BMO

Global Farm to Market Conference

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Impact at a glance



+90
Years of experience
founded in 1929

+12k
Employees worldwide

Top
Industry leader
across mineral portfolio and in ESG

$7B
Sales
in 2021

~$1.6B
Adjusted EBITDA(1)
in 2021

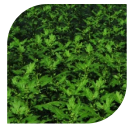
6.1%
Dividend yield
as of 3.31.22



(1) EBITDA is a non-GAAP financial measure, see most recent earnings release and 6-K filing for additional details.

Impact as market leaders

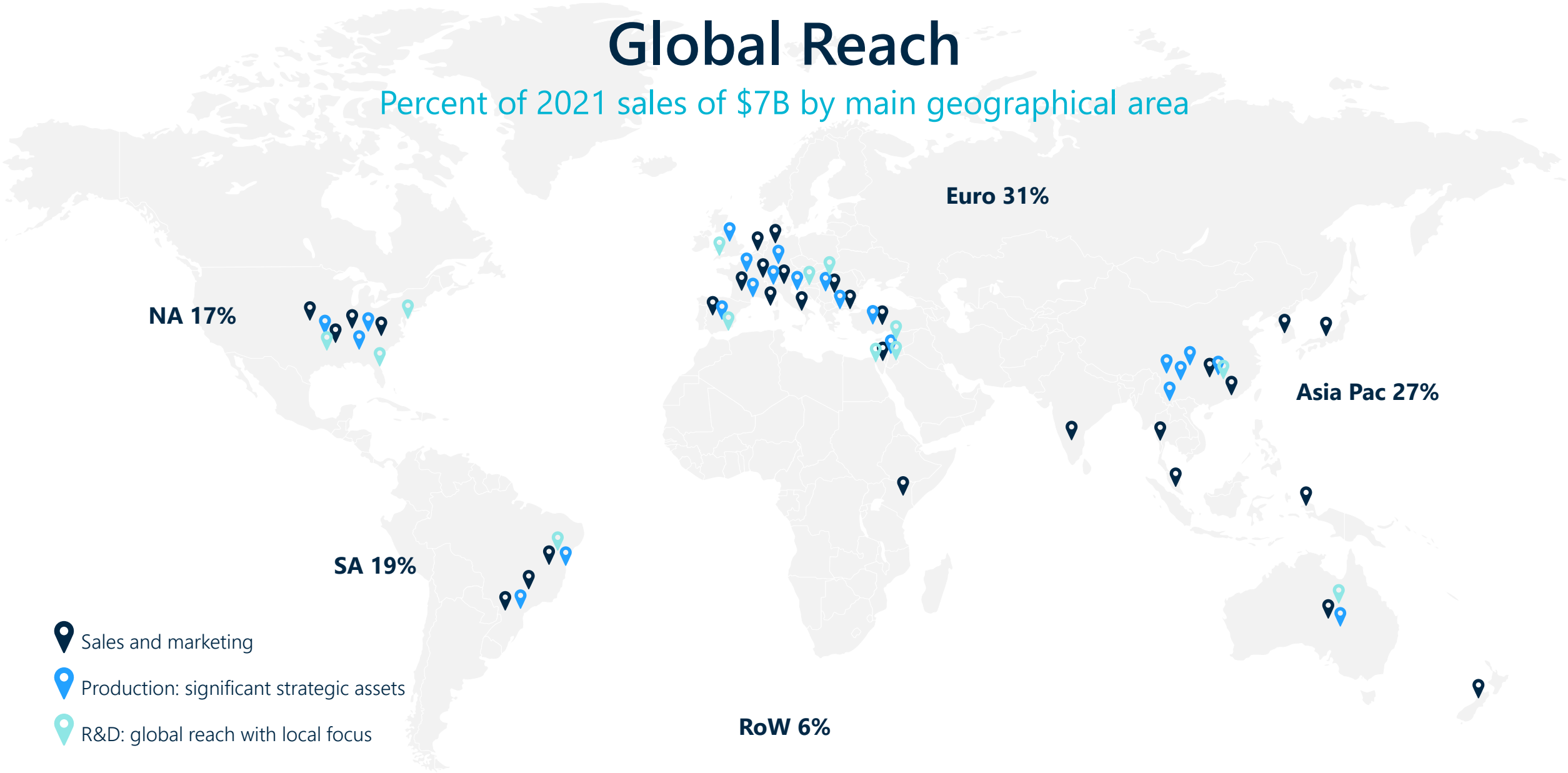
Delivering financial impact through our business segments

	Sales 2021	EBITDA 2021[1]	Sales 1Q'22	EBITDA 1Q'22[1]	Global leader
 **Industrial Products (IP)**	**$1,617M**	**$500M**	**$494M**	**$203M**	• No. 1 in elemental bromine and bromine compounds production globally • Largest western producer of phosphorous-based flame retardants
 **Phosphate Solutions (PS)**	**$2,432M**	**$522M**	**$798M**	**$247M**	• Global leader with 24% specialty phosphates share in key target markets
 **Innovative Ag Solutions (IAS)**	**$1,245M**	**$159M**	**$566M**	**$110M**	• No. 1 in CRF/soluble and top 3 in fertigation • Global leader in production of soluble phosphate-based fertilizers • Sole producer of Polysulphate – a one-of-a-kind organic fertilizer
 **Potash**	**$1,931M**	**$564M**	**$795M**	**$450M**	• Among most competitive potash suppliers globally
Total[2]	**$6,955M**	**$1,642M**	**$2,525M**	**$1,002M**	

(1) EBITDA is a non-GAAP financial measure, see most recent earnings release and 6-K filing for additional details. (2) For FY'21, other sales were ($270M) and other EBITDA was ($103M), and for 1Q'22, other sales were ($128M) and other EBITDA was ($8M).

Global Reach

Percent of 2021 sales of $7B by main geographical area



Creating impact and sustainable growth

Committed to growing in our target markets



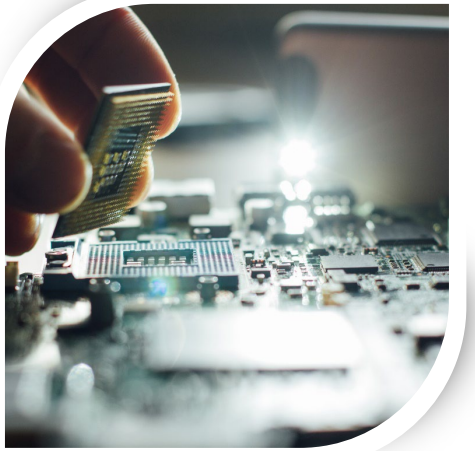
Agriculture

- Acquisitions in Brazil providing seasonal balance, opportunities for growth



Food

- Continued focus on specialties growth and innovative new products



Industrial

- Shift to long-term contracts, with investments in innovation and growth

Advancing through organic growth and M&A

Why ICL

1. Industry **leader** across three integrated mineral value chains
2. More than 90 years of history leveraging **unique assets**
3. Agronomy, chemistry and customer requirement **know-how**
4. **Strategic** global locations paired with extensive distribution and logistics network
5. **Disciplined** capital allocation approach provides strength and flexibility
6. **Innovation** focus with 24 global R&D centers, 770 patents and +40 external projects
7. Committed to **ESG excellence** through creative solutions for sustainability challenges

Thank you

Contact Peggy.ReillyTharp@icl-group.com for more information on ICL
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