

# **First Community Corporation**

# **Institutional Equity Research**

FCCO - NASDAQ April 23, 2020

## Looking to Get More Constructive in South Carolina; NEUTRAL

On the heels of FCCO's 1Q20 earnings report, we're trimming our EPS estimates given higher assumed credit costs. At the same time, we're upping our PT given a higher assumed multiple given a potential lift to the stock from Russell Index inclusion as well as several longer-term positive fundamentals.

**Core miss:** FCCO reported 1Q20 EPS of \$0.24, which we consider as "core". This came in below our and the consensus estimates of \$0.32 and \$0.31, respectively. The core miss stemmed from a higher than expected provision for loan losses, partially offset by better than expected core PTPP income (highlighted by a relatively stable NIM). Please see our <u>earlier First Look note</u> for more details on FCCO's core 1Q20 results.

**Trimming our EPS estimates:** After inputting FCCO's core 1Q20 results into our model and fine-tuning our assumptions, we are reducing our 2020E EPS by 15 cents (to \$1.11) and our 2021E EPS by 4 cents (to \$1.32). The main adjustments – on top of the core 1Q20 miss – include a higher assumed pace of credit costs, additional core NIM pressure, a lower run-rate of core fee revs, and the net impact of PPP.

**Staying NEUTRAL** for now – but looking to get more constructive... Despite our reduced EPS estimates, we're boosting our PT by \$2 (to \$16.50), owing to a higher assumed multiple. Our PT assumes the shares will trade at 12.5x our 2021 EPS estimate one year out. Despite sticking with our **NEUTRAL** rating (for now), our more constructive bent on the stock stems from a few reasons.

...given a potential "Russell-Add" play in the shares... First, we suspect that FCCO could end up being an addition to the Russell 2K Index in 2020, which tends to lead to incremental buying activity for speculated additions as institutional investors look to create funds that replicate the index's membership. While the Russell trade has typically been played out by this point (as investors historically look to buy speculated names ahead of the annual early-May though late-June reconstitution timetable), we suspect that this year could prove very different given the volatility of recent months. In turn, we believe investors could get reacquainted with the Russell trade in short order in coming weeks (perhaps this even contributed to FCCO's outperformance yesterday).

...and several longer-term positives: Second, despite the aforementioned environmental, industrywide headwinds, we continue to view FCOO's fundamentals as generally positive on a longer-term horizon, particularly, the bank's attractive geographic footprint (with strong scarcity value in South Carolina), the opportunity to see gains from a pending MOE involving a much larger South Carolina-based bank, a very low cost of funds (~0.50%), an extremely liquid balance sheet (loans-to-deposits <80%), very healthy capital levels (Leverage, Total RBC, CET1, and TCE/TA ratios of 9.91%, 14.25%, 13.35%, and 9.39%, respectively), and a consistent and conservative management team.

FY (Dec)		2019A	2020E	Previous	Cons.	2021E	Previous	Cons.
EPS	Q1 (Mar)	\$0.33	\$0.24A	\$0.32	n.a.	\$0.31E	\$0.32	\$0.29
	Q2 (Jun)	\$0.36	\$0.27E	\$0.29	\$0.30	\$0.32E	\$0.34	\$0.31
	Q3 (Sep)	\$0.39	\$0.30E	\$0.32	\$0.30	\$0.34E	\$0.35	\$0.34
	Q4 (Dec)	\$0.39	\$0.30E	\$0.33	\$0.29	\$0.35E	NC	\$0.32
		\$1.46	\$1.11E	\$1.26	\$0.75	\$1.32E	\$1.36	\$1.13
Price/EPS		10.3x	13.5x			11.4x		
Revenue	Q1 (Mar)	\$11.6	\$12.3A	-	n.a.	\$12.3E	\$12.5	\$12.5
(\$M)	Q2 (Jun)	\$12.1	\$12.4E	\$12.2	\$12.2	\$12.6E	\$12.8	\$12.8
	Q3 (Sep)	\$12.5	\$12.3E	\$12.4	\$12.4	\$12.8E	\$13.0	\$13.0
	Q4 (Dec)	\$12.6	\$12.3E	\$12.4	\$12.3	\$13.0E	\$13.1	\$13.1
		\$48.7	\$49.3E	\$49.4	\$49.2	\$50.7E	\$51.5	\$51.5

#### **Neutral**

Price Target
Price (4/22/20)
Industry

↑\$16.50

\$15.00

FINANCIAL INSTITUTIONS

#### Valuation & Performance

Return on Assets (MRQ)	0.61%
ROTCE (MRQ)	6.7%
Net Interest Margin (MRQ)	3.55%
Efficiency Ratio (MRQ)	72.9%
TBV per Share (3/31/20)	\$14.55
TCE/TA (3/31/20)	9.4%
Dividend	\$0.48 (3.2%)

#### Trading Data

Shares Outstanding (M)	7.5
Market Capitalization (\$M)	\$112.0
52-week range	\$12.60 - \$22.00
Avg. Volume (3-mth.) (K)	18.0

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#### **Company Description**

Lexington, SC - First Community Corporation is the parent company of First Community Bank a +\$1.1B asset community bank base in the midlands of South Carolina. First Community Bank offers a full suite of banking and financial planning/ investment advisory services to both retail and commercial clients.

#### **Price Performance**



First Community Corp. (FCCO) (\$M, except Per Share Data)																																	Ke	evin P. F	itzsimm	ons 856-	994-606	2
Income Statement	2	018A		201	9A	20	20E		2021E		1Q18A	2	2Q18A	3Q <sup>.</sup>	18A	40	Q18A	1Q	19A	2Q19	A	3Q19A	40	Q19A	1Q20	)A	2Q20E	30	Q20E	4Q2	0E	1Q21	E	2Q21E	3	Q21E	4Q	21E
NET INTEREST INCOME (FTE)	\$	35.7	48 \$	36	5.848	\$	37.098	\$	38.01	6 \$	8.534	\$	8.939	\$	8.883	\$	9.392	\$	9.020	\$ 9	116 \$	9.353	\$	9.359	\$ 9	.417 \$	9.273	3 \$	9.214	\$ 9	9.193	\$ 9	.286 \$	9.4	23 \$	9.544	\$	9.763
PROVISION FOR LOAN LOSSES	\$	0.3	46 \$	(	0.139	\$	2.475	\$	1.39	7 \$	0.202	\$	0.029	\$	0.021	\$	0.094	\$	0.105	\$ 0	009 \$	0.025	\$	-	\$ 1	.075 \$	0.521	\$	0.433	\$ (	0.446	\$ 0	.317 \$	0.3	65 \$	0.338	\$	0.376
Non-Interest Income Deposit service charges Mortgage banking income Invest. Advisory fees & commissions Gain (loss) on sale of other assets Other TOTAL NON-INTEREST INCOME (core)	\$ \$ \$ \$ \$ \$	1.70 3.89 1.66 0.00 3.6 10.96	95 \$ 83 \$ 24 \$ 15 \$ 86 \$	(( )	2.555 2.021 0.003) 3.661 1.883		1.636 4.376 2.457 0.024 3.738 12.232	\$ \$ \$ \$	1.72 4.34 2.57 0.02 4.04 12.70	5 \$ 4 \$ 4 \$ 6 \$ 9 \$	0.463 0.951 0.383 0.015 0.923 2.735	\$ \$	1.016 0.401 0.022 0.955 2.817	\$ \$ \$ \$	1.159 0.423 (0.029) 0.855 2.842	\$ \$ \$ \$ \$ \$	0.769 0.476 0.016 0.882 2.592	\$ \$ \$ \$	0.411 \$ 0.844 \$ 0.438 \$ - \$ 0.845 \$ 2.538 \$	\$ 1 \$ 0 \$ (0 \$ 3	380 \$ 238 \$ 489 \$ 003) \$ 918 \$ 022 \$	0.421 1.251 0.509 - 0.932 3.113	\$	1.222 0.585 - 0.966 3.210	\$ 0 \$ 0 \$ 0 \$ 0 \$ 2	.399 \$ .982 \$ .634 \$ .006 \$ .907 \$ .928 \$	0.407 1.198 0.612 0.006 0.925 3.148	\$ \$ \$ \$ \$ \$ \$ \$ \$	1.132 0.600 0.006 0.944 3.094	\$ 0 \$ 0 \$ 0 \$	0.612 0.006 0.963 3.062	\$ 1 \$ 0 \$ 0 \$ 0 \$ 3	.419 \$ .000 \$ .624 \$ .006 \$ .982 \$ .031 \$	0.0 1.0 3.2	30 \$ 39 \$ 06 \$ 01 \$	0.434 1.153 0.649 0.006 1.021 3.264	\$ \$ \$ \$	0.438 1.061 0.662 0.006 1.042 3.209
OPERATING REVENUE	\$	46.7	34 \$	48	3.731	\$	49.330	\$	50.72	4 \$	11.269	\$	11.756	\$ 1	1.725	\$	11.984	\$ 1	11.558	\$ 12	138 \$	12.466	\$	12.569	\$ 12	.345 \$	12.421	\$	12.309	\$ 12	2.255	\$ 12	.317 \$	12.6	28 \$	12.808	\$	12.972
Noninterest Expense Salaries & employee benefits Occupancy Equipment Marketing & public relations FDIC assessment Amortization of intangibles Other operating expenses Noninterest Expense, Ex-Credit OREO expense Write-down of OREO Net loss (gain) on sale of OREO NONINTEREST EXPENSE (core)	****	19.5 2.3 1.5 0.9 0.3 0.5 6.7 32.0 0.0 -	80 \$ 13 \$ 19 \$ 75 \$ 63 \$ 60 \$ 25 \$ 98 \$ \$	34	2.696 1.493 1.115 1.067 1.523 7.380 1.535 1.081	. \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	22.967 2.565 1.291 1.039 0.261 0.414 7.666 36.202 0.136		23.39 2.63 1.34 0.64 0.29 0.41 7.97 36.71 0.13	7 \$ \$ \$ 5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4.577 0.614 0.381 0.089 0.081 0.142 1.692 7.576 0.018		0.583 0.398 0.194 0.083 0.143 1.912 8.194 0.031	. \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	0.611 0.388 0.177 0.094 0.142 1.606 8.097 0.037	***	0.572 0.346 0.459 0.117 0.136 1.550 8.158 0.012	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5.170 \$ 0.655 \$ 0.386 \$ 0.175 \$ 0.074 \$ 0.132 \$ 1.702 \$ 8.294 \$ 0.029 \$ - \$ 8.323 \$ \$ 8.323 \$ \$	\$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 1 \$ 8 \$ 0 \$ 5	210 \$ 647 \$ 389 \$ 430 \$ 071 \$ 132 \$ 743 \$ 622 \$ 018 \$ - \$ 640 \$	5.465 0.703 0.365 0.159 - 0.133 1.934 8.759 0.031 - - 8.790	\$ \$ \$ \$	0.691 0.353 0.351 (0.078) 0.126 2.001 8.860 0.003	\$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0	.653 \$ .643 \$ .318 \$ .354 \$ .042 \$ .105 \$ .888 \$ .003 \$ .035 \$ . \$ . \$ .038 \$ .038 \$ \$ .038 \$ .03	5.873 0.637 0.321 0.363 0.073 0.104 1.907 9.278 0.034	, s s s s s s s s s s s s s s s s s s s	0.643 0.324 0.163 0.073 0.103 1.926 8.988 0.034	\$ 0000000000000000000000000000000000000	0.643 0.328 0.158 0.073 0.102 1.945 3.933 0.033	\$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0	.781 \$ .649 \$ .331 \$ .171 \$ .073 \$ .103 \$ .965 \$ .073 \$ .033 \$ . \$ . \$ .106 \$ .106 \$ .106	0.3 0.1 0.0 0.1 1.9 9.1	56 \$ 34 \$ 80 \$ 173 \$ 04 \$ 184 \$ 155 \$ 133 \$ 15 \$ 15 \$ 15 \$ 15 \$ 15 \$	5.911 0.662 0.338 0.153 0.073 0.105 2.004 9.246 0.033	**********	5.882 0.669 0.341 0.142 0.073 0.106 2.024 9.237 0.033
Pre-Tax Operating Income Pre-Tax, Pre-Provision Operating Income Pre-Tax, Pre-Credit Costs Operating Income	\$ \$ \$	14.20 14.6 14.7	11 \$	14	.115	\$	10.516 12.991 13.127	\$	12.48 13.88 14.01	2 \$	3.473 3.675 3.693	\$	3.531	\$	3.591	\$ \$ \$		\$	3.130 S 3.235 S 3.264 S	\$ 3	489 \$ 498 \$ 516 \$		\$ \$ \$		\$ 3	.232 \$ .307 \$ .342 \$	2.589 3.109 3.143	\$	3.287	\$ 3		\$ 3	.895 \$ .212 \$ .244 \$		40 \$	3.190 3.529 3.561	\$	3.326 3.702 3.735
Gain (Loss) on sale of securities Other Net One-Time Items	\$	(0.3	42) \$			\$	-	\$	-	\$	(0.104	) \$ \$		\$ \$	-	\$	(0.332)	\$ \$	(0.029)		164 \$ - \$	:	\$	0.001 (0.282)	\$ \$	- \$ - \$	-	\$ \$	-	\$ \$		\$ \$	- \$ - \$		\$ \$	-	\$ \$	1
Pre-Tax Income Income Taxes Tax Rate Core Tax Rate	\$	13.9 2.6 19.3 19.3	94 \$ 5%	20		\$	10.516 2.194 20.87% 20.81%	\$	12.48 2.64 21.20 21.20	7 \$	3.369 0.660 19.59% 19.59%	\$		\$ 2	3.570 0.737 20.64% 20.64%		3.388 0.702 20.72% 20.72%	\$	3.101 S 0.606 S 19.54% 19.54%	\$ 0 2	653 \$ 772 \$ 1.1%	3.651 0.753 20.6% 20.6%	\$ \$		\$ 0	.232 \$ .438 \$ 9.6% 9.6%	2.589 0.549 21.29 21.29	9 \$ %		\$ (		\$ 0	.895 \$ .614 \$ 1.2% 1.2%	3.0 0.6 21. 21.	52 \$ 2%	3.190 0.676 21.2% 21.2%	\$	3.326 0.705 21.2% 21.2%
Extraordinary Items	\$	-	\$		-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	- 5	\$	- \$	-	\$	-	\$	- \$	-	\$	-	\$	-	\$	- \$	-	\$	-	\$	-
Net Income Preferred Dividends NET INCOME AVAILABLE TO COMMON	\$	11.2	\$		-	\$ \$ \$	8.322 8.322	\$	9.83 9.83	\$	2.709	\$	-	\$	-	\$ \$ \$	-	\$	2.495 S - S 2.495 S	\$	881 \$ - \$ 881 \$	2.898 - 2.898	\$ \$ \$	-	\$	.794 \$ - \$ .794 \$	2.040	\$	-	\$	-	\$	.281 \$ - \$ .281 \$		\$	2.514 - 2.514	\$	2.621 - 2.621
Shares / Per Share Metrics	2	018A		201	9A	20	20E		2021E		1Q18A	2	2Q18A	3Q	18A	40	Q18A	1Q	19A	2Q19	A	3Q19A	40	219A	1Q20	)A	2Q20E	30	Q20E	4Q2	0E	1Q21	E	2Q21E	3	Q21E	4Q	21E
Earnings Per Share (EPS) - Reported Core EPS	\$ <b>\$</b>	1.4 1.4	46 \$ <b>49 \$</b>		1.44 <b>1.46</b>	\$ <b>\$</b>	1.11 <b>1.11</b>		1.3 <b>1.3</b>		0.35 <b>0.36</b>		0.39 <b>0.38</b>	\$ <b>\$</b>	0.37 <b>0.37</b>	\$	0.35 <b>0.38</b>	\$ <b>\$</b>	0.32 S		0.37 \$ 0.36 \$	0.39 <b>0.39</b>	\$ <b>\$</b>	0.36 <b>0.39</b>		0.24 \$ <b>0.24</b> \$	0.27 <b>0.2</b> 7		0.30 <b>0.30</b>		0.30 <b>0.30</b>		0.31 \$ <b>0.31</b> \$		32 \$ <b>32 \$</b>	0.34 <b>0.34</b>	\$ <b>\$</b>	0.35 <b>0.35</b>
Avg. Diluted Shares o/s EOP Shares			'24 334		7.590 7.440		7.468 7.463		7.4 7.4		7.71: 7.60		7.726 7.605		7.724 7.630		7.732 7.634		7.725 7.665		7.704 7.511	7.463 7.409		7.469 7.440		7.468 7.462	7.46 7.46		7.468 7.462		7.468 7.462		7.468 7.462		468 462	7.468 7.462		7.468 7.462
Dividend per Share Dividend Payout Ratio TBV / Share	\$	0.4 27.4 12.5	4%	:	31.3%	\$	0.48 43.1% 15.25	6	0.4 36.4 16.0	%	0.10 28.69 11.64	6	25.6%		27.0%	\$	0.10 28.6% 12.56		0.11 \$ 34.4% 13.04 \$	2	0.11 <b>\$</b> 9.7% 3.46 <b>\$</b>	0.11 28.2% 13.84		0.12 33.3% 13.99	5	0.12 <b>\$</b> 0.0% 4.55 <b>\$</b>	0.12 43.99 14.89	%	0.12 39.9% 15.07		0.12 10.0% 15.25	3	0.12 \$ 9.3% 5.44 \$	37.		0.12 35.6% 15.86		0.12 34.2% 16.09
Profitability Metrics	2	018A 3.6	4%	201	9A 8.62%	20	20E 3.38%		2021E 3.34	%	1Q18A 3,66%		2Q18A 3.71%		18A 3.60%	40	218A 3.79%		19A 3.73%	2Q19	A 67%	3Q19A 3.65%	40	219A 3.56%	1Q20	)A .55%	2Q20E 3.359		220E 3.37%	4Q2	0E 3.31%	1Q21 3	E .32%	2Q21E	3%	3.34%		21E 3.36%
NIM Core ROAA Core PTPP ROAA Core ROAE Core ROTCE Core Efficiency Core Fee Income / Operating Revs		3.69 1.00 1.30 10.73 12.70 68.2	9% 7% 6% 3% 0% 7%	10	3.64% 3.64% 3.99% 1.26% 3.48% 3.99% 71.0% 24.4%		3.40% 0.70% 1.08% 6.62% 7.53% 73.7% 24.8%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3.34 0.79 1.12 7.48 8.42 72.6 25.1	% % % % %	3.669 1.069 1.399 10.589 12.629 67.29 24.39	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3.71% 3.71% 1.09% 1.32% 11.03% 13.09% 69.7% 24.0%	1	3.60% 3.60% 1.04% 1.32% 10.50% 12.48% 69.1% 24.2%		3.79% 3.79% 1.08% 1.40% 10.81% 12.60% 68.1% 21.6%	1	3.73% 0.92% 1.19% 8.85% 10.28% 71.76% 21.96%	3 1 1 9 10 7	67% 67% 00% 27% 39% 94% 1.0%	3.65% 3.60% 1.03% 1.31% 9.89% 11.38% 70.3% 25.0%		3.56% 1.01% 1.29% 9.76% 11.30% 70.5% 25.5%	3 0 1 5 6	.55% .55% .61% .12% .81% .70% 2.9% 3.7%	3.359 0.679 1.039 6.529 7.389 75.09 25.39	% % % % %	3.37% 0.75% 1.10% 7.11% 8.04% 73.3% 25.1%	( 1	3.31% 3.31% 0.74% 1.08% 7.01% 7.92% 73.2% 25.0%	3 0 1 7 7	.32% .32% .75% .05% .06% .97% 3.9% 4.6%	3.3 0.7 1.1 7.4 8.3 72.	3% '8%	3.34% 0.81% 1.13% 7.61% 8.56% 72.4% 25.5%		3.36% 3.36% 0.83% 1.17% 7.83% 8.79% 71.5% 24.7%

First Community Corp. (FCCO) (\$M. except Per Share Data)																	Ke	evin P. Fitzsimn	nons 856-994-6	6062
Average Balance Sheet	2018A	2019A	2020E	2021E	1Q18A	2Q18A	3Q18A	4Q18A	1Q19A	2Q19A	3Q19A	4Q19A	1Q20A	2Q20E	3Q20E	4Q20E	1Q21E	2Q21E	3Q21E	4Q21E
Avg. Loans \$	686.3 \$	735.3 \$	765.6 \$	801.3	\$ 658.2 \$	677.5 \$	696.2	\$ 713.1	\$ 724.1 \$	728.7 \$	740.2	\$ 748.1	\$ 753.7 \$	775.6 \$	761.3	\$ 771.9	\$ 783.5 \$	795.6 \$	806.8 \$	819.3
Avg. Securities \$		257.5 \$	293.5 \$		\$ 278.7 \$	275.7 \$	271.3	\$ 261.0	\$ 251.9 \$	250.3 \$	254.8	\$ 273.1	\$ 286.3 \$	293.5 \$	294.2	\$ 300.1	\$ 297.1 \$		297.1 \$	303.0
Avg. Other Earning Assets \$	23.1 \$	25.5 \$	38.1 \$	39.1	\$ 21.0 \$	24.8 \$	25.1	\$ 21.6	\$ 17.5 \$	26.4 \$	27.2	\$ 31.0	\$ 37.3 \$	38.2 \$	38.2	\$ 38.9	\$ 38.2 \$	39.1 \$	39.1 \$	39.9
Avg. Earning Assets \$	981.1 \$	1,018.3 \$	1,097.3 \$	1,139.0	\$ 957.9 \$	978.0 \$	992.6	\$ 995.7	\$ 993.5 \$	1,005.4 \$	1,022.2	\$ 1,052.3	\$ 1,077.2 \$	1,107.3 \$	1,093.7	\$ 1,111.0	\$ 1,118.8 \$	1,131.9 \$	1,143.0 \$	1,162.2
Avg. Total Assets \$	1,076.5 \$	1,116.0 \$	1,198.2 \$	1,243.8	\$ 1,054.5 \$	1,073.3 \$	1,087.2	\$ 1,091.2	\$ 1,089.3 \$	1,103.3 \$	1,120.0	\$ 1,151.5	\$ 1,176.4 \$	1,209.1 \$	1,194.3	\$ 1,213.2	\$ 1,221.7 \$	1,236.0 \$	1,248.2 \$	1,269.2
Avg. Shareholders Equity \$	107.2 \$	117.0 \$	125.7 \$	131.4	\$ 105.6 \$	106.0 \$	107.9		\$ 113.8 \$	117.3 \$		\$ 119.6	\$ 123.5 \$	125.2 \$	126.4	\$ 127.8	\$ 129.1 \$	130.6 \$	132.2 \$	133.8
Avg. Tangible Common Equity \$	90.6 \$	101.0 \$	110.6 \$	116.8	\$ 88.5 \$	89.3 \$	90.8	\$ 93.6	\$ 98.0 \$	100.7 \$	101.8	\$ 103.3	\$ 107.0 \$	110.5 \$	111.8	\$ 113.1	\$ 114.5 \$	116.0 \$	117.5 \$	119.2
EOP Balance Sheet	2018A	2019A	2020E	2021E	1Q18A	2Q18A	3Q18A	4Q18A	1Q19A		3Q19A	4Q19A	1Q20A		3Q20E	4Q20E	1Q21E			4Q21E
Loans \$ Total Assets \$		737.0 \$	767.6 \$		\$ 668.6 \$	684.3 \$ 1.092.1 \$		\$ 718.5				\$ 737.0		751.4 \$	757.0			791.2 \$	802.3 \$ 1.268.8 \$	814.7 1.288.4
	, +	1,170.3 \$	1,213.9 \$		\$ 1,070.5 \$							\$ 1,170.3		1,188.3 \$	1,197.2		\$ 1,232.2 \$			
Total Deposits Loans / Deposits \$	925.5 \$ 77.6%	988.2 \$ 74.6%	1,010.5 \$ 76.0%		\$ 919.9 \$ 72.7%	933.4 \$ 73.3%	921.7 75.6%	\$ 925.5 77.6%	\$ 919.8 \$ 78.1%	937.9 \$ 77.5%	948.8 77.5%	\$ 988.2 74.6%	\$ 986.6 \$ 76.0%	989.1 \$ 76.0%	996.5 76.0%	\$ 1,010.5 76.0%	\$ 1,025.6 \$ 76.0%	1,041.5 \$ 76.0%	1,056.1 \$ 76.0%	1,072.5 76.0%
Loans / Deposits	77.0%	74.0%	70.0%	76.0%	12.176	13.3%	75.0%	77.0%	70.1%	11.5%	11.5%	74.0%	76.0%	76.0%	76.0%	76.0%	76.0%	70.0%	76.0%	76.0%
Capital Analysis	2018A	2019A	2020E	2021E	1Q18A	2Q18A	3Q18A	4Q18A	1Q19A	2Q19A	3Q19A	4Q19A			3Q20E	4Q20E	1Q21E	2Q21E		4Q21E
Beginning Total Equity													\$	124.6 \$	125.8				131.4 \$	133.0
+ Net Income													\$ \$	2.0 \$	2.2 0.9	\$ 2.2 \$ 0.9	\$ 2.3 \$ \$ 0.9 \$	2.4 \$	2.5 \$	2.6 0.9
- Dividends													\$	0.9 \$		\$ 0.9	\$ 0.9 \$ \$ - \$	0.9 \$	0.9 \$	0.9
- Cost of Share Repurchases													\$	- 5		s -	\$ - \$	- 3	- \$ - \$	-
+ Shares Issued (M&A less cash paid; raises) Ending Shareholders Equity \$	112.5 \$	120.2 \$	128.5 \$	134.7	\$ 105.5 \$	107.0 \$	108.2	\$ 112.5	\$ 116.4 \$	117.5 \$	118.8	\$ 120.2	\$ 124.6 \$	125.8 \$		\$ 128.5	\$ 129.8 \$	131.4 \$	133.0 \$	134.7
Less: Intangible Assets \$		16.1 \$	14.6 \$		\$ 105.5 \$ \$ 17.0 \$	16.8 \$		\$ 16.6	\$ 116.4 \$ \$ 16.2 \$	16.4 \$		\$ 120.2	\$ 124.6 \$	14.6 \$	14.6	\$ 120.5	\$ 129.6 \$ \$ 14.6 \$	131.4 \$	14.6 \$	134.7
Less: Preferred Equity \$		- \$	- \$		\$ 17.0 \$			\$ 10.0	\$ 10.2 \$	- \$	10.2	\$ 10.1	\$ 14.0 \$	- S		\$ 14.0	\$ 14.0 \$	14.0 9	14.0 9	14.0
Tangible Common Equity \$	95.9 \$	- ş	113.8 \$		\$ 88.5 \$	90.2 \$		\$ 95.9	\$ 100.2 \$	101.1 \$		\$ 104.1	\$ 110.0 \$	111.1 \$		\$ 113.8	\$ 115.2 \$	116.7 \$	118.3 \$	120.1
Tangible Common Equity  Tangible Assets  \$		1.154.2 \$	1.199.3 \$		\$ 1.053.5 \$	1.075.3 \$		\$ 1.075.0	\$ 1.081.2 \$	1,099.6 \$	1.113.7	\$ 1.154.2	\$ 1.170.7 \$	1.173.6 \$		\$ 1,199.3	\$ 1.217.5 \$	1.236.6 \$	1.254.1 \$	1.273.8
Tangible Assets	1,075.0 \$	1,134.2 ψ	1,133.3 ψ	1,270.0	ψ 1,000.0 ψ	1,073.5 ψ	1,074.4	Ψ 1,073.0	ψ 1,001.2 ψ	1,055.0 ψ	1,115.7	Ψ 1,104.2	ψ 1,170.7 ψ	1,175.0 ψ	1,102.5	Ψ 1,133.5	Ψ 1,217.5 Ψ	1,200.0 \$	1,254.1	1,275.0
TCE/TA	8.92%	9.02%	9.49%	9.43%	8.40%	8.38%	8.51%	8.92%	9.27%	9.20%	9.21%	9.02%	9.39%	9.47%	9.51%	9.49%	9.46%	9.44%	9.44%	9.43%
TBV / Share (calc)	12.56 \$	13.99 \$	15.25 \$	16.09	\$ 11.64 \$	11.85 \$	11.98	\$ 12.56	\$ 13.07 \$	13.46 \$	13.84	\$ 13.99	\$ 14.74 \$	14.89 \$	15.07	\$ 15.25	\$ 15.44 \$	15.64 \$	15.86 \$	16.09
Shares Repurchased	_		-	-	0.000	0.000	0.000	0.000	0.000	_	-	_	-				_	_	_	-
Shares Issued	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Asset Quality	2018A	2019A	2020E	2021E	1Q18A	2Q18A	3Q18A	4Q18A	1Q19A	2Q19A	3Q19A	4Q19A	1Q20A		3Q20E	4Q20E	1Q21E	2Q21E		4Q21E
Provision / Avg. Loans (ann'l)	0.05%	0.02%	0.32%	0.17%	0.12%	0.02%	0.01%	0.05%	0.06%	0.00%	0.01%	0.00%	0.57%	0.27%	0.23%	0.23%	0.16%	0.18%	0.17%	0.18%
NCOs / Avg. Loans (ann'l %)	-0.02%	-0.03%	0.07%	0.11%	0.01%	-0.04%	-0.06%	0.02%	0.01%	0.00%	-0.09%	-0.04%	0.00%	0.05%	0.09%	0.13%	0.10%	0.12%	0.11%	0.12%
Assumed ALLL for New Loans														1.05%	1.05%	1.05%	1.05%	1.05%	1.05%	1.05%
Assumed Add/Release from ALLL														5.25%	2.50%	1.00%	0%	0%	0%	0%
Projected NCOs (\$)													\$	0.097 \$	0.171	\$ 0.251	\$ 0.196 \$	0.239 \$	0.222 \$	0.246
Projected NCOs (\$) Provision for New Loans													\$	0.097 \$		\$ 0.251	\$ 0.196 \$ \$ 0.121 \$		0.222 \$	0.246
Add/Release from ALLL													\$	0.40 \$		\$ 0.08	\$ - \$		0.110 \$	0.131
Required Provision													\$	0.521 \$		\$ 0.446	\$ 0.317 \$		0.338 \$	0.376
Trequired 1 Tovision													Ψ	0.021 φ	0.433	ų 0.440	ψ 0.517 φ	U.303 g	0.550 \$	0.370
Beginning ALLL													\$	7.694 \$	8.118	\$ 8.380	\$ 8.575 \$	8.696 \$	8.823 \$	8.939
Beginning ALLL - NCOs													\$	7.694 \$ 0.097 \$		\$ 8.380 \$ 0.251	\$ 8.575 \$ \$ 0.196 \$		8.823 \$ 0.222 \$	0.246
- NCOs + Provision													\$ \$ \$		0.171 0.433	\$ 0.251 \$ 0.446	\$ 0.196 \$ \$ 0.317 \$	0.239 \$ 0.365 \$	0.222 \$ 0.338 \$	0.246 0.376
- NCOs	6 6.263 \$	6.627 \$	8.575 \$	9.069	\$ 5.986 \$	6.087 \$	6.212	\$ 6.263	\$ 6.354 \$	6.362 \$	6.560	\$ 6.627	\$	0.097 \$	0.171 0.433	\$ 0.251	\$ 0.196 \$	0.239 \$ 0.365 \$	0.222 \$	0.246
- NCOs + Provision	6.263 \$ 0.87%	6.627 \$ 0.90%	8.575 \$ 1.12%	9.069 1.11%	\$ 5.986 \$ 0.90%	6.087 \$ 0.89%	6.212 0.89%	\$ 6.263 0.87%	\$ 6.354 \$ 0.88%	6.362 \$ 0.88%	6.560 0.89%	\$ 6.627 0.90%	\$	0.097 \$ 0.521 \$	0.171 0.433	\$ 0.251 \$ 0.446	\$ 0.196 \$ \$ 0.317 \$	0.239 \$ 0.365 \$	0.222 \$ 0.338 \$	0.246 0.376
- NCOs* + Provision Ending ALLL \$	0.87%			1.11%							0.89%		\$ \$ 7.694 \$	0.097 \$ 0.521 \$ 8.118 \$	0.171 0.433 8.380 1.11%	\$ 0.251 \$ 0.446 \$ 8.575	\$ 0.196 \$ \$ 0.317 \$ \$ 8.696 \$	0.239 \$ 0.365 \$ 8.823 \$ 1.12%	0.222 \$ 0.338 \$ 8.939 \$	0.246 0.376 9.069
- NCOs + Provision Ending ALLL \$	0.87%	0.90%	1.12%	1.11%	0.90%	0.89%	0.89%	0.87%	0.88%	0.88%	0.89%	0.90%	\$ 7.694 \$ 1.03% \$ 1.075 \$	0.097 \$ 0.521 \$ 8.118 \$	0.171 0.433 8.380 1.11% 0.433	\$ 0.251 \$ 0.446 \$ 8.575 1.12%	\$ 0.196 \$ \$ 0.317 \$ \$ 8.696 \$	0.239 \$ 0.365 \$ 8.823 \$ 1.12% 0.365 \$	0.222 \$ 0.338 \$ 8.939 \$	0.246 0.376 9.069 1.11%

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#### **Potential Risks**

- Significant economic deterioration in the bank's core markets
- Unanticipated deterioration in credit quality
- Increasing competitive pressure on loan pricing implying headwinds for balance sheet growth and NIM
- NIM compression stemming from a flat or inverted yield curve and/or the Fed adopting a less favorable stance on short-term rates
- M&A related risks, including execution or elevated pricing, resulting in a drag on profitability metrics

### **Required Disclosures**

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I, Kevin P. Fitzsimmons, attest that (i) all the views expressed in this research report accurately reflect my personal views about the common stock of the subject company, and (ii) no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

#### **Rating Information**

**D.A. Davidson & Co.'s Institutional Research Rating Scale Definitions** (maintained since October 10, 2017); information regarding our previous definitions is available upon request:

BUY: Expected to produce a total return of over 15% on a risk adjusted basis over the next 12-18 months

NEUTRAL: Expected to produce a total return of -15% to +15% on a risk adjusted basis over the next 12-18 months

UNDERPERFORM: Expected to lose value of over 15% on a risk adjusted basis over the next 12-18 months

Rating Distribution (as of 3/31/20)	Coverage	e Universe D	istribution	Investment Banking Distribution						
Trading Distribution (as of 5/3 1/20)	IR	WMR	Combined	IR	WMR	Combined				
BUY (Buy) NEUTRAL (Hold) UNDERPERFORM (Sell)	58% 40% 2%	87% 13% 0%	60% 38% 2%	10% 9% 0%	0% 0% 0%	9% 9% 0%				

IR denotes Institutional Research; WMR denotes Wealth Management Research whose rating scale is Buy/Add, Neutral, Sell/Reduce. Investment Banking Distribution denotes companies from whom D.A. Davidson & Co. has received compensation in the last 12 months.





Target prices are our Institutional Research Department's evaluation of price potential over the next 12 months, based upon our assessment of future earnings and cash flow, comparable company valuations, growth prospects and other financial criteria. Certain risks may impede achievement of these price targets including, but not limited to, broader market and macroeconomic fluctuations and unforeseen changes in the subject company's fundamentals or business trends.

#### **Other Disclosures**

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# Other Companies Mentioned in this Report

Company Name	Ticker	Rating	Price
First Community Corporation	FCCO	NEUTRAL	\$15.00