

HilltopSecurities' Public Finance Division Welcomes William Evans as Head of Underwriting

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DALLAS--(BUSINESS WIRE)-- Hilltop Securities Inc. (HilltopSecurities) announced today that William Evans recently joined the firm's public finance division as managing director, head of underwriting.

Evans will lead HilltopSecurities' negotiated and competitive underwriting efforts, working with the firm's public finance bankers and fixed income capital markets sales and trading desk to assist in the pricing, structuring, timing and distribution of municipal securities for clients across all sectors.

"Bill is a nationally respected underwriter, and we're excited to welcome him to HilltopSecurities," said Vice Chairman, Head of Public Finance David Medanich. "It's no secret that price discovery has been a challenge during the pandemic. Bill's experience pricing deals and his long-held relationships with institutional investors play an integral part in helping our clients secure advantageous borrowing costs to meet their funding needs."

Evans brings nearly two decades of experience in underwriting and institutional sales. He joins HilltopSecurities from Loop Capital Markets, where he served as senior vice president, underwriter. While there, he was responsible for pricing and marketing negotiated deals for a wide range of issuance types—including tax-exempt, taxable, and high-yield bonds—as well as managing the firm's competitive underwriting business. Prior to his time at Loop Capital Markets, he served as an underwriter with Morgan Stanley & Co. and UBS Securities.

"Public entities are under immense financial pressure, and it's important they maintain access to the capital markets," said Evans. "HilltopSecurities is perfectly positioned to help issuers secure the financing they need in this challenging economic environment. Our national footprint, regional approach, and dedicated capital enables us to distribute bonds and deliver quality pricing execution for issuers in a wide range of sectors."

Evans earned an Executive MBA from Fordham University and a Bachelor of Science in Business Administration in both finance and accounting from Northeastern University.

About HilltopSecurities

Hilltop Securities Inc. delivers forthright advice and tailored solutions for municipal issuers, institutions, broker-dealers, and individuals. The full-service municipal investment bank and registered investment adviser is headquartered in Dallas, Texas, with offices across the United States. Areas of focus include public finance; municipal and taxable fixed income underwriting, sales, and trading; retail brokerage services; securities clearing; structured finance; and securities lending. A wholly owned subsidiary of Hilltop Holdings Inc. (NYSE: HTH), HilltopSecurities' affiliates include Hilltop Securities Independent Network Inc., PlainsCapital Bank, PrimeLending, and National Lloyds Corporation. Learn more at www.HilltopSecurities.com. Member: NYSE/FINRA/SIPC.

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Ben Brooks

Hilltop Holdings Inc.

214.252.4047

ben.brooks@hilltop-holdings.com

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