



NEWS RELEASE

## Extreme Networks Bob Gault Honored as 2015 Channel Chief and as One of CRN's 50 Most Influential Leaders

2015-02-24

SAN JOSE, Calif., Feb. 24, 2015 /PRNewswire/ -- Extreme Networks, Inc. (Nasdaq: EXTR) today announced that Bob Gault, vice president of global channels and partners at **Extreme Networks**, has been named to the prestigious list of the 2015 **CRN** Channel Chiefs as well as earning the distinction as one of the 50 Most Influential Leaders. The two honors recognize top channel executives who have demonstrated leadership and accomplishments on behalf of their partners.

The Extreme Partner Network (EPN) today enables broad opportunities for partner success in wired/wireless, software defined networking, data center, analytics and security. Gault is leading Extreme Networks' partner driven organization to accelerate partner growth. This incorporates dedicated people, programs and sales tools that assist solution providers to capture emerging profit pools and new revenue streams as Extreme Networks' solutions are positioned to address new business models as the onramp to the cloud.

"Solution providers must adapt their strategies to a rapidly changing IT landscape that is driven by mobility and the cloud, and Extreme is here to help," said Gault. "As a partner driven organization, Extreme Networks enables our partners to quickly align their strategies with changing customer demands while rewarding them for the value they bring."

"Each year, our editors carefully vet an extensive group of highly accomplished channel executives to highlight those exemplary individuals who earn the mantle of CRN Channel Chief. These executives strive to advance the success and standing of the channel community within their organizations. The 2015 CRN Channel Chiefs lead by

example and serve as valuable advocates to help ensure the health and longevity of the IT channel. We applaud their accomplishments and look forward to their continued success," said Robert Faletra, CEO, The Channel Company.

The prestigious Channel Chiefs list puts the spotlight on executives directly responsible for driving growth and revenue for their organizations through their indirect channel partners. Individuals are selected for inclusion based on their track record of channel accomplishments, standing in the industry, dedication to the partner community and plans for driving future business innovation and channel growth.

## Additional Resources:

- Extreme Partner Network **webpage**

## About Extreme Networks

Extreme Networks, Inc. (NASDAQ: EXTR) is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is a partner-driven organization with a worldwide network of solution providers, distributors, OEMs, system integrators, technology partners, alliance partners, and training partners. Headquartered in San Jose, CA, Extreme Networks has more than 12,000 customers in over 80 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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