



NEWS RELEASE

Eufaula City Schools Transforms into Technology Hub with Extreme Networks

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SAN JOSE, Calif., Feb. 23, 2017 /PRNewswire/ -- **Extreme Networks, Inc.** (NASDAQ: EXTR) today announced that Eufaula City Schools, in Eufaula, Alabama, selected Extreme's software-driven wireless networking solutions to support BYOD initiatives and cutting-edge sports technology within its state-of-the-art athletic facility. Extreme's technology will allow Eufaula to extend networking connectivity across its high school campus to deliver reliable, high-density Wi-Fi within the classroom, and support Eufaula's academic, enrichment and athletic programs.

In 2016, the district funded a \$3.2 million project to construct a new indoor athletic practice facility in support of Eufaula's athletic program. In order for this facility to serve as a technology hub, equipped with the latest fitness monitoring devices, Eufaula needed a robust wireless network that could easily manage high-volume network activity, at all times.

After working with Extreme's partner, Synergetics DCS, Inc., to deploy ExtremeWireless™ access points, ExtremeManagement™ and ExtremeAnalytics™ across campus, Eufaula's small IT staff can now manage the entire network and provide efficient, uninterrupted wireless connectivity to all users within the facility and throughout each high school classroom.

Key Facts

- The athletic facility and high school classrooms have been transformed into a BYOD zone. Students that do not have Internet access at home are able to stream educational videos or download practice videos to their own devices or Eufaula-issued devices.



- By using Extreme's NFL grade analytics offering, Eufaula is now able to track an athlete's progress by monitoring iPads hooked up to weights and gym equipment and water fountains that measure an athlete's fluid intake.
- With ExtremeWireless deployed in four classrooms, teachers can easily prepare lesson plans, host online tutoring sessions and stream content, all without fear of a network crash in the middle of a lecture.
- In the future, the district plans to deploy wireless infrastructure that supports more mobile applications and online learning environments across its other schools.

Upcoming Events

To learn more about the benefits of Extreme's wireless networking solutions and how the company supports its education customers, like Eufaula, to deploy new technology, visit the team at the following events:

- **Brainstorm K20** in Wisconsin Dells, WI from February 26-28 in booth no. 305.
- **KYSTE** in Louisville, KY from March 8-10 in booth no. 403.

Executive Perspectives

Todd Watkins, Director of Technology and Innovation, Eufaula City Schools

"With Extreme's solutions, we are discovering more ways to use technology than ever before. Extreme is quite literally the infrastructure behind the success of our athletic facility and reliable wireless connection in classrooms and we value our investment in their technology. We're looking forward to rolling out additional products across our district in the near future."

Kay Hall Nolan, Senior Sales Executive, Synergetics DCS, Inc.

"Having supported K-12 technology initiatives for the past 25 years, Eufaula's Athletic Facility has been one of the most exciting projects we've worked on thus far. We were proud to be able to work with our partner, Extreme Networks, to deploy its cutting edge networking solutions to deliver a one-of-a-kind athletic facility that will benefit thousands of student athletes for years to come."

Robert Nilsson, Director of Vertical Solutions, Extreme Networks

"Extreme is committed to delivering effective and reliable wireless solutions that exceed customers' expectations. Take the Super Bowl for example - if we can deliver a flawless experience at the year's biggest game, we are able to support enterprises, like Eufaula, in providing excellent connectivity to align with their leading comprehensive interscholastic athletic programs. As an education leader in Alabama, we are proud of our work in deploying our wireless solutions that were scalable from the athletic facility to the classroom, offering the school more capabilities in providing an all-encompassing digital learning environment."

Additional Resources

- K-12 Solutions **Webpage**
- ExtremeWireless **Product Page**
- ExtremeManagement **Product Page**
- ExtremeAnalytics **Product Page**
- Eufaula City Schools **Case Study**
- Connect with Extreme via **Twitter**, **Facebook**, **YouTube**, **LinkedIn** and **Google+**

Forward Looking Statements:

Statements in this release, including those concerning Extreme 's partnership with Eufaula City Schools, the ability to deliver reliable, high-density Wi-Fi and extend connectivity across the campus, and Eufaula's ability to measure network activity in areas of critical business functions are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date of this release. Actual results or events could differ materially from those anticipated in those forward-looking statements as a result of certain factors, including: the effectiveness of our solutions as compared with our customers' needs; a highly competitive business environment for network switching and software equipment; the possibility that we might experience delays in the development or introduction of new technology and products; customer response to our new technology and products; and a dependency on third parties for certain components and for the manufacturing of our products.

More information about potential factors that could affect Extreme's business and financial results is included in Extreme's filings with the Securities and Exchange Commission, including, without limitation, under the captions: "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Risk Factors". Except as required under the U.S. federal securities laws and the rules and regulations of the U.S. Securities and Exchange Commission, Extreme Networks disclaims any obligation to update any forward-looking statements after the date of this release, whether as a result of new information, future events, developments, changes in assumptions or otherwise.

About Extreme Networks

Extreme Networks, Inc. (**EXTR**) delivers software-driven networking solutions that help IT departments everywhere deliver the ultimate business outcome: stronger connections with customers, partners and employees. Wired to wireless, desktop to data center, on premise or through the cloud, we go to extreme measures for our customers in more than 80 countries, delivering 100% insourced call-in technical support to organizations large and small, including some of the world's leading names in business, hospitality, retail, transportation and logistics, education, government, healthcare and manufacturing. Founded in 1996, Extreme is headquartered in San Jose, California . For more information, visit Extreme's **website** or call 1-888-257-3000.

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