

Fourth Quarter 2025 Earnings

February 4, 2026



Preliminary Matters

Cautionary Statements Regarding Forward-Looking Information

This presentation may contain or incorporate by reference information that includes or is based on forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. We caution investors that these forward-looking statements are not guarantees of future performance, and actual results may differ materially. Such statements involve known and unknown risks, uncertainties, and other factors, including but not limited to:

- changes in the frequency and severity of insurance claims;
- claim development and the process of estimating claim reserves;
- the impacts of inflation;
- changes in interest rate environment;
- supply chain disruption;
- product demand and pricing;
- effects of governmental and regulatory actions;
- heightened competition;
- litigation outcomes and trends;
- investment risks;
- cybersecurity risks or incidents;
- impact of catastrophes; and
- other risks and uncertainties detailed in Kemper's Annual Report on Form 10-K and subsequent filings with the Securities and Exchange Commission ("SEC").

Kemper assumes no obligation to publicly correct or update any forward-looking statements as a result of events or developments subsequent to the date of this presentation.

Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures that the company believes are meaningful to investors. Non-GAAP financial measures have been reconciled to the most comparable GAAP financial measure.

Leading Insurer Empowering Specialty and Underserved Markets



Market Characteristics	Sizable Market	Require Unique Expertise	Have Limited or Unfocused Competition	Enable Systematic, Sustainable Competitive Advantages (SSCAs)
Differentiated Capabilities	Low-Cost Management	Ease of Use	Distribution	Product Sophistication

Target top quartile value creation for customers, employees and shareholders

Quarter At a Glance

1

Results underperformed expectations driven by continued bodily injury severity and several infrequent items

2

Filed for rate and implemented non-rate actions to restore profitability

3

Implementing efficiency initiatives to reduce costs, optimizing organizational structure, and enhancing claims management processes

4

Piloted new auto products to drive growth

5

Maintaining balance sheet flexibility to support organic growth

Taking Actions to Improve Profitability and Drive Value

Focused on disciplined execution, operational excellence, and efficiency across the business

Leadership Changes	<ul style="list-style-type: none">✓ Launched CEO search led by the Board and assisted by an executive search firm✓ Implemented leadership changes in claims and technology to strengthen execution and accountability
Growth Initiatives	<ul style="list-style-type: none">✓ Piloted new personal auto product in AZ and OR; filed product in FL and TX✓ Made disciplined rate adjustments in FL, TX and AZ to improve competitiveness and drive new business✓ Life business launched an updated product portfolio and expanded distribution of its liability offering
Pricing and Underwriting Actions	<ul style="list-style-type: none">✓ Filed for rate and took non-rate actions to address liability costs related to impacts of CA minimum limit increases✓ Accelerated third-party claims evaluation and settlement process, improving end-to-end handling✓ Enhanced customer and agent experience with launch of new digital acquisition and service capabilities
Cost Actions	<ul style="list-style-type: none">✓ Implemented restructuring program – cumulative run-rate savings increased to \$33 million✓ Outlined efficiencies to support expansion plan in FL, TX and other regions with strong growth potential
Capital Return	<ul style="list-style-type: none">✓ Repurchased \$50 million shares of common stock during the quarter, bringing 2025 total to ~\$300 million✓ Retired \$450 million of debt in 2025

Fourth Quarter 2025 Summary

Specialty P&C performance impacted by competitive and severity pressures

Financial Results

Financial results below expectations driven by market dynamics and elevated claims severity

- 4Q'25 Net Loss attributable to Kemper Corporation of \$(8.0) million or \$(0.13) per share
- 4Q'25 Adjusted Consolidated Net Operating Income¹ of \$14.6 million or \$0.25 per share
- ROE of (1.2)% and Adjusted ROE¹ of (1.9)% for 4Q'25; 5.1% and 7.8%, respectively, for FY'25
- Book Value Per Share and Adjusted BVPS¹ increased 4.6% and (3.4)% YoY, respectively
- Trailing twelve-month Operating Cash Flow of \$585 million

Operating Results

Core businesses continued to deliver mixed results

- P&C YoY growth impacted by increased competition and U/W actions; profitability impacted by BI severity
 - PIF decreased 7.3%, Written Premium decreased 9.3% and Earned Premium decreased 2.0% YoY
 - Underlying Combined Ratio¹ of 105.0 %; 101.2%² excluding FL Statutory Profit Limit Refunds
- Life business produced \$20 million of operating income driven by lower expenses
- Net Investment Income of \$103 million

Balance Sheet Strength

Capital and liquidity position provides financial flexibility

- Parent company liquidity remains strong at over \$1 billion
- Debt-to-Capital³ ratio of 24.6%

4Q'25 Sources of Volatility

Operating income primarily impacted by Florida statutory refunds

(\$ in millions, except per share amounts)	4Q'25	
	\$	Per Share
Net Loss attributable to Kemper Corporation	\$(8.0)	\$(0.13)
Less Net (Loss) Income From:		
Change in Fair Value of Equity and Convertible Securities	(1.4)	(0.02)
Net Realized Investment Gains	0.6	0.01
Impairment Losses	(3.4)	(0.06)
1 Acquisition and Disposition Related Transaction, Integration, Restructuring and Other Costs	(15.5)	(0.26)
Non-Core Operations	(2.9)	(0.05)
Adjusted Consolidated Net Operating Income	\$14.6	\$0.25
Additional Sources of Volatility		
2 FL Statutory Profit Limit Refunds	\$27.7	\$0.47
3 Specialty P&C PYD	\$6.7	\$0.11
Normalized Adj. Consol. Net Op. Income	\$49.0	\$0.83

1 Primarily related to fair market value adjustment of tax credit equity investment

- Remainder split between severance and other costs related to restructuring program along with integration

2 Represents reduction to earned premium

- Impact of FL Statutory Profit Limit Refunds
- Excluding FL statutory refunds:

U/L CR¹ reduced from 105.0% to 101.2%²

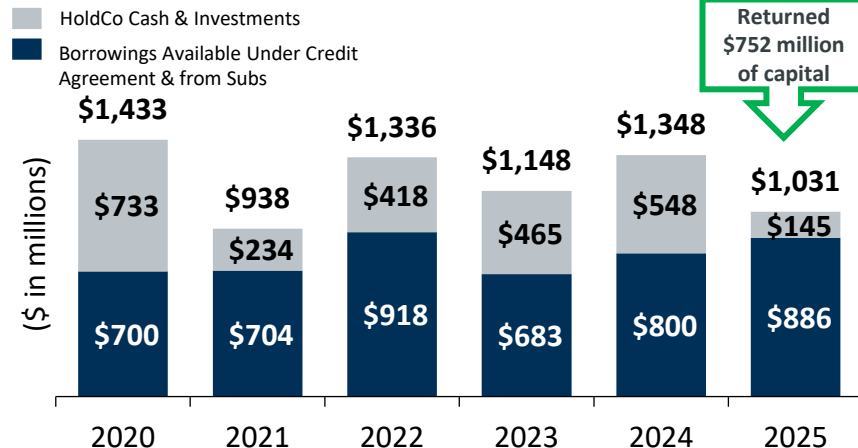
3 Adverse prior year development (PYD) in Commercial Auto primarily driven by latent development on bodily injury known large losses related to 2023

Focused on improved operational execution and expense management to enhance earnings quality and consistency

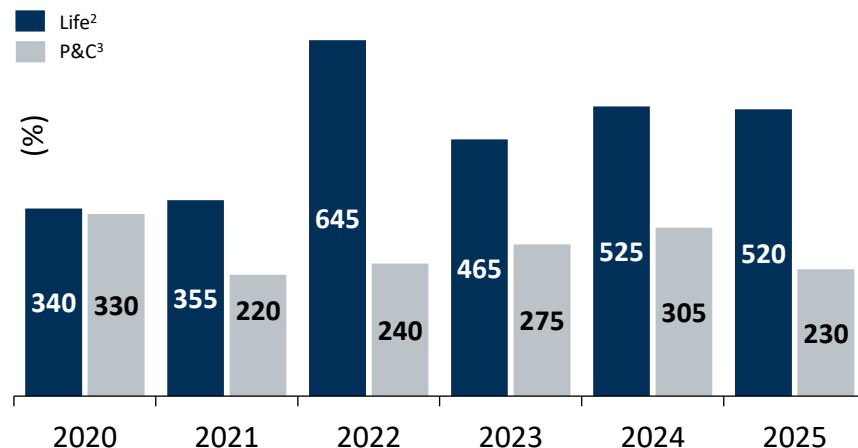
Well-Capitalized Insurance Subsidiaries

Balance sheet continues to provide financial flexibility

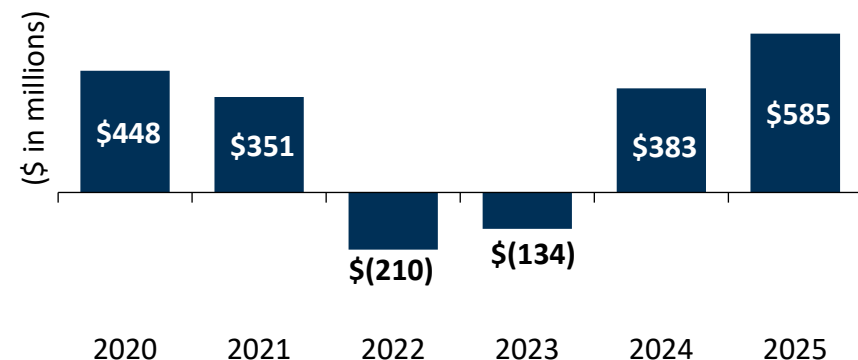
Parent Company Liquidity



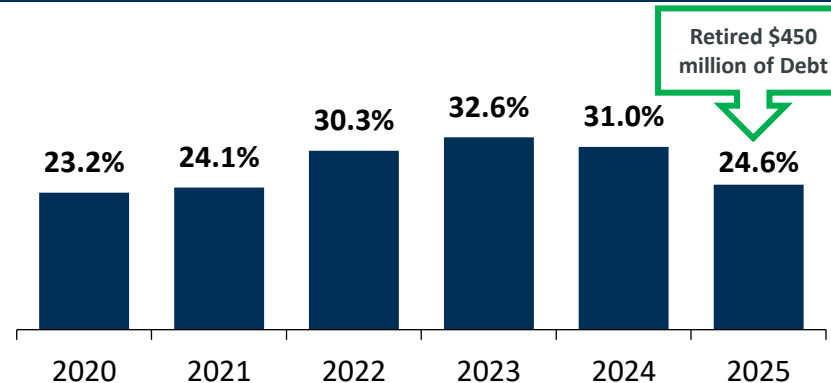
Risk-Based Capital Ratios¹



Cash Flow from Operating Activities



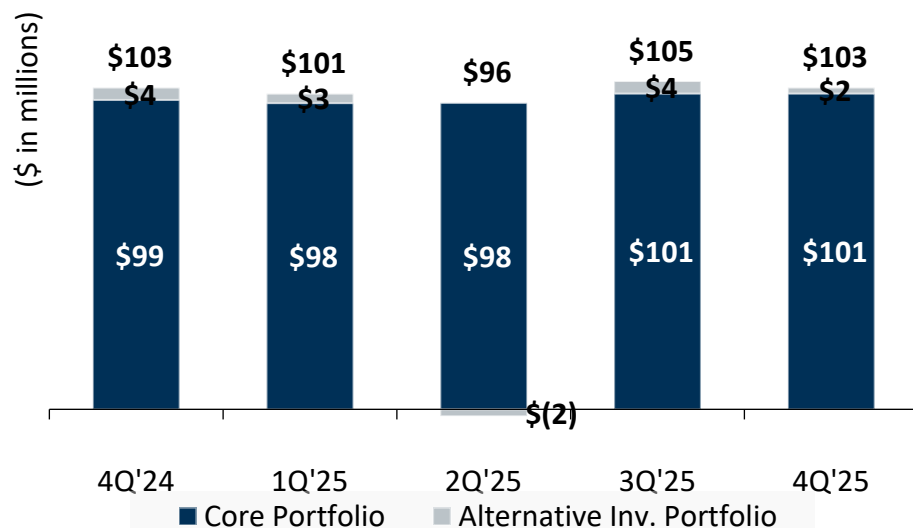
Debt-to-Capital⁴



Capital and liquidity position enables Kemper to navigate dynamic market environment

Diversified Investment Portfolio with Consistent Returns

Net Investment Income¹

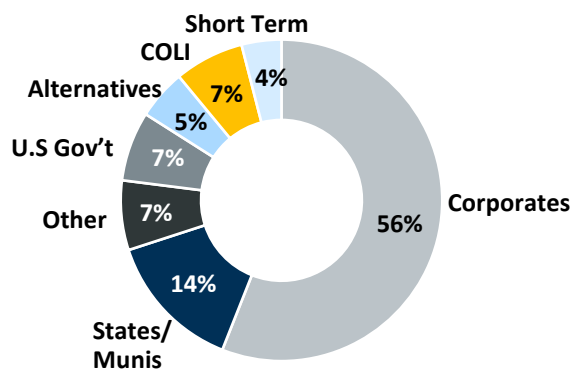


Highlights

- High-quality portfolio provides consistent net investment income; over 70% of fixed income portfolio rated A or higher
- 4.7% pre-tax equivalent (PTE) annualized book yield on core portfolio
- Average investment grade new money yields approximately 5.6% for the quarter

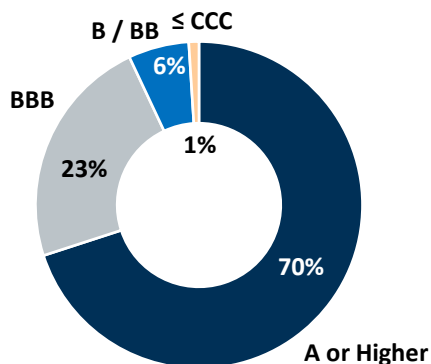
Diversified and Highly-Rated Portfolio

Portfolio Composition²



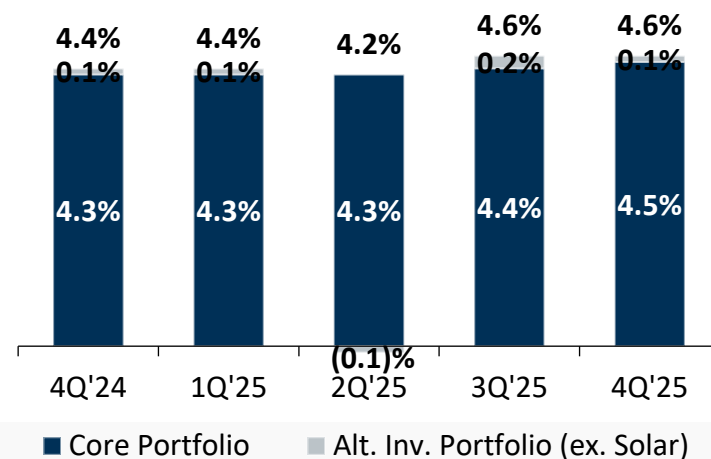
\$8.7 Billion

Fixed Maturity Ratings



\$6.7 Billion

PTE Annualized Book Yield Contribution



2026 Reinsurance Program

Catastrophe XoL Reinsurance

Catastrophe Reinsurance Program	
1-Year Term Placed 1/1/26 \$60M xs \$100M 95% Placed	Layer 2: 5% co-participation
1-Year Term Placed 1/1/26 \$50M xs \$50M 95% Placed	Layer 1: 5% co-participation
100% Retention of first \$50M	
<ul style="list-style-type: none">• New policy effective January 1, 2026:<ul style="list-style-type: none">– New limit aligned with risk-appetite– New structure improves overall cost of capital	

Highlights
Catastrophe Excess of Loss Program (XOL): <ul style="list-style-type: none">• One year program consists of two layers:<ul style="list-style-type: none">– \$50 million excess \$50 million– \$60 million excess \$100 million– 5% co-participation of both layers• 2026 purchase limit reflects exposure changes largely due to Preferred P&C exit

Specialty Property & Casualty Insurance Segment

Competitive pressure, challenging liability dynamics, and FL statutory refunds impacted results

Highlights

- FL Statutory Profit Limit Refunds of \$35 million
 - Excluding FL stat refunds, Underlying Combined Ratio¹ reduced from 105.0% to 101.2%³
 - Driven by 2023 FL Insurance Tort Reforms
- Taking rate and non-rate actions to restore California PPA profitability
- CV U/L CR¹ of 90.3% and PIF growth of 10.5%
- Expense efficiencies and product enhancements underway to enable geographic diversification

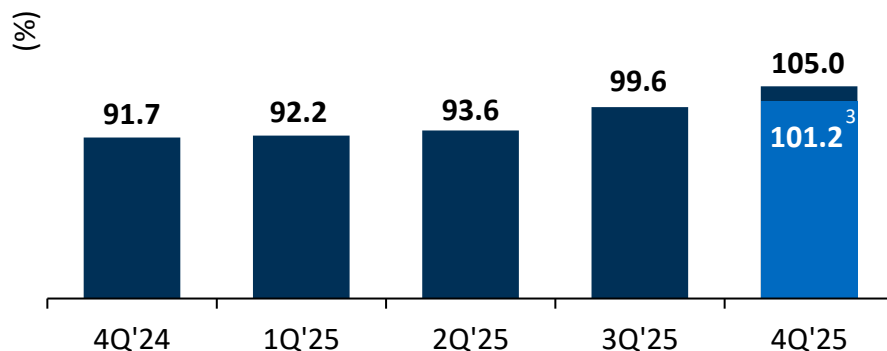
Metrics (\$ in millions)

	4Q'25	4Q'24	Variance
Earned Premiums	\$935	\$955	(2.0)%
Underlying Loss & LAE Ratio ¹	83.4%	70.0%	13.4 pts
Expense Ratio	21.6%	21.7%	(0.1) pts
Policies In-Force (000s)	1,184	1,277	(7.3)%

Year-Over-Year Growth²

	4Q'25		
	TTM DWP	% of DWP	YoY PIF Growth
Private Passenger Auto			
California	\$2,078	52.6%	(8.5%)
Florida / Texas	643	16.3	(9.9)
Other	253	6.4	(14.4)
Total PPA	\$2,973	75.2%	(9.5%)
Commercial Auto	979	24.8	10.5
Total Kemper Auto	\$3,953	100.0%	(7.2%)

Underlying Combined Ratio¹



Ongoing rate, non-rate and expense initiatives to improve profitability

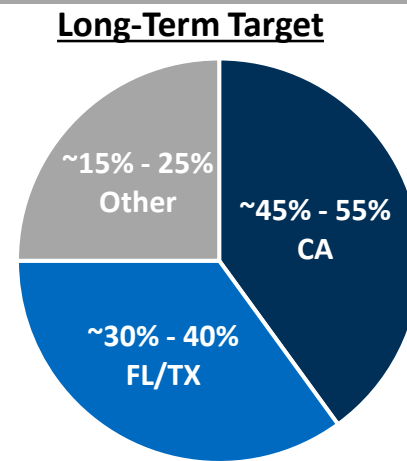
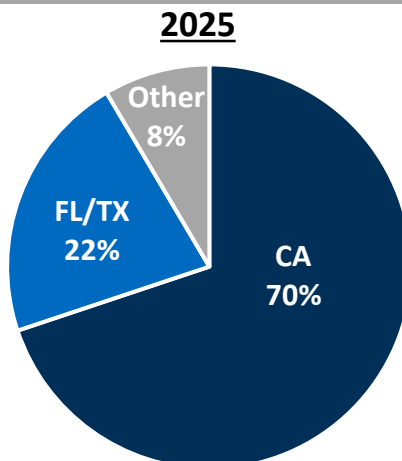
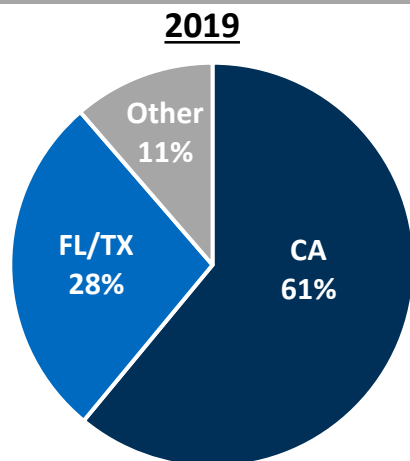
Specialty Property & Casualty Insurance Segment

California steadily climbed to 70% of PPA DWP; focused on reducing to ~50% over long-term

Highlights

- Private Passenger written premium concentration in California has increased to ~70%
 - Increase driven by post-Covid hard market, which created a profitable expansion environment
- Geographic diversification is a core priority and expected to drive consistency in underwriting performance
 - Aligns premium distribution with target customer geographic footprint
- Expense efficiencies and new product launches will improve competitive position and drive non-CA growth

Private Passenger Auto Trailing Twelve-Month Direct Written Premium



Committed to strategic geographic diversification

Life Insurance Segment

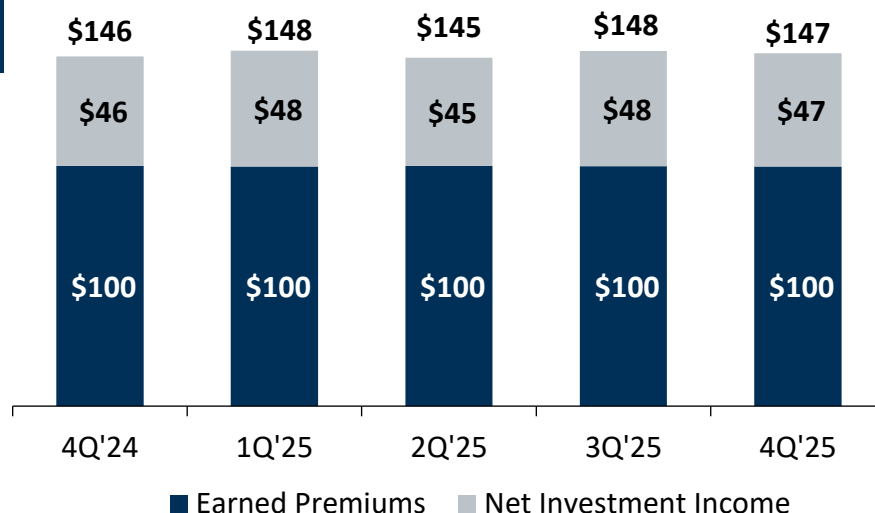
Delivering consistent return on capital and distributable cash flow

Highlights

- Earned premiums remain stable; face value of in-force relatively flat to prior year
- Mortality and lapse performance in-line with historical experience
- Annual actuarial assumption update favorably impacted Adjusted NOI in current and prior-year quarter

Metrics (\$ in millions, except per policy amounts)	4Q'25	4Q'24	Variance
Adjusted Net Operating Income	\$20	\$24	(16.7)%
Face Value of In-Force	\$19,610	\$19,775	(0.8)%
Avg. Face Value per Policy	\$6,550	\$6,451	1.5%
Avg. Premium per Policy Issued ¹	\$712	\$672	6.0%

Normalized Revenues² (\$ in millions)



Underwriting performance and management actions driving solid results

Quarter At a Glance

- 1 Results underperformed expectations driven by continued bodily injury severity and several infrequent items**
- 2 Filed for rate and implemented non-rate actions to restore profitability**
- 3 Implementing efficiency initiatives to reduce costs, optimizing organizational structure, and enhancing claims management processes**
- 4 Piloted new auto products to drive growth**
- 5 Maintaining balance sheet flexibility to support organic growth**

Appendix

Non-GAAP Financial Measures

Adjusted Consolidated Net Operating Income is an after-tax, non-GAAP financial measure and is computed by excluding from Net (Loss) Income attributable to Kemper Corporation the after-tax impact of: (i) Change in Fair Value of Equity and Convertible Securities; (ii) Net Realized Investment Gains (Losses); (iii) Impairment Losses; (iv) Acquisition and Disposition Related Transaction, Integration, Restructuring and Other Costs; (v) Debt Extinguishment, Pension Settlement and Other Charges; (vi) Goodwill Impairment Charges; (vii) Non-Core Operations; and (viii) Significant non-recurring or infrequent items that may not be indicative of ongoing operations. Significant non-recurring items are excluded when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, and (b) there has been no similar charge or gain within the prior two years. The most directly comparable GAAP financial measure is Net (Loss) Income attributable to Kemper Corporation. There were no applicable significant non-recurring items that the Company excluded from the calculation of Adjusted Consolidated Net Operating Income for the three months and year ended December 31, 2025 or 2024.

The Company believes that Adjusted Consolidated Net Operating Income provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Change in Fair Value of Equity and Convertible Securities, Net Realized Investment Gains (Losses) and Impairment Losses related to investments included in the Company's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the Company's investments, the timing of which is unrelated to the insurance underwriting process. Acquisition and Disposition Related Transaction, Integration, Restructuring and Other Costs may vary significantly between periods and are generally driven by the timing of acquisitions and business decisions which are unrelated to the insurance underwriting process. In the third quarter of 2025, a restructuring program was launched to achieve operational and organizational efficiencies. The Company will continue to evaluate additional efficiency opportunities through 2027. Debt Extinguishment, Pension Settlement and Other Charges relate to (i) loss from early extinguishment of debt, which is driven by the Company's financing and refinancing decisions and capital needs, as well as external economic developments such as debt market conditions, the timing of which is unrelated to the insurance underwriting process; (ii) settlement of pension plan obligations which are business decisions made by the Company, the timing of which is unrelated to the underwriting process; and (iii) other charges that are non-standard, not part of the ordinary course of business, and unrelated to the insurance underwriting process. Goodwill Impairment Charges are excluded because they are infrequent and non-recurring charges. Non-Core Operations includes the results of our Preferred Insurance business which we expect to fully exit. These results are excluded because they are irrelevant to our ongoing operations and do not qualify for Discontinued Operations under Generally Accepted Accounting Principles ("GAAP"). Significant non-recurring items are excluded because, by their nature, they are not indicative of the Company's business or economic trends. The preceding non-GAAP financial measures should not be considered a substitute for the comparable GAAP financial measures, as they do not fully recognize the profitability of the Company's businesses.

Adjusted Consolidated Net Operating Income Per Unrestricted Share is a non-GAAP financial measure. It is computed by dividing Adjusted Consolidated Net Operating Income by the weighted average unrestricted shares outstanding. The most directly comparable GAAP financial measure is Net (Loss) Income attributable to Kemper Corporation per Unrestricted Share - basic.

The Company believes that Adjusted Consolidated Net Operating Income Per Unrestricted Share provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Income from Change in Fair Value of Equity and Convertible Securities, Net Realized Investment Gains (Losses), Impairment Losses related to investments, Acquisition and Disposition Related Transaction, Integration, Restructuring and Other Costs, Debt Extinguishment, Pension Settlement and Goodwill Impairment Charges included in the Company's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the company's investments, the timing of which is unrelated to the insurance underwriting process.

Non-GAAP Financial Measures

Return on Adjusted Shareholders' Equity is a calculation that uses a non-GAAP financial measure. It is calculated by dividing the period's annualized Net (Loss) Income attributable to Kemper Corporation by the average shareholders' equity excluding net unrealized gains and losses on fixed maturities, the change in discount rate on future life policyholder benefits and goodwill. Return on Shareholders' Equity is the most directly comparable GAAP measure. We use this non-GAAP measure to identify and analyze the change in performance attributable to management efforts between periods. The Company believes this non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

Adjusted Book Value Per Share is a calculation that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized gains and losses on fixed income securities, the change in discount rate on future life policyholder benefits and goodwill by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. The Company uses the trends in book value per share excluding the after-tax impact of net unrealized gains and losses on fixed income securities, the change in discount rate on future life policyholder benefits and goodwill in conjunction with book value per share to identify and analyze the change in net worth excluding goodwill attributable to management efforts between periods. The Company believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

Underlying Combined Ratio is a non-GAAP financial measure. It is computed by adding the Current Year Non-catastrophe Losses and LAE Ratio with the Insurance Expense Ratio. The most directly comparable GAAP financial measure is the Combined Ratio, which is computed by adding Total Incurred Losses and LAE Ratio, including the impact of catastrophe losses and loss and LAE reserve development from prior years, with the Insurance Expense Ratio.

The Company believes Underlying Losses and LAE and the Underlying Combined Ratio are useful to investors and uses these financial measures to reveal the trends in the Company's Property & Casualty Insurance segment that may be obscured by catastrophe losses and prior-year reserve development. These catastrophe losses may cause the Company's loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on incurred losses and LAE and the Combined Ratio. Prior-year reserve developments are caused by unexpected loss development on historical reserves. Because reserve development relates to the re-estimation of losses from earlier periods, it has no bearing on the performance of the Company's insurance products in the current period. The Company believes it is useful for investors to evaluate these components separately and in the aggregate when reviewing the Company's underwriting performance.

Non-GAAP Financial Measures

Adjusted Consolidated Net Operating Income attributable to Kemper Corporation

(\$ in millions)	Three Months Ended		Year Ended	
	Dec 31, 2025	Dec 31, 2024	Dec 31, 2025	Dec 31, 2024
Net (Loss) Income attributable to Kemper Corporation	\$(8.0)	\$97.4	\$143.3	\$317.8
Less Net (Loss) Income From:				
Change in Fair Value of Equity and Convertible Securities	(1.4)	(2.0)	(3.4)	(2.1)
Net Realized Investment Gains	0.6	3.1	4.3	10.4
Impairment Losses	(3.4)	(1.6)	(8.5)	(4.6)
Acquisition and Disposition Related Transaction, Integration, Restructuring and Other Costs	(15.5)	(7.5)	(43.1)	(31.8)
Debt Extinguishment, Pension Settlement and Other Charges	-	(7.3)	0.4	(7.4)
Non-Core Operations	(2.9)	(2.4)	(31.9)	(28.2)
Adjusted Consolidated Net Operating Income	\$14.6	\$115.1	\$225.5	\$381.5

(\$ per unrestricted share)	Three Months Ended		Year Ended	
	Dec 31, 2025	Dec 31, 2024	Dec 31, 2025	Dec 31, 2024
Net (Loss) Income attributable to Kemper Corporation	\$(0.13)	\$1.52	\$2.31	\$4.95
Less Net (Loss) Income From:				
Change in Fair Value of Equity and Convertible Securities	(0.02)	(0.03)	(0.05)	(0.03)
Net Realized Investment Gains	0.01	0.04	0.07	0.16
Impairment Losses	(0.06)	(0.03)	(0.14)	(0.08)
Acquisition and Disposition Related Transaction, Integration, Restructuring and Other Costs	(0.26)	(0.12)	(0.70)	(0.50)
Debt Extinguishment, Pension Settlement and Other Charges	-	(0.11)	0.01	(0.11)
Non-Core Operations	(0.05)	(0.04)	(0.52)	(0.44)
Adjusted Consolidated Net Operating Income	\$0.25	\$1.81	\$3.64	\$5.95

Non-GAAP Financial Measures

Return on Adjusted Shareholders' Equity

(\$ in millions)	Three Months Ended		Year Ended	
	Dec 31, 2025	Dec 31, 2024	Dec 31, 2025	Dec 31, 2024
Annualized Net (Loss) Income attributable to Kemper Corporation	\$(32.0)	\$389.6	\$143.3	\$317.8
Average Shareholders' Equity ¹	\$2,706.8	\$2,780.9	\$2,814.6	\$2,665.6
Less: Average Net Unrealized Losses on Fixed Maturities	559.8	576.1	618.6	598.1
Less: Average Change in Discount Rate on Future Life Policyholder Benefits	(333.4)	(286.6)	(356.6)	(272.8)
Less: Average Goodwill	(1,250.7)	(1,250.7)	(1,250.7)	(1,250.7)
Average Adjusted Shareholders' Equity ¹	\$1,682.5	\$1,819.7	\$1,825.9	\$1,740.2
Return on Shareholders' Equity	(1.2)%	14.0%	5.1%	11.9%
Return on Adjusted Shareholders' Equity	(1.9)%	21.4%	7.8%	18.3%

¹ Average shareholders' equity and average adjusted shareholders' equity for the three months ended is the simple average of the beginning and ending balances for the period. Average shareholders' equity and average Adjusted shareholders' equity on a year-to-date basis is the (a) the sum of the balance at the beginning of the year and the ending balance for each quarter within that year divided by (b) the number of quarters in the period presented plus one.

Non-GAAP Financial Measures

Adjusted Book Value Per Share

(\$ and shares in millions except per share amounts)	As of	
	Dec 31, 2025	Dec 31, 2024
Kemper Corporation Shareholders' Equity	\$2,681.4	\$2,788.4
Less: Net Unrealized Losses on Fixed Maturities	566.2	696.5
Less: Change in Discount Rate on Future Life Policyholder Benefits	(350.8)	(380.3)
Less: Goodwill	(1,250.7)	(1,250.7)
Adjusted Shareholders' Equity	\$1,646.1	\$1,853.9
Common Shares Issued and Outstanding	58.667	63.840
Book Value Per Share	\$45.71	\$43.68
Less: Net Unrealized Losses on Fixed Maturities	9.65	10.91
Less: Change in Discount Rate on Future Life Policyholder Benefits	(5.98)	(5.96)
Less: Goodwill	(21.32)	(19.59)
Adjusted Book Value Per Share	\$28.06	\$29.04

Non-GAAP Financial Measures

Underlying Combined Ratio

	Three Months Ended				
	4Q'25	3Q'25	2Q'25	1Q'25	4Q'24
Specialty P&C Insurance					
Combined Ratio as Reported	106.0%	104.8%	95.4%	92.7%	92.1%
Current Year Catastrophe Losses and LAE Ratio	(0.1)	(0.1)	(0.5)	(0.4)	(0.2)
Prior Years Non-Catastrophe Losses and LAE Ratio	(1.0)	(5.1)	(1.3)	(0.1)	(0.2)
Prior Years Catastrophe Losses and LAE Ratio	0.1	-	-	-	-
Underlying Combined Ratio	105.0%	99.6%	93.6%	92.2%	91.7%
Personal Auto Insurance					
Combined Ratio as Reported	110.1%	103.2%	94.4%	92.0%	90.8%
Current Year Catastrophe Losses and LAE Ratio	(0.2)	(0.1)	(0.5)	(0.4)	(0.1)
Prior Years Non-Catastrophe Losses and LAE Ratio	-	(1.0)	0.6	0.6	0.7
Prior Years Catastrophe Losses and LAE Ratio	0.1	-	-	-	-
Underlying Combined Ratio	110.0%	102.1%	94.5%	92.2%	91.4%
Commercial Auto Insurance					
Combined Ratio as Reported	94.2%	110.0%	99.0%	95.3%	97.0%
Current Year Catastrophe Losses and LAE Ratio	(0.1)	(0.2)	(0.5)	(0.5)	(0.4)
Prior Years Non-Catastrophe Losses and LAE Ratio	(3.8)	(18.7)	(8.4)	(2.5)	(3.6)
Prior Years Catastrophe Losses and LAE Ratio	-	-	-	-	-
Underlying Combined Ratio	90.3%	91.1%	90.1%	92.3%	93.0%