2018 Third Quarter Results

Ended September 30, 2018

October 31, 2018

Cautionary Statement Regarding Forward-Looking Statements

This presentation may contain forward-looking statements (including within the meaning of the Private Securities Litigation Reform Act of 1995) concerning International Game Technology PLC and its consolidated subsidiaries (the "Company") and other matters. These statements may discuss goals, intentions, and expectations as to future plans, trends, events, dividends, results of operations, or financial condition, or otherwise, based on current beliefs of the management of the Company as well as assumptions made by, and information currently available to, such management. Forward-looking statements may be accompanied by words such as "aim," "anticipate," "believe," "plan," "could," "would," "should," "shall", "continue," "estimate," "expect," "forecast," "future," "guidance," "intend," "may," "will," "possible," "potential," "predict," "project" or the negative or other variations of them. These forward-looking statements speak only as of the date on which such statements are made and are subject to various risks and uncertainties, many of which are outside the Company's control. Should one or more of these risks or uncertainties materialize, or should any of the underlying assumptions prove incorrect, actual results may differ materially from those predicted in the forward-looking statements and from past results, performance, or achievements. Therefore, you should not place undue reliance on such statements. Factors that could cause actual results to differ materially from those in the forward-looking statements include (but are not limited to) the factors and risks described in the Company's annual report on Form 20-F for the financial year ended December 31, 2017 and other documents filed from time to time with the SEC, which are available on the SEC's website at www.sec.gov and on the investor relations section of the Company's website at www.IGT.com. Except as required under applicable law, the Company does not assume any obligation to update these forward-looking statements. You should carefully consider these factors and other risks and uncertainties that affect the Company's business. All forward-looking statements contained in this presentation are qualified in their entirety by this cautionary statement.

Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures, including adjusted EBITDA, adjusted operating income, adjusted diluted EPS, and free cash flow. Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included in the appendix to this presentation.

Comparability of Results

All figures presented in this presentation are prepared under U.S. GAAP, unless noted otherwise.

Adjusted figures exclude the impact of items such as purchase accounting, impairment charges, restructuring expense, foreign exchange, and certain one-time, primarily transaction-related items. Reconciliations to the most directly comparable U.S. GAAP measures are included in the tables in this presentation. Constant currency changes for 2018 are calculated using the same foreign exchange rates as the corresponding 2017 period.

Management uses non-GAAP financial measures to understand and compare operating results across accounting periods, for internal budgeting and forecasting purposes, and to evaluate the Company's financial performance. Management believes these non-GAAP financial measures reflect the Company's ongoing business in a manner that allows for meaningful period-to-period comparisons and analysis of business trends. These constant currency changes and non-GAAP financial measures should however be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with U.S. GAAP.

Agenda

1	Strategic Update	Marco Sala, CEO
2	Q3’18 Results	Alberto Fornaro, CFO
3	Q&A	

Strategic Update

Q3’18: Lottery Drives Higher Profitability; Continued Improvement in Gaming KPIs

Adjusted EBITDA of $443 million

- Solid Lottery and Gaming KPIs
- High-margin Lottery product sales
- Disciplined expense management

Mid-single digit same-store revenue growth for instants and draw games worldwide

- Strong instant ticket & draw-based growth in largest North America and International jurisdictions
- 10eLotto momentum continues in Italy

Strong Italy performance in third quarter and YTD periods

- Q3 growth: 4% revenue and 17% operating income at constant currency
- YTD growth: 4% revenue and 9% operating income at constant currency









Q3’18: Lottery Drives Higher Profitability; Continued Improvement in Gaming KPIs

Encouraging Global Gaming KPIs

- First year/year increase in North America installed base since acquisition
- 10% increase in global gaming machine unit shipments

Strong showing at recent industry tradeshows

- PlayDigital offer, especially PlayShot™ land-based and mobile sports betting solutions, a key focus at NASPL and G2E
- For-sale video reel games and new cabinets a key highlight at G2E and Australasian Gaming Expo





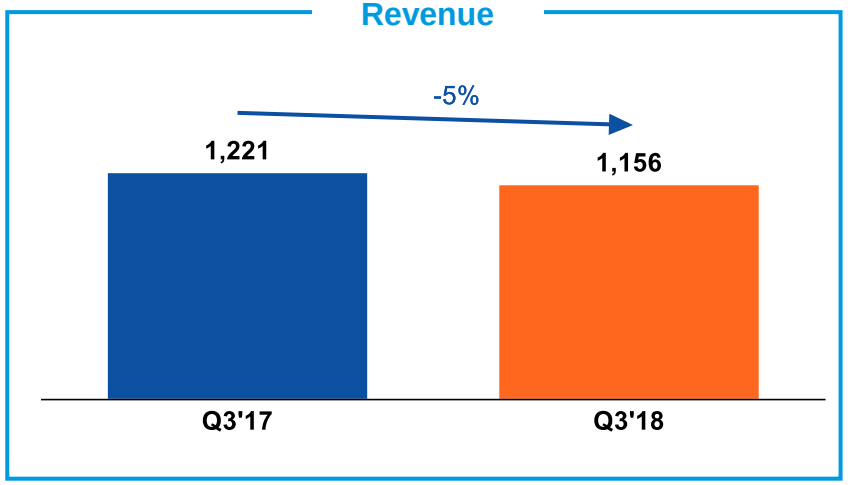


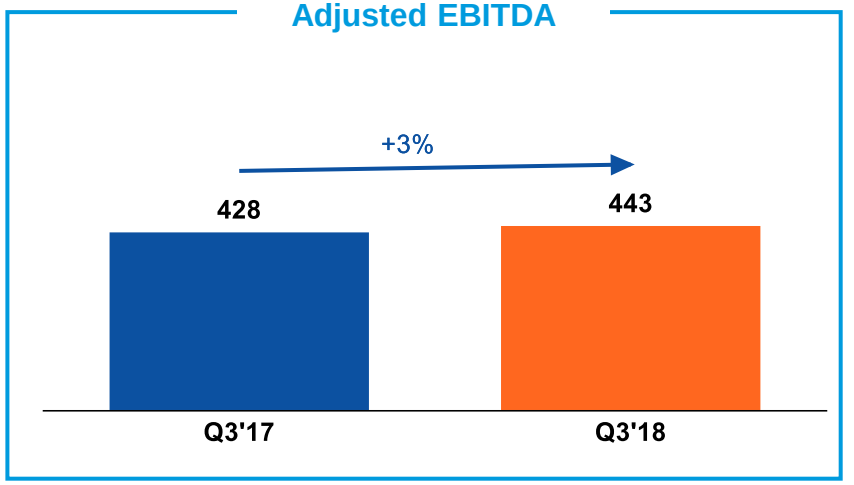
2018 Third Quarter Financial Results

Q3’18 Financial Highlights

$ M except EPS

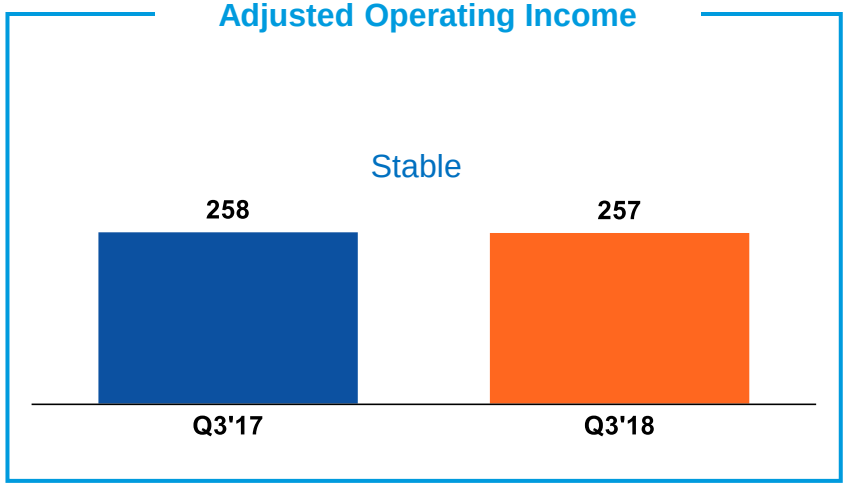
-4% at constant currency

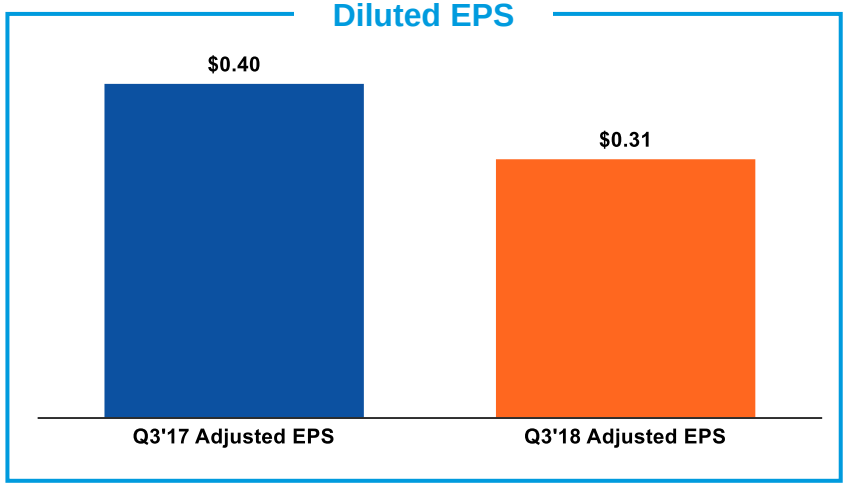




+4% at constant currency

Stable at constant currency





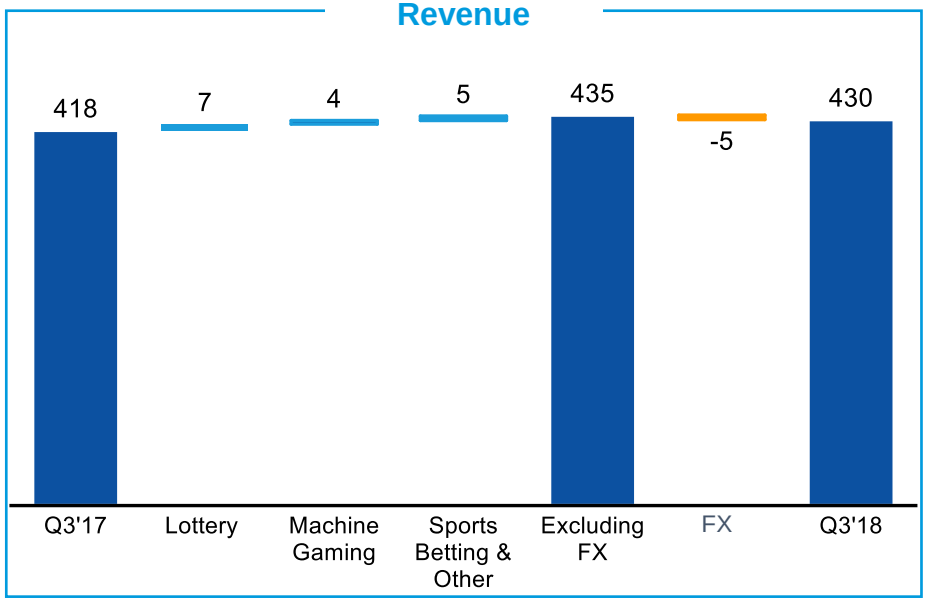
Lower EPS reflects higher tax rate in Q3’18 period

Note: Adjusted results remove impact of purchase price amortization, impairment charges, restructuring expense and transaction expense (see appendix for details)
EUR/USD FX daily average: 1.16 in Q3’18; 1.18 in Q3’17

Q3’18 Italy Highlights

$ M except where noted otherwise

Revenue



Key Performance Indicators

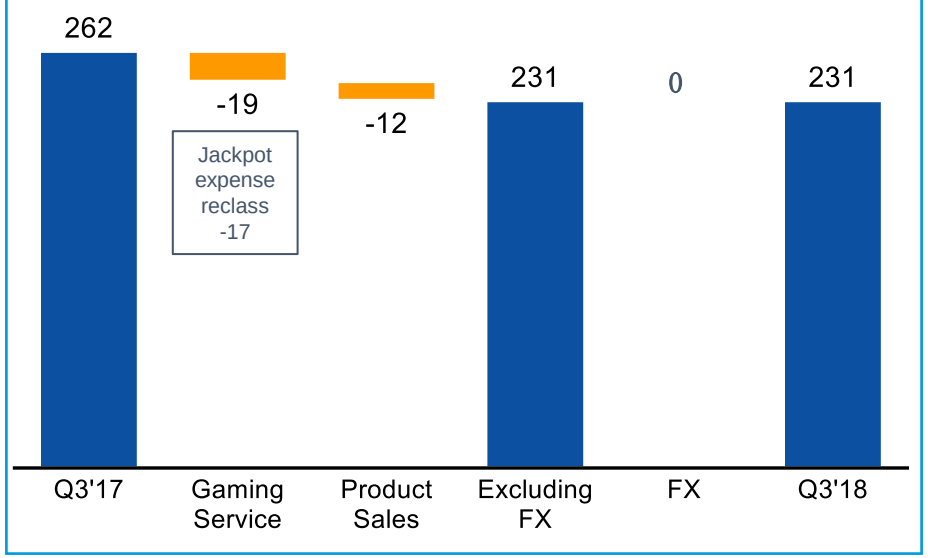
	Q3'18	Q3'17	% Change
Revenue	430	418	3%
Operating Income	145	126	15%
€M	**Q3'18**	**Q3'17**	**% Growth**
Lotto Wagers	1,913	1,815	5.4%
10eLotto	1,361	1,261	7.9%
Core	434	494	-12.2%
Late Numbers	70	60	17.9%
MillionDAY	47	0	NM
S&W Wagers	2,179	2,198	-0.9%
Gaming Wagers			
VLT - Operator (B2C)	1,426	1,329	7.3%
AWP	879	948	-7.2%
Interactive	447	404	10.5%
Sports Betting Wagers	225	204	9.9%
Sports Betting Payout	81.1%	83.3%	-2.1 pp

- Continued, strong revenue growth supported by all Gaming businesses
- Lottery wagers up on strong 10eLotto growth and contribution from MillionDAY
- Continued improvement in Gaming Machine productivity more than offsetting mandatory reduction in number of AWPs, incremental taxes, and certain regional restrictions
- Sports Betting driven by lower payout and higher wagers
- Operating Income up sharply on strong profit flow-through from all Gaming businesses and disciplined expense management

$ M except where noted otherwise

Q3'18 North America Gaming & Interactive Highlights

Revenue



Key Performance Indicators

	Q3'18	Q3'17	% Change
Revenue	231	262	-12%
Operating Income	45	65	-31%

Machine Units Shipped	Q3'18	Q3'17
New & Expansion	843	729
Replacement	2,998	2,868
Total	3,841	3,597

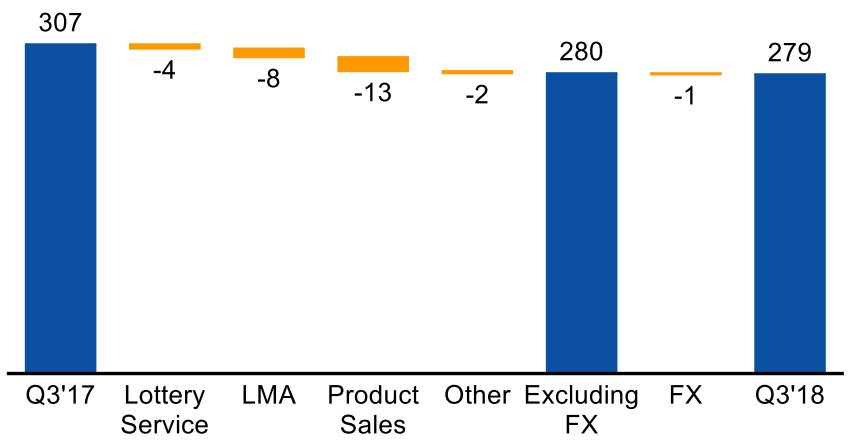
	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18
Casino Installed Base	22,924	22,807	23,183	23,351	23,357

- Installed base up ~430 units y/y, first y/y increase since the acquisition; yields and installed base stable sequentially
- Gaming Service impacted by jackpot expense reclass and timing of jackpots
- Product Sales impacted by large software sale in the prior year
- Terminal sale revenue increased 16% including growth in casino replacement units and VLTs, higher ASPs
- Operating Income impacted by high-margin product sales mix in prior year, increased depreciation associated with upgrading the installed base, and larger jackpot expense

$ M except where noted otherwise

Q3’18 North America Lottery Highlights

Revenue



Key Performance Indicators

	Q3'18	Q3'17	% Change
Revenue	279	307	-9%
Operating Income	60	75	-19%

Same-store revenue growth	Q3'18	Q3'17
Instants & Draw Games	4.8%	6.3%
Multistate Jackpots	-25.9%	26.4%
Total SSR Growth	-0.6%	9.4%

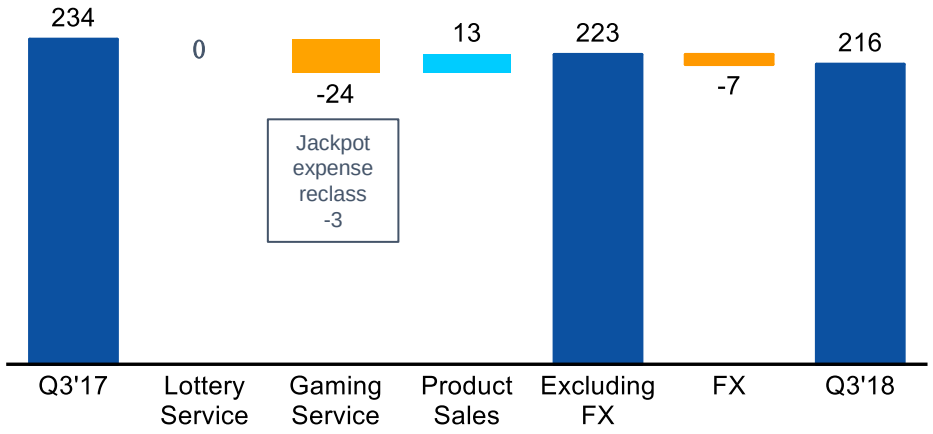
	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18
VLT Installed Base	15,225	15,294	15,101	15,176	14,965

- Strong same-store revenue growth in Instants & Draw Games offset by significantly lower jackpot activity
- Lottery service impacted by lower California effective rate
- LMA reflects lower Illinois revenues which have no associated profit
- Product sales growth in instant ticket printing offset by large VLT system and lottery terminal sales in the prior year
- Operating income down on lower revenue and higher depreciation associated with recent contract wins and extensions

Q3’18 International Highlights

$ M except where noted otherwise

Revenue



Key Performance Indicators

	Q3'18	Q3'17	% Change
Revenue	216	234	-8%
Operating Income	56	40	41%

Machine Units Shipped	Q3'18	Q3'17
New & Expansion	529	176
Replacement	2,681	2,633
Total	3,210	2,809

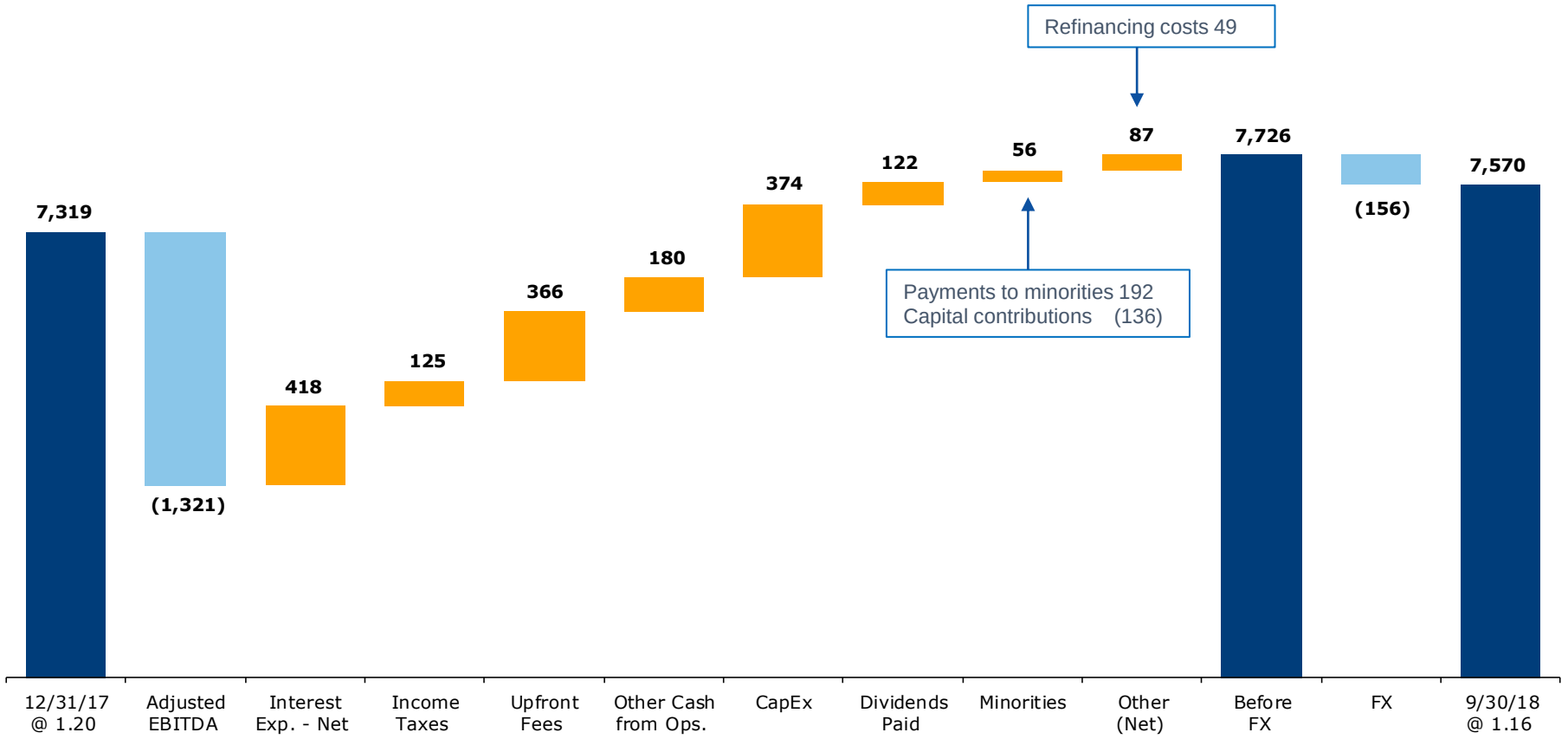
Same-store revenue growth	Q3'18	Q3'17
Instants & Draw Games	3.8%	-1.8%
Multistate Jackpots	2.7%	5.8%
Total SSR Growth	3.7%	-1.4%

	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18
Installed Base	14,591	15,543	15,854	16,340	16,007

- Lottery service reflects strong same-store revenue growth driven by strength in EMEA, including the UK, offset by lower non-wager related revenue
- Gaming service impacted by specific, non-recurring items in the prior year and jackpot expense reclass
- Service revenue from terminals up high single-digits at constant currency from growth in the installed base
- Mid-teens increase in gaming machine unit sales led by New & Expansion activity; ASPs higher
- Product sales includes large, multi-year software license, partly offset by lower systems revenue
- Operating income up sharply on high-margin software license revenue and disciplined expense management

Net Debt and Leverage Profile

$ M except where noted otherwise



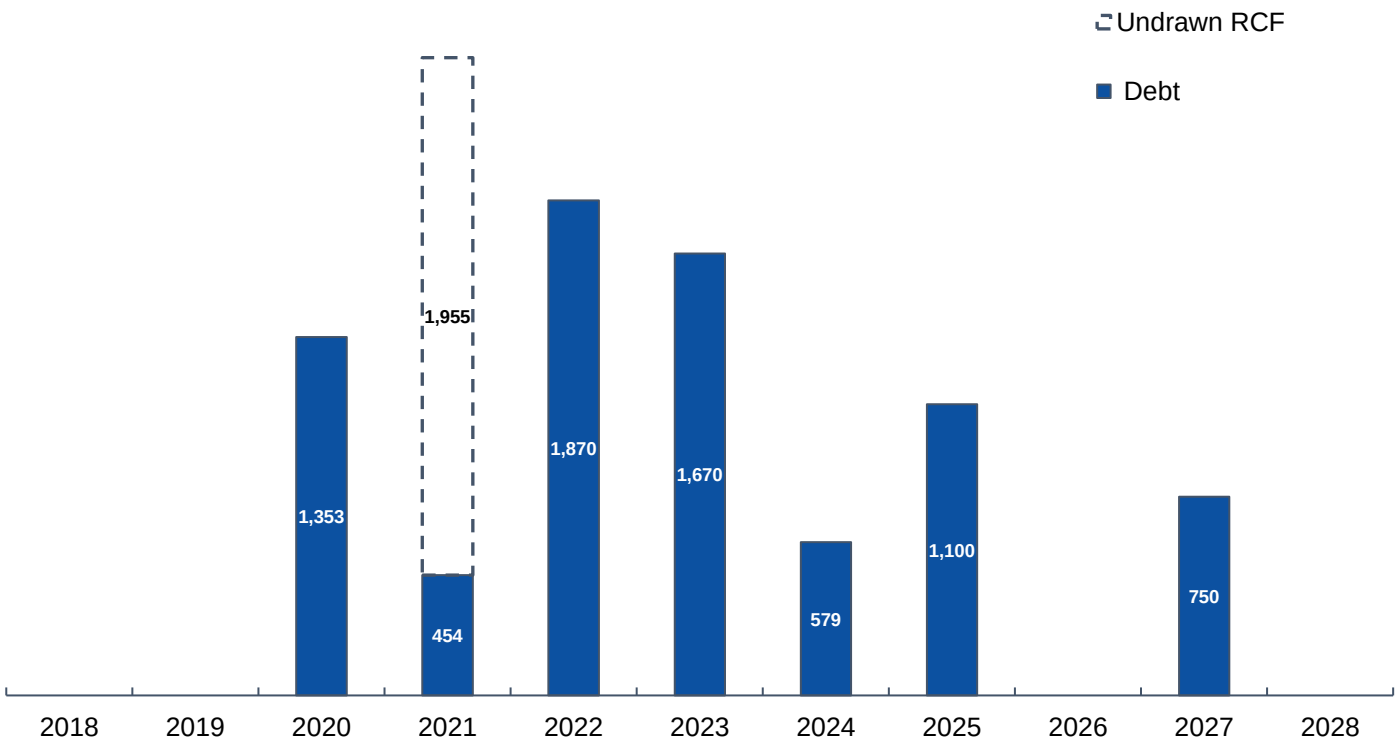
Net Debt/LTM EBITDA	*4.37x*											*4.27x*

- Upfront fees reflect gross payment related to the Scratch & Win license; $233 million net of partner contributions
- Net of FX, leverage was relatively stable despite the upfront fees and payments to minority partners

Debt Maturity Schedule

$ M except where noted otherwise

Pro Forma Debt Maturity Profile at September 30, 2018(1)



- Capital markets activity:
  - June 2018
    - Issuance of €500 million Notes due 2024
    - Approximately €400 million of net proceeds used to fund partial tender of Notes due in 2020
  - September 2018
    - Issuance of $750 million Notes due 2027
    - Net proceeds used to fund redemption of Notes due in 2019 and 2020
- ~$1.4 billion debt maturing by end of 2020
  - ~$2B in capacity under existing revolving credit facility
  - ~$450 million cash on hand as of 9/30/18

(1) Pro forma for bond redemptions initiated on September 21, 2018 including $144 million of notes due 2019 and $97 million of notes due in 2020

Cash Flow Statement

$ M except where noted otherwise

Cash Flow	YTD 9/30/2018
Net Cash Flows from Operating Activities	249
CapEx	(374)
Free Cash Flow	(125)
Debt Proceeds/(Repayment), Net	(213)
Dividends paid	(122)
Other - Net	(153)
Other Investing/Financing Activities	(488)
Net Cash Flow	(613)
Effect of Exchange Rates/Other	11
Net Change in Cash and Restricted Cash	(602)
Cash and Restricted Cash at End of the Period	703

- Operating Cash Flow includes $366 million Scratch & Win upfront payment
- CapEx in line with expectations
- Net outflows of $56 million to minority partners

FY’18 Outlook

Metric	2018 Outlook	Q3'18 YTD Results	Updated View
Adjusted EBITDA	$1,700 - $1,780 million (@EUR/USD of 1.19)	$1,321 million (@ EUR/USD of 1.19)	$1,740 - $1,780 million (@ EUR/USD of 1.19)
Capital Expenditures	$575 - $625 million	$374 million	On Track
Scratch & Win Upfront Payments	€750 million (€480 million net of partner contributions)	€300 million	On Track Final €450 million paid in Q4

- Updated Adjusted EBITDA range reflects:
  - Shift in 4,000 Sweden VLT units to 2019
  - ~ $20 million benefit from recent North America jackpot activity
- Current Adjusted EBITDA outlook in the top half of the prior range

Q & A

Appendix

Q3’18 Income Statement (As Reported)

$ M except where noted otherwise

Income Statement	Q3'18	Q3'17	% Change
Service revenue	*963*	*1,013*	*-5%*
Product sales	*193*	*208*	*-7%*
Total Revenue	**1,156**	**1,221**	***-5%***
Adjusted EBITDA	**443**	**428**	***3%***
Operating Income	**200**	**(556)**	***NM***
Interest expense, net	*(104)*	*(111)*	
Foreign exchange	*21*	*(118)*	
Other	*(17)*	*(9)*	
Financial Charges, Net	(100)	(238)	
Income Before Tax	**100**	**(794)**	
Net Income (Loss)	**54**	**(774)**	
Net Income (Loss) - Owners	**22**	**(804)**	
Diluted EPS	**0.11**	**(3.95)**	

Q3’18 Reconciliation of Non-GAAP Measures

International Game Technology PLC
Condensed Consolidated Statement of Operations
Reconciliation of Non-GAAP Financial Measures
($ and shares in thousands, except per share data)

	Quarter to date September 2018 As Reported	Adjustments				Quarter to date September 2018 As Adjusted
		Purchase Accounting	Foreign Exchange	Impairment/ Restructuring Expense	Transaction and Refinancing Expense, net	
Total revenue	1,155,830	(181)	-	-	-	1,155,649
Cost of services	586,811	(21,241)	-	-	-	565,570
Cost of product sales	107,311	(3,954)	-	-	-	103,357
Selling, general and administrative	194,099	(27,017)	-	-	-	167,082
Research and development	63,277	(232)	-	-	-	63,045
Restructuring expense	2,768	-	-	(2,768)	-	-
Impairment loss	1,530	-	-	(1,530)	-	-
Transaction expense, net	6	-	-	-	(6)	-
Total operating expenses	955,802	(52,444)	-	(4,298)	(6)	899,054
Operating income	200,028	52,263	-	4,298	6	256,595
Interest expense, net	(103,553)	524	-	-	-	(103,029)
Foreign exchange gain, net	21,104	-	(21,104)	-	-	-
Other (expense) income, net	(17,244)	-	-	-	19,875	2,631
Total non-operating expenses	(99,693)	524	(21,104)	-	19,875	(100,398)
Income before provision for income taxes	100,335	52,787	(21,104)	4,298	19,881	156,197
Provision for income taxes (a)	46,327	12,846	301	688	2	60,164
Net income	54,008	39,941	(21,405)	3,610	19,879	96,033
Less: Net income attributable to non-controlling interests	31,709	27	-	-	-	31,736
Net income attributable to IGT PLC	22,299	39,914	(21,405)	3,610	19,879	64,297
Net income per common share - diluted	0.11					0.31
Weighted-average shares - diluted	204,344					204,344

(a) Adjustments for income taxes are determined based on the statutory tax rate in effect in the respective jurisdiction where the adjustment originated.

Q3’18 Reconciliation of Non-GAAP Measures

$ M except where noted otherwise

	As Reported	
	Q3'18	Q3'17
Net income (loss)	54	(774)
Provision for/(Benefit from) income taxes	46	(20)
Non-operating (income) expenses	99	238
Depreciation	110	103
Amortization	68	100
Service revenue amortization	54	54
Stock-based compensation expense	8	2
Restructuring expense	3	10
Impairment loss	1	715
Adjusted EBITDA	443	428