FIRST COMMUNITY CORPORATION (FCCO-NASDAQ)

Banking

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Swap Transaction Tempers NIM Pressure; Reiterate Market Perform

RECOMMENDATION

FCCO reported better than expected results as NIM pressure moderated due to an interest rate swap that was added in May 2023. The quarter was also marked by stronger than expected loan growth, reflective of the bank's strong markets, and relatively stable average non-interest bearing deposits, which represented 32% of average deposits. With the stock at 1.2x TBV, a strong capital position, and greater comfort in the outlook given an improved interest rate position due to the swap, the stock may be attractive for those investors with a longer-term view. Our **Market Perform** rating reflects our near-term concerns regarding interest rate uncertainty and the risk to profitability.

- FCCO reported 2Q23 results of \$0.43, eight cents ahead of our estimate and four cents ahead
 of consensus. We include \$0.02 of gains from OREO, BOLI, and insurance proceeds in our core
 EPS number. Results exceeded our estimate due to lower than expected NIM compression
 and higher loan balances.
- Interest rate swap support NIM. FCCO's NIM declined 17 bps LQ to 3.02%, 9 bps ahead of our estimate of 2.93%. NIM was supported by an interest rate swap (pay 3.58%, receive overnight SOFR) that benefited NII by \$336K and the NIM by 8 bps. The 3-year interest rate swap was effective on May 5, 2023, (~2/3 benefit in Q1), and We estimate the swap will support loan yields by an incremental 9 bps in 3Q23. Accordingly, NIM pressure should moderate further due to the swap. Additionally, FCCO noted that pricing on new originations had improved to the high 6s to low 7s, which should also temper NIM pressure in future periods. FCCO has a granular deposit base with an average customer deposit of \$28K (\$15K consumer, \$62K non-consumer), which should support a lower deposit beta relative to other banks. FCCO's cumulative interest bearing deposit beta was 26% through 2Q23. We model a 2.87% NIM by 4Q23.
- Loans grow more than expected. Loans increased 4% LQ, versus our up 1.2% estimate, driven by commercial loan growth as commercial production increased to \$46.4M for 2Q23, versus \$25.7M for 1Q23. Additionally, commercial construction draws increased to \$30.8M for 2Q23, versus \$20.9M for 1Q23, which supported an ~11% increase in construction loan balances to \$94M, or 9% of loans. FCCO continues to see good opportunities for new production and believes that mid-to-high single digit loan growth for 2H23 is likely. We conservatively model 6% annualized growth for 2H23.
- Credit, capital, and expenses detailed here.
- We raise our 2023 and 2024 EPS estimates to \$1.58 and \$1.20 from \$1.30 and \$0.90 to reflect greater benefits from the swap transaction and greater than expected loan growth.

VALUATION

FCCO trades at 11.3x our 2023 EPS estimate versus small cap peers at 9.7x. FCCO shares trade at 1.2x TBV, in-line with small cap peers. We believe FCCO should trade at a modest premium to peers given its South Carolina franchise, strong core deposit base, and asset quality.

JULY 19, 2023 | 2:15 PM EDT COMPANY COMMENT

Market Perform 3 Target Price NM

Suitability

Suitability	MA/ACC
MARKET DATA	
Current Price (Jul-19-23)	\$17.90
Market Cap (mln)	\$136
Current Net Debt (mln)	\$150
Enterprise Value (mln)	\$286
Shares Outstanding (mln)	7.6
30-Day Avg. Daily Value (ml	n) \$0.9
Dividend	\$0.56
Dividend Yield	3.1%
52-Week Range	\$16.30 - \$22.25
BVPS	\$16.35
Tangible BVPS	\$14.33
ROE	10.8%
ROAE	10.8%
ROTE	12.3%

ΜΔ/ΔCC

KEY FINANCIAL METRICS

	1Q	2Q	3Q	4Q
Non-GAAP	EPS (\$, D	ec FY)		
2022A	0.46	0.42	0.52	0.54
2023E	0.45	0.35	0.27	0.23
new	0.45 A	0.43 A	0.37	0.32
2024E	0.21	0.23	0.23	0.23
new	0.29	0.29	0.30	0.32

	2022A	2023E	2024E
Non-GAAP EPS	(\$, Dec FY)	
old	1.93	1.30	0.90
new	1.93	1.58	1.20
P/E (Non-GAAP)		
	9.3x	11.3x	15.0x
GAAP EPS (\$, De	ec FY)		
old	1.92	1.30	0.90
new	1.92	1.58	1.20
Revenue (mln)	(\$, Dec FY))	
old	60	56	53
new	60	59	57

Source: Thomson One, Raymond James & Associates. Quarterly figures may not add to full year due to rounding.

Non-GAAP EPS is operating earnings and excludes one-time items

• Resolution of large NPA improves credit quality. NPAs decreased 41bps LQ to 10 bps, as a \$3.9M nonperforming mortgage loan was resolved through the foreclosure process and resulted in a \$105K gain to the bank. Due to the resolution of the problem credit, criticized loans declined to just \$1.9M, or 18 bps as of June 30, 2023, and the LLR ratio decreased 3 bps LQ to 1.12%. FCCO disclosed that the office portfolio accounts for 6.3% of total loans with an average loan size of \$695K. The weighted average LTV of its top 10 office loans was 62% as of June 30, 2023. FCCO only has four office loans with rentable office space of over 50K square feet with a total balance of \$10.5M and a weighted average LTV of 37%. We expect credit costs will remain low and conservatively model a slight uptick in the LLR ratio to 1.14% by YE23.

- Capital remains strong. FCCOs TCE/TA ratio was unchanged at 6.3% as of June 30, 2023, and regulatory capital ratios remain strong. FCCO has ample capital to support a balance sheet restructuring should management seek to eliminate \$95M borrowings. Assuming a 200-250 bps negative carry, a restructuring would benefit annual EPS by \$0.20-0.25, all else equal. We model a TCE/TA ratio of 6.5% by YE23.
- **Expenses remain well-controlled.** Total expenses increased 3.1% LQ to \$10.8M due to higher mortgage production, and consistent with management's expected range on expenses per quarter between \$10.2-10.8M. We model \$10.8M/quarter for 2H23.

FCCO 2Q23 - Actual vs. Raymond James and Consensus

	Actual	Raymond James	dif (+/-)	Consensus	dif (+/-)	Street High	Street Low	Consensus # of Estimates
PER SHARE DATA			(17)		()			
Operating EPS	\$0.43	\$0.35	\$0.08	\$0.39	\$0.05	\$0.41	\$0.35	5
Book value per share	16.35	16.50	-0.15	16.54	-0.19	16.56	16.50	4
Tangible book value	14.33	14.48	-0.15	14.56	-0.23	14.66	14.50	4
Dividends per share	0.14	0.14	0.00	0.14	0.00	0.14	0.14	5
Avg. fully diluted shares (mil.)	7.7	7.6	0.1	7.6	0.0	7.6	7.6	5
INCOME STATEMENT								
Net interest income (FTE)	12.2	11.5	0.7	12.0	0.2	12.4	11.5	5
Loan loss provision \(\)	0.2	0.1	0.1	0.2	0.0	0.5	0.1	5
Core fee income	3.1	2.7	0.3	2.7	0.3	2.9	2.7	5
Revenue (FTE)	15.2	14.1	1.0	14.7	0.5	15.3	14.2	4
Core expenses	10.8	10.6	0.1	10.7	0.1	10.9	10.6	5
Pre-Provision Net Revenue (PPNR)	4.5	3.6	0.9	4.0	0.5	-	-	-
Pre-tax income	4.2	3.4	0.8	3.8	0.5	4.0	3.4	5
Taxes	0.9	0.7	0.2	0.8	0.1	0.9	0.8	4
Core net income	3.3	2.7	0.7	3.0	0.4	3.2	2.7	5
BALANCE SHEET								
Loans (EOP)	1,032	1,005	28	1,004	28	1,006	1,002	4
Average Loans	1,017	999	19	999	18	1,000	998	4
Deposits (EOP)	1,421	1,422	-1	1,431	-10	1,438	1,420	3
Average Deposits	1,409	1,383	26	1,422	-13	1,429	1,411	3
Average Earning Assets	1,622	1,579	44	1,598	24	1,621	1,579	4
Total Assets	1,741	1,698	43	1,740	1	1,755	1,731	3
ASSET QUALITY								
Non-performing Loans	0.1	0.0	0.1	4.1	-4.0	4.1	4.1	1
Non-performing Assets	1.0	2.0	-1.0	5.1	-4.1	5.1	5.1	3
Net charge-offs	0.0	0.0	0.0	0.2	-0.2	0.3	0.1	2
Net charge-offs / Avg. loans	0.00%	0.00%	0.00%	0.04%	-0.04%	0.12%	0.00%	4
FINANCIAL RATIOS								
Net interest margin (NIM)	3.02%	2.93%	9 bp	3.00%	2 bp	3.17%	2.93%	5
Efficiency ratio	70.5%	74.4%	-398 bp	72.3%	-185 bp	74.0%	69.4%	5
ROA	0.77%	0.63%	14 bp	0.7%	6 bp	0.73%	0.66%	4
ROE	10.8%	8.6%	217 bp	9.9%	92 bp	10.4%	9.1%	4
ROTE	12.3%	9.8%	249 bp	11.1%	117 bp	11.5%	10.4%	4

Source: S&P Global, Factset, Raymond James research, company reports

Note: Dollar amounts in millions, except per share data

FCCO 2Q23 - Summary Results

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	2Q23	RJ 2Q23E	dif (+/-)	1Q23	Q/Q	2Q22	Y/Y
PER SHARE DATA							
Operating EPS	\$0.43	\$0.35	\$0.08	\$0.45	-\$0.02	\$0.42	\$0.02
Reported EPS (GAAP)	0.43	0.35	0.08	0.45	-0.02	0.41	0.02
Book value per share	16.35	16.50	-0.15	16.29	0.06	15.54	0.81
Tangible book value	14.33	14.48	-0.15	14.26	0.07	13.50	0.84
Dividends per share	0.14	0.14	0.00	0.14	0.00	0.13	0.01
Avg. fully diluted shares (mil.)	7.65	7.6	0.1	7.64	0.0	7.6	0.0
INCOME STATEMENT							
Net interest income (FTE)	12.2	11.5	0.7	12.5	-0.2	11.2	1.0
Loan loss provision \(\)	0.2	0.1	0.1	0.1	0.1	-0.1	0.3
Core fee income	3.1	2.7	0.3	2.6	0.5	3.0	0.0
Revenue (FTE)	15.2	14.1	1.0	14.9	0.3	14.1	1.1
Core expenses	10.8	10.6	0.1	10.4	0.3	10.2	0.6
Pre-Provision Net Revenue (PPNR)	4.5	3.6	0.9	4.6	-0.1	4.0	0.5
Pre-tax income	4.2	3.4	0.8	4.4	-0.2	3.9	0.3
Taxes	0.9	0.7	0.2	1.0	0.0	0.8	0.1
Core net income	3.3	2.7	0.7	3.5	-0.1	3.2	0.2
BALANCE SHEET							
Assets	1,741	1,698	43	1,735	6	1,685	56
Loans (EOP)	1,032	1,005	28	993	39	916	116
Average Loans	1,017	999	19	987	31	897	121
Deposits (EOP)	1,421	1,422	-1	1,420	1	1,469	-48
Average Deposits	1,409	1,383	26	1,382	27	1,428	-19
Average Earning Assets	1,622	1,579	44	1,582	41	1,530	93
Total equity	124	125	-1	124	1	118	7
FINANCIAL RATIOS							
Net interest margin (NIM)	3.02%	2.93%	9 bp	3.19%	-17 bp	2.93%	9 bp
Core efficiency ratio	70.5%	74.4%	-398 bp	69.4%	103 bp	71.6%	-114 bp
TCE Ratio	6.3%	6.5%	-22 bp	6.3%	2 bp	6.1%	19 bp
LLR / Total loans	1.12%	1.15%	-3 bp	1.15%	-3 bp	1.22%	-10 bp
Net charge-offs / Avg. loans	0.00%	0.00%	0 bp	-0.01%	1 bp	-0.10%	10 bp

Source: Raymond James research; company reports Note: Dollar amounts in millions, except per share data

Five-Quarter Snapshot: Core Revenue, Expenses and PTPPI (\$ millions)

	٥,						% Chg.	% Chg.
	% Total	2Q23	1Q23	4Q22	3Q22	2Q22	2Q23 / 1Q23	2Q23 / 2Q22
FTE Net Interest Income	80%	\$12.2	\$12.5	\$13.5	\$12.9	\$11.2	-2.0%	9.2%
Net Interest Margin		3.02%	3.19%	3.42%	3.29%	2.93%	-17 bps	-23 bps
Deposit service charges	1%	\$0.2	\$0.2	\$0.2	\$0.2	\$0.3	-5.2%	-16.0%
Mortgage banking	2%	\$0.4	\$0.2	\$0.3	\$0.3	\$0.5	139.4%	-22.9%
Investment advisory fees and non-deposit commissions	7%	\$1.1	\$1.1	\$1.0	\$1.1	\$1.2	1.3%	-9.5%
Other Income	9%	\$1.4	\$1.1	\$1.1	\$1.1	\$1.1	23.0%	24.1%
Noninterest Income	20%	\$3.1	\$2.6	\$2.6	\$2.7	\$3.0	18.5%	0.1%
Total Operating Revenue		\$15.3	\$15.0	\$16.1	\$15.6	\$14.2	1.6%	7.3%
Salaries and employee benefits	61%	\$6.5	\$6.3	\$6.7	\$6.4	\$6.2	2.8%	5.4%
Occupancy	8%	\$0.8	\$0.8	\$0.7	\$0.8	\$0.8	-2.0%	3.4%
Equipment	4%	\$0.4	\$0.3	\$0.4	\$0.3	\$0.3	12.2%	14.6%
Marketing and PR	3%	\$0.4	\$0.3	\$0.3	\$0.2	\$0.4	6.9%	-17.0%
FDIC assessment	2%	\$0.2	\$0.2	\$0.1	\$0.1	\$0.1	21.4%	110.5%
OREO	0%	(\$0.0)	(\$0.1)	\$0.2	\$0.0	\$0.0	NM	NM
Amortization of intangibles	0%	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	2.6%	0.0%
Other Expenses	23%	\$2.5	\$2.5	\$2.3	\$2.6	\$2.3	-2.0%	7.8%
Noninterest Expenses		\$10.8	\$10.4	\$10.7	\$10.4	\$10.2	3.1%	5.6%
Efficiency ratio		70.5%	69.4%	66.5%	66.8%	71.6%	103 bps	290 bps
Pretax Pre-Provision Income		\$4.5	\$4.6	\$5.3	\$5.2	\$4.0	-1.9%	12.7%

Source: Company reports, Raymond James research

Five-Quarter Snapshot: Credit Quality (\$ millions)

						% Chg. 2Q23 /	% Chg. 2Q23 /
	2Q23	1Q23	4Q22	3Q22	2Q22	1Q23	2Q237 2Q22
Loan loss provision	\$0.2	\$0.1	\$0.0	\$0.0	(\$0.1)	165.7%	NM
Net Charge-Offs	<u>\$0.0</u>	(\$0.0)	\$0.0	<u>(\$0.1)</u>	(\$0.2)	NM	NM
Provisions - NCOs	\$0.2	\$0.1	\$0.0	\$0.1	\$0.2	109.5%	12.1%
Allowance for Loan Losses	\$12	\$11	\$11	\$11	\$11	1.1%	2.9%
Nonperforming loans	\$0	\$4	\$5	\$5	\$4	-98.0%	-98.1%
Other real estate owned	<u>(\$0)</u>	<u>(\$0)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	NM	NM
Total nonperforming assets	\$1	\$5	\$6	\$6	\$5	-80.0%	-81.1%
NPAs / Loans + OREO	0.1%	0.5%	0.6%	0.6%	0.6%	-41 bps	-8 bps
Net charge-offs / Avg. loans	0.0%	0.0%	0.0%	0.0%	-0.1%	1 bps	-1 bps
Provision / Avg. loans	0.1%	0.0%	0.0%	0.0%	0.0%	4 bps	2 bps
LLR / Total loans	1.1%	1.2%	1.2%	1.2%	1.2%	-3 bps	-1 bps
LLR / Nonperforming loans	13742.9%	276.8%	231.4%	229.3%	257.9%	1346608 bps	s 4539 bps

Source: Company reports, Raymond James research

First Community Corp					Ra	ymond J	lames & Ass	ociates
7/19/2023 (\$ in thousands, except as noted)							eve Moss (202) ss@raymondja	
(\$ in thousands, except as noted)	2001	a. a.		0/ 01				
Income Statement Summary:	<u>2021</u>	% Chg	<u>2022</u>	% Chg	<u>2023E</u>	<u>% Chg</u>	<u>2024E</u>	<u>% Chg</u>
Net Interest Income (FTE)	45,777	13%	48,455	6%	48,309	0%	46.113	-5%
Core Non-interest Income:			12,122		,		15,115	
Deposit service charges	977	-13%	960	-2%	912	-5%	960	5%
Mortgage banking	4,319	-22%	1,900	-56%	926	-51%	1,000	8%
Invstmnt. advis. fees/non-deposit comms.	3,995	47%	4,479	12%	4,448	-1%	4,800	8%
Other income	4,249	<u>11%</u>	4,342	<u>2%</u>	<u>4,800</u>	<u>11%</u>	<u>4,800</u>	<u>0%</u>
Subtotal Core	13,540	2%	11,681	-14%	11,086	-5%	11,560	4%
Market Sensitive Non-interest Income:	264	250/	110	-131%	0	1000/	0	NIM
Nonrecurring Income	364	-35%	-112		0	-100%		NM
Total Non-interest Income Operating Revenue (FTE)	13,904 59,183	<u>1%</u> 10%	<u>11,569</u> 59,512	<u>-17%</u> 1%	<u>11,086</u> 58,985	<u>-4%</u> -1%	<u>11,560</u> 57,212	<u>4%</u> -3%
· · ·	59,165	10 /6	39,312	1 /0	36,963	-1 /0	57,212	-3 /0
Non-interest Expense: Salaries and employee benefits	24,494	2%	25,357	4%	26,039	3%	26,820	3%
Occupancy	2,947	9%	3,002	2%	3,343	11%	3,400	2%
Equipment	1,296	5%	1,343	4%	1,413	5%	1,400	-1%
Marketing and PR	1,173	12%	1,259	7%	1,316	5%	1,200	-9%
FDIC assessment	618	53%	468	-24%	763	63%	800	5%
OREO	105	-48%	308	193%	-63	-120%	200	-417%
Amortization of intangibles	201	-45%	158	-21%	158	0%	156	-1%
Other expenses Core Expenses	8,367 39,201	<u>11%</u> 4%	<u>9,358</u> 41,253	<u>12%</u> 5%	<u>9,761</u> 42,730	<u>4%</u> 4%	<u>9,900</u> 43,876	<u>1%</u> 3%
· ·								
Nonrecurring Expense	0	NM	0	NM	0	NM	0	NM
Total Non-interest Expense	39,201	4%	41,253	5%	42,730	4%	43,876	3%
Pre-tax Pre-Provision Earnings	20,480	23%	18,771	-8%	16,665	-11%	13,797	-17%
Subtract Loan Loss Provision	335 -364	-91% -35%	-152 112	-145% -131%	887 0	-684% -100%	1,753 0	98% NM
Add Net Nonrecurring Gains(Charges)						-100%		-25%
Reported Pretax FTE Income FTE Tax Rate (reported)	19,647 21%	56%	18,411 21%	-6%	15,368 22%	-1770	11,583 22%	-23%
Reported Net Income	15,465	53%	14,613	-6%	12,046	-18%	9,092	-25%
Normalized Net Income	15,177	57%	14,701	-3%	12,046	-18%	9,092	-25%
Per Share Data:								
Diluted EPS - Reported	2.05	52%	1.92	-7%	1.58	-18%	1.20	-24%
Diluted EPS - Core	2.02	52%	1.93	-7%	1.58	-18%	1.20	-24%
Dividends	0.49	2%	0.52	6%	0.56	8%	0.56	0%
Payout ratio	24%	201	27%	400/	35%	=0.	47%	407
Book Value Tangible Book Value	18.68 16.62	3% 3%	15.62 13.59	-16% -18%	16.76 14.76	7% 9%	17.40 15.42	4% 4%
Avg. F.D. Shares Outstanding (000s)	7,527	1%	7,607	1%	7,627	0%	7,604	0%
Profitability Measures:	1,021	. , 0	.,	. , 0	.,02.	0,0	.,00.	070
Return on Assets (Reported)	1.02%		0.88%		0.70%		0.52%	
Return on Assets (Normalized)	1.02%		0.88%		0.70%		0.52%	
Return on Common Equity (Norm.)	11.28%		12.01%		9.71%		7.01%	
Net Interest Margin	3.23%		3.14%		3.00%		2.83%	
Efficiency Ratio	66%		69%		72%		76%	
Fee Income % Revenues	23%		19%		19%		20%	
Balance Sheet	000 700	00/	000.057	4.40/	4 000 050	00/	4 400 500	407
EOP Loans Average Loans	863,702 888,976	2% 6%	980,857	14% 3%	1,063,353	8%	1,106,529	4%
Average Earning Assets	1,418,689	18%	920,075 1,541,209	3% 9%	1,024,006 1,612,870	11% 5%	1,084,807 1,627,307	6% 1%
Average Total Assets	1,519,861	0%	1,652,755	0%	1,731,107	0%	1,749,792	0%
Asset Quality Measures:					, ,			
Provision % Avg. Loans	0.04%		-0.02%		0.09%		0.16%	
Net Charge-offs % Avg. Loans	-0.05%		-0.03%		0.00%		0.08%	
Loss Reserve % Loans	1.29%		1.16%		1.14%		1.18%	
Loss Reserve % Noncurrent Lns	4472%		231%		485%		261%	
Nonperforming Asset Ratio (%)	0.16%		0.59%		0.24%		0.45%	
Noncurrent Asset Ratio (%)	0.16%		0.59%		0.24%		0.45%	
Capital & Leverage Measures:	0 00/		7 10/		7 20/		7 50/	
Total Equity % Assets Tangible Common Equity % Assets	8.9% 8.0%		7.1% 6.2%		7.3% 6.5%		7.5% 6.7%	
Earnings Retention Ratio (%)	9%		9%		6%		4%	
Avg. Loans % Avg. Erng Assets	63%		60%		63%		67%	

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First Community Corp 7/19/2023											u James & <i>F</i> Steve Moss (2)	
(\$ in thousands, except as noted)											noss@raymon	
	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23E	4Q23E	1Q24E	2Q24E	3Q24E	4Q24E
Income Statement Summary:												
Net Interest Income (FTE)	10,864	11,180	12,924	13,486	12,455	12,213	11,896	11,746	11,269	11,337	11,690	11,818
Core Non-interest Income:												
Deposit service charges	265	262	243	190	232	220	230	230	240	240	240	240
Mortgage banking	839	481	290	290	155	371	200	200	250	250	250	250
Invstmnt. advis. fees/non-deposit comms.	1,198	1,195	1,053	1,033	1,067	1,081	1,150	1,150	1,200	1,200	1,200	1,200
Other income Subtotal Core	1,068 3,370	<u>1,111</u> 3,049	<u>1,087</u> 2,673	1,076 2,589	<u>1,121</u> 2,575	<u>1,379</u> 3,051	1,150 2,730	1,150 2,730	<u>1,200</u> 2,890	<u>1,200</u> 2,890	<u>1,200</u> 2,890	<u>1,200</u> 2,890
Market Sensitive Non-interest Income:	3,370	3,049	2,073	2,509	2,373	3,031	2,730	2,730	2,030	2,090	2,030	2,030
Nonrecurring Income	4	-40	0	-76	0	0	0	0	0	0	0	0
Total Non-interest Income	3,374	3,009	2,673	2,513	2,575	3,051	2,730	2,730	2,890	2,890	2,890	2,890
Operating Revenue (FTE)	14,107	14,060	15,467	15,878	14,932	15,188	14,507	14,358	14,046	14,114	14,463	14,590
Non-interest Expense:	-											
Salaries and employee benefits	6,119	6,175	6,373	6,690	6,331	6,508	6,600	6,600	6,521	6,703	6,798	6,798
Occupancy	705	786	786	725	830	813	850	850	850	850	850	850
Equipment	332	329	331	351	336	377	350	350	350	350	350	350
Marketing and PR	361	446	163	289	346	370	200	400	300	300	300	300
FDIC assessment OREO	130 47	105 29	121 19	112 213	182 -133	221 -30	180 50	180 50	200 50	200 50	200 50	200 50
Amortization of intangibles	39	40	39	40	39	40	39	40	39	39	39	39
Other expenses	2,221	<u>2,278</u>	2,585	2,274	<u>2,505</u>	2,456	2,400	2,400	<u>2,600</u>	2,400	2,500	2,400
Core Expenses	9,954	10,188	10,417	10,694	10,436	10,755	10,669	10,870	10,910	10,892	11,087	10,987
Nonrecurring Expense	0	0	0	0	0	0	0	0	0	0	0	0
Total Non-interest Expense	9,954	10,188	10,417	10,694	10,436	10,755	10,669	10,870	10,910	10,892	11,087	10,987
Pre-tax Pre-Provision Earnings	4,284	4,001	5,180	5,305	4,594	4,509	3,957	3,606	3,249	3,335	3,493	3,721
Subtract Loan Loss Provision	-125	-70	18	25	70	186	286	345	360	367	510	516
Add Net Nonrecurring Gains(Charges)	-4	40	0	76	0	0	0	0	0	0	0	0
Reported Pretax FTE Income	4,278	3,942	5,032	5,159	4,426	4,247	3,552	3,143	2,776	2,855	2,866	3,086
FTE Tax Rate (reported)	18%	21%	21%	22%	22%	22%	22%	22%	22%	22%	22%	22%
Reported Net Income	3,489	3.130	3.951	4,043	3,463	3.327	2.789	2.467	2,179	2.241	2.250	0.400
		-,										2,423
Normalized Net Income	3,486	3,162	3,951	4,103	3,463	3,327	2,789	2,467	2,179	2,241	2,250	2,423
Normalized Net Income Per Share Data:	3,486	3,162	3,951	4,103	3,463	3,327	2,789	2,467	2,179	2,241	2,250	2,423
Normalized Net Income Per Share Data: Diluted EPS - Reported	3,486 0.46	3,162 0.41	3,951 0.52	4,103 0.53	3,463 0.45	3,327 0.43	2,789 0.37	2,467 0.32	2,179 0.29	2,241 0.29	2,250	2,423 0.32
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core	3,486 0.46 0.46	3,162 0.41 0.42	3,951 0.52 0.52	0.53 0.54	3,463 0.45 0.45	3,327 0.43 0.43	2,789 0.37 0.37	0.32 0.32	2,179 0.29 0.29	2,241 0.29 0.29	2,250 0.30 0.30	2,423 0.32 0.32
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends	3,486 0.46 0.46 0.13	3,162 0.41 0.42 0.13	3,951 0.52 0.52 0.13	4,103 0.53 0.54 0.13	3,463 0.45 0.45 0.14	3,327 0.43 0.43 0.14	2,789 0.37 0.37 0.14	2,467 0.32 0.32 0.14	0.29 0.29 0.14	0.29 0.29 0.14	2,250 0.30 0.30 0.14	2,423 0.32 0.32 0.14
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio	3,486 0.46 0.46 0.13 28%	0.41 0.42 0.13 32%	3,951 0.52 0.52 0.13 25%	0.53 0.54 0.13 25%	3,463 0.45 0.45 0.14 31%	3,327 0.43 0.43 0.14 32%	0.37 0.37 0.14 38%	2,467 0.32 0.32 0.14 43%	0.29 0.29 0.14 49%	0.29 0.29 0.14 47%	2,250 0.30 0.30 0.14 47%	0.32 0.32 0.14 44%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends	3,486 0.46 0.46 0.13	3,162 0.41 0.42 0.13	3,951 0.52 0.52 0.13	4,103 0.53 0.54 0.13	3,463 0.45 0.45 0.14	3,327 0.43 0.43 0.14	2,789 0.37 0.37 0.14	2,467 0.32 0.32 0.14	0.29 0.29 0.14	0.29 0.29 0.14	2,250 0.30 0.30 0.14	2,423 0.32 0.32 0.14
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value	3,486 0.46 0.46 0.13 28% 16.59	3,162 0.41 0.42 0.13 32% 15.54	3,951 0.52 0.52 0.13 25% 15.07	0.53 0.54 0.13 25% 15.62	3,463 0.45 0.45 0.14 31% 16.29	3,327 0.43 0.43 0.14 32% 16.35	2,789 0.37 0.37 0.14 38% 16.58	2,467 0.32 0.32 0.14 43% 16.76	0.29 0.29 0.14 49% 16.91	0.29 0.29 0.14 47% 17.07	2,250 0.30 0.30 0.14 47% 17.22	2,423 0.32 0.14 44% 17.40
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value	0.46 0.46 0.13 28% 16.59 14.53	3,162 0.41 0.42 0.13 32% 15.54 13.50	3,951 0.52 0.52 0.13 25% 15.07 13.03	0.53 0.54 0.13 25% 15.62 13.59	3,463 0.45 0.45 0.14 31% 16.29 14.26	0.43 0.43 0.14 32% 16.35 14.33	2,789 0.37 0.37 0.14 38% 16.58 14.56	2,467 0.32 0.32 0.14 43% 16.76 14.76	2,179 0.29 0.29 0.14 49% 16.91 14.91	2,241 0.29 0.29 0.14 47% 17.07 15.07	2,250 0.30 0.30 0.14 47% 17.22 15.23	2,423 0.32 0.14 44% 17.40 15.42
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported)	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87%	0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77%	2,789 0.37 0.37 0.14 38% 16.58 14.56 7,604 0.63%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56%	2,179 0.29 0.29 0.14 49% 16.91 14.91 7,604 0.51%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52%	2,250 0.30 0.30 0.14 47% 17.22 15.23 7,604 0.51%	2,423 0.32 0.32 0.14 44% 17.40 15.42 7,604 0.54%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized)	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77%	2,789 0.37 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56%	2,179 0.29 0.29 0.14 49% 16.91 14.91 7,604 0.51%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52%	2,250 0.30 0.30 0.14 47% 17.22 15.23 7,604 0.51%	2,423 0.32 0.32 0.14 44% 17.40 15.42 7,604 0.54% 0.54%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.)	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87% 10.62%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76% 10.33%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83% 11.61%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77%	2,789 0.37 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 8.85%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73%	2,179 0.29 0.14 49% 16.91 14.91 7,604 0.51% 0.51% 6.91%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 6.97%	2,250 0.30 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86%	2,423 0.32 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin	3,486 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87% 10.62% 2.91%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76% 10.33% 2.93%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83% 11.61% 3.19%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 10.77% 3.02%	2,789 0.37 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56%	2,179 0.29 0.29 0.14 49% 16.91 14.91 7,604 0.51%	2,241 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.51% 6.86% 2.84%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 0.54% 2.86%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87% 10.62%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42% 67%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83% 11.61%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 8.85% 2.91%	2,467 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 0.773% 2.87%	2,179 0.29 0.14 49% 16,91 14,91 7,604 0.51% 0.51% 6,91% 2.82%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 6.97%	2,250 0.30 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86%	2,423 0.32 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87% 10.62% 2.91% 70%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76% 10.33% 2.93%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83% 11.61% 3.19% 69%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 10.77% 3.02% 70%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 8.85% 2.91% 73%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73% 2.87% 75%	2,179 0.29 0.14 49% 16,91 7,604 0.51% 0.51% 6,91% 2,82% 77%	2,241 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81% 77%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86% 2.84% 76%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87% 10.62% 2.91% 70%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42% 67%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83% 11.61% 3.19% 69%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 10.77% 3.02% 70%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 8.85% 2.91% 73%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73% 2.87% 75%	2,179 0.29 0.14 49% 16,91 7,604 0.51% 0.51% 6,91% 2,82% 77%	2,241 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81% 77%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86% 2.84% 76%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76% 10.33% 2.93% 72% 21%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 13.80% 3.42% 67% 16%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 3.02% 70% 20% 1,032,165 1,017,215	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 8.85% 2.91% 73% 19% 1,044,551 1,038,358	2,467 0.32 0.14 43% 16.76 7,604 0.56% 7,73% 2.87% 75% 19% 1,063,353 1,053,952	2,179 0.29 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 0.51% 2.82% 77% 20%	2,241 0.29 0.29 0.14 47% 17.07 7,604 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356	2,250 0.30 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.51% 6.86% 2.84% 76% 20%	2,423 0.32 0.14 44% 17.40 0.54% 0.54% 7.31% 2.86% 75% 20% 1,106,529 1,101,051
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Ore Dividends Payout ratio Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Laming Assets	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72% 21% 916,332 896,619 1,529,852	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 2.91% 73% 19% 1,044,551 1,038,358 1,623,358	2,467 0.32 0.14 43% 16.76 14.76 7,604 0.56% 7.73% 2.87% 75% 19% 1,063,353 1,053,952 1,623,952	2,179 0.29 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 77% 20% 1,073,986 1,068,670 1,618,670	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356 1,079,356 1,619,356	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150 1,630,150	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75% 20% 1,106,529 1,101,051 1,641,051
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Earning Assets Average Total Assets	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72% 21% 916,332 896,619	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42% 67% 16% 980,857 969,015	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 3.02% 70% 20% 1,032,165 1,017,215	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 8.85% 2.91% 73% 19% 1,044,551 1,038,358	2,467 0.32 0.14 43% 16.76 7,604 0.56% 7,73% 2.87% 75% 19% 1,063,353 1,053,952	2,179 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 77% 20% 1,073,986 1,068,670	2,241 0.29 0.29 0.14 47% 17.07 7,604 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75% 20%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Earning Assets Average Total Assets Asset Quality Measures:	3,486 0.46 0.46 0.13 28% 16.59 14.53 7.595 0.87% 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374 1,622,265	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76% 10.33% 2.93% 72% 21% 916,332 896,619 1,529,852 1,643,908	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891 1,667,737	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 10.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420 1,737,044	2,789 0.37 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 2.91% 73% 19% 1,044,551 1,038,358 1,623,358	2,467 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73% 2.87% 75% 19% 1,063,353 1,053,952 1,623,952 1,746,185	2,179 0.29 0.14 49% 16.91 14.91 7,604 0.51% 0.51% 2.82% 77% 20% 1,073,986 1,068,670 1,618,670 1,740,505	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81% 77% 20% 1.084,726 1.079,356 1,619,356 1,741,243	2,250 0.30 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150 1,630,150 1,752,849	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 75% 20% 1,106,529 1,101,051 1,641,051 1,764,571
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Reported) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Total Assets Average Total Assets Asset Quality Measures: Provision % Avg. Loans	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 2.91% 24% 875,797 876,349 1,515,374 1,622,265 -0.06%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 2.1% 916,332 896,619 1,529,852 1,643,908 -0.03%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 17% 950,210 938,318 1,556,891 1,667,737 0.01%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109 0.01%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654 0.03%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 10.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420 1,737,044 0.07%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 8.85% 2.91% 73% 19% 1,044,551 1,038,358 1,623,358 1,745,546 0.11%	2,467 0.32 0.14 43% 16.76 7,604 0.56% 7.73% 2.87% 19% 1,063,353 1,053,952 1,623,952 1,746,185 0.13%	2,179 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 20% 1,073,986 1,068,670 1,618,670 1,740,505 0.14%	2,241 0.29 0.29 0.14 47% 17.07 7,604 0.52% 6,97% 2.81% 20% 1,084,726 1,079,356 1,619,356 1,741,243 0.14%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86% 2.84% 2.84% 20% 1,095,574 1,090,150 1,630,150 1,752,849 0.19%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 0.54% 2.86% 7.31% 2.0% 1,106,529 1,101,051 1,641,051 1,764,571 0.19%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Total Assets Average Total Assets Asset Quality Measures: Provision % Avg. Loans Net Charge-offs % Avg. Loans	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374 1,622,265 -0.06% 0.00%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72% 21% 916,332 896,619 1,529,852 1,643,908 -0.03% -0.10%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891 1,667,737 0.01% -0.03%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109 0.01% 0.00%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654 0.03% -0.01%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420 1,737,044 0.07% 0.00%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 2.91% 73% 73% 1,044,551 1,038,358 1,745,546 0.11% 0.01%	2,467 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73% 2.87% 75% 19% 1,063,353 1,053,952 1,623,952 1,746,185 0.13% 0.01%	2,179 0.29 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 77% 20% 1,073,986 1,068,670 1,518,670 1,740,505 0.14% 0.05%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356 1,619,356 1,741,243 0.14% 0.05%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150 1,752,849 0.19% 0.10%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75% 20% 1,106,529 1,101,051 1,641,051 1,764,571 0.19% 0.10%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Normalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Loans Average Total Assets Average Total Assets Asset Quality Measures: Provision % Avg. Loans Net Charge-offs % Avg. Loans Loss Reserve % Loans	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374 1,622,265 -0.06% 0.00% 1.26%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 0.76% 2.93% 72% 21% 916,332 896,619 1,529,852 1,643,908 -0.03% -0.10% 1.22%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891 1,667,737 0.01% -0.03% 1.19%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109 0.01% 0.00% 1.16%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654 0.03% -0.01% 1.15%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 20% 1,032,165 1,017,215 1,622,420 1,737,044 0.07% 0.00% 1.12%	2,789 0.37 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 8.85% 2.91% 73% 19% 1,044,551 1,038,358 1,623,358 1,745,546 0.11% 0.01% 1.13%	2,467 0.32 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73% 2.87% 75% 19% 1,063,353 1,053,952 1,746,185 0.13% 0.01% 1.14%	2,179 0.29 0.29 0.14 49% 16.91 14.91 7,604 0.51% 0.51% 6.91% 2.82% 77% 20% 1,073,986 1,068,670 1,618,670 1,740,505 0.14% 0.05% 1,15%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356 1,619,356 1,741,243 0.14% 0.05% 1.16%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150 1,630,150 1,752,849 0.19% 0.19% 0.19% 0.10% 1.17%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 0.54% 75% 20% 1,106,529 1,101,051 1,764,571 0.19% 0.19% 0.10%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Total Assets Average Total Assets Asset Quality Measures: Provision % Avg. Loans Net Charge-offs % Avg. Loans	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374 1,622,265 -0.06% 0.00%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72% 21% 916,332 896,619 1,529,852 1,643,908 -0.03% -0.10%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891 1,667,737 0.01% -0.03%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109 0.01% 0.00%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654 0.03% -0.01%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420 1,737,044 0.07% 0.00%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 0.63% 2.91% 73% 73% 1,044,551 1,038,358 1,745,546 0.11% 0.01%	2,467 0.32 0.14 43% 16.76 14.76 7,604 0.56% 0.56% 7.73% 2.87% 75% 19% 1,063,353 1,053,952 1,623,952 1,746,185 0.13% 0.01%	2,179 0.29 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 77% 20% 1,073,986 1,068,670 1,518,670 1,740,505 0.14% 0.05%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356 1,619,356 1,741,243 0.14% 0.05%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150 1,752,849 0.19% 0.10%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75% 20% 1,106,529 1,101,051 1,641,051 1,764,571 0.19% 0.10%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Tangible Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Rormalized) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Earning Assets Average Total Assets Asset Quality Measures: Provision of Avg. Loans Net Charge-offs % Avg. Loans Loss Reserve % Loans Loss Reserve % Noncurrent Lns	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374 1,622,265 -0.06% 0.00% 1.26% 2230%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 21% 916,332 896,619 1,529,852 1,643,908 -0.03% -0.10% 1.22% 258%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891 1,667,737 0.01% -0.03% 1.19% 229%	4,103 0.53 0.54 0.13 25% 15.62 13.59 7,620 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109 0.01% 0.00% 1.16% 231%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654 0.03% -0.01% 1.15% 277%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 10.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420 1,737,044 0.07% 0.00% 1.12% 13743%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 8.85% 2.91% 73% 19% 1,044,551 1,038,358 1,623,358 1,745,546 0.11% 0.01% 1.13% 590%	2,467 0.32 0.14 43% 16.76 7,604 0.56% 7.73% 2.87% 19% 1,063,353 1,053,952 1,623,952 1,746,185 0.13% 0.01% 4855%	2,179 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 20% 1,073,986 1,068,670 1,618,670 1,740,505 0.14% 0.05% 1,15% 412%	2,241 0.29 0.29 0.14 47% 17.07 7,604 0.52% 6.97% 2.81% 20% 1,084,726 1,079,356 1,619,356 1,741,243 0.14% 0.05% 1.16% 252%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 0.86% 2.84% 2.0% 1,095,574 1,090,150 1,630,150 1,752,849 0.10% 0.10% 1,17% 256%	2,423 0.32 0.14 44% 17.40 15.42 7,604 0.54% 2.31% 2.06% 1,106,529 1,101,051 1,641,051 1,764,571 0.19% 0.10% 1.18% 261%
Normalized Net Income Per Share Data: Diluted EPS - Reported Diluted EPS - Core Dividends Payout ratio Book Value Avg. F.D. Shares Outstanding (000s) Profitability Measures: Return on Assets (Reported) Return on Assets (Reported) Return on Common Equity (Norm.) Net Interest Margin Efficiency Ratio Fee Income % Revenues Balance Sheet EOP Loans Average Loans Average Loans Average Total Assets Average Total Assets Asset Quality Measures: Provision % Avg. Loans Loss Reserve % Loans Loss Reserve % Loans Loss Reserve % Noncurrent Lns Nonperforming Asset Ratio (%) Noncurrent Asset Ratio (%)	3,486 0.46 0.46 0.13 28% 16.59 14.53 7,595 0.87% 10.62% 2.91% 70% 24% 875,797 876,349 1,515,374 1,622,265 -0.06% 0.00% 1.26% 2230% 0.17%	3,162 0.41 0.42 0.13 32% 15.54 13.50 7,607 0.76% 10.33% 2.93% 72% 21% 916,332 896,619 1,529,852 1,643,908 -0.03% -0.10% 1.22% 258% 0.58%	3,951 0.52 0.52 0.13 25% 15.07 13.03 7,608 0.94% 0.94% 13.53% 3.29% 67% 17% 950,210 938,318 1,556,891 1,667,737 0.01% -0.03% 1.19% 229% 0.62%	4,103 0.53 0.54 0.13 25% 15.62 0.96% 0.96% 13.80% 3.42% 67% 16% 980,857 969,015 1,562,717 1,677,109 0.01% 0.00% 1.16% 231% 0.59%	3,463 0.45 0.45 0.14 31% 16.29 14.26 7,644 0.83% 11.61% 3.19% 69% 17% 992,720 986,500 1,581,752 1,695,654 0.03% -0.01% 1.15% 277% 0.51%	3,327 0.43 0.43 0.14 32% 16.35 14.33 7,655 0.77% 0.77% 3.02% 70% 20% 1,032,165 1,017,215 1,622,420 1,737,044 0.07% 0.00% 1.12% 13743% 0.10%	2,789 0.37 0.14 38% 16.58 14.56 7,604 0.63% 8.85% 2.91% 73% 19% 1,044,551 1,038,358 1,623,358 1,745,546 0.11% 0.01% 1.13% 590% 0.19%	2,467 0.32 0.14 43% 16.76 14.76 7,604 0.56% 7.73% 2.87% 75% 1063,353 1,053,952 1,623,952 1,746,185 0.13% 0.01% 1.14% 485% 0.24%	2,179 0.29 0.29 0.14 49% 16.91 7,604 0.51% 0.51% 2.82% 77% 20% 1,073,986 1,068,670 1,618,670 1,740,505 0.14% 0.05% 1.15% 412% 0.28%	2,241 0.29 0.29 0.14 47% 17.07 15.07 7,604 0.52% 6.97% 2.81% 77% 20% 1,084,726 1,079,356 1,619,356 1,741,243 0.14% 0.05% 1.16% 252% 0.46%	2,250 0.30 0.14 47% 17.22 15.23 7,604 0.51% 6.86% 2.84% 76% 20% 1,095,574 1,090,150 1,752,849 0.19% 0.10% 1.17% 256% 0.46%	2,423 0.32 0.34 44% 17.40 15.42 7,604 0.54% 7.31% 2.86% 75% 20% 1,106,529 1,101,051 1,641,051 1,764,571 0.19% 0.10% 1.18% 261%
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COMPANY DESCRIPTION

First Community Corporation, headquartered in Lexington, South Carolina, is a \$1.7 billion asset bank that operates 22 branches, primarily in the midlands region of the state, with a growing presence in Greenville and eastern Georgia.



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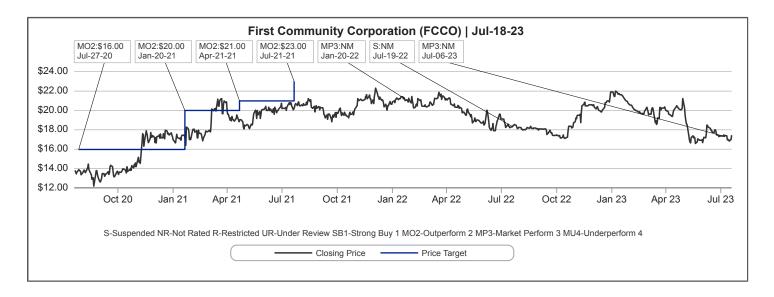
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Target Prices: The information below indicates Raymond James' target price and rating changes for any subject companies over the past three years.



Valuation Methodology

First Community Corporation

For First Community Corporation, our valuation methodology utilizes a 12-month estimate of intrinsic value and also takes into consideration the company's price/tangible book value and P/E ratio in comparison to its return on tangible equity and its peer group.

General Risk Factors

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Company Specific Risk Factors

First Community Corporation

Interest Rate Risk: As a commercial bank, First Community's revenue stream is sensitive to changes in interest rates, and earnings estimates could vary based on changes in the slope of the yield curve.

Credit Risk: First Community originates residential, commercial, and consumer loans, which may enter default, especially during times of economic stress. Depending on the health of the economy and the creditworthiness of its borrowers, loans could default more rapidly than anticipated, which could translate into higher losses at the bank.

Macroeconomic Risk: If unemployment levels rise or if the housing market weakens further, credit losses could accelerate more rapidly than anticipated, causing downside to our earnings expectations. Conversely, if unemployment levels decline and the housing market strengthens meaningfully, or if losses in weak markets are less than expected, there could be upside to our estimates.

Competition: Substantial competition exists in all of First Community's primary markets, from domestic banks and thrifts, foreign banks, and specialty finance companies. The level and aggressiveness of competition could lead to adverse pressures on both asset yields and funding costs, which could negatively impact First Community's margins and pressure its profitability.

Regulatory Reform: With the myriad regulatory and legislative changes facing the industry, these amendments will pressure fee income across the industry. First Community's asset size excludes it from the debit interchange provision in the Durbin amendment under the Dobb-Frank Act; however, competitive industry pressures will likely force the company to charge similar fees in order to compete, which will ultimately impact profitability.

Acquisition Risk: Acquiring a financial services company involves a number of risks, including those related to asset quality issues, loss of customers, entering new and unfamiliar markets, and integration of the acquired bank. In particular, integration poses a number of challenges, as the company must expend substantial resources to integrate acquired entities. Such failure to integrate acquired entities may adversely affect the company's results of operations and financial condition.

Our suitability rating takes into account the highly competitive banking industry and the potentially adverse impact of continued loan growth pressures on the company's net interest income.

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Company Name	Disclosure
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Corporation	
First Community	Raymond James & Associates received non-investment banking securities-related compensation from First
Corporation	Community Corporation within the past 12 months.
First Community	Raymond James & Associates expects to receive or intends to seek compensation for investment banking
Corporation	services from First Community Corporation within the next three months.

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	R	JA	R	JL	R	JA	F	:JL		
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Underperform (Sell)	21	2%	2	1%	0	0%	0	0%		
Total Number of Companies	962	100%	250	100%	111		46	•		

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