



**Second Quarter 2025 Results**  
July 29, 2025

# Disclaimer

Some of the statements in this presentation, including statements regarding our competitive advantages, loan and financial performance, business outlook, and demand for our loan programs, are “forward-looking statements.” The words “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “outlook,” “plan,” “predict,” “project,” “will,” “would” and similar expressions may identify forward-looking statements, although not all forward-looking statements contain these identifying words. Factors that could cause actual results to differ materially from those contemplated by these forward-looking statements include: our ability to continue to attract new and retain existing borrowers and platform investors; competition; overall economic conditions; the interest rate environment; the regulatory environment; default rates and those factors set forth in the section titled “Risk Factors” in our most recent Annual Report on Form 10-K as filed with the Securities and Exchange Commission, as well as in our subsequent filings with the Securities and Exchange Commission. We may not actually achieve the plans, intentions or expectations disclosed in forward-looking statements, and you should not place undue reliance on forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in forward-looking statements. We do not assume any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

This presentation contains non-GAAP financial measures relating to our performance – Risk-Adjusted Revenue, Pre-Provision Net Revenue and Tangible Book Value Per Common Share and Return on Tangible Common Equity. Our non-GAAP financial measures have limitations as analytical tools, are not prepared under any comprehensive set of accounting rules or principles and should not be considered in isolation or as a substitute for our results under accounting principles generally accepted in the United States (GAAP). We believe these non-GAAP financial measures provide management and investors with useful supplemental information about the financial performance of our business, enable comparison of financial results between periods where certain items may vary independent of business performance, and enable comparison of our financial results with other public companies. You can find the reconciliation of these non-GAAP financial measure to the most directly comparable GAAP measures on pages 16, 19, 20, and 21, as applicable, of this presentation.

We do not provide a reconciliation of the forward-looking Pre-Provision Net Revenue and Return on Tangible Common Equity, as disclosed on page 18 of this presentation, to the most directly comparable GAAP reported financial measure on a forward-looking basis because we are unable to predict future provision expense and goodwill, respectively, with reasonable certainty without unreasonable effort.

LendingClub Corporation (NYSE: LC) is the parent company of LendingClub Bank, National Association, Member FDIC.

# Award-Winning, Member-Focused Digital Marketplace Bank

Members<sup>1</sup>

**5+**  
**Million**

Originations<sup>1</sup>

**\$100+**  
**Billion**

Average Customer  
Review<sup>2</sup>

**4.83**  
Out of 5 stars

Net Promoter  
Score (NPS)<sup>3</sup>

**80**



Best High Yield  
Savings Account



Best Checking  
Account Overall



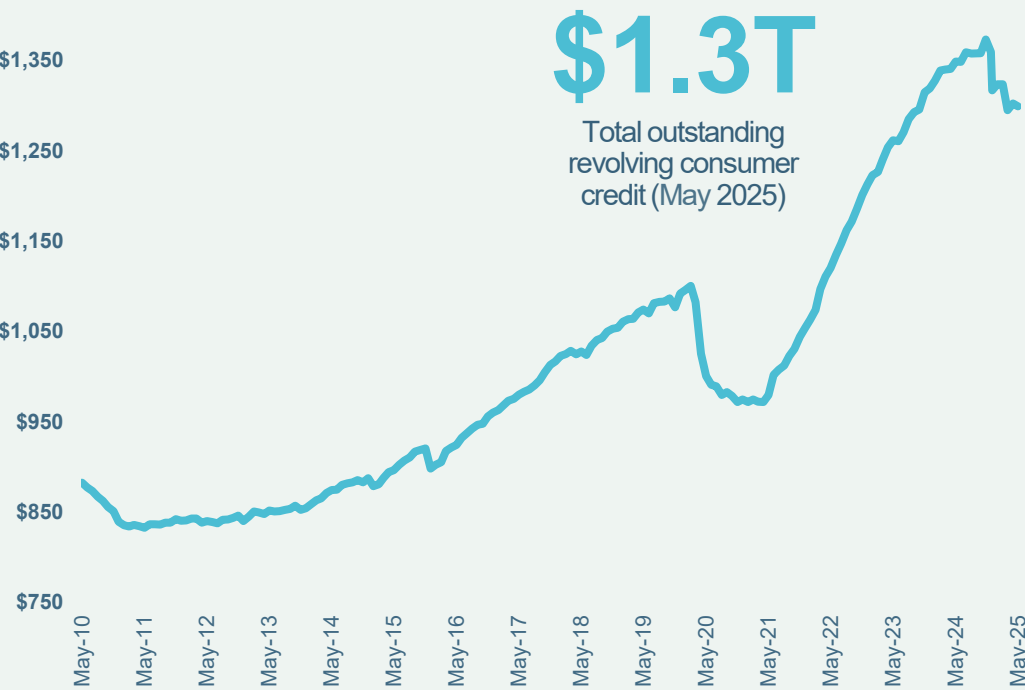
Best Personal Loan for  
Debt Consolidation



# Historically Large Total Addressable Market

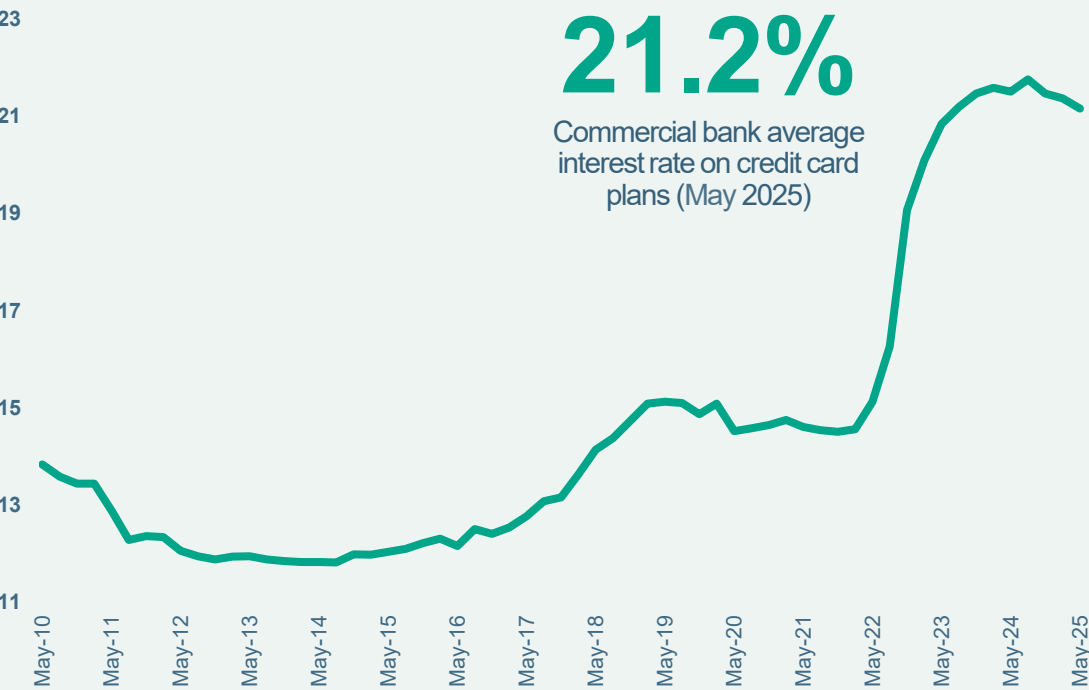
## Historically High Outstanding Revolving Consumer Credit<sup>1</sup>

(in thousands; May 2010 to May 2025, seasonally adjusted)



## Historically High Credit Card Interest Rates<sup>2</sup>

(May 2010 to May 2025)



1) Revolving Consumer Credit Owned and Securitized, seasonally adjusted, G.19 Release, Federal Reserve Bank of St. Louis, July 2025.  
2) Commercial Bank Interest Rate on Credit Card Plans, G.19 Release, Federal Reserve Bank of St. Louis, July 2025.

# Compelling Value Proposition for Consumers

## Historically Large TAM Totaling \$1.3T<sup>2</sup>



48% of American households carry revolving debt<sup>1</sup>

Since November 2021, average credit card **rates have increased by over 650bps to more than 21%**<sup>1</sup>

A quarter of Americans direct **20-40% of their paycheck** toward paying off credit card debt<sup>3</sup>

## LendingClub Delivers Compelling Value

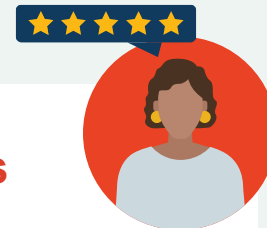


**Members save on average over 30%** when they consolidate credit card debt through LendingClub<sup>4</sup>

Members who consolidate debt see an average **48-point improvement in their credit score**<sup>5</sup>

**Over 85% of loans require no human intervention**<sup>6</sup> and applications can be funded in **under 24 hours**<sup>7</sup>

## And Our Members Love Us for It



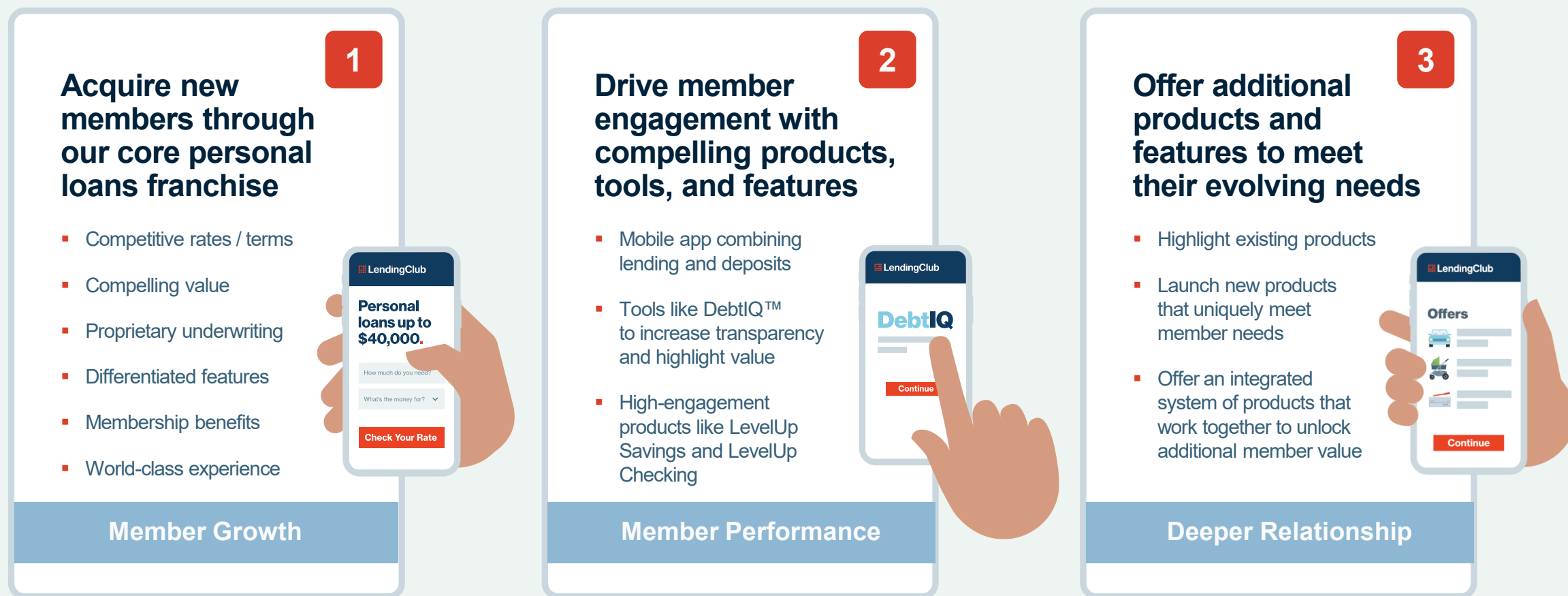
**Our Net Promoter Score (NPS) is 80** and our **mobile app is rated 4.8** in the Apple app store<sup>8</sup>

**87% of our members feel more confident** managing their debt after joining us<sup>3</sup>

**83% of our members want to do more with us**

1. Bankrate's 2025 Credit Card Debt Survey 2. Revolving Consumer Credit Owned and Securitized, seasonally adjusted, G.19 Release, Federal Reserve Bank of St. Louis, July 2025. 3. LendingClub Consumer Debt Survey conducted with Propeller Insights of 1,013 consumers May 13-21, 2024. 4. On average, prime Personal Loans from LendingClub Bank are offered at an APR of 14.3%, based on an analysis of historical borrower data between April 2024 and June 2024. This is compared to an average credit card APR of 21.8% for August 2024, according to Commercial Bank Interest Rate on Credit Card Plans, G.19 Release, Federal Reserve Bank of St. Louis. 5. Based on borrowers who were issued a loan between October 2021 and May 2023, and have completed a Balance Transfer loan for debt consolidation. This assumes borrowers refinance at least 51% of their outstanding debt within the first three months of taking a loan, and no new debt is incurred. Data is subject to change. 6. Based on LendingClub internal data. 7. LendingClub internal data as of June 30, 2025 and based on review of loans funded within 24 business hours from the time loan funding is approved. 8. LendingClub internal data as of June 30, 2025. NPS measures customers' willingness to not only return for another purchase or service but also make a recommendation to their family, friends, or colleagues.

# Consumer Strategy: Building Lifetime Lending Relationships



# Products Designed to Deeply Engage Members & Improve Financial Outcomes

## LevelUp Savings



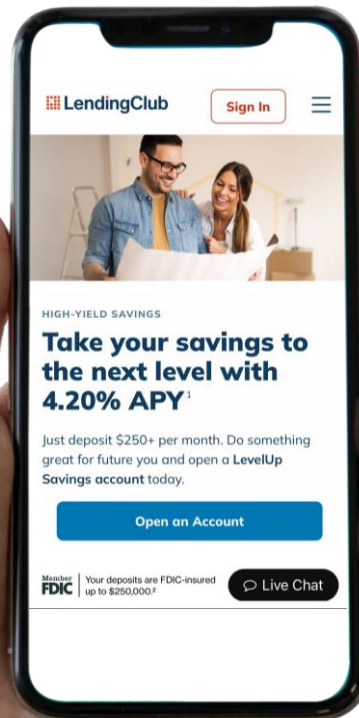
**Award-winning high yield savings account that rewards members for positive savings behavior**

Competitive base APY with a higher rate for members who contribute at least \$250 per month

60,000 accounts totaling \$2.7 billion in deposits since August 2024 launch<sup>1</sup>

~80% of LevelUp Savings account holders, representing ~95% of total balances, are meeting the \$250 monthly savings threshold<sup>1</sup>

LevelUp Savings customers visit us on average nine times per month, a 30% increase over our prior savings product<sup>1</sup>

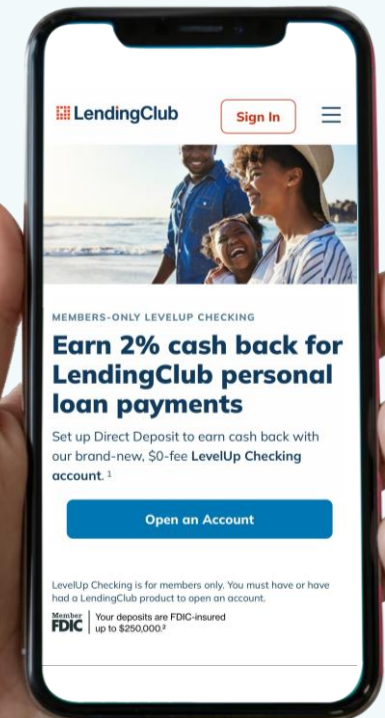


## LevelUp Checking


**The first checking product in market to offer cash back for on-time loan payments**

Offers 2% cash back for on-time payments from the LevelUp Checking account and 1% cash back when using the LevelUp debit card for qualifying gas, grocery, and pharmacy purchases<sup>2</sup>

Since launch in June 2025, LevelUp Checking has driven a 6X increase in account openings over our prior product<sup>3</sup> with nearly 60% of those accounts coming from borrowers<sup>4</sup>



# Strategically Positioned for Long-term Success

			 <b>LendingClub</b> <sup>1</sup>	Fintechs	Traditional Banks
<b>Economics</b>	Ability to efficiently serve a broad range of customers	Industry-leading marketing efficiency; 5M members	✓	✓	✗
	Capital-light, high-ROE marketplace earnings stream	\$94.2M Non-Interest Income	✓	✓	✗
	Profitable earnings via high NIM loan portfolio	\$154.2M Net Interest Income / 6.14% NIM	✓	✗	✓
	Lower-cost deposit funding	3.87% avg. cost of interest-bearing deposits	✓	✗	✓
<b>Scale &amp; Scalability</b>	National digital-first consumer footprint	Multi-award-winning digital experience	✓	✓	✗
	Vast data advantage from serving millions of PL customers	150B+ cells of data; 2K+ attributes; 15+ years	✓	✗	✗
	Unencumbered by high-cost branches or legacy systems	Tech-first highly automated marketplace platform	✓	✓	✗
	Bank balance sheet growth	39% CAGR since bank acquisition in Q1'21	✓	✗	✓
<b>Resiliency</b>	Recurring revenue stream	69% recurring revenue (NII + Loan Servicing Fees)	✓	✗	✓
	Stability of funding	Lower-cost deposits (86% insured) and diverse investor funding; with \$3.8B in additional borrowing capacity available	✓	✗	✓
	Clear and consistent regulatory framework	Strong governance and compliance infrastructure	✓	✗	✓



# 2Q25 Highlights: Continuing to Exceed Financial Targets

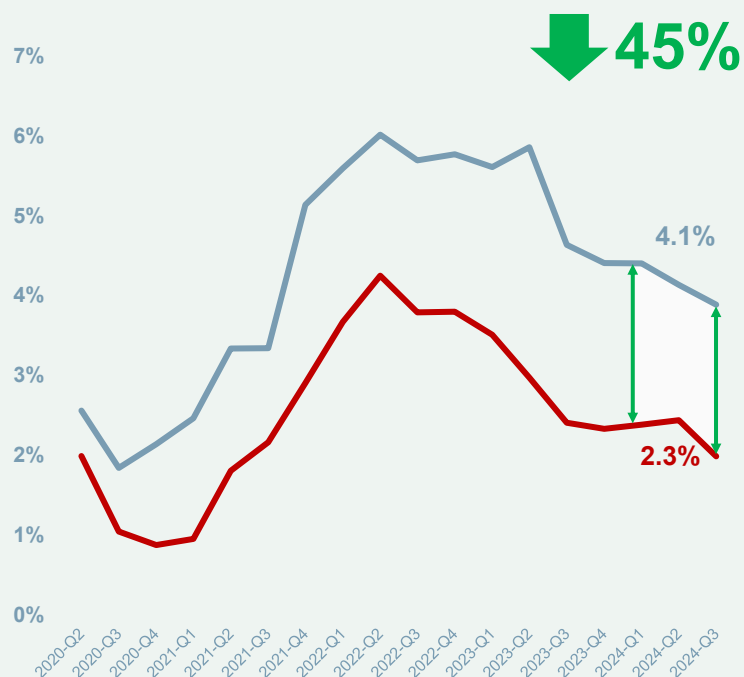
	2Q25 Guidance Targets	Actuals	Commentary
<b>Total Originations</b>	<b>\$2.1B to \$2.3B</b>	 <b>\$2.4B</b> +32% YoY	<b>Total originations of \$2.4B consisting of approximately:</b> <ul style="list-style-type: none"> <li>▪ \$690M of held-for-investment loans</li> <li>▪ \$550M of marketplace whole-loan sales</li> <li>▪ \$775M loans sold through structured certificates program</li> <li>▪ \$375M of held-for-sale extended seasoning loans</li> </ul>
<b>Pre-Provision Net Revenue (PPNR)<sup>1</sup></b>	<b>\$70M to \$80M</b>	 <b>\$93.7M</b> +70% YoY	<b>Pre-Provision Net Revenue Growth driven by:</b> <ul style="list-style-type: none"> <li>▪ Higher Net Interest Income from higher interest-earning assets and expanding net interest margin</li> <li>▪ Higher Non-Interest Income driven by higher marketplace originations and improved fair value of the Held-for-sale loan portfolio</li> <li>▪ Strong operating leverage with year-over-year revenue growth of 33% compared to expense growth of 17%</li> </ul>

# Ongoing Credit Outperformance vs. Competitive Set

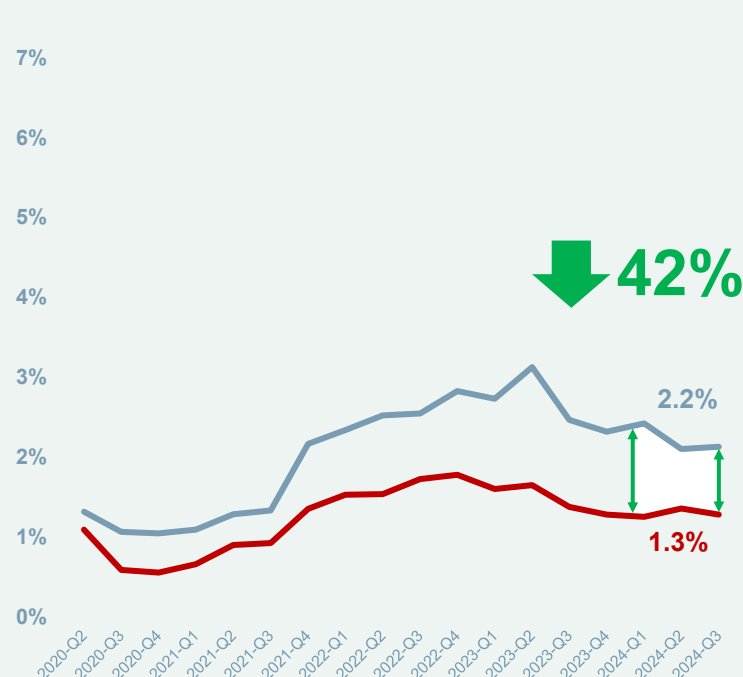
## LendingClub vs. Competitive Set: 30-day+ Delinquencies & Hardships at Month on Book 9 by Quarterly Vintage<sup>1,2,3,4</sup>

— LendingClub — Competitive Set<sup>5</sup>

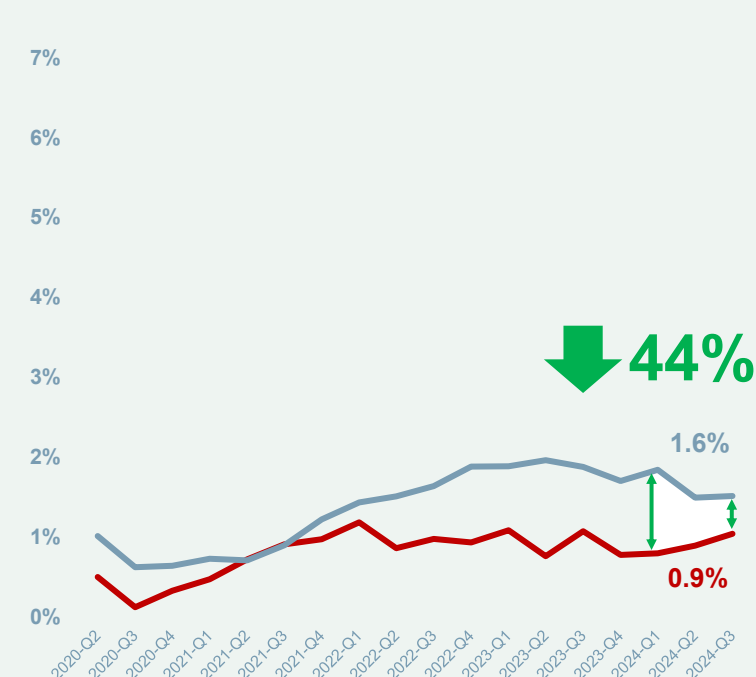
### FICO 660-719



### FICO 720-779

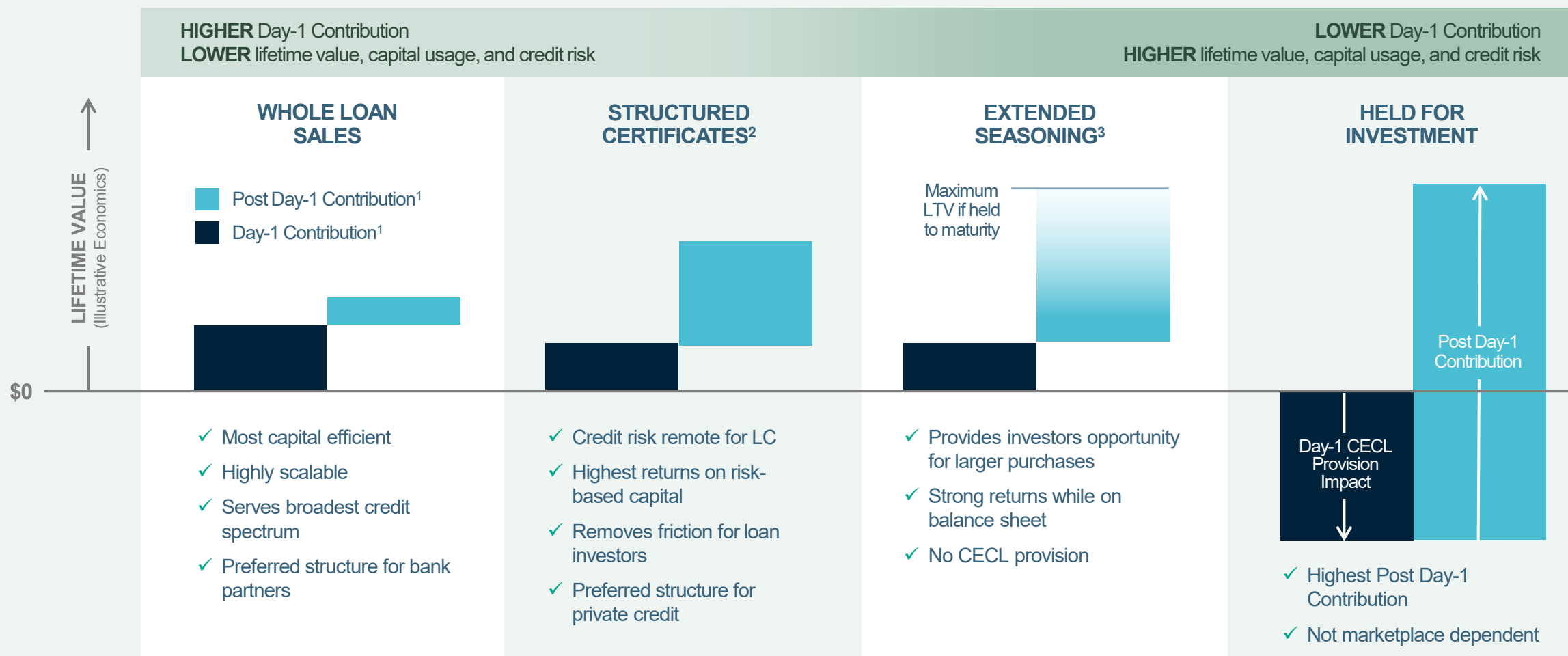


### FICO 780-850



- 1) This data is provided by dv01 to be used for informational purposes only. dv01 is not liable for use of this data. The data is the property and confidential information of dv01. Distribution outside of this presentation is prohibited.
- 2) Delinquencies include 30+ day delinquencies for each respective quarterly vintage at month on book 9, including loans that are actively in hardship plans.
- 3) Numbers quoted are an average of the most recent 3 quarterly vintages.
- 4) There may be differences in the outperformance calculations due to rounding.
- 5) Competitive set includes information with respect to marketplace lenders and direct competitors as reported by dv01's Marketplace Personal Loan benchmarking data as of end-of-month May 2025.

# Multiple Loan Disposition Channels Available to Optimize In-Period Earnings and Return on Capital



Graphic is for illustrative purposes only

1) Day-1 Contribution = Day-1 Revenue – variable expenses – provision for loan losses; Post Day-1 Contribution = Total net revenue – variable expenses – provision for loan losses – Day-1 Contribution.

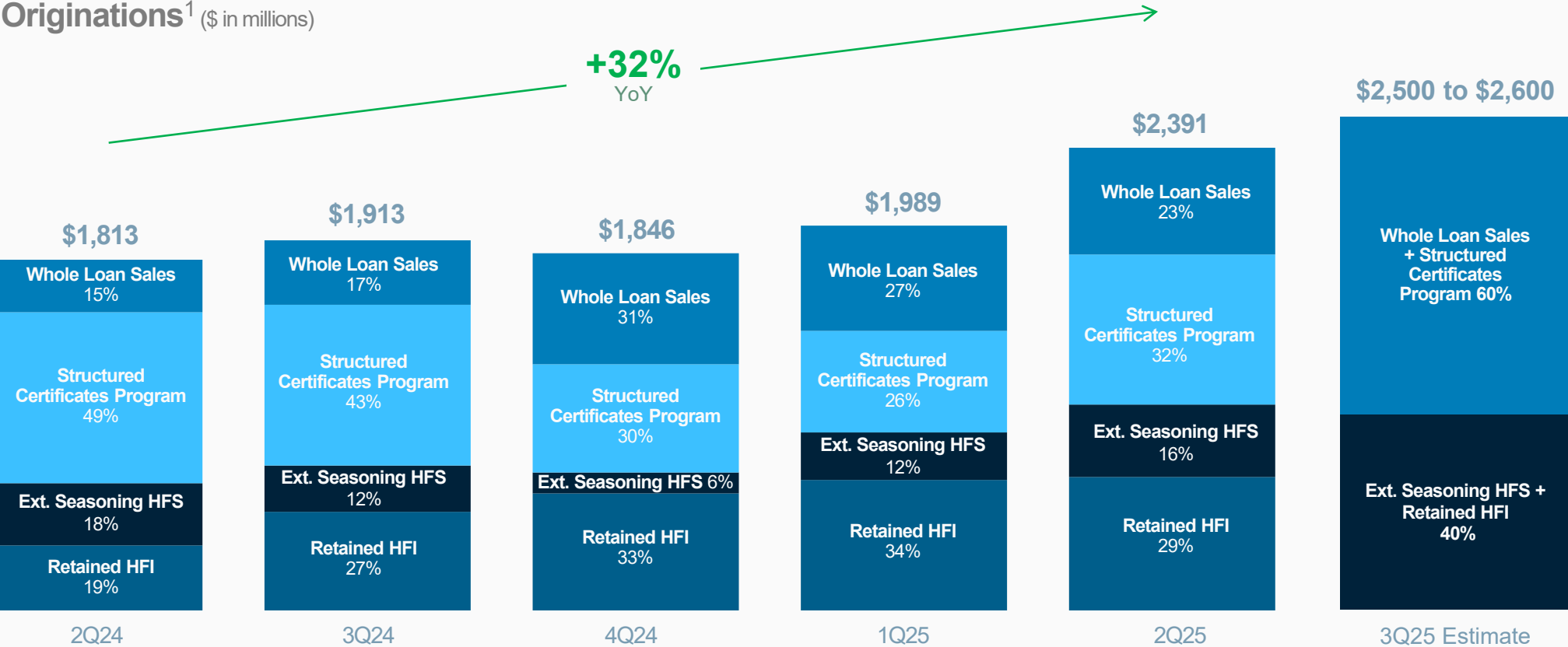
2) Structured Certificates lifetime value is representative of agreements where LendingClub retains the senior security.

3) Loans in Extended Seasoning are categorized as Held for Sale; It is the Company's intention to sell these loans before maturity, but for comparative purposes the above chart depicts lifetime economics.

# Driving Strong Originations Growth

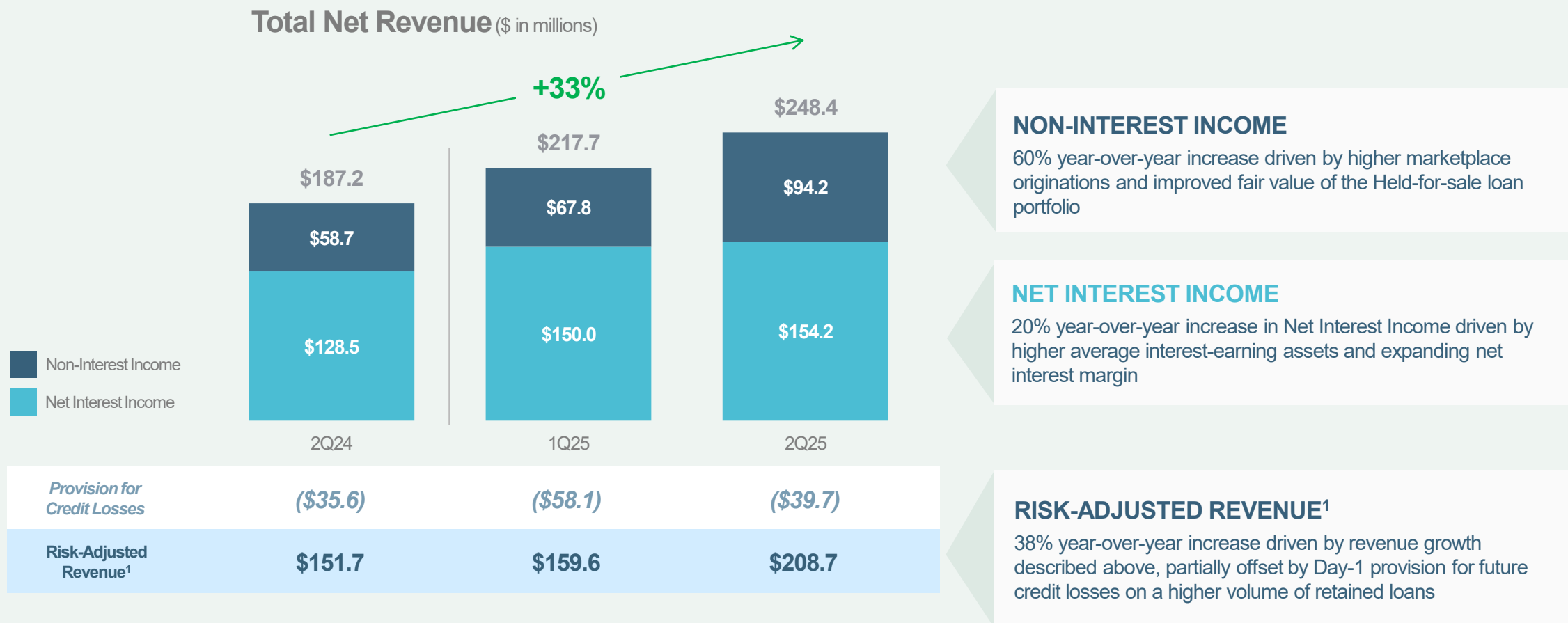
Structured Certificates Increase Driven by Growing Investor Demand

Consumer Loan  
Originations<sup>1</sup> (\$ in millions)



1) There may be differences between the sum of the quarterly results due to rounding.

# 33% Revenue Growth Year-over-Year



# Balance Sheet Growing 12% YoY with Net Interest Margin Expanding to 6.14%

	Average Balances <sup>3</sup>					Average Yield <sup>3</sup>				
	2Q24	3Q24	4Q24	1Q25	2Q25	2Q24	3Q24	4Q24	1Q25	2Q25
Cash and Other Interest-Earning Assets <sup>1</sup>	\$976	\$940	\$1,194	\$893	\$680	5.40%	5.30%	4.76%	4.30%	4.19%
Securities Available for Sale at Fair Value	\$2,407	\$3,047	\$3,390	\$3,398	\$3,411	7.13%	6.89%	6.76%	6.63%	6.49%
Loans Held for Sale at Fair Value	\$838	\$899	\$673	\$724	\$1,062	12.75%	13.49%	12.30%	12.05%	12.24%
Unsecured Consumer Loans	\$3,243	\$3,045	\$3,081	\$3,097	\$3,177	13.37%	13.57%	13.50%	13.53%	13.57%
Secured Consumer and Commercial Loans	\$1,098	\$1,058	\$1,023	\$1,012	\$999	5.97%	5.86%	5.55%	5.62%	5.83%
Loans Held for Investment at Fair Value	\$384	\$973	\$1,153	\$921	\$723	12.55%	10.83%	10.49%	11.04%	10.94%
<b>Total Interest-Earning Assets</b>	<b>\$8,946</b>	<b>\$9,962</b>	<b>\$10,514</b>	<b>\$10,045</b>	<b>\$10,052</b>	<b>9.82%</b>	<b>9.65%</b>	<b>9.15%</b>	<b>9.24%</b>	<b>9.44%</b>
Interest-Bearing Deposits	\$7,547	\$8,037	\$9,020	\$8,521	\$8,577	4.81%	4.79%	4.33%	3.91%	3.87%
All Other Interest-Bearing Liabilities <sup>2</sup>	\$57	\$487	\$1	\$0	\$0	6.45%	2.69%	nm	nm	nm
<b>Total Interest-Bearing Liabilities</b>	<b>\$7,603</b>	<b>\$8,524</b>	<b>\$9,021</b>	<b>\$8,521</b>	<b>\$8,577</b>	<b>4.82%</b>	<b>4.67%</b>	<b>4.33%</b>	<b>3.91%</b>	<b>3.87%</b>
<b>Net Interest Margin</b>						<b>5.75%</b>	<b>5.63%</b>	<b>5.42%</b>	<b>5.97%</b>	<b>6.14%</b>

12% YoY growth in interest-earning assets driving higher interest income

Lower funding costs supporting Net Interest Margin expansion

1) Includes cash, cash equivalents, restricted cash and all other interest-earning assets.

2) In 3Q24, the seller provided low-cost short-term financing to support the \$1.3B loan portfolio purchase of previously issued LendingClub loans.

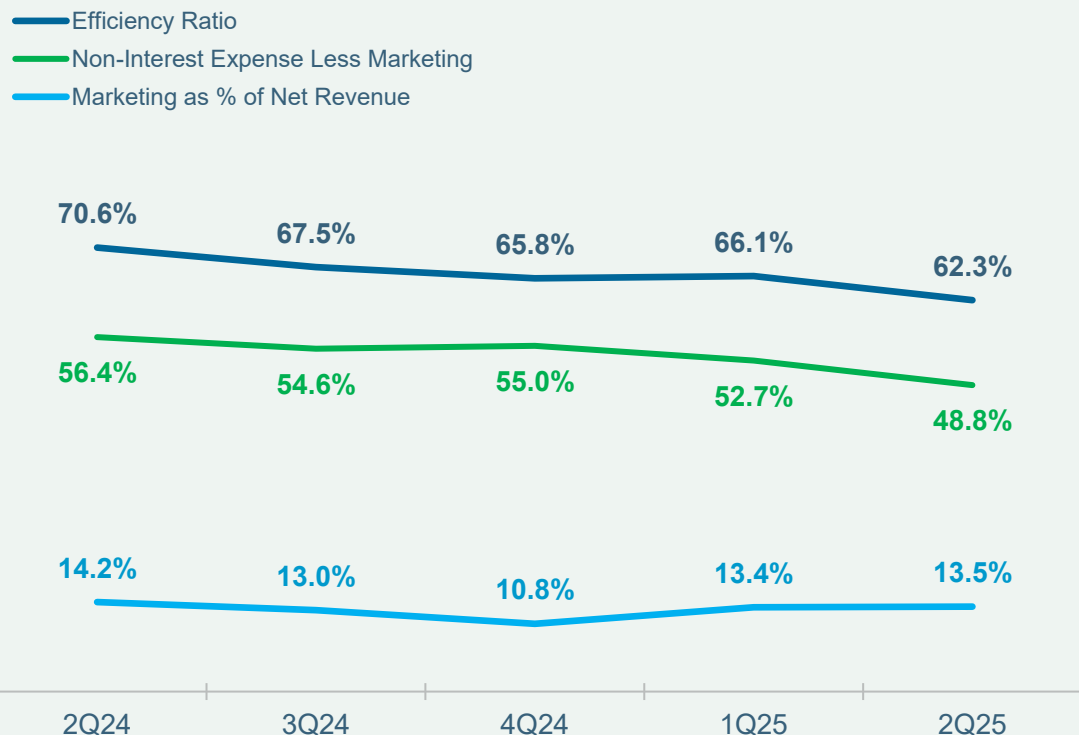
3) There may be differences between the sum of the quarterly results due to rounding.

# Efficiency Ratio Improved 8pts YoY

Disciplined expense management delivering expanding operating leverage

## Efficiency Ratio

(Non-Interest Expense as a % of Net Revenue)



## Total Non-Interest Expense<sup>1</sup>

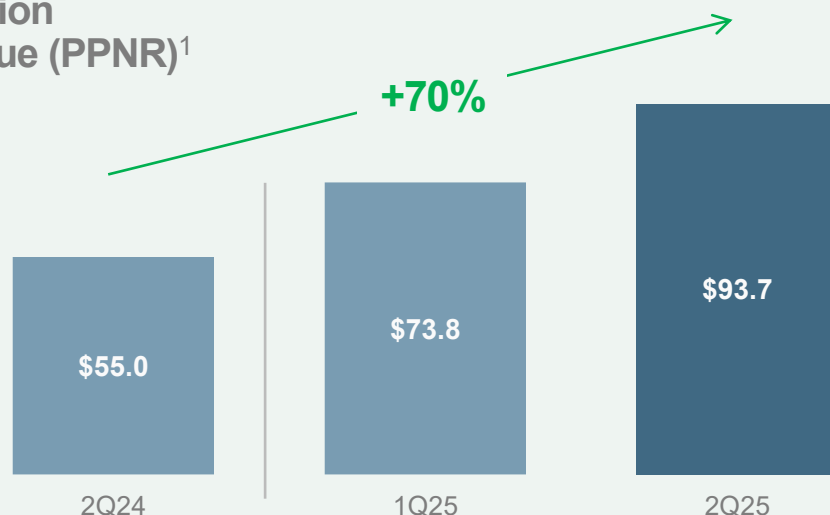
(\$ in millions)

	2Q24	3Q24	4Q24	1Q25	2Q25
Compensation & Benefits	56.5	57.4	58.7	58.4	62.0
Marketing	26.7	26.2	23.4	29.2	33.6
Equipment & Software	12.4	12.8	13.4	14.6	14.5
Depreciation & Amortization <sup>2</sup>	13.1	13.3	19.7	13.9	15.5
Professional Services	7.8	8.0	9.1	9.8	10.3
Occupancy	3.9	4.0	4.0	4.3	4.8
Other Non-interest Expense	11.9	14.6	14.5	13.6	14.1
<b>Total Non-Interest Expense</b>	<b>132.3</b>	<b>136.3</b>	<b>142.9</b>	<b>143.9</b>	<b>154.7</b>

# 156% Year-over-Year Growth in Net Income

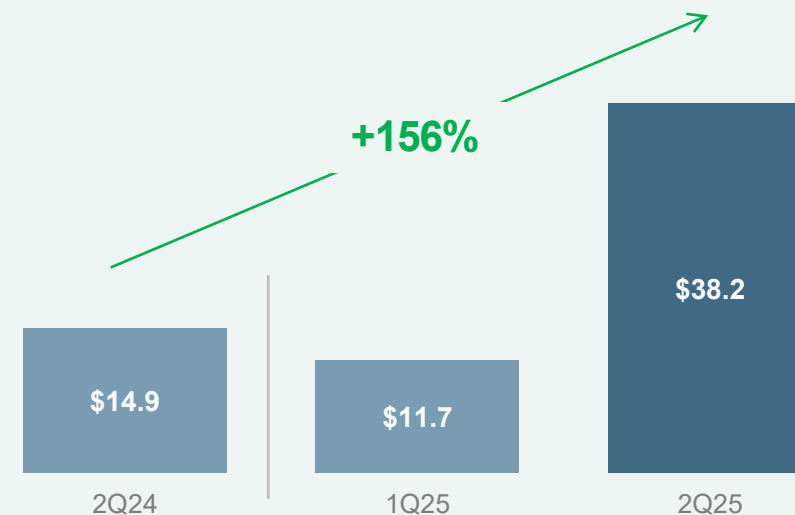
Expanding profitability and increasing book value and tangible book value per common share

## Pre-Provision Net Revenue (PPNR)<sup>1</sup> (\$ in millions)



Provision for Credit Losses	(\$35.6)	(\$58.1)	(\$39.7)
Income Tax Expense	(\$4.5)	(\$4.0)	(\$15.8)

## Net Income (\$ in millions)



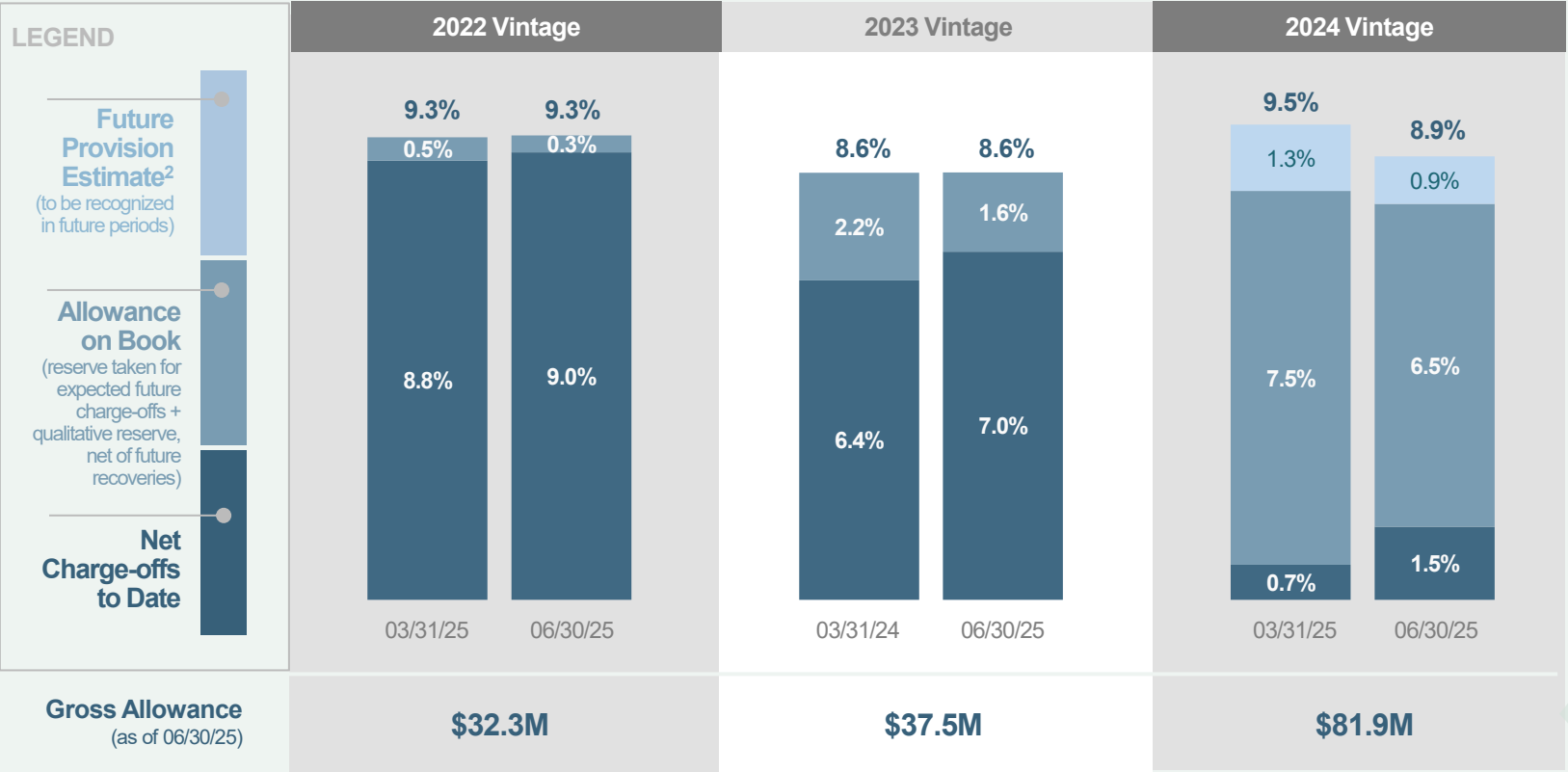
Diluted EPS	\$0.13	\$0.10	\$0.33
Book Value Per Common Share	\$11.52	\$11.95	\$12.25
Tangible Book Value Per Common Share <sup>1</sup>	\$10.75	\$11.22	\$11.53
Return on Average Equity	4.7%	3.5%	11.1%
Return on Tangible Common Equity <sup>1</sup>	5.1%	3.7%	11.8%



# Held for Investment Personal Loan Credit Performance by Vintage

Continue to expect marginal ROEs exceeding 20% for all annual vintages

Expected Personal Loans Lifetime Net Loss Rate<sup>1,3</sup>



- Improvement in 2024 vintage driven by strong credit performance
- Excluding qualitative reserves, the expected lifetime net loss rate for 2024 is lower than earlier vintages
- 2022 and 2023 vintages continue to have stable credit performance

Total allowance for loan losses in 2022, 2023, and 2024 is \$121M, comprised of gross allowance of \$152M for future estimated charge-offs on existing portfolio balances, net of \$31M of estimated recoveries on previously charged-off loans

1) Estimates at 06/30/25 reflect current loss forecast expectations, including qualitative loss estimates; future results could differ materially from estimates, including impacts from economic outlook  
2) Future provision estimate primarily reflects ongoing recognition of provision expense for discounted lifetime losses at origination (using discounted CECL methodology)  
3) There may be differences between the sum of the quarterly results due to rounding.

# 3Q25 Guidance

	3Q'25 Guidance
Total Originations	<b>\$2.5B to \$2.6B</b> <i>+31% to +36% YoY</i>
Pre-Provision Net Revenue (PPNR)	<b>\$90M to \$100M</b> <i>+37% to +53% YoY</i>
Return on Tangible Common Equity (ROTCE)	<b>10% to 11.5%</b> <i>+111% to +143% YoY</i>

## Outlook Context

- Continued positive momentum in originations
- 3Q25 PPNR guidance assumes growing revenue partially offset by investment in marketing channel expansion
- Guidance assumes stable economic operating environment

# Reconciliation of GAAP to Non-GAAP Measures:

## Pre-Provision Net Revenue<sup>1</sup>

	For the three months ended		
<i>In thousands</i>	June 30, 2025	March 31, 2025	June 30, 2024
GAAP Net Income	\$ 38,178	\$ 11,671	\$ 14,903
Less: Provision for Credit Losses	(39,733)	(58,149)	(35,561)
Less: Income Tax Expense	(15,806)	(4,024)	(4,519)
<b>Pre-Provision Net Revenue</b>	<b>\$ 93,717</b>	<b>\$ 73,844</b>	<b>\$ 54,983</b>

	For the three months ended		
<i>In thousands</i>	June 30, 2025	March 31, 2025	June 30, 2024
Non-Interest Income	\$ 94,186	\$ 67,754	\$ 58,713
Net Interest Income	154,249	149,957	128,528
Total Net Revenue	248,435	217,711	187,241
Non-Interest Expense	(154,718)	(143,867)	(132,258)
<b>Pre-Provision Net Revenue</b>	<b>\$ 93,717</b>	<b>\$ 73,844</b>	<b>\$ 54,983</b>
Provision for Credit Losses	(39,733)	(58,149)	(35,561)
Income Before Income Tax Expense	53,984	15,695	19,422
Income Tax Expense	(15,806)	(4,024)	(4,519)
<b>GAAP Net Income</b>	<b>\$ 38,178</b>	<b>\$ 11,671</b>	<b>\$ 14,903</b>

# Reconciliation of GAAP to Non-GAAP Measures:

## Tangible Book Value Per Common Share<sup>1</sup>

*In thousands, except share and per share data.*

	June 30, 2025	March 31, 2025	June 30, 2024
<b>Tangible Common Equity:</b>			
GAAP Common Equity	\$ 1,406,035	\$ 1,364,517	\$ 1,287,945
Less: Goodwill	(75,717)	(75,717)	(75,717)
Less: Customer Relationship Intangible Assets	(7,068)	(7,778)	(10,293)
<b>Tangible Common Equity</b>	<b>\$ 1,323,250</b>	<b>\$ 1,281,022</b>	<b>\$ 1,201,935</b>
<b>Book Value Per Common Share:</b>			
GAAP Common Equity	\$ 1,406,035	\$ 1,364,517	\$ 1,287,945
Common Shares Issued And Outstanding	114,740,147	114,199,832	111,812,215
<b>Book Value Per Common Share</b>	<b>\$ 12.25</b>	<b>\$ 11.95</b>	<b>\$ 11.52</b>
<b>Tangible Book Value Per Common Share:</b>			
Tangible Common Equity	\$ 1,323,250	\$ 1,281,022	\$ 1,201,935
Common Shares Issued And Outstanding	114,740,147	114,199,832	111,812,215
<b>Tangible Book Value Per Common Share</b>	<b>\$ 11.53</b>	<b>\$ 11.22</b>	<b>\$ 10.75</b>

# Reconciliation of GAAP to Non-GAAP Measures:

## Return On Tangible Common Equity<sup>1</sup>

<i>In thousands, except ratios.</i>	June 30, 2025	March 31, 2025	June 30, 2024
<b>Average Tangible Common Equity:</b>			
Average GAAP Common Equity	\$ 1,381,199	\$ 1,349,473	\$ 1,266,608
Less: Average Goodwill	(75,717)	(75,717)	(75,717)
Less: Average Customer Relationship Intangible Assets	(7,423)	(8,182)	(10,729)
<b>Average Tangible Common Equity</b>	<b>\$ 1,298,059</b>	<b>\$ 1,265,574</b>	<b>\$ 1,180,162</b>
<b>Return On Average Equity:</b>			
Annualized GAAP Net Income	\$ 152,712	\$ 46,684	\$ 59,612
Average GAAP Common Equity	\$ 1,381,199	\$ 1,349,473	\$ 1,266,608
<b>Return On Average Equity</b>	<b>11.1%</b>	<b>3.5%</b>	<b>4.7%</b>
<b>Return On Tangible Common Equity:</b>			
Annualized GAAP Net Income	\$ 152,712	\$ 46,684	\$ 59,612
Average Tangible Common Equity	\$ 1,298,059	\$ 1,265,574	\$ 1,180,162
<b>Return On Tangible Common Equity</b>	<b>11.8%</b>	<b>3.7%</b>	<b>5.1%</b>

