



**Investor Supplement
First Quarter 2022**

The financial statements and financial exhibits included herein are unaudited. These financial statements and exhibits should be read in conjunction with the Company's periodic reports on Forms 10-K, 10-Q and 8-K filed with the U.S. Securities and Exchange Commission (the "SEC"). The results of operations for interim periods should not be considered indicative of results to be expected for the full year.

Caution Regarding Forward-Looking Statements

This Investor Supplement may contain or incorporate by reference information that includes or is based on forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. We caution investors that these forward-looking statements are not guarantees of future performance, and actual results may differ materially. Such statements involve known and unknown risks, uncertainties, and other factors, including but not limited to:

- changes in the frequency and severity of insurance claims;
- claim development and the process of estimating claim reserves;
- the impacts of inflation;
- supply chain disruption;
- product demand and pricing;
- effects of governmental and regulatory actions;
- litigation outcomes;
- investment risks;
- cybersecurity risks;
- impact of catastrophes; and
- other risks and uncertainties detailed in Kemper's Annual Report on Form 10-K and subsequent filings with the Securities and Exchange Commission ("SEC").

The COVID-19 outbreak and subsequent global pandemic ("Pandemic") is an extraordinary catastrophe that creates unique uncertainties and risks. Kemper cannot provide any assurances as to the impacts of the Pandemic and related economic conditions on Kemper's operating and financial results.

Kemper assumes no obligation to publicly correct or update any forward-looking statements as a result of events or developments subsequent to the date of this Investor Supplement, including any such statements related to the Pandemic.

Non-GAAP Financial Measures

This document contains non-GAAP financial measures to analyze the Company's operating performance for the periods presented. Because the Company's calculation of these measures may differ from similar measures used by other companies, investors should be careful when comparing the Company's non-GAAP financial measures to those of other companies. For detailed disclosures on non-GAAP financial measures please refer to the "Definitions of Non-GAAP Financial Measures" on Pages 34-35.

Kemper Corporation
Investor Supplement
First Quarter 2022
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Kemper Corporation
Consolidated Financial Highlights
(Dollars in Millions, Except Per Share Amounts)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
For Period Ended					
Earned Premiums	\$ 1,338.6	\$ 1,359.1	\$ 1,356.1	\$ 1,337.7	\$ 1,200.8
Net Investment Income	100.0	108.4	101.9	113.9	103.1
Change in Value of Alternative Energy Partnership Investments	(16.7)	(14.3)	(23.8)	(7.7)	(15.4)
Other Income	2.4	—	1.5	1.8	1.5
Income (Loss) from Change in Fair Value of Equity and Convertible Securities	(28.2)	22.2	(0.6)	40.8	52.2
Net Investment Gains (Loss)	(7.4)	18.5	9.5	16.0	9.8
Total Revenues	\$ 1,388.7	\$ 1,493.9	\$ 1,444.6	\$ 1,502.5	\$ 1,352.0
Net Income (Loss)	\$ (94.8)	\$ (105.8)	\$ (75.3)	\$ (62.6)	\$ 123.2
Adjusted Consolidated Net Operating Income (Loss) ¹	\$ (60.1)	\$ (130.8)	\$ (75.8)	\$ (99.4)	\$ 87.2
Per Unrestricted Common Share Amounts:					
Basic:					
Net Income (Loss)	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.88
Adjusted Consolidated Net Operating Income (Loss) ¹	\$ (0.94)	\$ (2.05)	\$ (1.19)	\$ (1.54)	\$ 1.33
Diluted:					
Net Income (Loss)	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.85
Adjusted Consolidated Net Operating Income (Loss) ¹	\$ (0.94)	\$ (2.05)	\$ (1.19)	\$ (1.54)	\$ 1.31
Dividends Paid to Shareholders Per Share	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31
At Period End					
Total Assets	\$ 14,614.7	\$ 14,916.5	\$ 14,977.2	\$ 14,950.7	\$ 14,203.7
Insurance Reserves	\$ 6,316.4	\$ 6,313.6	\$ 6,120.3	\$ 5,982.4	\$ 5,541.1
Debt	\$ 1,385.2	\$ 1,121.9	\$ 1,122.1	\$ 1,122.3	\$ 1,122.6
Shareholders' Equity	\$ 3,394.5	\$ 4,007.7	\$ 4,151.2	\$ 4,306.2	\$ 4,339.1
Shareholders' Equity Excluding Goodwill ^{1,2}	\$ 2,082.5	\$ 2,695.7	\$ 2,839.2	\$ 2,994.3	\$ 3,225.1
Common Shares Issued and Outstanding (In Millions)	63.800	63.685	63.652	63.636	65.016
Book Value Per Share ²	\$ 53.21	\$ 62.93	\$ 65.22	\$ 67.67	\$ 66.74
Book Value Per Share Excluding Goodwill ^{1,2}	\$ 32.64	\$ 42.33	\$ 44.61	\$ 47.05	\$ 49.60
Book Value Per Share Excluding Net Unrealized (Gains) Losses on Fixed Maturities ^{1,2}	\$ 53.42	\$ 55.04	\$ 56.94	\$ 58.39	\$ 60.00
Book Value Per Share Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill ^{1,2}	\$ 32.86	\$ 34.44	\$ 36.33	\$ 37.77	\$ 42.87
Debt to Total Capitalization ²	29.0 %	21.9 %	21.3 %	20.7 %	20.6 %
Rolling 12 Months Return on 5-point Average Shareholders Equity ^{2,3}	(8.4)%	(2.8)%	1.9 %	6.4 %	11.1 %

¹ Non-GAAP Financial Measure. See page 34 for definition.

² See Capital Metrics on pages 8-9 for detail calculations.

³ Rolling 12 Months Return on 5-point Average Shareholders Equity is calculated by taking the last 12 months of Net Income (Loss) divided by the 5-point average Shareholders' Equity. The 5-point Average Shareholders' Equity is calculated by using a 5-point quarter average of Shareholders' Equity for the 12 month period.

Kemper Corporation
Consolidated Statements of Income
(Dollars in Millions, Except Per Share Amounts)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Revenues:					
Earned Premiums	\$ 1,338.6	\$ 1,359.1	\$ 1,356.1	\$ 1,337.7	\$ 1,200.8
Net Investment Income	100.0	108.4	101.9	113.9	103.1
Change in Value of Alternative Energy Partnership Investments	(16.7)	(14.3)	(23.8)	(7.7)	(15.4)
Other Income	2.4	—	1.5	1.8	1.5
Income (Loss) from Change in Fair Value of Equity and Convertible Securities	(28.2)	22.2	(0.6)	40.8	52.2
Net Realized Gains (Losses) on Sales of Investments	1.5	21.7	10.1	19.2	13.8
Impairment Losses	(8.9)	(3.2)	(0.6)	(3.2)	(4.0)
Total Revenues	1,388.7	1,493.9	1,444.6	1,502.5	1,352.0
Expenses:					
Policyholders' Benefits and Incurred Losses and Loss Adjustment Expenses	1,153.4	1,276.0	1,211.2	1,224.1	889.5
Insurance Expenses	304.0	309.1	311.3	314.0	283.7
Loss from Early Extinguishment of Debt	3.7	—	—	—	—
Interest and Other Expenses	54.1	56.2	51.9	54.1	57.2
Total Expenses	1,515.2	1,641.3	1,574.4	1,592.2	1,230.4
Income (Loss) before Income Taxes	(126.5)	(147.4)	(129.8)	(89.7)	121.6
Income Tax Benefit (Expense)	31.7	41.6	54.5	27.1	1.6
Net Income (Loss)	\$ (94.8)	\$ (105.8)	\$ (75.3)	\$ (62.6)	\$ 123.2
Income (Loss) Per Unrestricted Share:					
Basic	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.88
Diluted	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.85
Net Income (Loss) Per Unrestricted Share:					
Basic	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.88
Diluted	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.85
Dividends Paid to Shareholders Per Share	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31
Weighted Average Unrestricted Common Shares Outstanding (in Millions)	63.744	63.655	63.628	64.377	65.425

Kemper Corporation
Consolidated Balance Sheets
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Assets:					
Investments:					
Fixed Maturities at Fair Value	\$ 7,783.9	\$ 7,986.9	\$ 7,885.1	\$ 7,835.0	\$ 7,479.4
Equity Securities at Fair Value	571.5	830.6	969.6	957.7	897.4
Equity Securities at Modified Cost	35.2	32.3	33.0	32.5	36.0
Equity Method Limited Liability Investments	230.0	241.9	255.1	245.5	219.2
Alternative Energy Partnerships	22.4	39.6	54.2	46.6	54.4
Convertible Securities at Fair Value	46.1	46.4	44.1	43.6	42.6
Short-term Investments at Cost which Approximates Fair Value	243.8	284.1	259.7	370.6	196.9
Other Investments	1,035.2	925.6	921.5	910.8	896.8
Total Investments	9,968.1	10,387.4	10,422.3	10,442.3	9,822.7
Cash	297.3	148.2	119.8	105.1	547.4
Receivables from Policyholders	1,404.5	1,418.7	1,481.2	1,479.9	1,260.9
Other Receivables	203.4	207.3	207.3	214.9	225.4
Deferred Policy Acquisition Costs	680.0	677.6	676.6	652.7	611.7
Goodwill	1,312.0	1,312.0	1,312.0	1,311.9	1,114.0
Current Income Tax Assets	183.0	173.1	138.7	94.2	65.6
Other Assets	566.4	592.2	619.3	649.7	556.0
Total Assets	\$ 14,614.7	\$ 14,916.5	\$ 14,977.2	\$ 14,950.7	\$ 14,203.7
Liabilities and Shareholders' Equity:					
Insurance Reserves:					
Life and Health	\$ 3,556.3	\$ 3,540.9	\$ 3,524.1	\$ 3,551.6	\$ 3,541.6
Property and Casualty	2,760.1	2,772.7	2,596.2	2,430.8	1,999.5
Total Insurance Reserves	6,316.4	6,313.6	6,120.3	5,982.4	5,541.1
Unearned Premiums	1,890.5	1,898.7	1,965.7	1,968.1	1,713.0
Policyholder Contract Liabilities	655.0	504.0	481.8	442.7	466.5
Deferred Income Tax Liabilities	69.6	227.0	242.4	269.6	227.6
Accrued Expenses and Other Liabilities	903.5	843.6	893.7	859.4	793.8
Long-term Debt, Current and Non-current, at Amortized Cost	1,385.2	1,121.9	1,122.1	1,122.3	1,122.6
Total Liabilities	11,220.2	10,908.8	10,826.0	10,644.5	9,864.6
Shareholders' Equity:					
Common Stock	6.4	6.4	6.4	6.4	6.5
Paid-in Capital	1,803.1	1,790.7	1,777.0	1,770.9	1,802.1
Retained Earnings	1,647.3	1,762.5	1,888.4	1,985.9	2,140.0
Accumulated Other Comprehensive Income (Loss)	(62.3)	448.1	479.4	543.0	390.5
Total Shareholders' Equity	3,394.5	4,007.7	4,151.2	4,306.2	4,339.1
Total Liabilities and Shareholders' Equity	\$ 14,614.7	\$ 14,916.5	\$ 14,977.2	\$ 14,950.7	\$ 14,203.7

Kemper Corporation
Consolidated Statements of Cash Flows
(Dollars in Millions)
(Unaudited)

	Three Months Ended	
	Mar 31, 2022	Mar 31, 2021
Cash Flows from Operating Activities:		
Net Income (Loss)	\$ (94.8)	\$ 123.2
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by (Used in) Operating Activities:		
Net Realized Investment (Gains) Losses	(1.5)	(13.8)
Impairment Losses	8.9	4.0
Depreciation and Amortization of Property, Equipment and Software	13.4	11.1
Amortization of Intangibles Assets Acquired	6.2	3.2
Loss from Early Extinguishment of Debt	3.7	—
Change in Accumulated Undistributed Earnings of Equity Method Limited Liability Investments	(5.8)	(18.1)
(Income) Loss from Change in Value of Alternative Energy Partnership Investments	16.7	15.4
(Increase) Decrease in Value of Equity and Convertible Securities	28.2	(52.2)
Changes in:		
Receivables from Policyholders	14.2	(66.7)
Reinsurance Recoverables	(0.3)	5.0
Deferred Policy Acquisition Costs	(2.4)	(21.3)
Insurance Reserves	2.9	29.8
Unearned Premiums	(8.2)	97.9
Income Taxes	(30.5)	(37.3)
Other Assets and Liabilities	31.1	60.4
Net Cash Provided by (Used in) Operating Activities	(18.2)	140.6

Kemper Corporation
Consolidated Statements of Cash Flows
(Dollars in Millions)
(Unaudited)

	Three Months Ended	
	Mar 31, 2022	Mar 31, 2021
Net Cash Provided by Operating Activities (Carryforward from page 6)	\$ (18.2)	\$ 140.6
Cash Flows from Investing Activities:		
Proceeds from Sales, Calls, and Maturities of Fixed Maturities	128.6	291.2
Proceeds from the Sales of Investments:		
Equity Securities	249.7	27.3
Mortgage Loans	22.8	12.8
Other Investments	20.5	7.0
Purchases of Investments:		
Fixed Maturities	(527.2)	(503.2)
Equity Securities	(21.3)	(12.5)
Real Estate Investments	—	(0.2)
Corporate-Owned Life Insurance	(100.0)	(100.0)
Mortgage Loans	(21.3)	(33.7)
Other Investments	(1.9)	(50.1)
Net Sales (Purchases) of Short-term Investments	40.3	677.4
Acquisition of Software and Long-lived Assets	(16.0)	(9.2)
Other	0.7	4.9
Net Cash Provided by (Used In) Investing Activities	(225.1)	311.7
Cash Flows from Financing Activities:		
Repayment of Long-Term Debt	(280.0)	(50.0)
Proceeds from Issuance of 3.800% Senior Notes due February 23, 2032	396.3	—
Issuance Fees on 3.800% Senior Notes due February 23, 2032	(1.2)	—
Proceeds from Issuance of 5.875% Fixed-Rate Reset Junior Subordinated Debentures Due 2062	145.6	—
Issuance Fees on 5.875% Fixed-Rate Reset Junior Subordinated Debentures Due 2062	(0.9)	—
Proceeds from Policyholder Contract Obligations	208.6	60.7
Repayment of Policyholder Contract Obligations	(57.8)	(61.5)
Proceeds from Shares Issued under Employee Stock Purchase Plan	1.3	1.2
Common Stock Repurchases	—	(42.1)
Dividends and Dividend Equivalents Paid	(19.8)	(21.0)
Other	0.3	1.7
Net Cash Provided by (Used In) Financing Activities	392.4	(111.0)
Increase (Decrease) in Cash	149.1	341.3
Cash, Beginning of Year	148.2	206.1
Cash, End of Period	\$ 297.3	\$ 547.4

Kemper Corporation
Capital Metrics
(Dollars and Shares in Millions, Except Per Share Amounts)
(Unaudited)

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Book Value Per Share					
<u>Numerator</u>					
Shareholders' Equity	\$ 3,394.5	\$ 4,007.7	\$ 4,151.2	\$ 4,306.2	\$ 4,339.1
Less: Goodwill	(1,312.0)	(1,312.0)	(1,312.0)	(1,311.9)	(1,114.0)
Shareholders' Equity Excluding Goodwill ¹	\$ 2,082.5	\$ 2,695.7	\$ 2,839.2	\$ 2,994.3	\$ 3,225.1
Shareholders' Equity	\$ 3,394.5	\$ 4,007.7	\$ 4,151.2	\$ 4,306.2	\$ 4,339.1
Less: Net Unrealized (Gains) Losses on Fixed Maturities	13.7	(502.6)	(526.9)	(590.5)	(438.0)
Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities ¹	\$ 3,408.2	\$ 3,505.1	\$ 3,624.3	\$ 3,715.7	\$ 3,901.1
Less: Goodwill	(1,312.0)	(1,312.0)	(1,312.0)	(1,311.9)	(1,114.0)
Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill ¹	\$ 2,096.2	\$ 2,193.1	\$ 2,312.3	\$ 2,403.8	\$ 2,787.1
<u>Denominator</u>					
Common Shares Issued and Outstanding	63.800	63.685	63.652	63.636	65.016
Book Value Per Share	\$ 53.21	\$ 62.93	\$ 65.22	\$ 67.67	\$ 66.74
Book Value Per Share Excluding Goodwill ¹	\$ 32.64	\$ 42.33	\$ 44.61	\$ 47.05	\$ 49.60
Book Value Per Share Excluding Net Unrealized (Gains) Losses on Fixed Maturities ¹	\$ 53.42	\$ 55.04	\$ 56.94	\$ 58.39	\$ 60.00
Book Value Per Share Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill ¹	\$ 32.86	\$ 34.44	\$ 36.33	\$ 37.77	\$ 42.87
Return on Shareholders' Equity					
<u>Numerator</u>					
Rolling 12 Months Net Income	\$ (338.5)	\$ (120.5)	\$ 82.8	\$ 280.4	\$ 469.1
<u>Denominator (5-point Average)</u>					
5-point Average Shareholders' Equity	\$ 4,039.7	\$ 4,273.5	\$ 4,341.5	\$ 4,348.8	\$ 4,239.7
Rolling 12 Months Return on Average Shareholders' Equity (5-point Average)	(8.4)%	(2.8)%	1.9 %	6.4 %	11.1 %
Return on Shareholders' Equity Excluding Goodwill¹					
<u>Denominator (5-point Average)</u>					
5-point Average Shareholders' Equity Excluding Goodwill ¹	\$ 2,767.4	\$ 3,040.7	\$ 3,148.3	\$ 3,195.2	\$ 3,125.7
Rolling 12 Months Return on Average Shareholders' Equity Excluding Goodwill (5-point Average) ¹	(12.2)%	(4.0)%	2.6 %	8.8 %	15.0 %
Return on Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities¹					
<u>Denominator (5-point Average)</u>					
5-point Average Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities ¹	\$ 3,630.9	\$ 3,717.1	\$ 3,756.8	\$ 3,751.8	\$ 3,708.5
Rolling 12 Months Return on Average Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities (5-point Average) ¹	(9.3)%	(3.2)%	2.2 %	7.5 %	12.6 %
Return on Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill¹					
<u>Denominator (5-point Average)</u>					
5-point Average Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill ¹	\$ 2,358.5	\$ 2,484.3	\$ 2,563.7	\$ 2,598.3	\$ 2,594.5
Rolling 12 Months Return on Average Shareholders' Equity Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill (5-point Average) ¹	(14.4)%	(4.9)%	3.2 %	10.8 %	18.1 %

¹ Non-GAAP financial measure. See definitions beginning on page 34.

Kemper Corporation
Capital Metrics
(Dollars and Shares in Millions, Except Per Share Amounts)
(Unaudited)

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Debt and Total Capitalization					
Debt	\$ 1,385.2	\$ 1,121.9	\$ 1,122.1	\$ 1,122.3	\$ 1,122.6
Shareholders' Equity	3,394.5	4,007.7	4,151.2	4,306.2	4,339.1
Total Capitalization	<u>\$ 4,779.7</u>	<u>\$ 5,129.6</u>	<u>\$ 5,273.3</u>	<u>\$ 5,428.5</u>	<u>\$ 5,461.7</u>
Ratio of Debt to Shareholders' Equity	<u>40.8 %</u>	<u>28.0 %</u>	<u>27.0 %</u>	<u>26.1 %</u>	<u>25.9 %</u>
Ratio of Debt to Total Capitalization	<u>29.0 %</u>	<u>21.9 %</u>	<u>21.3 %</u>	<u>20.7 %</u>	<u>20.6 %</u>
Parent Company Liquidity					
Kemper Holding Company Cash and Investments ¹	\$ 318.3	\$ 233.9	\$ 330.6	\$ 214.8	\$ 607.1
Borrowings Available Under Credit Agreement	600.0	400.0	400.0	400.0	400.0
Parent Company Liquidity	<u>\$ 918.3</u>	<u>\$ 633.9</u>	<u>\$ 730.6</u>	<u>\$ 614.8</u>	<u>\$ 1,007.1</u>
Capital Returned to Shareholders					
Cash Dividends Paid ²	<u>\$ 19.6</u>	<u>\$ 19.9</u>	<u>\$ 19.7</u>	<u>\$ 20.4</u>	<u>\$ 21.0</u>

¹ Includes Kemper's direct non-insurance subsidiaries

² Three Months Ended

Kemper Corporation
Debt Outstanding, FHLB Advances and Ratings
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Kemper Corporation:					
Senior Notes at Amortized Cost:					
5.000% Senior Notes due September 19, 2022	—	276.7	277.1	277.6	277.9
4.350% Senior Notes due February 15, 2025	449.1	449.0	448.9	448.8	448.9
2.400% Senior Notes due September 30, 2030	396.3	396.2	396.1	395.9	395.8
3.800% Subordinated Debentures due 2032	395.1	—	—	—	—
5.875% Fixed-Rate Reset Junior Subordinated Debentures Due 2062 at Amortized Cost	144.7	—	—	—	—
Long-term Debt Outstanding	<u>\$ 1,385.2</u>	<u>\$ 1,121.9</u>	<u>\$ 1,122.1</u>	<u>\$ 1,122.3</u>	<u>\$ 1,122.6</u>

Federal Home Loan Bank Advances to Insurance Subsidiaries:

Reported as Policyholder Contract Liabilities:					
Federal Home Loan Bank of Chicago	\$ 553.1	\$ 401.9	\$ 378.9	\$ 382.8	\$ 407.5
Reported as Debt Outstanding:					
Federal Home Loan Bank of Dallas	\$ —	\$ —	\$ —	\$ —	\$ —
Federal Home Loan Bank of Chicago	\$ —	\$ —	\$ —	\$ —	\$ —
Federal Home Loan Bank of San Francisco	\$ —	\$ —	\$ —	\$ —	\$ —

	A.M. Best	Moody's	S&P	Fitch
As of Date of Financial Supplement				
Kemper Debt Ratings:				
Senior Unsecured Debt	BBB	Baa3	BBB	BBB
Junior Unsecured Debt	BB+	Ba1	BB+	BB+
Insurance Company Financial Strength Ratings:				
Trinity Universal Insurance Company	A	A3	A	A
United Insurance Company of America	A	A3	A-	A-

NR - Not Rated

Kemper Corporation
Segment Revenues
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Revenues:					
Specialty Property & Casualty Insurance:					
Earned Premiums:					
Personal Automobile	\$ 901.7	\$ 918.1	\$ 920.6	\$ 909.6	\$ 785.4
Commercial Automobile	119.9	114.2	107.7	100.7	92.2
Total Specialty Property & Casualty Insurance Earned Premiums	1,021.6	1,032.3	1,028.3	1,010.3	877.6
Net Investment Income	34.9	37.8	37.0	42.7	35.0
Change in Value of Alternative Energy Partnership Investments	(8.4)	(6.7)	(11.3)	(3.7)	(7.3)
Other Income	1.7	1.0	1.2	1.0	0.9
Total Specialty Property & Casualty Insurance Revenues	1,049.8	1,064.4	1,055.2	1,050.3	906.2
Preferred Property & Casualty Insurance:					
Earned Premiums:					
Personal Automobile	96.0	101.4	102.6	103.5	103.0
Homeowners	51.3	52.7	52.5	51.3	50.8
Other Personal	8.3	8.5	8.6	8.4	8.4
Total Preferred Property & Casualty Insurance Earned Premiums	155.6	162.6	163.7	163.2	162.2
Net Investment Income	12.5	17.1	16.1	19.5	15.9
Change in Value of Alternative Energy Partnership Investments	(3.9)	(3.8)	(6.4)	(2.0)	(4.1)
Total Preferred Property & Casualty Insurance Revenues	164.2	175.9	173.4	180.7	174.0
Life & Health Insurance:					
Earned Premiums:					
Life	101.3	101.5	101.5	100.6	98.1
Accident and Health	45.8	47.6	47.0	47.9	47.4
Property	14.3	15.1	15.6	15.7	15.5
Total Life & Health Insurance Earned Premiums	161.4	164.2	164.1	164.2	161.0
Net Investment Income	49.4	50.8	48.4	52.4	51.1
Change in Value of Alternative Energy Partnership Investments	(4.4)	(3.7)	(6.1)	(2.0)	(4.0)
Other Income	—	(1.6)	0.1	0.1	0.1
Total Life & Health Insurance Revenues	206.4	209.7	206.5	214.7	208.2
Total Segment Revenues	1,420.4	1,450.0	1,435.1	1,445.7	1,288.4
Income (Loss) from Change in Fair Value of Equity and Convertible Securities	(28.2)	22.2	(0.6)	40.8	52.2
Net Realized Gains (Losses) on Sales of Investments	1.5	21.7	10.1	19.2	13.8
Impairment Losses	(8.9)	(3.2)	(0.6)	(3.2)	(4.0)
Other	3.9	3.2	0.6	—	1.6
Total Revenues	\$ 1,388.7	\$ 1,493.9	\$ 1,444.6	\$ 1,502.5	\$ 1,352.0

Kemper Corporation
Segment Operating Results
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Segment Operating Income (Loss):					
Specialty Property & Casualty Insurance	\$ (60.2)	\$ (163.4)	\$ (91.8)	\$ (122.1)	\$ 85.2
Preferred Property & Casualty Insurance	(9.5)	(12.0)	(17.4)	(13.4)	3.0
Life & Health Insurance	1.2	4.0	(5.9)	13.2	(0.8)
Total Segment Operating Income (Loss)	(68.5)	(171.4)	(115.1)	(122.3)	87.4
Other	(14.0)	(7.6)	(15.5)	(13.8)	(11.5)
Corporate and Other Operating Income (Loss)	(14.0)	(7.6)	(15.5)	(13.8)	(11.5)
Total Operating Income (Loss)	(82.5)	(179.0)	(130.6)	(136.1)	75.9
Income From:					
Change in Fair Value of Equity and Convertible Securities	(28.2)	22.2	(0.6)	40.8	52.2
Net Realized Gains (Losses) on Sales of Investments	1.5	21.7	10.1	19.2	13.8
Impairment Losses	(8.9)	(3.2)	(0.6)	(3.2)	(4.0)
Acquisition Related Transaction, Integration and Other Costs	(4.7)	(9.1)	(8.1)	(10.4)	(16.3)
Loss from Early Extinguishment of Debt	(3.7)	—	—	—	—
Income (Loss) before Income Taxes	\$ (126.5)	\$ (147.4)	\$ (129.8)	\$ (89.7)	\$ 121.6
Segment Net Operating Income (Loss):					
Specialty Property & Casualty Insurance	\$ (44.7)	\$ (125.2)	\$ (59.3)	\$ (91.7)	\$ 80.1
Preferred Property & Casualty Insurance	(6.1)	(7.4)	(6.4)	(8.3)	9.6
Life & Health Insurance	3.1	5.1	2.8	13.0	7.3
Total Segment Net Operating Income (Loss)	(47.7)	(127.5)	(62.9)	(87.0)	97.0
Corporate and Other Net Operating Income (Loss) From:					
Other	(12.4)	(3.3)	(12.9)	(12.4)	(9.8)
Corporate and Other Net Operating Income (Loss)	(12.4)	(3.3)	(12.9)	(12.4)	(9.8)
Adjusted Consolidated Net Operating Income (Loss)	(60.1)	(130.8)	(75.8)	(99.4)	87.2
Net Income (Loss) From:					
Change in Fair Value of Equity and Convertible Securities	(22.3)	17.5	(0.5)	32.3	41.2
Net Realized Gains (Losses) on Sales of Investments	1.2	17.2	7.9	15.2	10.9
Impairment Losses	(7.0)	(2.5)	(0.5)	(2.5)	(3.2)
Acquisition Related Transaction, Integration and Other Costs	(3.7)	(7.2)	(6.4)	(8.2)	(12.9)
Loss from Early Extinguishment of Debt	(2.9)	—	—	—	—
Net Income (Loss)	\$ (94.8)	\$ (105.8)	\$ (75.3)	\$ (62.6)	\$ 123.2

Kemper Corporation
Catastrophe Frequency and Severity
(Dollars in Millions)
(Unaudited)

Three Months Ended March 31, 2022

	Specialty Property & Casualty Insurance Segment		Preferred Property & Casualty Insurance Segment		Life & Health Insurance Segment		Consolidated	
	Number of Events	Losses and LAE	Number of Events	Losses and LAE	Number of Events	Losses and LAE	Number of Events	Losses and LAE
Range of Losses and LAE Per Event ¹ :								
Below \$5	11	\$ 2.1	11	\$ 11.4	10	\$ 0.4	11	\$ 13.9
\$5 - \$10	—	—	—	—	—	—	—	—
\$10 - \$15	—	—	—	—	—	—	—	—
\$15 - \$20	—	—	—	—	—	—	—	—
\$20 - \$25	—	—	—	—	—	—	—	—
Greater Than \$25	—	—	—	—	—	—	—	—
Total	11	\$ 2.1	11	\$ 11.4	10	\$ 0.4	11	\$ 13.9

Three Months Ended March 31, 2021

	Specialty Property & Casualty Insurance Segment		Preferred Property & Casualty Insurance Segment		Life & Health Insurance Segment		Consolidated	
	Number of Events	Losses and LAE	Number of Events	Losses and LAE	Number of Events	Losses and LAE	Number of Events	Losses and LAE
Range of Losses and LAE Per Event ¹ :								
Below \$5	9	\$ 1.7	11	\$ 8.9	8	\$ 1.9	12	\$ 11.4
\$5 - \$10	—	—	—	—	—	—	—	—
\$10 - \$15	—	—	—	—	—	—	—	—
\$15 - \$20	—	—	1	15.1	—	—	1	16.2
\$20 - \$25	—	—	—	—	—	—	—	—
Greater Than \$25	—	—	—	—	—	—	—	—
Total	9	\$ 1.7	12	\$ 24.0	8	\$ 1.9	13	\$ 27.6

¹ Current accident year net incurred catastrophe Losses and LAE only

Kemper Corporation
Specialty Property & Casualty Insurance Segment
Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 1,023.7	\$ 979.0	\$ 1,024.3	\$ 1,082.0	\$ 972.0
Total Specialty P&C					
Personal Automobile	901.7	918.1	920.6	909.6	785.4
Commercial Automobile	119.9	114.2	107.7	100.7	92.2
Earned Premium	\$ 1,021.6	\$ 1,032.3	\$ 1,028.3	\$ 1,010.3	\$ 877.6
Net Investment Income	34.9	37.8	37.0	42.7	35.0
Change in Value of Alternative Energy Partnership Investments	(8.4)	(6.7)	(11.3)	(3.7)	(7.3)
Other Income	1.7	1.0	1.2	1.0	0.9
Total Revenues	1,049.8	1,064.4	1,055.2	1,050.3	906.2
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	911.7	1,028.5	924.4	877.4	650.0
Catastrophe Losses and LAE	2.1	2.5	3.4	8.1	1.7
Prior Years:					
Non-catastrophe Losses and LAE	(3.8)	(7.6)	25.1	81.3	(1.4)
Catastrophe Losses and LAE	0.7	—	(0.1)	—	0.4
Total Incurred Losses and LAE	910.7	1,023.4	952.8	966.8	650.7
Insurance Expenses	199.3	204.4	194.2	205.6	170.3
Operating Income (Loss)	(60.2)	(163.4)	(91.8)	(122.1)	85.2
Income Tax Benefit (Expense)	15.5	38.2	32.5	30.4	(5.1)
Segment Net Operating Income (Loss)	\$ (44.7)	\$ (125.2)	\$ (59.3)	\$ (91.7)	\$ 80.1
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	89.2 %	99.6 %	90.0 %	86.9 %	74.1 %
Current Year Catastrophe Losses and LAE Ratio	0.2	0.2	0.3	0.8	0.2
Prior Years Non-catastrophe Losses and LAE Ratio	(0.4)	(0.7)	2.4	8.0	(0.2)
Prior Years Catastrophe Losses and LAE Ratio	0.1	—	—	—	—
Total Incurred Loss and LAE Ratio	89.1	99.1	92.7	95.7	74.1
Insurance Expense Ratio	19.5	19.8	18.9	20.4	19.4
Combined Ratio	108.6 %	118.9 %	111.6 %	116.1 %	93.5 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	89.2 %	99.6 %	90.0 %	86.9 %	74.1 %
Insurance Expense Ratio	19.5	19.8	18.9	20.4	19.4
Underlying Combined Ratio	108.7 %	119.4 %	108.9 %	107.3 %	93.5 %
Non-GAAP Measure Reconciliation					
Combined Ratio as Reported	108.6 %	118.9 %	111.6 %	116.1 %	93.5 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	0.2	0.2	0.3	0.8	0.2
Prior Years Non-catastrophe Losses and LAE Ratio	(0.4)	(0.7)	2.4	8.0	(0.2)
Prior Years Catastrophe Losses and LAE Ratio	0.1	—	—	—	—
Underlying Combined Ratio	108.7 %	119.4 %	108.9 %	107.3 %	93.5 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Specialty Property & Casualty Insurance Segment
Results of Operations and Selected Financial Information (continued)
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Insurance Reserves:					
Non-Standard Automobile	\$ 1,952.3	\$ 1,985.8	\$ 1,841.1	\$ 1,703.1	\$ 1,304.7
Commercial Automobile	356.5	333.9	302.4	281.6	257.2
Insurance Reserves	<u>\$ 2,308.8</u>	<u>\$ 2,319.7</u>	<u>\$ 2,143.5</u>	<u>\$ 1,984.7</u>	<u>\$ 1,561.9</u>
Insurance Reserves:					
Loss and Allocated LAE Reserves:					
Case and Allocated LAE	\$ 1,166.0	\$ 1,157.9	\$ 1,071.1	\$ 1,005.8	\$ 799.7
Incurred but Not Reported	934.0	953.0	881.6	810.2	614.1
Total Loss Reserves	<u>2,100.0</u>	<u>2,110.9</u>	<u>1,952.7</u>	<u>1,816.0</u>	<u>1,413.8</u>
Unallocated LAE Reserves	208.8	208.8	190.8	168.7	148.1
Insurance Reserves	<u>\$ 2,308.8</u>	<u>\$ 2,319.7</u>	<u>\$ 2,143.5</u>	<u>\$ 1,984.7</u>	<u>\$ 1,561.9</u>

Kemper Corporation
Specialty Property & Casualty Insurance Segment
Personal Automobile Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 884.8	\$ 858.7	\$ 902.7	\$ 964.3	\$ 861.5
Earned Premiums	\$ 901.7	\$ 918.1	\$ 920.6	\$ 909.6	\$ 785.4
Net Investment Income	27.2	31.5	30.9	35.4	29.1
Change in Value of Alternative Energy Partnership Investments	(6.0)	(5.3)	(8.9)	(2.9)	(5.8)
Other Income	1.7	1.0	1.2	1.0	0.9
Total Revenues	924.6	945.3	943.8	943.1	809.6
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	827.7	938.5	843.9	805.1	586.4
Catastrophe Losses and LAE	2.0	2.3	3.1	7.4	1.6
Prior Years:					
Non-catastrophe Losses and LAE	(9.0)	(11.7)	25.1	76.0	(4.4)
Catastrophe Losses and LAE	0.7	—	(0.1)	—	0.4
Total Incurred Losses and LAE	821.4	929.1	872.0	888.5	584.0
Insurance Expenses	177.3	184.3	176.0	187.7	155.3
Operating Income (Loss)	(74.1)	(168.1)	(104.2)	(133.1)	70.3
Income Benefit (Expense)	17.7	38.4	32.4	31.8	(4.6)
Total Product Line Net Operating Income (Loss)	\$ (56.4)	\$ (129.7)	\$ (71.8)	\$ (101.3)	\$ 65.7
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	91.8 %	102.2 %	91.7 %	88.5 %	74.7 %
Current Year Catastrophe Losses and LAE Ratio	0.2	0.3	0.3	0.8	0.2
Prior Years Non-catastrophe Losses and LAE Ratio	(1.0)	(1.3)	2.7	8.4	(0.6)
Prior Years Catastrophe Losses and LAE Ratio	0.1	—	—	—	0.1
Total Incurred Loss and LAE Ratio	91.1	101.2	94.7	97.7	74.4
Insurance Expense Ratio	19.7	20.1	19.1	20.6	19.8
Combined Ratio	110.8 %	121.3 %	113.8 %	118.3 %	94.2 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	91.8 %	102.2 %	91.7 %	88.5 %	74.7 %
Insurance Expense Ratio	19.7	20.1	19.1	20.6	19.8
Underlying Combined Ratio	111.5 %	122.3 %	110.8 %	109.1 %	94.5 %
Non-GAAP Measure Reconciliation					
Combined Ratio	110.8 %	121.3 %	113.8 %	118.3 %	94.2 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	0.2	0.3	0.3	0.8	0.2
Prior Years Non-catastrophe Losses and LAE Ratio	(1.0)	(1.3)	2.7	8.4	(0.6)
Prior Years Catastrophe Losses and LAE Ratio	0.1	—	—	—	0.1
Underlying Combined Ratio	111.5 %	122.3 %	110.8 %	109.1 %	94.5 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Specialty Property & Casualty Insurance Segment
Commercial Automobile Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 138.9	\$ 120.3	\$ 121.6	\$ 117.7	\$ 110.5
Earned Premiums	\$ 119.9	\$ 114.2	\$ 107.7	\$ 100.7	\$ 92.2
Net Investment Income	7.7	6.3	6.1	7.3	5.9
Change in Value of Alternative Energy Partnership Investments	(2.4)	(1.4)	(2.4)	(0.8)	(1.5)
Total Revenues	125.2	119.1	111.4	107.2	96.6
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	84.0	90.0	80.5	72.3	63.6
Catastrophe Losses and LAE	0.1	0.2	0.3	0.7	0.1
Prior Years:					
Non-catastrophe Losses and LAE	5.2	4.1	—	5.3	3.0
Catastrophe Losses and LAE	—	—	—	—	—
Total Incurred Losses and LAE	89.3	94.3	80.8	78.3	66.7
Insurance Expenses	22.0	20.1	18.2	17.9	15.0
Operating Income (Loss)	13.9	4.7	12.4	11.0	14.9
Income Tax Benefit (Expense)	(2.2)	(0.2)	0.1	(1.4)	(0.5)
Total Product Line Net Operating Income (Loss)	\$ 11.7	\$ 4.5	\$ 12.5	\$ 9.6	\$ 14.4
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	70.1 %	78.8 %	74.7 %	71.8 %	68.9 %
Current Year Catastrophe Losses and LAE Ratio	0.1	0.2	0.3	0.7	0.1
Prior Years Non-catastrophe Losses and LAE Ratio	4.3	3.6	—	5.3	3.3
Prior Years Catastrophe Losses and LAE Ratio	—	—	—	—	—
Total Incurred Loss and LAE Ratio	74.5	82.6	75.0	77.8	72.3
Insurance Expense Ratio	18.3	17.6	16.9	17.8	16.3
Combined Ratio	92.8 %	100.2 %	91.9 %	95.6 %	88.6 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	70.1 %	78.8 %	74.7 %	71.8 %	68.9 %
Insurance Expense Ratio	18.3	17.6	16.9	17.8	16.3
Underlying Combined Ratio	88.4 %	96.4 %	91.6 %	89.6 %	85.2 %
Non-GAAP Measure Reconciliation					
Combined Ratio	92.8 %	100.2 %	91.9 %	95.6 %	88.6 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	0.1	0.2	0.3	0.7	0.1
Prior Years Non-catastrophe Losses and LAE Ratio	4.3	3.6	—	5.3	3.3
Prior Years Catastrophe Losses and LAE Ratio	—	—	—	—	—
Underlying Combined Ratio	88.4 %	96.4 %	91.6 %	89.6 %	85.2 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Preferred Property & Casualty Insurance Segment
Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 137.4	\$ 153.2	\$ 164.8	\$ 169.6	\$ 154.4
Earned Premiums	\$ 155.6	\$ 162.6	\$ 163.7	\$ 163.2	\$ 162.2
Net Investment Income	12.5	17.1	16.1	19.5	15.9
Change in Value of Alternative Energy Partnership Investments	(3.9)	(3.8)	(6.4)	(2.0)	(4.1)
Total Revenues	164.2	175.9	173.4	180.7	174.0
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	112.2	122.4	115.6	116.2	96.2
Catastrophe Losses and LAE	11.4	7.5	23.4	24.2	24.0
Prior Years:					
Non-catastrophe Losses and LAE	2.1	8.4	—	5.0	0.1
Catastrophe Losses and LAE	(3.2)	(2.0)	0.1	(3.4)	(0.3)
Total Incurred Losses and LAE	122.5	136.3	139.1	142.0	120.0
Insurance Expenses	51.2	51.6	51.7	52.1	51.0
Operating Income (Loss)	(9.5)	(12.0)	(17.4)	(13.4)	3.0
Income Tax Benefit (Expense)	3.4	4.6	11.0	5.1	6.6
Segment Net Operating Income (Loss)	\$ (6.1)	\$ (7.4)	\$ (6.4)	\$ (8.3)	\$ 9.6
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	72.2 %	75.2 %	70.6 %	71.2 %	59.3 %
Current Year Catastrophe Losses and LAE Ratio	7.3	4.6	14.3	14.8	14.8
Prior Years Non-catastrophe Losses and LAE Ratio	1.3	5.2	—	3.1	0.1
Prior Years Catastrophe Losses and LAE Ratio	(2.1)	(1.2)	0.1	(2.1)	(0.2)
Total Incurred Loss and LAE Ratio	78.7	83.8	85.0	87.0	74.0
Insurance Expense Ratio	32.9	31.7	31.6	31.9	31.4
Combined Ratio	111.6 %	115.5 %	116.6 %	118.9 %	105.4 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	72.2 %	75.2 %	70.6 %	71.2 %	59.3 %
Insurance Expense Ratio	32.9	31.7	31.6	31.9	31.4
Underlying Combined Ratio	105.1 %	106.9 %	102.2 %	103.1 %	90.7 %
Non-GAAP Measure Reconciliation					
Combined Ratio as Reported	111.6 %	115.5 %	116.6 %	118.9 %	105.4 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	7.3	4.6	14.3	14.8	14.8
Prior Years Non-catastrophe Losses and LAE Ratio	1.3	5.2	—	3.1	0.1
Prior Years Catastrophe Losses and LAE Ratio	(2.1)	(1.2)	0.1	(2.1)	(0.2)
Underlying Combined Ratio	105.1 %	106.9 %	102.2 %	103.1 %	90.7 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Preferred Property & Casualty Insurance Segment
Results of Operations and Selected Financial Information (continued)
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Insurance Reserves:					
Personal Automobile	\$ 307.9	\$ 308.6	\$ 290.0	\$ 282.9	\$ 275.9
Homeowners	93.1	95.4	108.5	110.7	107.6
Other Personal	30.6	29.2	30.1	31.0	30.7
Insurance Reserves	<u>\$ 431.6</u>	<u>\$ 433.2</u>	<u>\$ 428.6</u>	<u>\$ 424.6</u>	<u>\$ 414.2</u>
Insurance Reserves:					
Loss and Allocated LAE Reserves:					
Case and Allocated LAE	\$ 271.1	\$ 272.5	\$ 280.8	\$ 282.3	\$ 282.0
Incurred but Not Reported	131.8	131.9	120.4	116.1	105.6
Total Loss Reserves	402.9	404.4	401.2	398.4	387.6
Unallocated LAE Reserves	28.7	28.8	27.4	26.2	26.6
Insurance Reserves	<u>\$ 431.6</u>	<u>\$ 433.2</u>	<u>\$ 428.6</u>	<u>\$ 424.6</u>	<u>\$ 414.2</u>

Kemper Corporation
Preferred Property & Casualty Insurance Segment
Personal Automobile Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 84.2	\$ 95.2	\$ 99.9	\$ 104.4	\$ 100.4
Earned Premiums	\$ 96.0	\$ 101.4	\$ 102.6	\$ 103.5	\$ 103.0
Net Investment Income	6.0	7.9	7.4	9.0	7.3
Change in Value of Alternative Energy Partnership Investments	(1.9)	(1.7)	(3.0)	(0.9)	(1.9)
Total Revenues	100.1	107.6	107.0	111.6	108.4
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	80.5	96.2	84.8	81.6	67.8
Catastrophe Losses and LAE	0.5	1.3	2.7	2.8	0.6
Prior Years:					
Non-catastrophe Losses and LAE	1.5	7.3	0.1	3.6	1.2
Catastrophe Losses and LAE	0.1	(0.1)	0.1	(0.2)	0.1
Total Incurred Losses and LAE	82.6	104.7	87.7	87.8	69.7
Insurance Expenses	31.2	32.7	32.7	33.6	32.8
Operating Income (Loss)	(13.7)	(29.8)	(13.4)	(9.8)	5.9
Income Tax Benefit (Expense)	3.6	7.2	6.2	3.1	2.1
Total Product Line Net Operating Income (Loss)	\$ (10.1)	\$ (22.6)	\$ (7.2)	\$ (6.7)	\$ 8.0
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	83.8 %	94.9 %	82.7 %	78.8 %	65.8 %
Current Year Catastrophe Losses and LAE Ratio	0.5	1.3	2.6	2.7	0.6
Prior Years Non-catastrophe Losses and LAE Ratio	1.6	7.2	0.1	3.5	1.2
Prior Years Catastrophe Losses and LAE Ratio	0.1	(0.1)	0.1	(0.2)	0.1
Total Incurred Loss and LAE Ratio	86.0	103.3	85.5	84.8	67.7
Insurance Expense Ratio	32.5	32.2	31.9	32.5	31.8
Combined Ratio	118.5 %	135.5 %	117.4 %	117.3 %	99.5 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	83.8 %	94.9 %	82.7 %	78.8 %	65.8 %
Insurance Expense Ratio	32.5	32.2	31.9	32.5	31.8
Underlying Combined Ratio	116.3 %	127.1 %	114.6 %	111.3 %	97.6 %
Non-GAAP Measure Reconciliation					
Combined Ratio	118.5 %	135.5 %	117.4 %	117.3 %	99.5 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	0.5	1.3	2.6	2.7	0.6
Prior Years Non-catastrophe Losses and LAE Ratio	1.6	7.2	0.1	3.5	1.2
Prior Years Catastrophe Losses and LAE Ratio	0.1	(0.1)	0.1	(0.2)	0.1
Underlying Combined Ratio	116.3 %	127.1 %	114.6 %	111.3 %	97.6 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Preferred Property & Casualty Insurance Segment
Homeowners and Other Personal Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 53.2	\$ 58.0	\$ 64.9	\$ 65.2	\$ 54.0
Earned Premiums	\$ 59.6	\$ 61.2	\$ 61.1	\$ 59.7	\$ 59.2
Net Investment Income	6.5	9.2	8.7	10.5	8.6
Change in Value of Alternative Energy Partnership Investments	(2.0)	(2.1)	(3.4)	(1.1)	(2.2)
Total Revenues	64.1	68.3	66.4	69.1	65.6
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	31.7	26.2	30.8	34.6	28.4
Catastrophe Losses and LAE	10.9	6.2	20.7	21.4	23.4
Prior Years:					
Non-catastrophe Losses and LAE	0.6	1.1	(0.1)	1.4	(1.1)
Catastrophe Losses and LAE	(3.3)	(1.9)	—	(3.2)	(0.4)
Total Incurred Losses and LAE	39.9	31.6	51.4	54.2	50.3
Insurance Expenses	20.0	18.9	19.0	18.5	18.2
Operating Income (Loss)	4.2	17.8	(4.0)	(3.6)	(2.9)
Income Tax Benefit (Expense)	(0.2)	(2.6)	4.8	2.0	4.5
Total Product Line Net Operating Income (Loss)	\$ 4.0	\$ 15.2	\$ 0.8	\$ (1.6)	\$ 1.6
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	53.1 %	42.8 %	50.4 %	58.1 %	48.1 %
Current Year Catastrophe Losses and LAE Ratio	18.3	10.1	33.9	35.8	39.5
Prior Years Non-catastrophe Losses and LAE Ratio	1.0	1.8	(0.2)	2.3	(1.9)
Prior Years Catastrophe Losses and LAE Ratio	(5.5)	(3.1)	—	(5.4)	(0.7)
Total Incurred Loss and LAE Ratio	66.9	51.6	84.1	90.8	85.0
Insurance Expense Ratio	33.6	30.9	31.1	31.0	30.7
Combined Ratio	100.5 %	82.5 %	115.2 %	121.8 %	115.7 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	53.1 %	42.8 %	50.4 %	58.1 %	48.1 %
Insurance Expense Ratio	33.6	30.9	31.1	31.0	30.7
Underlying Combined Ratio	86.7 %	73.7 %	81.5 %	89.1 %	78.8 %
Non-GAAP Measure Reconciliation					
Combined Ratio	100.5 %	82.5 %	115.2 %	121.8 %	115.7 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	18.3	10.1	33.9	35.8	39.5
Prior Years Non-catastrophe Losses and LAE Ratio	1.0	1.8	(0.2)	2.3	(1.9)
Prior Years Catastrophe Losses and LAE Ratio	(5.5)	(3.1)	—	(5.4)	(0.7)
Underlying Combined Ratio	86.7 %	73.7 %	81.5 %	89.1 %	78.8 %

¹Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Preferred Property & Casualty Insurance Segment
Homeowners Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 45.5	\$ 49.9	\$ 56.1	\$ 56.3	\$ 46.1
Earned Premiums	\$ 51.3	\$ 52.7	\$ 52.5	\$ 51.3	\$ 50.8
Net Investment Income	5.4	8.3	7.9	9.6	7.8
Change in Value of Alternative Energy Partnership Investments	(1.7)	(1.9)	(3.1)	(1.0)	(2.0)
Total Revenues	55.0	59.1	57.3	59.9	56.6
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	27.5	22.8	26.6	30.5	24.2
Catastrophe Losses and LAE	10.8	6.0	20.4	21.8	22.0
Prior Years:					
Non-catastrophe Losses and LAE	(1.6)	(0.1)	(0.2)	0.2	(2.5)
Catastrophe Losses and LAE	(2.8)	(2.1)	0.1	(1.8)	(0.1)
Total Incurred Losses and LAE	33.9	26.6	46.9	50.7	43.6
Insurance Expenses	17.5	16.3	16.3	16.1	15.7
Operating Income (Loss)	3.6	16.2	(5.9)	(6.9)	(2.7)
Income Tax Benefit (Expense)	(0.2)	(2.4)	4.8	2.6	4.1
Total Product Line Net Operating Income (Loss)	\$ 3.4	\$ 13.8	\$ (1.1)	\$ (4.3)	\$ 1.4
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	53.6 %	43.3 %	50.6 %	59.4 %	47.6 %
Current Year Catastrophe Losses and LAE Ratio	21.1	11.4	38.9	42.5	43.3
Prior Years Non-catastrophe Losses and LAE Ratio	(3.1)	(0.2)	(0.4)	0.4	(4.9)
Prior Years Catastrophe Losses and LAE Ratio	(5.5)	(4.0)	0.2	(3.5)	(0.2)
Total Incurred Loss and LAE Ratio	66.1	50.5	89.3	98.8	85.8
Insurance Expense Ratio	34.1	30.9	31.0	31.4	30.9
Combined Ratio	100.2 %	81.4 %	120.3 %	130.2 %	116.7 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	53.6 %	43.3 %	50.6 %	59.4 %	47.6 %
Insurance Expense Ratio	34.1	30.9	31.0	31.4	30.9
Underlying Combined Ratio	87.7 %	74.2 %	81.6 %	90.8 %	78.5 %
Non-GAAP Measure Reconciliation					
Combined Ratio	100.2 %	81.4 %	120.3 %	130.2 %	116.7 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	21.1	11.4	38.9	42.5	43.3
Prior Years Non-catastrophe Losses and LAE Ratio	(3.1)	(0.2)	(0.4)	0.4	(4.9)
Prior Years Catastrophe Losses and LAE Ratio	(5.5)	(4.0)	0.2	(3.5)	(0.2)
Underlying Combined Ratio	87.7 %	74.2 %	81.6 %	90.8 %	78.5 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Preferred Property & Casualty Insurance Segment
Other Personal Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Net Premiums Written	\$ 7.7	\$ 8.1	\$ 8.8	\$ 8.9	\$ 7.9
Earned Premiums	\$ 8.3	\$ 8.5	\$ 8.6	\$ 8.4	\$ 8.4
Net Investment Income	1.1	0.9	0.8	0.9	0.8
Change in Value of Alternative Energy Partnership Investments	(0.3)	(0.2)	(0.3)	(0.1)	(0.2)
Total Revenues	9.1	9.2	9.1	9.2	9.0
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	4.2	3.4	4.2	4.1	4.2
Catastrophe Losses and LAE	0.1	0.2	0.3	(0.4)	1.4
Prior Years:					
Non-catastrophe Losses and LAE	2.2	1.2	0.1	1.2	1.4
Catastrophe Losses and LAE	(0.5)	0.2	(0.1)	(1.4)	(0.3)
Total Incurred Losses and LAE	6.0	5.0	4.5	3.5	6.7
Insurance Expenses	2.5	2.6	2.7	2.4	2.5
Operating Income (Loss)	0.6	1.6	1.9	3.3	(0.2)
Income Tax Benefit (Expense)	—	(0.2)	—	(0.6)	0.4
Total Product Line Net Operating Income (Loss)	\$ 0.6	\$ 1.4	\$ 1.9	\$ 2.7	\$ 0.2
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	50.6 %	39.9 %	48.8 %	48.9 %	50.0 %
Current Year Catastrophe Losses and LAE Ratio	1.2	2.4	3.5	(4.8)	16.7
Prior Years Non-catastrophe Losses and LAE Ratio	26.5	14.1	1.2	14.3	16.7
Prior Years Catastrophe Losses and LAE Ratio	(6.0)	2.4	(1.2)	(16.7)	(3.6)
Total Incurred Loss and LAE Ratio	72.3	58.8	52.3	41.7	79.8
Insurance Expense Ratio	30.1	30.6	31.4	28.6	29.8
Combined Ratio	102.4 %	89.4 %	83.7 %	70.3 %	109.6 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	50.6 %	39.9 %	48.8 %	48.9 %	50.0 %
Insurance Expense Ratio	30.1	30.6	31.4	28.6	29.8
Underlying Combined Ratio	80.7 %	70.5 %	80.2 %	77.5 %	79.8 %
Non-GAAP Measure Reconciliation					
Combined Ratio	102.4 %	89.4 %	83.7 %	70.3 %	109.6 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	1.2	2.4	3.5	(4.8)	16.7
Prior Years Non-catastrophe Losses and LAE Ratio	26.5	14.1	1.2	14.3	16.7
Prior Years Catastrophe Losses and LAE Ratio	(6.0)	2.4	(1.2)	(16.7)	(3.6)
Underlying Combined Ratio	80.7 %	70.5 %	80.2 %	77.5 %	79.8 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Life & Health Insurance Segment
Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Earned Premiums	\$ 161.4	\$ 164.2	\$ 164.1	\$ 164.2	\$ 161.0
Net Investment Income	49.4	50.8	48.4	52.4	51.1
Change in Value of Alternative Energy Partnership Investments	(4.4)	(3.7)	(6.1)	(2.0)	(4.0)
Other Income	—	(1.6)	0.1	0.1	0.1
Total Revenues	206.4	209.7	206.5	214.7	208.2
Policyholders' Benefits and Incurred Losses and LAE	120.1	116.2	119.5	115.3	118.7
Insurance Expenses	85.1	89.5	92.9	86.2	90.3
Operating Income (Loss)	1.2	4.0	(5.9)	13.2	(0.8)
Income Tax Benefit (Expense)	1.9	1.1	8.7	(0.2)	8.1
Segment Net Operating Income (Loss)	\$ 3.1	\$ 5.1	\$ 2.8	\$ 13.0	\$ 7.3

	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Insurance Reserves:					
Future Policyholder Benefits	\$ 3,467.5	\$ 3,454.1	\$ 3,436.1	\$ 3,466.4	\$ 3,448.0
Incurred Losses and LAE Reserves:					
Life	63.6	60.7	62.3	58.8	68.1
Accident and Health	25.2	26.1	25.7	26.4	25.5
Property	3.1	3.6	7.4	4.4	5.4
Total Incurred Losses and LAE Reserves	91.9	90.4	95.4	89.6	99.0
Insurance Reserves	\$ 3,559.4	\$ 3,544.5	\$ 3,531.5	\$ 3,556.0	\$ 3,547.0

Kemper Corporation
Life & Health Insurance Segment
Life Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Earned Premiums	\$ 101.3	\$ 101.5	\$ 101.5	\$ 100.6	\$ 98.1
Net Investment Income	47.9	49.3	47.0	50.9	49.6
Change in Value of Alternative Energy Partnership Investments	(4.0)	(3.5)	(5.8)	(1.9)	(3.8)
Other Income	—	(1.6)	—	—	—
Total Revenues	145.2	145.7	142.7	149.6	143.9
Policyholders' Benefits and Incurred Losses and LAE	90.6	88.2	87.3	81.9	87.9
Insurance Expenses	57.4	60.5	61.5	55.6	58.0
Operating Income (Loss)	(2.8)	(3.0)	(6.1)	12.1	(2.0)
Income Tax Benefit (Expense)	2.6	2.4	8.4	(0.1)	8.0
Total Product Line Operating Income (Loss)	\$ (0.2)	\$ (0.6)	\$ 2.3	\$ 12.0	\$ 6.0

Kemper Corporation
Life & Health Insurance Segment
Accident & Health Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Earned Premiums	\$ 45.8	\$ 47.6	\$ 47.0	\$ 47.9	\$ 47.4
Net Investment Income	0.7	0.9	0.9	0.8	1.0
Change in Value of Alternative Energy Partnership Investments	(0.1)	(0.1)	(0.1)	—	(0.1)
Other Income	—	—	0.1	0.1	0.1
Total Revenues	46.4	48.4	47.9	48.8	48.4
Policyholders' Benefits and Incurred Losses and LAE	23.5	21.9	22.9	26.8	24.5
Insurance Expenses	20.8	21.5	23.5	22.2	24.4
Operating Income (Loss)	2.1	5.0	1.5	(0.2)	(0.5)
Income Tax Benefit (Expense)	(0.4)	(1.0)	(0.2)	0.1	0.2
Total Product Line Net Operating Income (Loss)	\$ 1.7	\$ 4.0	\$ 1.3	\$ (0.1)	\$ (0.3)

Kemper Corporation
Life & Health Insurance Segment
Property Insurance - Results of Operations and Selected Financial Information
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Results of Operations					
Earned Premiums	\$ 14.3	\$ 15.1	\$ 15.6	\$ 15.7	\$ 15.5
Net Investment Income	0.8	0.6	0.5	0.7	0.5
Change in Value of Alternative Energy Partnership Investments	(0.3)	(0.1)	(0.2)	(0.1)	(0.1)
Total Revenues	14.8	15.6	15.9	16.3	15.9
Incurred Losses and LAE related to:					
Current Year:					
Non-catastrophe Losses and LAE	4.1	3.2	3.6	4.2	3.2
Catastrophe Losses and LAE	0.4	2.9	5.7	2.5	1.9
Prior Years:					
Non-catastrophe Losses and LAE	0.6	—	0.4	0.1	0.7
Catastrophe Losses and LAE	0.9	—	(0.4)	(0.2)	0.5
Total Incurred Losses and LAE	6.0	6.1	9.3	6.6	6.3
Insurance Expenses	6.9	7.5	7.9	8.4	7.9
Operating Income (Loss)	1.9	2.0	(1.3)	1.3	1.7
Income Tax Benefit (Expense)	(0.3)	(0.3)	0.5	(0.2)	(0.1)
Total Product Line Net Operating Income (Loss)	\$ 1.6	\$ 1.7	\$ (0.8)	\$ 1.1	\$ 1.6
Ratios Based On Earned Premiums					
Current Year Non-catastrophe Losses and LAE Ratio	28.7 %	21.2 %	23.1 %	26.8 %	20.6 %
Current Year Catastrophe Losses and LAE Ratio	2.8	19.2	36.5	15.9	12.3
Prior Years Non-catastrophe Losses and LAE Ratio	4.2	—	2.6	0.6	4.5
Prior Years Catastrophe Losses and LAE Ratio	6.3	—	(2.6)	(1.3)	3.2
Total Incurred Loss and LAE Ratio	42.0	40.4	59.6	42.0	40.6
Insurance Expense Ratio	48.3	49.7	50.6	53.5	51.0
Combined Ratio	90.3 %	90.1 %	110.2 %	95.5 %	91.6 %
Underlying Combined Ratio ¹					
Current Year Non-catastrophe Losses and LAE Ratio	28.7 %	21.2 %	23.1 %	26.8 %	20.6 %
Insurance Expense Ratio	48.3	49.7	50.6	53.5	51.0
Underlying Combined Ratio	77.0 %	70.9 %	73.7 %	80.3 %	71.6 %
Non-GAAP Measure Reconciliation					
Combined Ratio	90.3 %	90.1 %	110.2 %	95.5 %	91.6 %
Less:					
Current Year Catastrophe Losses and LAE Ratio	2.8	19.2	36.5	15.9	12.3
Prior Years Non-catastrophe Losses and LAE Ratio	4.2	—	2.6	0.6	4.5
Prior Years Catastrophe Losses and LAE Ratio	6.3	—	(2.6)	(1.3)	3.2
Underlying Combined Ratio	77.0 %	70.9 %	73.7 %	80.3 %	71.6 %

¹ Underlying Combined Ratio is a non-GAAP measure, which is computed as the difference between three operating ratios: the combined ratio, the effect of catastrophes (excluding development of prior-year catastrophes) on the combined ratio and the effect of prior-year reserve development at the reporting date (including development on prior-year catastrophes) on the combined ratio.

Kemper Corporation
Expenses
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Insurance Expenses:					
Commissions	\$ 191.9	\$ 192.3	\$ 210.0	\$ 220.1	\$ 195.2
General Expenses	87.1	87.5	85.1	82.3	84.6
Premium Taxes	25.4	25.2	26.5	27.2	25.4
Total Costs Incurred	304.4	305.0	321.6	329.6	305.2
Net Policy Acquisition Costs Deferred	(2.5)	(1.0)	(23.8)	(41.1)	(22.4)
Amortization of Valuation of Business Acquired ("VOBA")	2.1	5.1	13.5	25.5	0.9
Insurance Expenses	304.0	309.1	311.3	314.0	283.7
Loss from Early Extinguishment of Debt	3.7	—	—	—	—
Interest and Other Expenses:					
Interest Expense	12.7	10.6	10.7	11.2	11.1
Other Expenses:					
Acquisition Related Transaction, Integration and Other Costs	4.7	9.2	8.0	10.4	16.3
Other	36.7	36.4	33.2	32.5	29.8
Other Expenses	41.4	45.6	41.2	42.9	46.1
Interest and Other Expenses	54.1	56.2	51.9	54.1	57.2
Total Expenses	<u>\$ 361.8</u>	<u>\$ 365.3</u>	<u>\$ 363.2</u>	<u>\$ 368.1</u>	<u>\$ 340.9</u>

Kemper Corporation
Details of Investment Performance
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Net Investment Income					
Interest on Fixed Income Securities	\$ 68.7	\$ 70.6	\$ 68.4	\$ 69.7	\$ 69.0
Dividends on Equity Securities Excluding Alternative Investments	1.5	6.1	2.9	4.8	2.1
Alternative Investments:					
Equity Method Limited Liability Investments	13.3	5.8	12.0	16.4	22.5
Limited Liability Investments Included in Equity Securities	7.6	17.6	9.5	15.3	4.5
Total Alternative Investments	20.9	23.4	21.5	31.7	27.0
Short-term Investments	0.1	0.4	0.2	(0.8)	1.2
Loans to Policyholders	5.5	5.4	5.4	5.4	5.5
Real Estate	2.2	2.2	2.3	2.4	2.4
Other	10.0	9.3	9.1	9.3	4.7
Total Investment Income	108.9	117.4	109.8	122.5	111.9
Investment Expenses:					
Real Estate	2.5	2.9	2.6	2.1	2.1
Other Investment Expenses	6.4	6.1	5.3	6.5	6.7
Total Investment Expenses	8.9	9.0	7.9	8.6	8.8
Net Investment Income	\$ 100.0	\$ 108.4	\$ 101.9	\$ 113.9	\$ 103.1
Net Realized Gains (Losses) on Sales of Investments					
Fixed Maturities:					
Gains on Sales	\$ 0.4	\$ 20.7	\$ 10.3	\$ 19.2	\$ 13.2
Losses on Sales	(0.8)	(0.4)	(0.4)	(0.2)	(1.1)
Equity Securities:					
Gains on Sales	2.0	2.3	0.1	—	1.7
Losses on Sales	(0.1)	(0.5)	(0.2)	—	—
Equity Method Limited Liability Investments:					
Gains on Sales	—	—	0.4	—	—
Losses on Sales	—	—	—	—	—
Real Estate:					
Gains on Sales	—	—	(0.1)	0.2	—
Losses on Sales	—	(0.4)	—	—	—
Net Realized Gains (Losses) on Sales of Investments	\$ 1.5	\$ 21.7	\$ 10.1	\$ 19.2	\$ 13.8
Net Impairment Losses Recognized in Earnings					
Fixed Maturities	\$ (8.9)	\$ (3.1)	\$ 0.5	\$ (0.6)	\$ (3.2)
Equity Securities	—	(0.1)	(0.7)	(2.6)	(0.8)
Real Estate	—	—	(0.4)	—	—
Net Impairment Losses Recognized in Earnings	\$ (8.9)	\$ (3.2)	\$ (0.6)	\$ (3.2)	\$ (4.0)

Kemper Corporation
Details of Invested Assets
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022		Dec 31, 2021		Dec 31, 2020	
	Carrying Value	Percent of Total ¹	Carrying Value	Percent of Total ¹	Carrying Value	Percent of Total ¹
Fixed Maturities Reported at Fair Value:						
U.S. Government and Government Agencies and Authorities	\$ 630.4	6.3 %	\$ 637.4	6.1 %	\$ 585.3	5.6 %
States and Political Subdivisions	1,770.2	17.8	1,890.1	18.2	1,589.5	15.2
Foreign Governments	5.0	0.1	5.5	0.1	5.2	—
Corporate Securities:						
Bonds and Notes	4,156.1	41.7	4,386.9	42.2	4,425.4	42.5
Redeemable Preferred Stocks	6.8	0.1	7.4	0.1	7.5	0.1
Collateralized Loan Obligations	897.9	9.0	752.1	7.2	767.7	7.4
Other Mortgage- and Asset-backed	317.5	3.2	307.5	3.0	225.3	2.2
Total Fixed Maturities Reported at Fair Value	7,783.9	78.2	7,986.9	76.9	7,605.9	73.0
Equity Securities Reported at Fair Value:						
Preferred Stocks	49.4	0.5	51.8	0.5	59.1	0.6
Common Stocks	2.7	—	21.8	0.2	10.8	0.1
Other Equity Interests:						
Exchange Traded Funds	201.6	2.0	432.0	4.2	496.6	4.8
Limited Liability Companies and Limited Partnerships	317.8	3.2	325.0	3.1	292.0	2.8
Total Equity Securities Reported at Fair Value	571.5	5.7	830.6	8.0	858.5	8.2
Equity Securities Reported at Modified Cost:						
Preferred Stocks	7.1	0.1	7.1	0.1	8.1	0.1
Common Stocks	20.5	0.2	17.4	0.2	16.3	0.2
Limited Liability Companies and Limited Partnerships	7.6	0.1	7.8	0.1	15.7	0.2
Total Equity Securities Reported at Modified Cost	35.2	0.4	32.3	0.4	40.1	0.5
Convertible Securities at Fair Value	46.1	0.5	46.4	0.4	39.9	0.4
Equity Method Limited Liability Investments	230.0	2.3	241.9	2.3	204.0	2.0
Alternative Energy Partnership Investments	22.4	0.2	39.6	0.4	21.3	0.2
Short-term Investments at Cost which Approximates Fair Value	243.8	2.4	284.1	2.7	875.4	8.4
Other Investments:						
Company Owned Life Insurance	556.4	5.6	448.1	4.3	327.4	3.1
Loans to Policyholders at Unpaid Principal	284.7	2.9	286.2	2.8	297.9	2.9
Real Estate at Depreciated Cost	93.3	0.9	94.0	0.9	98.7	0.9
Mortgage Loans	99.8	1.0	96.8	0.9	54.6	0.5
Other	1.0	—	0.5	—	0.4	—
Total Other Investments	1,035.2	10.4	925.6	8.9	779.0	7.4
Total Investments	\$ 9,968.1	100.0 %	\$ 10,387.4	100.0 %	\$ 10,424.1	100.0 %

¹ Sum of percentages for individual lines may not equal subtotals and grand total due to rounding.

Kemper Corporation
Details of Invested Assets (continued)
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022		Dec 31, 2021		Dec 31, 2020	
	Carrying Value	Percent of Total ¹	Carrying Value	Percent of Total ¹	Carrying Value	Percent of Total ¹
<u>S&P Equivalent Rating for Fixed Maturities</u>						
AAA, AA, A	\$ 5,302.9	68.1 %	\$ 5,351.6	67.0 %	\$ 4,759.9	62.6 %
BBB	2,087.4	26.8	2,215.1	27.7	2,355.6	31.0
BB, B	307.0	4.0	331.0	4.2	353.1	4.6
CCC or Lower	86.6	1.1	89.2	1.1	137.3	1.8
Total Investments in Fixed Maturities	<u>\$ 7,783.9</u>	<u>100.0 %</u>	<u>\$ 7,986.9</u>	<u>100.0 %</u>	<u>\$ 7,605.9</u>	<u>100.0 %</u>
<u>Duration (in Years)</u>						
Total Investments in Fixed Maturities	<u>8.1</u>		<u>8.5</u>		<u>7.8</u>	

¹ Sum of percentages for individual lines may not equal subtotals and grand total due to rounding.

Kemper Corporation
Investment Concentration
(Dollars in Millions)
(Unaudited)

	Mar 31, 2022		Dec 31, 2021		Dec 31, 2020	
	Amount	Percent of Total Investments	Amount	Percent of Total Investments	Amount	Percent of Total Investments
Fair Value of Non-governmental Fixed Maturities by Industry						
Finance, Insurance and Real Estate	\$ 2,135.8	21.4 %	\$ 1,996.7	19.2 %	\$ 1,916.3	18.4 %
Manufacturing	1,445.9	14.5	1,571.0	15.1	1,633.5	15.7
Transportation, Communication and Utilities	769.1	7.7	815.8	7.9	825.5	7.9
Services	597.7	6.0	617.5	5.9	581.3	5.6
Mining	239.0	2.4	254.3	2.4	285.7	2.7
Retail Trade	162.4	1.6	171.4	1.7	172.6	1.7
Construction	20.4	0.2	13.1	0.1	—	—
Wholesale Trade	0.2	—	—	—	—	—
Other	7.9	0.1	14.1	0.1	11.0	0.1
Total Fair Value of Non-governmental Fixed Maturities	<u>\$ 5,378.4</u>	<u>53.9 %</u>	<u>\$ 5,453.9</u>	<u>52.4 %</u>	<u>\$ 5,425.9</u>	<u>52.1 %</u>

	Mar 31, 2022	
	Fair Value	Percent of Total Investments
Ten Largest Investment Exposures ¹		
Fixed Maturities:		
States including their Political Subdivisions:		
Texas	\$ 136.6	1.4 %
California	103.7	1.0
New York	91.4	0.9
Georgia	89.8	0.9
Michigan	76.6	0.8
Florida	70.8	0.7
Louisiana	69.7	0.7
Colorado	65.2	0.7
Equity Securities at Fair Value—Other Equity Interests:		
Vanguard Total World Stock ETF	112.1	1.1
iShares® Core MSCI Total International Stock ETF	75.6	0.8
Total	<u>\$ 891.5</u>	<u>9.0 %</u>

¹ Excluding Investments in U.S. Government and Government Agencies and Authorities at March 31, 2022.

Kemper Corporation
Municipal Bond Securities
(Dollars in Millions)
(Unaudited)

Mar 31, 2022

	State General Obligation	Political Subdivision General Obligation	Revenue	Total Fair Value	Percent of Total Muni Bond ¹	Percent of Total Investments ¹
Texas	\$ 22.2	\$ 108.3	\$ 6.1	\$ 136.6	7.7 %	1.4 %
California	12.3	84.7	6.8	103.8	5.9	1.0
New York	8.3	77.4	5.8	91.5	5.2	0.9
Georgia	8.0	76.9	4.9	89.8	5.1	0.9
Michigan	—	62.5	14.0	76.5	4.3	0.8
Florida	—	70.8	—	70.8	4.0	0.7
Louisiana	5.5	29.3	35.0	69.8	3.9	0.7
Colorado	—	65.2	—	65.2	3.7	0.7
Pennsylvania	3.3	53.6	5.6	62.5	3.5	0.6
Virginia	15.5	35.6	6.5	57.6	3.3	0.6
Washington	1.5	37.7	17.1	56.3	3.2	0.6
Oregon	2.6	23.7	29.7	56.0	3.2	0.6
Massachusetts	1.4	48.2	5.9	55.5	3.1	0.6
Maryland	7.8	38.1	2.0	47.9	2.7	0.5
Illinois	0.6	41.6	—	42.2	2.4	0.4
Minnesota	2.2	38.7	—	40.9	2.3	0.4
Ohio	—	34.8	5.8	40.6	2.3	0.4
Tennessee	10.7	26.4	3.3	40.4	2.3	0.4
Indiana	—	36.4	—	36.4	2.1	0.4
New Mexico	—	34.7	—	34.7	2.0	0.3
Utah	—	34.1	—	34.1	1.9	0.3
Connecticut	—	17.3	14.7	32.0	1.8	0.3
Missouri	1.2	29.5	—	30.7	1.7	0.3
District of Columbia	—	21.8	6.5	28.3	1.6	0.3
Rhode Island	1.7	22.8	—	24.5	1.4	0.2
Mississippi	—	10.2	13.6	23.8	1.3	0.2
Arizona	0.8	22.3	—	23.1	1.3	0.2
North Carolina	1.9	21.1	—	23.0	1.3	0.2
Hawaii	4.1	3.6	15.1	22.8	1.3	0.2
Nebraska	7.3	11.1	—	18.4	1.0	0.2
Arkansas	—	—	18.3	18.3	1.0	0.2
South Carolina	—	18.0	—	18.0	1.0	0.2
New Hampshire	0.5	16.8	—	17.3	1.0	0.2
Iowa	—	16.6	—	16.6	0.9	0.2
Kentucky	—	16.0	—	16.0	0.9	0.2
Alabama	—	15.8	—	15.8	0.9	0.2
North Dakota	—	14.6	—	14.6	0.8	0.1
Oklahoma	—	14.3	—	14.3	0.8	0.1
South Dakota	—	11.7	—	11.7	0.7	0.1
All Other States	10.2	79.3	2.7	92.2	5.2	0.9
Total	\$ 129.6	\$ 1,421.5	\$ 219.4	\$ 1,770.5	100.0 %	17.8 %

¹ Sum of percentages for individual lines may not equal total due to rounding.

Kemper Corporation
Investments in Limited Liability
Companies and Limited Partnerships
(Dollars in Millions)
(Unaudited)

Asset Class	Unfunded Commitment	Reported Value	
	Mar 31, 2022	Mar 31, 2022	Dec 31, 2021
Reported as Equity Method Limited Liability Investments:			
Mezzanine Debt	\$ 40.2	\$ 121.0	\$ 120.0
Senior Debt	49.0	25.8	27.5
Distressed Debt	—	18.9	21.7
Secondary Transactions	2.1	12.9	11.7
Leveraged Buyout	0.9	9.2	8.7
Growth Equity	—	1.3	0.7
Real Estate	—	29.7	29.9
Hedge Fund	—	0.5	8.7
Other	—	10.7	13.0
Total Equity Method Limited Liability Investments	92.2	230.0	241.9
Alternative Energy Partnership Investments	—	22.4	39.6
Reported as Other Equity Interests at Fair Value:			
Mezzanine Debt	52.5	131.8	129.3
Senior Debt	15.7	30.2	29.9
Distressed Debt	18.6	45.2	44.9
Secondary Transactions	5.6	3.7	4.0
Hedge Funds	—	68.1	82.7
Leveraged Buyout	8.3	34.8	32.2
Growth Equity	0.5	4.0	2.0
Total Reported as Other Equity Interests at Fair Value	101.2	317.8	325.0
Reported as Other Equity Interests at Modified Cost:			
Other	—	7.6	7.7
Total Reported as Other Equity Interests at Modified Cost	—	7.6	7.7
Total Investments in Limited Liability Companies and Limited Partnerships	\$ 193.4	\$ 577.8	\$ 614.2

Kemper Corporation
Definitions of Non-GAAP Financial Measures

The Company believes that investors' understanding of Kemper's performance is enhanced by the disclosure of the following non-GAAP financial measures. The methods for calculating these measures may differ from those used by other companies and therefore comparability may be limited.

Book Value Per Share Excluding Goodwill is a calculation that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity excluding goodwill by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. Book Value Per Share Excluding Goodwill is a common measure used by analysts and investors to compare similar companies.

Book Value Per Share Excluding Net Unrealized (Gains) Losses on Fixed Maturities is a calculation that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized (gains) losses on fixed income securities by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. The Company uses the trends in book value per share excluding the after-tax impact of net unrealized (gains) losses on fixed income securities in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. The Company believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

Book Value Per Share Excluding Net Unrealized (Gains) Losses on Fixed Maturities and Goodwill is a calculation that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized (gains) losses on fixed income securities and goodwill by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. The Company uses the trends in book value per share excluding the after-tax impact of net unrealized (gains) losses on fixed income securities and goodwill in conjunction with book value per share to identify and analyze the change in net worth excluding goodwill attributable to management efforts between periods. The Company believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

Adjusted Consolidated Net Operating Income (Loss) is an after-tax, non-GAAP financial measure and is computed by excluding from Net Income (Loss) the after-tax impact of:

- (i) Income (Loss) from Change in Fair Value of Equity and Convertible Securities;
- (ii) Net Realized Gains or Losses on Sales of Investments;
- (iii) Impairment Losses;
- (iv) Acquisition Related Transaction, Integration and Other Costs;
- (v) Debt Extinguishment, Pension and Other Charges; and
- (vi) Significant non-recurring or infrequent items that may not be indicative of ongoing operations

Significant non-recurring items are excluded when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, and (b) there has been no similar charge or gain within the prior two years. The most directly comparable GAAP financial measure is Net Income (Loss). There were no applicable significant non-recurring items that the Company excluded from the calculation of Adjusted Consolidated Net Operating Income for the three months ended March 31, 2022 or 2021.

The Company believes that Adjusted Consolidated Net Operating Income provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Income (Loss) from Change in Fair Value of Equity and Convertible Securities, Net Realized Gains or Losses on Sales of Investments and Impairment Losses related to investments included in the Company's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the Company's investments, the timing of which is unrelated to the insurance underwriting process. Acquisition Related Transaction and Integration Costs may vary significantly between periods and are generally driven by the timing of acquisitions and business decisions which are unrelated to the insurance underwriting process. Debt Extinguishment, Pension and Other Charges relate to (i) loss from early extinguishment of debt, which is driven by the Company's financing and refinancing decisions and capital needs, as well as external economic developments such as debt market conditions, the timing of which is unrelated to the insurance underwriting process; (ii) settlement of pension plan obligations which are business decisions made by the Company, the timing of which is unrelated to the underwriting process; and (iii) other charges that are non-standard, not part of the ordinary course of business, and unrelated to the insurance underwriting process. Significant non-recurring items are excluded because, by their nature, they are not indicative of the Company's business or economic trends. The preceding non-GAAP financial measures should not be considered a substitute for the comparable GAAP financial measures, as they do not fully recognize the overall profitability of the Company's businesses.

Kemper Corporation
Definitions of Non-GAAP Financial Measures (continued)

A reconciliation of Net Income (Loss) to Adjusted Consolidated Net Operating Income is presented below:

<i>Dollars in Millions (Unaudited)</i>	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Net Income (Loss)	\$ (94.8)	\$ (105.8)	\$ (75.3)	\$ (62.6)	\$ 123.2
Less Net Income (Loss) From:					
Income (Loss) from Change in Fair Value of Equity and Convertible Securities	(22.3)	17.5	(0.5)	32.3	41.2
Net Realized Gains (Losses) on Sales of Investments	1.2	17.2	7.9	15.2	10.9
Impairment Losses	(7.0)	(2.5)	(0.5)	(2.5)	(3.2)
Acquisition Related Transaction, Integration and Other Costs	(3.7)	(7.2)	(6.4)	(8.2)	(12.9)
Debt Extinguishment, Pension and Other Charges	(2.9)	—	—	—	—
Adjusted Consolidated Net Operating Income (Loss)	\$ (60.1)	\$ (130.8)	\$ (75.8)	\$ (99.4)	\$ 87.2

Adjusted Consolidated Net Operating Income Per Unrestricted Share is a non-GAAP financial measure. It is computed by dividing Adjusted Consolidated Net Operating Income by the weighted average unrestricted shares outstanding. The most directly comparable GAAP financial measure is Net Income (Loss) Per Unrestricted Share - basic. A reconciliation of Net Income (Loss) Per Unrestricted Share-basic to Adjusted Consolidated Net Operating Income (Loss) Per Unrestricted Share-basic is presented below:

<i>(Unaudited)</i>	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Net Income (Loss) Per Unrestricted Share	\$ (1.49)	\$ (1.66)	\$ (1.18)	\$ (0.97)	\$ 1.88
Less Net Income (Loss) Per Unrestricted Share From:					
Income (Loss) from Change in Fair Value of Equity and Convertible Securities	(0.35)	0.27	(0.01)	0.50	0.63
Net Realized Gains (Losses) on Sales of Investments	0.02	0.27	0.13	0.24	0.17
Impairment Losses	(0.11)	(0.04)	(0.01)	(0.04)	(0.05)
Acquisition Related Transaction and Integration Costs	(0.06)	(0.11)	(0.10)	(0.13)	(0.20)
Debt Extinguishment, Pension and Other Charges	(0.05)	—	—	—	—
Adjusted Consolidated Net Operating Income (Loss) Per Unrestricted Share	\$ (0.94)	\$ (2.05)	\$ (1.19)	\$ (1.54)	\$ 1.33

Underlying Combined Ratio is a non-GAAP financial measure. It is computed by adding the Current Year Non-catastrophe Losses and LAE Ratio with the Insurance Expense Ratio. The most directly comparable GAAP financial measure is the Combined Ratio, which is computed by adding Total Incurred Losses and LAE Ratio, including the impact of catastrophe losses and loss and LAE reserve development from prior years, with the Insurance Expense Ratio.

The Company believes Underlying Losses and LAE and the Underlying Combined Ratio are useful to investors and uses these financial measures to reveal the trends in the Company's Property & Casualty Insurance segment that may be obscured by catastrophe losses and prior-year reserve development. These catastrophe losses may cause the Company's loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude and can have a significant impact on incurred losses and LAE and the Combined Ratio. Prior-year reserve developments are caused by unexpected loss development on historical reserves. Because reserve development relates to the re-estimation of losses from earlier periods, it has no bearing on the performance of the Company's insurance products in the current period. The Company believes it is useful for investors to evaluate these components separately and in the aggregate when reviewing the Company's underwriting performance.

Kemper Corporation
As Adjusted for Acquisitions Non-GAAP Financial Measure

As Adjusted for Acquisitions amounts are non-GAAP financial measures. Subsequent to the applicable acquisitions, the As Adjusted for Acquisitions amounts are computed by subtracting the impact of purchase accounting adjustments from the comparable consolidated GAAP financial measure reported by Kemper. The Company believes computing and presenting results on an adjusted basis are useful to investors and are used by management to provide meaningful and comparable year-over-year comparisons.

Kemper Corporation
As Adjusted for Acquisitions - Consolidated Financial Highlights
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Earned Premiums					
Kemper - GAAP As Reported	\$ 1,338.6	\$ 1,359.1	\$ 1,356.1	\$ 1,337.7	\$ 1,200.8
AAC - Prior to Acquisition	—	—	—	—	87.9
As Adjusted for Acquisitions ¹	\$ 1,338.6	\$ 1,359.1	\$ 1,356.1	\$ 1,337.7	\$ 1,288.7
Adjusted Consolidated Net Operating Income (Loss)					
Kemper	\$ (60.1)	\$ (130.8)	\$ (75.8)	\$ (99.4)	\$ 87.2
AAC - Prior to Acquisition	—	—	—	—	12.3
Less: Impact of Purchase Accounting	(3.5)	(4.5)	(6.7)	(10.1)	(1.8)
As Adjusted for Acquisitions ¹	\$ (56.6)	\$ (126.3)	\$ (69.1)	\$ (89.3)	\$ 101.3

¹ As Adjusted for Acquisitions is a non-GAAP financial measure, which is computed by excluding the impact of purchase accounting. See page 36.

Kemper Corporation
Selected Financial Information
As Adjusted for Acquisitions - Specialty Property & Casualty Insurance Segment
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Earned Premiums					
Kemper Specialty P&C - GAAP As Reported	\$ 1,021.6	\$ 1,032.3	\$ 1,028.3	\$ 1,010.3	\$ 877.6
AAC - Prior to Acquisition	—	—	—	—	87.9
As Adjusted for Acquisitions ¹	\$ 1,021.6	\$ 1,032.3	\$ 1,028.3	\$ 1,010.3	\$ 965.5
Current Year Non-CAT Losses and LAE					
Kemper Specialty P&C - GAAP As Reported	\$ 911.7	\$ 1,028.5	\$ 924.4	\$ 877.4	\$ 650.0
AAC - Prior to Acquisition	—	—	—	—	62.0
Less: Impact of Purchase Accounting					
Amortization of Fair Value Adjustment to Unpaid Loss and LAE	0.3	0.2	0.3	0.3	0.4
As Adjusted for Acquisitions ¹	\$ 911.4	\$ 1,028.3	\$ 924.1	\$ 877.1	\$ 711.6
Insurance Expenses					
Kemper Specialty P&C - GAAP As Reported	\$ 199.3	\$ 204.4	\$ 194.2	\$ 205.6	\$ 170.3
AAC - Prior to Acquisition	—	—	—	—	13.1
Less: Impact of Purchase Accounting					
Amortization of VOBA	1.4	4.5	12.8	24.8	0.3
Amortization of Estimated Legacy AAC Deferred Policy Acquisition Costs ("DPAC")	(0.8)	(2.8)	(8.4)	(16.0)	—
Amortization of VOBA, Net of Legacy DPAC	0.6	1.7	4.4	8.8	0.3
Amortization of Finite Life Intangible Assets Acquired	3.1	3.1	3.1	3.0	0.9
Other	1.0	1.1	1.1	1.1	1.1
Total Purchase Accounting Adjustments	4.7	5.9	8.6	12.9	2.3
As Adjusted for Acquisitions ¹	\$ 194.6	\$ 198.5	\$ 185.6	\$ 192.7	\$ 181.1
Underlying Combined Ratio¹					
Kemper Specialty P&C Segment - GAAP As Reported	108.7 %	119.4 %	108.9 %	107.3 %	93.5 %
As Adjusted for Acquisitions ¹	108.3 %	118.8 %	107.9 %	105.9 %	92.5 %

¹ As Adjusted for Acquisitions is a non-GAAP financial measure, which is computed by excluding the impact of purchase accounting. See page 36.

Kemper Corporation
Selected Financial Information
As Adjusted for Acquisitions - Specialty Personal Automobile Insurance
(Dollars in Millions)
(Unaudited)

	Three Months Ended				
	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	Mar 31, 2021
Earned Premiums					
Kemper Specialty Personal Automobile Insurance - GAAP As Reported	\$ 901.7	\$ 918.1	\$ 920.6	\$ 909.6	\$ 785.4
AAC - Prior to Acquisition	—	—	—	—	87.9
As Adjusted for Acquisitions ¹	\$ 901.7	\$ 918.1	\$ 920.6	\$ 909.6	\$ 873.3
Current Year Non-CAT Losses and LAE					
Kemper Specialty Personal Automobile Insurance - GAAP As Reported	\$ 827.7	\$ 938.5	\$ 843.9	\$ 805.1	\$ 586.4
AAC - Prior to Acquisition	—	—	—	—	62.0
Less: Impact of Purchase Accounting					
Amortization of Fair Value Adjustment to Unpaid Loss and LAE	0.3	0.2	0.3	0.2	0.3
As Adjusted for Acquisitions ¹	\$ 827.4	\$ 938.3	\$ 843.6	\$ 804.9	\$ 648.1
Insurance Expenses					
Kemper Specialty Personal Automobile Insurance - GAAP As Reported	\$ 177.3	\$ 184.3	\$ 176.0	\$ 187.7	\$ 155.3
AAC - Prior to Acquisition	—	—	—	—	13.1
Less: Impact of Purchase Accounting					
Amortization of VOBA	1.4	4.4	12.8	24.7	0.2
Amortization of Estimated Legacy AAC Deferred Policy Acquisition Costs ("DPAC")	(0.8)	(2.8)	(8.4)	(16.0)	—
Amortization of VOBA, Net of Legacy DPAC	0.6	1.6	4.4	8.7	0.2
Amortization of Finite Life Intangible Assets Acquired	2.9	3.0	2.9	2.8	0.7
Other	0.8	0.9	0.8	0.9	0.9
Total Purchase Accounting Adjustments	4.3	5.5	8.1	12.4	1.8
As Adjusted for Acquisitions ¹	\$ 173.0	\$ 178.8	\$ 167.9	\$ 175.3	\$ 166.6
Underlying Combined Ratio¹					
Kemper Specialty Personal Automobile Insurance - GAAP As Reported	111.5 %	122.3 %	110.8 %	109.1 %	94.5 %
As Adjusted for Acquisitions ¹	110.9 %	121.7 %	109.9 %	107.8 %	93.3 %

¹ As Adjusted for Acquisitions is a non-GAAP financial measure, which is computed by excluding the impact of purchase accounting. See page 36.