



NEWS RELEASE

Extreme Networks Announces No Compromise Wi-Fi Package for Aruba and HP Customers Delivering Unprecedented Value

2015-03-16

SAN JOSE, Calif., March 16, 2015 /PRNewswire/ -- Addressing the top IT priorities in 2015 for high performance wireless, business analytics, and highly secure network access to the cloud, **Extreme Networks, Inc.** (NASDAQ: EXTR) today announced the industry's most complete Secure Mobility with Analytics for the Private Cloud solution. Extreme Networks' all-inclusive solution combines equipment, software, and licenses to deliver the mobile performance to drive business results. The package is offered at a special discount from April 1st to Dec. 31st 2015 at up to 50 percent off, with 50 percent off the first year of maintenance, for existing Aruba and HP customers.

Extreme Networks offers Aruba and HP customers a strong and stable alternative with proven and long-standing wired and wireless integration, application analytics, advanced policy administration and over the air security, that is managed from a single interface.

CIOs are directing their IT teams to upgrade their legacy Wi-Fi networks to improve the user experience, leverage analytics, increase productivity and assure security and compliance. The Extreme Networks' all-inclusive offering meets all these needs by integrating wired/wireless, establishing policy and compliance and harvesting data with application analytics to help improve business outcomes.

The Extreme Networks solution includes its award-winning **IdentiFi**[™] wireless technology, its **NetSight**[®] single pane of glass management system, its Mobile IAM with award-winning network access control (NAC) for onboarding and **Purview** technology, the industry's first solution bridging management and analytics.

Key "No Compromise" Facts:

- The Extreme Networks offering includes 25 IdentiFi access points, virtualized mobility controller, software licenses for network management, BYOD and network access control, wireless IPS and application analytics.
- To learn more about the offer, visit: **Secure Mobility with Analytics for the Private Cloud**
- Extreme Networks' IdentiFi wireless is a highly scalable solution that delivers a seamless and secure network to customers.
- Netsight is a vendor-agnostic single pane of glass management system that provides centralized visibility and end-to-end granular control of enterprise network resources.
- Purview provides IT with the visibility and control of applications and websites in all parts of the network, from the wired or wireless edge.
- Extreme Networks' Mobile IAM provides comprehensive, simple BYOD onboarding with NAC. Together, Extreme's IdentiFi and Mobile IAM BYOD solution delivers personalized and secure user experiences.
- Extreme's technology is backed by its award-winning customer support center, the Global Technical Assistance Center.
- Extreme Networks is the Official Wi-Fi Solutions provider of the NFL.

Executive Perspectives

Jeff White, Chief Revenue Officer, Extreme Networks

"This all-inclusive Secure Mobility with Analytics for the Private Cloud solution demonstrates how Extreme Networks is aggressively establishing the benchmark in secure Wi-Fi mobility. Based on award-winning network technology, this package will appeal not only to businesses determining the impact of the Aruba-HP situation, but to the broad base of healthcare, education, sports and entertainment, enterprise, and government users worldwide."

Fred Kirsch, Publisher & Vice President of Content, New England Patriots

"The partnership we've fostered with Extreme Networks is integral to our fans' experience using wireless at Gillette Stadium. The combination of Extreme's IdentiFi, switching, management and Purview analytics technology gives us an end-to-end network solution with complete visibility and control. The secure, scalable and easily managed network delivered by Extreme Networks has exceeded our goal of giving our fans the connectivity they expect and we look forward to our continued relationship."

Matt Hess, Sr. Manager of Networking/Telecommunications, Milton Hershey School

"Having transitioned from Aruba to Extreme Networks' IdentiFi wireless and security solutions, we have been very impressed with the results. Our school provides seamless Wi-Fi connectivity with role-based access throughout our 250 building campus. We have deployed their integrated policy to deliver the performance required by our students and staff, while maintaining a strong security posture. Extreme has brought all this together into an easy

to manage solution that has exceeded our expectations."

Michael Mathews, CIO, Oral Roberts University

"Reliable, secure and simplified Wi-Fi connectivity is the first thing any student looks for when setting foot on campus and we have to deliver. When we sought out a networking vendor to work with, we had to find a company well positioned to deliver a comprehensive secure wireless networking solution that made no compromises on performance. Not only did Extreme Networks meet our expectations, they went beyond them. I'm confident in saying that through Extreme Networks, ORU has made significant achievements with performance, security, management and support that simply wouldn't have been possible with other vendors' costly solutions."

Additional Resources

- [IdentiFi Wireless Product Page](#)
- [IdentiFi Wireless Video Data Sheet](#)
- [Purview Product Page](#)
- **Mobile IAM** and **NetSight** management
- Connect with Extreme via [Twitter](#), [Facebook](#), [YouTube](#), [LinkedIn](#) and [Google+](#)

About Extreme Networks

Extreme Networks, Inc. (NASDAQ: EXTR) is setting a new standard for superior customer experience by delivering network-powered innovation and market leading service and support. The company delivers high-performance switching and routing products for data center and core-to-edge networks, wired/wireless LAN access, and unified network management and control. Our award-winning solutions include software-defined networking (SDN), cloud and high-density Wi-Fi, BYOD and enterprise mobility, identity access management and security. Extreme Networks is headquartered in San Jose, CA and has more than 14,000 customers in over 80 countries. For more information, visit the company's website at <http://www.extremenetworks.com>.

Extreme Networks, the Extreme Networks logo, Purview, Summit, NetSight and IdentiFi are either trademarks or registered trademarks of Extreme Networks, Inc. in the United States and/or other countries. All other names are the property of their respective owners.

Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to the features, performance, and benefits of Extreme Networks products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release.



Other important factors that could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks that are on file with the Securities and Exchange Commission. <http://www.sec.gov>.

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To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/extreme-networks-announces-no-compromise-wi-fi-package-for-aruba-and-hp-customers-delivering-unprecedented-value-300050719.html>

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