



NEWS RELEASE

Extreme Networks Announces Real-World SDN Solutions for Enterprise-Scale Customers featuring OpenDaylight Integration

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LAS VEGAS, April 28, 2015 /PRNewswire/ -- **Extreme Networks, Inc.** (NASDAQ: EXTR), a leader in high performance networking, today announced it has expanded its software-defined networking (SDN) platform and **OneController™** to deliver proven, open and standards-based Group-Based Policy and OpenDaylight integration with the Microsoft Skype for Business unified communications platform.

These industry-first solutions leverage Extreme Networks' advanced policy management and the **NetSight** network management application to deploy Group-Based Policy to the complete network infrastructure from a single management application. With this first-of-its-kind management solution, enterprise-scale customers are deploying and configuring SDN in multi-vendor, 'brownfield' environments.

Production Enterprise SDN Deployments:

Extreme Networks has helped customers, including the **Town of Enfield, Connecticut** and Mount Mary University, to seamlessly migrate from the company's initial SDN solutions to its current enhanced SDN platform.

The Town of Enfield provides centralized IT support for schools at 32 locations, and public works and emergency service agencies. Enfield's CIO was challenged with improving IT services for the community, while increasing operational efficiency and reducing costs. By leveraging Extreme Networks' enhanced SDN platform, Enfield has implemented an on-demand service portal for users that includes mobile lab scheduling in their schools. The scheduling system improves the learning experience for students and enables self-provisioning. The SDN solution enables automatic bandwidth allocation and prioritization of critical systems.



University environments, including Mount Mary University, are challenged with deploying QoS and security policies efficiently across wired and wireless networks. With Extreme Networks' SDN platform, Mount Mary automates QoS policies and gains contextual insights into the network and applications. The result is a faster, simplified and controlled UC deployment with Skype for Business.

Key SDN Enhancements:

- Microsoft Skype for Business (formerly Microsoft Lync) - Provides the dynamic software and network intelligence required to effectively support Microsoft Skype for Business via the OpenDaylight integration.
- Group Based Policy - Integrates Extreme Networks' NetSight management application with OpenDaylight Group-Based Policy (GBP) to deploy consistent network policies across a multivendor network.
- SDN Applications Store - Offers an online repository of paid and free apps for customers and technology solution partners' Software Defined Networks.
- SDN Developer Portal - Provides third-party developers of SDN applications with the necessary information needed for developing, submitting and managing their applications in the Extreme Networks app store.

Executive Perspectives

Markus Nispel, Vice President Solutions Architecture and Innovation, Extreme Networks

"Today's announcement reaffirms Extreme Networks' commitment to helping our customers migrate to an SDN platform, without expensive forklift upgrades. We are achieving the goals that we established last June, which can be seen in customers like the Town of Enfield, who have successfully followed our promised migration path. We are continuing to make SDN simple, fast and smart."

Pascal Menezes , Principal Program Manager, Microsoft Skype for Business

"By enabling OpenDaylight SDN, Extreme Networks is helping to simplify Skype for Business deployments, allowing customers to create more dynamic communication environments while reducing their costs and keeping users well connected. Opening up to the ODL development community places innovation where it counts."

Paul Russell, Chief Technology Officer, Town of Enfield

"SDN is offering the Town of Enfield a revolutionary way to advance our network while reducing our costs. We established a services portal for the town's varying constituents and did not require a new network. We are tasked daily with connecting and managing the networks for various connected devices across multiple municipal agencies and schools, while at the same time making better allocation of our bandwidth. Our objectives were to bring multiple activities into one view, right-size bandwidth requirements, and reduce telco costs. Using the Extreme Networks' SDN platform, we have established an SDN solution that is fully integrated with our existing network, and more importantly, we have dynamically improved the delivery of IT services."

Marc Belanger, Director of Information Technology, Mount Mary University

"Extreme Networks' OneController SDN provides a foundation for introducing new degrees of flexibility and control into our environment. An open application development platform, validated applications, and a growing community of SDN solutions will enable us to streamline processes, optimize resources, and create new innovations that will help us better support our faculty and students. The initial integration between Extreme Networks' SDN and Microsoft Skype for Business is one example; it allows us to deliver great user experiences, automate QoS policies, and gain contextual insights into our network and applications. We will now have a more adaptive and dynamic network that can extend value and innovation throughout our organization."

Additional Resources

- Extreme Networks SDN **Solutions**
- SDN Announcement **Press Release**
- Town of Enfield **Case Study**
- Connect with Extreme via **Twitter**, **Facebook**, **YouTube**, **LinkedIn** and **Google+**

About Extreme Networks

Extreme Networks, Inc. (**EXTR**) is a customer-focused company with advanced networking technology solutions and service platforms that address business critical challenges. Extreme Networks backs these solutions with our best-in-industry customer support model. Extreme Networks is headquartered in San Jose, CA and has more than 14,000 customers in over 80 countries. For more information, visit the company's website at

<http://www.extremenetworks.com>

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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