

## FIRST COMMUNITY CORPORATION (FCCO-NASDAQ)

Banking

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### Solid Quarter Beneath the Expense Noise; Reiterate Market Perform

#### RECOMMENDATION

| 3Q23 EPS Breakdown |        |                        |        |
|--------------------|--------|------------------------|--------|
| Reported           | Core   | Consensus              | RJ     |
| \$0.23             | \$0.35 | \$0.38 (\$0.37-\$0.41) | \$0.37 |

FCCO reported 3Q23 results of \$0.23 per share. Excluding a securities loss, we peg core EPS at \$0.35, two cents below our estimate and three cents below consensus. Results were marked by better than expected loan growth and higher than expected NII, which were more than offset by elevated marketing and fraud expense (\$0.05). FCCO's results continue to show the benefit of the strong South Carolina markets the bank operates in. While earnings headwinds remain due to the difficult interest rate environment, with the stock at 1.2x TBV and greater comfort in the credit outlook post our discussion with management, the stock may be attractive for those investors with a longer-term view. Our **Market Perform** rating reflects our near-term concerns regarding NIM pressure and the impact of higher long-term interest rates.

- Loan pricing has improved, which suggests NIM pressure should continue to moderate.**

FCCO's NIM declined 6 bps LQ to 2.96% as funding costs continued to increase, though the pace has moderated. Deposit competition remains intense, as IBD deposits increased 54 bps LQ to 196 bps. NIM pressure expected to continue at a similar pace for 4Q23, despite a benefit from the sale of investment securities which we estimate should benefit the NIM by ~8 bps. Additionally, the \$150M notional swap added in 2Q23 benefited NII by \$626K, and the NIM by 15 bps (8 bps in 2Q23). Positively, FCCO noted that loan pricing had improved, with new originations in the mid-to-upper 7% range. Additionally, FCCO estimates ~30% of fixed rate loans should reprice in the next 12-months, at rates that are 250-300 bps higher, which should temper NIM pressure. We model a 4Q23 NIM of 2.91%.

- Credit remains strong and internal stress tests provide comfort.** NPAs declined 3 bps LQ to 7 bps of related assets as of September 30, 2023. The LLR ratio declined 4 bps LQ to 1.08% due to loan growth and an improved economic outlook, which reduced the recession probability weight to 40%, from 50% (baseline scenario up to 60%). Quarterly, FCCO evaluates and stresses all non-owner CRE loans with a balance of over \$1M maturing in the next 18-months for cash flow shortfalls due to higher interest rates and lower NOIs. For the most recent quarter, only 11 loans with a value of \$32M had potential issues, and after further analysis with updated operating data, only three loans worth \$8M had DSCRs below 1.1x. We model a slow, but steady increase in the LLR to 1.13% by YE24.

- Expenses and capital discussion [here](#).**

- We raise our 2023E non-GAAP EPS** to \$1.60, from \$1.58, to reflect higher loan balances and a higher NIM. We maintain our 2024E of \$1.20, and establish our 2025E of \$1.30.

#### VALUATION

FCCO trades at 14.9x our 2024 estimate, a premium to versus small cap peers at 9.2x. On a TBV basis, shares trade at 1.2x TBV, in-line with peers. We believe FCCO should trade at a premium to peers given its South Carolina franchise, strong core deposit base, and asset quality.

OCTOBER 18, 2023 | 3:44 PM EDT  
COMPANY COMMENT

#### Market Perform 3 Target Price NM

Suitability MA/ACC

#### MARKET DATA

|                               |                   |
|-------------------------------|-------------------|
| Current Price (Oct-18-23)     | \$18.03           |
| Market Cap (mln)              | \$137             |
| Current Net Debt (mln)        | \$154             |
| Enterprise Value (mln)        | \$291             |
| Shares Outstanding (mln)      | 7.6               |
| 30-Day Avg. Daily Value (mln) | \$0.2             |
| Dividend                      | \$0.56            |
| Dividend Yield                | 3.1%              |
| 52-Week Range                 | \$16.30 - \$22.25 |
| BVPS                          | \$16.26           |
| Tangible BVPS                 | \$14.25           |
| ROE                           | 8.7%              |
| ROAE                          | 8.7%              |
| ROTE                          | 9.9%              |

#### KEY FINANCIAL METRICS

|                                      | 1Q            | 2Q            | 3Q            | 4Q          |
|--------------------------------------|---------------|---------------|---------------|-------------|
| Non-GAAP EPS (\$, Dec FY)            |               |               |               |             |
| 2022A                                | 0.46          | 0.42          | 0.52          | 0.54        |
| 2023E                                | 0.45          | 0.43          | 0.37          | 0.32        |
| <b>new</b>                           | <b>0.45 A</b> | <b>0.43 A</b> | <b>0.35 A</b> | <b>0.36</b> |
| 2024E                                | 0.29          | 0.29          | 0.30          | 0.32        |
| <b>new</b>                           | <b>0.31</b>   | <b>0.30</b>   | <b>0.30</b>   | <b>0.29</b> |
| 2025E                                | 0.31          | 0.32          | 0.33          | 0.34        |
|                                      | 2022A         | 2023E         | 2024E         | 2025E       |
| Non-GAAP EPS (\$, Dec FY)            |               |               |               |             |
| old                                  | 1.93          | 1.58          | 1.20          | NA          |
| <b>new</b>                           | <b>1.93</b>   | <b>1.60</b>   | <b>1.20</b>   | <b>1.30</b> |
| P/E (Non-GAAP)                       | 9.3x          | 11.3x         | 15.0x         | 13.9x       |
| GAAP EPS (\$, Dec FY)                |               |               |               |             |
| old                                  | 1.92          | 1.58          | 1.20          | NA          |
| <b>new</b>                           | <b>1.92</b>   | <b>1.47</b>   | <b>1.20</b>   | <b>1.30</b> |
| Operating Revenue (mln) (\$, Dec FY) |               |               |               |             |
|                                      | 60            | 59            | 58            | 62          |

Source: Thomson One, Raymond James & Associates. Quarterly figures may not add to full year due to rounding.  
Non-GAAP EPS is operating earnings and excludes one-time items.

- **Loan growth was strong, but should moderate as the pipeline has slowed.** Total loans increased 5.8% LQ, driven by commercial construction draws that are likely to continue near-term. FCCO indicated the pipeline has slowed and that loan growth is likely to moderate given higher rates. For new originations, FCCO is requiring deposits and expects to incentivize deposit growth in 2024. We model mid-single-digit growth through 2024.
- **Expenses were elevated, should revert closer to 2Q23 levels.** Expenses increased 4.8% LQ to \$11.3M, driven by a \$239K LQ increase in marketing and \$230K of elevated fraud losses, or \$0.05 per share combined. FCCO expects both expenses should revert to prior levels in 4Q23. We model \$10.9M in total expenses and an efficiency ratio of 74% for 4Q23.
- **Capital remains strong.** FCCOs TCE/TA ratio was 6.1% as of September 30, 2023, down from 6.3% as of June 30, 2023, due to balance sheet growth and AOCI marks. Regulatory capital ratios remain strong, with the leverage ratio unchanged at 8.6% as of September 30, 2023. FCCO sold \$39.9M of U.S. Treasuries with a coupon of 1.75% for a \$1.2M, or \$0.12 per share loss (3% loss on face value). The transaction is expected to have an earnback of 1.6 years and was used to pay down borrowings and fund future loan growth. FCCO is evaluating additional sales, that would result in a similar dollar loss level; however, given the size of the marks (\$25M, or 7% as of June 30, 2023) on the remaining portfolio, such sales would be smaller. We model a TCE/TA ratio of 6.3% at YE23.

|                         | FCCO<br>Actual | Estimates |        | vs. RJ  |         | vs. Consensus |         |
|-------------------------|----------------|-----------|--------|---------|---------|---------------|---------|
|                         |                | RJ        | Street | \$mm/bp | EPS     | \$mm/bp       | EPS     |
| Income Statement (\$mm) |                |           |        |         |         |               |         |
| NII                     | 12.2           | 11.9      | 12.1   | 0.3     | 0.028   | 0.1           | 0.011   |
| Provision               | 0.5            | 0.3       | 0.3    | 0.2     | (0.019) | 0.2           | (0.021) |
| Core Fee Revenue        | 3.1            | 2.7       | 3.0    | 0.3     | 0.035   | 0.1           | 0.012   |
| Core Expenses           | 11.3           | 10.7      | 10.9   | 0.6     | (0.062) | 0.4           | (0.036) |
| Core Net Income         | 2.7            | 2.8       | 3.0    | -0.1    | (0.008) | -0.3          | (0.026) |
| EPS (operating)         | 0.35           | 0.37      | 0.38   | -0.01   | -       | -0.03         | -       |
| Tax rate                | 20.9%          | 21.5%     | 23.3%  | -60 bp  | 0.002   | -240 bp       | 0.009   |
| Avg. Dil. Shares        | 7.7            | 7.6       | 7.6    | 0.1     | (0.010) | 0.0           | (0.002) |
| Bal Sheet/Other (\$mm)  |                |           |        |         |         |               |         |
| NIM                     | 2.96%          | 2.91%     | 2.94%  | 6 bp    | 0.024   | 2 bp          | 0.009   |
| Loans EOP               | 1,092          | 1,045     | 1,047  | 47      | -       | 45            | -       |
| Deposits EOP            | 1,492          | 1,428     | 1,427  | 64      | -       | 65            | -       |
| AEA                     | 1,628          | 1,623     | 1,625  | 5       | 0.004   | 3             | 0.002   |
| Efficiency ratio        | 74.0%          | 72.9%     | 72.6%  | 106 bp  | -       | 146 bp        | -       |
| ROA                     | 0.62%          | 0.63%     | 0.67%  | -2 bp   | -       | -5 bp         | -       |
| ROE                     | 8.7%           | 8.8%      | 9.8%   | -18 bp  | -       | -113 bp       | -       |
| NCO's                   | 0.00           | 0.03      | 0.04   | 0.0     | -       | 0.0           | -       |

Source: FactSet, S&P Global, Raymond James research, company filings

Note: consensus estimates may not add due to rounding

## FCCO 3Q23 - Actual vs. Raymond James and Consensus

|                                  | Actual | Raymond James | dif (+/-) | Consensus | dif (+/-) | Street High | Street Low | Consensus # of Estimates |
|----------------------------------|--------|---------------|-----------|-----------|-----------|-------------|------------|--------------------------|
| <b>PER SHARE DATA</b>            |        |               |           |           |           |             |            |                          |
| Operating EPS                    | \$0.35 | \$0.37        | -\$0.01   | \$0.38    | -\$0.03   | \$0.41      | \$0.37     | 5                        |
| Book value per share             | 16.26  | 16.58         | -0.31     | 16.58     | -0.32     | 16.62       | 16.54      | 4                        |
| Tangible book value              | 14.25  | 14.56         | -0.31     | 14.61     | -0.35     | 14.70       | 14.56      | 5                        |
| Dividends per share              | 0.14   | 0.14          | 0.00      | 0.14      | 0.00      | 0.14        | 0.14       | 5                        |
| Avg. fully diluted shares (mil.) | 7.7    | 7.6           | 0.1       | 7.6       | 0.0       | 7.7         | 7.6        | 5                        |
| <b>INCOME STATEMENT</b>          |        |               |           |           |           |             |            |                          |
| Net interest income (FTE)        | 12.2   | 11.9          | 0.3       | 12.1      | 0.1       | 12.2        | 12.0       | 5                        |
| Loan loss provision              | 0.5    | 0.3           | 0.2       | 0.3       | 0.2       | 0.4         | 0.0        | 5                        |
| Core fee income                  | 3.1    | 2.7           | 0.3       | 3.0       | 0.1       | 3.0         | 2.9        | 5                        |
| Operating Revenue (FTE)          | 15.2   | 14.5          | 0.7       | 15.0      | 0.3       | 15.0        | 14.9       | 4                        |
| Core expenses                    | 11.3   | 10.7          | 0.6       | 10.9      | 0.4       | 11.0        | 10.8       | 5                        |
| Taxes                            | 0.5    | 0.8           | -0.3      | 0.9       | -0.4      | 1.0         | 0.8        | 5                        |
| Core net income                  | 2.7    | 2.8           | -0.1      | 3.0       | -0.3      | 3.1         | 2.8        | 4                        |
| <b>BALANCE SHEET</b>             |        |               |           |           |           |             |            |                          |
| Loans (EOP)                      | 1,092  | 1,045         | 47        | 1,047     | 45        | 1,048       | 1,045      | 3                        |
| Average Loans                    | 1,066  | 1,038         | 27        | 1,040     | 26        | 1,042       | 1,038      | 3                        |
| Deposits (EOP)                   | 1,492  | 1,428         | 64        | 1,427     | 65        | 1,432       | 1,421      | 3                        |
| Average Deposits                 | 1,433  | 1,416         | 17        | 1,422     | 11        | 1,429       | 1,416      | 3                        |
| Average Earning Assets           | 1,628  | 1,623         | 5         | 1,625     | 3         | 1,632       | 1,618      | 4                        |
| Total Assets                     | 1,794  | 1,746         | 48        | 1,763     | 31        | 1,780       | 1,745      | 3                        |
| <b>ASSET QUALITY</b>             |        |               |           |           |           |             |            |                          |
| Non-performing Loans             | 0.1    | 1.0           | -0.9      | -         | -         | -           | -          | 0                        |
| Non-performing Assets            | 0.7    | 2.0           | -1.3      | 2.0       | -1.3      | 2.0         | 2.0        | 3                        |
| Net charge-offs                  | 0.0    | 0.0           | 0.0       | 0.0       | 0.0       | 0.1         | 0.0        | 2                        |
| Net charge-offs / Avg. loans     | 0.00%  | 0.01%         | -0.01%    | 0.04%     | -0.04%    | 0.10%       | 0.01%      | 4                        |
| <b>FINANCIAL RATIOS</b>          |        |               |           |           |           |             |            |                          |
| Net interest margin (NIM)        | 2.96%  | 2.91%         | 5 bp      | 2.94%     | 2 bp      | 2.98%       | 2.91%      | 5                        |
| Efficiency ratio                 | 74.0%  | 72.9%         | 106 bp    | 72.6%     | 146 bp    | 73.1%       | 71.7%      | 5                        |
| ROA                              | 0.62%  | 0.63%         | -1 bp     | 0.7%      | -5 bp     | 0.72%       | 0.63%      | 5                        |
| ROE                              | 8.7%   | 8.8%          | -18 bp    | 9.8%      | -112 bp   | 10.5%       | 8.9%       | 5                        |
| ROTE                             | 9.9%   | 10.1%         | -19 bp    | 10.6%     | -69 bp    | 11.3%       | 10.1%      | 5                        |

Source: S&P Global, Factset, Raymond James research, company reports

Note: Dollar amounts in millions, except per share data

## FCCO 3Q23 - Summary Results

|                                  | 3Q23   | RJ 3Q23E | dif (+/-) | 2Q23   | Q/Q     | 3Q22   | Y/Y     |
|----------------------------------|--------|----------|-----------|--------|---------|--------|---------|
| <b>PER SHARE DATA</b>            |        |          |           |        |         |        |         |
| Operating EPS                    | \$0.35 | \$0.37   | -\$0.01   | \$0.43 | -\$0.08 | \$0.52 | -\$0.17 |
| Reported EPS (GAAP)              | 0.23   | 0.37     | -0.14     | 0.43   | -0.21   | 0.52   | -0.29   |
| Book value per share             | 16.26  | 16.58    | -0.31     | 16.35  | -0.09   | 15.07  | 1.19    |
| Tangible book value              | 14.25  | 14.56    | -0.31     | 14.33  | -0.08   | 13.03  | 1.22    |
| Dividends per share              | 0.14   | 0.14     | 0.00      | 0.14   | 0.00    | 0.13   | 0.01    |
| Avg. fully diluted shares (mil.) | 7.7    | 7.6      | 0.1       | 7.7    | 0.0     | 7.6    | 0.0     |
| <b>INCOME STATEMENT</b>          |        |          |           |        |         |        |         |
| Net interest income (FTE)        | 12.2   | 11.9     | 0.3       | 12.2   | 0.0     | 12.9   | -0.8    |
| Loan loss provision              | 0.5    | 0.3      | 0.2       | 0.2    | 0.3     | 0.0    | 0.5     |
| Core fee income                  | 3.1    | 2.7      | 0.3       | 3.1    | 0.0     | 2.7    | 0.4     |
| Operating Revenue (FTE)          | 15.2   | 14.5     | 0.7       | 15.2   | 0.0     | 15.5   | -0.2    |
| Core expenses                    | 11.3   | 10.7     | 0.6       | 10.8   | 0.5     | 10.4   | 0.9     |
| Taxes                            | 0.5    | 0.8      | -0.3      | 0.9    | -0.5    | 1.1    | -0.6    |
| Core net income                  | 2.7    | 2.8      | -0.1      | 3.3    | -0.6    | 4.0    | -1.2    |
| <b>BALANCE SHEET</b>             |        |          |           |        |         |        |         |
| Assets                           | 1,794  | 1,746    | 48        | 1,741  | 53      | 1,652  | 142     |
| Loans (EOP)                      | 1,092  | 1,045    | 47        | 1,032  | 59      | 950    | 141     |
| Average Loans                    | 1,066  | 1,038    | 27        | 1,017  | 48      | 938    | 127     |
| Deposits (EOP)                   | 1,492  | 1,428    | 64        | 1,421  | 71      | 1,436  | 56      |
| Average Deposits                 | 1,433  | 1,416    | 17        | 1,409  | 24      | 1,450  | -17     |
| Average Earning Assets           | 1,628  | 1,623    | 5         | 1,622  | 6       | 1,557  | 71      |
| Total equity                     | 124    | 126      | -2        | 124    | -1      | 114    | 9       |
| <b>FINANCIAL RATIOS</b>          |        |          |           |        |         |        |         |
| Net interest margin (NIM)        | 2.96%  | 2.91%    | 5 bp      | 3.02%  | -6 bp   | 3.29%  | -33 bp  |
| Core efficiency ratio            | 74.0%  | 72.9%    | 106 bp    | 70.5%  | 355 bp  | 66.8%  | 722 bp  |
| TCE Ratio                        | 6.1%   | 6.4%     | -30 bp    | 6.3%   | -22 bp  | 6.0%   | 6 bp    |
| LLR / Total loans                | 1.08%  | 1.13%    | -5 bp     | 1.12%  | -4 bp   | 1.19%  | -11 bp  |
| Net charge-offs / Avg. loans     | 0.00%  | 0.01%    | -1 bp     | 0.00%  | 0 bp    | -0.03% | 3 bp    |

Source: Raymond James research; company reports

Note: Dollar amounts in millions, except per share data

**Five-Quarter Snapshot: Core Revenue, Expenses and PTPPI (\$ millions)**

|                                           |            |               |               |               |               |               | % Chg.<br>3Q23 /<br>2Q23 | % Chg.<br>3Q23 /<br>3Q22 |
|-------------------------------------------|------------|---------------|---------------|---------------|---------------|---------------|--------------------------|--------------------------|
|                                           | %<br>Total | 3Q23          | 2Q23          | 1Q23          | 4Q22          | 3Q22          |                          |                          |
| <b>FTE Net Interest Income</b>            | <b>80%</b> | <b>\$12.2</b> | <b>\$12.2</b> | <b>\$12.5</b> | <b>\$13.5</b> | <b>\$12.9</b> | <b>-0.4%</b>             | <b>-5.9%</b>             |
| <i>Net Interest Margin</i>                |            | 2.96%         | 3.02%         | 3.19%         | 3.42%         | 3.29%         | -6 bps                   | -17 bps                  |
| Deposit service charges                   | 2%         | \$0.2         | \$0.2         | \$0.2         | \$0.2         | \$0.2         | 9.1%                     | -1.2%                    |
| Mortgage banking                          | 3%         | \$0.5         | \$0.4         | \$0.2         | \$0.3         | \$0.3         | 36.9%                    | 75.2%                    |
| Invstmnt advis fees and non-deposit comms | 8%         | \$1.2         | \$1.1         | \$1.1         | \$1.0         | \$1.1         | 9.8%                     | 12.7%                    |
| Other Income                              | 7%         | \$1.1         | \$1.4         | \$1.1         | \$1.1         | \$1.1         | -17.9%                   | 4.1%                     |
| <b>Noninterest Income</b>                 | <b>20%</b> | <b>\$3.1</b>  | <b>\$3.1</b>  | <b>\$2.6</b>  | <b>\$2.6</b>  | <b>\$2.7</b>  | <b>0.5%</b>              | <b>14.7%</b>             |
| <b>Total Operating Revenue</b>            |            | <b>\$15.2</b> | <b>\$15.3</b> | <b>\$15.0</b> | <b>\$16.1</b> | <b>\$15.6</b> | <b>-0.2%</b>             | <b>-2.3%</b>             |
| Salaries and employee benefits            | 59%        | \$6.6         | \$6.5         | \$6.3         | \$6.7         | \$6.4         | 1.6%                     | 3.8%                     |
| Occupancy                                 | 7%         | \$0.8         | \$0.8         | \$0.8         | \$0.7         | \$0.8         | -4.6%                    | -1.3%                    |
| Equipment                                 | 4%         | \$0.4         | \$0.4         | \$0.3         | \$0.4         | \$0.3         | 10.3%                    | 25.7%                    |
| Marketing and PR                          | 5%         | \$0.6         | \$0.4         | \$0.3         | \$0.3         | \$0.2         | 64.6%                    | 273.6%                   |
| FDIC assessment                           | 2%         | \$0.2         | \$0.2         | \$0.2         | \$0.1         | \$0.1         | -4.5%                    | 74.4%                    |
| OREO                                      | 0%         | \$0.0         | (\$0.0)       | (\$0.1)       | \$0.2         | \$0.0         | NM                       | 10.5%                    |
| Amortization of intangibles               | 0%         | \$0.0         | \$0.0         | \$0.0         | \$0.0         | \$0.0         | -2.5%                    | 0.0%                     |
| Other Expenses                            | 23%        | \$2.6         | \$2.5         | \$2.5         | \$2.3         | \$2.6         | 5.4%                     | 0.1%                     |
| <b>Noninterest Expenses</b>               |            | <b>\$11.3</b> | <b>\$10.8</b> | <b>\$10.4</b> | <b>\$10.7</b> | <b>\$10.4</b> | <b>4.8%</b>              | <b>8.2%</b>              |
| <i>Efficiency ratio</i>                   |            | 74.0%         | 70.5%         | 69.4%         | 66.5%         | 66.8%         | 355 bps                  | 103 bps                  |
| <b>Pretax Pre-Provision Income</b>        |            | <b>\$4.0</b>  | <b>\$4.5</b>  | <b>\$4.6</b>  | <b>\$5.3</b>  | <b>\$5.2</b>  | <b>-12.2%</b>            | <b>-23.6%</b>            |

Source: Company reports, Raymond James research

**Five-Quarter Snapshot: Credit Quality (\$ millions)**

|                              |        |         |         |        |         | % Chg.<br>3Q23 /<br>2Q23 | % Chg.<br>3Q23 /<br>3Q22 |
|------------------------------|--------|---------|---------|--------|---------|--------------------------|--------------------------|
|                              | 3Q23   | 2Q23    | 1Q23    | 4Q22   | 3Q22    |                          |                          |
| Loan loss provision          | \$0.5  | \$0.2   | \$0.1   | \$0.0  | \$0.0   | 154.8%                   | 2533.3%                  |
| Net Charge-Offs              | \$0.0  | \$0.0   | (\$0.0) | \$0.0  | (\$0.1) | -80.0%                   | NM                       |
| Provisions - NCOs            | \$0.5  | \$0.2   | \$0.1   | \$0.0  | \$0.1   | 168.2%                   | 396.8%                   |
| Allowance for Loan Losses    | \$11.8 | \$11.5  | \$11.4  | \$11.3 | \$11.3  | 2.4%                     | 4.4%                     |
| Nonperforming loans          | \$0.1  | \$0.1   | \$4.1   | \$4.9  | \$4.9   | -25.6%                   | -98.7%                   |
| Other real estate owned      | \$0.0  | (\$0.0) | (\$0.1) | \$0.2  | \$0.0   | NM                       | 10.5%                    |
| Total nonperforming assets   | \$0.7  | \$1.0   | \$5.1   | \$5.8  | \$5.9   | -27.7%                   | -87.6%                   |
| NPAs / Loans + OREO          | 0.07%  | 0.10%   | 0.51%   | 0.59%  | 0.62%   | -3 bps                   | -55 bps                  |
| Net charge-offs / Avg. loans | 0.00%  | 0.00%   | -0.01%  | 0.00%  | -0.03%  | 0 bps                    | 3 bps                    |
| Provision / Avg. loans       | 0.18%  | 0.07%   | 0.03%   | 0.01%  | 0.01%   | 11 bps                   | 17 bps                   |
| LLR / Total loans            | 1.08%  | 1.12%   | 1.15%   | 1.16%  | 1.19%   | -4 bps                   | -11 bps                  |

Source: Company reports, Raymond James research

| First Community Corp<br>10/18/2023<br>(\$ in thousands, except as noted) |           |       |           | Raymond James & Associates<br>Steve Moss (202) 872-5931<br>steve.moss@raymondjames.com |           |       |           |       |
|--------------------------------------------------------------------------|-----------|-------|-----------|----------------------------------------------------------------------------------------|-----------|-------|-----------|-------|
|                                                                          | 2022      | % Chg | 2023E     | % Chg                                                                                  | 2024E     | % Chg | 2025E     | % Chg |
| <b>Income Statement Summary:</b>                                         |           |       |           |                                                                                        |           |       |           |       |
| Net Interest Income (FTE)                                                | 48,455    | 6%    | 48,932    | 1%                                                                                     | 47,584    | -3%   | 50,219    | 6%    |
| Core Non-interest Income:                                                |           |       |           |                                                                                        |           |       |           |       |
| Deposit service charges                                                  | 960       | -2%   | 922       | -4%                                                                                    | 960       | 4%    | 960       | 0%    |
| Mortgage banking                                                         | 1,900     | -56%  | 1,234     | -35%                                                                                   | 900       | -27%  | 1,450     | 61%   |
| Investment advisory fees and comms.                                      | 4,479     | 12%   | 4,485     | 0%                                                                                     | 4,800     | 7%    | 4,800     | 0%    |
| Other income                                                             | 4,342     | 2%    | 4,782     | 10%                                                                                    | 4,650     | -3%   | 5,100     | 10%   |
| Subtotal Core                                                            | 11,681    | -14%  | 11,423    | -2%                                                                                    | 11,310    | -1%   | 12,310    | 9%    |
| Nonrecurring Income                                                      | -112      | -131% | -1,203    | 974%                                                                                   | 0         | -100% | 0         | NM    |
| Total Non-interest Income                                                | 11,569    | -17%  | 10,220    | -12%                                                                                   | 11,310    | 11%   | 12,310    | 9%    |
| Operating Revenue (FTE)                                                  | 59,512    | 1%    | 58,795    | -1%                                                                                    | 58,419    | -1%   | 62,027    | 6%    |
| Non-interest Expense:                                                    |           |       |           |                                                                                        |           |       |           |       |
| Salaries and employee benefits                                           | 25,357    | 4%    | 26,052    | 3%                                                                                     | 26,964    | 3%    | 27,773    | 3%    |
| Occupancy                                                                | 3,002     | 2%    | 3,269     | 9%                                                                                     | 3,400     | 4%    | 3,600     | 6%    |
| Equipment                                                                | 1,343     | 4%    | 1,504     | 12%                                                                                    | 1,550     | 3%    | 1,600     | 3%    |
| Marketing and PR                                                         | 1,259     | 7%    | 1,725     | 37%                                                                                    | 1,650     | -4%   | 1,750     | 6%    |
| FDIC assessment                                                          | 468       | -24%  | 824       | 76%                                                                                    | 900       | 9%    | 980       | 9%    |
| OREO                                                                     | 308       | 193%  | -92       | -130%                                                                                  | 200       | -317% | 200       | 0%    |
| Amortization of intangibles                                              | 158       | -21%  | 158       | 0%                                                                                     | 156       | -1%   | 156       | 0%    |
| Other expenses                                                           | 9,358     | 12%   | 9,949     | 6%                                                                                     | 10,100    | 2%    | 10,700    | 6%    |
| Core Expenses                                                            | 41,253    | 5%    | 43,389    | 5%                                                                                     | 44,920    | 4%    | 46,759    | 4%    |
| Nonrecurring Expense                                                     | 0         | NM    | 0         | NM                                                                                     | 0         | NM    | 0         | NM    |
| Total Non-interest Expense                                               | 41,253    | 5%    | 43,389    | 5%                                                                                     | 44,920    | 4%    | 46,759    | 4%    |
| Pre-tax Pre-Provision Earnings                                           | 18,771    | -8%   | 15,763    | -16%                                                                                   | 13,975    | -11%  | 15,770    | 13%   |
| Subtract Loan Loss Provision                                             | -152      | -145% | 1,053     | -793%                                                                                  | 1,865     | 77%   | 2,662     | 43%   |
| Add Net Nonrecurring Gains(Charges)                                      | 112       | -131% | 1,203     | 974%                                                                                   | 0         | -100% | 0         | NM    |
| Reported Pretax FTE Income                                               | 18,411    | -6%   | 14,353    | -22%                                                                                   | 11,634    | -19%  | 12,606    | 8%    |
| FTE Tax Rate (reported)                                                  | 21%       |       | 22%       |                                                                                        | 22%       |       | 22%       |       |
| Reported Net Income                                                      | 14,613    | -6%   | 11,262    | -23%                                                                                   | 9,133     | -19%  | 9,895     | 8%    |
| Normalized Net Income                                                    | 14,701    | -3%   | 12,213    | -17%                                                                                   | 9,133     | -25%  | 9,895     | 8%    |
| <b>Per Share Data:</b>                                                   |           |       |           |                                                                                        |           |       |           |       |
| Diluted EPS - Reported                                                   | 1.92      | -7%   | 1.47      | -23%                                                                                   | 1.20      | -19%  | 1.30      | 8%    |
| Diluted EPS - Core                                                       | 1.93      | -7%   | 1.60      | -23%                                                                                   | 1.20      | -19%  | 1.30      | 8%    |
| Dividends                                                                | 0.52      | 6%    | 0.56      | 8%                                                                                     | 0.56      | 0%    | 0.56      | 0%    |
| Payout ratio                                                             | 27%       |       | 38%       |                                                                                        | 47%       |       | 43%       |       |
| Book Value                                                               | 15.62     | -16%  | 16.48     | 6%                                                                                     | 17.13     | 4%    | 17.87     | 4%    |
| Tangible Book Value                                                      | 13.59     | -18%  | 14.48     | 7%                                                                                     | 15.14     | 5%    | 15.91     | 5%    |
| Avg. F.D. Shares Outstanding (000s)                                      | 7,607     | 1%    | 7,641     | 0%                                                                                     | 7,610     | 0%    | 7,610     | 0%    |
| <b>Profitability Measures:</b>                                           |           |       |           |                                                                                        |           |       |           |       |
| Return on Assets (Reported)                                              | 0.88%     |       | 0.65%     |                                                                                        | 0.51%     |       | 0.55%     |       |
| Return on Assets (Normalized)                                            | 0.88%     |       | 0.65%     |                                                                                        | 0.51%     |       | 0.55%     |       |
| Return on Common Equity (Norm.)                                          | 12.01%    |       | 9.14%     |                                                                                        | 7.15%     |       | 7.45%     |       |
| Net Interest Margin                                                      | 3.14%     |       | 3.02%     |                                                                                        | 2.87%     |       | 3.00%     |       |
| Efficiency Ratio                                                         | 69%       |       | 73%       |                                                                                        | 76%       |       | 75%       |       |
| Fee Income % Revenues                                                    | 19%       |       | 17%       |                                                                                        | 19%       |       | 20%       |       |
| <b>Balance Sheet</b>                                                     |           |       |           |                                                                                        |           |       |           |       |
| EOP Loans                                                                | 980,857   | 14%   | 1,111,295 | 13%                                                                                    | 1,161,002 | 4%    | 1,221,346 | 5%    |
| Average Loans                                                            | 920,075   | 3%    | 1,042,721 | 13%                                                                                    | 1,137,103 | 9%    | 1,188,442 | 5%    |
| Average Earning Assets                                                   | 1,541,209 | 9%    | 1,620,975 | 5%                                                                                     | 1,662,103 | 3%    | 1,673,442 | 1%    |
| Average Total Assets                                                     | 1,652,755 | 0%    | 1,738,285 | 0%                                                                                     | 1,787,207 | 0%    | 1,799,400 | 0%    |
| <b>Asset Quality Measures:</b>                                           |           |       |           |                                                                                        |           |       |           |       |
| Provision % Avg. Loans                                                   | -0.02%    |       | 0.10%     |                                                                                        | 0.16%     |       | 0.22%     |       |
| Net Charge-offs % Avg. Loans                                             | -0.03%    |       | 0.00%     |                                                                                        | 0.08%     |       | 0.13%     |       |
| Loss Reserve % Loans                                                     | 1.16%     |       | 1.09%     |                                                                                        | 1.13%     |       | 1.17%     |       |
| Loss Reserve % Noncurrent Lns                                            | 231%      |       | 485%      |                                                                                        | 262%      |       | 286%      |       |
| Nonperforming Asset Ratio (%)                                            | 0.59%     |       | 0.22%     |                                                                                        | 0.43%     |       | 0.41%     |       |
| Noncurrent Asset Ratio (%)                                               | 0.59%     |       | 0.22%     |                                                                                        | 0.43%     |       | 0.41%     |       |
| <b>Capital &amp; Leverage Measures:</b>                                  |           |       |           |                                                                                        |           |       |           |       |
| Total Equity % Assets                                                    | 7.1%      |       | 7.1%      |                                                                                        | 7.3%      |       | 7.5%      |       |
| Tangible Common Equity % Assets                                          | 6.2%      |       | 6.2%      |                                                                                        | 6.5%      |       | 6.7%      |       |
| Earnings Retention Ratio (%)                                             | 9%        |       | 6%        |                                                                                        | 4%        |       | 4%        |       |
| Avg. Loans % Avg. Emrg Assets                                            | 60%       |       | 64%       |                                                                                        | 68%       |       | 71%       |       |

| First Community Corp<br>10/18/2023<br>(\$ in thousands, except as noted) |           |           |           |           | Raymond James & Associates<br>Steve Moss (202) 872-5931<br>steve.moss@raymondjames.com |           |           |           |           |           |           |           |
|--------------------------------------------------------------------------|-----------|-----------|-----------|-----------|----------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                                                                          | 1Q23      | 2Q23      | 3Q23      | 4Q23E     | 1Q24E                                                                                  | 2Q24E     | 3Q24E     | 4Q24E     | 1Q25E     | 2Q25E     | 3Q25E     | 4Q25E     |
| <b>Income Statement Summary:</b>                                         |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Net Interest Income (FTE)                                                | 12,455    | 12,213    | 12,165    | 12,099    | 11,727                                                                                 | 11,775    | 12,011    | 12,071    | 12,125    | 12,385    | 12,765    | 12,944    |
| Core Non-interest Income:                                                |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Deposit service charges                                                  | 232       | 220       | 240       | 230       | 240                                                                                    | 240       | 240       | 240       | 240       | 240       | 240       | 240       |
| Mortgage banking                                                         | 155       | 371       | 508       | 200       | 200                                                                                    | 250       | 250       | 200       | 250       | 400       | 400       | 400       |
| Investment advisory fees and comms.                                      | 1,067     | 1,081     | 1,187     | 1,150     | 1,200                                                                                  | 1,200     | 1,200     | 1,200     | 1,200     | 1,200     | 1,200     | 1,200     |
| Other income                                                             | 1,121     | 1,379     | 1,132     | 1,150     | 1,100                                                                                  | 1,150     | 1,200     | 1,200     | 1,200     | 1,300     | 1,300     | 1,300     |
| Subtotal Core                                                            | 2,575     | 3,051     | 3,067     | 2,730     | 2,740                                                                                  | 2,840     | 2,890     | 2,840     | 2,890     | 3,140     | 3,140     | 3,140     |
| Nonrecurring Income                                                      | Q         | Q         | (1,203)   | Q         | Q                                                                                      | Q         | Q         | Q         | Q         | Q         | Q         | Q         |
| Total Non-interest Income                                                | 2,575     | 3,051     | 1,864     | 2,730     | 2,740                                                                                  | 2,840     | 2,890     | 2,840     | 2,890     | 3,140     | 3,140     | 3,140     |
| Operating Revenue (FTE)                                                  | 14,932    | 15,188    | 13,967    | 14,708    | 14,350                                                                                 | 14,497    | 14,781    | 14,790    | 14,893    | 15,402    | 15,778    | 15,954    |
| Non-interest Expense:                                                    |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Salaries and employee benefits                                           | 6,331     | 6,508     | 6,613     | 6,600     | 6,553                                                                                  | 6,736     | 6,844     | 6,831     | 6,749     | 6,938     | 7,050     | 7,036     |
| Occupancy                                                                | 830       | 813       | 776       | 850       | 850                                                                                    | 850       | 850       | 850       | 900       | 900       | 900       | 900       |
| Equipment                                                                | 336       | 377       | 416       | 375       | 375                                                                                    | 375       | 400       | 400       | 400       | 400       | 400       | 400       |
| Marketing and PR                                                         | 346       | 370       | 609       | 400       | 400                                                                                    | 425       | 425       | 400       | 400       | 450       | 450       | 450       |
| FDIC assessment                                                          | 182       | 221       | 211       | 210       | 220                                                                                    | 220       | 230       | 230       | 240       | 240       | 250       | 250       |
| OREO                                                                     | (133)     | (30)      | 21        | 50        | 50                                                                                     | 50        | 50        | 50        | 50        | 50        | 50        | 50        |
| Amortization of intangibles                                              | 39        | 40        | 39        | 40        | 39                                                                                     | 39        | 39        | 39        | 39        | 39        | 39        | 39        |
| Other expenses                                                           | 2,505     | 2,456     | 2,588     | 2,400     | 2,500                                                                                  | 2,500     | 2,500     | 2,600     | 2,600     | 2,700     | 2,700     | 2,700     |
| Core Expenses                                                            | 10,436    | 10,755    | 11,273    | 10,925    | 10,987                                                                                 | 11,195    | 11,338    | 11,400    | 11,378    | 11,717    | 11,839    | 11,825    |
| Nonrecurring Expense                                                     | Q         | Q         | Q         | Q         | Q                                                                                      | Q         | Q         | Q         | Q         | Q         | Q         | Q         |
| Total Non-interest Expense                                               | 10,436    | 10,755    | 11,273    | 10,925    | 10,987                                                                                 | 11,195    | 11,338    | 11,400    | 11,378    | 11,717    | 11,839    | 11,825    |
| Pre-tax Pre-Provision Earnings                                           | 4,594     | 4,509     | 3,959     | 3,904     | 3,481                                                                                  | 3,420     | 3,563     | 3,511     | 3,636     | 3,809     | 4,066     | 4,259     |
| Subtract Loan Loss Provision                                             | 70        | 186       | 474       | 323       | 396                                                                                    | 403       | 530       | 536       | 536       | 573       | 763       | 790       |
| Add Net Nonrecurring Gains(Charges)                                      | Q         | Q         | 1,203     | Q         | Q                                                                                      | Q         | Q         | Q         | Q         | Q         | Q         | Q         |
| Reported Pretax FTE Income                                               | 4,426     | 4,247     | 2,220     | 3,460     | 2,968                                                                                  | 2,899     | 2,913     | 2,854     | 2,979     | 3,112     | 3,176     | 3,339     |
| FTE Tax Rate (reported)                                                  | 22%       | 22%       | 21%       | 22%       | 22%                                                                                    | 22%       | 22%       | 22%       | 22%       | 22%       | 22%       | 22%       |
| Reported Net Income                                                      | 3,463     | 3,327     | 1,756     | 2,716     | 2,330                                                                                  | 2,276     | 2,287     | 2,241     | 2,338     | 2,443     | 2,493     | 2,622     |
| Normalized Net Income                                                    | 3,463     | 3,327     | 2,706     | 2,716     | 2,330                                                                                  | 2,276     | 2,287     | 2,241     | 2,338     | 2,443     | 2,493     | 2,622     |
| <b>Per Share Data:</b>                                                   |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Diluted EPS - Reported                                                   | 0.45      | 0.43      | 0.23      | 0.36      | 0.31                                                                                   | 0.30      | 0.30      | 0.29      | 0.31      | 0.32      | 0.33      | 0.34      |
| Diluted EPS - Core                                                       | 0.45      | 0.43      | 0.35      | 0.36      | 0.31                                                                                   | 0.30      | 0.30      | 0.29      | 0.31      | 0.32      | 0.33      | 0.34      |
| Dividends                                                                | 0.14      | 0.14      | 0.14      | 0.14      | 0.14                                                                                   | 0.14      | 0.14      | 0.14      | 0.14      | 0.14      | 0.14      | 0.14      |
| Payout ratio                                                             | 31%       | 32%       | 61%       | 39%       | 46%                                                                                    | 47%       | 47%       | 48%       | 46%       | 44%       | 43%       | 41%       |
| Book Value                                                               | 16.29     | 16.35     | 16.26     | 16.48     | 16.65                                                                                  | 16.81     | 16.97     | 17.13     | 17.29     | 17.48     | 17.67     | 17.87     |
| Tangible Book Value                                                      | 14.26     | 14.33     | 14.25     | 14.48     | 14.65                                                                                  | 14.81     | 14.98     | 15.14     | 15.31     | 15.50     | 15.70     | 15.91     |
| Avg. F.D. Shares Outstanding (000s)                                      | 7,644     | 7,655     | 7,655     | 7,610     | 7,610                                                                                  | 7,610     | 7,610     | 7,610     | 7,610     | 7,610     | 7,610     | 7,610     |
| <b>Profitability Measures:</b>                                           |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Return on Assets (Reported)                                              | 0.83%     | 0.77%     | 0.40%     | 0.61%     | 0.53%                                                                                  | 0.51%     | 0.51%     | 0.50%     | 0.53%     | 0.55%     | 0.55%     | 0.57%     |
| Return on Assets (Normalized)                                            | 0.83%     | 0.77%     | 0.40%     | 0.61%     | 0.53%                                                                                  | 0.51%     | 0.51%     | 0.50%     | 0.53%     | 0.55%     | 0.55%     | 0.57%     |
| Return on Common Equity (Norm.)                                          | 11.61%    | 10.77%    | 5.62%     | 8.66%     | 7.50%                                                                                  | 7.18%     | 7.07%     | 6.86%     | 7.25%     | 7.41%     | 7.41%     | 7.70%     |
| Net Interest Margin                                                      | 3.19%     | 3.02%     | 2.96%     | 2.91%     | 2.87%                                                                                  | 2.84%     | 2.86%     | 2.88%     | 2.95%     | 2.98%     | 3.02%     | 3.05%     |
| Efficiency Ratio                                                         | 69%       | 70%       | 80%       | 74%       | 76%                                                                                    | 77%       | 76%       | 76%       | 76%       | 75%       | 74%       | 74%       |
| Fee Income % Revenues                                                    | 17%       | 20%       | 13%       | 18%       | 19%                                                                                    | 19%       | 19%       | 19%       | 19%       | 20%       | 20%       | 20%       |
| <b>Balance Sheet</b>                                                     |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| EOP Loans                                                                | 992,720   | 1,032,165 | 1,091,645 | 1,111,295 | 1,124,630                                                                              | 1,138,126 | 1,149,507 | 1,161,002 | 1,172,612 | 1,186,683 | 1,203,297 | 1,221,346 |
| Average Loans                                                            | 986,500   | 1,017,215 | 1,065,698 | 1,101,470 | 1,117,962                                                                              | 1,131,378 | 1,143,816 | 1,155,254 | 1,166,807 | 1,179,648 | 1,194,990 | 1,212,322 |
| Average Earning Assets                                                   | 1,581,752 | 1,622,420 | 1,628,260 | 1,651,470 | 1,657,962                                                                              | 1,661,378 | 1,663,816 | 1,665,254 | 1,666,807 | 1,669,648 | 1,674,990 | 1,682,322 |
| Average Total Assets                                                     | 1,695,654 | 1,737,044 | 1,744,670 | 1,775,774 | 1,782,755                                                                              | 1,786,428 | 1,789,050 | 1,790,596 | 1,792,266 | 1,795,320 | 1,801,065 | 1,808,948 |
| <b>Asset Quality Measures:</b>                                           |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Provision % Avg. Loans                                                   | 0.03%     | 0.07%     | 0.18%     | 0.12%     | 0.14%                                                                                  | 0.14%     | 0.18%     | 0.18%     | 0.19%     | 0.19%     | 0.25%     | 0.26%     |
| Net Charge-offs % Avg. Loans                                             | -0.01%    | 0.00%     | 0.00%     | 0.01%     | 0.05%                                                                                  | 0.05%     | 0.10%     | 0.10%     | 0.10%     | 0.10%     | 0.15%     | 0.15%     |
| Loss Reserve % Loans                                                     | 1.15%     | 1.12%     | 1.08%     | 1.09%     | 1.10%                                                                                  | 1.11%     | 1.12%     | 1.13%     | 1.14%     | 1.15%     | 1.16%     | 1.17%     |
| Loss Reserve % Noncurrent Lns                                            | 277%      | 13743%    | 17639%    | 485%      | 412%                                                                                   | 253%      | 257%      | 262%      | 446%      | 273%      | 279%      | 286%      |
| Nonperforming Asset Ratio (%)                                            | 0.51%     | 0.10%     | 0.07%     | 0.22%     | 0.27%                                                                                  | 0.44%     | 0.43%     | 0.43%     | 0.26%     | 0.42%     | 0.42%     | 0.41%     |
| Noncurrent Asset Ratio (%)                                               | 0.51%     | 0.10%     | 0.07%     | 0.22%     | 0.27%                                                                                  | 0.44%     | 0.43%     | 0.43%     | 0.26%     | 0.42%     | 0.42%     | 0.41%     |
| <b>Capital &amp; Leverage Measures:</b>                                  |           |           |           |           |                                                                                        |           |           |           |           |           |           |           |
| Total Equity % Assets                                                    | 7.1%      | 7.1%      | 6.9%      | 7.1%      | 7.1%                                                                                   | 7.2%      | 7.2%      | 7.3%      | 7.3%      | 7.4%      | 7.5%      | 7.5%      |
| Tangible Common Equity % Assets                                          | 6.3%      | 6.3%      | 6.1%      | 6.2%      | 6.3%                                                                                   | 6.4%      | 6.4%      | 6.5%      | 6.5%      | 6.6%      | 6.7%      | 6.7%      |
| Earnings Retention Ratio (%)                                             | 8%        | 7%        | 2%        | 5%        | 4%                                                                                     | 4%        | 4%        | 4%        | 4%        | 4%        | 4%        | 5%        |
| Avg. Loans % Avg. Erng Assets                                            | 62%       | 63%       | 65%       | 67%       | 67%                                                                                    | 68%       | 69%       | 69%       | 70%       | 71%       | 71%       | 72%       |

### COMPANY DESCRIPTION

First Community Corporation, headquartered in Lexington, South Carolina, is a \$1.7 billion asset bank that operates 22 branches, primarily in the midlands region of the state, with a growing presence in Greenville and eastern Georgia.



## IMPORTANT INVESTOR DISCLOSURES

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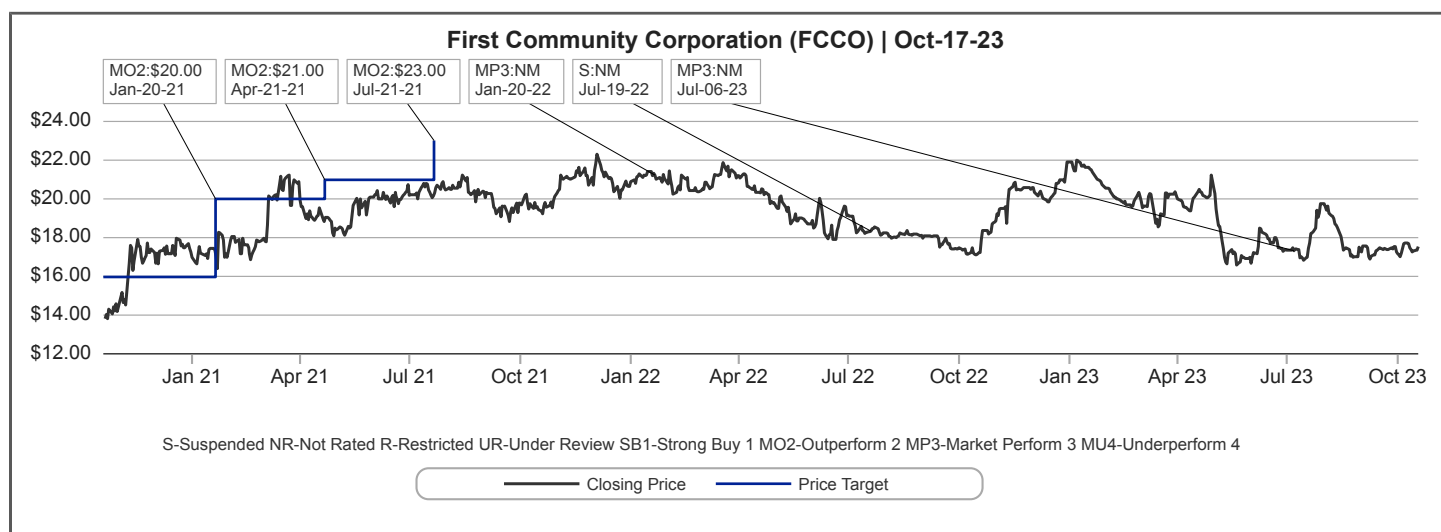
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**Target Prices:** The information below indicates Raymond James’ target price and rating changes for any subject companies over the past three years.



## Valuation Methodology

### First Community Corporation

For First Community Corporation, our valuation methodology utilizes a 12-month estimate of intrinsic value and also takes into consideration the company's price/tangible book value and P/E ratio in comparison to its return on tangible equity and its peer group.

### General Risk Factors

Following are some general risk factors that pertain to the businesses of the subject companies and the projected target prices and recommendations included on Raymond James research: (1) Industry fundamentals with respect to customer demand or product/service pricing could change and adversely impact expected revenues and earnings; (2) issues relating to major competitors or market shares or new product expectations could change investor attitude toward the sector or this stock; (3) Unforeseen developments with respect to the management, financial condition or accounting policies or practices could alter the prospective valuation.

### Company Specific Risk Factors

#### First Community Corporation

**Interest Rate Risk:** As a commercial bank, First Community's revenue stream is sensitive to changes in interest rates, and earnings estimates could vary based on changes in the slope of the yield curve.

**Credit Risk:** First Community originates residential, commercial, and consumer loans, which may enter default, especially during times of economic stress. Depending on the health of the economy and the creditworthiness of its borrowers, loans could default more rapidly than anticipated, which could translate into higher losses at the bank.

**Macroeconomic Risk:** If unemployment levels rise or if the housing market weakens further, credit losses could accelerate more rapidly than anticipated, causing downside to our earnings expectations. Conversely, if unemployment levels decline and the housing market strengthens meaningfully, or if losses in weak markets are less than expected, there could be upside to our estimates.

**Competition:** Substantial competition exists in all of First Community's primary markets, from domestic banks and thrifts, foreign banks, and specialty finance companies. The level and aggressiveness of competition could lead to adverse pressures on both asset yields and funding costs, which could negatively impact First Community's margins and pressure its profitability.

**Regulatory Reform:** With the myriad regulatory and legislative changes facing the industry, these amendments will pressure fee income across the industry. First Community's asset size excludes it from the debit interchange provision in the Durbin amendment under the Dobb-Frank Act; however, competitive industry pressures will likely force the company to charge similar fees in order to compete, which will ultimately impact profitability.

**Acquisition Risk:** Acquiring a financial services company involves a number of risks, including those related to asset quality issues, loss of customers, entering new and unfamiliar markets, and integration of the acquired bank. In particular, integration poses a number of challenges, as the company must expend substantial resources to integrate acquired entities. Such failure to integrate acquired entities may adversely affect the company's results of operations and financial condition.

Our suitability rating takes into account the highly competitive banking industry and the potentially adverse impact of continued loan growth pressures on the company's net interest income.

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