



NEWS RELEASE

# Extreme Networks Improves Position as a Visionary in the 2017 Gartner Magic Quadrant for Wired and Wireless LAN Access Infrastructure for the Third Consecutive Year

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SAN JOSE, Calif., Oct. 19, 2017 /PRNewswire/ -- **Extreme Networks, Inc.** (Nasdaq: EXTR) announced today that for the third consecutive year, it has been positioned furthest to the right by Gartner, Inc. in the "Visionaries" quadrant of the Gartner Magic Quadrant for Wired and Wireless LAN Access Infrastructure, October 17, 2017.

According to Gartner, "A vendor in the Visionaries quadrant demonstrates an ability to increase features in its offering to provide a unique and differentiated approach to the market. A Visionary will have innovated in one or more of the key areas of access layer technologies within the enterprise (for example, convergence, security, management or operational efficiency). The ability to apply differentiating functionality across the entire access layer will affect its position."

In addition, of the 21 vendors listed in **Gartner's Peer Insights**, Extreme is one of the highest rated vendors in Data Center Hardware Networking. As of October 18, 2017, Extreme has an Overall Rating of 4.8 out of 5 based on 65 reviews. We believe this highlights the strength of Extreme's service delivery differentiation with 100% insourced technical support.

In the last year since the 2016 Magic Quadrant was published, Extreme has acquired Zebra Technologies Corporation's WLAN business unit, as well as Avaya Inc.'s networking business. It intends to complete its third acquisition of Brocade Communications Systems, Inc.'s data center networking business in Q2 of FY18.

## Executive Perspectives

Ed Meyercord, President and CEO, Extreme Networks, Inc.

"Extreme Networks is proud to be acknowledged as a Visionary in Gartner's Wired and Wireless LAN Access Infrastructure Magic Quadrant for the third year in a row. Gartner is a respected and trusted source that our customers rely on for competitive analysis. We believe our recognition by Gartner in the Magic Quadrant report is due to our recent growth, top-quality products and solutions and our commitment to providing superior customer service. We are also proud to have received such great reviews by our customers for our data center networking solutions in Gartner's Peer Insights."

Fred Kirsch, Vice President of Content, New England Patriots and Kraft Sports Productions

"Managing a network with over 1,200 access points and the infrastructure to support them represents a daunting task for any IT department. That's why it's imperative for us to have a reliable partner with the support, experience and technology we can count on. Extreme Networks has been our partner since 2012 and because of their expertise and quality solutions, the Patriots have been able to consistently deliver best in class Wi-Fi performance to our fans."

James Marsh, Chief Revenue Officer, Carousel Industries

"We continue to help our clients achieve their desired business outcomes through partnering with Extreme Networks and utilizing their portfolio of networking solutions. We are excited for the opportunities that our continued partnership will provide."

## Additional Resources

- To download a copy of the report, please visit [this page](#).
- [ExtremeSwitching™ Product Page](#)
- [ExtremeAnalytics™ Product Page](#)
- [ExtremeWireless™ Product Page](#)
- [ExtremeCloud™ Product Page](#)
- [ExtremeManagement™ Product Page](#)
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## About Extreme Networks

Extreme Networks, Inc. (**EXTR**) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, hospitality, retail, transportation and logistics, education, government, healthcare and manufacturing. Founded in 1996, Extreme is headquartered in San Jose, California . For more information, visit Extreme's **website** or call 1-888-257-3000.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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