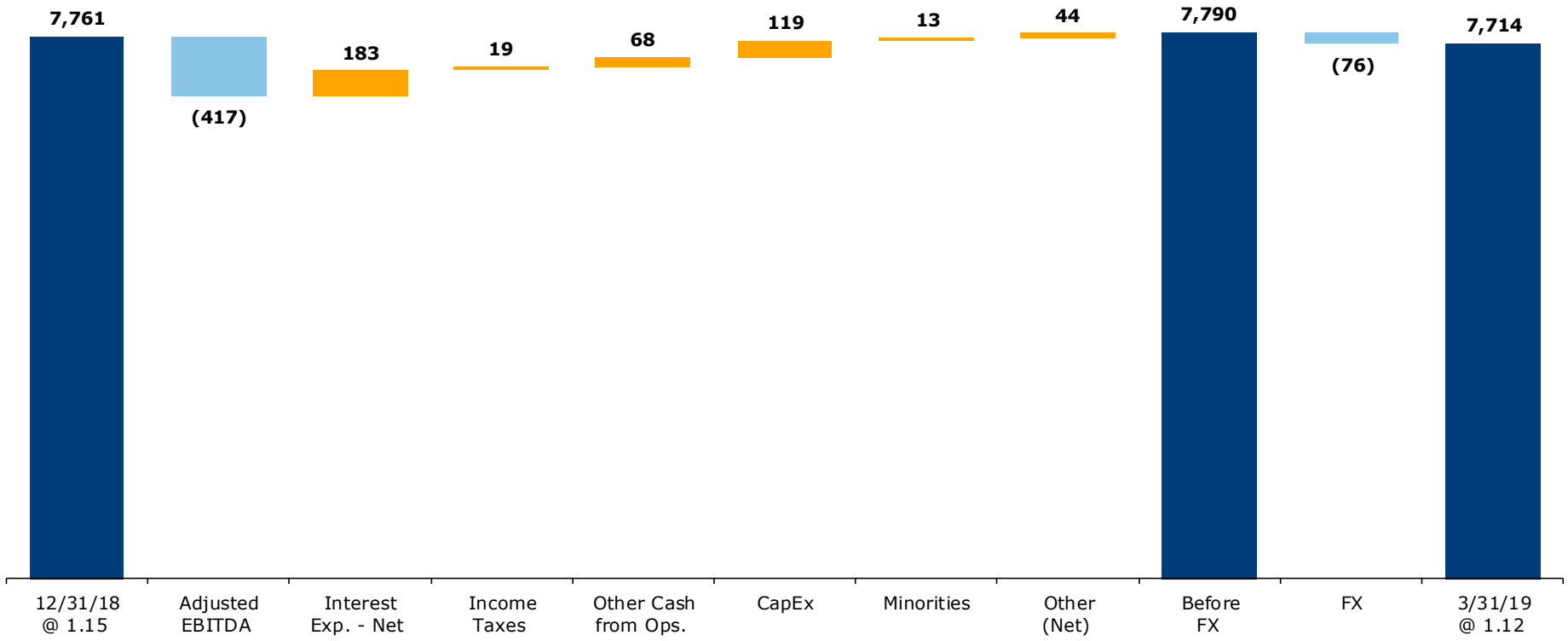
	Q1'18	Q1'19	% Change	Constant FX
Revenue	483	437	-10%	-2%
Operating income	147	147	0%	9%

€M	Q1'18	Q1'19	% Growth
Lotto wagers	2,034	2,142	5.3%
10eLotto	1,451	1,544	6.4%
Core	504	501	-0.4%
Late numbers	45	47	2.7%
MillionDAY	34	50	45.8%
S&W wagers	2,408	2,386	-0.9%
Gaming wagers			
VLT - operator (B2C)	1,441	1,503	4.3%
AWP	955	939	-1.6%
Interactive	493	489	-0.6%
Sports betting wagers	246	274	11.1%
Sports betting payout	81.2%	83.3%	2.1pp

- Growth in lottery wagers; continued strength in 10eLotto, stable S&W wagers
- Machine gaming impacted by higher taxes, partially offset by increased unit productivity
- Operating income up 9% at constant currency; high profit flow-through on increased Lotto wagers and a beneficial shift in expense timing more than offset higher taxes

Net Debt and Leverage Profile

$ M except where noted otherwise



Net Debt/LTM EBITDA	*4.47x*	*4.49x*

Q1’19 Cash Flow Statement

$ M except where noted otherwise

Cash Flow	Q1'19
Net Cash Flows from Operating Activities	147
CapEx	(119)
Free Cash Flow	28
Debt Proceeds/(Repayment), Net	69
Other - Net	(56)
Other Investing/Financing Activities	13
Net Cash Flow	41
Effect of Exchange Rates/Other	(17)
Net Change in Cash and Restricted Cash	24
Cash and Restricted Cash at End of the Period	536

- $184 million of cash interest paid in Q1
- CapEx lower than expected due to timing shifts
- Quarterly cash dividend declared in Q1, paid in Q2

Maintaining FY’19 Outlook

2019 Adjusted EBITDA of $1.70 - $1.76 billion

- >$100 million in year-to-year headwinds

CapEx of $450 - $550 million

Assumes EUR/USD rate of 1.15

Q & A

Appendix

Q1’19 Income Statement (As Reported)

$ M except where noted otherwise

Income Statement	Q1'19	Q1'18	% Change
Service revenue	*991*	*1,047*	*-5%*
Product sales	*154*	*160*	*-4%*
Total Revenue	**1,145**	**1,207**	***-5%***
Adjusted EBITDA	**417**	**436**	***-4%***
Operating Income	**178**	**197**	***-10%***
Interest expense, net	*(103)*	*(107)*	
Foreign exchange	*59*	*(97)*	
Other	*(1)*	*3*	
Financial Charges, Net	(45)	(201)	
Income Before Tax	**133**	**(4)**	
Net Income (Loss)	**80**	**(65)**	
Net Income (Loss) - Owners	**40**	**(103)**	
Diluted EPS	**0.20**	**(0.51)**	

Q1’19 Reconciliation of Non-GAAP Measures

International Game Technology PLC
Consolidated Statement of Operations
Reconciliation of Non-GAAP Financial Measures
($ and shares in thousands, except per share amounts)
Unaudited

	Q1 2019 As Reported	Adjustments			Q1 2019 As Adjusted
		Purchase Accounting	Foreign Exchange	Other	
Total revenue	1,144,916	(178)	-	-	1,144,738
Cost of services	595,327	(18,775)	-	-	576,552
Cost of product sales	100,185	(3,869)	-	-	96,316
Selling, general and administrative	205,134	(26,078)	-	(3,297)	175,759
Research and development	66,118	(220)	-	-	65,898
Total operating expenses	966,764	(48,942)	-	(3,297)	914,525
Operating income	178,152	48,764	-	3,297	230,213
Interest expense, net	(103,069)	25	-	-	(103,044)
Foreign exchange gain, net	58,602	-	(58,602)	-	-
Other expense, net	(498)	-	-	-	(498)
Total non-operating expenses	(44,965)	25	(58,602)	-	(103,542)
Income before provision for income taxes	133,187	48,789	(58,602)	3,297	126,671
Provision for income taxes (a)	52,692	11,690	(3,090)	804	62,096
Net income	80,495	37,099	(55,512)	2,493	64,575
Less: Net income attributable to non-controlling interests	40,241	25	-	-	40,266
Net income attributable to IGT PLC	40,254	37,074	(55,512)	2,493	24,309
Net income per common share - diluted	0.20				0.12
Weighted-average shares - diluted	204,742				204,742

(a) Adjustments for income taxes are determined based on the statutory tax rate in effect in the respective jurisdiction where the adjustment originated.

Q1’19 Reconciliation of Non-GAAP Measures

$ M except where noted otherwise

	As Reported	
	Q1'19	Q1'18
Net income (loss)	80	(65)
Provision for/(Benefit from) income taxes	53	61
Non-operating (income) expenses	45	201
Depreciation	106	98
Amortization	68	68
Service revenue amortization	52	57
Stock-based compensation expense	10	14
Restructuring expense	3	2
Adjusted EBITDA	417	436