



Kemper Corporation
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Press Release

August 7, 2014

Kemper Corporation Reports Second Quarter 2014 Earnings

- Delivered second quarter net operating income of \$9.6 million, or \$0.18 per diluted share
- Improved the Property & Casualty Insurance segment's underlying loss and LAE ratio 3.6 percentage points
- Returned \$82 million to shareholders through share repurchases and dividends in the quarter; \$103 million in the first half of 2014
- Kemper's Board authorizes a new \$300 million share repurchase program

CHICAGO - (Business Wire) - Kemper Corporation (NYSE: KMPR) reported today net income of \$9.3 million, or \$0.17 per diluted share, for the second quarter of 2014, compared to \$34.0 million, or \$0.59 per diluted share, for the second quarter of 2013. Consolidated net operating income¹ was \$9.6 million, or \$0.18 per diluted share, for the second quarter of 2014, compared to \$31.7 million, or \$0.55 per diluted share, for the second quarter of 2013. Net operating income per diluted share decreased primarily from higher catastrophe losses and higher expenses as a percentage of earned premiums, partially offset by improved underlying property and casualty results.

(Dollars in Millions, Except Per Share Amounts) (Unaudited)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
Consolidated Net Operating Income ¹	\$ 9.6	\$ 31.7	\$ 41.1	\$ 74.0
Income from Continuing Operations	9.3	32.5	44.5	91.1
Net Income	9.3	34.0	44.4	92.4
<i>Impact of Catastrophe Losses and Related Loss Adjustment Expense (LAE) on Net Income</i>	<i>\$ (41.1)</i>	<i>\$ (17.6)</i>	<i>\$ (51.7)</i>	<i>\$ (24.8)</i>
Diluted Net Income Per Share From:				
Consolidated Net Operating Income ¹	\$ 0.18	\$ 0.55	\$ 0.74	\$ 1.27
Continuing Operations	0.17	0.56	0.80	1.57
Net Income	0.17	0.59	0.80	1.59
<i>Impact of Catastrophe Losses and Related LAE on Net Income Per Share</i>	<i>\$ (0.75)</i>	<i>\$ (0.30)</i>	<i>\$ (0.94)</i>	<i>\$ (0.43)</i>

"Kemper's second quarter results reflect the tangible benefits from our actions to reposition the Property & Casualty segment. We generated a 3.6 percentage point improvement in our P&C segment's underlying loss ratio, partially offsetting the \$41 million after-tax of catastrophe losses," commented Donald G. Southwell, Kemper's Chairman, President and Chief Executive Officer. "We are pleased with the progress of the realignment announced in the first quarter. We continue to hear positive feedback from our agents and have already cross-appointed more than 125 agents."

"The Life and Health segment's earnings were pressured with lower earned premiums, higher expenses and the impact of the low interest rate environment. We are seeing positive traction from our investments to grow Kemper Senior Solutions and Kemper Benefits, which are helping to offset the anticipated decline in hospitalization products that are subject to healthcare reform," said Southwell.

¹ Consolidated net operating income is an after-tax, non-GAAP financial measure. See "Use of Non-GAAP Financial Measures" for additional information.

“I’m pleased with our progress on returning capital to shareholders. In addition to the \$13 million in dividends we paid in the quarter, we repurchased more than \$68 million of common stock at attractive prices, substantially completing our \$300 million authorization. Yesterday, Kemper’s Board of Directors authorized a new share repurchase program of \$300 million,” concluded Southwell.

Capital

During the second quarter of 2014, Kemper repurchased more than 1.9 million shares of its common stock at a total cost of \$68.3 million, or \$35.72 per share, and paid dividends of \$13.3 million. During the first half of 2014, Kemper repurchased 2.1 million shares of its common stock at a cost of \$76.6 million and paid dividends of \$26.6 million.

Kemper ended the quarter with a book value per share excluding net unrealized gains on fixed maturities of \$35.32, up 2 percent from \$34.49 at the end of 2013. Book value per share was \$39.98, up 8 percent from \$36.86 at the end of 2013, largely from the impact of lower yields on the fixed maturities portfolio and net income.

Revenues

Total revenues were \$542.5 million for the second quarter of 2014, compared to \$588.9 million in 2013. Revenues decreased primarily from a \$36.4 million decrease in earned premiums at the Property & Casualty Insurance segment. The Property & Casualty Insurance segment continues to feel the impact of lower new and renewal business due to the profit improvement actions taken over the past couple of years. Consistent with growth and profitability objectives, the company implemented additional actions to increase new business sales. However, the company anticipates it will take several quarters to see the impact of these actions.

Net investment income was \$72.6 million in the second quarter of 2014, compared to \$74.6 million in 2013. Net investment income from equity method and fair value option investments was \$1.6 million for the second quarter of 2014, compared to \$3.6 million in 2013. Excluding equity method and fair value option investments, net investment income was flat year-over-year at \$71.0 million as a higher level of investments offset slightly lower yields. The investment portfolio in total generated a pre-tax equivalent annualized book yield of 5.0 percent for the second quarter of 2014.

Segment Results

Unless otherwise noted, (i) the segment results discussed below are presented on an after-tax basis, (ii) prior year development includes both catastrophe and non-catastrophe losses, (iii) catastrophe losses exclude the impact of prior year development and (iv) underlying loss ratio includes loss and loss adjustment expenses.

(Dollars in Millions) (Unaudited)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
Segment Net Operating Income (Loss):				
Property & Casualty Insurance	\$ (1.2)	\$ 19.1	\$ 13.2	\$ 48.1
Life & Health Insurance	15.9	20.3	38.0	41.5
Total Segment Net Operating Income	14.7	39.4	51.2	89.6
Corporate and Other Net Operating Loss	(5.1)	(7.7)	(10.1)	(15.6)
Consolidated Net Operating Income	9.6	31.7	41.1	74.0
Net Income (Loss) From:				
Net Realized Gains on Sales of Investments	2.4	1.5	6.6	19.0
Net Impairment Losses Recognized in Earnings	(2.7)	(0.7)	(3.2)	(1.9)
Income from Continuing Operations	<u>\$ 9.3</u>	<u>\$ 32.5</u>	<u>\$ 44.5</u>	<u>\$ 91.1</u>

In the first quarter of 2014, Kemper realigned its property and casualty insurance businesses. As a result of the realignment, the company is now reporting the property and casualty businesses in a single segment named the Property & Casualty Insurance segment. Kemper has reclassified certain prior year amounts in its segment results to conform to the current presentation.

The Property & Casualty Insurance segment reported a net operating loss of \$1.2 million in the second quarter of 2014, compared to net operating income of \$19.1 million in 2013. Results decreased primarily from higher catastrophe losses and higher insurance expenses as a percentage of earned premiums, partially offset by improved underlying loss and LAE results. Catastrophe losses were \$40.2 million in the second quarter of 2014, compared to \$16.8 million in the prior year. The underlying loss and LAE ratio for the second quarter of 2014 improved 3.6 percentage points to 66.0 percent, primarily from higher average earned premium rates in personal auto and homeowners. The insurance expense ratio increased to 28.3 percent in the second quarter of 2014, compared to 26.9 percent in 2013, driven by a lower premium base.

The Life & Health Insurance segment reported net operating income of \$15.9 million for the second quarter of 2014, compared to \$20.3 million in 2013. Results decreased largely from higher insurance expenses and lower net investment income. Insurance expenses increased primarily from start-up expenses to expand distribution channels at Reserve National and higher legal fees, partially offset by lower home service agent commissions.

Corporate and Other net operating loss improved \$2.6 million over the second quarter of 2013, driven by lower employee retirement benefits and higher unallocated net investment income, partially offset by higher interest expense.

Unaudited condensed consolidated statements of income for the three and six months ended June 30, 2014 and 2013 are presented below:

	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
(Dollars in Millions, Except Per Share Amounts)				
Revenues:				
Earned Premiums	\$ 470.3	\$ 512.8	\$ 947.9	\$ 1,022.7
Net Investment Income	72.6	74.6	143.7	155.4
Other Income	0.2	0.2	0.3	0.4
Net Realized Gains on Sales of Investments	3.5	2.3	10.1	29.2
Other-than-temporary Impairment Losses:				
Total Other-than-temporary Impairment Losses	(4.1)	(2.3)	(4.9)	(4.7)
Portion of Losses Recognized in Other Comprehensive Income	—	1.3	—	1.8
Net Impairment Losses Recognized in Earnings	(4.1)	(1.0)	(4.9)	(2.9)
Total Revenues	542.5	588.9	1,097.1	1,204.8
Expenses:				
Policyholders' Benefits and Incurred Losses and Loss Adjustment Expenses.	347.5	354.2	675.4	703.4
Insurance Expenses	161.3	163.1	313.4	321.4
Interest and Other Expenses	22.5	25.2	45.2	49.0
Total Expenses	531.3	542.5	1,034.0	1,073.8
Income from Continuing Operations before Income Taxes.....	11.2	46.4	63.1	131.0
Income Tax Expense	(1.9)	(13.9)	(18.6)	(39.9)
Income from Continuing Operations	9.3	32.5	44.5	91.1
Income (Loss) from Discontinued Operations	—	1.5	(0.1)	1.3
Net Income	\$ 9.3	\$ 34.0	\$ 44.4	\$ 92.4
Income from Continuing Operations Per Unrestricted Share:				
Basic	\$ 0.17	\$ 0.56	\$ 0.80	\$ 1.57
Diluted	\$ 0.17	\$ 0.56	\$ 0.80	\$ 1.57
Net Income Per Unrestricted Share:				
Basic	\$ 0.17	\$ 0.59	\$ 0.80	\$ 1.59
Diluted	\$ 0.17	\$ 0.59	\$ 0.80	\$ 1.59
Weighted-average Outstanding (Shares in Thousands):				
Unrestricted Shares - Basic	54,666.5	57,519.0	54,989.7	57,824.7
Unrestricted Shares and Equivalent Shares - Diluted	54,773.1	57,629.4	55,108.1	57,935.1
Dividends Paid to Shareholders Per Share	\$ 0.24	\$ 0.24	\$ 0.48	\$ 0.48

Unaudited business segment revenues for the three and six months ended June 30, 2014 and 2013 are presented below:

(Dollars in Millions)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
REVENUES				
Property & Casualty Insurance:				
Earned Premiums	\$ 317.5	\$ 353.9	\$ 639.8	\$ 706.0
Net Investment Income	19.5	21.5	37.1	46.6
Other Income	0.2	0.1	0.3	0.3
Total Property & Casualty Insurance	<u>337.2</u>	<u>375.5</u>	<u>677.2</u>	<u>752.9</u>
Life & Health Insurance:				
Earned Premiums	152.8	158.9	308.1	316.7
Net Investment Income	48.0	49.8	98.2	102.8
Other Income	—	0.1	—	0.1
Total Life & Health Insurance.....	<u>200.8</u>	<u>208.8</u>	<u>406.3</u>	<u>419.6</u>
Total Segment Revenues	<u>538.0</u>	<u>584.3</u>	<u>1,083.5</u>	<u>1,172.5</u>
Net Realized Gains on Sales of Investments	3.5	2.3	10.1	29.2
Net Impairment Losses Recognized in Earnings	(4.1)	(1.0)	(4.9)	(2.9)
Other	5.1	3.3	8.4	6.0
Total Revenues	<u>\$ 542.5</u>	<u>\$ 588.9</u>	<u>\$ 1,097.1</u>	<u>\$ 1,204.8</u>

KEMPER CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in Millions)

	Jun 30, 2014	Dec 31, 2013
	(Unaudited)	
Assets:		
Investments:		
Fixed Maturities at Fair Value	\$ 4,680.0	\$ 4,575.0
Equity Securities at Fair Value	646.2	598.5
Equity Method Limited Liability Investments at Cost Plus Cumulative Undistributed Earnings...	227.1	245.1
Fair Value Option Investments	40.3	—
Short-term Investments at Cost which Approximates Fair Value.....	480.1	284.7
Other Investments	448.3	448.0
Total Investments	<u>6,522.0</u>	<u>6,151.3</u>
Cash	61.8	66.5
Receivables from Policyholders	313.5	331.6
Other Receivables	190.5	193.1
Deferred Policy Acquisition Costs	304.8	302.9
Goodwill	311.8	311.8
Current and Deferred Income Tax Assets	10.1	31.8
Other Assets	255.3	267.4
Total Assets	<u>\$ 7,969.8</u>	<u>\$ 7,656.4</u>
Liabilities and Shareholders' Equity:		
Insurance Reserves:		
Life and Health	\$ 3,249.0	\$ 3,217.5
Property and Casualty	815.2	843.5
Total Insurance Reserves	<u>4,064.2</u>	<u>4,061.0</u>
Unearned Premiums	571.8	598.9
Liabilities for Income Taxes	53.4	8.3
Debt at Amortized Cost	751.7	606.9
Accrued Expenses and Other Liabilities	390.1	329.8
Total Liabilities	<u>5,831.2</u>	<u>5,604.9</u>
Shareholders' Equity:		
Common Stock	5.3	5.6
Paid-in Capital	671.3	694.8
Retained Earnings	1,183.4	1,215.8
Accumulated Other Comprehensive Income	278.6	135.3
Total Shareholders' Equity	<u>2,138.6</u>	<u>2,051.5</u>
Total Liabilities and Shareholders' Equity	<u>\$ 7,969.8</u>	<u>\$ 7,656.4</u>

Unaudited selected financial information for the Property & Casualty Insurance segment follows:

(Dollars in Millions)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
Results of Operations				
Net Premiums Written	\$ 308.7	\$ 348.9	\$ 613.0	\$ 694.3
Earned Premiums:				
Personal Automobile	\$ 212.0	\$ 244.6	\$ 428.3	\$ 490.3
Homeowners	79.0	82.1	158.7	162.5
Other Personal	12.9	14.1	26.1	28.0
Total Personal	303.9	340.8	613.1	680.8
Commercial Automobile	13.6	13.1	26.7	25.2
Total Earned Premiums	317.5	353.9	639.8	706.0
Net Investment Income	19.5	21.5	37.1	46.6
Other Income	0.2	0.1	0.3	0.3
Total Revenues	337.2	375.5	677.2	752.9
Incurred Losses and LAE related to:				
Current Year:				
Non-catastrophe Losses and LAE	209.4	246.3	439.8	497.4
Catastrophe Losses and LAE	61.9	25.9	77.9	34.6
Prior Years:				
Non-catastrophe Losses and LAE	(14.5)	(12.2)	(27.2)	(24.2)
Catastrophe Losses and LAE	(5.1)	(5.2)	(7.8)	(6.7)
Total Incurred Losses and LAE	251.7	254.8	482.7	501.1
Insurance Expenses	89.8	95.1	179.5	186.0
Operating Profit (Loss)	(4.3)	25.6	15.0	65.8
Income Tax Benefit (Expense)	3.1	(6.5)	(1.8)	(17.7)
Segment Net Operating Income (Loss)	\$ (1.2)	\$ 19.1	\$ 13.2	\$ 48.1
Ratios Based On Earned Premiums				
Current Year Non-catastrophe Losses and LAE Ratio.....	66.0%	69.6%	68.7%	70.4%
Current Year Catastrophe Losses and LAE Ratio	19.5	7.3	12.2	4.9
Prior Years Non-catastrophe Losses and LAE Ratio.....	(4.6)	(3.4)	(4.3)	(3.4)
Prior Years Catastrophe Losses and LAE Ratio	(1.6)	(1.5)	(1.2)	(0.9)
Total Incurred Loss and LAE Ratio	79.3	72.0	75.4	71.0
Incurred Expense Ratio	28.3	26.9	28.1	26.3
Combined Ratio	107.6%	98.9%	103.5%	97.3%
Underlying Combined Ratio				
Current Year Non-catastrophe Losses and LAE Ratio.....	66.0%	69.6%	68.7%	70.4%
Incurred Expense Ratio	28.3	26.9	28.1	26.3
Underlying Combined Ratio	94.3%	96.5%	96.8%	96.7%
Non-GAAP Measure Reconciliation				
Underlying Combined Ratio	94.3%	96.5%	96.8%	96.7%
Current Year Catastrophe Losses and LAE Ratio	19.5	7.3	12.2	4.9
Prior Years Non-catastrophe Losses and LAE Ratio.....	(4.6)	(3.4)	(4.3)	(3.4)
Prior Years Catastrophe Losses and LAE Ratio	(1.6)	(1.5)	(1.2)	(0.9)
Combined Ratio as Reported	107.6%	98.9%	103.5%	97.3%

Unaudited selected financial information for the Life & Health Insurance segment follows:

(Dollars in Millions)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
<u>Results of Operations</u>				
Earned Premiums:				
Life	\$ 97.2	\$ 98.6	\$ 194.8	\$ 196.5
Accident and Health	36.2	40.3	75.0	80.5
Property	19.4	20.0	38.3	39.7
Total Earned Premiums	152.8	158.9	308.1	316.7
Net Investment Income	48.0	49.8	98.2	102.8
Other Income	—	0.1	—	0.1
Total Revenues	200.8	208.8	406.3	419.6
Policyholders' Benefits and Incurred Losses and LAE	95.8	99.4	192.8	202.3
Insurance Expenses	80.3	78.2	154.2	154.2
Operating Profit	24.7	31.2	59.3	63.1
Income Tax Expense	(8.8)	(10.9)	(21.3)	(21.6)
Segment Net Operating Income	<u>\$ 15.9</u>	<u>\$ 20.3</u>	<u>\$ 38.0</u>	<u>\$ 41.5</u>

Use of Non-GAAP Financial Measures

Consolidated Net Operating Income

Consolidated Net Operating Income is an after-tax, non-GAAP financial measure computed by excluding from income from continuing operations the after-tax impact of 1) net realized gains on sales of investments, 2) net impairment losses recognized in earnings related to investments and 3) other significant non-recurring or infrequent items that may not be indicative of ongoing operations. Significant non-recurring items are excluded when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years, and (b) there has been no similar charge or gain within the prior two years. The most directly comparable GAAP financial measure is income from continuing operations.

Kemper believes that Consolidated Net Operating Income provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Net realized gains on sales of investments and net impairment losses recognized in earnings related to investments included in Kemper's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the company's investments, the timing of which is unrelated to the insurance underwriting process. Significant non-recurring items are excluded because, by their nature, they are not indicative of Kemper's business or economic trends.

A reconciliation of Consolidated Net Operating Income to Income from Continuing Operations for the three and six months ended June 30, 2014 and 2013 is presented below:

(Dollars in Millions) (Unaudited)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
Consolidated Net Operating Income	\$ 9.6	\$ 31.7	\$ 41.1	\$ 74.0
Net Income (Loss) From:				
Net Realized Gains on Sales of Investments	2.4	1.5	6.6	19.0
Net Impairment Losses Recognized in Earnings.....	(2.7)	(0.7)	(3.2)	(1.9)
Income from Continuing Operations	<u>\$ 9.3</u>	<u>\$ 32.5</u>	<u>\$ 44.5</u>	<u>\$ 91.1</u>

Diluted Consolidated Net Operating Income Per Unrestricted Share

Diluted Consolidated Net Operating Income Per Unrestricted Share is a non-GAAP financial measure computed by dividing Consolidated Net Operating Income attributed to unrestricted shares by the weighted-average unrestricted shares and equivalent shares outstanding. The most directly comparable GAAP financial measure is Income from Continuing Operations Per Unrestricted Share-Diluted.

A reconciliation of Diluted Consolidated Net Operating Income Per Unrestricted Share to Diluted Income from Continuing Operations Per Unrestricted Share for the three and six months ended June 30, 2014 and 2013 is presented below:

(Unaudited)	Three Months Ended		Six Months Ended	
	Jun 30, 2014	Jun 30, 2013	Jun 30, 2014	Jun 30, 2013
Diluted Consolidated Net Operating Income Per Unrestricted Share.....	\$ 0.18	\$ 0.55	\$ 0.74	\$ 1.27
Net Income (Loss) Per Unrestricted Share From:				
Net Realized Gains on Sales of Investments	0.04	0.02	0.12	0.33
Net Impairment Losses Recognized in Earnings.....	(0.05)	(0.01)	(0.06)	(0.03)
Diluted Income from Continuing Operations Per Unrestricted Share.....	<u>\$ 0.17</u>	<u>\$ 0.56</u>	<u>\$ 0.80</u>	<u>\$ 1.57</u>

Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities

Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities is a ratio that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized gains on fixed income securities by total Common Shares Issued and Outstanding. Book Value Per Share is the most directly comparable GAAP financial measure. Kemper uses the trend in book value per share, excluding the after-tax impact of net unrealized gains on fixed income securities in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. Kemper believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management. Kemper believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

A reconciliation of the numerator used in the computation of Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities and Book Value Per Share at June 30, 2014 and December 31, 2013 is presented below:

(Dollars in Millions) (Unaudited)	Jun 30, 2014	Dec 31, 2013
Shareholders' Equity Excluding Net Unrealized Gains on Fixed Maturities	\$ 1,889.6	\$ 1,919.3
Net Unrealized Gains on Fixed Maturities	249.0	132.2
Shareholders' Equity	<u>\$ 2,138.6</u>	<u>\$ 2,051.5</u>

Underlying Combined Ratio

Underlying Combined Ratio is a non-GAAP financial measure, which is computed by adding the current year non-catastrophe losses and LAE ratio with the incurred expense ratio. The most directly comparable GAAP financial measure is the combined ratio, which uses total incurred losses and LAE, including the impact of catastrophe losses, and loss and LAE reserve development. Kemper believes the underlying combined ratio is useful to investors and is used by management to reveal the trends in Kemper's property and casualty insurance businesses that may be obscured by catastrophe losses and prior-year reserve development. These catastrophe losses may cause loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on incurred losses and LAE and the combined ratio. Prior-year reserve development is caused by unexpected loss development on historical reserves. Because reserve development relates to the re-estimation of losses from earlier periods, it has no bearing on the performance of the company's insurance products in the current period. Kemper believes it is useful for investors to evaluate these components separately and in the aggregate when reviewing its underwriting performance. The underlying combined ratio should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business.

Conference Call

Kemper will discuss its second quarter 2014 results in a conference call on Friday, August 8, at 11 a.m. Eastern Time. Kemper's conference call will be accessible via the internet and by telephone. The phone number for Kemper's conference call is **866.393.1565**. To listen via webcast, register online at the investor section of kemper.com at least 15 minutes prior to the webcast to download and install any necessary software.

A replay of the call will be available through August 22, 2014 at 855.859.2056 using conference ID number 69380306.

More detailed financial information can be found in Kemper's Investor Financial Supplement for the second quarter of 2014, which is available at the investor section of kemper.com.

About Kemper

Kemper is a diversified insurance holding company with subsidiaries that provide an array of products to the individual and small business markets:

- Auto insurance
- Homeowners insurance
- Renters insurance
- Life insurance
- Health insurance

Kemper markets to its customers through a network of independent agents, brokers and career agents.

Additional information about Kemper, including its filings on Forms 10-K, 10-Q and 8-K and its investor supplement, is available by visiting kemper.com.

Caution Regarding Forward-Looking Statements

This press release may contain or incorporate by reference information that includes or is based on forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give expectations or forecasts of future events, and can be identified by the fact that they relate to future actions, performance or results rather than strictly to historical or current facts.

Any or all forward-looking statements may turn out to be wrong, and, accordingly, readers are cautioned not to place undue reliance on such statements, which speak only as of the date of this press release. Forward-looking statements involve a number of risks and uncertainties that are difficult to predict, and are not guarantees of future performance. Among the general factors that could cause actual results and financial condition to differ materially from estimated results and financial condition are those listed in periodic reports filed by Kemper with the Securities and Exchange Commission (the "SEC"). No assurances can be given that the results and financial condition contemplated in any forward-looking statements will be achieved or will be achieved in any particular timetable. Kemper assumes no obligation to publicly correct or update any forward-looking statements as a result of events or developments subsequent to the date of this press release. The reader is advised, however, to consult any further disclosures Kemper makes on related subjects in its filings with the SEC.

Source: Kemper Corporation

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KEYWORD: ILLINOIS

INDUSTRY KEYWORD: INSURANCE EARNINGS