



JOHN MARSHALL BANCORP, INC.

2025

annual
report





LETTER TO SHAREHOLDERS

Dear Fellow Shareholders:

John Marshall Bank, the operating subsidiary of John Marshall Bancorp, Inc. (the “Company”), is in a strong position to continue our momentum from 2025 into this year. John Marshall Bank has worked to solidify its reputation as a trusted partner with our clients throughout the DMV. The diligent work of our team resulted in a year of stronger financial performance.

- Net income grew 24% to \$21.2 million.
- Earnings Per Share (EPS) increased by 24% to \$1.49 per share.
- Annual cash dividend increased 20%, from \$0.25 in 2024 to \$0.30 in 2025.
- Quarterly cash dividend of \$0.09 declared January 2026, when annualized, represents a 20% increase over the 2025 annual cash dividend.
- Book value per share increased from \$17.28 as of December 31, 2024 to \$18.69 as of December 31, 2025.
- John Marshall Bank maintained extraordinary asset quality with six consecutive years of no non-accruing loans.

While 2025 was a turbulent year for bank stocks, the Company's stock price ended 2025 down \$0.09 per share from the end of 2024 or effectively unchanged. We believe the market is not reflecting the full potential of our performance.

We obtained research coverage during 2025 from the investment banking firm, Keefe, Bruyette and Woods, a Stifel Company (KBW), increasing visibility of the Company's stock. The Company was also recognized by Bank Director Magazine in the under \$5 billion in Total Assets category, ranking in the top 1% out of all the banks in the category nationwide.

John Marshall Bank continues to invest in top-tier technology to better serve clients' operational needs. In 2025, we invested in technologies that:

- Allow commercial clients to accept payments from their own customers' locations.
- Offer expanded capability to better interface with our clients' accounting software.

As a community bank, John Marshall Bank brings added value to the neighborhoods we serve in ways that go beyond financial service. In the past year, our team members engaged in over 2,440 volunteer hours including financial literacy programs and community nonprofit activities. For more information on how John Marshall Bank is involved in the communities we serve, I encourage you to review our [Business Responsibility report on our website](#).

Thank you to our shareholders for your support and trust in John Marshall Bank and to our committed teammates for your outstanding efforts in serving our clients and moving John Marshall Bank forward.

Sincerely,

Jonathan C. Kinney
Chairman of the Board



BOARD OF DIRECTORS



Jonathan C. Kinney
Chairman
of the Board



Christopher W. Bergstrom
President and
Chief Executive Officer



Philip W. Allin
Executive Vice President,
Interiors by Guernsey



Philip R. Chase
Owner and Principal,
Synergis LLC



Michael T. Foster
President,
MTFA Architecture, Inc.



Michael A. Garcia
President,
Mike Garcia, Construction Inc.



Subhash K. Garg
Co-Founder and Principal,
Wiener & Garg LLC



O. Leland Mahan
Senior Partner,
Hall, Monahan, Engle, Mahan & Mitchell



EXECUTIVE TEAM



Christopher W. Bergstrom
President and
Chief Executive Officer



Kent D. Carstater
Sr. Executive Vice President,
Chief Financial Officer



Andrew J. Peden
Sr. Executive Vice President,
Chief Banking Officer



Jason R. McDonough
Executive Vice President,
Chief Lending Officer



Kelly Bell
Executive Vice President,
Chief Operating Officer



Patrick Runge
Senior Vice President,
Chief Technology Officer



Paul Beattie
Senior Vice President,
Chief Credit Officer



Shannon Rones
Executive Vice President,
Chief Marketing Officer



James N. Estep
Executive Vice President,
Director of C&I Lending



Veronica Wilson
Senior Vice President,
Director of Human Resources



JOHN MARSHALL BANCORP, INC.

Consolidated Balance Sheets

December 31, 2025 and 2024

(In thousands, except share and per share data)

Assets	2025	2024	% Change
Cash and due from banks	\$ 6,492	\$ 5,945	9.2%
Interest-bearing deposits in other banks	123,482	116,524	6.0%
Total cash and cash equivalents	129,974	122,469	6.1%
Securities available-for-sale, at fair value	123,852	130,257	(4.9)%
Securities held-to-maturity at amortized cost, fair value of \$77,575 and \$76,270 as of December 31, 2025 and December 31, 2024, respectively	88,421	92,009	(3.9)%
Restricted securities, at cost	7,644	7,634	0.1%
Equity securities, at fair value	2,843	2,832	0.4%
Loans, net of unearned income	1,975,360	1,872,173	5.5%
Less: Allowance for loan credit losses	(19,805)	(18,715)	5.8%
Loans, net	1,955,555	1,853,458	5.5%
Bank premises and equipment, net	1,315	1,318	(0.2)%
Accrued interest receivable	5,890	5,996	(1.8)%
Right of use assets	4,551	5,013	(9.2)%
Other assets	12,505	13,961	(10.4)%
Total assets	\$ 2,332,550	\$ 2,234,947	4.4%
Liabilities			
Deposits:			
Non-interest bearing demand deposits	\$ 432,733	\$ 433,288	(0.1)%
Interest-bearing demand deposits	745,323	705,097	5.7%
Savings deposits	34,683	44,367	(21.8)%
Time deposits	759,546	709,663	7.0%
Total deposits	1,972,285	1,892,415	4.2%
Federal Home Loan Bank advances	56,000	56,000	0.0%
Subordinated debt	24,875	24,791	0.3%
Accrued interest payable	2,124	2,394	(11.3)%
Lease liabilities	4,819	5,369	(10.2)%
Other liabilities	6,809	7,364	(7.5)%
Total liabilities	2,066,912	1,988,333	4.0%
Shareholders' Equity			
Preferred stock, par value \$0.01 per share; authorized 1,000,000 shares; none issued	—	—	
Common stock, nonvoting, par value \$0.01 per share; authorized 1,000,000 shares; none issued	—	—	
Common stock, voting, par value \$0.01 per share; authorized 30,000,000 shares; issued and outstanding, 14,214,603 shares at December 31, 2025, including 68,547 unvested shares, 14,269,469 shares at December 31, 2024, including 54,388 unvested shares	141	142	(0.7)%
Additional paid-in capital	95,699	97,173	(1.5)%
Retained earnings	176,913	159,951	10.6%
Accumulated other comprehensive loss	(7,115)	(10,652)	(33.2)%
Total shareholders' equity	265,638	246,614	7.7%
Total liabilities and shareholders' equity	\$ 2,332,550	\$ 2,234,947	4.4%

Please refer to the Investor Relations section of the Company's website for the 2025 audited financial statements and accompanying notes.

Consolidated Statements of Income

Years Ended December 31, 2025 and 2024
(In thousands, except per share data)

	2025	2024	% Change
Interest and Dividend Income			
Interest and fees on loans	\$ 102,651	\$ 96,332	6.6%
Interest on investment securities, taxable	4,198	4,692	(10.5)%
Interest on investment securities, tax-exempt	36	36	0.0%
Dividends	484	391	23.8%
Interest on deposits in banks	5,888	8,682	(32.2)%
Total interest and dividend income	113,257	110,133	2.8%
Interest Expense			
Deposits	49,027	54,492	(10.0)%
Federal funds purchased	2	2	0.0%
Federal Home Loan Bank advances	2,268	745	204.4%
Federal Reserve Bank borrowings	–	2,451	(100.0)%
Subordinated debt	1,396	1,396	0.0%
Total interest expense	52,693	59,086	(10.8)%
Net Interest Income	60,564	51,047	18.6%
Provision for (recovery of) credit losses	1,688	(370)	(556.2)%
Net interest income after provision for (recovery of) credit losses	58,876	51,417	14.5%
Non-interest Income			
Service charges on deposit accounts	336	349	(3.7)%
Other service charges and fees	571	655	(12.8)%
Insurance commissions	328	416	(21.2)%
Gain on sale of government guaranteed loans	322	520	(38.1)%
Non-qualified deferred compensation plan asset gains net	402	236	70.3%
Other income	115	95	21.1%
Total non-interest income (loss)	2,074	2,271	(8.7)%
Non-interest Expenses			
Salaries and employee benefits	20,729	19,240	7.7%
Occupancy expense of premises	1,544	1,760	(12.3)%
Furniture and equipment expenses	1,285	1,220	5.3%
Other operating expenses	10,009	9,589	4.4%
Total non-interest expenses	33,567	31,809	5.5%
Income before income taxes	27,383	21,879	25.2%
Income Tax Expense	6,150	4,758	29.3%
Net income	21,233	17,121	24.0%
Earnings Per Common Share			
Basic	\$ 1.49	\$ 1.20	24.2%
Diluted	\$ 1.49	\$ 1.20	24.2%

Please refer to the Investor Relations section of the Company's website for the 2025 audited financial statements and accompanying notes.



LOCATIONS



Branches

1. Alexandria
2. Arlington
3. Leesburg
4. Reston
5. Rockville
6. Tysons
7. Washington, DC
8. Woodbridge

640 Franklin St.
2300 Wilson Blvd., Ste. 120
540 Fort Evans Road NE, Ste. 100
1943 Isaac Newton Sq. E, Ste. 150
11 N. Washington St., Ste. 100
8229 Boone Blvd., Ste. 102
1625 K Street NW, Ste. 1050
12701 Marblestone Dr., Ste. 150

Alexandria, VA 22314
Arlington, VA 22201
Leesburg, VA 20176
Reston, VA 20190
Rockville, MD 20850
Tysons, VA 22182
Washington, DC 20006
Woodbridge, VA 22192

Contact Information

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Independent Accountants:

Yount, Hyde & Barbour, P.C.
Winchester, Virginia

