



NEWS RELEASE

Extreme Networks Introduces "Information Governance Engine" Compliance Solution

2017-02-20

ORLANDO, Fla., Feb. 20, 2017 /PRNewswire/ -- **Extreme Networks, Inc.** (NASDAQ: EXTR) today introduced the Information Governance Engine, an optional add-on to the **ExtremeManagement™** product portfolio, enabling CISOs and CIOs to establish and maintain a clinical baseline that demonstrates compliance with HIPAA and PCI standards for their mission-critical networks. The Information Governance Engine provides an automated scored assessment that empowers IT to understand how network changes may impact compliance. The new solution is the ideal complement to Extreme's unique security capabilities for CISOs and CIOs, particularly in the healthcare and retail industries, that are required to demonstrate and maintain compliance not only to HIPAA and PCI rules, but also their own internal rules.

Extreme's Information Governance Engine replaces the current manual and error-prone network compliance process with a fully automated and repeatable solution capable of completing an assessment in minutes. This addition to Extreme's product portfolio highlights the company's focus on the technology and security needs of today's healthcare industry and other verticals that are challenged by the increasing use of mobile and IoT devices to improve patient care. Extreme will showcase the latest additions to its product portfolio at HIMSS '17 in booth 6947 and in the Intelligent Health Pavilion where Extreme is providing all of the wireless, wired, and network analytics for the simulated hospital environment from February 19-23, 2017 in Orlando, Florida.

Information Governance Engine Key Facts:

- Automated Assessments - Delivers automated PCI, HIPAA and user-defined compliance assessments and scoring targeted at CISOs and CIOs within the healthcare space and across other verticals where the need to

maintain and demonstrate data privacy and a secure infrastructure is mission critical.

- Measurable Analytics - Collects measurable evidence of ongoing security and compliance improvements even as networks increase in complexity with the expanded use of connected medical equipment and mobile devices.
- Time Savings - Replaces a lengthy, multi-day process that relies on human analysis and interpretation of data, using instead a fully automated and repeatable engine.
- Risk Reduction - Yields consistent scoring of a network's compliance and allows IT teams to automatically fill gaps in network security when risk is introduced.

Executive Perspectives

Greg Caressi, Senior VP Transformational Health, Frost & Sullivan

"Healthcare CISOs and CIOs are accountable for their organization's compliance to HIPAA and PCI standards, and failure to demonstrate such compliance can leave organizations vulnerable to financial and reputational risk. The timing for Extreme to offer a fully automated security solution could not be better, and the Information Governance Engine will make it easier and more cost-effective for IT teams across a variety of organizations to manage network risk without disrupting operations, freeing up time to focus on critical-business initiatives."

Christopher Frenz, Director of Infrastructure at Interfaith Medical Center

"With the proliferation of network enabled devices within businesses as well as an ever-changing threat landscape, the ability to quickly identify devices that fall out of compliance with organizational security standards is of critical importance. The ability to correlate this data with SIEM data would provide a highly beneficial way for organizations to give their security operations center better insights into how their network can be defended."

John Moynihan, Global Manager, Healthcare Vertical, Extreme Networks

"Faced with ongoing security and compliance improvements, many CIOs and CISOs are tasked with ensuring that their network systems remain compliant even as their networks increase in complexity with the expanded use of connected medical equipment and mobile devices. With Extreme's Information Governance Engine we're giving healthcare executives a critical, clinical baseline of their network and collecting measurable evidence of their ongoing security and compliance improvements even as their networks increase in complexity. We are very excited to launch this innovative solution and look forward to leveraging it with our customers across the healthcare vertical."

David H. Hoglund, CEO and Founder, Integra Systems, Inc.

"Extreme Networks Information Governance Engine changes the game for healthcare PCI and HIPAA compliance assessment. Gone are the days when you need to complete manual audits that in reality are only as good as the last day you did the audit. You now have a fully automated and repeatable analysis engine that works in the

background 24/7/365 that will yield consistent scoring of your network's compliance. This should drastically reduce risk, drive down costs and provide the required compliance for the healthcare networked ecosystem. The Extreme Networks Information Governance Engine is something that the industry has needed for long time."

Additional Resources

- **Extreme Networks HIMSS Event Page**
- Extreme Networks **Healthcare Solutions Page**
- How to Make the Most Out of HIMSS17 **Blog**
- Connect with Extreme via **Twitter, Facebook, YouTube, LinkedIn** and **Google+**
- ExtremeManagement™ **Product Page**
- ExtremeSecurity™ **Product Page**
- ExtremeWireless™ **Product Page**
- ExtremeWireless WING **Product Page**
- ExtremeAnalytics™ **Product Page**
- ExtremeSwitching™ **Product Page**
- ExtremeControl™ **Product Page**
- ExtremeCloud **Product Page**

Forward Looking Statements:

Statements in this release, including those concerning the ExtremeManagement product portfolio and Information Governance Engine, the products' potential for maintaining a clinical baseline that demonstrates compliance with HIPAA and PCI standards for mission-critical networks, and the ability to provide fully automated and repeatable scored assessments are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date of this release. Actual results or events could differ materially from those anticipated in those forward-looking statements as a result of certain factors, including: the effectiveness of our solutions as compared with our customers' needs; a highly competitive business environment for network switching and software equipment; the possibility that we might experience delays in the development or introduction of new technology and products; customer response to our new technology and products; and a dependency on third parties for certain components and for the manufacturing of our products.

More information about potential factors that could affect the Company's business and financial results is included in the Company's filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors". Except as required under the U.S. federal securities laws and the rules and regulations of the U.S. Securities and Exchange Commission, Extreme Networks disclaims any obligation to update any forward-looking

statements after the date of this release, whether as a result of new information, future events, developments, changes in assumptions or otherwise.

About Extreme Networks

Extreme Networks, Inc. (**EXTR**) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, hospitality, retail, transportation and logistics, education, government, healthcare and manufacturing. Founded in 1996, Extreme is headquartered in San Jose, California . For more information, visit Extreme's **website** or call 1-888-257-3000.

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