



NEWS RELEASE

Extreme Networks Enhances Utica College's Wireless Network to Boost Student's Learning Experience

2016-01-13

SAN JOSE, Calif., Jan. 13, 2016 /PRNewswire/ -- **Extreme Networks, Inc.** (NASDAQ: EXTR) today announced that **Utica College** in New York selected Extreme's software-driven wired, wireless and analytics solutions to power its campus network. Utica partnered with Extreme to better leverage technology such as e-Learning, cloud migration, wired and wireless, scalability and consolidation to enhance student learning, boost staff productivity, lower the cost of education and improve instruction and retention rates.

With Extreme's solutions, Utica College implemented a wide-scale wired and wireless solution that touches virtually every aspect of campus life, further connecting students with teachers and each other, while also connecting the school's main campus with its satellite locations.

Key Facts

- Extreme partnered with GSS Infotech to implement both wired and wireless 802.11ac, enabling school-wide Wi-Fi with secure access for students, faculty and administration.
- By using ExtremeWireless, Utica College is able to increase visibility into its application use across the network, improving the experience of students and faculty while optimizing application performance for best-in-class reliability.
- The entire network will be managed through the ExtremeControl management platform to provide an integrated management suite and increased visibility of the campus-wide wired and wireless network.
- Extreme delivered a single, easy-to-use, easy-to-maintain network that now supports over 4,000 network users, 50+ network apps and a 128-acre campus including three remote locations.

Executive Perspectives

Vijay Sonty, CIO, Utica College

"With the help of Extreme, we've reduced the complexity of our network and made it easier for people to access and use our systems. The gains in efficiency and simplicity alone have had true bottom line results. Now, a single network engineer can easily maintain a network that serves 4,000 users, where the customary ratio is one engineer to 200 users. Overall, Extreme built a robust network at a savings of close to \$1 million over their competitors - and they did it in less than half the time. Extreme has been a true partner every step of the way."

Dan Dulac, Vice President of Solutions, Extreme Networks

"Extreme strives to deliver solutions that streamline the way IT teams interact with the network. In our work with Utica College, we were challenged to bring disparate infrastructure elements together and create an integrated system that could easily be monitored through a single pane of glass. Utica College is a vibrant, active community and we're proud that our software-driven solutions were able to empower students and faculty to connect through reliable Wi-Fi and innovative technology in and outside of the classroom."

Additional Resources

- [ExtremeWireless Product Page](#)
- [ExtremeControl Product Page](#)
- [ExtremeAnalytics Product Page](#)
- [Utica College Case Study](#)
- Connect with Extreme via [Twitter](#), [Facebook](#), [YouTube](#), [LinkedIn](#) and [Google+](#)

About Extreme Networks

Extreme Networks, Inc. (EXTR) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to datacenter, we go to extreme measures for our 20,000-plus customers in more than 80 countries, delivering 100% insourced support to organizations large and small, including some of the world's leading names in business, education, government, healthcare, manufacturing and hospitality. Founded in 1996, Extreme is headquartered in San Jose, California. For more information, visit Extreme's website or call 1-888-257-3000.

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Except for the historical information contained herein, the matters set forth in this press release, including without

limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov/>.

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