Third Quarter 2020 Earnings

November 2, 2020

KEMPER

Preliminary Matters

Cautionary Statements Regarding Forward-Looking Information

This presentation may contain or incorporate by reference information that includes or is based on forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give expectations or forecasts of future events and can be identified by the fact that they relate to future actions, performance or results rather than strictly to historical or current facts.

Any or all forward-looking statements may turn out to be wrong, and, accordingly, readers are cautioned not to place undue reliance on such statements, which speak only as of the date of this presentation. Forward-looking statements involve a number of risks and uncertainties that are difficult to predict and are not guarantees of future performance. Among the general factors that could cause actual results and financial condition to differ materially from estimated results and financial condition are those factors listed in periodic reports filed by Kemper Corporation with the Securities and Exchange Commission ("SEC"). The COVID-19 outbreak and subsequent global pandemic ("Pandemic") is an extraordinary event that creates unique uncertainties and risks. Kemper cannot provide any assurances as to the impacts of the Pandemic and related economic conditions on the Company's operating and financial results.

No assurances can be given that the results and financial condition contemplated in any forward-looking statements will be achieved or will be achieved in any particular timetable. Kemper assumes no obligation to publicly correct or update any forward-looking statements as a result of events or developments subsequent to the date of this presentation, including any such statements related to the Pandemic. The reader is advised, however, to consult any further disclosures Kemper makes on related subjects in its filings with the SEC.

Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures that the company believes are meaningful to investors. Non-GAAP financial measures have been reconciled to the most comparable GAAP financial measure.

Create Long-Term Shareholder Value

Leverage competitive advantages to grow returns and BVPS[1] over time

Sustainable competitive advantages and build core capabilities

Diversified sources of earnings; Strong capital/liquidity positions; Disciplined approach to capital management

Growing returns and book value per share over time

Strategic focus:

Consumer-related businesses with opportunities that:

- Target niche markets
- Have limited, weak or unfocused competition
- Require unique expertise (underwriting, claim, distribution, analytics and other)

Deliver low double-digit ROE[2] over time

[1] *Book value per share*
[2] *Return on equity*

Third Quarter 2020 Highlights

Strong balance sheet and business model enable us to better serve our stakeholders

Shareholder Value Creation

Diversified model delivered double-digit ROE and solid adjusted consolidated net operating EPS

- Net income of $122 million and adjusted consolidated net operating income[1] of $91 million; earnings per share of $1.83, on a diluted basis; adjusted consolidated net operating EPS[1] of $1.36
- 10.8% ROAE[2], 17.9% ROAE[2] excluding net unrealized gains on fixed maturities and goodwill[1]
- Book value per share ex. net unrealized gains on fixed maturities and goodwill[1] grew 14% year-over-year
- Diversified operations create sustainable earnings strength throughout economic cycles, delivering attractive returns to shareholders

3rd Quarter Operating Performance

Results in the quarter reflect COVID trends; growth trajectory remains intact

- Specialty P&C continues to produce strong top-line growth and robust earnings further enhanced by favorable frequency trends; 7.6% growth in PIF (ex. Classic Car sale)
- Preferred P&C absorbed catastrophe losses from multiple hurricanes and wildfires; catastrophe aggregate retention level has been met
- Life & Health results continue to reflect COVID-related mortality impact, in line with domestic trends

Financial Strength

Capital position provides significant financial flexibility

- Debt raise; debt-to-capital ratio of 21.2%; $1.4 billion of available liquidity
- Strong balance sheet and capital structure with no near-term debt maturities
- Operating capabilities and diversified model allow us to meet the needs of our customers while delivering consistently attractive returns to shareholders

[1] *Non-GAAP financial measure; please see reconciliation in appendix on pages 22-31*

[2] *Return on average shareholders' equity (5-point average)*

Third Quarter Financial Highlights

Steady strategy execution continues to yield robust results

(Dollars in millions, except per share amounts)	As Reported Quarter Ended Sept 30, 2020	As Reported Quarter Ended Sept 30, 2019	As Reported Year-to-Date Sept 30, 2020	As Reported Year-to-Date Sept 30, 2019
Net Income	$122	$129	$312	$406
Net Income – Per Diluted Share	$1.83	$1.91	$4.67	$6.10
Adjusted Consolidated Net Operating Income[1]	$91	$130	$333	$320
Adj. Consolidated Net Op. Income – Per Diluted Share[1]	$1.36	$1.93	$4.98	$4.81
Catastrophe Losses	$67	$15	$101	$61
Tangible Book Value Per Common Share excluding unrealized gains[1]	$39.60	$34.80		
Return on Avg. Tangible Common Equity[1]	17.9%	20.3%		
Specialty PIF growth (ex. Classic Car)	7.6%	6.9%		

Quarterly results impacted by increased catastrophe activity

[1] *Non-GAAP financial measure; please see reconciliation in appendix on pages 22-31*

Review of Net Operating Income

Continues to produce sound operating income

Dollars per Unrestricted Share - Diluted	Three Months Ended, As Reported					
	Sep. 30, 2020	Jun. 30, 2020	Mar. 31, 2020	Dec. 31, 2019	Sep. 30, 2019	Variance QoQ
Net Income	**$ 1.83**	**$ 1.91**	**$ 0.95**	**$ 1.85**	**$ 1.91**	**(0.08)**
(Income) Loss from Change in FV of Equity & Convertible Securities	(0.53)	(0.86)	1.39	(0.46)	(0.11)	(0.42)
Investment Related (Gains)/Losses	(0.12)	(0.14)	(0.19)	(0.03)	(0.02)	(0.10)
Net Impairment Losses	0.01	0.08	0.14	0.02	0.02	(0.01)
Acquisition Related Transaction, Integration & Other Costs	0.17	0.21	0.14	0.07	0.06	0.11
Loss from Early Extinguishment of Debt	-	-	-	-	0.07	(0.07)
Adj. Consolidated Net Operating Income[1]	**1.36**	**1.20**	**2.43**	**1.45**	**1.93**	**(0.57)**
Sources of Volatility:						
Income (Loss) After-Tax From:						
Catastrophes	(0.80)	(0.34)	(0.07)	(0.19)	(0.17)	(0.63)
Prior-year Reserve Development	(0.10)	(0.22)	(0.01)	0.18	0.24	(0.34)
Alternative Investment Income	0.12	(0.14)	0.07	0.07	0.08	0.04
All Other*	(0.05)	-	1.03	-	0.13	(0.18)
Total from Sources of Volatility	$ (0.83)	$ (0.70)	$ 1.02	$ 0.06	$ 0.28	$ (1.11)

Businesses continue to generate solid financial results

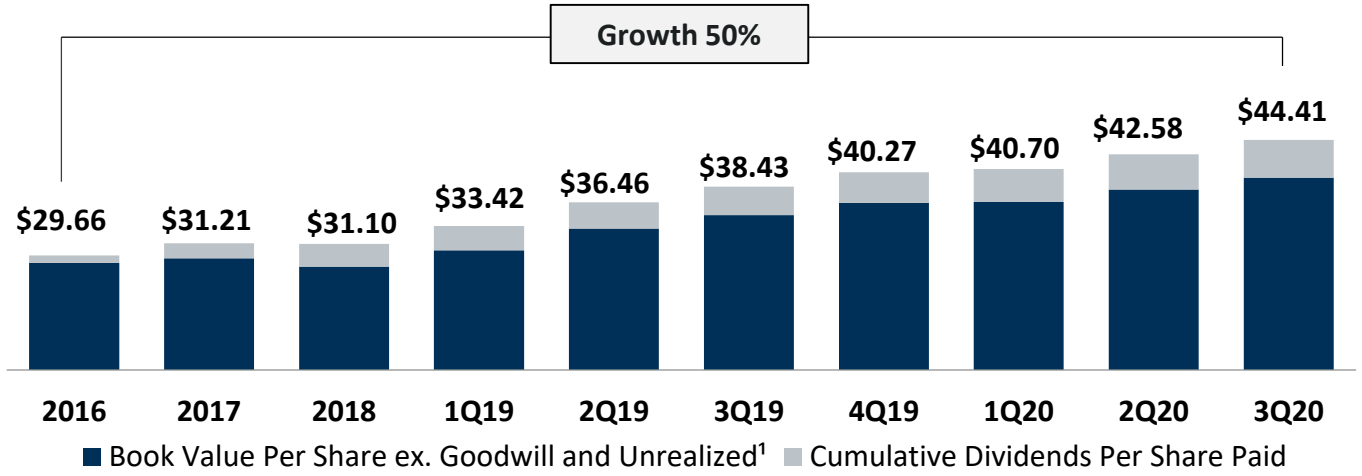
[1] *Non-GAAP financial measure; see reconciliation in appendix pages 22-31*

**All Other includes partial satisfaction of judgment, sale of Classic Car, refinement of CEI estimate and impact of purchase accounting*

Consistent Capital Generation and Attractive Returns

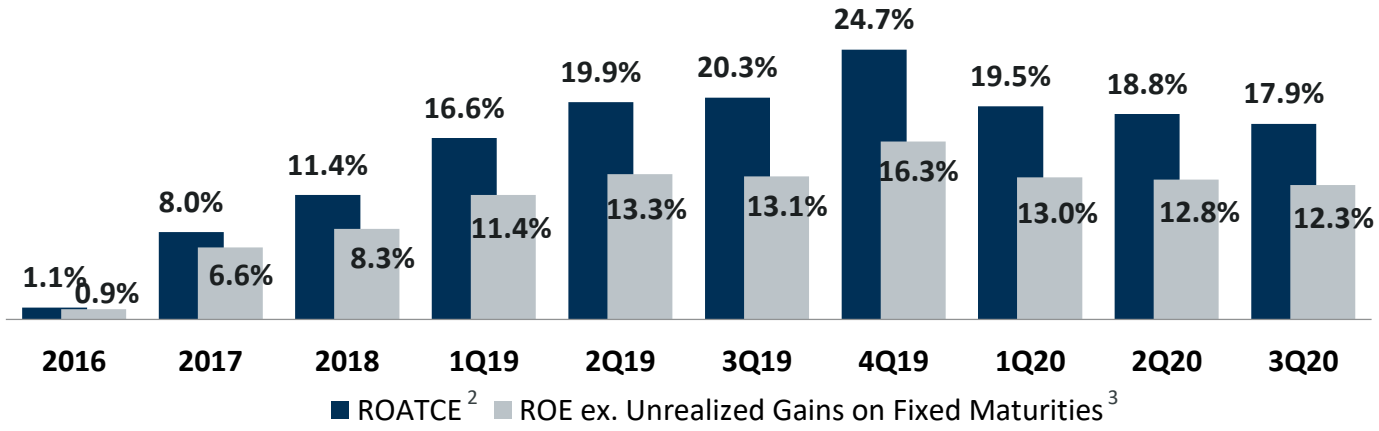
Diversified operating and financial provides steady growth through economic cycles

Total Adjusted Return of BVPS Ex. Unrealized Gains on Fixed Maturities and Goodwill



- Strong execution and solid operating results has led to consistent book value growth and shareholder returns
- Book value growth reflects efficient capital deployment decisions and focus on intrinsic value creation

Return on Shareholders' Equity



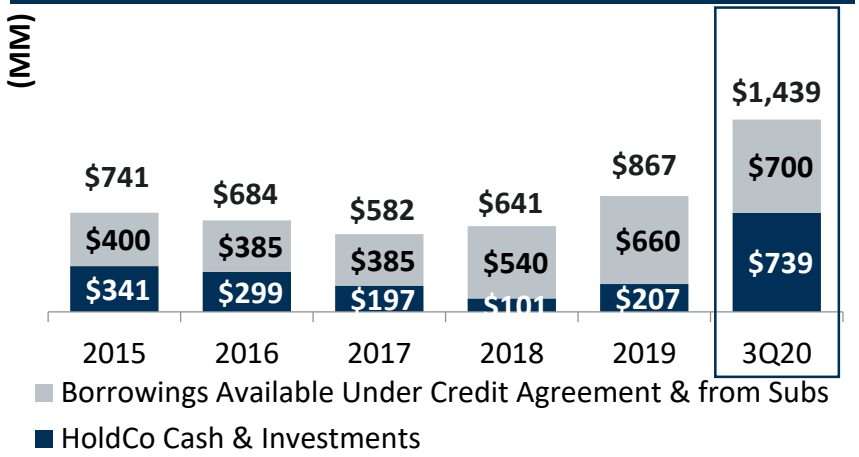
- Attractive returns on equity through economic cycles
- ROATCE measure appropriately captures how investors are compensated on tangible equity

[1] *Non-GAAP financial measure; please see reconciliation in appendix on pages 22-31*
[2] *Return on average tangible common equity (rolling 5 point avg.); please see reconciliation in appendix on pages 22-31*
[3] *Return on average shareholder's equity excluding unrealized gains on fixed maturities (rolling 5 point avg.); please see reconciliation in appendix on pages 22-31*

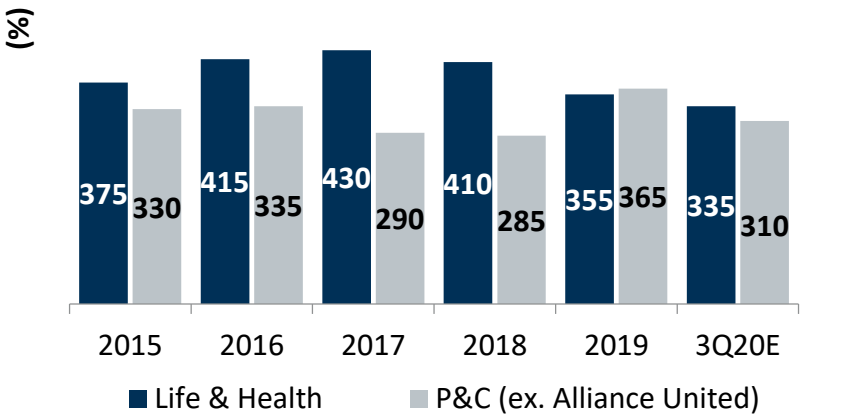
Strong Balance Sheet and Capital Position with Ample Liquidity

Strong balance sheet with returns and capital generation in excess of long-term targets

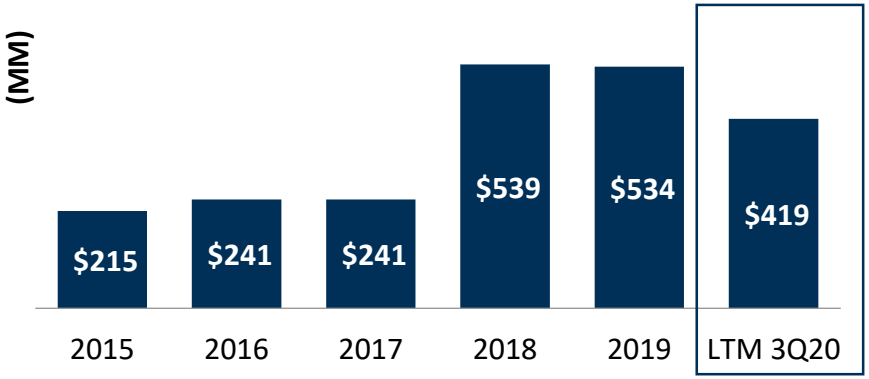
Parent Company Liquidity



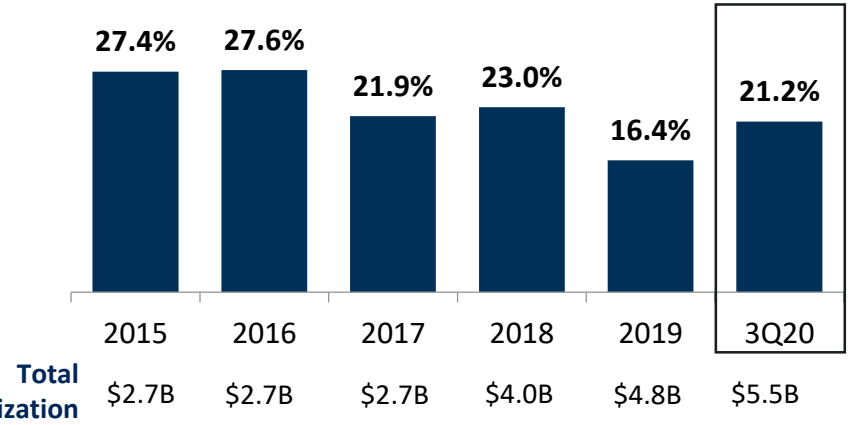
Risk-Based Capital Ratios



Cash Flow from Operating Activities



Debt-to-Capital <30%



Balance sheet well positioned to meet operating capital and liquidity needs and drive continued investment in the business

Third Quarter Debt Offering Update

Leveraged attractive market conditions to diversify our capital structure

Key Highlights

- Raised $400 million of 2.4% senior notes due 2030
- It was the third lowest 10-year issuance in the history of the P&C industry and second lowest BBB-rated 10-year issuance in financial sector history
- +5x oversubscribed with broad universe of high quality diversified investor demand
    - Evidences strength of our balance sheet and business model
- Returns the Company to the long-term debt-to-capital target range of 17%-22%
- Extends and diversifies capital structure with debt maturities in 2022, 2025 and 2030

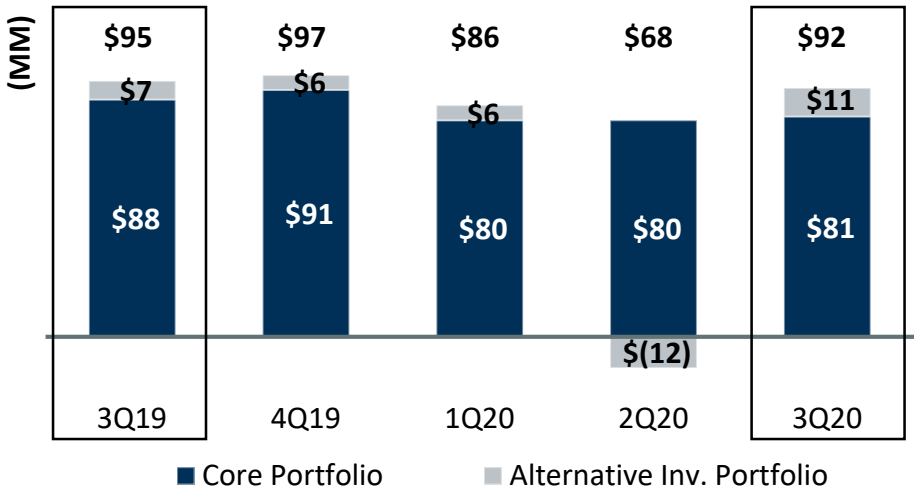
Potential Uses:

- Emerging organic growth opportunities
- Tuck-in acquisitions
- Stock buy-back
- 2022 debt maturity

Diversifies capital structure and returns debt-to-capital ratio to long-term target range

High Quality & Diversified Portfolio with Consistent Returns

Net Investment Income[1]

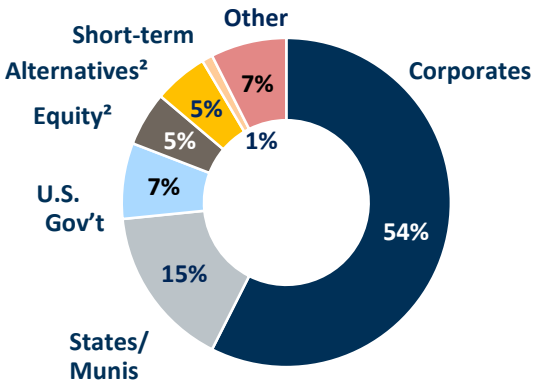


Overview

- Net investment income and portfolio yield benefitted from 3Q equity market rebound
- Investment portfolio continues to be high quality and well diversified
- Investment income supports long-term business objectives

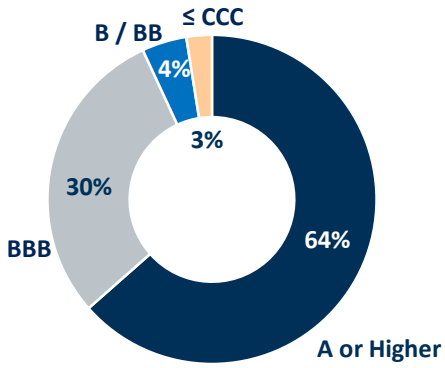
Diversified & Highly-Rated Portfolio

Portfolio Composition



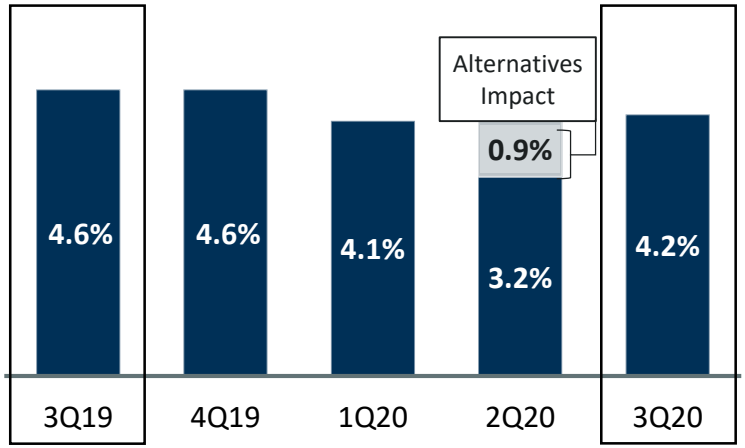
$10.0 Billion

Fixed Maturity Ratings



$7.5 Billion

Pre-Tax Equiv. Annualized Book Yield[1]



Note: Charts may not balance due to rounding

[1] *Includes COLI. Please see reconciliation of COLI's inclusion in net investment income on page 25*

[2] *Equity securities excludes $295 million of Other Equity Interests of LP/LLC's that have been reclassified into Alternative Investments*

Specialty Property & Casualty Insurance Segment[1]

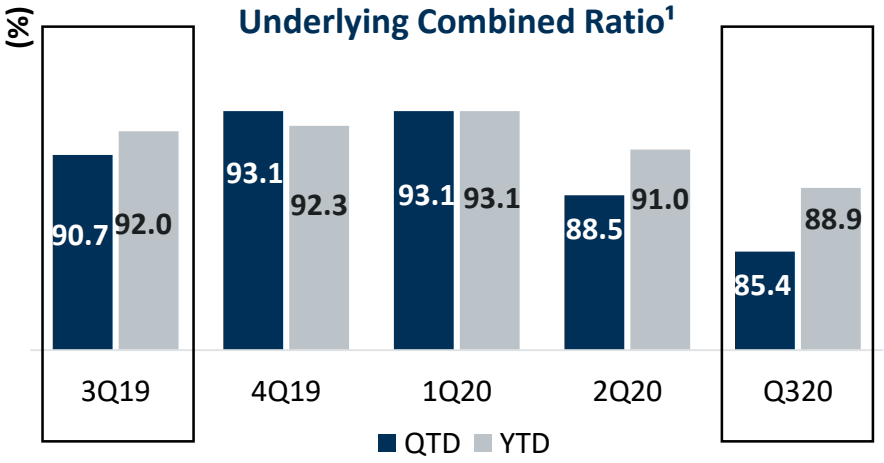
Strong growth with solid margins

Key Highlights

- 6.1% growth in policies in-force, 7.6% excluding Classic Car, compared to 3Q'19
- Earned premiums increased 11%, reflecting continued growth opportunities in core and emerging geographies
- Combined ratio reflects favorable short-term pandemic-related frequency trends
- Long-term outlook remains intact; attractive growth opportunities at solid margins

Key Metrics *($ in millions)*	3Q'20	Change to 3Q'19
Earned Premiums	$871	11.2%
Underlying Loss & LAE Ratio[2]	67.5%	(640)bps
Underlying Expense Ratio[2]	17.8%	100 bps
Policies In-Force (000)	1,913	6.1%
Policies In-Force ex. Classic Car (000)	1,898	7.6%

State Groupings	Written Premium TTM *($ million)*	Written Premium YoY Growth	Population CAGR '16-'19	Population CAGR Est. '20-'30
California	$2,052	3.8%	0.3%	0.8%
Florida / Texas	$828	29.5%	1.3%	1.6%
Expansion States	$215	33.5%	1.0%	1.1%
Other	$51	-	0.3%	0.4%
Total	$3,146	11.1%		
US				0.6%
Hispanic				1.6%



Strength of franchise continues to create value for our stakeholders

Source: Population growth sources include U.S. Census Bureau and The Association Institute
[1] As adjusted for acquisition; see reconciliation on Pages 30-31
[2] Non-GAAP financial measure; see reconciliation in appendix on pages 22-31

Preferred Property & Casualty Insurance Segment

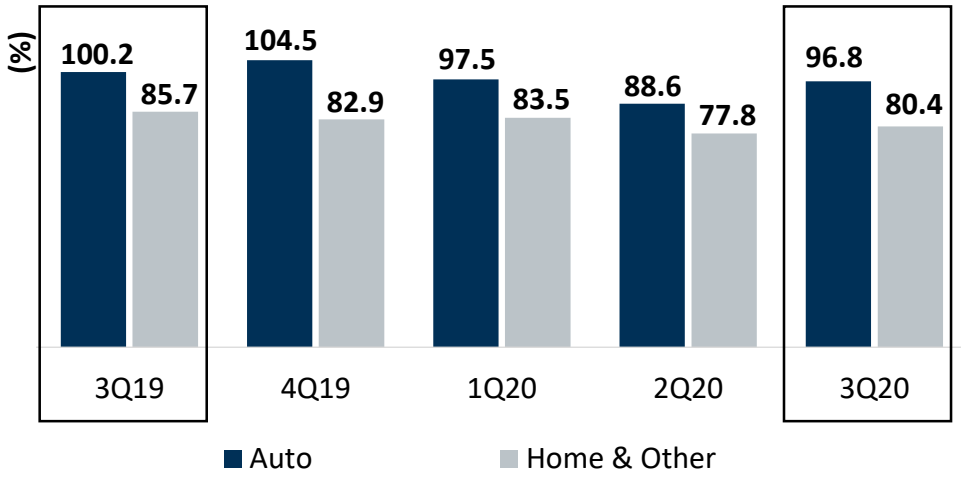
Ongoing efforts to bring the Preferred segment to target profitability

Key Highlights

- Underlying combined ratio decreased to 90.7% for the quarter; 89.3% on a year-to-date basis
- Auto underlying combined ratio improved due to macro environmental frequency trends and ongoing profit improvement actions
  - ~$6 million of adverse development primarily related to BI and UMBI
- Home & Other underlying trailing twelve months combined ratio improvement driven by underwriting, pricing, and exposure enhancements
  - Seasonally elevated catastrophe activity driven by wildfire and hurricane activity

Key Metrics *($ in millions)*	3Q'20	Change to 3Q'19
Auto		
Earned Premiums	$111	(7.6)%
Policies In-Force (000)	224	(11.1)%
Home & Other		
Earned Premiums	$64	(10.4)%
Policies In-Force (000)	201	(8.6)%

Underlying Combined Ratio[1]



Realizing benefits from ongoing profitability improvement actions

[1] *Non-GAAP financial measure; please see reconciliation in appendix on pages 22-31*

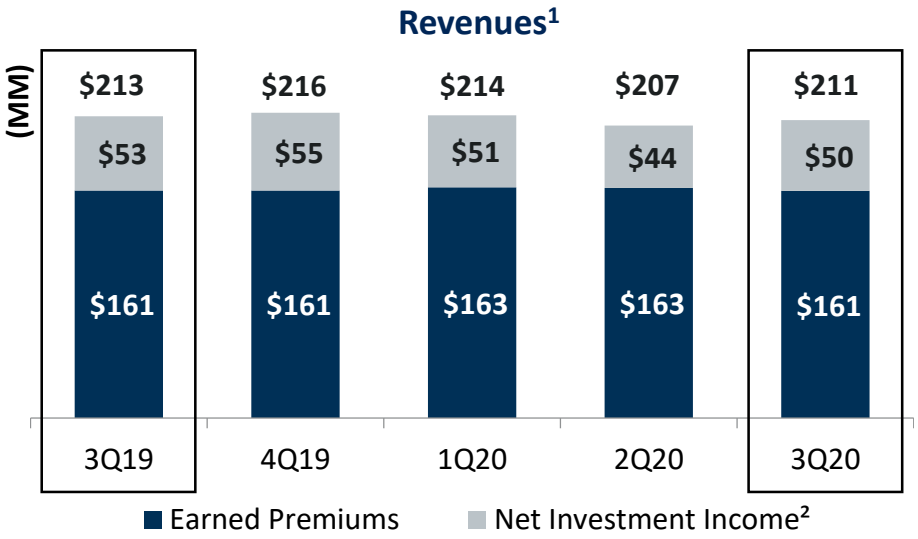
Life & Health Insurance Segment

Results impacted by COVID-related items

Key Highlights

- Net operating income impacted by broad macro environment:
  - Increased mortality experience; in-line with developing country-wide trends
- Continued expectation that COVID will be an earnings, not a capital event

Key Metrics *($ in millions)*	3Q'20	Change to 3Q'19
L&H		
Net Operating Income	$12	(63.5)%
Life		
Face Value of In-Force	$19,776	0.4%
Policies In-Force (000)	3,379	(2.9)%



Long-term underlying trends are solid; provides diversified cash flow generation

Note: Chart may not balance due to rounding
[1] Excludes other income
[2] Please see reconciliation of COLI's inclusion in net investment income on page 25

Appendix

A Leading Specialized Insurer

Taking advantage of a diversified portfolio of niche businesses….

KEMPER

Founded in 1990 and headquartered in Chicago, with subsidiaries writing policies since 1911

~$14B	~6.3M	~30,000	~9,300
Assets	Policies	Agents/Brokers	Employees

KEMPER Auto

Specialty P&C insurance providing personal and commercial automobile insurance products

KEMPER Personal Insurance

Preferred personal lines insurance providing preferred automobile, homeowners and other personal insurance products

KEMPER Life & Health

Life and health insurance providing life, supplemental benefits, and other property insurance products

….to create value for all our stakeholders

Capital Deployment Priorities

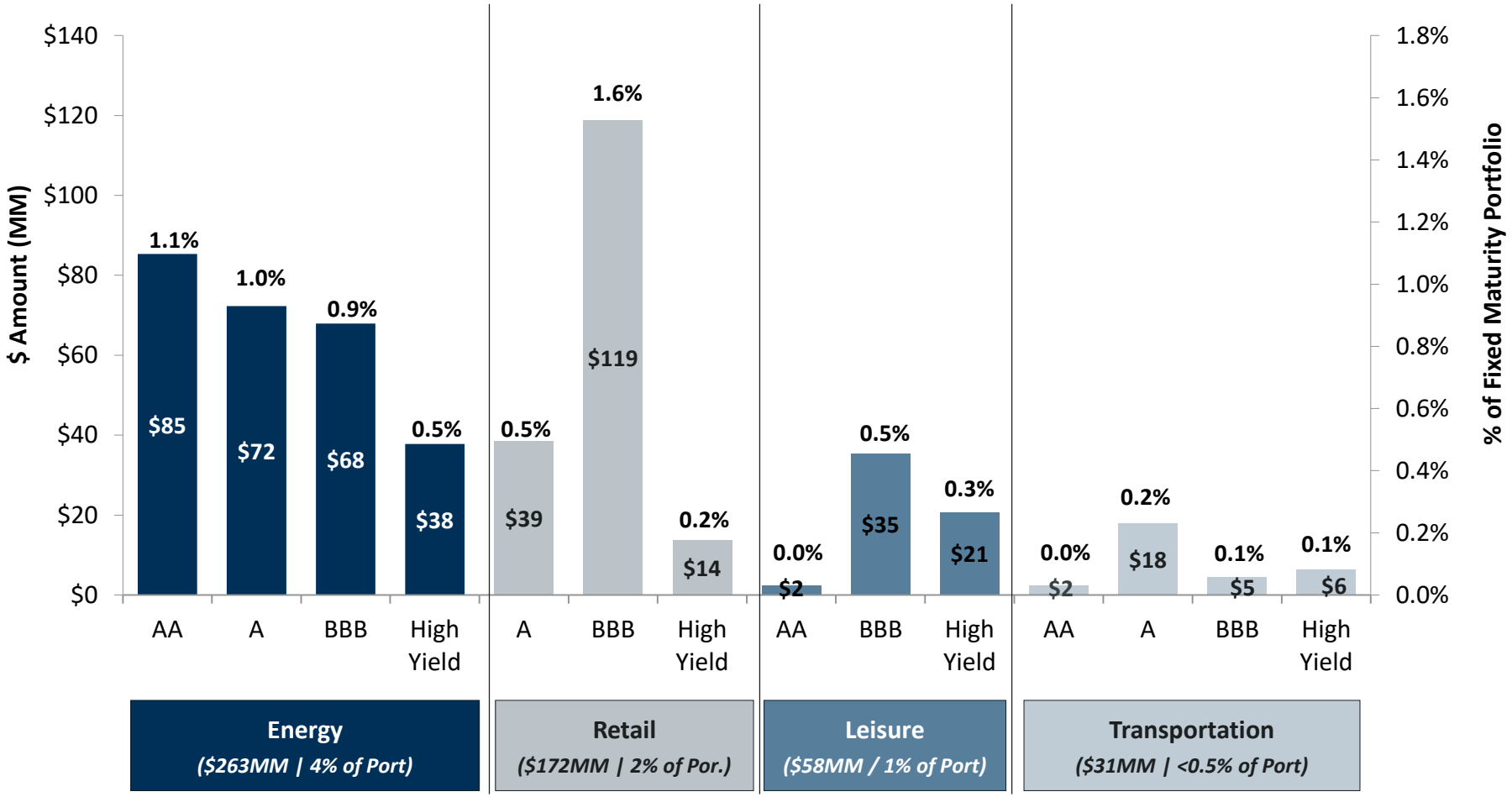
Dedicated to being good stewards of capital

1. **Investment in the business**
   - Fund profitable organic growth at appropriate risk-adjusted returns
   - Strategic investments and acquisitions that enhance the business and meet or exceed our ROE targets over time
2. **Return capital to shareholders**
   - Repurchase shares opportunistically
   - Maintain competitive dividends

Management and capital deployment priorities focused on maximizing shareholder value

Investment Portfolio Exposure to COVID Impacted Categories

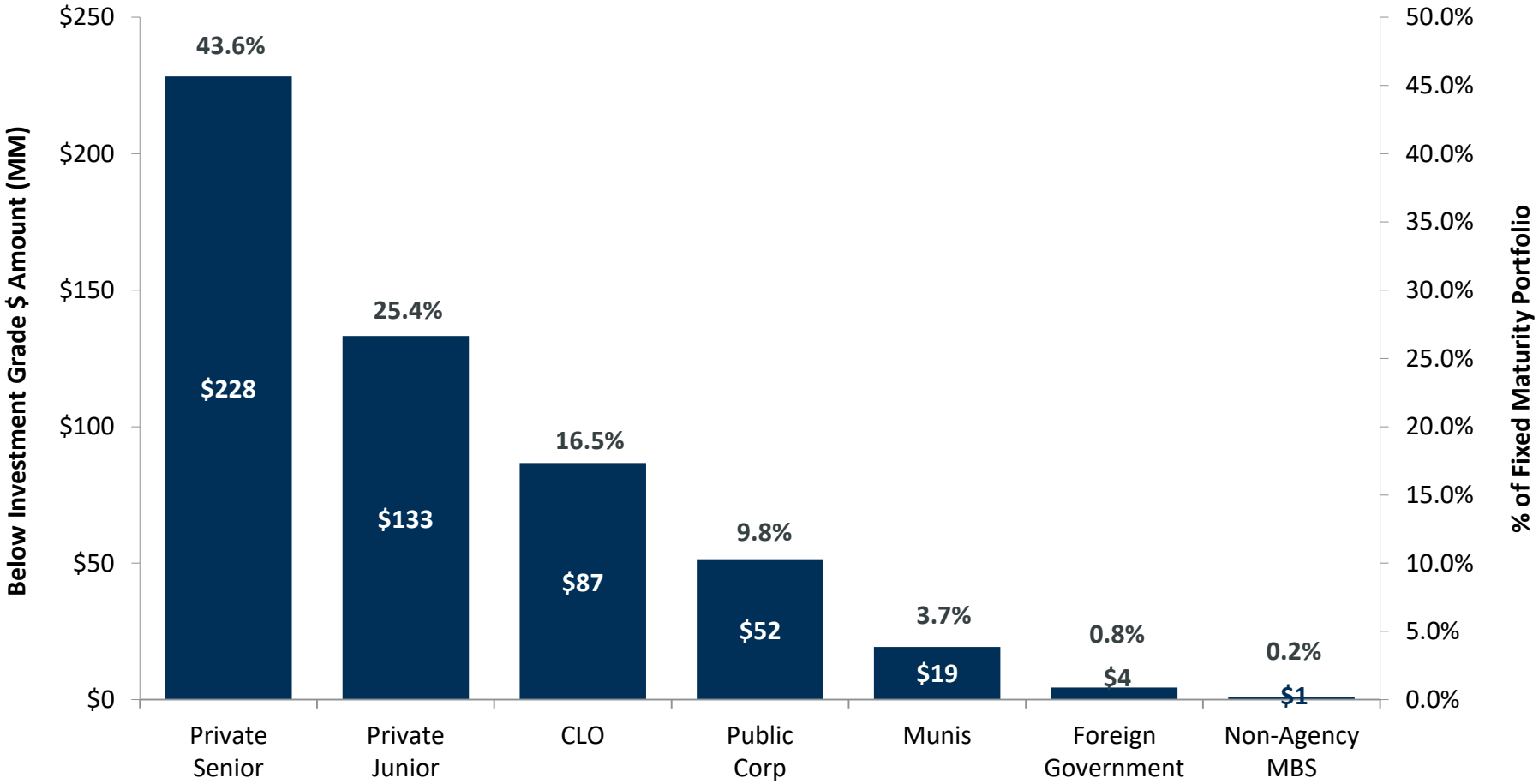
Fixed income investments in COVID exposed industry sectors is manageable



Exposure to COVID sectors is well diversified across high quality assets;
1% of fixed maturity portfolio is in high yield COVID exposed sector investments

Below Investment Grade Fixed Maturities Portfolio of $524 Million

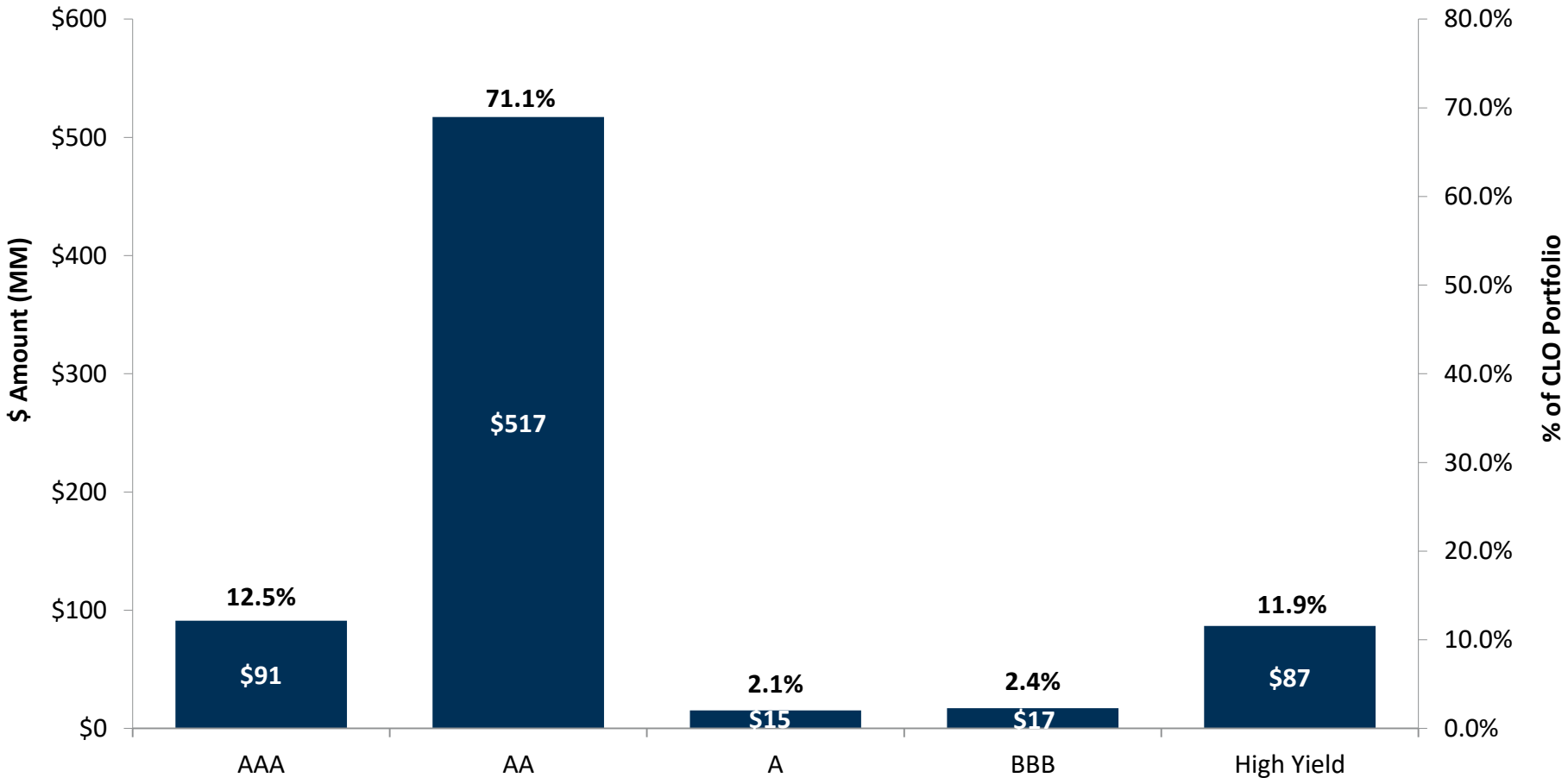
Portfolio is diversified across different asset types



Below investment grade portfolio represents roughly 7% of our fixed maturities portfolio

CLO Composition ($727 Million)

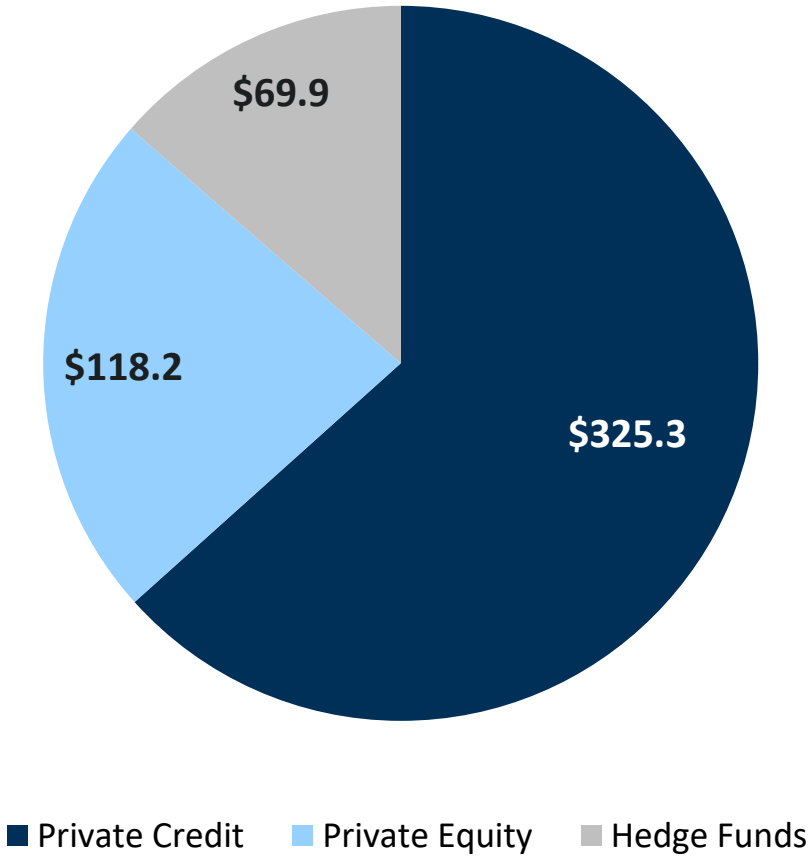
CLOs represent 7.3% of investment portfolio



Well-diversified CLO book with 86% of holdings classified 'A' or higher

Alternative Investment Portfolio of $513 Million

Portfolio is highly diversified with strategies focused on private credit, private equity and hedge funds



Private Credit
~3% of total investments (63% of Alts portfolio)

Diversification across date of investment, industry and geography

Private Equity
~ 1% of total investments (23% of Alts portfolio)

Diversification across date of investment, industry and geography

Hedge Funds
< 1% of total investments (14% of Alts portfolio)

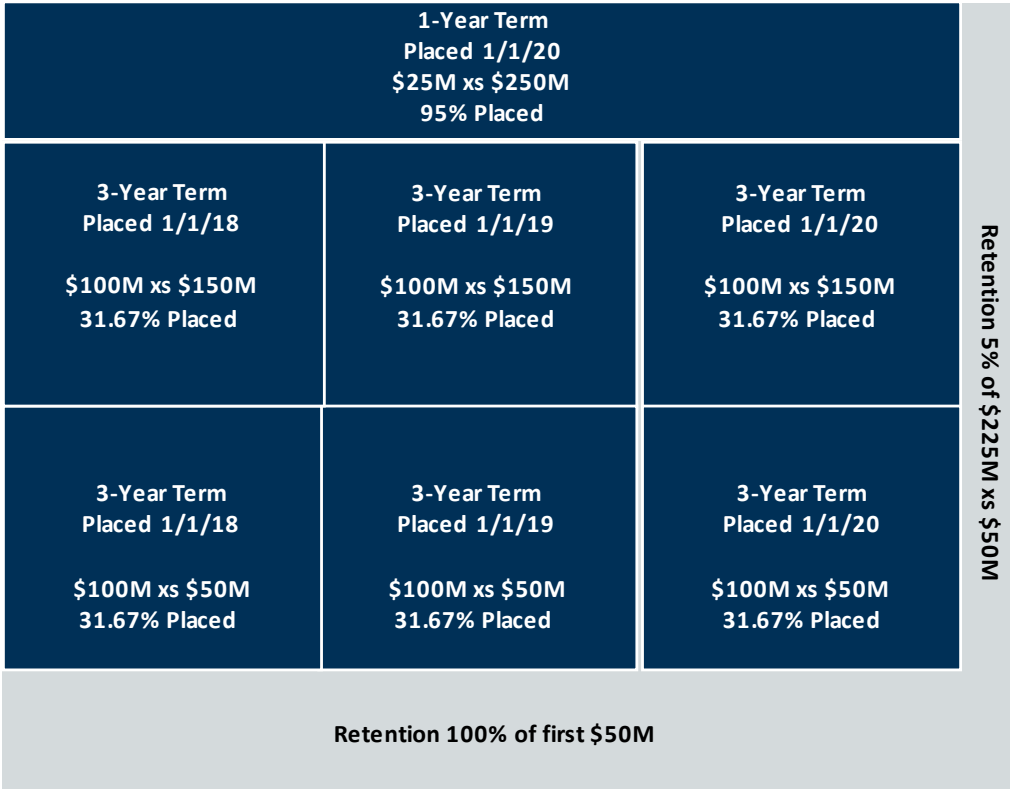
Diversified in strategies with focus on minimum correlation to public markets and additional liquidity relative to Private Credit and Private Equity strategies

Alternative investment portfolio is ~5% of total investments and diversified across underlying investment strategies with primary focus on current income generation

2020 Reinsurance Program

Both programs were renewed with no significant change

Catastrophe Reinsurance Program (Multi-Year)



- Policy placed at 1/1/20 similar to prior three years
- Total coverage: 95% of $225 million excess of $50 million

Aggregate Catastrophe Program

- Same coverage as 2019 program
  - Intended to reduce volatility from high-frequency, low severity events
- Coverage
  - $50 million in excess of $60 million
  - $500k deductible per storm
  - Perils: All perils, excluding named storms (e.g., hurricanes) and earthquakes
  - Covered Line: Property, Fire and Dwelling

2020 Aggregate Catastrophe Reinsurance Program



Non-GAAP Financial Measures

Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities is a ratio that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized gains on fixed income securities by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. The Company uses the trend in book value per share, excluding the after-tax impact of net unrealized gains on fixed income securities in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. The Company believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities and Goodwill is a calculation that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized gains on fixed income securities and goodwill by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. The Company uses the trends in book value per share excluding the after-tax impact of net unrealized gains on fixed income securities and goodwill in conjunction with book value per share to identify and analyze the change in net worth excluding goodwill attributable to management efforts between periods. The Company believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

	For the Periods Ended									
	3Q'20	2Q'20	1Q'20	4Q'19	3Q'19	2Q'19	1Q'19	2018	2017	2016
Book Value Per Share	$ 66.47	$ 64.15	$ 57.54	$ 59.59	$ 58.43	$ 55.34	$ 51.13	$ 47.10	$ 41.11	$ 38.52
Less: Net Unrealized Gains on Fixed Maturities Per Share	(9.84)	(9.02)	(4.01)	(6.51)	(6.92)	(5.52)	(3.72)	(1.70)	(5.54)	(3.52)
Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities	$ 56.63	$ 55.13	$ 53.53	$ 53.08	$ 51.51	$ 49.82	$ 47.41	$ 45.40	$ 35.57	$ 35.00
Less: Goodwill	(17.03)	(17.06)	(17.04)	(16.72)	(16.71)	(16.74)	(17.12)	(17.18)	(6.28)	(6.30)
Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities and Goodwill	$ 39.60	$ 38.07	$ 36.49	$ 36.36	$ 34.80	$ 33.08	$ 30.29	$ 28.22	$ 29.29	$ 28.70

Non-GAAP Financial Measures

Return on Equity

	For the Periods Ended									
	3Q'20	2Q'20	1Q'20	4Q'19	3Q'19	2Q'19	1Q'19	2018	2017	2016
Rolling 12 Month Return on Average Shareholders' Equity (5 Point Avg)	10.8%	11.4%	11.8%	14.8%	12.1%	12.4%	10.8%	7.7%	5.9%	0.8%
Less: Net Unrealized Gains on Fixed Maturities	1.5%	1.4%	1.2%	1.5%	1.0%	0.9%	0.6%	0.6%	0.7%	0.1%
Rolling 12 Month Return on Average Shareholders' Equity Excluding Net Unrealized Gains on Fixed Maturities (5 Point Avg)	12.3%	12.8%	13.0%	16.3%	13.1%	13.3%	11.4%	8.3%	6.6%	0.9%
Less: Goodwill	5.6%	6.0%	6.5%	8.4%	7.2%	6.6%	5.2%	3.1%	1.4%	0.2%
Rolling 12 Month Return on Average Shareholders' Equity Excluding Net Unrealized Gains on Fixed Maturities and Goodwill (5 Point Avg)	17.9%	18.8%	19.5%	24.7%	20.3%	19.9%	16.6%	11.4%	8.0%	1.1%

Non-GAAP Financial Measures

Reconciliation of "All Other" Sources of Volatility

Dollars per Unrestricted Share - Diluted	Three Months Ended, As Reported					
	Sep. 30, 2020	**Jun. 30, 2020**	**Mar. 31, 2020**	**Dec. 31, 2019**	**Sep. 30, 2019**	**Variance QoQ**
All Other Volatility						-
Partial Satisfaction of Judgment	-	-	1.05	-	-	-
Sale of Classic Collectors Auto Business	-	-	-	-	0.04	(0.04)
Refinement of CEI Estimate	-	0.06	0.05	0.07	0.18	(0.18)
Impact of Purchase Accounting	(0.05)	(0.06)	(0.07)	(0.07)	(0.09)	0.04
Total All Other	(0.05)	-	1.03	-	0.13	(0.18)

Non-GAAP Financial Measures

Reconciliation of COLI investment into Net Investment Income. Prior to 1Q 2020, COLI was reported in "Other Income." Starting in the 1Q 2020, COLI was reported in net investment income.

	For the Periods Ended	
Consolidated	4Q'19	3Q'19
Reported Net Investment Income	$ 93.9	$ 91.7
COLI Investment Income	$ 3.6	$ 3.6
Total Adjusted Net Investment Income	$ 97.5	$ 95.3
Reported Pre-Tax Equivalent Book Yield	4.5%	4.4%
COLI Pre-Tax Equivalent Book Yield	0.1%	0.1%
Total Pre-Tax Equivalent Book Yield	4.6%	4.6%
Life and Health		
Reported Net Investment Income	$ 52.0	$ 49.7
COLI Investment Income	$ 2.7	$ 2.8
Total Adjusted Net Investment Income	$ 54.7	$ 52.5

Non-GAAP Financial Measures

Adjusted Consolidated Net Operating Income is an after-tax, non-GAAP financial measure computed by excluding from Net Income the after-tax impact of 1) income (loss) from change in fair value of equity and convertible securities, 2) net realized gains on sales of investments, 3) impairment losses related to investments, 4) acquisition related transaction, integration and other costs, 5) loss from early extinguishment of debt and 6) significant non-recurring or infrequent items that may not be indicative of ongoing operations. Significant non-recurring items are excluded when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years and (b) there has been no similar charge or gain within the prior two years. The most directly comparable GAAP financial measure is Net Income.

Kemper believes that Adjusted Consolidated Net Operating Income (Loss) provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Income (loss) from change in fair value of equity and convertible securities, net realized gains on sales of investments and impairment losses recognized in earnings related to investments included in the Company's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the Company's investments, the timing of which is unrelated to the insurance underwriting process. Loss from early extinguishment of debt is driven by the Company's financing and refinancing decisions and capital needs, as well as external economic developments such as debt market conditions, the timing of which is unrelated to the insurance underwriting process. Acquisition related transaction, integration and other costs may vary significantly between periods and are generally driven by the timing of acquisitions and business decisions which are unrelated to the insurance underwriting process. Significant non-recurring items are excluded because, by their nature, they are not indicative of the Company's business or economic trends.

Non-GAAP Financial Measures

Diluted Adjusted Consolidated Net Operating Income Per Unrestricted Share is a non-GAAP financial measure computed by dividing Adjusted Consolidated Net Operating Income (Loss) attributed to unrestricted shares by the weighted-average unrestricted shares and equivalent shares outstanding. The most directly comparable GAAP financial measure is Diluted Net Income Per Unrestricted Share.

Kemper believes that Diluted Adjusted Consolidated Net Operating Income Per Unrestricted Share provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Income from change in fair value of equity and convertible securities, net realized gains on sales of investments, impairment losses related to investments, acquisition related transaction, integration and other costs and loss from early extinguishment of debt included in Kemper's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the company's investments, the timing of which is unrelated to the insurance underwriting process.

	For the Three Months Ended				
Per Unrestricted Share	3Q20	2Q20	1Q20	4Q19	3Q19
Net Income - Diluted	$ 1.83	$ 1.91	$ 0.95	$ 1.85	$ 1.91
Net (Income) Loss From:					
Change in Fair Value of Equity & Convertible Securities	(0.53)	(0.86)	1.39	(0.46)	(0.11)
Net Realized Gains on Sales of Investments	(0.12)	(0.14)	(0.19)	(0.03)	(0.02)
Impairment Losses	0.01	0.08	0.14	0.02	0.02
Acquisition Related Transaction, Integration and Other Costs	0.17	0.21	0.14	0.07	0.06
Loss from Early Extinguishment of Debt	-	-	-	-	0.07
Adj. Consolidated Net Operating Income - Diluted	$ 1.36	$ 1.20	$ 2.43	$ 1.45	$ 1.93

Non-GAAP Financial Measures

Underlying Combined Ratio is a non-GAAP financial measure. It is computed by adding the Current Year Non-catastrophe Losses and LAE Ratio with the Insurance Expense Ratio. The most directly comparable GAAP financial measure is the Combined Ratio, which is computed by adding total incurred losses and LAE, including the impact of catastrophe losses and loss and LAE reserve development from prior years, with the Insurance Expense Ratio.

The Company believes the underlying combined ratio is useful to investors and is used by management to reveal the trends in the Company's property and casualty insurance businesses that may be obscured by catastrophe losses and prior-year reserve development. These catastrophe losses cause loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior-year reserve developments are caused by unexpected loss development on historical reserves. Because reserve development relates to the re-estimation of losses from earlier periods, it has no bearing on the performance of our insurance products in the current period. The Company believes it is useful for investors to evaluate these components separately and in the aggregate when reviewing the Company's underwriting performance. The underlying combined ratio should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business.

Non-GAAP Financial Measures

Underlying Combined Ratio – Continued

	For the Three Months Ended				
	3Q20	2Q20	1Q20	4Q19	3Q19
Specialty P&C Insurance					
Combined Ratio as Reported	86.3%	91.0%	94.5%	93.8%	91.6%
Current Year Catastrophe Loss and LAE Ratio	(0.2%)	(0.6%)	0.0%	(0.5%)	(0.3%)
Prior Years Non-Catastrophe Losses and LAE	(0.2%)	(1.3%)	(0.6%)	0.5%	0.5%
Prior Years Catastrophe Losses and LAE Ratio	0.0%	0.0%	0.0%	0.0%	0.0%
Underlying Combined Ratio	85.9%	89.1%	93.9%	93.8%	91.8%
Preferred P&C Insurance					
Combined Ratio as Reported	129.9%	102.2%	92.6%	97.5%	92.4%
Current Year Catastrophe Loss and LAE Ratio	(35.5%)	(12.6%)	(2.7%)	(6.4%)	(6.2%)
Prior Years Non-Catastrophe Losses and LAE	(3.6%)	(5.0%)	1.8%	3.8%	0.6%
Prior Years Catastrophe Losses and LAE Ratio	(0.1%)	(0.2%)	0.6%	1.7%	8.1%
Underlying Combined Ratio	90.7%	84.4%	92.3%	96.6%	94.9%
Preferred Auto					
Combined Ratio as Reported	103.5%	100.1%	99.5%	103.6%	101.5%
Current Year Catastrophe Loss and LAE Ratio	(1.6%)	(2.0%)	(0.2%)	(1.3%)	(1.8%)
Prior Years Non-Catastrophe Losses and LAE	(5.3%)	(9.8%)	(1.9%)	2.4%	0.4%
Prior Years Catastrophe Losses and LAE Ratio	0.2%	0.3%	0.1%	(0.2%)	0.1%
Underlying Combined Ratio	96.8%	88.6%	97.5%	104.5%	100.2%
Preferred Home & Other					
Combined Ratio as Reported	175.6%	105.4%	80.7%	87.0%	77.1%
Current Year Catastrophe Loss and LAE Ratio	(94.1%)	(28.8%)	(7.0%)	(15.3%)	(13.7%)
Prior Years Non-Catastrophe Losses and LAE	(0.6%)	2.3%	8.3%	6.3%	0.8%
Prior Years Catastrophe Losses and LAE Ratio	(0.5%)	(1.1%)	1.5%	4.9%	21.5%
Underlying Combined Ratio	80.4%	77.8%	83.5%	82.9%	85.7%

Non-GAAP Financial Measures

As Adjusted for Acquisition – Continued

Specialty P&C Insurance Segment

	Three Months Ended				
	30-Sep-20	30-Jun-20	31-Mar-20	31-Dec-19	30-Sep-19
Earned Premiums					
Kemper Specialty P&C - GAAP As Reported	$ 871.4	$ 759.0	$ 822.5	$ 799.7	$ 783.4
Current Year Non-CAT Losses and LAE					
Kemper Specialty P&C - GAAP As Reported	$ 589.0	$ 515.8	$ 619.8	$ 599.5	$ 579.4
Less: Impact of Purchase Accounting					
Amortization of Fair Value Adjustment to Infinity's Unpaid Loss and LAE	0.3	0.8	0.7	0.8	0.8
As Adjusted [1]	$ 588.7	$ 515.0	$ 619.1	$ 598.7	$ 578.6
Insurance Expenses					
Kemper Specialty P&C - GAAP As Reported	$ 159.5	$ 161.2	$ 152.1	$ 150.7	$ 139.2
Less: Impact of Purchase Accounting	4.2	4.5	5.2	5.2	7.3
As Adjusted [1]	$ 155.3	$ 156.7	$ 146.9	$ 145.5	$ 131.9
As Adjusted [1] Underlying Combined Ratio					
As Adjusted [1] Underlying Loss & LAE Ratio	67.6%	67.8%	75.3%	74.9%	73.9%
As Adjusted [1] Expense Ratio	17.8%	20.6%	17.9%	18.2%	16.8%
As Adjusted [1] Underlying Combined Ratio	85.4%	88.5%	93.1%	93.1%	90.7%

[1] As Adjusted is a non-GAAP measure, which is comprised by excluding impact of purchase accounting in 2018 and including historical results of Kemper and Infinity in periods prior to acquisition date of July 2, 2018.

Non-GAAP Financial Measures

As Adjusted for Acquisition – Continued

Specialty Personal Automobile Insurance	Three Months Ended				
	30-Sep-20	30-Jun-20	31-Mar-20	31-Dec-19	30-Sep-19
Earned Premiums					
Kemper Specialty Auto - GAAP As Reported	$ 792.2	$ 689.8	$ 753.2	$ 733.1	$ 719.2
Current Year Non-CAT Losses and LAE					
Kemper Specialty Auto - GAAP As Reported	$ 543.4	$ 472.4	$ 576.0	$ 557.5	$ 538.2
Less: Impact of Purchase Accounting					
Amortization of Fair Value Adjustment to Infinity's Unpaid Loss and LAE	0.2	0.6	0.6	0.6	0.6
As Adjusted [1]	$ 543.2	$ 471.8	$ 575.4	$ 556.9	$ 537.6
Insurance Expenses					
Kemper Specialty Auto - GAAP As Reported	$ 145.6	$ 146.7	$ 139.2	$ 138.1	$ 128.4
Less: Impact of Purchase Accounting	3.2	3.5	4.5	4.5	6.4
As Adjusted [1]	$ 142.4	$ 143.2	$ 134.7	$ 133.6	$ 122.0
As Adjusted [1] Underlying Combined Ratio					
As Adjusted [1] Underlying Loss & LAE Ratio	68.6%	68.4%	76.4%	76.0%	74.7%
As Adjusted [1] Expense Ratio	18.0%	20.8%	17.9%	18.2%	17.0%
As Adjusted [1] Underlying Combined Ratio	86.5%	89.2%	94.3%	94.2%	91.7%

[1] As Adjusted is a non-GAAP measure, which is comprised by excluding impact of purchase accounting in 2018 and including historical results of Kemper and Infinity in periods prior to acquisition date of July 2, 2018.