



NEWS RELEASE

# Extreme Networks and Schneider Electric Expand Relationship to Strengthen Industrial Control System Networks

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SAN JOSE, Calif., Aug. 10, 2016 /PRNewswire/ -- **Extreme Networks, Inc.** (Nasdaq: EXTR) today announced an expansion of its relationship with Schneider Electric to deliver highly resilient networking solutions within the Schneider Electric **Foxboro Evo Distributed Control System**. Extreme also joins Schneider Electric's Collaborative Automation Partner Program (CAPP) to provide networking and wireless solutions to Schneider Electric's global customers, which span multiple vertical markets and require reliable and highly available technology.

Extreme's software-driven networking technologies have been part of the Foxboro Evo Distributed Control System since 2003, demonstrating the reliability, performance and cost-effectiveness of Extreme's network solutions for electric and industrial manufacturing markets, such as waste water treatment plants, oil and electric.

- Key Facts: The enhanced relationship coincides with Extreme's newly launched **Industrial Switch portfolio**. Designed for industrial use, Extreme Industrial Switches provide continuous uptime, manageability and operational efficiency in the harshest environments.
- Through its CAPP membership, Extreme will have access to technical engineering experts to help with the use, development and integration of Schneider Electric automation and control technologies. Schneider Electric customers will realize the benefits of access to Extreme's wired and wireless technologies, networking analytics and security solutions, as well as Extreme's recently launched **ExtremeCloud™** platform.

## Executive Perspectives

Ed Meyercord, CEO, Extreme Networks

"Extreme Networks is very excited to join Schneider Electric's Collaborative Automation Partner Program. Our expanded partnership validates our longstanding commitment to provide superior networking products and services within the Foxboro DCS solution. As a new CAPP member, we look forward to helping Schneider Electric meet critical networking requirements targeted at business and customer environments."

Loic Regnier, CAPP Director, Schneider Electric

"Extreme Networks and Schneider Electric have a long history of innovation together. Through the Collaborative Automation Partner Program, we will be able to bring our customers reliable networking solutions that enable IIOT in their operations. Extreme's innovative wired and wireless technologies, including its recently launched cloud and industrial switch solutions, provide Schneider Electric customers looking to leverage the benefits of IIOT across their industrial automation with flexible, highly available and reliable networking platforms."

## Additional Resources

- [ExtremeSwitching Products Page](#)
- [ExtremeCloud Product Page](#)
- [ExtremeWireless Products Page](#)
- [ExtremeAnalytics Products Page](#)
- [ExtremeControl Products Page](#)
- [ExtremeManagement Products Page](#)
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## About Extreme Networks

Extreme Networks, Inc. (**EXTR**) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to datacenter, on premise or through the cloud, we go to extreme measures for our 20,000-plus customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, education, government, healthcare, manufacturing and hospitality. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme's [website](#) or call 1-888-257-3000.

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## About Collaborative Automation Partner Program

In order to provide an accurate solution for efficient industry, Schneider Electric needs to be connected with the best experts of the market. The Collaborative Automation Partner Program contributes to build a complete business solution by selecting and integrating technology partner's solutions to Schneider Electric offer. Today, CAPP portfolio includes almost 50 Technology Partners spread in three categories: Interconnection of Architectures, Application for Solution and Complete Lifecycle Integration. When partnering with a company, the program selects and tests targeted products from the technology partner that will complete Schneider Electric Industry Business Unit solution. More information about the portfolio at [www.collaborativeautomation.com](http://www.collaborativeautomation.com).

## About Schneider Electric

Schneider Electric is the global specialist in energy management and automation. With revenues of ~\$30 billion in FY2015, our 160,000+ employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies reshape industries, transform cities and enrich lives. At Schneider Electric, we call this **Life Is On**.

[www.schneider-electric.com](http://www.schneider-electric.com)

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