



NEWS RELEASE

Extreme Networks Supports IoT Initiatives in Higher Education with Leading End-to-End Networking Solutions

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SAN JOSE and ANAHEIM, Calif., Oct. 25, 2016 /PRNewswire/ -- **Extreme Networks, Inc.** (NASDAQ: EXTR) today announced that its software-driven networking solutions continue to help colleges and universities worldwide embrace emerging education technology trends in order to deliver personalized, mobile learning environments to students, faculty and staff. In booth no. 725 at **EDUCAUSE 2016** this week in Anaheim, CA, Extreme will showcase interactive demos that highlight its high-density Wi-Fi, application analytics and cloud-based network management campus solutions that support BYOD and the Internet of Things (IoT). Additionally, Extreme will display a prototype of its new high-definition wave 2 camera access point (AP) and wall plate AP to support increased visibility and control in university classrooms and dorm rooms, which was also **announced** today.

Customer & Program Highlights

- Extreme Networks achieved steady growth in acquiring new customers worldwide within its higher education vertical business this past year, including Mount Mary College, Purdue University Northwest, Universidade Federal do Pará and more.
- Specifically, St Edwards University deployed Extreme's end-to-end product portfolio in order to provide each student and faculty member with easy access to Wi-Fi on any device ranging from smartphones to laptops. The university has been able to support Wi-Fi connectivity across campus for over 15,000 devices on any given day and embrace forward-thinking learning initiatives.
- Today's launch of the industry's first wave 2 camera AP and wall plate AP will provide colleges and universities with heightened visibility and control over devices on the network. Specifically, the high-definition wave 2

camera AP will increase student safety across campus and allow students and faculty to observe previous classroom lectures in order to catch-up on material or improve learning processes.

- The growing number of devices on college and university networks has introduced a new era of IoT.
 - Based on a recent survey conducted by Extreme, nearly 43 percent of IT education professionals currently use or plan to implement IoT technology within their business planning and direction.
 - The respondents said the top use cases for IoT technology will support smart or automated buildings as well as video surveillance.
 - Another survey conducted by Extreme found that 70 percent of educators and students believe that video cameras should be in classrooms for increased visibility.
 - Higher education is ahead in implementing video recording as approximately 34 percent of colleges and universities have already implemented cameras in all classrooms.

Executive Perspectives

Jonathan Kidwell, Director of Education, Extreme Networks

"IoT has become the driving force behind advancements in education technology. From personalized learning to online testing and even virtual reality initiatives, high-performing end-to-end networking solutions make it possible for every student, faculty and staff to stay connected and leverage the latest advancements for the classroom. Our first in the marketplace wave 2 camera access point provides a unique converged solution that addresses two primary needs for students and faculty - connectivity and safety. We look forward to continuing to bring leading solutions to colleges and universities across the world to help them deliver effective learning environments."

Roberto Dovalina, Network and Operations Manager for Digital Infrastructure, St. Edwards University

"Students and faculty at our university expect wireless connectivity anywhere on campus at any time. Thanks to our partnership with Extreme Networks, we've been able to deliver high-speed Wi-Fi connectivity at capacity, use our resources more effectively and manage the network in one centralized location. We value Extreme's excellent customer service and proactive initiatives in meeting our future needs and desires to ensure students are getting the most out of their learning experience."

Additional Resources

- St Edwards University **Case Study**
- IoT Across Industries Survey **Blog Post**
- Video Cameras in Classrooms **Survey**
- ExtremeWireless 10.21 **Press Release**
- EDUCAUSE Conference Preview **Blog Post**
- Extreme Networks Higher Education **Solutions**

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About Extreme Networks

Extreme Networks, Inc. (**EXTR**) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, education, government, healthcare, manufacturing and hospitality. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme's **website** or call 1-888-257-3000.

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