



First Community Corporation

FCCO - NASDAQ

Institutional Equity Research

January 21, 2022

4Q21 Review: A Likely Rising Value for Low-Cost Deposits; BUY

On the heels of FCCO's 4Q21 earnings report, we're nudging our EPS estimates higher, leaving our PT unchanged, and reiterating our **BUY**. While core 4Q21 results were a slight core beat, we came away with an improved outlook for 2022 and 2023, particularly given healthy loan originations and a likely steeper NIM ramp in 2H22 and 2023. While expenses will be up, some of these investments should ultimately lead to higher revenues, and we get the sense a new growth market entry may be on management's radar. With a reasonable valuation and implied scarcity value in an attractive footprint, we remain constructive.

Slight core beat on provision and expenses: FCCO reported 4Q21 EPS of \$0.52. We estimate core EPS of \$0.50, which beat consensus by a penny and our estimate by 2 cents. The main driver of the core beat was a lower than expected provision for loan losses, partially offset by slightly lower than expected core PPNR. The latter reflected slightly lower than expected core fee revs, partially offset by slightly better than modeled core expenses, while NII was in line with our forecast. For more details on FCCO's core 4Q21 results, please see our [earlier First Look note](#).

Nudging our EPS estimates higher: After inputting FCCO's core 4Q21 results into our model and fine-tuning our assumptions, we're increasing our 2022E EPS by 7 cents (to \$1.91) and our 2023E EPS by a penny (to \$2.05). The main adjustments were a lower assumed pace of provisioning (particularly in 2022), a steeper assumed ramp in the NIM in 2H22 and 2023, and a larger balance sheet, partially offset by a lower assumed starting base NIM and a slightly higher assumed pace of growth in expenses.

Reiterate BUY: We're making no change to our \$24.00 PT, which assumes that the shares will trade at ~123x of our YE23E TBV/sh and 11.7x our 2023E EPS. On the one hand, 4Q21 core PPNR contracted LQ given the headwinds of elevated payoffs/pay-downs (causing core loans to be down LQ), steep NIM compression (given less PPP fees, the ongoing drag of excess liquidity, and core yield pressure), and lower mortgage revs. Yet, tailwinds included a small negative provision and cost control.

Our outlook for 2022 and 2023 seems incrementally positive for NII. Specifically, on loan growth, we expect abatement of payoffs should unmask healthy origination activity – and yield FCCO's more typical 7%-8% loan growth with healthy pipelines evident going into 2022. We suspect the bank will continue to see steady activity across the footprint, including metro Augusta (GA/SC), Upstate SC, and Midlands SC.

On the NIM, we view it as at or close to bottom and likely remaining stable in 1H22, yet then set up for steeper expansion given a favorable AEA mix shift and rising rates (especially with the bank's likely ability to lag on deposit pricing – with non-IB deposits at 33% of total).

We continue to view FCCO as benefiting from an attractive geographic footprint (with implied scarcity value) and a very low-cost deposit franchise (that theoretically should be more highly valued in a time of higher interest rates).

On credit, we expect very little in credit related expenses during 2022, as the bank's incurred loss ALLL model, coupled with a likely improving COVID outlook, likely makes it difficult to keep the ALLL/loans ratio this high (1.30% ex-PPP at YE21).

FY (Dec)		2021A	2022E	Previous	Cons.	2023E	Previous	Cons.
EPS	Q1 (Mar)	\$0.43	\$0.45E	\$0.47	\$0.44	\$0.50E	\$0.48	\$0.48
	Q2 (Jun)	\$0.47	\$0.47E	\$0.46	\$0.48	\$0.50E	NC	\$0.51
	Q3 (Sep)	\$0.62	\$0.49E	\$0.46	\$0.50	\$0.52E	\$0.53	\$0.54
	Q4 (Dec)	\$0.50	\$0.50E	\$0.45	\$0.50	\$0.54E	\$0.53	\$0.56
		\$2.03	\$1.91E	\$1.84	\$1.92	\$2.05E	\$2.04	\$2.01
Price/EPS		10.2x	10.9x			10.1x		
Revenue (\$M)	Q1 (Mar)	\$13.9	\$14.6E	\$14.8	\$14.2	\$15.8E	\$15.5	\$15.6
	Q2 (Jun)	\$14.5	\$14.9E	NC	\$14.6	\$16.1E	\$15.9	\$16.1
	Q3 (Sep)	\$16.0	\$15.3E	\$15.1	\$14.8	\$16.6E	\$16.4	\$16.5
	Q4 (Dec)	\$14.7	\$15.5E	\$15.2	\$15.1	\$16.9E	\$16.6	\$16.8
		\$59.0	\$60.3E	\$59.9	\$58.7	\$65.3E	\$64.4	\$65.0

Please refer to pages 5 - 6 of this report for detailed disclosure and certification information.

Buy

Price Target	\$24.00
Price (1/21/22)	\$20.77
Industry	FINANCIAL INSTITUTIONS

Valuation & Performance

Return on Assets (MRQ)	0.96%
ROTC (MRQ)	12.3%
Net Interest Margin (MRQ)	3.01%
Efficiency Ratio (MRQ)	67.6%
TBV per Share (1/21/22)	\$16.62
TCE/TA (1/21/22)	8.0%
Dividend	\$0.52 (2.5%)

Trading Data

Shares Outstanding (M)	7.6
Market Capitalization (\$M)	\$157.1
52-week range	\$16.18 - \$23.42
Avg. Volume (3-mth.) (K)	9.0

Kevin P. Fitzsimmons

MD, Senior Research Analyst

856-994-6062

kfitzsimmons@dadco.com

Company Description

Lexington, SC - First Community Corporation is the parent company of First Community Bank a +\$1.1B asset community bank base in the midlands of South Carolina. First Community Bank offers a full suite of banking and financial planning/ investment advisory services to both retail and commercial clients.

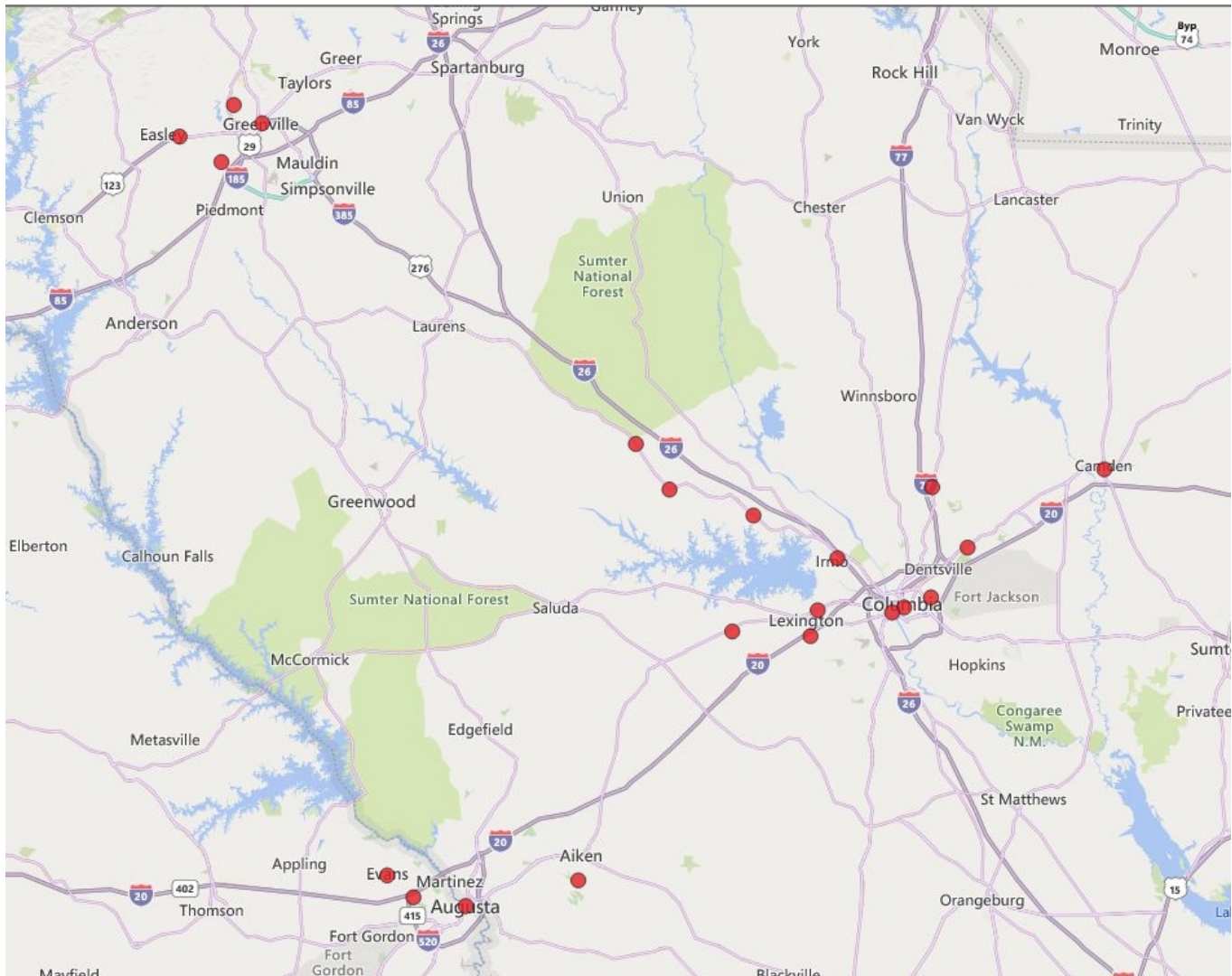
Price Performance

NASDAQ: FCCO



We suspect expenses will be higher in 2022 given wage inflation and planned investments in technology/equipment, yet we also expect some investments will be in talent (loan officers, mortgage originators, investment advisors), yet these should ultimately lead to higher revenues. We also get the sense that FCCO is eyeing a potential entry into a new growth market, likely via hiring a team and opening an LPO (as opposed to M&A), which may initially add to expenses, but should provide a new growth frontier for loan growth and revenues.

Figure 1: Branch Map



Source: S&P Capital IQ

First Community Corp. (FCCO)												Kevin P. Fitzsimmons 856-994-6062											
(\$M. except Per Share Data)																							
Income Statement	2019A	2020A	2021A	2022E	2023E	3Q19A	4Q19A	1Q20A	2Q20A	3Q20A	4Q20A	1Q21A	2Q21A	3Q21A	4Q21A	1Q22E	2Q22E	3Q22E	4Q22E	1Q23E	2Q23E	3Q23E	4Q23E
NET INTEREST INCOME (FTE)	\$ 36.848	\$ 40.023	\$ 45.387	\$ 45.834	\$ 50.190	\$ 9.353	\$ 9.359	\$ 9.417	\$ 9.743	\$ 10.176	\$ 10.687	\$ 10.675	\$ 11.092	\$ 12.456	\$ 11.164	\$ 11.124	\$ 11.277	\$ 11.574	\$ 11.858	\$ 12.124	\$ 12.339	\$ 12.713	\$ 13.013
PROVISION FOR LOAN LOSSES	\$ 0.139	\$ 3.663	\$ 0.335	\$ 0.632	\$ 2.242	\$ 0.025	\$ -	\$ 1.075	\$ 1.250	\$ 1.062	\$ 0.276	\$ 0.177	\$ 0.168	\$ 0.049	\$ (0.059)	\$ 0.177	\$ 0.100	\$ 0.138	\$ 0.217	\$ 0.266	\$ 0.568	\$ 0.711	\$ 0.696
Non-Interest Income																							
Deposit service charges	\$ 1.649	\$ 1.121	\$ 0.977	\$ 1.108	\$ 1.195	\$ 0.421	\$ 0.437	\$ 0.399	\$ 0.210	\$ 0.242	\$ 0.270	\$ 0.246	\$ 0.212	\$ 0.257	\$ 0.262	\$ 0.266	\$ 0.275	\$ 0.281	\$ 0.286	\$ 0.291	\$ 0.298	\$ 0.301	\$ 0.305
Mortgage banking income	\$ 4.555	\$ 5.557	\$ 4.319	\$ 3.997	\$ 3.897	\$ 1.251	\$ 1.222	\$ 0.982	\$ 1.572	\$ 1.403	\$ 1.600	\$ 0.990	\$ 1.143	\$ 1.147	\$ 1.039	\$ 0.945	\$ 1.021	\$ 1.052	\$ 0.978	\$ 0.919	\$ 0.993	\$ 1.023	\$ 0.961
Invest. Advisory fees & commissions	\$ 2.021	\$ 2.720	\$ 3.995	\$ 4.812	\$ 5.292	\$ 0.509	\$ 0.585	\$ 0.634	\$ 0.671	\$ 0.672	\$ 0.743	\$ 0.877	\$ 0.957	\$ 1.040	\$ 1.121	\$ 1.155	\$ 1.189	\$ 1.219	\$ 1.249	\$ 1.274	\$ 1.313	\$ 1.339	\$ 1.366
Gain (loss) on sale of other assets	\$ (0.003)	\$ 0.147	\$ 0.077	\$ -	\$ -	\$ -	\$ -	\$ 0.006	\$ -	\$ 0.141	\$ -	\$ 0.077	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	\$ 3.661	\$ 3.814	\$ 4.349	\$ 4.506	\$ 4.757	\$ 0.932	\$ 0.966	\$ 0.907	\$ 0.934	\$ 0.982	\$ 0.991	\$ 1.106	\$ 1.106	\$ 1.060	\$ 1.077	\$ 1.093	\$ 1.115	\$ 1.137	\$ 1.160	\$ 1.172	\$ 1.183	\$ 1.195	\$ 1.207
TOTAL NON-INTEREST INCOME (core)	\$ 11.883	\$ 13.359	\$ 13.717	\$ 14.423	\$ 15.141	\$ 3.113	\$ 3.210	\$ 2.928	\$ 3.387	\$ 3.440	\$ 3.604	\$ 3.296	\$ 3.418	\$ 3.504	\$ 3.499	\$ 3.459	\$ 3.601	\$ 3.689	\$ 3.674	\$ 3.656	\$ 3.787	\$ 3.858	\$ 3.840
OPERATING REVENUE	\$ 48.731	\$ 53.382	\$ 58.996	\$ 60.257	\$ 65.331	\$ 12.466	\$ 12.569	\$ 12.345	\$ 13.130	\$ 13.616	\$ 14.291	\$ 13.863	\$ 14.510	\$ 15.960	\$ 14.663	\$ 14.584	\$ 14.878	\$ 15.263	\$ 15.532	\$ 15.780	\$ 16.126	\$ 16.571	\$ 16.853
Noninterest Expense																							
Salaries & employee benefits	\$ 21.261	\$ 24.026	\$ 24.494	\$ 25.884	\$ 27.234	\$ 5.465	\$ 5.416	\$ 5.653	\$ 5.840	\$ 6.087	\$ 6.446	\$ 5.964	\$ 5.948	\$ 6.394	\$ 6.188	\$ 6.312	\$ 6.438	\$ 6.518	\$ 6.616	\$ 6.715	\$ 6.766	\$ 6.834	\$ 6.919
Occupancy	\$ 2.696	\$ 2.709	\$ 2.947	\$ 3.039	\$ 3.193	\$ 0.703	\$ 0.691	\$ 0.643	\$ 0.679	\$ 0.736	\$ 0.651	\$ 0.730	\$ 0.734	\$ 0.743	\$ 0.740	\$ 0.746	\$ 0.757	\$ 0.764	\$ 0.767	\$ 0.784	\$ 0.793	\$ 0.803	\$ 0.813
Equipment	\$ 1.493	\$ 1.237	\$ 1.296	\$ 1.430	\$ 1.492	\$ 0.365	\$ 0.353	\$ 0.318	\$ 0.298	\$ 0.318	\$ 0.303	\$ 0.275	\$ 0.338	\$ 0.336	\$ 0.347	\$ 0.351	\$ 0.357	\$ 0.359	\$ 0.363	\$ 0.367	\$ 0.371	\$ 0.375	\$ 0.379
Marketing & public relations	\$ 1.115	\$ 1.043	\$ 1.173	\$ 1.361	\$ 1.470	\$ 0.159	\$ 0.351	\$ 0.354	\$ 0.247	\$ 0.342	\$ 0.100	\$ 0.396	\$ 0.313	\$ 0.140	\$ 0.324	\$ 0.337	\$ 0.344	\$ 0.333	\$ 0.347	\$ 0.364	\$ 0.371	\$ 0.360	\$ 0.375
FDIC assessment	\$ 0.067	\$ 0.404	\$ 0.618	\$ 0.456	\$ 0.456	\$ -	\$ (0.078)	\$ 0.042	\$ 0.088	\$ 0.137	\$ 0.137	\$ 0.169	\$ 0.146	\$ 0.189	\$ 0.114	\$ 0.114	\$ 0.114	\$ 0.114	\$ 0.114	\$ 0.114	\$ 0.114	\$ 0.114	\$ 0.114
Amortization of intangibles	\$ 0.523	\$ 0.363	\$ 0.201	\$ 0.156	\$ 0.150	\$ 0.133	\$ 0.126	\$ 0.105	\$ 0.095	\$ 0.095	\$ 0.068	\$ 0.057	\$ 0.052	\$ 0.052	\$ 0.040	\$ 0.040	\$ 0.039	\$ 0.039	\$ 0.038	\$ 0.038	\$ 0.037	\$ 0.037	\$ 0.037
Other operating expenses	\$ 7.380	\$ 7.551	\$ 8.367	\$ 8.894	\$ 9.469	\$ 1.934	\$ 2.001	\$ 1.888	\$ 1.844	\$ 1.920	\$ 1.899	\$ 1.920	\$ 2.292	\$ 1.993	\$ 2.162	\$ 2.184	\$ 2.211	\$ 2.233	\$ 2.267	\$ 2.312	\$ 2.347	\$ 2.382	\$ 2.429
Noninterest Expense, Ex-Credit	\$ 34.535	\$ 37.333	\$ 39.096	\$ 41.220	\$ 43.465	\$ 8.759	\$ 8.860	\$ 9.003	\$ 9.091	\$ 9.635	\$ 9.604	\$ 9.511	\$ 9.823	\$ 9.847	\$ 9.915	\$ 10.083	\$ 10.259	\$ 10.361	\$ 10.517	\$ 10.694	\$ 10.800	\$ 10.905	\$ 11.066
OREO expense	\$ 0.081	\$ 0.201	\$ 0.105	\$ -	\$ -	\$ 0.031	\$ 0.003	\$ 0.035	\$ 0.040	\$ 0.079	\$ 0.047	\$ 0.029	\$ 0.055	\$ 0.058	\$ (0.037)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Write-down of OREO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net loss (gain) on sale of OREO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NONINTEREST EXPENSE (core)	\$ 34.616	\$ 37.534	\$ 39.201	\$ 41.220	\$ 43.465	\$ 8.790	\$ 8.863	\$ 9.038	\$ 9.131	\$ 9.714	\$ 9.651	\$ 9.540	\$ 9.878	\$ 9.905	\$ 9.878	\$ 10.083	\$ 10.259	\$ 10.361	\$ 10.517	\$ 10.694	\$ 10.800	\$ 10.905	\$ 11.066
Pre-Tax Operating Income	\$ 13.976	\$ 12.185	\$ 19.460	\$ 18.405	\$ 19.624	\$ 3.651	\$ 3.706	\$ 2.232	\$ 2.749	\$ 2.840	\$ 4.364	\$ 4.146	\$ 4.464	\$ 6.006	\$ 4.844	\$ 4.324	\$ 4.519	\$ 4.763	\$ 4.799	\$ 4.820	\$ 4.758	\$ 4.955	\$ 5.091
Pre-Tax, Pre-Provision Operating Income	\$ 14.115	\$ 15.848	\$ 19.795	\$ 19.037	\$ 21.866	\$ 3.706	\$ 3.706	\$ 3.307	\$ 3.999	\$ 3.902	\$ 4.640	\$ 4.323	\$ 4.632	\$ 6.055	\$ 4.785	\$ 4.501	\$ 4.619	\$ 4.902	\$ 5.016	\$ 5.086	\$ 5.326	\$ 5.666	\$ 5.787
Pre-Tax, Pre-Credit Costs Operating Income	\$ 14.196	\$ 16.049	\$ 19.900	\$ 19.037	\$ 21.866	\$ 3.707	\$ 3.709	\$ 3.342	\$ 4.039	\$ 3.981	\$ 4.687	\$ 4.352	\$ 4.687	\$ 6.113	\$ 4.748	\$ 4.501	\$ 4.619	\$ 4.902	\$ 5.016	\$ 5.086	\$ 5.326	\$ 5.666	\$ 5.787
Gain (Loss) on sale of securities	\$ 0.136	\$ 0.099	\$ -	\$ -	\$ -	\$ -	\$ 0.001	\$ -	\$ -	\$ 0.099	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Non-Operating Revenues	\$ -	\$ 0.311	\$ 0.187	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.311	\$ -	\$ -	\$ -	\$ 0.060	\$ 0.127	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Non-Operating Expenses	\$ (0.282)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.282)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Merger Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-Tax Income	\$ 13.830	\$ 12.595	\$ 19.647	\$ 18.405	\$ 19.624	\$ 3.651	\$ 3.425	\$ 2.232	\$ 2.749	\$ 3.250	\$ 4.364	\$ 4.146	\$ 4.464	\$ 6.066	\$ 4.971	\$ 4.324	\$ 4.519	\$ 4.763	\$ 4.799	\$ 4.820	\$ 4.758	\$ 4.955	\$ 5.091
Income Taxes	\$ 2.858	\$ 2.496	\$ 4.182	\$ 3.957	\$ 4.219	\$ 0.753	\$ 0.727	\$ 0.438	\$ 0.532	\$ 0.598	\$ 0.928	\$ 0.891	\$ 0.921	\$ 1.318	\$ 1.052	\$ 0.930	\$ 0.972	\$ 1.024	\$ 1.032	\$ 1.036	\$ 1.023	\$ 1.065	\$ 1.095
Tax Rate	20.67%	19.82%	21.29%	21.50%	21.50%	20.6%	21.2%	19.6%	19.4%	18.4%	21.3%	21.5%	20.6%	21.7%	21.2%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%
Core Tax Rate	20.63%	19.66%	21.25%	21.50%	21.50%	20.6%	21.2%	19.6%	19.4%	18.4%	21.3%	21.5%	20.6%	21.7%	21.2%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%
Net Income from Continuing Operations	\$ 10.972	\$ 10.099	\$ 15.465	\$ 14.448	\$ 15.405	\$ 2.898	\$ 2.698	\$ 1.794	\$ 2.217	\$ 2.652	\$ 3.436	\$ 3.255	\$ 3.543	\$ 4.748	\$ 3.919	\$ 3.394	\$ 3.547	\$ 3.739	\$ 3.767	\$ 3.784	\$ 3.735	\$ 3.890	\$ 3.996
Net Income from Discontinued Operations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Income	\$ 10.972	\$ 10.099	\$ 15.465	\$ 14.448	\$ 15.405	\$ 2.898	\$ 2.698	\$ 1.794	\$ 2.217	\$ 2.652	\$ 3.436	\$ 3.255	\$ 3.543	\$ 4.748	\$ 3.919	\$ 3.394	\$ 3.547	\$ 3.739	\$ 3.767	\$ 3.784	\$ 3.735	\$ 3.890	\$ 3.996
Preferred Dividends	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gain (Loss) Attributable to Noncontrolling Interest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET INCOME AVAILABLE TO COMMON	\$ 10.972	\$ 10.099	\$ 15.465	\$ 14.448	\$ 15.405	\$ 2.898	\$ 2.698	\$ 1.794	\$ 2.217	\$ 2.652	\$ 3.436	\$ 3.255	\$ 3.543	\$ 4.748	\$ 3.919	\$ 3.394	\$ 3.547	\$ 3.739	\$ 3.767	\$ 3.784	\$ 3.735	\$ 3.890	\$ 3.996
Shares / Per Share Metrics	2019A	2020A	2021A	2022E	2023E	3Q19A	4Q19A	1Q20A	2Q20A	3Q20A	4Q20A	1Q21A	2Q21A	3Q21A	4Q21A	1Q22E	2Q22E	3Q22E	4Q22E	1Q23E	2Q23E	3Q23E	4Q23E
Earnings Per Share (EPS) - Reported	\$ 1.44	\$ 1.35	\$ 2.05	\$ 1.91	\$ 2.05	\$ 0.39	\$ 0.36	\$ 0.24	\$ 0.30	\$ 0.35	\$ 0.46	\$ 0.43	\$ 0.47	\$ 0.63	\$ 0.52	\$ 0.45	\$ 0.47	\$ 0.49	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.52	\$ 0.54
Core EPS	\$ 1.46	\$ 1.30	\$ 2.03	\$ 1.91	\$ 2.05	\$ 0.39	\$ 0.39	\$ 0.24	\$ 0.30	\$ 0.31	\$ 0.46	\$ 0.43	\$ 0.47	\$ 0.62	\$ 0.50	\$ 0.45	\$ 0.47	\$ 0.49	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.52	\$ 0.54
Core EPS Growth (Annualized)	-1.8%	-10.8%	55.5%	-5.9%	7.5%	34.9%	2.6%	-154.2%	94.5%	17.2%	191.4%	-22.0%	34.5%	129.1%	-75.3%	-44.5%	18.0%	21.7%	3.0%	3.1%	-3.8%	18.0%	12.3%
PTPP/Avg. Shares	\$ 1.86	\$ 2.12	\$ 2.62	\$ 2.52	\$ 2.92	\$ 0.49	\$ 0.50	\$ 0.44	\$ 0.54	\$ 0.52	\$ 0.62	\$ 0.57	\$ 0.6										

First Community Corp. (FCCO)														Kevin P. Fitzsimmons 856-994-6062													
(\$M, except Per Share Data)																											
Income Statement																											
Average Balance Sheet																											
	2019A	2020A	2021A	2022E	2023E	3Q19A	4Q19A	1Q20A	2Q20A	3Q20A	4Q20A	1Q21A	2Q21A	3Q21A	4Q21A	1Q22E	2Q22E	3Q22E	4Q22E	1Q23E	2Q23E	3Q23E	4Q23E	1Q24E	2Q24E	3Q24E	4Q24E
Avg. PPP	\$ -	\$ 35.7	\$ 35.0	\$ 0.2	\$ -	\$ -	\$ -	\$ -	\$ 47.9	\$ 48.8	\$ 46.0	\$ 52.0	\$ 54.5	\$ 28.2	\$ 5.3	\$ 0.7	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Avg. Loans (ex-PPP)	\$ 735.3	\$ 799.2	\$ 854.0	\$ 893.8	\$ 969.6	\$ 740.2	\$ 748.1	\$ 753.7	\$ 777.0	\$ 819.3	\$ 846.8	\$ 834.3	\$ 841.1	\$ 865.7	\$ 874.7	\$ 869.3	\$ 884.6	\$ 901.6	\$ 919.6	\$ 936.9	\$ 955.6	\$ 980.7	\$ 1,005.2	\$ 1,030.2	\$ 1,055.2	\$ 1,080.2	
Avg. Total Loans	\$ 735.3	\$ 834.8	\$ 889.0	\$ 894.0	\$ 969.6	\$ 740.2	\$ 748.1	\$ 753.7	\$ 824.8	\$ 868.1	\$ 892.8	\$ 886.4	\$ 895.6	\$ 893.9	\$ 880.0	\$ 870.1	\$ 884.6	\$ 901.6	\$ 919.6	\$ 936.9	\$ 955.6	\$ 980.7	\$ 1,005.2	\$ 1,030.2	\$ 1,055.2	\$ 1,080.2	
Avg. Securities	\$ 257.5	\$ 300.8	\$ 456.3	\$ 595.4	\$ 610.1	\$ 254.8	\$ 273.1	\$ 286.3	\$ 294.9	\$ 299.9	\$ 322.2	\$ 373.3	\$ 430.9	\$ 488.5	\$ 532.4	\$ 575.0	\$ 592.2	\$ 604.1	\$ 610.1	\$ 610.1	\$ 610.1	\$ 610.1	\$ 610.1	\$ 610.1	\$ 610.1	\$ 610.1	
Avg. Other Earning Assets	\$ 25.5	\$ 62.8	\$ 73.4	\$ 47.7	\$ 9.7	\$ 27.3	\$ 31.0	\$ 37.3	\$ 51.4	\$ 80.7	\$ 81.9	\$ 79.3	\$ 77.8	\$ 58.5	\$ 78.1	\$ 75.0	\$ 57.2	\$ 37.7	\$ 20.8	\$ 15.1	\$ 11.5	\$ 8.9	\$ 3.2	\$ -	\$ -	\$ -	
Avg. Earning Assets	\$ 1,018.3	\$ 1,198.5	\$ 1,418.7	\$ 1,537.0	\$ 1,589.4	\$ 1,022.2	\$ 1,052.3	\$ 1,077.2	\$ 1,171.2	\$ 1,248.6	\$ 1,296.9	\$ 1,339.1	\$ 1,404.2	\$ 1,441.0	\$ 1,490.5	\$ 1,520.1	\$ 1,534.0	\$ 1,543.4	\$ 1,550.6	\$ 1,562.1	\$ 1,577.3	\$ 1,599.8	\$ 1,618.5	\$ 1,637.2	\$ 1,655.9	\$ 1,674.6	
Avg. Total Assets	\$ 1,116.0	\$ 1,295.7	\$ 1,519.9	\$ 1,640.1	\$ 1,692.2	\$ 1,120.0	\$ 1,151.5	\$ 1,176.4	\$ 1,269.2	\$ 1,345.1	\$ 1,392.0	\$ 1,435.3	\$ 1,507.7	\$ 1,542.8	\$ 1,593.7	\$ 1,623.1	\$ 1,637.1	\$ 1,646.5	\$ 1,653.8	\$ 1,665.3	\$ 1,680.2	\$ 1,702.4	\$ 1,720.9	\$ 1,739.4	\$ 1,757.9	\$ 1,776.4	
Avg. Deposits	\$ 934.8	\$ 1,087.1	\$ 1,292.2	\$ 1,406.8	\$ 1,430.6	\$ 938.6	\$ 967.5	\$ 969.4	\$ 1,060.1	\$ 1,137.0	\$ 1,181.8	\$ 1,208.1	\$ 1,285.1	\$ 1,312.6	\$ 1,363.2	\$ 1,392.8	\$ 1,406.7	\$ 1,412.3	\$ 1,415.4	\$ 1,418.4	\$ 1,424.3	\$ 1,433.4	\$ 1,446.3	\$ 1,459.2	\$ 1,472.1	\$ 1,485.0	
Avg. Total Borrowings	\$ 52.7	\$ 66.8	\$ 77.2	\$ 80.0	\$ 108.7	\$ 52.0	\$ 51.1	\$ 70.3	\$ 69.9	\$ 63.3	\$ 63.6	\$ 78.3	\$ 75.4	\$ 77.8	\$ 77.1	\$ 77.1	\$ 81.0	\$ 81.0	\$ 85.0	\$ 93.5	\$ 102.9	\$ 116.2	\$ 122.0	\$ 127.8	\$ 133.6	\$ 139.4	
Avg. IB-Liabilities	\$ 723.5	\$ 810.0	\$ 946.5	\$ 1,019.0	\$ 1,066.2	\$ 724.1	\$ 737.2	\$ 758.0	\$ 780.8	\$ 832.7	\$ 868.6	\$ 896.5	\$ 940.2	\$ 959.9	\$ 989.6	\$ 1,007.9	\$ 1,016.1	\$ 1,023.1	\$ 1,029.1	\$ 1,040.6	\$ 1,054.6	\$ 1,075.9	\$ 1,093.5	\$ 1,111.1	\$ 1,128.7	\$ 1,146.3	
Avg. Total Liabilities	\$ 999.1	\$ 1,166.8	\$ 1,382.0	\$ 1,500.0	\$ 1,552.4	\$ 1,002.8	\$ 1,031.9	\$ 1,052.9	\$ 1,142.3	\$ 1,213.4	\$ 1,258.8	\$ 1,299.7	\$ 1,372.5	\$ 1,402.4	\$ 1,453.5	\$ 1,483.0	\$ 1,497.0	\$ 1,506.4	\$ 1,513.6	\$ 1,525.1	\$ 1,540.2	\$ 1,562.8	\$ 1,581.4	\$ 1,600.0	\$ 1,618.6	\$ 1,637.2	
Avg. Shareholders Equity	\$ 117.0	\$ 128.8	\$ 137.8	\$ 146.1	\$ 156.0	\$ 117.2	\$ 119.6	\$ 123.5	\$ 126.9	\$ 131.7	\$ 133.3	\$ 135.6	\$ 135.2	\$ 140.4	\$ 140.2	\$ 142.2	\$ 144.7	\$ 147.4	\$ 150.1	\$ 152.6	\$ 154.9	\$ 157.1	\$ 159.5	\$ 161.9	\$ 164.3	\$ 166.7	
Avg. Tangible Common Equity	\$ 101.0	\$ 113.3	\$ 121.4	\$ 130.5	\$ 140.5	\$ 101.8	\$ 103.3	\$ 106.3	\$ 111.7	\$ 116.2	\$ 119.0	\$ 118.8	\$ 119.6	\$ 122.9	\$ 124.5	\$ 126.6	\$ 129.1	\$ 131.8	\$ 134.6	\$ 137.1	\$ 139.3	\$ 141.6	\$ 144.0	\$ 146.4	\$ 148.8	\$ 151.2	
EOP Balance Sheet																											
	2019A	2020A	2021A	2022E	2023E	3Q19A	4Q19A	1Q20A	2Q20A	3Q20A	4Q20A	1Q21A	2Q21A	3Q21A	4Q21A	1Q22E	2Q22E	3Q22E	4Q22E	1Q23E	2Q23E	3Q23E	4Q23E	1Q24E	2Q24E	3Q24E	4Q24E
PPP	\$ -	\$ 42.2	\$ 1.5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 47.9	\$ 49.8	\$ 42.2	\$ 61.8	\$ 47.2	\$ 9.1	\$ 1.5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Loans (ex-PPP)	\$ 737.0	\$ 801.9	\$ 862.2	\$ 928.7	\$ 1,015.1	\$ 735.1	\$ 737.0	\$ 749.5	\$ 769.6	\$ 794.7	\$ 801.9	\$ 807.2	\$ 831.1	\$ 872.4	\$ 862.2	\$ 876.5	\$ 892.7	\$ 910.5	\$ 928.7	\$ 945.0	\$ 966.3	\$ 995.2	\$ 1,015.1	\$ 1,035.0	\$ 1,054.9	\$ 1,074.8	
Total Loans	\$ 737.0	\$ 844.2	\$ 863.7	\$ 928.7	\$ 1,015.1	\$ 735.1	\$ 737.0	\$ 749.5	\$ 817.4	\$ 844.5	\$ 844.2	\$ 869.1	\$ 878.3	\$ 881.5	\$ 863.7	\$ 876.5	\$ 892.7	\$ 910.5	\$ 928.7	\$ 945.0	\$ 966.3	\$ 995.2	\$ 1,015.1	\$ 1,035.0	\$ 1,054.9	\$ 1,074.8	
Total Assets	\$ 1,170.3	\$ 1,395.4	\$ 1,584.5	\$ 1,655.8	\$ 1,809.9	\$ 1,130.0	\$ 1,170.3	\$ 1,185.3	\$ 1,324.8	\$ 1,381.8	\$ 1,395.4	\$ 1,492.5	\$ 1,515.0	\$ 1,560.3	\$ 1,584.5	\$ 1,566.6	\$ 1,592.7	\$ 1,623.4	\$ 1,655.8	\$ 1,686.9	\$ 1,720.6	\$ 1,765.9	\$ 1,809.9	\$ 1,853.9	\$ 1,897.9	\$ 1,941.9	
Non-IB Deposits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Deposits	\$ 988.2	\$ 1,189.4	\$ 1,361.3	\$ 1,413.4	\$ 1,444.2	\$ 948.8	\$ 988.2	\$ 986.6	\$ 1,118.9	\$ 1,173.6	\$ 1,189.4	\$ 1,271.4	\$ 1,289.9	\$ 1,333.6	\$ 1,361.3	\$ 1,390.8	\$ 1,404.7	\$ 1,410.2	\$ 1,413.4	\$ 1,416.4	\$ 1,422.2	\$ 1,431.3	\$ 1,444.2	\$ 1,457.1	\$ 1,469.0	\$ 1,481.9	
Total Liabilities	\$ 1,036.7	\$ 1,245.3	\$ 1,430.5	\$ 1,489.6	\$ 1,556.4	\$ 998.3	\$ 1,036.7	\$ 1,047.6	\$ 1,179.5	\$ 1,235.7	\$ 1,245.3	\$ 1,346.7	\$ 1,365.3	\$ 1,408.4	\$ 1,430.5	\$ 1,459.6	\$ 1,473.3	\$ 1,482.5	\$ 1,489.6	\$ 1,500.9	\$ 1,515.9	\$ 1,538.0	\$ 1,556.4	\$ 1,574.9	\$ 1,593.4	\$ 1,611.9	
Liquidity Ratios																											
Loans / Deposits	74.6%	71.0%	63.4%	65.7%	70.3%	77.5%	74.6%	76.0%	73.1%	72.0%	71.0%	68.4%	68.1%	66.1%	63.4%	63.0%	63.5%	64.6%	65.7%	66.7%	67.9%	69.5%	70.3%	71.0%	71.7%	72.4%	
Avg. Earning Assets / Avg. Assets	91.2%	92.5%	93.3%	93.7%	93.9%	91.3%	91.4%	91.6%	92.3%	92.8%	93.2%	93.3%	93.1%	93.4%	93.5%	93.7%	93.7%	93.7%	93.8%	93.8%	93.9%	94.0%	94.0%	94.0%	94.0%	94.0%	
Avg. Borrowings / Avg. Liabilities	5.3%	5.7%	5.6%	5.3%	7.0%	5.2%	5.0%	6.7%	6.1%	5.2%	5.1%	6.0%	5.5%	5.6%	5.3%	5.2%	5.2%	5.4%	5.6%	6.1%	6.7%	7.4%	7.7%	8.0%	8.3%	8.6%	
Capital Analysis																											
Beginning Total Equity																\$ 141.0	\$ 143.4	\$ 146.0	\$ 148.7	\$ 151.5	\$ 153.8	\$ 156.0	\$ 158.3	\$ 160.6	\$ 162.9	\$ 165.2	
+ Net Income																\$ 3.4	\$ 3.5	\$ 3.7	\$ 3.8	\$ 3.8	\$ 3.7	\$ 3.9	\$ 4.0	\$ 4.1	\$ 4.2	\$ 4.3	
- Dividends																\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	\$ 1.0	
- Cost of Share Repurchases																\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
+ Shares Issued (M&A less cash paid; raises)																\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
+ Net Other																\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Ending Shareholders Equity	\$ 120.2	\$ 136.3	\$ 141.0	\$ 151.5	\$ 160.8	\$ 118.8	\$ 120.2	\$ 124.6	\$ 130.8	\$ 133.2	\$ 136.3	\$ 132.7	\$ 137.9	\$ 139.1	\$ 141.0	\$ 143.4	\$ 146.0	\$ 148.7	\$ 151.5	\$ 153.8	\$ 156.0	\$ 158.3	\$ 160.6	\$ 162.9	\$ 165.2	\$ 167.5	
Less: Intangible Assets	\$ 16.1	\$ 15.8	\$ 15.6	\$ 15.6	\$ 15.6	\$ 16.2	\$ 16.1	\$ 16.0	\$ 15.9	\$ 15.8	\$ 15.8	\$ 15.7	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	\$ 15.6	
Less: Preferred Equity	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Tangible Common Equity	\$ 104.1	\$ 120.6	\$ 125.4	\$ 136.0	\$ 145.2	\$ 102.5	\$ 104.1	\$ 108.6	\$ 114.9	\$ 117.4	\$ 120.6	\$ 117.0	\$ 122.3	\$ 123.5	\$ 125.4	\$ 127.9	\$ 130.4	\$ 133.2	\$ 136.0	\$ 138.2	\$ 140.4	\$ 142.8	\$ 145.2	\$ 147.6	\$ 150.0	\$ 152.4	
Tangible Assets	\$ 1,154.2	\$ 1,379.6	\$ 1,569.0	\$ 1,640.3	\$ 1,794.3	\$ 1,113.7	\$ 1,154.2	\$ 1,169.3	\$ 1,308.9	\$ 1,366.0	\$ 1,379.6	\$ 1,476.8	\$ 1,499.3	\$ 1,544.7	\$ 1,569.0	\$ 1,551.0	\$ 1,577.1	\$ 1,607.8	\$ 1,640.3	\$ 1,671.3	\$ 1,705.1	\$ 1,750.3	\$ 1,794.3	\$ 1,838.3	\$ 1,882.3	\$ 1,926.3	
Tier 1 Capital						\$ 111.3	\$ 112.8	\$ 114.3	\$ 115.8	\$ 117.7	\$ 120.4	\$ 120.4	\$ 120.4	\$ 120.4	\$ 120.4	\$ 122.8	\$ 125.4	\$ 128.1	\$ 130.91	\$ 133.2	\$ 135.4	\$ 137.7	\$ 140.16	\$ 142.5	\$ 144.9	\$ 147.3	
Total Capital						\$ 117.9	\$ 119.4	\$ 122.0	\$ 124.7	\$ 127.8	\$ 130.8	\$ 130.8	\$ 130.8	\$ 130.8	\$ 130.8	\$ 133.2	\$ 135.8	\$ 138.5	\$ 141.30	\$ 143.5	\$ 145.7	\$ 148.1	\$ 150.55	\$ 152.9	\$ 155.3	\$ 157.7	
CET-1						\$ 111.3	\$ 112.8	\$ 114.3	\$ 115.8	\$ 117.7	\$ 120.4	\$ 120.4	\$ 120.4	\$ 120.4	\$ 120.4	\$ 122.8	\$ 125.4	\$ 128.1	\$ 130.91	\$ 133.2	\$ 135.4	\$ 137.7	\$ 140.16	\$ 142.5	\$ 144.9	\$ 147.3	
Risk Weighted Assets						\$ 843.6	\$ 873.6	\$ 884.9	\$ 899.0	\$ 1,031.5	\$ 1,041.7	\$ 1,114.2	\$ 1,131.0	\$ 1,164.8	\$ 1,182.9	\$ 1,169.5	\$ 1,189.0	\$ 1,211.9	\$ 1,236.11	\$ 1,259.3	\$ 1,284.5	\$ 1,318.3	\$ 1,351.12	\$ 1,383.9	\$ 1,416.7	\$ 1,449.5	
TVB / Risk (calc)	\$ 13.99	\$ 16.08	\$ 16.62	\$ 18.01	\$ 19.50	\$ 13.84	\$ 13.99	\$ 14.55	\$ 15.35	\$ 15.67	\$ 16.08	\$ 15.55	\$ 16.22	\$ 16.37	\$ 16.62	\$ 16.94	\$ 17.28	\$ 17.64	\$ 18.01	\$ 18.37	\$ 18.72	\$ 19.10	\$ 19.50	\$ 19.90	\$ 20.30	\$ 20.70	
Shares Repurchased																											
Shares Issued	-	-	-	-	0.100	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.03	0.03	0.03	0.03	0.03	0.03	0.03	
Avg. Share Effect of Shares Issued																											
Capital Ratios																											
Total Capital / Risk Weighted Assets	14.26%	13.94%	11.06%	11.43%	11.14%	14.18%																					

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Potential Risks

- Significant economic deterioration in the bank's core markets
- Unanticipated deterioration in credit quality
- Increasing competitive pressure on loan pricing - implying headwinds for balance sheet growth and NIM
- NIM compression stemming from a flat or inverted yield curve and/or the Fed adopting a less favorable stance on short-term rates
- M&A related risks, including execution or elevated pricing, resulting in a drag on profitability metrics

Required Disclosures

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D.A. Davidson & Co.'s Institutional Research Rating Scale Definitions (maintained since October 10, 2017); information regarding our previous definitions is available upon request:

BUY: Expected to produce a total return of over 15% on a risk adjusted basis over the next 12-18 months

NEUTRAL: Expected to produce a total return of -15% to +15% on a risk adjusted basis over the next 12-18 months

UNDERPERFORM: Expected to lose value of over 15% on a risk adjusted basis over the next 12-18 months

Rating Distribution (as of 12/31/21)	Coverage Universe Distribution			Investment Banking Distribution		
	IR	WMR	Combined	IR	WMR	Combined
BUY (Buy)	67%	92%	70%	19%	0%	18%
NEUTRAL (Hold)	33%	8%	30%	8%	0%	8%
UNDERPERFORM (Sell)	0%	0%	0%	0%	0%	0%

IR denotes Institutional Research; WMR denotes Wealth Management Research whose rating scale is Buy/Add, Neutral, Sell/Reduce. Investment Banking Distribution denotes companies from whom D.A. Davidson & Co. has received compensation in the last 12 months.



Target prices are our Institutional Research Department's evaluation of price potential over the next 12 months, based upon our assessment of future earnings and cash flow, comparable company valuations, growth prospects and other financial criteria. Certain risks may impede achievement of these price targets including, but not limited to, broader market and macroeconomic fluctuations and unforeseen changes in the subject company's fundamentals or business trends.

Other Disclosures

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Other Companies Mentioned in this Report

Company Name	Ticker	Rating	Price
First Community Corporation	FCCO	BUY	\$20.77