

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended June 30, 2025

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from _____ to _____

Commission File No. 1-32525

AMERIPRISE FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization)	<u>13-3180631</u> (I.R.S. Employer Identification No.)
<u>1099 Ameriprise Financial Center Minneapolis Minnesota</u> (Address of principal executive offices)	<u>55474</u> (Zip Code)

Registrant's telephone number, including area code: **(612) 671-3131**

Former name, former address and former fiscal year, if changed since last report: **Not Applicable**

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered</u>
Common Stock (par value \$0.01 per share)	AMP	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer Non-accelerated Filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<u>Class</u>	<u>Outstanding at July 25, 2025</u>
Common Stock (par value \$0.01 per share)	94,271,565 shares

AMERIPRISE FINANCIAL, INC.
FORM 10-Q

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AMERIPRISE FINANCIAL, INC.
PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
	(in millions, except per share amounts)			
Revenues				
Management and financial advice fees	\$ 2,600	\$ 2,456	\$ 5,202	\$ 4,855
Distribution fees	502	505	1,024	1,011
Net investment income	891	921	1,759	1,822
Premiums, policy and contract charges	361	381	721	771
Other revenues	136	129	265	258
Total revenues	<u>4,490</u>	<u>4,392</u>	<u>8,971</u>	<u>8,717</u>
Banking and deposit interest expense	115	172	242	351
Total net revenues	<u>4,375</u>	<u>4,220</u>	<u>8,729</u>	<u>8,366</u>
Benefits and expenses				
Distribution expenses	1,596	1,450	3,208	2,869
Interest credited to fixed accounts	95	185	225	317
Benefits, claims, losses and settlement expenses	257	331	638	626
Remeasurement (gains) losses of future policy benefit reserves	(3)	(8)	(13)	(12)
Change in fair value of market risk benefits	(10)	110	487	92
Amortization of deferred acquisition costs	60	61	121	122
Interest and debt expense	82	83	162	165
General and administrative expense	947	957	1,863	1,917
Total benefits and expenses	<u>3,024</u>	<u>3,169</u>	<u>6,691</u>	<u>6,096</u>
Pretax income	1,351	1,051	2,038	2,270
Income tax provision	291	222	395	451
Net income	<u>\$ 1,060</u>	<u>\$ 829</u>	<u>\$ 1,643</u>	<u>\$ 1,819</u>
Earnings per share				
Basic	\$ 10.88	\$ 8.16	\$ 16.78	\$ 17.80
Diluted	\$ 10.73	\$ 8.02	\$ 16.53	\$ 17.49

See Notes to Consolidated Financial Statements.

AMERIPRISE FINANCIAL, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
	(in millions)			
Net income	\$ 1,060	\$ 829	\$ 1,643	\$ 1,819
Other comprehensive income (loss), net of tax:				
Net unrealized gains (losses) on securities	192	(135)	566	(313)
Net unrealized gains (losses) on derivatives	(1)	—	(9)	—
Effect of changes in discount rate assumptions on certain long-duration contracts	(12)	62	(42)	131
Effect of changes in instrument-specific credit risk on market risk benefits	1	9	2	(28)
Foreign currency translation adjustment	103	1	155	(17)
Total other comprehensive income (loss), net of tax	283	(63)	672	(227)
Total comprehensive income (loss)	\$ 1,343	\$ 766	\$ 2,315	\$ 1,592

See Notes to Consolidated Financial Statements.

AMERIPRISE FINANCIAL, INC.
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	<u>June 30, 2025</u>	<u>December 31, 2024</u>
	(in millions, except share amounts)	
Assets		
Cash and cash equivalents	\$ 7,962	\$ 8,149
Cash of consolidated investment entities	419	373
Investments (allowance for credit losses: 2025, \$26; 2024, \$25)	57,624	56,423
Investments of consolidated investment entities, at fair value	2,590	2,387
Market risk benefits	2,095	2,182
Separate account assets	78,849	78,114
Receivables (allowance for credit losses: 2025, \$61; 2024, \$69)	14,683	14,472
Receivables of consolidated investment entities, at fair value	24	31
Deferred acquisition costs	2,647	2,677
Restricted and segregated cash, cash equivalents and investments	1,229	1,444
Other assets	16,781	15,149
Other assets of consolidated investment entities, at fair value	—	2
Total assets	<u>\$ 184,903</u>	<u>\$ 181,403</u>
Liabilities and Equity		
Liabilities:		
Policyholder account balances, future policy benefits and claims	\$ 43,794	\$ 41,873
Market risk benefits	1,326	1,263
Separate account liabilities	78,849	78,114
Customer deposits	34,554	35,826
Short-term borrowings	201	201
Long-term debt	3,079	2,842
Debt of consolidated investment entities, at fair value	2,726	2,429
Accounts payable and accrued expenses	2,451	2,704
Other liabilities	11,591	10,609
Other liabilities of consolidated investment entities, at fair value	250	314
Total liabilities	<u>178,821</u>	<u>176,175</u>
Equity:		
Common shares (\$0.01 par value; shares authorized, 1,250,000,000; shares issued, 337,958,333 and 337,729,050, respectively)	3	3
Additional paid-in capital	10,251	10,141
Retained earnings	26,050	24,713
Treasury shares, at cost (243,549,396 and 241,562,357 shares, respectively)	(28,986)	(27,721)
Accumulated other comprehensive income (loss), net of tax	(1,236)	(1,908)
Total equity	<u>6,082</u>	<u>5,228</u>
Total liabilities and equity	<u>\$ 184,903</u>	<u>\$ 181,403</u>

See Notes to Consolidated Financial Statements.

AMERIPRISE FINANCIAL, INC.
CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

	Number of Outstanding Shares	Common Shares	Additional Paid-In Capital	Retained Earnings	Treasury Shares	Accumulated Other Comprehensive Income (Loss)	Total
(in millions, except share amounts)							
Balances at April 1, 2025	95,537,187	\$ 3	\$ 10,188	\$ 25,148	\$ (28,394)	\$ (1,519)	\$ 5,426
Net income	—	—	—	1,060	—	—	1,060
Other comprehensive income (loss), net of tax	—	—	—	—	—	283	283
Dividends to shareholders	—	—	—	(158)	—	—	(158)
Repurchase of common shares	(1,196,366)	—	—	—	(592)	—	(592)
Share-based compensation plans	68,116	—	63	—	—	—	63
Balances at June 30, 2025	94,408,937	\$ 3	\$ 10,251	\$ 26,050	\$ (28,986)	\$ (1,236)	\$ 6,082
Balances at April 1, 2024	99,644,365	\$ 3	\$ 9,924	\$ 22,752	\$ (25,870)	\$ (1,930)	\$ 4,879
Net income	—	—	—	829	—	—	829
Other comprehensive income (loss), net of tax	—	—	—	—	—	(63)	(63)
Dividends to shareholders	—	—	—	(151)	—	—	(151)
Repurchase of common shares	(1,314,274)	—	—	—	(566)	—	(566)
Share-based compensation plans	105,388	—	63	—	2	—	65
Balances at June 30, 2024	98,435,479	\$ 3	\$ 9,987	\$ 23,430	\$ (26,434)	\$ (1,993)	\$ 4,993
Balances at January 1, 2025	96,166,693	\$ 3	\$ 10,141	\$ 24,713	\$ (27,721)	\$ (1,908)	\$ 5,228
Net income	—	—	—	1,643	—	—	1,643
Other comprehensive income (loss), net of tax	—	—	—	—	—	672	672
Dividends to shareholders	—	—	—	(306)	—	—	(306)
Repurchase of common shares	(2,600,960)	—	—	—	(1,336)	—	(1,336)
Share-based compensation plans	843,204	—	110	—	71	—	181
Balances at June 30, 2025	94,408,937	\$ 3	\$ 10,251	\$ 26,050	\$ (28,986)	\$ (1,236)	\$ 6,082
Balances at January 1, 2024	100,173,212	\$ 3	\$ 9,824	\$ 21,905	\$ (25,237)	\$ (1,766)	\$ 4,729
Net income	—	—	—	1,819	—	—	1,819
Other comprehensive income (loss), net of tax	—	—	—	—	—	(227)	(227)
Dividends to shareholders	—	—	—	(294)	—	—	(294)
Repurchase of common shares	(3,055,646)	—	—	—	(1,272)	—	(1,272)
Share-based compensation plans	1,317,913	—	163	—	75	—	238
Balances at June 30, 2024	98,435,479	\$ 3	\$ 9,987	\$ 23,430	\$ (26,434)	\$ (1,993)	\$ 4,993

See Notes to Consolidated Financial Statements.

AMERIPRISE FINANCIAL, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Six Months Ended June 30,	
	2025	2024
	(in millions)	
Cash Flows from Operating Activities		
Net income	\$ 1,643	\$ 1,819
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation, amortization and accretion, net	(54)	(89)
Deferred income tax expense (benefit)	107	258
Share-based compensation	95	90
Net realized investment (gains) losses	10	(2)
Net trading (gains) losses	(2)	(4)
Loss from equity method investments	9	15
Impairments and provision for loan and credit losses	(4)	—
Net (gains) losses of consolidated investment entities	7	2
Changes in operating assets and liabilities:		
Restricted and segregated investments	477	182
Deferred acquisition costs	30	19
Policyholder account balances, future policy benefits and claims, and market risk benefits, net	2,178	1,608
Derivatives, net of collateral	(275)	(771)
Receivables	(103)	(45)
Brokerage deposits	(146)	(112)
Accounts payable and accrued expenses	(273)	(216)
Current income tax, net	(413)	77
Other operating assets and liabilities of consolidated investment entities, net	7	(3)
Other, net	157	336
Net cash provided by (used in) operating activities	<u>3,450</u>	<u>3,164</u>
Cash Flows from Investing Activities		
Available-for-Sale securities:		
Proceeds from sales	1,573	31
Maturities, sinking fund payments and calls	8,483	7,155
Purchases	(10,642)	(7,619)
Proceeds from sales, maturities and repayments of mortgage loans	86	90
Funding of mortgage loans	(240)	(205)
Proceeds from sales, maturities and collections of other investments	51	67
Purchase of other investments	(41)	(132)
Purchase of investments by consolidated investment entities	(731)	(446)
Proceeds from sales, maturities and repayments of investments by consolidated investment entities	426	486
Purchase of land, buildings, equipment and software	(74)	(69)
Cash paid for written options with deferred premiums	—	(57)
Cash received from written options with deferred premiums	5	22
Cash paid for deposit receivables	(15)	(17)
Cash received for deposit receivables	229	327
Other, net	(49)	(36)
Net cash provided by (used in) investing activities	<u>\$ (939)</u>	<u>\$ (403)</u>

See Notes to Consolidated Financial Statements.

AMERIPRISE FINANCIAL, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Continued)

	Six Months Ended June 30,																									
	2025	2024																								
(in millions)																										
Cash Flows from Financing Activities																										
Investment certificates:																										
Proceeds from additions	\$ 1,752	\$ 2,851																								
Maturities, withdrawals and cash surrenders	(3,055)	(3,793)																								
Policyholder account balances:																										
Deposits and other additions	590	749																								
Net transfers from (to) separate accounts	(71)	(71)																								
Surrenders and other benefits	(751)	(960)																								
Change in banking deposits, net	191	(32)																								
Cash paid for purchased options with deferred premiums	(40)	(79)																								
Cash received for purchased options with deferred premiums	—	82																								
Issuance of long-term debt, net of issuance costs	740	—																								
Repayments of long-term debt	(506)	(5)																								
Dividends paid to shareholders	(296)	(285)																								
Repurchase of common shares	(1,311)	(1,201)																								
Borrowings of consolidated investment entities	691	554																								
Repayments of debt by consolidated investment entities	(362)	(344)																								
Net cash provided by (used in) financing activities	(2,428)	(2,534)																								
Effect of exchange rate changes on cash	38	(4)																								
Net increase (decrease) in cash and cash equivalents, including amounts restricted	121	223																								
Cash and cash equivalents, including amounts restricted at beginning of period	9,489	8,620																								
Cash and cash equivalents, including amounts restricted at end of period	<u>\$ 9,610</u>	<u>\$ 8,843</u>																								
Supplemental Disclosures:																										
Interest paid excluding consolidated investment entities	\$ 306	\$ 439																								
Interest paid by consolidated investment entities	74	86																								
Income taxes paid, net	700	107																								
Leased assets obtained in exchange for operating lease liabilities	34	15																								
<table border="1"> <thead> <tr> <th></th> <th style="text-align: center;">June 30, 2025</th> <th style="text-align: center;">December 31, 2024</th> </tr> <tr> <th colspan="3" style="text-align: center;">(in millions)</th> </tr> </thead> <tbody> <tr> <td colspan="3">Reconciliation of cash and cash equivalents, including amounts restricted:</td> </tr> <tr> <td>Cash and cash equivalents</td> <td style="text-align: right;">\$ 7,962</td> <td style="text-align: right;">\$ 8,149</td> </tr> <tr> <td>Cash of consolidated investment entities</td> <td style="text-align: right;">419</td> <td style="text-align: right;">373</td> </tr> <tr> <td>Restricted and segregated cash, cash equivalents and investments</td> <td style="text-align: right;">1,229</td> <td style="text-align: right;">1,444</td> </tr> <tr> <td>Less: Restricted and segregated investments</td> <td style="text-align: right;">—</td> <td style="text-align: right;">(477)</td> </tr> <tr> <td>Total cash and cash equivalents, including amounts restricted per consolidated statements of cash flows</td> <td style="text-align: right;"><u>\$ 9,610</u></td> <td style="text-align: right;"><u>\$ 9,489</u></td> </tr> </tbody> </table>				June 30, 2025	December 31, 2024	(in millions)			Reconciliation of cash and cash equivalents, including amounts restricted:			Cash and cash equivalents	\$ 7,962	\$ 8,149	Cash of consolidated investment entities	419	373	Restricted and segregated cash, cash equivalents and investments	1,229	1,444	Less: Restricted and segregated investments	—	(477)	Total cash and cash equivalents, including amounts restricted per consolidated statements of cash flows	<u>\$ 9,610</u>	<u>\$ 9,489</u>
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See Notes to Consolidated Financial Statements.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. Basis of Presentation

Ameriprise Financial, Inc. is a holding company, which primarily conducts business through its subsidiaries to provide financial planning, products and services that are designed to be utilized as solutions for clients' cash and liquidity, asset accumulation, income, protection and estate and wealth transfer needs. The foreign operations of Ameriprise Financial, Inc. ("Ameriprise Financial") are conducted primarily through Columbia Threadneedle Investments UK International Limited, TAM UK International Holdings Limited and Ameriprise Asset Management Holdings Singapore (Pte.) Ltd and their respective subsidiaries (collectively, "Threadneedle").

The accompanying Consolidated Financial Statements include the accounts of Ameriprise Financial, Inc., companies in which it directly or indirectly has a controlling financial interest and variable interest entities ("VIEs") in which it is the primary beneficiary (collectively, the "Company"). All intercompany transactions and balances have been eliminated in consolidation.

The interim financial information in this report has not been audited. In the opinion of management, all adjustments necessary for a fair statement of the consolidated results of operations and financial position for the interim periods have been made. All adjustments made were of a normal recurring nature.

The accompanying Consolidated Financial Statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Certain reclassifications of prior period amounts have been made to conform with the current presentation. Results of operations reported for interim periods are not necessarily indicative of results for the entire year. These Consolidated Financial Statements and Notes should be read in conjunction with the Consolidated Financial Statements and Notes in the Company's Annual Report on Form 10-K for the year ended December 31, 2024, filed with the Securities and Exchange Commission ("SEC") on February 20, 2025 ("2024 10-K").

The Company evaluated events or transactions that occurred after the balance sheet date for potential recognition or disclosure through the date the financial statements were issued. No subsequent events or transactions requiring recognition or disclosure were identified.

2. Recent Accounting Pronouncements

Future Adoption of New Accounting Standards

Income Taxes – Improvements to Income Tax Disclosures

In December 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2023-09, *Improvements to Income Tax Disclosures*, updating the accounting standards related to income tax disclosures, primarily focused on the disaggregation of income taxes paid and the rate reconciliation table. The standard is to be applied prospectively with an option for retrospective application and is effective for annual periods beginning after December 15, 2024, with early adoption permitted. The Company is assessing changes to the income tax-related disclosures resulting from the standard. The adoption of the standard will not have an impact on the Company's consolidated results of operations and financial condition as the standard is disclosure-related only.

Expenses – Disaggregation of Income Statement Expenses

In November 2024, the FASB issued ASU 2024-03, *Disaggregation of Income Statement Expenses*, requiring public business entities to disclose disaggregated information about certain income statement expense line items. The disaggregated disclosures are required to be in the footnotes to the consolidated financial statements on an annual and interim basis. The standard is to be applied prospectively, with an option for retrospective application and is effective for annual periods beginning after December 15, 2026, and interim reporting periods beginning after December 15, 2027. Early adoption is permitted. The Company is assessing changes to footnote disclosures resulting from the standard. The adoption of the standard will not have an impact on the Company's consolidated results of operations and financial condition as the standard is disclosure-related only.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

3. Revenue from Contracts with Customers

The following tables present revenue disaggregated by segment on an adjusted operating basis with a reconciliation of segment revenues to those reported on the Consolidated Statements of Operations:

	Three Months Ended June 30, 2025						
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other	Total Segments	Non- operating Revenue	Total
	(in millions)						
Management and financial advice fees:							
Asset management fees:							
Retail	\$ —	\$ 515	\$ —	\$ —	\$ 515	\$ —	\$ 515
Institutional	—	131	—	—	131	—	131
Model delivery	—	23	—	—	23	—	23
Advisory fees	1,517	—	—	—	1,517	—	1,517
Financial planning fees	120	—	—	—	120	—	120
Transaction and other fees	100	50	12	—	162	—	162
Total management and financial advice fees	1,737	719	12	—	2,468	—	2,468
Distribution fees:							
Mutual funds	212	53	—	—	265	—	265
Insurance and annuity	258	38	81	—	377	—	377
Off-balance sheet brokerage cash	25	—	—	—	25	—	25
Other products	108	—	—	—	108	—	108
Total distribution fees	603	91	81	—	775	—	775
Other revenues	71	3	—	1	75	—	75
Total revenue from contracts with customers	2,411	813	93	1	3,318	—	3,318
Revenue from other sources ⁽¹⁾	511	17	843	123	1,494	44	1,538
Total segment gross revenues	2,922	830	936	124	4,812	44	4,856
Banking and deposit interest expense	(115)	—	—	(8)	(123)	—	(123)
Total segment net revenues	2,807	830	936	116	4,689	44	4,733
Elimination of intersegment revenues	(228)	(25)	(108)	7	(354)	(4)	(358)
Total net revenues	<u>\$ 2,579</u>	<u>\$ 805</u>	<u>\$ 828</u>	<u>\$ 123</u>	<u>\$ 4,335</u>	<u>\$ 40</u>	<u>\$ 4,375</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Three Months Ended June 30, 2024						
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other	Total Segments	Non-operating Revenue	Total
	(in millions)						
Management and financial advice fees:							
Asset management fees:							
Retail	\$ —	\$ 522	\$ —	\$ —	\$ 522	\$ —	\$ 522
Institutional	—	140	—	—	140	—	140
Model delivery ⁽²⁾	—	21	—	—	21	—	21
Advisory fees	1,361	—	—	—	1,361	—	1,361
Financial planning fees	110	—	—	—	110	—	110
Transaction and other fees	100	52	16	—	168	—	168
Total management and financial advice fees	1,571	735	16	—	2,322	—	2,322
Distribution fees:							
Mutual funds	199	56	—	—	255	—	255
Insurance and annuity	260	40	84	—	384	—	384
Off-balance sheet brokerage cash	40	—	—	—	40	—	40
Other products	109	—	—	—	109	—	109
Total distribution fees	608	96	84	—	788	—	788
Other revenues	66	—	—	1	67	—	67
Total revenue from contracts with customers	2,245	831	100	1	3,177	—	3,177
Revenue from other sources ⁽¹⁾	571	17	828	117	1,533	51	1,584
Total segment gross revenues	2,816	848	928	118	4,710	51	4,761
Banking and deposit interest expense	(172)	—	—	(7)	(179)	—	(179)
Total segment net revenues	2,644	848	928	111	4,531	51	4,582
Elimination of intersegment revenues	(236)	(23)	(108)	7	(360)	(2)	(362)
Total net revenues	\$ 2,408	\$ 825	\$ 820	\$ 118	\$ 4,171	\$ 49	\$ 4,220

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Six Months Ended June 30, 2025

	Advice & Wealth Management	Asset Management	Retirement & Protection & Solutions	Corporate & Other	Total Segments	Non- operating Revenue	Total
	(in millions)						
Management and financial advice fees:							
Asset management fees:							
Retail	\$ —	\$ 1,045	\$ —	\$ —	\$ 1,045	\$ —	\$ 1,045
Institutional	—	265	—	—	265	—	265
Model delivery	—	45	—	—	45	—	45
Advisory fees	3,032	—	—	—	3,032	—	3,032
Financial planning fees	230	—	—	—	230	—	230
Transaction and other fees	194	100	27	—	321	—	321
Total management and financial advice fees	3,456	1,455	27	—	4,938	—	4,938
Distribution fees:							
Mutual funds	426	108	—	—	534	—	534
Insurance and annuity	501	77	163	—	741	—	741
Off-balance sheet brokerage cash	61	—	—	—	61	—	61
Other products	228	—	—	—	228	—	228
Total distribution fees	1,216	185	163	—	1,564	—	1,564
Other revenues	140	8	—	1	149	—	149
Total revenue from contracts with customers	4,812	1,648	190	1	6,651	—	6,651
Revenue from other sources ⁽¹⁾	1,019	28	1,672	235	2,954	93	3,047
Total segment gross revenues	5,831	1,676	1,862	236	9,605	93	9,698
Banking and deposit interest expense	(242)	—	—	(16)	(258)	—	(258)
Total segment net revenues	5,589	1,676	1,862	220	9,347	93	9,440
Elimination of intersegment revenues	(450)	(51)	(217)	15	(703)	(8)	(711)
Total net revenues	\$ 5,139	\$ 1,625	\$ 1,645	\$ 235	\$ 8,644	\$ 85	\$ 8,729

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Six Months Ended June 30, 2024						
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other	Total Segments	Non-operating Revenue	Total
(in millions)							
Management and financial advice fees:							
Asset management fees:							
Retail	\$ —	\$ 1,052	\$ —	\$ —	\$ 1,052	\$ —	\$ 1,052
Institutional	—	281	—	—	281	—	281
Model delivery ⁽²⁾	—	39	—	—	39	—	39
Advisory fees	2,664	—	—	—	2,664	—	2,664
Financial planning fees	222	—	—	—	222	—	222
Transaction and other fees	194	102	30	—	326	—	326
Total management and financial advice fees	3,080	1,474	30	—	4,584	—	4,584
Distribution fees:							
Mutual funds	395	112	—	—	507	—	507
Insurance and annuity	507	79	168	—	754	—	754
Off-balance sheet brokerage cash	90	—	—	—	90	—	90
Other products	214	—	—	—	214	—	214
Total distribution fees	1,206	191	168	—	1,565	—	1,565
Other revenues	126	5	—	1	132	—	132
Total revenue from contracts with customers	4,412	1,670	198	1	6,281	—	6,281
Revenue from other sources ⁽¹⁾	1,143	33	1,642	246	3,064	100	3,164
Total segment gross revenues	5,555	1,703	1,840	247	9,345	100	9,445
Banking and deposit interest expense	(351)	—	—	(15)	(366)	—	(366)
Total segment net revenues	5,204	1,703	1,840	232	8,979	100	9,079
Elimination of intersegment revenues	(461)	(47)	(214)	14	(708)	(5)	(713)
Total net revenues	\$ 4,743	\$ 1,656	\$ 1,626	\$ 246	\$ 8,271	\$ 95	\$ 8,366

⁽¹⁾ Revenues not included in the scope of the revenue from contracts with customers standard. The amounts primarily consist of revenue associated with insurance and annuity products and investment income from financial instruments.

⁽²⁾ Current year disclosure has been expanded to separately state model delivery revenue. Prior periods have been updated to conform to current year presentation.

The following discussion describes the nature, timing, and uncertainty of revenues and cash flows arising from the Company's contracts with customers on a consolidated basis.

Management and Financial Advice Fees

Asset Management Fees

The Company earns revenue for performing asset management services for retail and institutional clients (assets under management). The Company also earns revenue for performing advisory services for model portfolios that the Company does not have full discretionary investment authority (assets under advisement). The revenue is earned based on a fixed or tiered rate applied, as a percentage, to assets under management or advisement. Assets under management and advisement vary with market fluctuations and client behavior. The asset management and advisement performance obligation is considered a series of distinct services that are substantially the same and are satisfied each day over the contract term. Asset management fees are accrued, invoiced and collected on a monthly or quarterly basis.

The Company's asset management contracts for Open Ended Investment Companies ("OEICs") in the United Kingdom ("U.K.") and Société d'Investissement à Capital Variable ("SICAVs") in Europe include performance obligations for asset management and fund distribution services. The amounts received for these services are reported as Management and financial advice fees. The revenue recognition pattern is the same for both performance obligations as the fund distribution services revenue is variably constrained due to factors outside the Company's control including market volatility and client behavior (such as how long clients hold their investment) and not recognized until assets under management are known.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The Company may also earn performance-based management fees on institutional accounts, hedge funds, collateralized loan obligations (“CLOs”), OEICs, SICAVs and property and other funds based on a percentage of account returns in excess of either a benchmark index or a contractually specified level. This revenue is variable and impacted primarily by the performance of the assets being managed compared to the benchmark index or contractually specified level. The revenue is not recognized until it is probable that a significant reversal will not occur. Performance-based management fees are invoiced on a quarterly or annual basis.

Advisory Fees

The Company earns revenue for performing investment advisory services for certain brokerage customer’s discretionary and non-discretionary managed accounts. The revenue is earned based on a contractual fixed rate applied, as a percentage, to the market value of assets held in the account. The investment advisory performance obligation is considered a series of distinct services that are substantially the same and are satisfied each day over the contract term. Advisory fees are billed on a monthly basis on the prior month end assets.

Financial Planning Fees

The Company earns revenue for providing financial plans to its clients. The revenue earned for each financial plan is either a fixed fee (received monthly, quarterly or annually) or a variable fee (received monthly) based on a contractual fixed rate applied, as a percentage, to the prior month end assets held in a client’s investment advisory account. The financial planning fee is based on the complexity of a client’s financial and life situation and his or her advisor’s experience. The performance obligation is satisfied at the time the financial plan is delivered to the customer. The Company records a contract liability for the unearned revenue when cash is received before the plan is delivered. The financial plan contracts with clients are annual contracts. Amounts recorded as a contract liability are recognized as revenue when the financial plan is delivered, which occurs within the annual contract period.

For fixed fee arrangements, revenue is recognized when the financial plan is delivered. The Company accrues revenue for any amounts that have not been received at the time the financial plan is delivered.

For variable fee arrangements, revenue is recognized for cash that has been received when the financial plan is delivered. The amount received after the plan is delivered is variably constrained due to factors outside the Company’s control including market volatility and client behavior. The revenue is recognized when it is probable that a significant reversal will not occur and is generally each month end as the advisory account balance uncertainty is resolved.

Contract liabilities for financial planning fees, which are included in Other liabilities, were \$177 million and \$181 million as of June 30, 2025 and December 31, 2024, respectively.

The Company pays sales commissions to advisors when a new financial planning contract is obtained or when an existing contract is renewed. The sales commissions paid to the advisors prior to financial plan delivery are considered costs to obtain a contract with a customer and are initially capitalized. When the performance obligation to deliver the financial plan is satisfied, the commission is recognized as distribution expense. Capitalized costs to obtain these contracts are reported in Other assets and was \$141 million and \$145 million as of June 30, 2025 and December 31, 2024, respectively.

Transaction and Other Fees

The Company earns revenue for providing customer support, shareholder and administrative services (including transfer agent services) for affiliated mutual funds and networking, sub-accounting and administrative services for unaffiliated mutual funds. The Company also receives revenue for providing custodial services and account maintenance services on brokerage and retirement accounts that are not included in an advisory relationship. Transfer agent and administrative revenue is earned based on either a fixed rate applied, as a percentage, to assets under management or an annual fixed fee for each fund position. Networking and sub-accounting revenue is earned based on either an annual fixed fee for each account or an annual fixed fee for each fund position. Custodial and account maintenance revenue is generally earned based on a quarterly or annual fixed fee for each account. Each of the customer support and administrative services performance obligations are considered a series of distinct services that are substantially the same and are satisfied each day over the contract term. Transaction and other fees (other than custodial service fees) are invoiced or charged to brokerage accounts on a monthly or quarterly basis. Custodial service fees are invoiced or charged to brokerage accounts on an annual basis. Contract liabilities for custodial service fees, which are included in Other liabilities, were \$24 million and nil as of June 30, 2025 and December 31, 2024, respectively.

The Company earns revenue for providing trade execution services to franchise advisors. The trade execution performance obligation is satisfied at the time of each trade and the revenue is primarily earned based on a fixed fee per trade. These fees are invoiced and collected on a semi-monthly basis.

Distribution Fees

Mutual Funds and Insurance and Annuity Products

The Company earns revenue for selling affiliated and unaffiliated mutual funds, fixed and variable annuities and insurance products. The performance obligation is satisfied at the time of each individual sale. A portion of the revenue is based on a fixed rate applied,

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

as a percentage, to amounts invested at the time of sale. The remaining revenue is recognized over the time the client owns the investment or holds the contract and is generally earned based on a fixed rate applied, as a percentage, to the net asset value of the fund, or the value of the insurance policy or annuity contract. The ongoing revenue is not recognized at the time of sale because it is variably constrained due to factors outside the Company's control including market volatility and client behavior (such as how long clients hold their investment, insurance policy or annuity contract). This ongoing revenue may be recognized for many years after the initial sale. The revenue will not be recognized until it is probable that a significant reversal will not occur.

The Company earns revenue for providing unaffiliated partners an opportunity to educate the Company's advisors or to support availability and distribution of their products on the Company's platforms. These payments allow the outside parties to train and support the advisors, explain the features of their products and distribute marketing and educational materials, and support trading and operational systems necessary to enable the Company's client servicing and production distribution efforts. The Company earns revenue for placing and maintaining unaffiliated fund partners and insurance companies' products on the Company's sales platform (subject to the Company's due diligence standards). The revenue is primarily earned based on a fixed fee or a fixed rate applied, as a percentage, to the market value of assets invested. These performance obligations are considered a series of distinct services that are substantially the same and are satisfied each day over the contract term. These fees are invoiced and collected on monthly basis.

Off-Balance Sheet Brokerage Cash

The Company earns revenue for placing clients' deposits in its brokerage sweep program with third-party banks. The amount received from the third-party banks is impacted by short-term interest rates. The performance obligation with the financial institutions that participate in the sweep program is considered a series of distinct services that are substantially the same and are satisfied each day over the contract term. The revenue is earned daily and settled monthly based on a rate applied, as a percentage, to the deposits placed.

Other Products

The Company earns revenue for selling unaffiliated alternative products. The performance obligation is satisfied at the time of each individual sale. A portion of the revenue is based on a fixed rate applied, as a percentage, to amounts invested at the time of sale. The remaining revenue is recognized over the time the client owns the investment and is earned generally based on a fixed rate applied, as a percentage, to the market value of the investment. The ongoing revenue is not recognized at the time of sale because it is variably constrained due to factors outside the Company's control including market volatility and client behavior (such as how long clients hold their investment). The revenue will not be recognized until it is probable that a significant reversal will not occur.

The Company earns revenue from brokerage clients for the execution of requested trades. The performance obligation is satisfied at the time of trade execution and amounts are received on the settlement date. The revenue varies for each trade based on various factors that include the type of investment, dollar amount of the trade and how the trade is executed (online or broker assisted).

Other Revenues

The Company earns revenue from fees charged to franchise advisors for providing various services the advisors need to manage and grow their practices. The primary services include: licensing of intellectual property and software, compliance supervision, insurance coverage, technology services and support, consulting and other services. The services are either provided by the Company or third-party providers. The Company controls the services provided by third parties as it has the right to direct the third parties to perform the services, is primarily responsible for performing the services and sets the prices the advisors are charged. The Company recognizes revenue for the gross amount of the fees received from the advisors. The fees are primarily collected monthly as a reduction of commission payments.

Intellectual property and software licenses, along with compliance supervision, insurance coverage, and technology services and support are primarily earned based on a monthly fixed fee. These services are considered a series of distinct services that are substantially the same and are satisfied each day over the contract term. The consulting and other services performance obligations are satisfied as the services are delivered and revenue is earned based upon the level of service requested.

Receivables

Receivables for revenue from contracts with customers are recognized when the performance obligation is satisfied and the Company has an unconditional right to the revenue. Receivables related to revenues from contracts with customers were \$486 million and \$538 million as of June 30, 2025 and December 31, 2024, respectively.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

4. Variable Interest Entities

The Company provides asset management services to investment entities which are considered to be VIEs, such as CLOs, hedge funds and other private funds, property funds, and certain non-U.S. series funds (such as OEICs and SICAVs) (collectively, “investment entities”), which are sponsored by the Company. In addition, the Company invests in structured investments other than CLOs and certain affordable housing partnerships which are considered VIEs. The Company consolidates certain investment entities (collectively, “consolidated investment entities”) if the Company is deemed to be the primary beneficiary. The Company has no obligation to provide financial or other support to the non-consolidated VIEs beyond its initial investment and existing future funding commitments, and the Company has not provided any additional support to these entities. The Company has unfunded commitments related to consolidated CLOs of \$6 million and \$2 million as of June 30, 2025 and December 31, 2024, respectively.

Structured Investments

The Company invests in structured investments which are considered VIEs for which it is not the sponsor. These structured investments typically invest in fixed income instruments and are managed by third parties and include asset backed securities and commercial and residential mortgage backed securities. The Company classifies these investments as Available-for-Sale securities. The Company has determined that it is not the primary beneficiary of these structures due to the size of the Company’s investment in the entities and position in the capital structure of these entities.

Additionally, the Company invests in CLOs for which it is the sponsor. CLOs are asset backed financing entities collateralized by a pool of assets, primarily syndicated loans and, to a lesser extent, high-yield bonds. Multiple tranches of debt securities are issued by a CLO, offering investors various maturity and credit risk characteristics. The debt securities issued by the CLOs are non-recourse to the Company. The CLO’s debt holders have recourse only to the assets of the CLO. The assets of the CLOs cannot be used by the Company. Scheduled debt payments are based on the performance of the CLO’s collateral pool. The Company earns management fees from the CLOs based on the value of the CLO’s collateral pool and, in certain instances, may also receive incentive fees. The fee arrangement is at market and commensurate with the level of effort required to provide those services. The Company has invested in a portion of the unrated, junior subordinated notes and highly rated senior notes of certain CLOs. The Company consolidates certain CLOs where it is the primary beneficiary.

The Company’s maximum exposure to loss with respect to structured investments and non-consolidated CLOs is limited to its amortized cost. The Company classifies these investments as Available-for-Sale securities. See Note 5 for additional information on these investments.

Other Non-Consolidated VIEs

The Company’s investments in other non-consolidated VIEs are recorded in other investments. The Company’s maximum exposure to loss with respect to its investments in these non-consolidated VIEs is limited to its carrying value. The carrying value of other non-consolidated VIEs was \$109 million and \$161 million as of June 30, 2025 and December 31, 2024, respectively. The Company’s liability related to original purchase commitments not yet remitted to the VIEs was not material as of both June 30, 2025 and December 31, 2024. The Company has not provided any additional support to the VIEs beyond the funding commitments.

Property Funds, Non-U.S. Series Funds, Hedge Funds and other Private Funds

The Company provides investment advice and other related services to property funds, non-U.S. series funds, hedge funds and other private funds, some of which are considered VIEs. For investment management services, the Company generally earns management fees based on the market value of assets under management, and in certain instances may also receive performance-based fees. The fee arrangements are at market and commensurate with the level of effort required to provide those services. The Company does not have a significant economic interest and is not required to consolidate any of these funds.

Affordable Housing Partnerships and Other Real Estate Partnerships

The Company is a limited partner in affordable housing partnerships that qualify for government-sponsored low income housing tax credit programs and partnerships that invest in multi-family residential properties that were originally developed with an affordable housing component. The Company has determined it is not the primary beneficiary and therefore does not consolidate these partnerships. A majority of the limited partnerships are VIEs.

Fair Value of Assets and Liabilities

The Company categorizes its fair value measurements according to a three-level hierarchy. See Note 12 for the definition of the three levels of the fair value hierarchy.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables present the balances of assets and liabilities held by consolidated investment entities measured at fair value on a recurring basis:

	June 30, 2025			
	Level 1	Level 2	Level 3	Total
	(in millions)			
Assets				
Investments:				
Corporate debt securities	\$ —	\$ 63	\$ —	\$ 63
Common stocks	—	3	—	3
Syndicated loans	—	2,349	175	2,524
Total investments	—	2,415	175	2,590
Receivables	—	24	—	24
Total assets at fair value	<u>\$ —</u>	<u>\$ 2,439</u>	<u>\$ 175</u>	<u>\$ 2,614</u>
Liabilities				
Debt ⁽¹⁾	\$ —	2,726	\$ —	\$ 2,726
Other liabilities	—	250	—	250
Total liabilities at fair value	<u>\$ —</u>	<u>\$ 2,976</u>	<u>\$ —</u>	<u>\$ 2,976</u>
	December 31, 2024			
	Level 1	Level 2	Level 3	Total
	(in millions)			
Assets				
Investments:				
Corporate debt securities	\$ —	\$ 50	\$ —	\$ 50
Common stocks	—	2	1	3
Syndicated loans	—	2,216	118	2,334
Total investments	—	2,268	119	2,387
Receivables	—	31	—	31
Other assets	—	2	—	2
Total assets at fair value	<u>\$ —</u>	<u>\$ 2,301</u>	<u>\$ 119</u>	<u>\$ 2,420</u>
Liabilities				
Debt ⁽¹⁾	\$ —	2,429	\$ —	\$ 2,429
Other liabilities	—	314	—	314
Total liabilities at fair value	<u>\$ —</u>	<u>\$ 2,743</u>	<u>\$ —</u>	<u>\$ 2,743</u>

⁽¹⁾ The carrying value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The estimated fair value of the CLOs' debt was \$2.7 billion and \$2.4 billion as of June 30, 2025 and December 31, 2024, respectively.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables provide a summary of changes in Level 3 assets held by consolidated investment entities measured at fair value on a recurring basis:

	<u>Syndicated Loans</u> (in millions)
Balance at April 1, 2025	\$ 130
Total gains (losses) included in:	
Net income	— ⁽¹⁾
Purchases	50
Sales	(7)
Settlements	(1)
Transfers into Level 3	61
Transfers out of Level 3	(58)
Balance at June 30, 2025	<u>\$ 175</u>

Changes in unrealized gains (losses) included in net income relating to assets held at June 30, 2025	\$ 1 ⁽¹⁾
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	<u>Common Stocks</u>	<u>Syndicated Loans</u>
	(in millions)	
Balance at April 1, 2024	\$ 1	\$ 65
Total gains (losses) included in:		
Net income	—	(5) ⁽¹⁾
Purchases	—	47
Transfers into Level 3	2	25
Transfers out of Level 3	(1)	(46)
Balance at June 30, 2024	<u>\$ 2</u>	<u>\$ 86</u>

Changes in unrealized gains (losses) included in net income relating to assets held at June 30, 2024	\$ —	\$ (4) ⁽¹⁾
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	<u>Common Stocks</u>	<u>Syndicated Loans</u>
	(in millions)	
Balance at January 1, 2025	\$ 1	\$ 118
Total gains (losses) included in:		
Net income	—	(2) ⁽¹⁾
Purchases	—	66
Sales	—	(7)
Settlements	—	(2)
Transfers into Level 3	—	128
Transfers out of Level 3	(1)	(126)
Balance at June 30, 2025	<u>\$ —</u>	<u>\$ 175</u>

Changes in unrealized gains (losses) included in net income relating to assets held at June 30, 2025	\$ —	\$ (1) ⁽¹⁾
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AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	<u>Common Stocks</u>	<u>Syndicated Loans</u>
	(in millions)	
Balance at January 1, 2024	\$ —	\$ 63
Total gains (losses) included in:		
Net income	—	(7) ⁽¹⁾
Purchases	—	84
Transfers into Level 3	3	40
Transfers out of Level 3	(1)	(94)
Balance at June 30, 2024	<u>\$ 2</u>	<u>\$ 86</u>
Changes in unrealized gains (losses) included in net income relating to assets held at June 30, 2024	\$ —	\$ (6) ⁽¹⁾

⁽¹⁾ Included in Net investment income.

Securities and loans transferred from Level 3 primarily represent assets with fair values that are now obtained from a third-party pricing service with observable inputs or priced in active markets. Securities and loans transferred to Level 3 represent assets with fair values that are now based on a single non-binding broker quote.

All Level 3 measurements as of June 30, 2025 and December 31, 2024 were obtained from non-binding broker quotes where unobservable inputs utilized in the fair value calculation are not reasonably available to the Company.

Determination of Fair Value

Assets

Investments

The fair value of syndicated loans obtained from third-party pricing services using a market approach with observable inputs is classified as Level 2. The fair value of syndicated loans obtained from third-party pricing services with a single non-binding broker quote as the underlying valuation source is classified as Level 3. The underlying inputs used in non-binding broker quotes are not readily available to the Company. See Note 12 for a description of the Company's determination of the fair value of corporate debt securities.

Receivables

For receivables of the consolidated CLOs, the carrying value approximates fair value as the nature of these assets has historically been short-term and the receivables have been collectible. The fair value of these receivables is classified as Level 2.

Liabilities

Debt

The fair value of the CLOs' assets, typically syndicated bank loans, is more observable than the fair value of the CLOs' debt tranches for which market activity is limited and less transparent. As a result, the fair value of the CLOs' debt is set equal to the fair value of the CLOs' assets and is classified as Level 2.

Other Liabilities

Other liabilities consist primarily of securities purchased but not yet settled by consolidated CLOs. The carrying value approximates fair value as the nature of these liabilities has historically been short-term. The fair value of these liabilities is classified as Level 2. Other liabilities also include accrued interest on CLO debt.

Fair Value Option

The Company has elected the fair value option for the financial assets and liabilities of the consolidated CLOs. Management believes that the use of the fair value option better matches the changes in fair value of assets and liabilities related to the CLOs.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following table presents the fair value and unpaid principal balance of loans and debt for which the fair value option has been elected:

	<u>June 30, 2025</u>	<u>December 31, 2024</u>
	(in millions)	
Syndicated loans		
Unpaid principal balance	\$ 2,605	\$ 2,406
Excess unpaid principal over fair value	(81)	(72)
Fair value	<u>\$ 2,524</u>	<u>\$ 2,334</u>
Fair value of loans more than 90 days past due	\$ —	\$ 1
Fair value of loans in nonaccrual status	\$ 5	\$ 1
Difference between fair value and unpaid principal of loans more than 90 days past due, loans in nonaccrual status or both	\$ 13	\$ 5
Debt		
Unpaid principal balance	\$ 2,964	\$ 2,633
Excess unpaid principal over fair value	(238)	(204)
Carrying value ⁽¹⁾	<u>\$ 2,726</u>	<u>\$ 2,429</u>

⁽¹⁾ The carrying value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The estimated fair value of the CLOs' debt was \$2.7 billion and \$2.4 billion as of June 30, 2025 and December 31, 2024, respectively.

During the second quarter of 2025, the Company launched one new CLO. The new CLO issued debt of \$406 million.

Interest income from syndicated loans, bonds and structured investments is recorded based on contractual rates in Net investment income. Gains and losses related to changes in the fair value of investments and gains and losses on sales of investments are also recorded in Net investment income. Interest expense on debt is recorded in Interest and debt expense with gains and losses related to changes in the fair value of debt recorded in Net investment income.

Total net gains (losses) recognized in Net investment income related to the changes in fair value of investments the Company owns in the consolidated CLOs where it has elected the fair value option and collateralized financing entity accounting were immaterial for both the three and six months ended June 30, 2025 and 2024.

Debt of the consolidated investment entities and the stated interest rates were as follows:

	<u>Carrying Value</u>		<u>Weighted Average Interest Rate</u>	
	<u>June 30, 2025</u>	<u>December 31, 2024</u>	<u>June 30, 2025</u>	<u>December 31, 2024</u>
	(in millions)			
Debt of consolidated CLOs due 2030 - 2038	\$ 2,726	\$ 2,429	5.6 %	5.9 %

The debt of the consolidated CLOs has both fixed and floating interest rates, which range from nil to 13.7%. The interest rates on the debt of CLOs are weighted average rates based on the outstanding principal and contractual interest rates.

5. Investments

The following is a summary of Ameriprise Financial investments:

	<u>June 30, 2025</u>	<u>December 31, 2024</u>
	(in millions)	
Available-for-Sale securities, at fair value	\$ 53,165	\$ 52,153
Mortgage loans (allowance for credit losses: 2025, \$15; 2024, \$14)	2,506	2,354
Policy loans	1,019	982
Other investments (allowance for credit losses: 2025, \$6; 2024, \$6)	934	934
Total	<u>\$ 57,624</u>	<u>\$ 56,423</u>

Other investments primarily reflect the Company's interests in affordable housing partnerships, trading securities, equity securities, seed money investments in proprietary funds, syndicated loans, credit card receivables and certificates of deposit with original or remaining maturities at the time of purchase of more than 90 days.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following is a summary of Net investment income:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
	(in millions)			
Investment income on fixed maturities	\$ 756	\$ 768	\$ 1,502	\$ 1,522
Net realized gains (losses)	(16)	(4)	(11)	(3)
Consolidated investment entities	53	53	90	98
Other	98	104	178	205
Total	\$ 891	\$ 921	\$ 1,759	\$ 1,822

Available-for-Sale securities distributed by type were as follows:

Description of Securities	June 30, 2025				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Allowance for Credit Losses	Fair Value
	(in millions)				
Corporate debt securities	\$ 15,341	\$ 321	\$ (549)	\$ —	\$ 15,113
Residential mortgage backed securities	27,292	167	(850)	—	26,609
Commercial mortgage backed securities	4,211	12	(144)	(4)	4,075
Asset backed securities	4,705	21	(28)	—	4,698
State and municipal obligations	584	32	(16)	(1)	599
U.S. government and agency obligations	2,058	—	—	—	2,058
Foreign government bonds and obligations	13	—	—	—	13
Total	\$ 54,204	\$ 553	\$ (1,587)	\$ (5)	\$ 53,165

Description of Securities	December 31, 2024				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Allowance for Credit Losses	Fair Value
	(in millions)				
Corporate debt securities	\$ 14,509	\$ 201	\$ (711)	\$ —	\$ 13,999
Residential mortgage backed securities	24,396	81	(1,133)	—	23,344
Commercial mortgage backed securities	5,339	10	(219)	(4)	5,126
Asset backed securities	6,451	30	(39)	—	6,442
State and municipal obligations	629	29	(19)	(1)	638
U.S. government and agency obligations	2,589	2	—	—	2,591
Foreign government bonds and obligations	13	—	—	—	13
Total	\$ 53,926	\$ 353	\$ (2,121)	\$ (5)	\$ 52,153

As of June 30, 2025 and December 31, 2024, accrued interest of \$334 million and \$326 million, respectively, is excluded from the amortized cost basis of Available-for-Sale securities in the tables above and is recorded in Receivables.

As of both June 30, 2025 and December 31, 2024, fixed maturity securities comprised approximately 92% of Ameriprise Financial investments. Rating agency designations are based on the availability of ratings from Nationally Recognized Statistical Rating Organizations (“NRSROs”), including Moody’s Investors Service (“Moody’s”), Standard & Poor’s Ratings Services (“S&P”) and Fitch Ratings Ltd. (“Fitch”). The Company uses the median of available ratings from Moody’s, S&P and Fitch, or if fewer than three ratings are available, the lower rating is used. When ratings from Moody’s, S&P and Fitch are unavailable, the Company may utilize ratings from other NRSROs or rate the securities internally. As of June 30, 2025 and December 31, 2024, the Company’s internal analysts rated \$686 million and \$508 million, respectively, of securities using criteria similar to those used by NRSROs.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

A summary of fixed maturity securities by rating was as follows:

Ratings	June 30, 2025			December 31, 2024		
	Amortized Cost	Fair Value	Percent of Total Fair Value	Amortized Cost	Fair Value	Percent of Total Fair Value
	(in millions, except percentages)					
AAA	\$ 22,964	\$ 22,572	43 %	\$ 25,251	\$ 24,614	47 %
AA	15,474	15,091	28	13,498	12,909	25
A	3,896	3,888	7	2,979	2,935	5
BBB	11,485	11,256	21	11,896	11,402	22
Below investment grade	385	358	1	302	293	1
Total fixed maturities	<u>\$ 54,204</u>	<u>\$ 53,165</u>	<u>100 %</u>	<u>\$ 53,926</u>	<u>\$ 52,153</u>	<u>100 %</u>

As of June 30, 2025 and December 31, 2024, approximately 85% and 82% of securities rated AA were GNMA, FNMA and FHLMC mortgage backed securities, respectively. No holdings of any issuer were greater than 10% of the Company's total equity as of both June 30, 2025 and December 31, 2024.

The following tables summarize the fair value and gross unrealized losses on Available-for-Sale securities, aggregated by major investment type and the length of time that individual securities have been in a continuous unrealized loss position for which no allowance for credit losses has been recorded:

Description of Securities	June 30, 2025								
	Less than 12 Months			12 Months or More			Total		
	Number of Securities	Fair Value	Unrealized Losses	Number of Securities	Fair Value	Unrealized Losses	Number of Securities	Fair Value	Unrealized Losses
	(in millions, except number of securities)								
Corporate debt securities	191	\$ 3,558	\$ (144)	250	\$ 3,748	\$ (405)	441	\$ 7,306	\$ (549)
Residential mortgage backed securities	124	3,849	(31)	640	8,540	(819)	764	12,389	(850)
Commercial mortgage backed securities	8	121	(4)	188	2,801	(140)	196	2,922	(144)
Asset backed securities	12	165	—	32	315	(28)	44	480	(28)
State and municipal obligations	11	63	(2)	44	124	(14)	55	187	(16)
U.S. government and agency obligations	16	1,193	—	—	—	—	16	1,193	—
Foreign government bonds and obligations	—	—	—	2	6	—	2	6	—
Total	<u>362</u>	<u>\$ 8,949</u>	<u>\$ (181)</u>	<u>1,156</u>	<u>\$ 15,534</u>	<u>\$ (1,406)</u>	<u>1,518</u>	<u>\$ 24,483</u>	<u>\$ (1,587)</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Description of Securities	December 31, 2024								
	Less than 12 Months			12 Months or More			Total		
	Number of Securities	Fair Value	Unrealized Losses	Number of Securities	Fair Value	Unrealized Losses	Number of Securities	Fair Value	Unrealized Losses
	(in millions, except number of securities)								
Corporate debt securities	282	\$ 5,328	\$ (178)	291	\$ 4,042	\$ (533)	573	\$ 9,370	\$ (711)
Residential mortgage backed securities	203	6,728	(96)	659	9,122	(1,037)	862	15,850	(1,133)
Commercial mortgage backed securities	24	478	(6)	233	3,298	(213)	257	3,776	(219)
Asset backed securities	15	309	(2)	37	384	(37)	52	693	(39)
State and municipal obligations	21	57	(2)	45	133	(17)	66	190	(19)
U.S. government and agency obligations	1	100	—	—	—	—	1	100	—
Foreign government bonds and obligations	—	—	—	3	12	—	3	12	—
Total	546	\$ 13,000	\$ (284)	1,268	\$ 16,991	\$ (1,837)	1,814	\$ 29,991	\$ (2,121)

As part of the Company's ongoing monitoring process, management determined that the decrease in total gross unrealized losses on its Available-for-Sale securities for which an allowance for credit losses has not been recognized during the six months ended June 30, 2025 is primarily attributable to the impact of lower interest rates. As of June 30, 2025, the Company did not recognize these unrealized losses in earnings because it was determined that such losses were due to non-credit factors. The Company does not intend to sell these securities and does not believe that it is more likely than not that the Company will be required to sell these securities before the anticipated recovery of the remaining amortized cost basis. As of both June 30, 2025 and December 31, 2024, approximately 97% of the total of Available-for-Sale securities with gross unrealized losses were considered investment grade.

The following table presents rollforwards of the allowance for credit losses on Available-for-Sale securities:

	Corporate Debt Securities	Commercial Mortgage Backed Securities	State and Municipal Obligations	Total
	(in millions)			
Balance at April 1, 2025	\$ —	\$ 4	\$ 1	\$ 5
Additional increases (decreases) on securities that had an allowance recorded in a previous period	—	—	—	—
Balance at June 30, 2025	\$ —	\$ 4	\$ 1	\$ 5
Balance at April 1, 2024	\$ 1	\$ —	\$ 1	\$ 2
Additions for which credit losses were not previously recorded	—	4	—	4
Reductions for securities sold during the period (realized)	(1)	—	—	(1)
Balance at June 30, 2024	\$ —	\$ 4	\$ 1	\$ 5
Balance at January 1, 2025	\$ —	\$ 4	\$ 1	\$ 5
Additional increases (decreases) on securities that had an allowance recorded in a previous period	—	—	—	—
Balance at June 30, 2025	\$ —	\$ 4	\$ 1	\$ 5
Balance at January 1, 2024	\$ 1	\$ —	\$ 1	\$ 2
Additions for which credit losses were not previously recorded	—	4	—	4
Reductions for securities sold during the period (realized)	(1)	—	—	(1)
Balance at June 30, 2024	\$ —	\$ 4	\$ 1	\$ 5

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Net realized gains and losses on Available-for-Sale securities, determined using the specific identification method, recognized in Net investment income were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024 ⁽¹⁾	2025	2024 ⁽¹⁾
	(in millions)			
Gross realized investment gains	\$ 5	\$ 4	\$ 15	\$ 4
Gross realized investment losses	(20)	(3)	(25)	(3)
Credit reversals (losses)	—	(3)	—	(3)
Total	\$ (15)	\$ (2)	\$ (10)	\$ (2)

⁽¹⁾ Credit losses for the three and six months ended June 30, 2024 primarily related to recording an allowance for credit losses on a downgraded commercial mortgage backed security.

See Note 15 for a rollforward of net unrealized investment gains (losses) included in accumulated other comprehensive income (loss) (“AOCI”).

Available-for-Sale securities by contractual maturity as of June 30, 2025 were as follows:

	Amortized Cost	Fair Value
	(in millions)	
Due within one year	\$ 2,612	\$ 2,612
Due after one year through five years	3,398	3,300
Due after five years through 10 years	5,637	5,593
Due after 10 years	6,349	6,278
	17,996	17,783
Residential mortgage backed securities	27,292	26,609
Commercial mortgage backed securities	4,211	4,075
Asset backed securities	4,705	4,698
Total	\$ 54,204	\$ 53,165

Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations. Residential mortgage backed securities, commercial mortgage backed securities and asset backed securities are not due at a single maturity date. As such, these securities were not included in the maturities distribution.

6. Financing Receivables

Financing receivables are comprised of commercial loans, consumer loans and deposit receivables.

Allowance for Credit Losses

The following tables present a rollforward of the allowance for credit losses:

	Commercial Loans	Consumer Loans	Total
	(in millions)		
Balance at January 1, 2025	\$ 45	\$ 9	\$ 54
Provisions	(8)	3	(5)
Charge-offs	—	(2)	(2)
Balance at June 30, 2025	\$ 37	\$ 10	\$ 47
Balance at January 1, 2024	\$ 54	\$ 9	\$ 63
Provisions	(5)	2	(3)
Charge-offs	(2)	(1)	(3)
Balance at June 30, 2024	\$ 47	\$ 10	\$ 57

As of June 30, 2025 and December 31, 2024, accrued interest on commercial loans was \$22 million and \$20 million, respectively, and is recorded in Receivables and excluded from the amortized cost basis of commercial loans.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Purchases and Sales

During the three months ended June 30, 2025 and 2024, the Company purchased \$13 million and \$7 million, respectively, of syndicated loans, and sold \$1 million and \$4 million, respectively, of syndicated loans. During the six months ended June 30, 2025 and 2024, the Company purchased \$17 million and \$7 million, respectively, of syndicated loans, and sold \$4 million of syndicated loans.

During the three months ended June 30, 2025 and 2024, the Company purchased \$76 million and \$74 million, respectively, of residential mortgage loans. During the six months ended June 30, 2025 and 2024, the Company purchased \$116 million and \$110 million, respectively, of residential mortgage loans.

The Company has not acquired any loans with deteriorated credit quality as of the acquisition date.

Credit Quality Information

Nonperforming loans were \$12 million and \$13 million as of June 30, 2025 and December 31, 2024, respectively. All other loans were considered to be performing.

Commercial Loans*Commercial Mortgage Loans*

The Company reviews the credit worthiness of the borrower and the performance of the underlying properties in order to determine the risk of loss on commercial mortgage loans. Loan-to-value ratio is the primary credit quality indicator included in this review.

Based on this review, the commercial mortgage loans are assigned an internal risk rating, which management updates when credit risk changes. Commercial mortgage loans which management has assigned its highest risk rating were less than 1% of total commercial mortgage loans as of both June 30, 2025 and December 31, 2024. Loans with the highest risk rating represent distressed loans which the Company has identified as impaired or expects to become delinquent or enter into foreclosure within the next six months. There were no commercial mortgage loans past due as of both June 30, 2025 and December 31, 2024.

The tables below present the amortized cost basis of commercial mortgage loans by year of origination and loan-to-value ratio:

Loan-to-Value Ratio	June 30, 2025						
	2025	2024	2023	2022	2021	Prior	Total
	(in millions)						
> 100%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 16	\$ 16
80% - 100%	—	—	—	—	—	59	59
60% - 80%	29	83	19	12	—	92	235
40% - 60%	60	88	42	27	74	345	636
< 40%	32	15	11	66	101	799	1,024
Total	\$ 121	\$ 186	\$ 72	\$ 105	\$ 175	\$ 1,311	\$ 1,970

Loan-to-Value Ratio	December 31, 2024						
	2024	2023	2022	2021	2020	Prior	Total
	(in millions)						
> 100%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 15	\$ 15
80% - 100%	—	—	—	—	10	48	58
60% - 80%	86	44	18	9	5	130	292
40% - 60%	87	22	39	69	41	348	606
< 40%	15	10	48	102	50	706	931
Total	\$ 188	\$ 76	\$ 105	\$ 180	\$ 106	\$ 1,247	\$ 1,902

Loan-to-value ratio is based on income and expense data provided by borrowers at least annually and long-term capitalization rate assumptions based on property type. For the six months ended June 30, 2025, write-offs of commercial mortgage loans were not material.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

In addition, the Company reviews the concentrations of credit risk by region and property type. Concentrations of credit risk of commercial mortgage loans by U.S. region were as follows:

	Loans		Percentage	
	June 30, 2025	December 31, 2024	June 30, 2025	December 31, 2024
	(in millions)			
East North Central	\$ 187	\$ 185	10 %	10 %
East South Central	47	45	2	2
Middle Atlantic	131	133	7	7
Mountain	170	157	9	8
New England	29	30	1	2
Pacific	655	633	33	33
South Atlantic	515	489	26	26
West North Central	118	119	6	6
West South Central	118	111	6	6
Total	\$ 1,970	\$ 1,902	100 %	100 %

Concentrations of credit risk of commercial mortgage loans by property type were as follows:

	Loans		Percentage	
	June 30, 2025	December 31, 2024	June 30, 2025	December 31, 2024
	(in millions)			
Apartments	\$ 566	\$ 522	29 %	27 %
Hotel	41	33	2	2
Industrial	375	362	19	19
Mixed use	69	68	4	4
Office	213	219	11	11
Retail	537	546	27	29
Other	169	152	8	8
Total	\$ 1,970	\$ 1,902	100 %	100 %

Syndicated Loans

The investment in syndicated loans as of both June 30, 2025 and December 31, 2024 was \$92 million. The Company's syndicated loan portfolio is diversified across industries and issuers. There were no syndicated loans past due as of both June 30, 2025 and December 31, 2024. The Company assigns an internal risk rating to each syndicated loan in its portfolio ranging from 1 through 5, with 5 reflecting the lowest quality. For the six months ended June 30, 2025, write-offs of syndicated loans were not material.

The tables below present the amortized cost basis of syndicated loans by origination year and internal risk rating:

	June 30, 2025						Total
	2025	2024	2023	2022	2021	Prior	
Internal Risk Rating	(in millions)						
Risk 5	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Risk 4	—	—	—	—	—	2	2
Risk 3	6	3	1	—	—	—	10
Risk 2	8	24	5	—	4	8	49
Risk 1	5	21	5	—	—	—	31
Total	\$ 19	\$ 48	\$ 11	\$ —	\$ 4	\$ 10	\$ 92

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Internal Risk Rating	December 31, 2024						
	2024	2023	2022	2021	2020	Prior	Total
	(in millions)						
Risk 5	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Risk 4	—	—	—	—	—	2	2
Risk 3	1	1	—	8	1	1	12
Risk 2	29	5	—	3	—	8	45
Risk 1	22	6	—	3	2	—	33
Total	<u>\$ 52</u>	<u>\$ 12</u>	<u>\$ —</u>	<u>\$ 14</u>	<u>\$ 3</u>	<u>\$ 11</u>	<u>\$ 92</u>

Financial Advisor Loans

The Company offers loans to financial advisors for transitional cost assistance and practice operations. Repayment of the loan is highly dependent on the retention of the financial advisor. In the event a financial advisor is no longer affiliated with the Company, the unpaid balances generally become immediately due. Accordingly, the primary risk factor for advisor loans is termination status. The allowance for credit losses related to loans to advisors that have terminated their relationship with the Company was \$6 million as of both June 30, 2025 and December 31, 2024. For the six months ended June 30, 2025, write-offs of advisor loans were not material.

The tables below present the amortized cost basis of advisor loans by origination year and termination status:

Termination Status	June 30, 2025						
	2025	2024	2023	2022	2021	Prior	Total
	(in millions)						
Active	\$ 315	\$ 336	\$ 322	\$ 239	\$ 106	\$ 183	\$ 1,501
Terminated	—	—	—	1	2	8	11
Total	<u>\$ 315</u>	<u>\$ 336</u>	<u>\$ 322</u>	<u>\$ 240</u>	<u>\$ 108</u>	<u>\$ 191</u>	<u>\$ 1,512</u>

Termination Status	December 31, 2024						
	2024	2023	2022	2021	2020	Prior	Total
	(in millions)						
Active	\$ 358	\$ 351	\$ 261	\$ 121	\$ 82	\$ 150	\$ 1,323
Terminated	—	—	2	2	2	6	12
Total	<u>\$ 358</u>	<u>\$ 351</u>	<u>\$ 263</u>	<u>\$ 123</u>	<u>\$ 84</u>	<u>\$ 156</u>	<u>\$ 1,335</u>

Consumer Loans

Residential Mortgage Loans

The Company reviews the credit worthiness of the borrower in order to determine the risk of loss on residential mortgage loans. Geographic location and FICO scores are the primary credit quality indicators included in the model that projects the Company's risk of credit loss over the life of the residential mortgage loan portfolio. Delinquency rates are measured based on the number of days past due. Residential mortgage loans over 30 days past due were \$3 million and \$4 million as of June 30, 2025 and December 31, 2024, respectively. For the six months ended June 30, 2025, write-offs of residential mortgage loans were not material.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The tables below present the amortized cost basis of residential mortgage loans by year of origination and FICO score:

FICO Score	June 30, 2025						
	2025	2024	2023	2022	2021	Prior	Total
	(in millions)						
> 810	\$ 7	\$ 9	\$ 7	\$ 2	\$ 2	\$ 1	\$ 28
780 - 809	44	84	54	27	7	5	221
740 - 779	28	62	73	24	7	4	198
720 - 739	7	18	14	5	4	—	48
700 - 719	7	9	8	5	3	1	33
< 699	3	7	7	3	3	—	23
Total	\$ 96	\$ 189	\$ 163	\$ 66	\$ 26	\$ 11	\$ 551

FICO Score	December 31, 2024						Total
	2024	2023	2022	2021	2020		
	(in millions)						
> 810	\$ 5	\$ 9	\$ 2	\$ 2	\$ 1	\$ 19	
780 - 809	84	56	28	7	6	181	
740 - 779	64	77	25	7	5	178	
720 - 739	17	15	5	5	—	42	
700 - 719	9	8	5	3	1	26	
< 699	7	7	3	3	—	20	
Total	\$ 186	\$ 172	\$ 68	\$ 27	\$ 13	\$ 466	

The table below presents the concentrations of credit risk of residential mortgage loans by U.S. region:

	Loans		Percentage	
	June 30, 2025	December 31, 2024	June 30, 2025	December 31, 2024
	(in millions)			
Minnesota	\$ 328	\$ 284	60 %	61 %
Other U.S. States	223	182	40	39
Total	\$ 551	\$ 466	100 %	100 %

Credit Card Receivables

The credit cards are co-branded with Ameriprise Financial, Inc. and issued to the Company's customers by a third party. FICO scores and delinquency rates are the primary credit quality indicators for the credit card portfolio. Delinquency rates are measured based on the number of days past due. Credit card receivables over 30 days past due were 2% of total credit card receivables as of both June 30, 2025 and December 31, 2024.

The table below presents the amortized cost basis of credit card receivables by FICO score:

FICO Score	June 30, 2025	December 31, 2024
	(in millions)	
> 800	\$ 35	\$ 38
750 - 799	30	32
700 - 749	27	29
650 - 699	16	16
< 650	8	8
Total	\$ 116	\$ 123

Policy Loans

Policy loans do not exceed the cash surrender value at origination. As there is minimal risk of loss related to policy loans, there is no allowance for credit losses.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Margin Loans

The margin loans balance was \$1.2 billion and \$1.1 billion as of June 30, 2025 and December 31, 2024, respectively. The Company monitors collateral supporting margin loans and requests additional collateral when necessary in order to mitigate the risk of loss. As of both June 30, 2025 and December 31, 2024, there was no allowance for credit losses on margin loans.

Pledged Asset Lines of Credit

The pledged asset lines of credit balance was \$864 million and \$737 million as of June 30, 2025 and December 31, 2024, respectively. The Company monitors collateral supporting pledged asset lines of credit and requests additional collateral when necessary in order to mitigate the risk of loss. As of both June 30, 2025 and December 31, 2024, there was no allowance for credit losses on pledged asset lines of credit.

Deposit Receivables

Deposit receivables were \$5.6 billion and \$5.8 billion as of June 30, 2025 and December 31, 2024, respectively. Deposit receivables are collateralized by the fair value of the assets held in trusts. Based on management’s evaluation of the collateral value relative to the deposit receivables, the allowance for credit losses for deposit receivables was not material as of both June 30, 2025 and December 31, 2024.

Modifications with Borrowers Experiencing Financial Difficulty

Modifications of financing receivables with borrowers experiencing financial difficulty by the Company were not material for the three and six months ended June 30, 2025 and 2024.

7. Deferred Acquisition Costs and Deferred Sales Inducement Costs

The following tables summarize the balances of and changes in deferred acquisition costs (“DAC”):

	Variable Annuities	Structured Variable Annuities	Fixed Annuities	Fixed Indexed Annuities	Universal Life Insurance	Variable Universal Life Insurance
	(in millions)					
Balance at January 1, 2025	\$ 1,402	\$ 276	\$ 28	\$ 4	\$ 103	\$ 553
Capitalization of acquisition costs	11	42	—	—	—	30
Amortization	(57)	(18)	(3)	—	(4)	(23)
Balance at June 30, 2025	<u>\$ 1,356</u>	<u>\$ 300</u>	<u>\$ 25</u>	<u>\$ 4</u>	<u>\$ 99</u>	<u>\$ 560</u>

	Indexed Universal Life Insurance	Other Life Insurance	Life Contingent Payout Annuities	Term and Whole Life Insurance	Disability Income Insurance	Total, All Products
	(in millions)					
Balance at January 1, 2025	\$ 210	\$ 2	\$ 10	\$ 17	\$ 70	\$ 2,675
Capitalization of acquisition costs	1	—	1	1	2	88
Amortization	(8)	—	—	(1)	(4)	(118)
Balance at June 30, 2025	<u>\$ 203</u>	<u>\$ 2</u>	<u>\$ 11</u>	<u>\$ 17</u>	<u>\$ 68</u>	2,645
Other broker dealer acquisition costs						2
Balance at June 30, 2025 including broker dealer acquisition costs						<u>\$ 2,647</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Variable Annuities	Structured Variable Annuities	Fixed Annuities	Fixed Indexed Annuities	Universal Life Insurance	Variable Universal Life Insurance
(in millions)						
Balance at January 1, 2024	\$ 1,496	\$ 208	\$ 35	\$ 5	\$ 110	\$ 534
Capitalization of acquisition costs	24	98	—	—	—	64
Amortization	(118)	(30)	(7)	(1)	(7)	(45)
Balance at December 31, 2024	<u>\$ 1,402</u>	<u>\$ 276</u>	<u>\$ 28</u>	<u>\$ 4</u>	<u>\$ 103</u>	<u>\$ 553</u>

	Indexed Universal Life Insurance	Other Life Insurance	Life Contingent Payout Annuities	Term and Whole Life Insurance	Disability Income Insurance	Total, All Products
(in millions)						
Balance at January 1, 2024	\$ 223	\$ 2	\$ 6	\$ 17	\$ 75	\$ 2,711
Capitalization of acquisition costs	3	—	5	2	3	199
Amortization	(16)	—	(1)	(2)	(8)	(235)
Balance at December 31, 2024	<u>\$ 210</u>	<u>\$ 2</u>	<u>\$ 10</u>	<u>\$ 17</u>	<u>\$ 70</u>	2,675
Other broker dealer acquisition costs						2
Balance at December 31, 2024 including broker dealer acquisition costs						<u>\$ 2,677</u>

The following tables summarize the balances of and changes in deferred sales inducement costs (“DSIC”):

	Variable Annuities	Fixed Annuities	Total, All Products
(in millions)			
Balance at January 1, 2025	\$ 122	\$ 10	\$ 132
Amortization	(6)	(1)	(7)
Balance at June 30, 2025	<u>\$ 116</u>	<u>\$ 9</u>	<u>\$ 125</u>

	Variable Annuities	Fixed Annuities	Total, All Products
(in millions)			
Balance at January 1, 2024	\$ 136	\$ 12	\$ 148
Amortization	(14)	(2)	(16)
Balance at December 31, 2024	<u>\$ 122</u>	<u>\$ 10</u>	<u>\$ 132</u>

8. Policyholder Account Balances, Future Policy Benefits and Claims

Policyholder account balances, future policy benefits and claims consisted of the following:

	June 30, 2025	December 31, 2024
(in millions)		
Policyholder account balances		
Policyholder account balances	\$ 34,353	\$ 32,542
Future policy benefits		
Reserve for future policy benefits	7,511	7,418
Deferred profit liability	125	118
Additional liabilities for insurance guarantees	1,431	1,389
Other insurance and annuity liabilities	153	192
Total future policy benefits	<u>9,220</u>	<u>9,117</u>
Policy claims and other policyholders’ funds	221	214
Total policyholder account balances, future policy benefits and claims	<u>\$ 43,794</u>	<u>\$ 41,873</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Variable Annuities

Purchasers of variable annuities can select from a variety of investment options and can elect to allocate a portion to a fixed account. A vast majority of the premiums received for variable annuity contracts are held in separate accounts where the assets are held for the exclusive benefit of those contractholders.

Most of the variable annuity contracts issued by the Company contain a guaranteed minimum death benefit (“GMDB”). The Company previously offered contracts with guaranteed minimum accumulation benefit (“GMAB”), guaranteed minimum withdrawal benefit (“GMWB”), and guaranteed minimum income benefit (“GMIB”) provisions. See Note 10 for additional information regarding the Company’s variable annuity guarantees. See Note 12 and Note 14 for additional information regarding the Company’s derivative instruments used to hedge risks related to these guarantees.

Structured Variable Annuities

Structured variable annuities provide contractholders the option to allocate a portion of their account value to an indexed account held in a non-insulated separate account with the contractholder’s rate of return, which may be positive or negative, tied to selected indices. The amount allocated by a contractholder to the indexed account creates an embedded derivative which is measured at fair value. The Company hedges the equity and interest rate risk related to the indexed account with freestanding derivative instruments.

Fixed Annuities

Fixed annuities include deferred, payout and fixed deferred indexed annuity contracts. In 2020, the Company discontinued sales of fixed deferred and fixed deferred indexed annuities.

Deferred contracts offer a guaranteed minimum rate of interest and security of the principal invested. Payout contracts guarantee a fixed income payment for life or the term of the contract. Liabilities for fixed annuities in a benefit or payout status are based on future estimated payments using established industry mortality tables and interest rates.

The Company’s fixed index annuity product is a fixed annuity that includes an indexed account. The rate of interest credited above the minimum guarantee for funds allocated to the indexed account is linked to the performance of the specific index for the indexed account (subject to a cap). The amount allocated by a contractholder to the indexed account creates an embedded derivative which is measured at fair value.

See Note 14 for additional information regarding the Company’s derivative instruments used to hedge the risk related to indexed accounts.

Insurance Liabilities

Universal life (“UL”) policies accumulate cash value that increases by a fixed interest rate. Purchasers of variable universal life (“VUL”) can select from a variety of investment options and can elect to allocate a portion of their account balance to a fixed account or a separate account. A vast majority of the premiums received for VUL policies are held in separate accounts where the assets are held for the exclusive benefit of those policyholders.

Indexed universal life (“IUL”) is a UL policy that includes an indexed account. The rate of credited interest for funds allocated by a contractholder to the indexed account is linked to the performance of the specific index for the indexed account (subject to stated account parameters, which include a cap and floor, or a spread). The policyholder may allocate all or a portion of the policy value to a fixed or any available indexed account. The amount allocated by a contractholder to the indexed account creates an embedded derivative which is measured at fair value. The Company hedges the interest credited rate including equity and interest rate risk related to the indexed account with freestanding derivative instruments.

See Note 14 for additional information regarding the Company’s derivative instruments used to hedge the risk related to IUL.

The Company also offers term life insurance as well as disability income (“DI”) insurance products. The Company no longer offers standalone long term care (“LTC”) insurance products and whole life insurance but has in force policies from prior years.

Insurance liabilities include accumulation values, incurred but not reported claims, obligations for anticipated future claims, unpaid reported claims and claim adjustment expenses.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The balances of and changes in policyholder account balances were as follows:

	<u>Variable Annuities</u>	<u>Structured Variable Annuities</u>	<u>Fixed Annuities</u>	<u>Fixed Indexed Annuities</u>	<u>Non-Life Contingent Payout Annuities</u>
	(in millions, except percentages)				
Balance at January 1, 2025	\$ 3,680	\$ 16,330	\$ 5,369	\$ 305	\$ 447
Contract deposits	35	1,818	18	—	34
Policy charges	(7)	(2)	—	—	—
Surrenders and other benefits	(236)	(328)	(363)	(12)	(51)
Net transfer from (to) separate account liabilities	(16)	—	—	—	—
Variable account index-linked adjustments	—	717	—	—	—
Interest credited	58	1	96	6	8
Balance at June 30, 2025	<u>\$ 3,514</u>	<u>\$ 18,536</u>	<u>\$ 5,120</u>	<u>\$ 299</u>	<u>\$ 438</u>
Weighted-average crediting rate	3.3 %	1.6 %	3.8 %	2.1 %	N/A
Cash surrender value ⁽¹⁾	\$ 3,494	\$ 17,645	\$ 5,119	\$ 278	N/A

	<u>Universal Life Insurance</u>	<u>Variable Universal Life Insurance</u>	<u>Indexed Universal Life Insurance</u>	<u>Other Life Insurance</u>	<u>Total, All Products</u>
	(in millions, except percentages)				
Balance at January 1, 2025	\$ 1,405	\$ 1,647	\$ 2,894	\$ 465	\$ 32,542
Contract deposits	55	143	82	—	2,185
Policy charges	(84)	(46)	(62)	—	(201)
Surrenders and other benefits	(28)	(52)	(38)	(23)	(1,131)
Net transfer from (to) separate account liabilities	—	(56)	—	—	(72)
Variable account index-linked adjustments	—	—	—	—	717
Interest credited	22	32	82	8	313
Balance at June 30, 2025	<u>\$ 1,370</u>	<u>\$ 1,668</u>	<u>\$ 2,958</u>	<u>\$ 450</u>	<u>\$ 34,353</u>
Weighted-average crediting rate	3.5 %	3.9 %	3.0 %	4.0 %	
Net amount at risk	\$ 8,113	\$ 57,432	\$ 13,327	\$ 125	
Cash surrender value ⁽¹⁾	\$ 1,256	\$ 1,095	\$ 2,528	\$ 284	

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Variable Annuities	Structured Variable Annuities	Fixed Annuities	Fixed Indexed Annuities	Non-Life Contingent Payout Annuities
(in millions, except percentages)					
Balance at January 1, 2024	\$ 4,173	\$ 10,742	\$ 5,982	\$ 307	\$ 444
Contract deposits	56	4,005	39	—	101
Policy charges	(14)	(3)	—	—	—
Surrenders and other benefits	(628)	(383)	(856)	(16)	(110)
Net transfer from (to) separate account liabilities	(32)	—	—	—	—
Variable account index-linked adjustments	—	1,968	—	—	—
Interest credited	125	1	204	14	12
Balance at December 31, 2024	<u>\$ 3,680</u>	<u>\$ 16,330</u>	<u>\$ 5,369</u>	<u>\$ 305</u>	<u>\$ 447</u>
Weighted-average crediting rate	3.3 %	1.9 %	3.7 %	2.0 %	N/A
Cash surrender value ⁽¹⁾	\$ 3,658	\$ 15,467	\$ 5,365	\$ 279	N/A

	Universal Life Insurance	Variable Universal Life Insurance	Indexed Universal Life Insurance	Other Life Insurance	Total, All Products
(in millions, except percentages)					
Balance at January 1, 2024	\$ 1,474	\$ 1,569	\$ 2,755	\$ 501	\$ 27,947
Contract deposits	117	333	181	—	4,832
Policy charges	(173)	(93)	(124)	—	(407)
Surrenders and other benefits	(62)	(80)	(79)	(52)	(2,266)
Net transfer from (to) separate account liabilities	—	(145)	—	—	(177)
Variable account index-linked adjustments	—	—	—	—	1,968
Interest credited	49	63	161	16	645
Balance at December 31, 2024	<u>\$ 1,405</u>	<u>\$ 1,647</u>	<u>\$ 2,894</u>	<u>\$ 465</u>	<u>\$ 32,542</u>
Weighted-average crediting rate	3.6 %	3.9 %	2.3 %	4.0 %	
Net amount at risk	\$ 8,312	\$ 57,473	\$ 13,593	\$ 130	
Cash surrender value ⁽¹⁾	\$ 1,280	\$ 1,092	\$ 2,447	\$ 298	

⁽¹⁾ Cash surrender value represents the amount of the contractholder's account balances distributable at the balance sheet date less certain surrender charges. For variable annuities and VUL, the cash surrender value shown is the proportion of the total cash surrender value related to their fixed account liabilities.

Refer to Note 10 for the net amount at risk for market risk benefits (“MRB”) associated with variable and structured variable annuities. Fixed, fixed indexed, and non-life contingent payout annuities do not have net amount at risk in excess of account value. Net amount at risk for insurance products is calculated as the death benefit amount in excess of applicable account values, host, embedded derivative, and separate account liabilities.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables present the account values of fixed deferred annuities, fixed insurance, and the fixed portion of variable annuities and variable insurance contracts by range of guaranteed minimum interest rates (“GMIRs”) and the range of the difference between rates credited to policyholders and contractholders as of June 30, 2025 and December 31, 2024 and the respective guaranteed minimums, as well as the percentage of account values subject to rate reset in the time period indicated. Rates are reset at management’s discretion, subject to guaranteed minimums.

		June 30, 2025					
		Account Values with Crediting Rates					
Range of Guaranteed Minimum Crediting Rates	At Guaranteed Minimum	1-49 bps above Guaranteed Minimum	50-99 bps above Guaranteed Minimum	100-150 bps above Guaranteed Minimum	Greater than 150 bps above Guaranteed Minimum	Total	
(in millions, except percentages)							
Fixed accounts of variable annuities	1 % – 1.99%	\$ 8	\$ 79	\$ 83	\$ 19	\$ —	\$ 189
	2 % – 2.99%	102	3	—	—	—	105
	3 % – 3.99%	1,789	3	—	1	—	1,793
	4 % – 5.00%	1,373	—	—	—	—	1,373
	Total	\$ 3,272	\$ 85	\$ 83	\$ 20	\$ —	\$ 3,460
Fixed accounts of structured variable annuities	1 % – 1.99%	\$ —	\$ 50	\$ 5	\$ —	\$ —	\$ 55
	2 % – 2.99%	15	—	—	—	—	15
	3 % – 3.99%	1	—	—	—	—	1
	4 % – 5.00%	—	—	—	—	—	—
	Total	\$ 16	\$ 50	\$ 5	\$ —	\$ —	\$ 71
Fixed annuities	1 % – 1.99%	\$ —	\$ 210	\$ 182	\$ 104	\$ 12	\$ 508
	2 % – 2.99%	18	16	1	—	—	35
	3 % – 3.99%	2,249	—	1	—	—	2,250
	4 % – 5.00%	2,317	—	—	—	—	2,317
	Total	\$ 4,584	\$ 226	\$ 184	\$ 104	\$ 12	\$ 5,110
Non-indexed accounts of fixed indexed annuities	1 % – 1.99%	\$ —	\$ 2	\$ 5	\$ 13	\$ —	\$ 20
	2 % – 2.99%	—	—	—	—	—	—
	3 % – 3.99%	—	—	—	—	—	—
	4 % – 5.00%	—	—	—	—	—	—
	Total	\$ —	\$ 2	\$ 5	\$ 13	\$ —	\$ 20
Universal life insurance	1 % – 1.99%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
	2 % – 2.99%	48	6	18	—	1	73
	3 % – 3.99%	804	—	4	7	—	815
	4 % – 5.00%	453	4	—	—	—	457
	Total	\$ 1,305	\$ 10	\$ 22	\$ 7	\$ 1	\$ 1,345

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Range of Guaranteed Minimum Crediting Rates	Account Values with Crediting Rates					Total
	At Guaranteed Minimum	1-49 bps above Guaranteed Minimum	50-99 bps above Guaranteed Minimum	100-150 bps above Guaranteed Minimum	Greater than 150 bps above Guaranteed Minimum	
(in millions, except percentages)						
Fixed accounts of variable universal life insurance						
1 % – 1.99%	\$ —	\$ —	\$ 3	\$ 2	\$ 43	\$ 48
2 % – 2.99%	4	15	1	1	12	33
3 % – 3.99%	103	1	2	14	—	120
4 % – 5.00%	543	22	—	—	—	565
Total	\$ 650	\$ 38	\$ 6	\$ 17	\$ 55	\$ 766
Non-indexed accounts of indexed universal life insurance						
1 % – 1.99%	\$ —	\$ —	\$ —	\$ —	\$ 2	\$ 2
2 % – 2.99%	—	—	—	131	—	131
3 % – 3.99%	—	—	—	—	—	—
4 % – 5.00%	—	—	—	—	—	—
Total	\$ —	\$ —	\$ —	\$ 131	\$ 2	\$ 133
Other life insurance						
1 % – 1.99%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
2 % – 2.99%	—	—	—	—	—	—
3 % – 3.99%	27	—	—	—	—	27
4 % – 5.00%	256	—	—	—	—	256
Total	\$ 283	\$ —	\$ —	\$ —	\$ —	\$ 283
Total						
1 % – 1.99%	\$ 8	\$ 341	\$ 278	\$ 138	\$ 57	\$ 822
2 % – 2.99%	187	40	20	132	13	392
3 % – 3.99%	4,973	4	7	22	—	5,006
4 % – 5.00%	4,942	26	—	—	—	4,968
Total	\$ 10,110	\$ 411	\$ 305	\$ 292	\$ 70	\$ 11,188
Percentage of total account values that reset in:						
Next 12 months	100.0 %	100.0 %	99.9 %	100.0 %	99.8 %	100.0 %
> 12 months to 24 months	—	—	—	—	—	—
> 24 months	—	—	0.1	—	0.2	—
Total	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

December 31, 2024

Account Values with Crediting Rates

Range of Guaranteed Minimum Crediting Rates	Account Values with Crediting Rates					Total	
	At Guaranteed Minimum	1-49 bps above Guaranteed Minimum	50-99 bps above Guaranteed Minimum	100-150 bps above Guaranteed Minimum	Greater than 150 bps above Guaranteed Minimum		
(in millions, except percentages)							
Fixed accounts of variable annuities	1 % – 1.99%	\$ 24	\$ 95	\$ 65	\$ 17	\$ —	\$ 201
	2 % – 2.99%	112	—	—	—	—	112
	3 % – 3.99%	1,894	7	—	1	—	1,902
	4 % – 5.00%	1,412	—	—	—	—	1,412
	Total	\$ 3,442	\$ 102	\$ 65	\$ 18	\$ —	\$ 3,627
Fixed accounts of structured variable annuities	1 % – 1.99%	\$ 2	\$ 20	\$ 9	\$ —	\$ —	\$ 31
	2 % – 2.99%	13	—	—	—	—	13
	3 % – 3.99%	1	—	—	—	—	1
	4 % – 5.00%	—	—	—	—	—	—
	Total	\$ 16	\$ 20	\$ 9	\$ —	\$ —	\$ 45
Fixed annuities	1 % – 1.99%	\$ 85	\$ 237	\$ 152	\$ 89	\$ 14	\$ 577
	2 % – 2.99%	22	14	2	—	—	38
	3 % – 3.99%	2,410	—	—	—	—	2,410
	4 % – 5.00%	2,331	—	—	—	—	2,331
	Total	\$ 4,848	\$ 251	\$ 154	\$ 89	\$ 14	\$ 5,356
Non-indexed accounts of fixed indexed annuities	1 % – 1.99%	\$ —	\$ 2	\$ 5	\$ 14	\$ —	\$ 21
	2 % – 2.99%	—	—	—	—	—	—
	3 % – 3.99%	—	—	—	—	—	—
	4 % – 5.00%	—	—	—	—	—	—
	Total	\$ —	\$ 2	\$ 5	\$ 14	\$ —	\$ 21
Universal life insurance	1 % – 1.99%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
	2 % – 2.99%	50	4	15	—	—	69
	3 % – 3.99%	821	—	4	6	—	831
	4 % – 5.00%	473	4	—	—	—	477
	Total	\$ 1,344	\$ 8	\$ 19	\$ 6	\$ —	\$ 1,377
Fixed accounts of variable universal life insurance	1 % – 1.99%	\$ —	\$ —	\$ 4	\$ 1	\$ 41	\$ 46
	2 % – 2.99%	7	14	—	1	12	34
	3 % – 3.99%	108	1	2	12	—	123
	4 % – 5.00%	564	21	—	—	—	585
	Total	\$ 679	\$ 36	\$ 6	\$ 14	\$ 53	\$ 788

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Range of Guaranteed Minimum Crediting Rates	Account Values with Crediting Rates					Total	
	At Guaranteed Minimum	1-49 bps above Guaranteed Minimum	50-99 bps above Guaranteed Minimum	100-150 bps above Guaranteed Minimum	Greater than 150 bps above Guaranteed Minimum		
(in millions, except percentages)							
Non-indexed accounts of indexed universal life insurance	1 % – 1.99%	\$ —	\$ —	\$ 4	\$ 2	\$ —	\$ 6
	2 % – 2.99%	—	125	—	—	—	125
	3 % – 3.99%	—	—	—	—	—	—
	4 % – 5.00%	—	—	—	—	—	—
	Total	\$ —	\$ 125	\$ 4	\$ 2	\$ —	\$ 131
Other life insurance	1 % – 1.99%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
	2 % – 2.99%	—	—	—	—	—	—
	3 % – 3.99%	28	—	—	—	—	28
	4 % – 5.00%	268	—	—	—	—	268
	Total	\$ 296	\$ —	\$ —	\$ —	\$ —	\$ 296
Total	1 % – 1.99%	\$ 111	\$ 354	\$ 239	\$ 123	\$ 55	\$ 882
	2 % – 2.99%	204	157	17	1	12	391
	3 % – 3.99%	5,262	8	6	19	—	5,295
	4 % – 5.00%	5,048	25	—	—	—	5,073
	Total	\$ 10,625	\$ 544	\$ 262	\$ 143	\$ 67	\$ 11,641
Percentage of total account values that reset in:							
Next 12 months		100.0 %	100.0 %	99.9 %	100.0 %	99.8 %	100.0 %
> 12 months to 24 months		—	—	—	—	—	—
> 24 months		—	—	0.1	—	0.2	—
Total		100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables summarize the balances of and changes in the liability for future policy benefits:

	Life Contingent Payout Annuities	Term and Whole Life Insurance	Disability Income Insurance	Long Term Care Insurance	Total, All Products
(in millions, except percentages)					
Present Value of Expected Net Premiums:					
Balance at January 1, 2025	\$ —	\$ 737	\$ 53	\$ 1,057	\$ 1,847
Beginning balance at original discount rate	—	774	59	1,072	1,905
Effect of changes in cash flow assumptions	—	—	—	—	—
Effect of actual variances from expected experience	—	(8)	(9)	(16)	(33)
Adjusted beginning of year balance	\$ —	\$ 766	\$ 50	\$ 1,056	\$ 1,872
Issuances	67	29	4	—	100
Interest accrual	—	20	1	25	46
Net premiums collected	(67)	(39)	(1)	(68)	(175)
Derecognition (lapses)	—	—	—	—	—
Ending balance at original discount rate	\$ —	\$ 776	\$ 54	\$ 1,013	\$ 1,843
Effect of changes in discount rate assumptions	—	(27)	(5)	2	(30)
Balance at June 30, 2025	\$ —	\$ 749	\$ 49	\$ 1,015	\$ 1,813
Present Value of Future Policy Benefits:					
Balance at January 1, 2025	\$ 1,204	\$ 1,322	\$ 545	\$ 6,187	\$ 9,258
Beginning balance at original discount rate	1,289	1,353	535	6,408	9,585
Effect of changes in cash flow assumptions	(2)	—	—	—	(2)
Effect of actual variances from expected experience	(5)	(11)	(18)	(25)	(59)
Adjusted beginning of year balance	\$ 1,282	\$ 1,342	\$ 517	\$ 6,383	\$ 9,524
Issuances	66	29	4	—	99
Interest accrual	29	37	15	158	239
Benefit payments	(81)	(58)	(19)	(213)	(371)
Derecognition (lapses)	—	—	—	—	—
Ending balance at original discount rate	\$ 1,296	\$ 1,350	\$ 517	\$ 6,328	\$ 9,491
Effect of changes in discount rate assumptions	(61)	(12)	16	(118)	(175)
Balance at June 30, 2025	\$ 1,235	\$ 1,338	\$ 533	\$ 6,210	\$ 9,316
Adjustment due to reserve flooring	\$ —	\$ 8	\$ —	\$ —	\$ 8
Net liability for future policy benefits	\$ 1,235	\$ 597	\$ 484	\$ 5,195	\$ 7,511
Less: reinsurance recoverable	730	430	20	2,621	3,801
Net liability for future policy benefits, after reinsurance recoverable	\$ 505	\$ 167	\$ 464	\$ 2,574	\$ 3,710
Discounted expected future gross premiums	\$ —	\$ 1,663	\$ 826	\$ 1,209	\$ 3,698
Expected future gross premiums	\$ —	\$ 2,859	\$ 1,163	\$ 1,625	\$ 5,647
Expected future benefit payments	\$ 1,866	\$ 2,279	\$ 868	\$ 10,300	\$ 15,313
Weighted average interest accretion rate	4.4 %	6.1 %	6.3 %	5.1 %	
Weighted average discount rate	5.2 %	5.4 %	5.5 %	5.5 %	
Weighted average duration of liability (in years)	6	7	7	8	

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Life Contingent Payout Annuities	Term and Whole Life Insurance	Disability Income Insurance	Long Term Care Insurance	Total, All Products
	(in millions, except percentages)				
Present Value of Expected Net Premiums:					
Balance at January 1, 2024	\$ —	\$ 703	\$ 104	\$ 1,146	\$ 1,953
Beginning balance at original discount rate	—	708	105	1,137	1,950
Effect of changes in cash flow assumptions	—	57	(39)	55	73
Effect of actual variances from expected experience	—	(16)	(13)	(26)	(55)
Adjusted beginning of year balance	\$ —	\$ 749	\$ 53	\$ 1,166	\$ 1,968
Issuances	201	63	9	—	273
Interest accrual	1	38	3	55	97
Net premiums collected	(202)	(76)	(6)	(149)	(433)
Derecognition (lapses)	—	—	—	—	—
Ending balance at original discount rate	\$ —	\$ 774	\$ 59	\$ 1,072	\$ 1,905
Effect of changes in discount rate assumptions	—	(37)	(6)	(15)	(58)
Balance at December 31, 2024	\$ —	\$ 737	\$ 53	\$ 1,057	\$ 1,847
Present Value of Future Policy Benefits:					
Balance at January 1, 2024	\$ 1,164	\$ 1,325	\$ 661	\$ 6,561	\$ 9,711
Beginning balance at original discount rate	1,222	1,291	621	6,507	9,641
Effect of changes in cash flow assumptions	(24)	67	(61)	58	40
Effect of actual variances from expected experience	(8)	(16)	(25)	(48)	(97)
Adjusted beginning of year balance	\$ 1,190	\$ 1,342	\$ 535	\$ 6,517	\$ 9,584
Issuances	201	63	9	—	273
Interest accrual	56	73	34	323	486
Benefit payments	(158)	(125)	(43)	(432)	(758)
Derecognition (lapses)	—	—	—	—	—
Ending balance at original discount rate	\$ 1,289	\$ 1,353	\$ 535	\$ 6,408	\$ 9,585
Effect of changes in discount rate assumptions	(85)	(31)	10	(221)	(327)
Balance at December 31, 2024	\$ 1,204	\$ 1,322	\$ 545	\$ 6,187	\$ 9,258
Adjustment due to reserve flooring	\$ —	\$ 7	\$ —	\$ —	\$ 7
Net liability for future policy benefits	\$ 1,204	\$ 592	\$ 492	\$ 5,130	\$ 7,418
Less: reinsurance recoverable	759	424	20	2,591	3,794
Net liability for future policy benefits, after reinsurance recoverable	\$ 445	\$ 168	\$ 472	\$ 2,539	\$ 3,624
Discounted expected future gross premiums	\$ —	\$ 1,672	\$ 836	\$ 1,247	\$ 3,755
Expected future gross premiums	\$ —	\$ 2,921	\$ 1,196	\$ 1,713	\$ 5,830
Expected future benefit payments	\$ 1,846	\$ 2,286	\$ 899	\$ 10,522	\$ 15,553
Weighted average interest accretion rate	4.5 %	6.0 %	6.3 %	5.0 %	
Weighted average discount rate	5.4 %	5.6 %	5.6 %	5.7 %	
Weighted average duration of liability (in years)	6	7	7	8	

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Impacts of the annual review of policy benefit reserves assumptions are reflected within the effect of changes in cash flow assumptions in the disaggregated rollforwards above. The annual review of policy benefit reserves assumptions in the third quarter of 2024 resulted in a net decrease in future policy benefit reserves, primarily due to decreased disability income insurance claim incidence rates.

The balances of and changes in additional liabilities related to insurance guarantees were as follows:

	Universal Life Insurance	Variable Universal Life Insurance	Other Life Insurance	Total, All Products
	(in millions, except percentages)			
Balance at January 1, 2025	\$ 1,301	\$ 80	\$ 8	\$ 1,389
Interest accrual	20	3	—	23
Benefit accrual	66	4	2	72
Benefit payments	(44)	(10)	(2)	(56)
Effect of actual variances from expected experience	(2)	1	—	(1)
Impact of change in net unrealized (gains) losses on securities	4	—	—	4
Balance at June 30, 2025	<u>\$ 1,345</u>	<u>\$ 78</u>	<u>\$ 8</u>	<u>\$ 1,431</u>

Weighted average interest accretion rate	2.9 %	7.0 %	4.0 %
Weighted average discount rate	3.2 %	7.1 %	4.1 %
Weighted average duration of reserves (in years)	9	8	6

	Universal Life Insurance	Variable Universal Life Insurance	Other Life Insurance	Total, All Products
	(in millions, except percentages)			
Balance at January 1, 2024	\$ 1,225	\$ 81	\$ 15	\$ 1,321
Interest accrual	37	6	1	44
Benefit accrual	133	8	3	144
Benefit payments	(69)	(13)	(5)	(87)
Effect of actual variances from expected experience	(2)	(1)	(1)	(4)
Impact of change in net unrealized (gains) losses on securities	(23)	(1)	(5)	(29)
Balance at December 31, 2024	<u>\$ 1,301</u>	<u>\$ 80</u>	<u>\$ 8</u>	<u>\$ 1,389</u>

Weighted average interest accretion rate	3.0 %	7.0 %	3.9 %
Weighted average discount rate	3.2 %	7.1 %	4.0 %
Weighted average duration of reserves (in years)	10	8	6

The amount of revenue and interest recognized in the Statements of Operations was as follows:

	Six Months Ended June 30, 2025	
	Gross Premiums	Interest Expense
	(in millions)	
Life contingent payout annuities	\$ 74	\$ 29
Term and whole life insurance	86	17
Disability income insurance	58	14
Long term care insurance	83	133
Total	<u>\$ 301</u>	<u>\$ 193</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Year Ended December 31,	
	2024	
	Gross Premiums	Interest Expense
	(in millions)	
Life contingent payout annuities	\$ 226	\$ 55
Term and whole life insurance	172	35
Disability income insurance	119	31
Long term care insurance	179	268
Total	\$ 696	\$ 389

The following tables summarize the balances of and changes in unearned revenue:

	Universal Life Insurance	Variable Universal Life Insurance	Indexed Universal Life Insurance	Total, All Products
	(in millions)			
Balance at January 1, 2025	\$ 26	\$ 249	\$ 295	\$ 570
Deferral of revenue	1	38	24	63
Amortization	(1)	(9)	(12)	(22)
Balance at June 30, 2025	<u>\$ 26</u>	<u>\$ 278</u>	<u>\$ 307</u>	<u>\$ 611</u>
Balance at January 1, 2024	\$ 27	\$ 196	\$ 266	\$ 489
Deferral of revenue	—	70	51	121
Amortization	(1)	(17)	(22)	(40)
Balance at December 31, 2024	<u>\$ 26</u>	<u>\$ 249</u>	<u>\$ 295</u>	<u>\$ 570</u>

9. Separate Account Assets and Liabilities

Aggregate fair value of separate account assets, by major asset category, consisted of the following:

	June 30, 2025	December 31, 2024
	(in millions)	
Variable annuities and variable universal life:		
Mutual funds	\$ 76,226	\$ 75,576
Unitized pooled pension funds:		
Property/real estate	1,803	1,682
Equity securities	449	514
Debt securities	148	175
Cash and cash equivalents	169	120
Other	54	47
Total	\$ 78,849	\$ 78,114

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The balances of and changes in separate account liabilities were as follows:

	Variable Annuities	Variable Universal Life	Unitized Pooled Pension Funds	Total
	(in millions)			
Balance at January 1, 2025	\$ 65,737	\$ 9,839	\$ 2,538	\$ 78,114
Premiums and deposits	455	264	56	775
Policy charges	(641)	(159)	(3)	(803)
Surrenders and other benefits	(3,506)	(188)	(274)	(3,968)
Investment return	3,729	660	70	4,459
Net transfer from (to) general account	16	20	—	36
Other charges	—	—	236	236
Balance at June 30, 2025	<u>\$ 65,790</u>	<u>\$ 10,436</u>	<u>\$ 2,623</u>	<u>\$ 78,849</u>
Cash surrender value	\$ 64,554	\$ 9,774	\$ 2,623	\$ 76,951
	Variable Annuities	Variable Universal Life	Unitized Pooled Pension Funds	Total
	(in millions)			
Balance at January 1, 2024	\$ 65,839	\$ 8,795	\$ 2,823	\$ 77,457
Premiums and deposits	933	500	153	1,586
Policy charges	(1,365)	(307)	(5)	(1,677)
Surrenders and other benefits	(6,990)	(412)	(594)	(7,996)
Investment return	7,293	1,199	202	8,694
Net transfer from (to) general account	27	64	—	91
Other charges	—	—	(41)	(41)
Balance at December 31, 2024	<u>\$ 65,737</u>	<u>\$ 9,839</u>	<u>\$ 2,538</u>	<u>\$ 78,114</u>
Cash surrender value	\$ 64,411	\$ 9,220	\$ 2,538	\$ 76,169

10. Market Risk Benefits

Market risk benefits are contracts or contract features that both provide protection to the contractholder from other-than-nominal capital market risk and expose the Company to other-than-nominal capital market risk. Most of the variable annuity contracts issued by the Company contain a GMDB provision. The Company previously offered contracts containing GMWB, GMAB, or GMIB provisions.

The GMDB provisions provide a specified minimum return upon death of the contractholder. The death benefit payable is the greater of (i) the contract value less any purchase payment credits subject to recapture less a pro-rata portion of any rider fees, or (ii) the GMDB provisions specified in the contract.

The Company has the following primary GMDB provisions:

- Return of premium – provides purchase payments minus adjusted partial surrenders.
- Reset – provides that the value resets to the account value at specified contract anniversary intervals minus adjusted partial surrenders. This provision was often provided in combination with the return of premium provision and is no longer offered.
- Ratchet – provides that the value ratchets up to the maximum account value at specified anniversary intervals, plus subsequent purchase payments less adjusted partial surrenders.

The variable annuity contracts with GMWB riders typically have account values that are based on an underlying portfolio of mutual funds, the values of which fluctuate based on fund performance. At contract issue, the guaranteed amount is equal to the amount deposited but the guarantee may be increased annually to the account value (a “step-up”) in the case of favorable market performance or by a benefit credit if the contract includes this provision.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The Company has GMWB riders in force, which contain one or more of the following provisions:

- Withdrawals at a specified rate per year until the amount withdrawn is equal to the guaranteed amount.
- Withdrawals at a specified rate per year for the life of the contractholder (“GMWB for life”).
- Withdrawals at a specified rate per year for joint contractholders while either is alive.
- Withdrawals based on performance of the contract.
- Withdrawals based on the age withdrawals begin.
- Credits are applied annually for a specified number of years to increase the guaranteed amount as long as withdrawals have not been taken.

Variable annuity contractholders age 79 or younger at contract issue could obtain a principal-back guarantee by purchasing the optional GMAB rider for an additional charge. The GMAB rider guarantees that, regardless of market performance at the end of the 10-year waiting period, the contract value will be no less than the original investment or a specified percentage of the highest anniversary value, adjusted for withdrawals. If the contract value is less than the guarantee at the end of the 10-year period, a lump sum will be added to the contract value to make the contract value equal to the guarantee value.

Individual variable annuity contracts may have both a death benefit and a living benefit. Net amount at risk is quantified for each benefit and a composite net amount at risk is calculated using the greater of the death benefit or living benefit for each individual contract. The net amount at risk for GMDB and GMAB is defined as the current guaranteed benefit amount in excess of the current contract value. The net amount at risk for GMIB is defined as the greater of the present value of the minimum guaranteed annuity payments less the current contract value or zero. The net amount at risk for GMWB is defined as the greater of the present value of the minimum guaranteed withdrawal payments less the current contract value or zero.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables summarize the balances of and changes in market risk benefits:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
	(in millions, except age)			
Balance at beginning of period	\$ (114)	\$ (629)	\$ (919)	\$ 335
Issuances	6	7	11	12
Interest accrual and time decay	(31)	(15)	(49)	(25)
Reserve increase from attributed fees collected	186	195	367	379
Reserve release for benefit payments and derecognition	(3)	(3)	(5)	(7)
Effect of changes in interest rates and bond markets	(129)	(245)	140	(772)
Effect of changes in equity markets and subaccount performance	(711)	(152)	(389)	(882)
Effect of changes in equity index volatility	15	15	40	54
Actual policyholder behavior different from expected behavior	13	10	38	41
Effect of changes in other future expected assumptions	—	—	(1)	—
Effect of changes in the instrument-specific credit risk on market risk benefits	(1)	(13)	(2)	35
Balance at end of period	\$ (769)	\$ (830)	\$ (769)	\$ (830)
Reconciliation of the gross balances in an asset or liability position:				
Asset position	\$ 2,095	\$ 2,082	\$ 2,095	\$ 2,082
Liability position	(1,326)	(1,252)	(1,326)	(1,252)
Net asset (liability) position	\$ 769	\$ 830	\$ 769	\$ 830
Guaranteed benefit amount in excess of current account balances (net amount at risk):				
Death benefits	\$ 325	\$ 530	\$ 325	\$ 530
Living benefits	\$ 2,201	\$ 2,317	\$ 2,201	\$ 2,317
Composite (greater of)	\$ 2,497	\$ 2,775	\$ 2,497	\$ 2,775
Weighted average attained age of contractholders	69	69	69	69
Changes in unrealized (gains) losses in net income relating to liabilities held at end of period	\$ (855)	\$ (402)	\$ (253)	\$ (1,588)
Changes in unrealized (gains) losses in other comprehensive income (loss) relating to liabilities held at end of period	\$ —	\$ (11)	\$ —	\$ 40

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Year Ended December 31,
	2024
	(in millions, except age)
Balance at beginning of period	\$ 335
Issuances	24
Interest accrual and time decay	(66)
Reserve increase from attributed fees collected	790
Reserve release for benefit payments and derecognition	(11)
Effect of changes in interest rates and bond markets	(1,078)
Effect of changes in equity markets and subaccount performance	(1,228)
Effect of changes in equity index volatility	59
Actual policyholder behavior different from expected behavior	71
Effect of changes in other future expected assumptions	106
Effect of changes in the instrument-specific credit risk on market risk benefits	79
Balance at end of period	\$ (919)
Reconciliation of the gross balances in an asset or liability position:	
Asset position	\$ 2,182
Liability position	(1,263)
Net asset (liability) position	\$ 919
Guaranteed benefit amount in excess of current account balances (net amount at risk):	
Death benefits	\$ 462
Living benefits	\$ 2,429
Composite (greater of)	\$ 2,829
Weighted average attained age of contractholders	69
Changes in unrealized (gains) losses in net income relating to liabilities held at end of period	\$ (2,111)
Changes in unrealized (gains) losses in other comprehensive income (loss) relating to liabilities held at end of period	\$ 85

The following tables provide a summary of the significant inputs and assumptions used in the fair value measurements developed by the Company or reasonably available to the Company of market risk benefits:

June 30, 2025						
	Fair Value	Valuation Technique	Significant Inputs and Assumptions	Range	Weighted	Average
	(in millions)					
Market risk benefits	\$ (769)	Discounted cash flow	Utilization of guaranteed withdrawals ⁽¹⁾	0.0% – 52.8%		11.9%
			Surrender rate ⁽²⁾	0.4% – 75.0%		3.3%
			Market volatility ⁽³⁾	0.0% – 25.7%		10.8%
			Nonperformance risk ⁽⁴⁾	65 bps		65 bps
			Mortality rate ⁽⁵⁾	0.0% – 41.6%		1.7%

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

December 31, 2024

	Fair Value	Valuation Technique	Significant Inputs and Assumptions	Range	Weighted Average
	(in millions)				
Market risk benefits	\$ (919)	Discounted cash flow	Utilization of guaranteed withdrawals ⁽¹⁾	0.0% – 52.8%	11.9%
			Surrender rate ⁽²⁾	0.4% – 75.0%	3.3%
			Market volatility ⁽³⁾	0.0% – 24.6%	10.3%
			Nonperformance risk ⁽⁴⁾	65 bps	65 bps
			Mortality rate ⁽⁵⁾	0.0% – 41.6%	1.7%

⁽¹⁾ The utilization of guaranteed withdrawals represents the percentage of contractholders that will begin withdrawing in any given year. The weighted average utilization rate represents the average assumption, weighted based on the benefit base. The calculation excludes policies that have already started taking withdrawals.

⁽²⁾ The weighted average surrender rate represents the average assumption weighted based on the account value of each contract.

⁽³⁾ Market volatility represents the implied volatility of each contractholder's mix of funds. The weighted average market volatility represents the average volatility across all contracts, weighted by the size of the guaranteed benefit.

⁽⁴⁾ The nonperformance risk is the spread added to the U.S. Treasury curve.

⁽⁵⁾ The weighted average mortality rate represents the average assumption weighted based on the account value of each contract.

Changes to Significant Inputs and Assumptions:

During the year ended December 31, 2024, the Company updated inputs and assumptions based on management's review of experience studies. These updates resulted in the following notable changes in the fair value estimates of market risk benefits calculations:

Year ended December 31, 2024

- Updates to utilization of guaranteed withdrawal assumptions resulted in a decrease to pretax income of \$15 million.
- Updates to surrender assumptions resulted in a decrease to pretax income of \$83 million.

Refer to the rollforward of market risk benefits for the impacts of changes to interest rate, equity market, volatility and nonperformance risk assumptions.

Uncertainty of Fair Value Measurements

Significant increases (decreases) in utilization and volatility used in the fair value measurement of market risk benefits in isolation would have resulted in a significantly higher (lower) liability value.

Significant increases (decreases) in nonperformance risk and surrender assumptions used in the fair value measurement of market risk benefits in isolation would have resulted in a significantly lower (higher) liability value.

Significant increases (decreases) in mortality assumptions used in the fair value measurement of the death benefit portion of market risk benefits in isolation would have resulted in a significantly higher (lower) liability value whereas significant increases (decreases) in mortality rates used in the fair value measurement of the life contingent portion of market risk benefits in isolation would have resulted in a significantly lower (higher) liability value.

Surrender assumptions, utilization assumptions and mortality assumptions vary with the type of base product, type of rider, duration of the policy, age of the contractholder, calendar year of the projection, previous withdrawal history, and the relationship between the value of the guaranteed benefit and the contract accumulation value.

Determination of Fair Value

The Company values market risk benefits using internal valuation models. These models include observable capital market assumptions and significant unobservable inputs related to implied volatility, contractholder behavior assumptions that include margins for risk, and the Company's nonperformance risk. These measurements are classified as Level 3.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

11. Debt

The balances and stated interest rates of outstanding debt of Ameriprise Financial were as follows:

	Outstanding Balance		Stated Interest Rate	
	June 30, 2025	December 31, 2024	June 30, 2025	December 31, 2024
	(in millions)			
Long-term debt:				
Senior notes due 2025	\$ —	\$ 500	— %	3.0 %
Senior notes due 2026	500	500	2.9	2.9
Senior notes due 2028	600	600	5.7	5.7
Senior notes due 2032	500	500	4.5	4.5
Senior notes due 2033	750	750	5.2	5.2
Senior notes due 2035	750	—	5.2	—
Finance lease liabilities	4	9	N/A	N/A
Other ⁽¹⁾	(25)	(17)	N/A	N/A
Total long-term debt	3,079	2,842		
Short-term borrowings:				
Federal Home Loan Bank (“FHLB”) advances	201	201	4.5 %	4.6 %
Total	\$ 3,280	\$ 3,043		

⁽¹⁾ Includes adjustments for net unamortized discounts, debt issuance costs and other lease obligations.

N/A Not Applicable

Long-Term Debt

The Company’s senior notes may be redeemed, in whole or in part, at any time prior to maturity at a price equal to the greater of the principal amount and the present value of remaining scheduled payments, discounted to the redemption date, plus accrued interest.

On February 28, 2025, the Company issued \$750 million of 5.20% unsecured senior notes due on April 15, 2035 and incurred debt issuance costs of \$7 million. Interest payments are due semi-annually in arrears on April 15 and October 15, which commences on October 15, 2025.

On April 2, 2025, the Company repaid \$500 million principal amount of its 3.0% senior notes at maturity.

Short-Term Borrowings

The Company’s life insurance and bank subsidiaries are members of the FHLB of Des Moines which provides access to collateralized borrowings. The Company’s life insurance subsidiary has accessed collateralized borrowings from the FHLB and has pledged (granted a lien on) certain investments as collateral, primarily commercial mortgage backed securities and residential mortgage backed securities, with an aggregate fair value of \$1.1 billion and \$964 million as of June 30, 2025 and December 31, 2024, respectively. The remaining maturity of outstanding FHLB advances was less than three months as of both June 30, 2025 and December 31, 2024. The stated interest rate of the FHLB advances is a weighted average annualized interest rate on the outstanding borrowings as of the balance sheet date.

The Company’s bank subsidiary had no outstanding obligations to the FHLB as of both June 30, 2025 and December 31, 2024. The Company’s bank subsidiary maintains access to collateralized borrowings from the Federal Reserve. As of both June 30, 2025 and December 31, 2024, there were no outstanding obligations to the Federal Reserve.

On November 25, 2024, the Company entered into agreement to amend and restate its credit agreement that provides for an unsecured committed revolving credit facility of up to \$1.0 billion that expires in November 2029. Under the terms of the credit agreement for the facility, the Company may increase the amount of this facility up to \$1.25 billion upon satisfaction of certain approval requirements. As of both June 30, 2025 and December 31, 2024, the Company had no borrowings outstanding and \$1 million of letters of credit issued against the facility. The Company’s credit facility contains various administrative, reporting, legal and financial covenants. The Company was in compliance with all such covenants as of both June 30, 2025 and December 31, 2024.

American Enterprise Investment Services, Inc. (“AEIS”), a subsidiary of the Company, has credit agreements for uncommitted lines of credit with third party financial institutions, having a combined credit limit of \$500 million. As of both June 30, 2025 and December 31, 2024, AEIS had no borrowings outstanding.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

12. Fair Values of Assets and Liabilities

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; that is, an exit price. The exit price assumes the asset or liability is not exchanged subject to a forced liquidation or distressed sale.

Valuation Hierarchy

The Company categorizes its fair value measurements according to a three-level hierarchy. The hierarchy prioritizes the inputs used by the Company's valuation techniques. A level is assigned to each fair value measurement based on the lowest level input that is significant to the fair value measurement in its entirety.

The three levels of the fair value hierarchy are defined as follows:

- Level 1 Unadjusted quoted prices for identical assets or liabilities in active markets that are accessible at the measurement date.
- Level 2 Prices or valuations based on observable inputs other than quoted prices in active markets for identical assets and liabilities.
- Level 3 Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables present the balances of assets and liabilities of Ameriprise Financial measured at fair value on a recurring basis (See Note 4 for the balances of assets and liabilities for consolidated investment entities):

	June 30, 2025			
	Level 1	Level 2	Level 3	Total
	(in millions)			
Assets				
Cash equivalents	\$ 2,845	\$ 2,013	\$ —	\$ 4,858
Available-for-Sale securities:				
Corporate debt securities	—	14,405	708	15,113
Residential mortgage backed securities	—	26,586	23	26,609
Commercial mortgage backed securities	—	4,075	—	4,075
Asset backed securities	—	4,618	80	4,698
State and municipal obligations	—	599	—	599
U.S. government and agency obligations	950	1,108	—	2,058
Foreign government bonds and obligations	—	13	—	13
Total Available-for-Sale securities	950	51,404	811	53,165
Investments at net asset value (“NAV”)				11 ⁽¹⁾
Trading and other securities	342	27	—	369
Separate account assets at NAV				78,849 ⁽¹⁾
Investments and cash equivalents segregated for regulatory purposes	359	—	—	359
Market risk benefits	—	—	2,095	2,095 ⁽²⁾
Receivables:				
Fixed deferred indexed annuity ceded embedded derivatives	—	—	57	57
Other assets:				
Interest rate derivative contracts	3	221	—	224
Equity derivative contracts	214	9,980	—	10,194
Credit derivative contracts	—	4	—	4
Foreign exchange derivative contracts	—	47	—	47
Total other assets	217	10,252	—	10,469
Total assets at fair value	<u>\$ 4,713</u>	<u>\$ 63,696</u>	<u>\$ 2,963</u>	<u>\$ 150,232</u>
Liabilities				
Policyholder account balances, future policy benefits and claims:				
Fixed deferred indexed annuity embedded derivatives	\$ —	\$ —	\$ 56	\$ 56
IUL embedded derivatives	—	—	999	999
Structured variable annuity embedded derivatives	—	—	2,879	2,879
Total policyholder account balances, future policy benefits and claims	—	—	3,934	3,934 ⁽³⁾
Market risk benefits	—	—	1,326	1,326 ⁽²⁾
Customer deposits	—	6	—	6
Other liabilities:				
Interest rate derivative contracts	1	234	—	235
Equity derivative contracts	285	6,279	—	6,564
Credit derivative contracts	—	45	—	45
Foreign exchange derivative contracts	2	1	—	3
Other	335	6	66	407
Total other liabilities	623	6,565	66	7,254
Total liabilities at fair value	<u>\$ 623</u>	<u>\$ 6,571</u>	<u>\$ 5,326</u>	<u>\$ 12,520</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	December 31, 2024			
	Level 1	Level 2	Level 3	Total
	(in millions)			
Assets				
Cash equivalents	\$ 2,526	\$ 2,504	\$ —	\$ 5,030
Available-for-Sale securities:				
Corporate debt securities	—	13,416	583	13,999
Residential mortgage backed securities	—	23,306	38	23,344
Commercial mortgage backed securities	—	5,126	—	5,126
Asset backed securities	—	6,316	126	6,442
State and municipal obligations	—	638	—	638
U.S. government and agency obligations	2,591	—	—	2,591
Foreign government bonds and obligations	—	13	—	13
Total Available-for-Sale securities	2,591	48,815	747	52,153
Investments at NAV				12 ⁽¹⁾
Trading and other securities	321	25	—	346
Separate account assets at NAV				78,114 ⁽¹⁾
Investments and cash equivalents segregated for regulatory purposes	557	—	—	557
Market risk benefits	—	—	2,182	2,182 ⁽²⁾
Receivables:				
Fixed deferred indexed annuity ceded embedded derivatives	—	—	55	55
Other assets:				
Interest rate derivative contracts	—	180	—	180
Equity derivative contracts	114	8,843	—	8,957
Credit derivative contracts	—	59	—	59
Foreign exchange derivative contracts	2	41	—	43
Total other assets	116	9,123	—	9,239
Total assets at fair value	<u>\$ 6,111</u>	<u>\$ 60,467</u>	<u>\$ 2,984</u>	<u>\$ 147,688</u>
Liabilities				
Policyholder account balances, future policy benefits and claims:				
Fixed deferred indexed annuity embedded derivatives	\$ —	\$ —	\$ 53	\$ 53
IUL embedded derivatives	—	—	1,002	1,002
Structured variable annuity embedded derivatives	—	—	2,461	2,461
Total policyholder account balances, future policy benefits and claims	—	—	3,516	3,516 ⁽³⁾
Market risk benefits	—	—	1,263	1,263 ⁽²⁾
Customer deposits	—	7	—	7
Other liabilities:				
Interest rate derivative contracts	1	323	—	324
Equity derivative contracts	173	5,189	—	5,362
Credit derivative contracts	—	4	—	4
Foreign exchange derivative contracts	—	13	—	13
Other	314	8	68	390
Total other liabilities	488	5,537	68	6,093
Total liabilities at fair value	<u>\$ 488</u>	<u>\$ 5,544</u>	<u>\$ 4,847</u>	<u>\$ 10,879</u>

⁽¹⁾ Amounts are comprised of financial instruments that are measured at fair value using the NAV per share (or its equivalent) as a practical expedient and have not been classified in the fair value hierarchy.

⁽²⁾ See Note 10 for additional information related to market risk benefits, including the balances of and changes in market risk benefits as well as the significant inputs and assumptions used in the fair value measurements of market risk benefits.

⁽³⁾ The Company's adjustment for nonperformance risk resulted in a \$215 million and \$211 million cumulative decrease to the embedded derivatives as of June 30, 2025 and December 31, 2024, respectively.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables provide a summary of changes in Level 3 assets and liabilities of Ameriprise Financial measured at fair value on a recurring basis:

	Available-for-Sale Securities				Receivables
	Corporate Debt Securities	Residential Mortgage Backed Securities	Asset Backed Securities	Total	Fixed Deferred Indexed Annuity Ceded Embedded Derivatives
	(in millions)				
Balance at April 1, 2025	\$ 629	\$ 25	\$ 106	\$ 760	\$ 53
Total gains (losses) included in:					
Net income	—	—	—	— ⁽¹⁾	5
Other comprehensive income (loss)	5	—	—	5	—
Purchases	82	—	—	82	—
Settlements	(8)	(2)	(26)	(36)	(1)
Balance at June 30, 2025	\$ 708	\$ 23	\$ 80	\$ 811	\$ 57

Changes in unrealized gains (losses) in other comprehensive income (loss) relating to assets held at June 30, 2025	\$ 5	\$ —	\$ —	\$ 5	\$ —
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	Policyholder Account Balances, Future Policy Benefits and Claims				Other Liabilities
	Fixed Deferred Indexed Annuity Embedded Derivatives	IUL Embedded Derivatives	Structured Variable Annuity Embedded Derivatives	Total	
	(in millions)				
Balance at April 1, 2025	\$ 51	\$ 969	\$ 1,841	\$ 2,861	\$ 65
Total (gains) losses included in:					
Net income	5 ⁽²⁾	67 ⁽²⁾	1,086 ⁽³⁾	1,158	— ⁽⁴⁾
Other comprehensive income (loss)	—	—	—	—	1
Issues	—	3	39	42	9
Settlements	—	(40)	(87)	(127)	(9)
Balance at June 30, 2025	\$ 56	\$ 999	\$ 2,879	\$ 3,934	\$ 66

Changes in unrealized (gains) losses in net income relating to liabilities held at June 30, 2025	\$ — ⁽²⁾	\$ 66 ⁽²⁾	\$ 1,086 ⁽³⁾	\$ 1,152	\$ —
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	Available-for-Sale Securities				Receivables
	Corporate Debt Securities	Residential Mortgage Backed Securities	Asset Backed Securities	Total	Fixed Deferred Indexed Annuity Ceded Embedded Derivatives
	(in millions)				
Balance at April 1, 2024	\$ 505	\$ 25	\$ 1	\$ 531	\$ 54
Total gains (losses) included in:					
Net income	—	—	—	— ⁽¹⁾	2
Other comprehensive income (loss)	1	(1)	—	—	—
Purchases	50	60	23	133	—
Settlements	(12)	(2)	—	(14)	(1)
Transfers out of Level 3	—	(25)	—	(25)	—
Balance at June 30, 2024	\$ 544	\$ 57	\$ 24	\$ 625	\$ 55

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Policyholder Account Balances, Future Policy Benefits and Claims				
	Fixed Deferred Indexed Annuity Embedded Derivatives	IUL Embedded Derivatives	Structured Variable Annuity Embedded Derivatives	Total	Other Liabilities
	(in millions)				
Balance at April 1, 2024	\$ 52	\$ 888	\$ 1,620	\$ 2,560	\$ 71
Total (gains) losses included in:					
Net income	1 ⁽²⁾	91 ⁽²⁾	325 ⁽³⁾	417	1 ⁽⁴⁾
Issues	—	8	39	47	6
Settlements	(1)	(43)	(88)	(132)	(9)
Balance at June 30, 2024	<u>\$ 52</u>	<u>\$ 944</u>	<u>\$ 1,896</u>	<u>\$ 2,892</u>	<u>\$ 69</u>
Changes in unrealized (gains) losses in net income relating to liabilities held at June 30, 2024	\$ — ⁽²⁾	\$ 91 ⁽²⁾	\$ 325 ⁽³⁾	\$ 416	\$ —

	Available-for-Sale Securities				Receivables
	Corporate Debt Securities	Residential Mortgage Backed Securities	Asset Backed Securities	Total	Fixed Deferred Indexed Annuity Ceded Embedded Derivatives
	(in millions)				
Balance at January 1, 2025	\$ 583	\$ 38	\$ 126	\$ 747	\$ 55
Total gains (losses) included in:					
Net income	1	—	—	1 ⁽¹⁾	5
Other comprehensive income (loss)	14	—	—	14	—
Purchases	131	25	—	156	—
Settlements	(21)	(2)	(46)	(69)	(3)
Transfers out of Level 3	—	(38)	—	(38)	—
Balance at June 30, 2025	<u>\$ 708</u>	<u>\$ 23</u>	<u>\$ 80</u>	<u>\$ 811</u>	<u>\$ 57</u>
Changes in unrealized gains (losses) in net income relating to assets held at June 30, 2025	\$ 1	\$ —	\$ —	\$ 1 ⁽¹⁾	\$ —
Changes in unrealized gains (losses) in other comprehensive income (loss) relating to assets held at June 30, 2025	\$ 14	\$ —	\$ —	\$ 14	\$ —

	Policyholder Account Balances, Future Policy Benefits and Claims				
	Fixed Deferred Indexed Annuity Embedded Derivatives	IUL Embedded Derivatives	Structured Variable Annuity Embedded Derivatives	Total	Other Liabilities
	(in millions)				
Balance at January 1, 2025	\$ 53	\$ 1,002	\$ 2,461	\$ 3,516	\$ 68
Total (gains) losses included in:					
Net income	5 ⁽²⁾	72 ⁽²⁾	538 ⁽³⁾	615	(6) ⁽⁴⁾
Other comprehensive income (loss)	—	—	—	—	1
Issues	—	2	52	54	19
Settlements	(2)	(77)	(172)	(251)	(16)
Balance at June 30, 2025	<u>\$ 56</u>	<u>\$ 999</u>	<u>\$ 2,879</u>	<u>\$ 3,934</u>	<u>\$ 66</u>
Changes in unrealized (gains) losses in net income relating to liabilities held at June 30, 2025	\$ — ⁽²⁾	\$ 71 ⁽²⁾	\$ 538 ⁽³⁾	\$ 609	\$ —

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Available-for-Sale Securities				Receivables
	Corporate Debt Securities	Residential Mortgage Backed Securities	Asset Backed Securities	Total	Fixed Deferred Indexed Annuity Ceded Embedded Derivatives
	(in millions)				
Balance at January 1, 2024	\$ 469	\$ —	\$ 1	\$ 470	\$ 51
Total gains (losses) included in:					
Net income	—	—	—	— ⁽¹⁾	6
Other comprehensive income (loss)	(2)	(1)	—	(3)	—
Purchases	102	85	23	210	—
Settlements	(25)	(2)	—	(27)	(2)
Transfers out of Level 3	—	(25)	—	(25)	—
Balance at June 30, 2024	<u>\$ 544</u>	<u>\$ 57</u>	<u>\$ 24</u>	<u>\$ 625</u>	<u>\$ 55</u>

Changes in unrealized gains (losses) in other comprehensive income (loss) relating to assets held at June 30, 2024

\$ (3)	\$ —	\$ —	\$ (3)	\$ —
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Policyholder Account Balances, Future Policy Benefits and Claims

	Fixed Deferred Indexed Annuity Embedded Derivatives	IUL Embedded Derivatives	Structured Variable Annuity Embedded Derivatives	Total	Other Liabilities
		(in millions)			
Balance at January 1, 2024	\$ 49	\$ 873	\$ 1,011	\$ 1,933	\$ 76
Total (gains) losses included in:					
Net income	5 ⁽²⁾	133 ⁽²⁾	953 ⁽³⁾	1,091	1 ⁽⁴⁾
Issues	—	14	76	90	9
Settlements	(2)	(76)	(144)	(222)	(17)
Balance at June 30, 2024	<u>\$ 52</u>	<u>\$ 944</u>	<u>\$ 1,896</u>	<u>\$ 2,892</u>	<u>\$ 69</u>

Changes in unrealized (gains) losses in net income relating to liabilities held at June 30, 2024

\$ — ⁽²⁾	\$ 133 ⁽²⁾	\$ 953 ⁽³⁾	\$ 1,086	\$ —
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⁽¹⁾ Included in Net investment income.

⁽²⁾ Included in Interest credited to fixed accounts.

⁽³⁾ Included in Benefits, claims, losses and settlement expenses.

⁽⁴⁾ Included in General and administrative expense.

The increase (decrease) to pretax income of the Company's adjustment for nonperformance risk on the fair value of its embedded derivatives was \$17 million and \$19 million, net of the reinsurance accrual, for the three months ended June 30, 2025 and 2024, respectively.

The increase (decrease) to pretax income of the Company's adjustment for nonperformance risk on the fair value of its embedded derivatives was \$1 million and \$19 million, net of the reinsurance accrual, for the six months ended June 30, 2025 and 2024, respectively.

Securities transferred from Level 3 primarily represent securities with fair values that are now obtained from a third-party pricing service with observable inputs or fair values that were included in an observable transaction with a market participant. Securities transferred to Level 3 represent securities with fair values that are now based on a single non-binding broker quote.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables provide a summary of the significant unobservable inputs used in the fair value measurements developed by the Company or reasonably available to the Company of Level 3 assets and liabilities:

June 30, 2025					
	Fair Value	Valuation Technique	Unobservable Input	Range	Weighted Average
	(in millions)				
Corporate debt securities (private placements)	\$ 647	Discounted cash flow	Yield/spread to U.S. Treasuries ⁽¹⁾	0.9% – 1.6%	1.1%
Asset backed securities	\$ 1	Discounted cash flow	Annual short-term default rate ⁽²⁾	3.5%	3.5%
			Annual long-term default rate ⁽²⁾	3.5%	3.5%
			Discount rate	15.3%	15.3%
			Constant prepayment rate	20.0%	20.0%
			Loss recovery	60.0%	60.0%
Fixed deferred indexed annuity ceded embedded derivatives	\$ 57	Discounted cash flow	Surrender rate ⁽³⁾	0.0% – 89.1%	9.5%
Fixed deferred indexed annuity embedded derivatives	\$ 56	Discounted cash flow	Surrender rate ⁽³⁾	0.0% – 89.1%	9.5%
			Nonperformance risk ⁽⁴⁾	65 bps	65 bps
IUL embedded derivatives	\$ 999	Discounted cash flow	Nonperformance risk ⁽⁴⁾	65 bps	65 bps
Structured variable annuity embedded derivatives	\$ 2,879	Discounted cash flow	Surrender rate ⁽³⁾	0.5% – 75.0%	2.0%
			Nonperformance risk ⁽⁴⁾	65 bps	65 bps
Contingent consideration liabilities	\$ 66	Discounted cash flow	Discount rate ⁽⁵⁾	0.0% – 10.5%	2.6%
December 31, 2024					
	Fair Value	Valuation Technique	Unobservable Input	Range	Weighted Average
	(in millions)				
Corporate debt securities (private placements)	\$ 583	Discounted cash flow	Yield/spread to U.S. Treasuries ⁽¹⁾	0.8% – 1.7%	1.1%
Asset backed securities	\$ 1	Discounted cash flow	Annual short-term default rate ⁽²⁾	3.5%	3.5%
			Annual long-term default rate ⁽²⁾	3.5%	3.5%
			Discount rate	15.3%	15.3%
			Constant prepayment rate	20.0%	20.0%
			Loss recovery	60.0%	60.0%
Fixed deferred indexed annuity ceded embedded derivatives	\$ 55	Discounted cash flow	Surrender rate ⁽³⁾	0.0% – 89.1%	10.6%
Fixed deferred indexed annuity embedded derivatives	\$ 53	Discounted cash flow	Surrender rate ⁽³⁾	0.0% – 89.1%	10.6%
			Nonperformance risk ⁽⁴⁾	65 bps	65 bps
IUL embedded derivatives	\$ 1,002	Discounted cash flow	Nonperformance risk ⁽⁴⁾	65 bps	65 bps
Structured variable annuity embedded derivatives	\$ 2,461	Discounted cash flow	Surrender rate ⁽³⁾	0.5% – 75.0%	1.7%
			Nonperformance risk ⁽⁴⁾	65 bps	65 bps
Contingent consideration liabilities	\$ 68	Discounted cash flow	Discount rate ⁽⁵⁾	0.0% – 10.5%	3.3%

⁽¹⁾ The weighted average for the yield/spread to U.S. Treasuries for corporate debt securities (private placements) is weighted based on the security's market value as a percentage of the aggregate market value of the securities.

⁽²⁾ The weighted average annual default rates of asset backed securities is weighted based on the security's market value as a percentage of the aggregate market value of the securities.

⁽³⁾ The weighted average surrender rate represents the average assumption weighted based on the account value of each contract.

⁽⁴⁾ The nonperformance risk is the spread added to the U.S. Treasury curve.

⁽⁵⁾ The weighted average discount rate represents the average discount rate across all contingent consideration liabilities, weighted based on the size of the contingent consideration liability.

Level 3 measurements not included in the tables above are obtained from non-binding broker quotes where unobservable inputs utilized in the fair value calculation are not reasonably available to the Company.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Uncertainty of Fair Value Measurements

Significant increases (decreases) in the yield/spread to U.S. Treasuries used in the fair value measurement of Level 3 corporate debt securities in isolation would have resulted in a significantly lower (higher) fair value measurement.

Significant increases (decreases) in the annual default rate and discount rate used in the fair value measurement of Level 3 asset backed securities in isolation, generally, would have resulted in a significantly lower (higher) fair value measurement and significant increases (decreases) in loss recovery in isolation would have resulted in a significantly lower (higher) fair value measurement.

Significant increases (decreases) in the constant prepayment rate used in the fair value measurement of Level 3 asset backed securities in isolation would have resulted in a significantly lower (higher) fair value measurement.

Significant increases (decreases) in the surrender assumption used in the fair value measurement of the fixed deferred indexed annuity ceded embedded derivatives in isolation would have resulted in a significantly lower (higher) fair value measurement.

Significant increases (decreases) in nonperformance risk used in the fair value measurement of the IUL embedded derivatives in isolation would have resulted in a significantly lower (higher) fair value measurement.

Significant increases (decreases) in nonperformance risk and surrender assumption used in the fair value measurements of the fixed deferred indexed annuity embedded derivatives and structured variable annuity embedded derivatives in isolation would have resulted in a significantly lower (higher) liability value.

Significant increases (decreases) in the discount rate used in the fair value measurement of the contingent consideration liability in isolation would have resulted in a significantly lower (higher) fair value measurement.

Determination of Fair Value

The Company uses valuation techniques consistent with the market and income approaches to measure the fair value of its assets and liabilities. The Company's market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The Company's income approach uses valuation techniques to convert future projected cash flows to a single discounted present value amount. When applying either approach, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs.

The following is a description of the valuation techniques used to measure fair value and the general classification of these instruments pursuant to the fair value hierarchy.

Assets*Cash Equivalents*

Cash equivalents include time deposits and other highly liquid investments with original or remaining maturities at the time of purchase of 90 days or less. Actively traded money market funds are measured at their NAV and classified as Level 1. U.S. Treasuries are also classified as Level 1. The Company's remaining cash equivalents are classified as Level 2 and measured at amortized cost, which is a reasonable estimate of fair value because of the short time between the purchase of the instrument and its expected realization.

Investments (Available-for-Sale Securities, Equity Securities and Trading Securities)

When available, the fair value of securities is based on quoted prices in active markets. If quoted prices are not available, fair values are obtained from third-party pricing services, non-binding broker quotes, or other model-based valuation techniques.

Level 1 securities primarily include trading securities and U.S. Treasuries.

Level 2 securities primarily include corporate bonds, residential mortgage backed securities, commercial mortgage backed securities, asset backed securities, state and municipal obligations, U.S. government and agency obligations, foreign government securities, and trading and other securities. The fair value of these Level 2 securities is based on a market approach with prices obtained from third-party pricing services. Observable inputs used to value these securities can include, but are not limited to, reported trades, benchmark yields, issuer spreads and non-binding broker quotes. The fair value of securities included in an observable transaction with a market participant are also considered Level 2 when the market is not active.

Level 3 securities primarily include certain corporate bonds, non-agency residential mortgage backed securities and asset backed securities with fair value typically based on a single non-binding broker quote. The underlying inputs used for some of the non-binding broker quotes are not readily available to the Company. The Company's privately placed corporate bonds are typically based on a single non-binding broker quote. The fair value of certain asset backed securities is determined using a discounted cash flow model. Inputs used to determine the expected cash flows include assumptions about discount rates and default, prepayment and recovery rates of the underlying assets. Given the significance of the unobservable inputs to this fair value measurement, the fair value of the investment in certain asset backed securities is classified as Level 3.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Management is responsible for the fair values recorded on the financial statements. Prices received from third-party pricing services are subjected to exception reporting that identifies investments with significant daily price movements as well as no movements. The Company reviews the exception reporting and resolves the exceptions through reaffirmation of the price or recording an appropriate fair value estimate. The Company also performs subsequent transaction testing. The Company performs annual due diligence of third-party pricing services. The Company's due diligence procedures include assessing the vendor's valuation qualifications, control environment, analysis of asset-class specific valuation methodologies, and understanding of sources of market observable assumptions and unobservable assumptions, if any, employed in the valuation methodology. The Company also considers the results of its exception reporting controls and any resulting price challenges that arise.

Separate Account Assets

The fair value of assets held by separate accounts is determined by the NAV of the funds in which those separate accounts are invested. The NAV is used as a practical expedient for fair value and represents the exit price for the separate account. Separate account assets are excluded from classification in the fair value hierarchy.

Investments and Cash Equivalents Segregated for Regulatory Purposes

Investments and cash equivalents segregated for regulatory purposes includes U.S. Treasuries that are classified as Level 1.

Receivables

The Company reinsured its fixed deferred indexed annuity products which have an indexed account that is accounted for as an embedded derivative. The Company uses discounted cash flow models to determine the fair value of these ceded embedded derivatives. The fair value of fixed deferred indexed annuity ceded embedded derivatives includes significant observable interest rates, volatilities and equity index levels and significant unobservable surrender rates. Given the significance of the unobservable surrender rates, these embedded derivatives are classified as Level 3.

Other Assets

Derivatives that are measured using quoted prices in active markets, such as derivatives that are exchange-traded, are classified as Level 1 measurements. The variation margin on futures contracts is also classified as Level 1. The fair value of derivatives that are traded in less active over-the-counter ("OTC") markets is generally measured using pricing models with market observable inputs such as interest rates and equity index levels. These measurements are classified as Level 2 within the fair value hierarchy and include swaps, foreign currency forwards and the majority of options. The counterparties' nonperformance risk associated with uncollateralized derivative assets was immaterial as of both June 30, 2025 and December 31, 2024. See Note 13 and Note 14 for further information on the credit risk of derivative instruments and related collateral.

Liabilities

Policyholder Account Balances, Future Policy Benefits and Claims

There is no active market for the transfer of the Company's embedded derivatives attributable to the provisions of fixed deferred indexed annuity, structured variable annuity and IUL products.

The Company uses discounted cash flow models to determine the fair value of the embedded derivatives associated with the provisions of its fixed deferred indexed annuity, structured variable annuity and IUL products. The fair value of fixed deferred indexed annuity, structured variable annuity and IUL embedded derivatives includes significant observable interest rates, volatilities and equity index levels and significant unobservable surrender rates and the estimate of the Company's nonperformance risk. Given the significance of the unobservable surrender rates and the nonperformance risk assumption, the fixed deferred indexed annuity, structured variable annuity and IUL embedded derivatives are classified as Level 3.

The embedded derivatives attributable to these provisions are recorded in Policyholder account balances, future policy benefits and claims.

Customer Deposits

The Company uses Black-Scholes models to determine the fair value of the embedded derivative liability associated with the provisions of its stock market certificates ("SMC"). The inputs to these calculations are primarily market observable and include interest rates, volatilities and equity index levels. As a result, these measurements are classified as Level 2.

Other Liabilities

Derivatives that are measured using quoted prices in active markets, such as derivatives that are exchange-traded, are classified as Level 1 measurements. The variation margin on futures contracts is also classified as Level 1. The fair value of derivatives that are traded in less active OTC markets is generally measured using pricing models with market observable inputs such as interest rates and equity index levels. These measurements are classified as Level 2 within the fair value hierarchy and include swaps, foreign currency forwards and the majority of options. The Company's nonperformance risk associated with uncollateralized derivative liabilities was immaterial as of both June 30, 2025 and December 31, 2024. See Note 13 and Note 14 for further information on the credit risk of derivative instruments and related collateral.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Securities sold but not yet purchased represent obligations of the Company to deliver specified securities that it does not yet own, creating a liability to purchase the security in the market at prevailing prices. When available, the fair value of securities is based on quoted prices in active markets. If quoted prices are not available, fair values are obtained from nationally-recognized pricing services, or other model-based valuation techniques such as the present value of cash flows. Level 1 securities sold but not yet purchased primarily include trading securities and U.S. Treasuries traded in active markets. Level 2 securities sold but not yet purchased primarily include corporate bonds.

Contingent consideration liabilities consist of earn-outs and/or deferred payments related to the Company's acquisitions. Contingent consideration liabilities are recorded at fair value utilizing a discounted cash flow model using an unobservable input (discount rate). Given the use of a significant unobservable input, the fair value of contingent consideration liabilities is classified as Level 3 within the fair value hierarchy.

Fair Value on a Nonrecurring Basis

The Company assesses its investment in affordable housing partnerships for impairment. The investments that are determined to be impaired are written down to their fair value. The Company uses a discounted cash flow model to measure the fair value of these investments. Inputs to the discounted cash flow model are estimates of future net operating losses and tax credits available to the Company and discount rates based on market condition and the financial strength of the syndicator (general partner). The balance of affordable housing partnerships measured at fair value on a nonrecurring basis was \$21 million and \$27 million as of June 30, 2025 and December 31, 2024, respectively, and is classified as Level 3 in the fair value hierarchy.

Assets and Liabilities Not Reported at Fair Value

The following tables provide the carrying value and the estimated fair value of financial instruments that are not reported at fair value:

	June 30, 2025				
	Carrying Value	Fair Value			Total
		Level 1	Level 2	Level 3	
(in millions)					
Financial Assets					
Mortgage loans, net	\$ 2,506	\$ —	\$ 524	\$ 1,879	\$ 2,403
Policy loans	1,019	—	1,019	—	1,019
Receivables	9,288	206	2,017	6,021	8,244
Restricted and segregated cash	870	870	—	—	870
Other investments and assets	257	—	202	56	258
Financial Liabilities					
Policyholder account balances, future policy benefits and claims	\$ 21,609	\$ —	\$ —	\$ 18,504	\$ 18,504
Investment certificate reserves	9,885	—	—	9,858	9,858
Banking and brokerage deposits	24,684	24,679	5	—	24,684
Separate account liabilities — investment contracts	2,975	—	2,975	—	2,975
Debt and other liabilities	3,555	254	3,343	4	3,601

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	December 31, 2024				
	Carrying Value	Fair Value			Total
		Level 1	Level 2 (in millions)	Level 3	
Financial Assets					
Mortgage loans, net	\$ 2,354	\$ —	\$ 433	\$ 1,768	\$ 2,201
Policy loans	982	—	982	—	982
Receivables	9,236	218	1,879	5,964	8,061
Restricted and segregated cash	887	887	—	—	887
Other investments and assets	272	—	220	53	273
Financial Liabilities					
Policyholder account balances, future policy benefits and claims	\$ 20,097	\$ —	\$ —	\$ 16,826	\$ 16,826
Investment certificate reserves	11,205	—	—	11,183	11,183
Banking and brokerage deposits	24,639	24,639	—	—	24,639
Separate account liabilities — investment contracts	2,902	—	2,902	—	2,902
Debt and other liabilities	3,326	274	3,031	4	3,309

Receivables include deposit receivables, brokerage margin loans, securities borrowed, pledged asset lines of credit and loans to financial advisors. Restricted and segregated cash includes cash segregated under federal and other regulations held in special reserve bank accounts for the exclusive benefit of the Company's brokerage customers. Other investments and assets primarily include syndicated loans, credit card receivables, certificate of deposits with original or remaining maturities at the time of purchase of more than 90 days, the Company's membership in the FHLB and investments related to the Community Reinvestment Act. See Note 6 for additional information on mortgage loans, policy loans, syndicated loans, credit card receivables and deposit receivables.

Policyholder account balances, future policy benefits and claims include fixed annuities in deferral status, non-life contingent fixed annuities in payout status, indexed and structured variable annuity host contracts, and the fixed portion of a small number of variable annuity contracts classified as investment contracts. See Note 8 for additional information on these liabilities. Investment certificate reserves represent customer deposits for fixed rate certificates and stock market certificates. Banking and brokerage deposits are amounts payable to customers related to free credit balances, funds deposited by customers and funds accruing to customers as a result of trades or contracts. Separate account liabilities are primarily investment contracts in pooled pension funds offered by Threadneedle. Debt and other liabilities include the Company's long-term debt, short-term borrowings, securities loaned and future funding commitments to affordable housing partnerships and other real estate partnerships. See Note 11 for further information on the Company's long-term debt and short-term borrowings.

13. Offsetting Assets and Liabilities

Certain financial instruments and derivative instruments are eligible for offset in the Consolidated Balance Sheets. The Company's derivative instruments and securities borrowing and lending agreements are subject to master netting and collateral arrangements and qualify for offset. A master netting arrangement with a counterparty creates a right of offset for amounts due to and from that same counterparty that is enforceable in the event of a default or bankruptcy. Securities borrowed and securities loaned result from transactions between the Company's broker dealer subsidiary and other financial institutions and are recorded at the amount of cash collateral advanced or received. Securities borrowed and securities loaned are primarily equity securities. The Company's securities borrowed and securities loaned transactions generally do not have a fixed maturity date and may be terminated by either party under customary terms. The Company's policy is to recognize amounts subject to master netting arrangements on a gross basis in the Consolidated Balance Sheets.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables present the gross and net information about the Company’s assets subject to master netting arrangements:

June 30, 2025							
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Consolidated Balance Sheets	Amounts of Assets Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets			Net Amount
				Financial Instruments ⁽¹⁾	Cash Collateral	Securities Collateral	
(in millions)							
Derivatives:							
OTC	\$ 10,197	\$ —	\$ 10,197	\$ (6,678)	\$ (1,386)	\$ (2,085)	\$ 48
OTC cleared	72	—	72	(24)	—	—	48
Exchange-traded	200	—	200	(48)	—	—	152
Total derivatives	10,469	—	10,469	(6,750)	(1,386)	(2,085)	248
Securities borrowed	206	—	206	(65)	—	(138)	3
Total	\$ 10,675	\$ —	\$ 10,675	\$ (6,815)	\$ (1,386)	\$ (2,223)	\$ 251

December 31, 2024							
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Consolidated Balance Sheets	Amounts of Assets Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets			Net Amount
				Financial Instruments ⁽¹⁾	Cash Collateral	Securities Collateral	
(in millions)							
Derivatives:							
OTC	\$ 9,126	\$ —	\$ 9,126	\$ (5,566)	\$ (1,554)	\$ (1,970)	\$ 36
OTC cleared	10	—	10	(10)	—	—	—
Exchange-traded	103	—	103	(18)	—	—	85
Total derivatives	9,239	—	9,239	(5,594)	(1,554)	(1,970)	121
Securities borrowed	218	—	218	(71)	—	(142)	5
Total	\$ 9,457	\$ —	\$ 9,457	\$ (5,665)	\$ (1,554)	\$ (2,112)	\$ 126

⁽¹⁾ Represents the amount of assets that could be offset by liabilities with the same counterparty under master netting or similar arrangements that management elects not to offset on the Consolidated Balance Sheets.

The following tables present the gross and net information about the Company’s liabilities subject to master netting arrangements:

June 30, 2025							
	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Consolidated Balance Sheets	Amounts of Liabilities Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets			Net Amount
				Financial Instruments ⁽¹⁾	Cash Collateral	Securities Collateral	
(in millions)							
Derivatives:							
OTC	\$ 6,772	\$ —	\$ 6,772	\$ (6,678)	\$ —	\$ (94)	\$ —
OTC cleared	24	—	24	(24)	—	—	—
Exchange-traded	51	—	51	(48)	—	—	3
Total derivatives	6,847	—	6,847	(6,750)	—	(94)	3
Securities loaned	254	—	254	(65)	—	(184)	5
Total	\$ 7,101	\$ —	\$ 7,101	\$ (6,815)	\$ —	\$ (278)	\$ 8

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

December 31, 2024

	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Consolidated Balance Sheets	Amounts of Liabilities Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets			Net Amount
				Financial Instruments ⁽¹⁾	Cash Collateral	Securities Collateral	
(in millions)							
Derivatives:							
OTC	\$ 5,662	\$ —	\$ 5,662	\$ (5,566)	\$ (15)	\$ (68)	\$ 13
OTC cleared	18	—	18	(10)	—	—	8
Exchange-traded	23	—	23	(18)	—	—	5
Total derivatives	5,703	—	5,703	(5,594)	(15)	(68)	26
Securities loaned	273	—	273	(71)	—	(195)	7
Total	\$ 5,976	\$ —	\$ 5,976	\$ (5,665)	\$ (15)	\$ (263)	\$ 33

⁽¹⁾ Represents the amount of liabilities that could be offset by assets with the same counterparty under master netting or similar arrangements that management elects not to offset on the Consolidated Balance Sheets.

In the tables above, the amount of assets or liabilities presented are offset first by financial instruments that have the right of offset under master netting or similar arrangements, then any remaining amount is reduced by the amount of cash and securities collateral. The actual collateral may be greater than amounts presented in the tables.

When the fair value of collateral accepted by the Company is less than the amount due to the Company, there is a risk of loss if the counterparty fails to perform or provide additional collateral. To mitigate this risk, the Company monitors collateral values regularly and requires additional collateral when necessary. When the value of collateral pledged by the Company declines, it may be required to post additional collateral.

Freestanding derivative instruments are reflected in Other assets and Other liabilities. Cash collateral pledged by the Company is reflected in Other assets and cash collateral accepted by the Company is reflected in Other liabilities. Securities borrowing and lending agreements are reflected in Receivables and Other liabilities, respectively. See Note 14 for additional disclosures related to the Company's derivative instruments.

14. Derivatives and Hedging Activities

Derivative instruments enable the Company to manage its exposure to various market risks. The value of such instruments is derived from an underlying variable or multiple variables, including equity, foreign exchange and interest rate indices or prices. The Company primarily enters into derivative agreements for risk management purposes related to the Company's products and operations.

Certain of the Company's freestanding derivative instruments are subject to master netting arrangements. The Company's policy on the recognition of derivatives on the Consolidated Balance Sheets is to not offset fair value amounts recognized for derivatives and collateral arrangements executed with the same counterparty under the same master netting arrangement. See Note 13 for additional information regarding the estimated fair value of the Company's freestanding derivatives after considering the effect of master netting arrangements and collateral.

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Generally, the Company uses derivatives as economic hedges and accounting hedges. The following table presents the notional value and gross fair value of derivative instruments, including embedded derivatives:

	June 30, 2025			December 31, 2024		
	Notional	Gross Fair Value		Notional	Gross Fair Value	
		Assets ⁽¹⁾	Liabilities ⁽²⁾		Assets ⁽¹⁾	Liabilities ⁽²⁾
(in millions)						
Derivatives not designated as hedging instruments						
Interest rate contracts	\$ 37,805	\$ 224	\$ 235	\$ 39,111	\$ 180	\$ 324
Equity contracts	121,697	10,194	6,564	109,622	8,957	5,362
Credit contracts	3,811	4	45	3,122	59	4
Foreign exchange contracts	3,618	47	3	3,426	43	13
Total non-designated hedges	<u>166,931</u>	<u>10,469</u>	<u>6,847</u>	<u>155,281</u>	<u>9,239</u>	<u>5,703</u>
Embedded derivatives						
IUL	N/A	—	999	N/A	—	1,002
Fixed deferred indexed annuities and deposit receivables	N/A	57	56	N/A	55	53
Structured variable annuities ⁽³⁾	N/A	—	2,879	N/A	—	2,461
SMC	N/A	—	6	N/A	—	7
Total embedded derivatives	<u>N/A</u>	<u>57</u>	<u>3,940</u>	<u>N/A</u>	<u>55</u>	<u>3,523</u>
Total derivatives	<u>\$ 166,931</u>	<u>\$ 10,526</u>	<u>\$ 10,787</u>	<u>\$ 155,281</u>	<u>\$ 9,294</u>	<u>\$ 9,226</u>

N/A Not applicable.

⁽¹⁾ The fair value of freestanding derivative assets is included in Other assets and the fair value of ceded embedded derivative assets related to deposit receivables is included in Receivables.

⁽²⁾ The fair value of freestanding derivative liabilities is included in Other liabilities. The fair value of IUL, fixed deferred indexed annuity and structured variable annuity embedded derivatives is included in Policyholder account balances, future policy benefits and claims. The fair value of the SMC embedded derivative liability is included in Customer deposits.

⁽³⁾ The fair value of the structured variable annuity embedded derivatives as of June 30, 2025 included \$2.9 billion of individual contracts in a liability position and \$3 million of individual contracts in an asset position. The fair value of the structured variable annuity embedded derivatives as of December 31, 2024 included \$2.5 billion of individual contracts in a liability position and \$3 million of individual contracts in an asset position.

See Note 12 for additional information regarding the Company's fair value measurement of derivative instruments.

As of June 30, 2025 and December 31, 2024, investment securities with a fair value of \$1.7 billion and \$1.5 billion respectively, were pledged to meet contractual obligations under derivative contracts, of which \$152 million and \$85 million, respectively, may be sold, pledged or rehypothecated by the counterparty. As of June 30, 2025 and December 31, 2024, investment securities with a fair value of \$2.6 billion and \$2.2 billion, respectively, were received as collateral to meet contractual obligations under derivative contracts, of which \$2.3 billion and \$2.0 billion, respectively, may be sold, pledged or rehypothecated by the Company. As of both June 30, 2025 and December 31, 2024, the Company had sold, pledged or rehypothecated none of these securities. In addition, as of both June 30, 2025 and December 31, 2024, non-cash collateral accepted was held in separate custodial accounts and was not included in the Company's Consolidated Balance Sheets.

Derivatives Not Designated as Hedges

The following table presents a summary of the impact of derivatives not designated as hedging instruments, including embedded derivatives, on the Consolidated Statements of Operations:

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Net Investment Income	Banking and Deposit Interest Expense	Distribution Expenses	Interest Credited to Fixed Accounts	Benefits, Claims, Losses and Settlement Expenses	Change in Fair Value of Market Risk Benefits	General and Administrative Expense
(in millions)							
Three Months Ended June 30, 2025							
Interest rate contracts	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (52)	\$ —
Equity contracts	(2)	2	116	71	1,094	(533)	10
Credit contracts	(2)	—	2	—	—	(6)	—
Foreign exchange contracts	—	—	—	—	—	(53)	25
IUL embedded derivatives	—	—	—	(27)	—	—	—
Fixed deferred indexed annuity and deposit receivables embedded derivatives	—	—	—	11	—	—	—
Structured variable annuity embedded derivatives	—	—	—	—	(1,086)	—	—
SMC embedded derivatives	—	(2)	—	—	—	—	—
Total gain (loss)	\$ (4)	\$ —	\$ 118	\$ 55	\$ 8	\$ (644)	\$ 35
Three Months Ended June 30, 2024							
Interest rate contracts	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (188)	\$ —
Equity contracts	(3)	1	15	15	252	(169)	—
Credit contracts	—	—	(1)	—	—	34	—
Foreign exchange contracts	—	—	—	—	—	23	1
IUL embedded derivatives	—	—	—	(48)	—	—	—
Fixed deferred indexed annuity and deposit receivables embedded derivatives	—	—	—	11	—	—	—
Structured variable annuity embedded derivatives	—	—	—	—	(325)	—	—
SMC embedded derivatives	—	(1)	—	—	—	—	—
Total gain (loss)	\$ (3)	\$ —	\$ 14	\$ (22)	\$ (73)	\$ (300)	\$ 1

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Net Investment Income	Banking and Deposit Interest Expense	Distribution Expenses	Interest Credited to Fixed Accounts	Benefits, Claims, Losses and Settlement Expenses	Change in Fair Value of Market Risk Benefits	General and Administrative Expense
(in millions)							
Six Months Ended June 30, 2025							
Interest rate contracts	\$ —	\$ —	\$ —	\$ —	\$ 2	\$ 68	\$ —
Equity contracts	(4)	1	41	42	420	(286)	5
Credit contracts	(2)	—	4	—	—	(54)	—
Foreign exchange contracts	—	—	—	—	—	(63)	37
IUL embedded derivatives	—	—	—	5	—	—	—
Fixed deferred indexed annuity and deposit receivables embedded derivatives	—	—	—	10	—	—	—
Structured variable annuity embedded derivatives	—	—	—	—	(538)	—	—
SMC embedded derivatives	—	(1)	—	—	—	—	—
Total gain (loss)	<u>\$ (6)</u>	<u>\$ —</u>	<u>\$ 45</u>	<u>\$ 57</u>	<u>\$ (116)</u>	<u>\$ (335)</u>	<u>\$ 42</u>

Six Months Ended June 30, 2024

Interest rate contracts	\$ —	\$ —	\$ —	\$ —	\$ (8)	\$ (721)	\$ —
Equity contracts	(5)	2	81	47	850	(728)	6
Credit contracts	—	—	(2)	—	—	99	—
Foreign exchange contracts	—	—	—	—	—	57	(2)
IUL embedded derivatives	—	—	—	(57)	—	—	—
Fixed deferred indexed annuity and deposit receivables embedded derivatives	—	—	—	10	—	—	—
Structured variable annuity embedded derivatives	—	—	—	—	(953)	—	—
SMC embedded derivatives	—	(2)	—	—	—	—	—
Total gain (loss)	<u>\$ (5)</u>	<u>\$ —</u>	<u>\$ 79</u>	<u>\$ —</u>	<u>\$ (111)</u>	<u>\$ (1,293)</u>	<u>\$ 4</u>

The Company holds derivative instruments that either do not qualify or are not designated for hedge accounting treatment. These derivative instruments are used as economic hedges of equity, interest rate, credit and foreign currency exchange rate risk related to various products and transactions of the Company.

The deferred premium associated with certain of the above options is paid or received semi-annually over the life of the contract or at maturity. The following is a summary of the payments the Company is scheduled to make and receive for these options as of June 30, 2025:

	Premiums Payable	Premiums Receivable
(in millions)		
2025 ⁽¹⁾	\$ 83	\$ 15
2026	248	88
2027	21	—
2028	31	—
2029	135	—
2030 - 2031	233	—
Total	<u>\$ 751</u>	<u>\$ 103</u>

⁽¹⁾ 2025 amounts represent the amounts payable and receivable for the period from July 1, 2025 to December 31, 2025.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Actual timing and payment amounts may differ due to future settlements, modifications or exercises of the contracts prior to the full premium being paid or received.

Structured variable annuity, IUL and stock market certificate products have returns tied to the performance of equity markets. As a result of fluctuations in equity markets, the obligation incurred by the Company related to structured variable annuity, IUL and stock market certificate products will positively or negatively impact earnings over the life of these products. The equity components of structured variable annuity, IUL and stock market certificate product obligations are considered embedded derivatives, which are bifurcated from their host contracts for valuation purposes and reported on the Consolidated Balance Sheets at fair value with changes in fair value reported in earnings. As a means of economically hedging its obligations under the provisions of these products, the Company enters into interest rate swaps, index options and futures contracts.

As discussed in Note 10, the Company issues variable annuity contracts that provide protection to contractholders from other-than-nominal capital market risk and expose the Company to other-than-nominal capital market risk. The Company economically hedges its obligations under these market risk benefits using options, swaptions, swaps and futures.

The Company enters into futures, credit default swaps, commodity swaps, total return swaps and foreign currency forwards to manage its exposure to price risk arising from seed money investments in proprietary investment products. The Company enters into foreign currency forward contracts to economically hedge its exposure to certain foreign transactions. The Company enters into futures contracts, total return swaps and foreign currency forwards to economically hedge its exposure related to compensation plans. The Company enters into interest rate swaps to offset interest rate changes on unrealized gains or losses for certain investments.

Cash Flow Hedges

The Company has designated derivative instruments as a cash flow hedge for equity exposure of certain compensation-related liabilities and interest rate exposure on forecasted debt interest payments. For derivative instruments that qualify as cash flow hedges, the gains or losses on the derivative instruments are reported in AOCI and reclassified into earnings when the hedged item or transaction impacts earnings. The amount that is reclassified into earnings is presented within the same line item as the earnings impact of the hedged item in Interest and debt expense.

For both the three and six months ended June 30, 2025 and 2024, the amounts reclassified from AOCI to earnings related to cash flow hedges were immaterial. The estimated net amount recorded in AOCI as of June 30, 2025 that the Company expects to reclassify to earnings as a reduction to Interest and debt expense within the next twelve months is not material. Currently, the longest period of time over which the Company is hedging exposure to the variability in future cash flows is 10 years and relates to forecasted debt interest payments. See Note 15 for a rollforward of net unrealized gains (losses) on derivatives included in AOCI related to cash flow hedges.

Net Investment Hedges

The Company entered into, and designated as net investment hedges in foreign operations, forward contracts to hedge a portion of the Company's foreign currency exchange rate risk associated with its investment in Threadneedle. As the Company determined that the forward contracts are effective, the change in fair value of the derivatives is recognized in AOCI as part of the foreign currency translation adjustment. For the three and six months ended June 30, 2025, the Company did not recognize a gain or loss in other comprehensive income (loss) ("OCI"). For the three and six months ended June 30, 2024, the Company recognized a gain of \$1 million in OCI.

Credit Risk

Credit risk associated with the Company's derivatives is the risk that a derivative counterparty will not perform in accordance with the terms of the applicable derivative contract. To mitigate such risk, the Company has established guidelines and oversight of credit risk through a comprehensive enterprise risk management program that includes members of senior management. Key components of this program are to require preapproval of counterparties and the use of master netting and collateral arrangements whenever practical. See Note 13 for additional information on the Company's credit exposure related to derivative assets.

Certain of the Company's derivative contracts contain provisions that adjust the level of collateral the Company is required to post based on the Company's debt rating (or based on the financial strength of the Company's life insurance subsidiaries for contracts in which those subsidiaries are the counterparty). Additionally, certain of the Company's derivative contracts contain provisions that allow the counterparty to terminate the contract if the Company's debt does not maintain a specific credit rating (generally an investment grade rating) or the Company's life insurance subsidiaries do not maintain a specific financial strength rating. If these termination provisions were to be triggered, the Company's counterparty could require immediate settlement of any net liability position. As of June 30, 2025 and December 31, 2024, the aggregate fair value of derivative contracts in a net liability position containing such credit contingent provisions was \$94 million and \$69 million, respectively. The aggregate fair value of assets posted as collateral for such instruments as of June 30, 2025 and December 31, 2024 was \$94 million and \$68 million, respectively. If the credit contingent provisions of derivative contracts in a net liability position as of June 30, 2025 and December 31, 2024 were triggered, the aggregate fair value of additional assets that would be required to be posted as collateral or needed to settle the instruments immediately would have been nil and \$1 million, respectively.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

15. Shareholders' Equity

The following table presents the amounts related to each component of OCI:

	Three Months Ended June 30,					
	2025			2024		
	Pretax	Income Tax Benefit (Expense)	Net of Tax	Pretax	Income Tax Benefit (Expense)	Net of Tax
	(in millions)					
Net unrealized gains (losses) on securities:						
Net unrealized gains (losses) on securities arising during the period ⁽¹⁾	\$ 233	\$ (54)	\$ 179	\$ (180)	\$ 38	\$ (142)
Reclassification of net (gains) losses on securities included in net income ⁽²⁾	15	(3)	12	2	—	2
Impact of benefit reserves and reinsurance recoverables	2	(1)	1	6	(1)	5
Net unrealized gains (losses) on securities	<u>250</u>	<u>(58)</u>	<u>192</u>	<u>(172)</u>	<u>37</u>	<u>(135)</u>
Net unrealized gains (losses) on derivatives:						
Net unrealized gains (losses) on derivatives arising during the period	(1)	—	(1)	—	—	—
Net unrealized gains (losses) on derivatives	<u>(1)</u>	<u>—</u>	<u>(1)</u>	<u>—</u>	<u>—</u>	<u>—</u>
Effect of changes in discount rate assumptions on certain long-duration contracts	(15)	3	(12)	79	(17)	62
Effect of changes in instrument-specific credit risk on MRBs	1	—	1	13	(4)	9
Foreign currency translation	107	(4)	103	2	(1)	1
Total other comprehensive income (loss)	<u>\$ 342</u>	<u>\$ (59)</u>	<u>\$ 283</u>	<u>\$ (78)</u>	<u>\$ 15</u>	<u>\$ (63)</u>

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Six Months Ended June 30,					
	2025			2024		
	Pretax	Income Tax Benefit (Expense)	Net of Tax	Pretax	Income Tax Benefit (Expense)	Net of Tax
	(in millions)					
Net unrealized gains (losses) on securities:						
Net unrealized gains (losses) on securities arising during the period ⁽¹⁾	\$ 724	\$ (164)	\$ 560	\$ (416)	\$ 90	\$ (326)
Reclassification of net (gains) losses on securities included in net income ⁽²⁾	10	(2)	8	2	—	2
Impact of benefit reserves and reinsurance recoverables	(2)	—	(2)	14	(3)	11
Net unrealized gains (losses) on securities	<u>732</u>	<u>(166)</u>	<u>566</u>	<u>(400)</u>	<u>87</u>	<u>(313)</u>
Net unrealized gains (losses) on derivatives:						
Net unrealized gains (losses) on derivatives arising during the period	(11)	2	(9)	—	—	—
Net unrealized gains (losses) on derivatives	<u>(11)</u>	<u>2</u>	<u>(9)</u>	<u>—</u>	<u>—</u>	<u>—</u>
Effect of changes in discount rate assumptions on certain long-duration contracts	(53)	11	(42)	167	(36)	131
Effect of changes in instrument-specific credit risk on MRBs	2	—	2	(35)	7	(28)
Foreign currency translation	159	(4)	155	(16)	(1)	(17)
Total other comprehensive income (loss)	<u>\$ 829</u>	<u>\$ (157)</u>	<u>\$ 672</u>	<u>\$ (284)</u>	<u>\$ 57</u>	<u>\$ (227)</u>

⁽¹⁾ Includes impairments on Available-for-Sale securities related to factors other than credit that were recognized in OCI during the period.

⁽²⁾ Reclassification amounts are recorded in Net investment income.

Other comprehensive income (loss) related to net unrealized gains (losses) on securities includes three components: (i) unrealized gains (losses) that arose from changes in the market value of securities that were held during the period; (ii) (gains) losses that were previously unrealized, but have been recognized in current period net income due to sales of Available-for-Sale securities and due to the reclassification of noncredit losses to credit losses; and (iii) other adjustments primarily consisting of changes in insurance and annuity asset and liability balances, such as benefit reserves and reinsurance recoverables, to reflect the expected impact on their carrying values had the unrealized gains (losses) been realized as of the respective balance sheet dates.

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The following table presents the changes in the balances of each component of AOCI, net of tax:

	Net Unrealized Gains (Losses) on Securities	Net Unrealized Gains (Losses) on Derivatives	Effect of Changes in Discount Rate Assumptions on Certain Long- Duration Contracts	Effect of Changes in Instrument- Specific Credit Risk on MRBs	Defined Benefit Plans	Foreign Currency Translation	Other	Total
	(in millions)							
Balance at April 1, 2025	\$ (1,078)	\$ (3)	\$ (3)	\$ (146)	\$ (45)	\$ (243)	\$ (1)	\$ (1,519)
OCI before reclassifications	180	(1)	(12)	1	—	103	—	271
Amounts reclassified from AOCI	12	—	—	—	—	—	—	12
Total OCI	192	(1)	(12)	1	—	103	—	283
Balance at June 30, 2025	<u>\$ (886)</u>	<u>\$ (4)</u>	<u>\$ (15)</u>	<u>\$ (145)</u>	<u>\$ (45)</u>	<u>\$ (140)</u>	<u>\$ (1)</u>	<u>\$ (1,236)</u>
Balance at April 1, 2024	\$ (1,419)	\$ 5	\$ (57)	\$ (122)	\$ (60)	\$ (276)	\$ (1)	\$ (1,930)
OCI before reclassifications	(137)	—	62	9	—	1	—	(65)
Amounts reclassified from AOCI	2	—	—	—	—	—	—	2
Total OCI	(135)	—	62	9	—	1	—	(63)
Balance at June 30, 2024	<u>\$ (1,554)</u>	<u>\$ 5</u>	<u>\$ 5</u>	<u>\$ (113)</u>	<u>\$ (60)</u>	<u>\$ (275)</u>	<u>\$ (1)</u>	<u>\$ (1,993)</u>
Balance at January 1, 2025	\$ (1,452)	\$ 5	\$ 27	\$ (147)	\$ (45)	\$ (295)	\$ (1)	\$ (1,908)
OCI before reclassifications	558	(9)	(42)	2	—	155	—	664
Amounts reclassified from AOCI	8	—	—	—	—	—	—	8
Total OCI	566	(9)	(42)	2	—	155	—	672
Balance at June 30, 2025	<u>\$ (886)</u>	<u>\$ (4)</u>	<u>\$ (15)</u>	<u>\$ (145)</u>	<u>\$ (45)</u>	<u>\$ (140)</u>	<u>\$ (1)</u>	<u>\$ (1,236)</u>
Balance at January 1, 2024	\$ (1,241)	\$ 5	\$ (126)	\$ (85)	\$ (60)	\$ (258)	\$ (1)	\$ (1,766)
OCI before reclassifications	(315)	—	131	(28)	—	(17)	—	(229)
Amounts reclassified from AOCI	2	—	—	—	—	—	—	2
Total OCI	(313)	—	131	(28)	—	(17)	—	(227)
Balance at June 30, 2024	<u>\$ (1,554)</u>	<u>\$ 5</u>	<u>\$ 5</u>	<u>\$ (113)</u>	<u>\$ (60)</u>	<u>\$ (275)</u>	<u>\$ (1)</u>	<u>\$ (1,993)</u>

For the six months ended June 30, 2025 and 2024, the Company repurchased a total of 2.3 million shares and 2.5 million shares, respectively, of its common stock for an aggregate cost of \$1.2 billion and \$1.0 billion, respectively. On July 24, 2023, the Company's Board of Directors authorized an additional \$3.5 billion for the repurchase of the Company's common stock through September 30, 2025, which was exhausted during the second quarter of 2025. On April 22, 2025, the Company's Board of Directors authorized an additional \$4.5 billion for the repurchase of the Company's common stock through June 30, 2027. As of June 30, 2025, the Company had \$4.2 billion remaining under this share repurchase authorization.

The Company may also reacquire shares of its common stock under its share-based compensation plans related to restricted stock awards and certain option exercises. The holders of restricted shares may elect to surrender a portion of their shares on the vesting date to cover their income tax obligation. These vested restricted shares are reacquired by the Company and the Company's payment of the holders' income tax obligations are recorded as a treasury share purchase.

For the six months ended June 30, 2025 and 2024, the Company reacquired 0.2 million and 0.3 million shares, respectively, of its common stock through the surrender of shares upon vesting and paid in the aggregate \$123 million and \$104 million, respectively, related to the holders' income tax obligations on the vesting date. Option holders may elect to net settle their vested awards resulting in the surrender of the number of shares required to cover the strike price and tax obligation of the options exercised. These shares are reacquired by the Company and recorded as treasury shares. For the six months ended June 30, 2025 and 2024, the Company

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reacquired 0.1 million shares and 0.3 million shares, respectively, of its common stock through the net settlement of options for an aggregate value of \$47 million and \$119 million, respectively.

During the six months ended June 30, 2025 and 2024, the Company reissued 0.6 million and 0.7 million, respectively, treasury shares for restricted stock award grants, performance share units and issuance of shares vested under advisor deferred compensation plans.

16. Income Taxes

The Company's effective tax rate was 21.6% and 21.1% for the three months ended June 30, 2025 and 2024, respectively. The Company's effective tax rate was 19.4% and 19.9% for the six months ended June 30, 2025 and 2024, respectively.

The effective tax rate for the three months ended June 30, 2025 was higher than the statutory rate primarily as a result of state income taxes, net of federal benefit. The effective tax rate for the six months ended June 30, 2025 was lower than the statutory rate as a result of tax preferred items including incentive compensation and foreign tax credits, net of addback, partially offset by state income taxes, net of federal benefit.

The effective tax rate for the three months ended June 30, 2024 was higher than the statutory rate as a result of state income taxes, net of federal benefit. The effective tax rate for the six months ended June 30, 2024 was lower than the statutory rate as a result of tax preferred items including incentive compensation, partially offset by state income taxes, net of federal benefit.

Included in the Company's deferred income tax assets are tax benefits related to foreign net operating losses of \$53 million, which do not expire, corporate alternative minimum tax ("CAMT") credit carryforwards of \$85 million, which do not expire, and state net operating losses of \$38 million, net of federal benefit, which will expire beginning December 31, 2025.

The Company is required to establish a valuation allowance for any portion of its deferred tax assets that management believes will not be realized. Significant judgment is required in determining if a valuation allowance should be established and the amount of such allowance if required. Factors used in making this determination include estimates relating to the performance of the business. Consideration is given to, among other things in making this determination: (i) future taxable income exclusive of reversing temporary differences and carryforwards; (ii) future reversals of existing taxable temporary differences; (iii) taxable income in prior carryback years; and (iv) tax planning strategies. Based on analysis of the Company's tax position as of June 30, 2025, management believes it is more likely than not that the Company will not realize certain state net operating losses of \$32 million, state deferred tax assets of \$2 million (both net of federal benefit), and foreign net operating losses of \$36 million; therefore, a valuation allowance has been established. The valuation allowance was \$70 million and \$67 million as of June 30, 2025 and December 31, 2024, respectively.

As of June 30, 2025 and December 31, 2024, the Company had \$170 million and \$164 million, respectively, of gross unrecognized tax benefits. If recognized, approximately \$138 million and \$134 million, net of federal tax benefits, of unrecognized tax benefits as of June 30, 2025 and December 31, 2024, respectively, would affect the effective tax rate.

It is reasonably possible that the total amount of unrecognized tax benefits will change in the next 12 months. The Company estimates that the total amount of gross unrecognized tax benefits may decrease by approximately \$4 million in the next 12 months primarily due to state statutes of limitations expirations.

The Company recognizes interest and penalties related to unrecognized tax benefits as a component of the income tax provision. The Company recognized a net increase of \$1 million and \$8 million in interest and penalties for the three and six months ended June 30, 2025, respectively. The Company recognized a net increase of \$1 million and \$3 million in interest and penalties for the three and six months ended June 30, 2024, respectively. As of June 30, 2025 and December 31, 2024, the Company had a payable of \$39 million and \$31 million, respectively, related to accrued interest and penalties.

The Company or one or more of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. The federal statutes of limitations are closed on years through 2018, except for two issues for 2016 which were claimed on an amended return. During the second quarter of 2025, the Internal Revenue Service ("IRS") finalized the audit of tax years 2019 and 2020, except for one issue for 2020, which the Company has appealed. Also during the second quarter of 2025, the Company was notified the IRS will begin the examination of the Company's U.S. income tax returns for tax years 2021 through 2023. The Company's state income tax returns are currently under examination by various jurisdictions for years ranging from 2017 through 2023.

The Company is an applicable corporation required to compute CAMT, however, as of June 30, 2025, based on current estimates, the Company does not expect to be liable for CAMT in 2025. This estimate is based on interpretations and assumptions of available guidance, including proposed regulations, that the Company has made regarding the CAMT provisions of the Inflation Reduction Act of 2022.

In December 2021, the Organization for Economic Co-operation and Development published the Pillar Two model rules which introduce new taxing mechanisms aimed at ensuring multinational enterprises pay a minimum level of tax on profits from each jurisdiction in which they operate. As of June 30, 2025 and December 31, 2024, the tax impact is not material to the consolidated

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

financial statements. The Company continues to monitor the adoption and implementation of these rules and evaluate the potential impact on its consolidated financial statements.

The legislation commonly referred to as the One Big Beautiful Bill Act (“OBBBA”) was enacted on July 4, 2025. The Company does not expect a material impact to the consolidated financial statements due to corporate tax law changes resulting from the OBBBA.

17. Contingencies

Contingencies

The Company and its subsidiaries are involved, in the normal course of business, in legal proceedings, which include regulatory inquiries, arbitration and litigation (including class actions), concerning matters arising in connection with the conduct of its activities as a diversified financial services firm. These include proceedings specific to the Company as well as proceedings generally applicable to business practices in the industries in which it operates. The Company can also be subject to legal proceedings arising out of its general business activities, such as its investments, contracts, leases and employment relationships. Uncertain economic conditions, heightened and sustained volatility in the financial markets and significant financial reform legislation may increase the likelihood that clients and other persons or regulators may present or threaten legal claims or that regulators increase the scope or frequency of examinations of the Company or the financial services industry generally.

As with other financial services firms, the level of regulatory activity concerning the Company’s businesses remains elevated. From time to time, the Company receives requests for information from, and/or has been subject to examination or claims by the SEC, the Financial Industry Regulatory Authority, the Office of the Comptroller of the Currency, the Federal Deposit Insurance Corporation, the U.K. Financial Conduct Authority, the Federal Reserve Board, state insurance and securities regulators, state attorneys general and various other domestic and foreign governmental and quasi-governmental authorities on behalf of themselves or clients concerning the Company’s business activities and practices, and the practices of the Company’s financial advisors. The Company is cooperating with the applicable regulators.

The Company typically has numerous pending matters that include information requests, exams, inquiries or disputes regarding certain subjects, including from time to time: sales and distribution of, and disclosure practices related to, mutual and other pooled funds, exchange traded funds, private funds, segregated accounts, annuities, equity and fixed income securities, real estate investment trusts, insurance products, banking products, brokerage offerings, including money settlement options, and financial advice offerings, including managed accounts; wholesaler activity; supervision of the Company’s financial advisors and other associated persons; administration of insurance and annuity claims; security of client information; trading activity and the Company’s monitoring and supervision of such activity; recordkeeping requirements; and transaction monitoring systems and controls.

These pending matters are subject to uncertainties and, as such, it is inherently difficult to determine whether any loss is probable or even reasonably possible, or to reasonably estimate the amount of any loss that may result from such matters. The Company cannot predict with certainty if, how, or when any such proceedings will be initiated or resolved. Matters frequently need to be more developed before a potential loss or range of loss can be reasonably estimated for any matter. An adverse outcome in any matter could result in an adverse judgment, a settlement, fine, penalty, or other sanction, and may lead to further claims, examinations, adverse publicity or reputational damage, each of which could have a material adverse effect on the Company’s consolidated results of operations, financial condition, or liquidity.

In accordance with applicable accounting standards, the Company establishes an accrued liability for contingent litigation and regulatory matters when those matters present loss contingencies that are both probable and can be reasonably estimated. The Company discloses the nature of the contingency when management believes there is at least a reasonable possibility that the outcome may be material to the Company’s consolidated financial statements and, where feasible, an estimate of the possible loss. In such cases, there still may be an exposure to loss in excess of any amounts reasonably estimated and accrued. When a loss contingency is not both probable and reasonably estimable, the Company does not establish an accrued liability, but continues to monitor, in conjunction with any outside counsel handling a matter, further developments that would make such loss contingency both probable and reasonably estimable. Once the Company establishes an accrued liability with respect to a loss contingency, the Company continues to monitor the matter for further developments that could affect the amount of the accrued liability that has been previously established, and any appropriate adjustments are made each quarter.

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Guaranty Fund Assessments

RiverSource Life Insurance Company (“RiverSource Life”) and RiverSource Life Insurance Co. of New York (“RiverSource Life of NY”) are required by law to be a member of the guaranty fund association in every state where they are licensed to do business. In the event of insolvency of one or more unaffiliated insurance companies, the Company could be adversely affected by the requirement to pay assessments to the guaranty fund associations. The Company projects its cost of future guaranty fund assessments based on estimates of insurance company insolvencies provided by the National Organization of Life and Health Insurance Guaranty Associations and the amount of its premiums written relative to the industry-wide premium in each state. The Company accrues the estimated cost of future guaranty fund assessments when it is considered probable that an assessment will be imposed, the event obligating the Company to pay the assessment has occurred and the amount of the assessment can be reasonably estimated.

The Company has a liability for estimated guaranty fund assessments and a related premium tax asset. As of June 30, 2025 and December 31, 2024, the estimated liability was \$10 million and \$11 million, respectively. As of June 30, 2025 and December 31, 2024, the related premium tax asset was \$8 million and \$9 million, respectively. The expected period over which guaranty fund assessments will be made and the related tax credits recovered is not known.

18. Earnings per Share

The computations of basic and diluted earnings per share were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
	(in millions, except per share amounts)			
Numerator:				
Net income	\$ 1,060	\$ 829	\$ 1,643	\$ 1,819
Denominator:				
Basic: Weighted-average common shares outstanding	97.4	101.6	97.9	102.2
Effect of potentially dilutive nonqualified stock options and other share-based awards	1.4	1.8	1.5	1.8
Diluted: Weighted-average common shares outstanding	98.8	103.4	99.4	104.0
Earnings per share:				
Basic	\$ 10.88	\$ 8.16	\$ 16.78	\$ 17.80
Diluted	\$ 10.73	\$ 8.02	\$ 16.53	\$ 17.49

The calculation of diluted earnings per share includes the dilutive effect of the assumed exercise or issuance of stock-based awards using the treasury stock method. The calculation excludes the incremental effect of nil options for both the three months ended June 30, 2025 and 2024, and 0.1 million options for both the six months ended June 30, 2025 and 2024, due to their anti-dilutive effect.

19. Segment Information

The Company’s four reporting segments are Advice & Wealth Management, Asset Management, Retirement & Protection Solutions and Corporate & Other.

The accounting policies of the segments are the same as those of the Company, except for operating adjustments defined below, the method of capital allocation, the accounting for gains (losses) from intercompany revenues and expenses and not providing for income taxes on a segment basis.

Management uses segment adjusted operating measures in goal setting, as a basis for determining employee compensation and in evaluating performance on a basis comparable to that used by some securities analysts and investors. Consistent with GAAP accounting guidance for segment reporting, adjusted operating earnings is the Company’s measure of segment performance. Adjusted operating earnings should not be viewed as a substitute for GAAP pretax income. The Company believes the presentation of segment adjusted operating earnings, as the Company measures it for management purposes, enhances the understanding of its business by reflecting the underlying performance of its core operations and facilitating a more meaningful trend analysis.

Adjusted operating earnings is defined as adjusted operating net revenues less adjusted operating expenses. Adjusted operating net revenues and adjusted operating expenses exclude net realized investment gains or losses (net of reinsurance accrual); the market impact on non-traditional long-duration products (including variable and fixed deferred annuity contracts and UL insurance contracts), net of hedges and reinsurance accrual; mean reversion related impacts (the impact on VUL products for the difference between assumed and updated separate account investment performance on the reinsurance accrual and additional insurance benefit reserves); the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments; block

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

transfer reinsurance transaction impacts; gain or loss on disposal of a business that is not considered discontinued operations; integration and restructuring charges; income (loss) from discontinued operations; and the impact of consolidating CIEs. The market impact on non-traditional long-duration products includes changes in market risk benefits and embedded derivative values caused by changes in financial market conditions, net of changes in economic hedge values and unhedged items including the difference between assumed and actual underlying separate account investment performance, fixed income credit exposures, transaction costs and certain policyholder contract elections. The market impact also includes certain valuation adjustments made in accordance with FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, including the impact on embedded derivative values of discounting projected benefits to reflect a current estimate of the RiverSource Life companies' nonperformance spread.

The following tables summarize selected financial information by segment and reconcile segment totals to those reported on the consolidated financial statements:

	<u>June 30, 2025</u>	<u>December 31, 2024</u>
	(in millions)	
Advice & Wealth Management	\$ 40,471	\$ 41,514
Asset Management	7,217	7,350
Retirement & Protection Solutions	120,802	116,609
Corporate & Other	16,413	15,930
Total assets	<u>\$ 184,903</u>	<u>\$ 181,403</u>

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2025</u>	<u>2024</u>	<u>2025</u>	<u>2024</u>
	(in millions)			
Adjusted operating net revenues:				
Advice & Wealth Management	\$ 2,807	\$ 2,644	\$ 5,589	\$ 5,204
Asset Management	830	848	1,676	1,703
Retirement & Protection Solutions	936	928	1,862	1,840
Corporate & Other	116	111	220	232
Elimination of segment revenues ⁽¹⁾⁽²⁾	(354)	(360)	(703)	(708)
Total segment adjusted operating net revenues	<u>4,335</u>	<u>4,171</u>	<u>8,644</u>	<u>8,271</u>
Adjustments:				
Net realized investment gains (losses)	(18)	(3)	(20)	(3)
Market impact on non-traditional long-duration products	4	(1)	9	1
Mean reversion related impacts	1	—	1	—
Revenue attributable to consolidated investment entities	53	53	95	97
Total net revenues per consolidated statements of operations	<u>\$ 4,375</u>	<u>\$ 4,220</u>	<u>\$ 8,729</u>	<u>\$ 8,366</u>

⁽¹⁾ Represents the elimination of intersegment revenues recognized for the three months ended June 30, 2025 and 2024 in each segment as follows: Advice & Wealth Management (\$228 million and \$236 million, respectively); Asset Management (\$25 million and \$23 million, respectively); Retirement & Protection Solutions (\$108 million and \$108 million, respectively); and Corporate & Other (\$7 million and \$7 million, respectively).

⁽²⁾ Represents the elimination of intersegment revenues recognized for the six months ended June 30, 2025 and 2024 in each segment as follows: Advice & Wealth Management (\$450 million and \$461 million, respectively); Asset Management (\$51 million and \$47 million, respectively); Retirement & Protection Solutions (\$217 million and \$214 million, respectively); and Corporate & Other (\$15 million and \$14 million, respectively).

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2025</u>	<u>2024</u>	<u>2025</u>	<u>2024</u>
	(in millions)			
Adjusted operating earnings:				
Advice & Wealth Management	\$ 812	\$ 822	\$ 1,604	\$ 1,584
Asset Management	222	218	463	424
Retirement & Protection Solutions	214	196	429	395
Corporate & Other	(99)	(119)	(196)	(208)
Total segment adjusted operating earnings	1,149	1,117	2,300	2,195
Adjustments:				
Net realized investment gains (losses)	(18)	(3)	(20)	(3)
Market impact on non-traditional long-duration products	219	(60)	(241)	80
Mean reversion related impacts	1	—	1	—
Net income (loss) attributable to consolidated investment entities	—	(3)	(2)	(2)
Pretax income per consolidated statements of operations	<u>\$ 1,351</u>	<u>\$ 1,051</u>	<u>\$ 2,038</u>	<u>\$ 2,270</u>

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Adjusted operating earnings includes the following significant expense categories:

	Three Months Ended June 30, 2025			
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other
	(in millions)			
Expenses:				
Distribution expenses	\$ 1,546	\$ 240	\$ 126	\$ (3)
Interest credited to fixed accounts	—	—	93	51
Benefits, claims, losses and settlement expenses	—	—	209	53
Remeasurement (gains) losses of future policy benefit reserves	—	—	(7)	4
Change in fair value of market risk benefits	—	—	153	—
Amortization of deferred acquisition costs	—	1	58	1
Interest and debt expense	14	3	11	26
General and administrative expense	435	364	79	83
Total expenses	\$ 1,995	\$ 608	\$ 722	\$ 215

	Three Months Ended June 30, 2024			
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other
	(in millions)			
Expenses:				
Distribution expenses	\$ 1,403	\$ 244	\$ 129	\$ (2)
Interest credited to fixed accounts	—	—	93	54
Benefits, claims, losses and settlement expenses	—	—	226	57
Remeasurement (gains) losses of future policy benefit reserves	—	—	(5)	(3)
Change in fair value of market risk benefits	—	—	142	—
Amortization of deferred acquisition costs	—	1	57	3
Interest and debt expense	10	1	12	26
General and administrative expense	409	384	78	95
Total expenses	\$ 1,822	\$ 630	\$ 732	\$ 230

	Six Months Ended June 30, 2025			
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other
	(in millions)			
Expenses:				
Distribution expenses	\$ 3,100	\$ 486	\$ 249	\$ (5)
Interest credited to fixed accounts	—	—	185	102
Benefits, claims, losses and settlement expenses	—	—	420	109
Remeasurement (gains) losses of future policy benefit reserves	—	—	(10)	(3)
Change in fair value of market risk benefits	—	—	296	—
Amortization of deferred acquisition costs	—	3	115	3
Interest and debt expense	26	6	19	54
General and administrative expense	859	718	159	156
Total expenses	\$ 3,985	\$ 1,213	\$ 1,433	\$ 416

AMERIPRISE FINANCIAL, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Six Months Ended June 30, 2024			
	Advice & Wealth Management	Asset Management	Retirement & Protection Solutions	Corporate & Other
	(in millions)			
Expenses:				
Distribution expenses	\$ 2,772	\$ 486	\$ 253	\$ (4)
Interest credited to fixed accounts	—	—	184	109
Benefits, claims, losses and settlement expenses	—	—	450	110
Remeasurement (gains) losses of future policy benefit reserves	—	—	(7)	(5)
Change in fair value of market risk benefits	—	—	271	—
Amortization of deferred acquisition costs	—	3	114	5
Interest and debt expense	19	3	24	51
General and administrative expense	829	787	156	174
Total expenses	<u>\$ 3,620</u>	<u>\$ 1,279</u>	<u>\$ 1,445</u>	<u>\$ 440</u>

AMERIPRISE FINANCIAL, INC.**ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis of our consolidated results of operations and financial condition should be read in conjunction with the “Forward-Looking Statements” that follow and our Consolidated Financial Statements and Notes presented in Item 1. Our Management’s Discussion and Analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the Securities and Exchange Commission (“SEC”) on February 20, 2025 (“2024 10-K”), as well as our quarterly reports on Form 10-Q and current reports on Form 8-K. References below to “Ameriprise Financial,” “Ameriprise,” the “Company,” “we,” “us,” and “our” refer to Ameriprise Financial, Inc. exclusively, to our entire family of companies, or to one or more of our subsidiaries.

Overview

Ameriprise Financial is a diversified financial services company with a 130-year history of providing financial solutions. We are a long-standing leader in financial planning and advice with \$1.6 trillion in assets under management, administration and advisement as of June 30, 2025. We offer a broad range of products and services designed to achieve individual and institutional clients’ financial objectives.

The products and services we provide retail clients and, to a lesser extent, institutional clients, are the primary source of our revenues and net income. Revenues and net income are significantly affected by investment performance and the total value and composition of assets we manage and administer for our retail and institutional clients as well as the distribution fees we receive from other companies. These factors, in turn, are largely determined by overall investment market performance and the depth and breadth of our individual client relationships.

We operate our business in the broader context of the macroeconomic forces around us, including the global and U.S. economies, changes in interest and inflation rates, financial market volatility, fluctuations in foreign exchange rates, geopolitical strain, the competitive environment, client and customer activities and preferences, and the various regulatory and legislative developments. Financial markets and macroeconomic conditions have had and will continue to have a significant impact on our operating and performance results. In addition, the business, political and regulatory environments in which we operate are subject to elevated uncertainty and substantial, frequent change. Accordingly, we expect to continue focusing on our key strategic objectives and obtaining operational and strategic leverage from our core capabilities. The success of these and other strategies may be affected by the factors discussed in Item 1A, “Risk Factors” in our 2024 10-K and other factors as discussed herein.

Equity price, credit market and interest rate fluctuations can have a significant impact on our results of operations, primarily due to the effects they have on the asset management and other asset-based fees we earn, the values of market risk benefits and embedded derivatives associated with our variable annuities and the values of derivatives held to hedge these benefits and the “spread” income generated on our deposit products, fixed insurance, the fixed portion of variable annuities and variable insurance contracts and fixed deferred annuities. A higher (lower) interest rate environment may result in decreases (increases) to our long-duration contract reserves, which may impact our adjusted operating earnings after tax. For additional discussion on our interest rate risk, see Item 3. “Quantitative and Qualitative Disclosures About Market Risk.”

We consolidate certain variable interest entities for which we provide asset management services. These entities are defined as consolidated investment entities (“CIEs”). While the consolidation of the CIEs impacts our balance sheet and income statement, our exposure to these entities is unchanged and there is no impact to the underlying business results. For further information on CIEs, see Note 4 to our Consolidated Financial Statements. The results of operations of the CIEs are reflected in the Corporate & Other segment. On a consolidated basis, the management fees we earn for the services we provide to the CIEs and the related general and administrative expenses are eliminated and the changes in the fair value of assets and liabilities related to the CIEs, primarily syndicated loans and debt, are reflected in Net investment income. We include the fees from these entities in the Management and financial advice fees line within our Asset Management segment.

While our consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles (“GAAP”), management believes that adjusted operating earnings measures, which exclude net realized investment gains or losses, net of reinsurance accrual; the market impact on non-traditional long-duration products (including variable and fixed deferred annuity contracts and universal life (“UL”) insurance contracts), net of hedges and the reinsurance accrual; mean reversion related impacts (the impact on variable universal life (“VUL”) products for the difference between assumed and updated separate account investment performance on the reinsurance accrual and additional insurance benefit reserves); the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments; block transfer reinsurance transaction impact; gain or loss on disposal of a business that is not considered discontinued operations; integration and restructuring charges; income (loss) from discontinued operations; and the impact of consolidating CIEs, best reflect the underlying performance of our core operations and facilitate a more meaningful trend analysis.

AMERIPRISE FINANCIAL, INC.

The market impact on non-traditional long-duration products includes changes in market risk benefits and embedded derivative values caused by changes in financial market conditions, net of changes in economic hedge values and unhedged items including the difference between assumed and actual underlying separate account investment performance, fixed income credit exposures, transaction costs and certain policyholder contract elections. The market impact also includes certain valuation adjustments made in accordance with Financial Accounting Standards Board Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, including the impact on embedded derivative values of discounting projected benefits to reflect a current estimate of our life insurance subsidiary's nonperformance spread.

Management uses these non-GAAP measures to evaluate our financial performance and available capital on a basis comparable to that used by some securities analysts and investors. Also, certain of these non-GAAP measures are taken into consideration, to varying degrees, for purposes of business planning and analysis and for certain compensation-related matters. Throughout our Management's Discussion and Analysis, these non-GAAP measures are referred to as adjusted operating measures. These non-GAAP measures should not be viewed as a substitute for U.S. GAAP measures.

It is management's priority to increase shareholder value over a multi-year horizon by achieving our on-average, over-time financial targets.

Our financial targets are:

- Adjusted operating earnings per diluted share growth of 12% to 15%, and
- Adjusted operating return on equity of over 30%.

The following table reconciles our GAAP measures to adjusted operating measures:

	Six Months Ended June 30,		Per Diluted Share	
	2025	2024	Six Months Ended June 30, 2025	Six Months Ended June 30, 2024
	(in millions, except per share amounts)			
Net income (loss)	\$ 1,643	\$ 1,819	\$ 16.53	\$ 17.49
Less Adjustments:				
Net realized investment gains (losses) ⁽¹⁾	(20)	(3)	(0.20)	(0.03)
Market impact on non-traditional long-duration products ⁽¹⁾	(241)	80	(2.42)	0.77
Mean reversion related impacts ⁽¹⁾	1	—	0.01	—
Net income (loss) attributable to CIEs	(2)	(2)	(0.02)	(0.02)
Tax effect of adjustments ⁽²⁾	55	(16)	0.55	(0.15)
Adjusted operating earnings	<u>\$ 1,850</u>	<u>\$ 1,760</u>	<u>\$ 18.61</u>	<u>\$ 16.92</u>
Weighted average common shares outstanding:				
Basic	97.9	102.2		
Diluted	99.4	104.0		

⁽¹⁾ Pretax adjusted operating adjustments.

⁽²⁾ Calculated using the statutory federal tax rate of 21%.

AMERIPRISE FINANCIAL, INC.

The following table reconciles the trailing twelve months' sum of net income to adjusted operating earnings and the five-point average of quarter-end equity to adjusted operating equity:

	Twelve Months Ended June 30,	
	2025	2024
	(in millions)	
Net income	\$ 3,225	\$ 3,068
Less: Adjustments ⁽¹⁾	(400)	(198)
Adjusted operating earnings	<u>3,625</u>	<u>3,266</u>
Total Ameriprise Financial, Inc. shareholders' equity	5,489	4,501
Less: AOCI, net of tax	(1,551)	(2,176)
Total Ameriprise Financial, Inc. shareholders' equity, excluding AOCI	<u>7,040</u>	<u>6,677</u>
Less: Equity impacts attributable to CIEs	(2)	(4)
Adjusted operating equity	<u>\$ 7,042</u>	<u>\$ 6,681</u>
Return on equity, excluding AOCI	45.8 %	45.9 %
Adjusted operating return on equity, excluding AOCI ⁽²⁾	51.5 %	48.9 %

⁽¹⁾ Adjustments reflect the sum of after-tax net realized investment gains/losses, net of the reinsurance accrual; the market impact on non-traditional long-duration products (including variable and fixed deferred annuity contracts and UL insurance contracts), net of hedges and related reinsurance accrual; mean reversion related impacts; block transfer reinsurance transaction impacts; the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments; gain or loss on disposal of a business that is not considered discontinued operations; integration and restructuring charges; income (loss) from discontinued operations; and net income (loss) from consolidated investment entities. After-tax is calculated using the statutory tax rate of 21%.

⁽²⁾ Adjusted operating return on equity, excluding AOCI is calculated using adjusted operating earnings in the numerator, and Ameriprise Financial shareholders' equity, excluding AOCI and the impact of consolidating investment entities using a five-point average of quarter-end equity in the denominator. After-tax is calculated using the statutory tax rate of 21%.

Critical Accounting Estimates

The accounting and reporting policies that we use affect our Consolidated Financial Statements. Certain of our accounting and reporting policies are critical to an understanding of our consolidated results of operations and financial condition and, in some cases, the application of these policies can be significantly affected by the estimates, judgments and assumptions made by management during the preparation of our Consolidated Financial Statements. These accounting policies are discussed in detail in "Management's Discussion and Analysis — Critical Accounting Estimates" in our 2024 10-K.

Recent Accounting Pronouncements

For information regarding recent accounting pronouncements and their expected impact on our future consolidated results of operations and financial condition, see Note 2 to our Consolidated Financial Statements.

Economic Environment

Global equity market conditions could materially affect our financial condition and results of operations. The following table presents relevant market indices:

	Three Months Ended June 30,		Change
	2025	2024	
S&P 500			
Daily average	5,728	5,253	9%
Period end	6,205	5,460	14%
Weighted Equity Index ("WEI") ⁽¹⁾			
Daily average	3,638	3,358	8%
Period end	3,921	3,456	13%

⁽¹⁾ Weighted Equity Index is an Ameriprise calculated proxy for equity market movements calculated using a weighted average of the S&P 500, Russell 2000, Russell Midcap and MSCI EAFE indices based on North America distributed equity assets.

See our segment results of operations discussion below for additional information on how changes in the economic environment have impacted and may continue to impact our results. For further information regarding the impact of the economic environment on our results of operations and financial condition, and potentially material effects, see Part 1 - Item 1A "Risk Factors" of our 2024 10-K.

AMERIPRISE FINANCIAL, INC.
Assets Under Management, Administration and Advisement

Assets under management (“AUM”) include external client assets for which we provide investment management services, such as the assets of the Columbia Threadneedle Investments funds, institutional clients and clients in our advisor platform held in wrap accounts as well as assets managed by sub-advisors selected by us. AUM also includes certain assets on our Consolidated Balance Sheets for which we provide investment management services and recognize management fees in our Asset Management segment, such as the assets of the general account and the variable product funds held in the separate accounts of our life insurance subsidiaries and CIEs.

Assets under administration include assets for which we provide administrative services such as client assets invested in other companies’ products that we offer outside of our wrap accounts. These assets include those held in clients’ brokerage accounts. We generally record revenues received from administered assets as distribution fees. We do not exercise management discretion over these assets and do not earn a management fee. These assets are not reported on our Consolidated Balance Sheets. Assets under administration also include certain assets on our Consolidated Balance Sheets for which we do not provide investment management services and do not recognize management fees, such as investments in non-affiliated funds held in the separate accounts of our life insurance subsidiaries.

Assets under advisement include assets for which we provide advisory services such as model portfolios but do not have full discretionary investment authority.

The following table presents detail regarding our Assets Under Management, Administration and Advisement:

	June 30,		Change	
	2025	2024		
	(in billions)			
Assets Under Management, Administration and Advisement				
Advice & Wealth Management AUM	\$ 611.3	\$ 531.2	\$ 80.1	15 %
Asset Management AUM	654.2	641.9	12.3	2
Corporate AUM	0.7	0.5	0.2	40
Eliminations	(46.2)	(44.1)	(2.1)	(5)
Total Assets Under Management	1,220.0	1,129.5	90.5	8
Total Assets Under Administration	331.0	298.4	32.6	11
Total Assets Under Advisement (net of eliminations)	33.8	31.0	2.8	9
Total Assets Under Management, Administration and Advisement	\$ 1,584.8	\$ 1,458.9	\$ 125.9	9 %

NM Not Meaningful - variance equal to or greater than 100%.

Total AUM increased \$90.5 billion, or 8%, to \$1.2 trillion as of June 30, 2025 compared to \$1.1 trillion as of June 30, 2024 due to an \$80.1 billion increase in Advice & Wealth Management AUM driven by equity market appreciation and wrap account net inflows, and a \$12.3 billion increase in Asset Management AUM primarily driven by equity market appreciation and a favorable foreign exchange impact, partially offset by net outflows. Total Assets Under Administration increased \$32.6 billion, or 11%, to \$331.0 billion as of June 30, 2025 compared to the prior year period primarily driven by equity market appreciation and an increase in third-party money market funds. Total Assets Under Advisement increased \$2.8 billion, or 9%, to \$33.8 billion as June 30, 2025 due to net inflows and market appreciation. See our segment results of operations discussion below for additional information on changes in our AUM.

AMERIPRISE FINANCIAL, INC.
Consolidated Results of Operations for the Three Months Ended June 30, 2025 and 2024

The following table presents our consolidated results of operations:

	Three Months Ended June 30,		Change	
	2025	2024		
	(in millions)			
Revenues				
Management and financial advice fees	\$ 2,600	\$ 2,456	\$ 144	6 %
Distribution fees	502	505	(3)	(1)
Net investment income	891	921	(30)	(3)
Premiums, policy and contract charges	361	381	(20)	(5)
Other revenues	136	129	7	5
Total revenues	4,490	4,392	98	2
Banking and deposit interest expense	115	172	(57)	(33)
Total net revenues	4,375	4,220	155	4
Expenses				
Distribution expenses	1,596	1,450	146	10
Interest credited to fixed accounts	95	185	(90)	(49)
Benefits, claims, losses and settlement expenses	257	331	(74)	(22)
Remeasurement (gains) losses of future policy benefit reserves	(3)	(8)	5	63
Change in fair value of market risk benefits	(10)	110	(120)	NM
Amortization of deferred acquisition costs	60	61	(1)	(2)
Interest and debt expense	82	83	(1)	(1)
General and administrative expense	947	957	(10)	(1)
Total expenses	3,024	3,169	(145)	(5)
Pretax income	1,351	1,051	300	29
Income tax provision	291	222	69	31
Net income	\$ 1,060	\$ 829	\$ 231	28 %

NM Not Meaningful - variance equal to or greater than 100%.

Overall

Pretax income increased \$300 million, or 29%, for the three months ended June 30, 2025 compared to the prior year period. The following impacts were significant drivers of the period-over-period change in pretax income:

- The market impact on non-traditional long duration products (including variable and fixed deferred annuity contracts and UL insurance contracts), net of hedges and the reinsurance accrual was a benefit of \$219 million for the three months ended June 30, 2025 compared to an expense of \$60 million for the prior year period.
- A favorable impact from higher average equity markets compared to the prior year period. Our average WEI, which is a proxy for equity movements on AUM, increased 8% in the three months ended June 30, 2025 compared to the prior year period.
- The favorable impact from the cumulative impact of wrap net inflows.
- An unfavorable impact from the cumulative impact of Asset Management net outflows.

Net Revenues

Management and financial advice fees increased \$144 million, or 6%, for the three months ended June 30, 2025 compared to the prior year period reflecting market appreciation and continued wrap account net inflows, partially offset by the cumulative impact of Asset Management net outflows.

Net investment income decreased \$30 million, or 3%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting lower average invested assets supporting certificates and the unfavorable impact of declining investment portfolio yields, partially offset by the favorable impact of growth in Ameriprise Bank, FSB (“Ameriprise Bank”) customer deposits and structured variable annuities (“SVA”) products.

Premiums, policy and contract charges decreased \$20 million, or 5%, for the three months ended June 30, 2025 compared to the prior year period primarily due to lower sales of life contingent payout annuities.

AMERIPRISE FINANCIAL, INC.

Banking and deposit interest expense decreased \$57 million, or 33%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting lower balances and lower average crediting rates on certificates and lower average crediting rates on Ameriprise Bank cash deposits.

Expenses

Distribution expenses increased \$146 million, or 10%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting higher advisor compensation from higher average wrap account assets, as well as investments in recruiting experienced advisors.

Interest credited to fixed accounts decreased \$90 million, or 49%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting the following items:

- A \$106 million decrease in expense from other market impacts on indexed universal life (“IUL”) benefits, net of hedges, which was a benefit of \$62 million for the three months ended June 30, 2025 compared to an expense of \$44 million for the prior year period. The decrease in expense was primarily due to a decrease in the IUL embedded derivative in the current period, which reflected more discounting due to higher forward rates.
- A \$15 million increase in expense from the unhedged nonperformance credit spread risk adjustment on IUL benefits. The unfavorable impact of the nonperformance credit spread was \$10 million for the three months ended June 30, 2025 compared to a favorable impact of \$5 million for the prior year period.

Benefits, claims, losses and settlement expenses decreased \$74 million, or 22%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting a \$57 million decrease in expense from market impacts on SVA embedded derivative, net of hedging activity. This decrease was primarily the result of a favorable \$842 million change in the market impact on derivatives hedging the SVA embedded derivative and an unfavorable \$785 million change in the market impact on SVA embedded derivative. The decrease in expense also reflects the impact of lower sales of life contingent payout annuities, partially offset by the impact of increased volume in SVAs.

Change in fair value of market risk benefits decreased \$120 million for the three months ended June 30, 2025 compared to the prior year period primarily reflecting the following items:

- A \$130 million decrease in expense from other market impacts on variable annuity guaranteed benefits, net of hedges. This decrease was the result of a favorable \$474 million change in the market impact on variable annuity guaranteed benefits reserves, partially offset by an unfavorable \$344 million change in the market impact on derivatives hedging the variable annuity guaranteed benefits. The main market drivers contributing to these changes are summarized below:
 - Equity market impact on the variable annuity guaranteed benefits liability net of the impact on the corresponding hedge assets resulted in a larger benefit for the three months ended June 30, 2025 compared to the prior year period.
 - Interest rate and bond impact on the variable annuity guaranteed benefits liability net of the impact on the corresponding hedge assets resulted in a lower benefit for the three months ended June 30, 2025 compared to the prior year period.
 - Volatility impact on the variable annuity guaranteed benefits liability net of the impact on the corresponding hedge assets resulted in a lower expense for the three months ended June 30, 2025 compared to the prior year period.
 - Other unhedged items, including the difference between the assumed and actual underlying separate account investment performance, transaction costs and various behavioral items, were a lower net expense for the three months ended June 30, 2025 compared to the prior year period.

General and administrative expense decreased \$10 million, or 1%, for the three months ended June 30, 2025 compared to the prior year period primarily due to ongoing benefits from our initiatives to enhance operational efficiency and effectiveness and lower severance expenses, partially offset by higher volume related expenses and investments for business growth.

Income Taxes

Our effective tax rate was 21.6% for the three months ended June 30, 2025 compared to 21.1% for the prior year period. See Note 16 to our Consolidated Financial Statements for additional discussion on income taxes.

Results of Operations by Segment for the Three Months Ended June 30, 2025 and 2024

Adjusted operating earnings is the measure of segment profit or loss management uses to evaluate segment performance. Adjusted operating earnings should not be viewed as a substitute for GAAP pretax income. We believe the presentation of segment adjusted operating earnings as we measure it for management purposes enhances the understanding of our business by reflecting the underlying performance of our core operations and facilitating a more meaningful trend analysis. See Note 19 to the Consolidated Financial Statements for further information on the presentation of segment results and our definition of adjusted operating earnings.

AMERIPRISE FINANCIAL, INC.

The following table presents summary financial information by segment:

	Three Months Ended June 30,	
	2025	2024
	(in millions)	
Advice & Wealth Management		
Net revenues	\$ 2,807	\$ 2,644
Expenses	1,995	1,822
Adjusted operating earnings	<u>\$ 812</u>	<u>\$ 822</u>
Asset Management		
Net revenues	\$ 830	\$ 848
Expenses	608	630
Adjusted operating earnings	<u>\$ 222</u>	<u>\$ 218</u>
Retirement & Protection Solutions		
Net revenues	\$ 936	\$ 928
Expenses	722	732
Adjusted operating earnings	<u>\$ 214</u>	<u>\$ 196</u>
Corporate & Other		
Net revenues	\$ 116	\$ 111
Expenses	215	230
Adjusted operating loss	<u>\$ (99)</u>	<u>\$ (119)</u>

Advice & Wealth Management

The following table presents Advice & Wealth Management total client assets as of June 30:

	2025	2024
	(in billions)	
Wrap assets ⁽¹⁾	\$ 615.2	\$ 535.0
Brokerage and other assets ⁽¹⁾	468.6	437.1
Total client assets	<u>\$ 1,083.8</u>	<u>\$ 972.1</u>
⁽¹⁾ Total cash balances (included in the wrap and brokerage and other assets above)	\$ 85.2	\$ 81.9

Total client assets increased \$111.7 billion, or 11%, to \$1.1 trillion compared to a year ago primarily due to market appreciation and client net inflows.

The following table presents the changes in wrap account assets and average balances for the three months ended June 30:

	2025	2024
	(in billions)	
Beginning balance	\$ 572.8	\$ 521.7
Net flows	5.4	7.5
Market appreciation (depreciation) and other	37.0	5.8
Ending balance	<u>\$ 615.2</u>	<u>\$ 535.0</u>
Advisory wrap account assets ending balance ⁽¹⁾	\$ 609.5	\$ 529.6
Average advisory wrap account assets ⁽²⁾	\$ 574.4	\$ 512.9

⁽¹⁾ Advisory wrap account assets represent those assets for which clients receive advisory services and are the primary driver of revenue earned on wrap accounts. Clients may hold non-advisory investments in their wrap accounts that do not incur an advisory fee.

⁽²⁾ Average advisory wrap account assets are calculated using an average of the prior period's ending balance and all months in the current period excluding the most recent month for the three months ended June 30, 2025 and 2024, which is reflective of our billing cycle.

Ending wrap account assets increased \$42.4 billion to \$615.2 billion during the three months ended June 30, 2025 due to market appreciation of \$37.0 billion and net inflows of \$5.4 billion. Average advisory wrap account assets increased \$61.5 billion, or 12%, compared to the prior year period primarily reflecting market appreciation and net inflows.

AMERIPRISE FINANCIAL, INC.

The following table presents client cash balances as of June 30:

	2025	2024
	(in billions)	
Cash and Certificates Balances		
On-balance sheet - Ameriprise Bank	\$ 22.5	\$ 21.5
On-balance sheet - Ameriprise Certificate Company	9.9	12.5
On-balance sheet - broker dealer	2.2	2.3
Total on-balance sheet	34.6	36.3
Off-balance sheet - broker dealer	3.4	4.3
Total cash and certificate balances	38.0	40.6
Third party cash products (money market funds and brokered CDs)	47.2	41.3
Total client cash balances	<u>\$ 85.2</u>	<u>\$ 81.9</u>

Ameriprise Bank is continuing its deposit growth trend, with bank deposit balances increasing 5% from the prior year to \$22.5 billion as of June 30, 2025. Ameriprise Certificate Company (“ACC”) client deposits decreased \$2.6 billion from the prior year to \$9.9 billion. After a period of strong growth during a rising interest rate environment, ACC has experienced net outflows during the past six quarters. Third party cash products increased \$5.9 billion to \$47.2 billion driven by an increase of money market funds of \$8.6 billion, partially offset by a decline in brokered CDs.

The following table presents assets supporting Ameriprise Bank deposits and ACC certificates as of June 30:

	Ameriprise Bank		ACC	
	2025	2024	2025	2024
	(in millions)			
Investments				
Fixed and adjustable rate ⁽¹⁾	\$ 17,690	\$ 15,019	\$ 5,988	\$ 7,437
Floating rate ⁽¹⁾	2,584	5,176	3,825	4,908
Total Available-for-Sale securities	20,274	20,195	9,813	12,345
Cash and cash equivalents	2,459	1,885	546	826
Loans and other assets	1,520	1,119	145	172
Total assets supporting deposits or certificates	<u>\$ 24,253</u>	<u>\$ 23,199</u>	<u>\$ 10,504</u>	<u>\$ 13,343</u>

⁽¹⁾ Presented on an amortized cost basis.

- In Ameriprise Bank, assets included \$20.3 billion of Available-for-Sale securities, \$2.5 billion of cash and cash equivalents, and \$1.5 billion of other assets, primarily loans. The Ameriprise Bank investment portfolio securities are mostly rated AAA and primarily consist of structured assets, of which 13% were floating rate and sensitive to changes in short-term interest rates as of June 30, 2025. We took action to reduce the floating rate allocation from 26% as of June 30, 2024. The duration of Ameriprise Bank investments was 3.7 years as of June 30, 2025 compared to 3.3 years as of June 30, 2024. In the three months ended June 30, 2025, we purchased \$0.8 billion of investments, which was primarily funded from security maturities and prepayments.
- In ACC, assets include \$9.8 billion of Available-for-Sale securities, \$0.5 billion of cash and cash equivalents, and \$0.1 billion of loans and other assets. The ACC investment portfolio securities are mostly rated AAA and primarily consist of structured assets and government bonds, of which 39% were floating rate and approximately 21% were 6-month Treasury Bills or short-term Federal Home Loan Bank securities as of June 30, 2025. The duration of ACC investments was 1.4 years as of June 30, 2025 compared to 0.9 years as of June 30, 2024.

AMERIPRISE FINANCIAL, INC.

The following table presents the results of operations of our Advice & Wealth Management segment on an adjusted operating basis:

	Three Months Ended June 30,		Change	
	2025	2024		
	(in millions)			
Revenues				
Management and financial advice fees	\$ 1,737	\$ 1,571	\$ 166	11 %
Distribution fees	603	608	(5)	(1)
Net investment income	496	560	(64)	(11)
Other revenues	86	77	9	12
Total revenues	<u>2,922</u>	<u>2,816</u>	<u>106</u>	<u>4</u>
Banking and deposit interest expense	115	172	(57)	(33)
Total net revenues	<u>2,807</u>	<u>2,644</u>	<u>163</u>	<u>6</u>
Expenses				
Distribution expenses	1,546	1,403	143	10
Interest and debt expense	14	10	4	40
General and administrative expense	435	409	26	6
Total expenses	<u>1,995</u>	<u>1,822</u>	<u>173</u>	<u>9</u>
Adjusted operating earnings	<u>\$ 812</u>	<u>\$ 822</u>	<u>\$ (10)</u>	<u>(1)%</u>

Our Advice & Wealth Management segment pretax adjusted operating earnings, which exclude net realized investment gains or losses, decreased \$10 million, or 1%, for the three months ended June 30, 2025 compared to the prior year period. This reflected lower interest revenue, partially offset by the benefit from market appreciation and increased advisor productivity through the cumulative impact of client net inflows. Pretax adjusted operating margin was 28.9% for the three months ended June 30, 2025 compared to 31.1% for the prior year period.

Net Revenues

Management and financial advice fees increased \$166 million, or 11%, for the three months ended June 30, 2025 compared to the prior year period primarily due to growth in average wrap account assets. Average advisory wrap account assets increased \$61.5 billion, or 12%, compared to the prior year period primarily reflecting net inflows and market appreciation.

Net investment income, which excludes net realized investment gains or losses, decreased \$64 million, or 11%, for the three months ended June 30, 2025 compared to the prior year period primarily due to lower average invested assets supporting certificates and the unfavorable impact of lower investment yields on the investment portfolios supporting the bank cash deposits and certificate products.

Banking and deposit interest expense decreased \$57 million, or 33%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting lower balances and lower average crediting rates on certificates and lower average crediting rates on Ameriprise Bank cash deposits.

- The average certificate reserve balance for ACC was \$10.3 billion for the three months ended June 30, 2025 compared to \$12.8 billion for the prior year period with the average crediting rate of 3.74% for the three months ended June 30, 2025 compared to 4.51% for the prior year period.
- The daily average interest-bearing deposit balance for the Ameriprise Bank increased to \$22.4 billion for the three months ended June 30, 2025 compared to \$21.4 billion for the prior year period with the average interest rate paid on deposits decreasing to 0.28% for the three months ended June 30, 2025 from 0.44% for the prior year period, which included both cash sweep and savings products.

Expenses

Distribution expenses increased \$143 million, or 10%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting higher advisor compensation from higher average wrap accounts, as well as investments in recruiting experienced advisors.

General and administrative expense increased \$26 million, or 6%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting higher volume related expenses and investments for business growth.

AMERIPRISE FINANCIAL, INC.

Asset Management

The following tables present the mutual fund performance of our retail Columbia Threadneedle Investments funds as of June 30, 2025:

Retail Fund Rankings in Top 2 Quartiles or Above Index

Benchmark - Asset Weighted ⁽¹⁾	1 year	3 year	5 year	10 year
Equity	44%	59%	72%	82%
Fixed Income	83%	83%	79%	87%
Asset Allocation	51%	81%	65%	89%

4- or 5-star Morningstar rated funds ⁽²⁾	Overall	3 year	5 year	10 year
Number of rated funds	99	73	76	84

⁽¹⁾ Retail Fund performance rankings for each fund are measured on a consistent basis against the most appropriate peer group or index. Peer groupings of Columbia funds are defined by Lipper category and are based on the Primary Share Class (i.e. Institutional if available, otherwise Institutional 3 share class), net of fees. Peer groupings of Threadneedle funds are defined by either IA or Morningstar index and are based on the Primary Share Class. Comparison to Index are measured gross of fees.

To calculate asset weighted performance, the sum of the total assets of the funds with above median ranking are divided by total assets of all funds. Funds with more assets will receive a greater share of the total percentage above or below median.

Aggregated Asset Allocation Funds may include funds that invest in other Columbia or Threadneedle branded mutual funds included in both equity and fixed income.

⁽²⁾ Columbia funds are available for purchase by U.S. customers. Out of 89 Columbia funds rated (based on primary share class), 39 received a 4-star Overall Rating. Out of 136 Threadneedle funds rated (based on highest-rated share class), 17 received a 5-star Overall Rating and 43 received a 4-star Overall Rating. The Overall Morningstar Rating is derived from a weighted average of the performance figures associated with its 3-, 5- and 10-year (if applicable) Morningstar Rating metrics.

The following table presents global managed assets by type:

	As of June 30,		Change		Average ⁽¹⁾ Three Months Ended June 30,		Change	
	2025	2024			2025	2024		
	(in billions)							
Equity	\$ 351.2	\$ 340.2	\$ 11.0	3 %	\$ 334.0	\$ 336.5	\$ (2.5)	(1)%
Fixed income	232.8	226.6	6.2	3	230.3	228.7	1.6	1
Money market	22.3	22.8	(0.5)	(2)	21.5	22.5	(1.0)	(4)
Alternative	28.5	33.2	(4.7)	(14)	28.1	33.0	(4.9)	(15)
Hybrid and other	19.4	19.1	0.3	2	18.9	18.7	0.2	1
Total managed assets	\$ 654.2	\$ 641.9	\$ 12.3	2 %	\$ 632.8	\$ 639.4	\$ (6.6)	(1)%

⁽¹⁾ Average ending balances are calculated using an average of the prior period's ending balance and all months in the current period.

AMERIPRISE FINANCIAL, INC.

The following table presents the changes in global managed assets:

	Three Months Ended June 30,	
	2025	2024
(in billions)		
Global Retail Funds		
Beginning managed assets	\$ 340.4	\$ 349.6
Inflows	13.7	12.6
Outflows	(18.1)	(18.7)
Net VP/VIT fund flows	(1.5)	(1.7)
Net new flows	(5.9)	(7.8)
Reinvested dividends	2.2	1.8
Net flows	(3.7)	(6.0)
Distributions	(2.5)	(2.1)
Market appreciation (depreciation) and other	23.3	5.9
Foreign currency translation ⁽¹⁾	4.2	0.1
Total ending managed assets	361.7	347.5
Global Institutional		
Beginning managed assets	281.0	302.5
Inflows ⁽²⁾	10.2	10.3
Outflows ⁽²⁾	(15.6)	(16.3)
Net flows	(5.4)	(6.0)
Market appreciation (depreciation) and other ⁽³⁾	8.7	(2.1)
Foreign currency translation ⁽¹⁾	8.2	—
Total ending managed assets	292.5	294.4
Total managed assets	654.2	641.9
Total assets under advisement ⁽⁴⁾	35.5	32.0
Total assets under management and advisement	\$ 689.7	\$ 673.9
Total assets under management net flows	\$ (9.1)	\$ (12.0)
Model delivery assets under advisement flows ⁽⁵⁾	0.4	0.9
Total assets under management and advisement flows ⁽⁵⁾	\$ (8.7)	\$ (11.1)
Legacy insurance partners net flows ⁽⁶⁾	\$ (0.8)	\$ (9.1)

⁽¹⁾ Amounts represent local currency to U.S. dollar translation for reporting purposes.

⁽²⁾ Global Institutional inflows and outflows include net flows from our structured annuity product and Ameriprise Bank.

⁽³⁾ Included in Market appreciation (depreciation) and other for Global Institutional is the change in affiliated general account balance, excluding net flows related to our structured variable annuity product and Ameriprise Bank.

⁽⁴⁾ Assets under advisement are presented on a one-quarter lag.

⁽⁵⁾ Assets under advisement flows are estimated flows based on the period-to-period change in assets less calculated performance based on strategy returns on a one-quarter lag.

⁽⁶⁾ Legacy insurance partners assets and net flows are included in the rollforwards above.

Total segment AUM increased \$32.8 billion, or 5%, during the three months ended June 30, 2025 primarily due to market appreciation and a favorable foreign exchange impact, partially offset by net outflows. Net outflows of \$8.7 billion for the three months ended June 30, 2025 included \$1.6 billion of outflows from our U.S. real estate business.

AMERIPRISE FINANCIAL, INC.

The following table presents the results of operations of our Asset Management segment on an adjusted operating basis:

	Three Months Ended June 30,		Change	
	2025	2024		
	(in millions)			
Revenues				
Management and financial advice fees	\$ 721	\$ 738	\$ (17)	(2)%
Distribution fees	91	96	(5)	(5)
Net investment income	14	12	2	17
Other revenues	4	2	2	NM
Total revenues	<u>830</u>	<u>848</u>	<u>(18)</u>	<u>(2)</u>
Banking and deposit interest expense	—	—	—	—
Total net revenues	<u>830</u>	<u>848</u>	<u>(18)</u>	<u>(2)</u>
Expenses				
Distribution expenses	240	244	(4)	(2)
Amortization of deferred acquisition costs	1	1	—	—
Interest and debt expense	3	1	2	NM
General and administrative expense	364	384	(20)	(5)
Total expenses	<u>608</u>	<u>630</u>	<u>(22)</u>	<u>(3)</u>
Adjusted operating earnings	<u>\$ 222</u>	<u>\$ 218</u>	<u>\$ 4</u>	<u>2 %</u>

NM Not Meaningful - variance equal to or greater than 100%.

Our Asset Management segment pretax adjusted operating earnings, which exclude net realized investment gains or losses, increased \$4 million, or 2%, for the three months ended June 30, 2025 compared to the prior year period primarily due to equity market appreciation and the positive impact from expense management actions, partially offset by the cumulative impact from net outflows.

Net Revenues

Management and financial advice fees decreased \$17 million, or 2%, for the three months ended June 30, 2025 compared to the prior year period primarily due to the cumulative impact from net outflows, partially offset by higher average equity markets.

Expenses

General and administrative expense decreased \$20 million, or 5%, for the three months ended June 30, 2025 compared to the prior year period reflecting the benefits from our initiatives to enhance operational efficiency and effectiveness.

AMERIPRISE FINANCIAL, INC.
Retirement & Protection Solutions

The following table presents the results of operations of our Retirement & Protection Solutions segment on an adjusted operating basis:

	<u>Three Months Ended June 30,</u>		<u>Change</u>	
	<u>2025</u>	<u>2024</u>		
	(in millions)			
Revenues				
Management and financial advice fees	\$ 183	\$ 189	\$ (6)	(3)%
Distribution fees	101	104	(3)	(3)
Net investment income	309	266	43	16
Premiums, policy and contract charges	342	367	(25)	(7)
Other revenues	1	2	(1)	(50)
Total revenues	<u>936</u>	<u>928</u>	<u>8</u>	<u>1</u>
Banking and deposit interest expense	—	—	—	—
Total net revenues	<u>936</u>	<u>928</u>	<u>8</u>	<u>1</u>
Expenses				
Distribution expenses	126	129	(3)	(2)
Interest credited to fixed accounts	93	93	—	—
Benefits, claims, losses and settlement expenses	209	226	(17)	(8)
Remeasurement (gains) losses of future policy benefit reserves	(7)	(5)	(2)	(40)
Change in fair value of market risk benefits	153	142	11	8
Amortization of deferred acquisition costs	58	57	1	2
Interest and debt expense	11	12	(1)	(8)
General and administrative expense	79	78	1	1
Total expenses	<u>722</u>	<u>732</u>	<u>(10)</u>	<u>(1)</u>
Adjusted operating earnings	<u>\$ 214</u>	<u>\$ 196</u>	<u>\$ 18</u>	<u>9 %</u>

Our Retirement & Protection Solutions segment pretax adjusted operating earnings, which excludes net realized investment gains or losses (net of the reinsurance accrual), the market impact on variable annuity guaranteed benefits (net of hedges), the market impact on IUL benefits (net of hedges and the reinsurance accrual), mean reversion related impacts, and block transfer reinsurance transaction impacts increased \$18 million, or 9%, for the three months ended June 30, 2025 compared to prior year period primarily reflecting higher investment portfolio yields, market appreciation and favorable life claims.

Variable annuity account balances increased 4% to \$87.8 billion as of June 30, 2025 compared to the prior year period primarily due to market appreciation, partially offset by net outflows of \$4.1 billion. Variable annuity sales decreased 9% compared to the prior year period primarily reflecting a very strong level of sales of SVAs in the prior year period. Account values with living benefit riders declined to 48% as of June 30, 2025 compared to 52% a year ago reflecting our actions to optimize our business mix. This trend is expected to continue and meaningfully shift the mix of business away from products with living benefit guarantees over time.

Net Revenues

Net investment income, which excludes net realized investment gains or losses, increased \$43 million, or 16%, for the three months ended June 30, 2025 compared to the prior year period primarily due to higher SVA balances and higher investment portfolio yields from investment portfolio repositioning.

Premiums, policy and contract charges decreased \$25 million, or 7%, for the three months ended June 30, 2025 compared to the prior year period primarily due to lower sales of life contingent payout annuities.

Expenses

Benefits, claims, losses and settlement expenses, which exclude the market impact on structured variable annuities indexed account embedded derivative (net of hedges) and mean reversion related impacts, decreased \$17 million, or 8%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting lower sales of life contingent payout annuities and favorable life claims, partially offset by increased volume in SVAs.

Change in fair value of market risk benefits increased \$11 million, or 8%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting market appreciation on contractual fees.

AMERIPRISE FINANCIAL, INC.
Corporate & Other

The following table presents the results of operations of our Corporate & Other segment on an adjusted operating basis:

	Three Months Ended June 30,		Change	
	2025	2024		
	(in millions)			
Revenues				
Net investment income	\$ 56	\$ 47	\$ 9	19 %
Premiums, policy and contract charges	23	23	—	—
Other revenues	45	48	(3)	(6)
Total revenues	124	118	6	5
Banking and deposit interest expense	8	7	1	14
Total net revenues	116	111	5	5
Expenses				
Distribution expenses	(3)	(2)	(1)	(50)
Interest credited to fixed accounts	51	54	(3)	(6)
Benefits, claims, losses and settlement expenses	53	57	(4)	(7)
Remeasurement (gains) losses of future policy benefit reserves	4	(3)	7	NM
Amortization of deferred acquisition costs	1	3	(2)	(67)
Interest and debt expense	26	26	—	—
General and administrative expense	83	95	(12)	(13)
Total expenses	215	230	(15)	(7)
Adjusted operating loss	\$ (99)	\$ (119)	\$ 20	17 %

NM Not Meaningful - variance equal to or greater than 100%.

Our Corporate & Other segment includes our closed blocks of LTC insurance and fixed annuity and fixed indexed annuity (“FA”) business.

Our Corporate & Other segment pretax adjusted operating loss excludes net realized investment gains or losses, the market impact on fixed annuity benefits (net of hedges), the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments, block transfer reinsurance transaction impact, gain or loss on disposal of a business that is not considered discontinued operations, integration and restructuring charges, and the impact of consolidating CIEs. Our Corporate & Other segment pretax adjusted operating loss decreased \$20 million for the three months ended June 30, 2025 compared to the prior year period, reflecting higher net investment income and improved general and administrative expenses.

LTC insurance had pretax adjusted operating earnings of \$7 million for the three months ended June 30, 2025 compared to pretax adjusted operating earnings of \$12 million for the prior year period primarily reflecting a lower level of closed claims and lower investment portfolio yields.

The FA business had a pretax adjusted operating loss of \$6 million for the three months ended June 30, 2025 compared to a pretax adjusted operating loss of \$8 million for the prior year period. Fixed deferred annuity account balances declined 9% to \$5.4 billion as of June 30, 2025 compared to the prior year period as policies continue to lapse.

Net Revenues

Net investment income, which excludes net realized investment gains or losses, the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments, block transfer reinsurance transaction impacts, integration and restructuring charges, and the impact of consolidating CIEs, increased \$9 million, or 19%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting a benefit in our affordable housing partnerships.

Expenses

General and administrative expense decreased \$12 million, or 13%, for the three months ended June 30, 2025 compared to the prior year period primarily reflecting lower severance expenses, partially offset by unfavorable mark-to-market impacts on share-based compensation in the current period compared to a favorable impact in the prior year period.

AMERIPRISE FINANCIAL, INC.
Consolidated Results of Operations for the Six Months Ended June 30, 2025 and 2024

The following table presents our consolidated results of operations:

	<u>Six Months Ended June 30,</u>		<u>Change</u>	
	<u>2025</u>	<u>2024</u>		
Revenues				
Management and financial advice fees	\$ 5,202	\$ 4,855	\$ 347	7 %
Distribution fees	1,024	1,011	13	1
Net investment income	1,759	1,822	(63)	(3)
Premiums, policy and contract charges	721	771	(50)	(6)
Other revenues	265	258	7	3
Total revenues	8,971	8,717	254	3
Banking and deposit interest expense	242	351	(109)	(31)
Total net revenues	8,729	8,366	363	4
Expenses				
Distribution expenses	3,208	2,869	339	12
Interest credited to fixed accounts	225	317	(92)	(29)
Benefits, claims, losses and settlement expenses	638	626	12	2
Remeasurement (gains) losses of future policy benefit reserves	(13)	(12)	(1)	(8)
Change in fair value of market risk benefits	487	92	395	NM
Amortization of deferred acquisition costs	121	122	(1)	(1)
Interest and debt expense	162	165	(3)	(2)
General and administrative expense	1,863	1,917	(54)	(3)
Total expenses	6,691	6,096	595	10
Pretax income	2,038	2,270	(232)	(10)
Income tax provision	395	451	(56)	(12)
Net income	\$ 1,643	\$ 1,819	\$ (176)	(10)%

NM Not Meaningful - variance equal to or greater than 100%.

Overall

Pretax income decreased \$232 million, or 10%, for the six months ended June 30, 2025 compared to the prior year period. The following impacts were significant drivers of the period-over-period change in pretax income:

- The market impact on non-traditional long duration products (including variable and fixed deferred annuity contracts and UL insurance contracts), net of hedges and the reinsurance accrual was an expense of \$241 million for the six months ended June 30, 2025 compared to a benefit of \$80 million for the prior year period.
- An unfavorable impact from the cumulative impact of Asset Management net outflows.
- The favorable impact from the cumulative impact of wrap net inflows.
- A favorable impact from higher average equity markets compared to the prior year period. Our average WEI, which is a proxy for equity movements on AUM, increased 12% in the six months ended June 30, 2025 compared to the prior year period.

Net Revenues

Management and financial advice fees increased \$347 million, or 7%, for the six months ended June 30, 2025 compared to the prior year period reflecting market appreciation and continued wrap account net inflows, partially offset by the cumulative impact of Asset Management net outflows.

Net investment income decreased \$63 million, or 3%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting lower average invested assets supporting certificates and the unfavorable impact of declining investment portfolio yields, partially offset by the favorable impact of growth in Ameriprise Bank customer deposits and SVA products.

Premiums, policy and contract charges decreased \$50 million, or 6%, for the six months ended June 30, 2025 compared to the prior year period due to lower sales of life contingent payout annuities.

Banking and deposit interest expense decreased \$109 million, or 31%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting lower balances and lower average crediting rates on certificates and lower average crediting rates on Ameriprise Bank cash deposits.

AMERIPRISE FINANCIAL, INC.*Expenses*

Distribution expenses increased \$339 million, or 12%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting higher advisor compensation from higher average wrap account assets, as well as continued investments in recruiting experienced advisors.

Interest credited to fixed accounts decreased \$92 million, or 29%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting the following items:

- An \$81 million decrease in expense from other market impacts on IUL benefits, net of hedges, which was a benefit of \$69 million for the six months ended June 30, 2025 compared to an expense of \$12 million for the prior year period. The decrease in expense was primarily due to a decrease in the IUL embedded derivative in the current period, which reflected more discounting due to higher forward rates.
- A \$6 million decrease in expense from the unhedged nonperformance credit spread risk adjustment on IUL benefits. The unfavorable impact of the nonperformance credit spread was \$6 million for the six months ended June 30, 2025 compared to an unfavorable impact of \$12 million for the prior year period.

Benefits, claims, losses and settlement expenses increased \$12 million, or 2%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting a \$45 million increase in expense from market impacts on SVA embedded derivative, net of hedging activity. This increase was primarily the result of an unfavorable \$420 million change in the market impact on derivatives hedging the SVA embedded derivative and a favorable \$375 million change in the market impact on SVA embedded derivative. This increase also reflects the impact of increased volume in SVAs, partially offset by lower sales of life contingent payout annuities.

Change in fair value of market risk benefits increased \$395 million for the six months ended June 30, 2025 compared to the prior year period primarily reflecting the following items:

- A \$371 million increase in expense from market impacts on variable annuity guaranteed benefits, net of hedges. This increase was the result of an unfavorable \$1.4 billion change in the market impact on variable annuity guaranteed benefits reserves and a favorable \$958 million change in the market impact on derivatives hedging the variable annuity guaranteed benefits. The main market drivers contributing to these changes are summarized below:
 - Equity market impact on the variable annuity guaranteed benefits liability net of the impact on the corresponding hedge assets resulted in a lower benefit for the six months ended June 30, 2025 compared to the prior year period.
 - Interest rate and bond impact on the variable annuity guaranteed benefits liability net of the impact on the corresponding hedge assets resulted in an expense for the six months ended June 30, 2025 compared to a benefit for the prior year period.
 - Volatility impact on the variable annuity guaranteed benefits liability net of the impact on the corresponding hedge assets resulted in a lower expense for the six months ended June 30, 2025 compared to the prior year period.
 - Other unhedged items, including the difference between the assumed and actual underlying separate account investment performance, transaction costs and various behavioral items, were a lower net expense for the six months ended June 30, 2025 compared to the prior year period.

General and administrative expense decreased \$54 million, or 3%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting ongoing benefits from our initiatives to enhance operational efficiency and effectiveness, lower severance expenses, partially offset by higher volume related expenses and investments for business growth ongoing benefits from our initiatives to enhance operational efficiency and effectiveness.

Income Taxes

Our effective tax rate was 19.4% for the six months ended June 30, 2025 compared to 19.9% for the prior year period. See Note 16 to our Consolidated Financial Statements for additional discussion on income taxes.

AMERIPRISE FINANCIAL, INC.
Results of Operations by Segment for the Six Months Ended June 30, 2025 and 2024

The following table presents summary financial information by segment:

	Six Months Ended June 30,	
	2025	2024
	(in millions)	
Advice & Wealth Management		
Net revenues	\$ 5,589	\$ 5,204
Expenses	3,985	3,620
Adjusted operating earnings	<u>\$ 1,604</u>	<u>\$ 1,584</u>
Asset Management		
Net revenues	\$ 1,676	\$ 1,703
Expenses	1,213	1,279
Adjusted operating earnings	<u>\$ 463</u>	<u>\$ 424</u>
Retirement & Protection Solutions		
Net revenues	\$ 1,862	\$ 1,840
Expenses	1,433	1,445
Adjusted operating earnings	<u>\$ 429</u>	<u>\$ 395</u>
Corporate & Other		
Net revenues	\$ 220	\$ 232
Expenses	416	440
Adjusted operating loss	<u>\$ (196)</u>	<u>\$ (208)</u>

See our Results of Operations by Segment for the three months ended June 30, 2025 and 2024 for a table of segment pretax adjusted operating impacts on our revenues and expenses attributable to unlocking.

Advice & Wealth Management

The following table presents the changes in wrap account assets and average balances for the six months ended June 30:

	2025	2024
	(in billions)	
Beginning balance	\$ 573.9	\$ 488.2
Net flows	14.1	14.0
Market appreciation (depreciation) and other	27.2	32.8
Ending balance	<u>\$ 615.2</u>	<u>\$ 535.0</u>
Advisory wrap account assets ending balance ⁽¹⁾	\$ 609.5	\$ 529.6
Average advisory wrap account assets ⁽²⁾	\$ 576.6	\$ 501.8

⁽¹⁾ Advisory wrap account assets represent those assets for which clients receive advisory services and are the primary driver of revenue earned on wrap accounts. Clients may hold non-advisory investments in their wrap accounts that do not incur an advisory fee.

⁽²⁾ Average advisory wrap account assets are calculated using an average of the prior period's ending balance and all months in the current period excluding the most recent month for the six months ended June 30, 2025 and 2024, which is reflective of our billing cycle.

Ending wrap account assets increased \$41.3 billion, or 7%, to \$615.2 billion during the six months ended June 30, 2025 due to market appreciation and other of \$27.2 billion and net inflows of \$14.1 billion. Average advisory wrap account assets increased \$74.8 billion, or 15%, compared to the prior year period reflecting market appreciation and net inflows.

AMERIPRISE FINANCIAL, INC.

The following table presents the results of operations of our Advice & Wealth Management segment on an adjusted operating basis:

	Six Months Ended June 30,		Change	
	2025	2024		
	(in millions)			
Revenues				
Management and financial advice fees	\$ 3,456	\$ 3,080	\$ 376	12 %
Distribution fees	1,216	1,206	10	1
Net investment income	996	1,120	(124)	(11)
Other revenues	163	149	14	9
Total revenues	5,831	5,555	276	5
Banking and deposit interest expense	242	351	(109)	(31)
Total net revenues	5,589	5,204	385	7
Expenses				
Distribution expenses	3,100	2,772	328	12
Interest and debt expense	26	19	7	37
General and administrative expense	859	829	30	4
Total expenses	3,985	3,620	365	10
Adjusted operating earnings	\$ 1,604	\$ 1,584	\$ 20	1 %

Our Advice & Wealth Management segment pretax adjusted operating earnings, which exclude net realized investment gains or losses, increased \$20 million, or 1%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting market appreciation and increased advisor productivity through the cumulative impact of client net inflows, partially offset by lower investment income. Pretax adjusted operating margin was 28.7% for the six months ended June 30, 2025 compared to 30.4% for the prior year period.

Net Revenues

Management and financial advice fees increased \$376 million, or 12%, for the six months ended June 30, 2025 compared to the prior year period primarily due to higher average wrap account assets. Average advisory wrap account assets increased \$74.8 billion, or 15%, compared to the prior year period reflecting market appreciation and net inflows.

Net investment income, which excludes net realized investment gains or losses, decreased \$124 million, or 11%, for the six months ended June 30, 2025 compared to the prior year period primarily due to lower average invested assets supporting certificates and the unfavorable impact of lower investment yields on the investment portfolios supporting the bank cash deposits and certificate products.

Banking and deposit interest expense decreased \$109 million, or 31%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting lower balances and lower average crediting rates on certificates and lower average crediting rates on Ameriprise Bank cash deposits.

- The average certificate reserve balance for ACC was \$10.6 billion for the six months ended June 30, 2025 compared to \$13.1 billion for the prior year period with the average crediting rate of 3.85% for the six months ended June 30, 2025 compared to 4.58% for the prior year period.
- The daily average interest-bearing deposit balance for the Ameriprise Bank increased to \$22.3 billion for the six months ended June 30, 2025 compared to \$21.3 billion for the prior year period with the average interest rate paid on deposits decreasing to 0.30% for the six months ended June 30, 2025 from 0.43% for the prior year period, which included both cash sweep and savings products.

Expenses

Distribution expenses increased \$328 million, or 12%, for the six months ended June 30, 2025 compared to the prior year period reflecting higher advisor compensation from higher average wrap account assets, as well as continued investments in recruiting experienced advisors.

General and administrative expense increased \$30 million, or 4%, for the six months ended June 30, 2025 compared to the prior year period primarily due to higher volume related expenses and investments for business growth.

AMERIPRISE FINANCIAL, INC.

Asset Management

The following table presents global managed assets by type:

	As of June 30,		Change		Average ⁽¹⁾ Six Months Ended June 30,		Change	
	2025	2024			2025	2024		
	(in billions)							
Equity	\$ 351.2	\$ 340.2	\$ 11.0	3 %	\$ 339.0	\$ 332.2	\$ 6.8	2 %
Fixed income	232.8	226.6	6.2	3	231.5	231.5	—	—
Money market	22.3	22.8	(0.5)	(2)	20.6	22.6	(2.0)	(9)
Alternative	28.5	33.2	(4.7)	(14)	29.3	33.1	(3.8)	(11)
Hybrid and other	19.4	19.1	0.3	2	19.2	18.6	0.6	3
Total managed assets	\$ 654.2	\$ 641.9	\$ 12.3	2 %	\$ 639.6	\$ 638.0	\$ 1.6	— %

⁽¹⁾ Average ending balances are calculated using an average of the prior period's ending balance and all months in the current period.

The following table presents the changes in global managed assets:

	Six Months Ended June 30,	
	2025	2024
	(in billions)	
Global Retail Funds		
Beginning managed assets	\$ 352.7	\$ 334.9
Inflows	28.7	26.6
Outflows	(38.2)	(35.0)
Net VP/VIT fund flows	(3.2)	(3.2)
Net new flows	(12.7)	(11.6)
Reinvested dividends	3.2	2.8
Net flows	(9.5)	(8.8)
Distributions	(3.5)	(3.3)
Market appreciation (depreciation) and other	15.5	25.3
Foreign currency translation ⁽¹⁾	6.5	(0.6)
Total ending managed assets	361.7	347.5
Global Institutional		
Beginning managed assets	292.2	302.0
Inflows ⁽²⁾	19.7	19.6
Outflows ⁽²⁾	(37.6)	(28.5)
Net flows	(17.9)	(8.9)
Market appreciation (depreciation) and other ⁽³⁾	5.7	2.7
Foreign currency translation ⁽¹⁾	12.5	(1.4)
Total ending managed assets	292.5	294.4
Total managed assets	654.2	641.9
Total assets under advisement ⁽⁴⁾	35.5	32.0
Total assets under management and advisement	\$ 689.7	\$ 673.9
Total assets under management net flows	\$ (27.4)	\$ (17.7)
Model delivery assets under advisement flows ⁽⁵⁾	0.4	1.1
Total assets under management and advisement flows ⁽⁵⁾	\$ (27.0)	\$ (16.6)
Legacy insurance partners net flows ⁽⁶⁾	\$ (1.8)	\$ (9.9)

⁽¹⁾ Amounts represent local currency to US dollar translation for reporting purposes.

⁽²⁾ Global Institutional inflows and outflows include net flows from our structured annuity product and Ameriprise Bank.

AMERIPRISE FINANCIAL, INC.

- (3) Included in Market appreciation (depreciation) and other for Global Institutional is the change in affiliated general account balance, excluding net flows related to our structured variable annuity product and Ameriprise Bank.
- (4) Assets under advisement are presented on a one-quarter lag.
- (5) Assets under advisement flows are estimated flows based on the period-to-period change in assets less calculated performance based on strategy returns on a one-quarter lag.
- (6) Legacy insurance partners assets and net flows are included in the rollforwards above.

Total segment AUM increased \$9.3 billion, or 1%, during the six months ended June 30, 2025 primarily due to equity market appreciation and a favorable foreign exchange impact, partially offset by net outflows. Net outflows were \$27.4 billion for the six months ended June 30, 2025 and included a large institutional client repositioning into passive strategies and \$3.9 billion of outflows from our U.S. real estate business. Model delivery assets under advisement net inflows were \$0.4 billion for the six months ended June 30, 2025 compared to \$1.1 billion for the prior year period.

The following table presents the results of operations of our Asset Management segment on an adjusted operating basis:

	Six Months Ended June 30,		Change	
	2025	2024		
(in millions)				
Revenues				
Management and financial advice fees	\$ 1,461	\$ 1,480	\$ (19)	(1)%
Distribution fees	185	191	(6)	(3)
Net investment income	19	23	(4)	(17)
Other revenues	11	9	2	22
Total revenues	<u>1,676</u>	<u>1,703</u>	<u>(27)</u>	<u>(2)</u>
Banking and deposit interest expense	—	—	—	—
Total net revenues	<u>1,676</u>	<u>1,703</u>	<u>(27)</u>	<u>(2)</u>
Expenses				
Distribution expenses	486	486	—	—
Amortization of deferred acquisition costs	3	3	—	—
Interest and debt expense	6	3	3	NM
General and administrative expense	718	787	(69)	(9)
Total expenses	<u>1,213</u>	<u>1,279</u>	<u>(66)</u>	<u>(5)</u>
Adjusted operating earnings	<u>\$ 463</u>	<u>\$ 424</u>	<u>\$ 39</u>	<u>9 %</u>

NM Not Meaningful - variance equal to or greater than 100%.

Our Asset Management segment pretax adjusted operating earnings, which exclude net realized investment gains or losses, increased \$39 million, or 9%, for the six months ended June 30, 2025 compared to the prior year period primarily due to equity market appreciation and the positive impact from expense management actions, partially offset by the cumulative impact from net outflows.

Net Revenues

Management and financial advice fees decreased \$19 million, or 1%, for the six months ended June 30, 2025 compared to the prior year period primarily due to the cumulative impact from net outflows, partially offset by equity market appreciation.

Expenses

General and administrative expense decreased \$69 million, or 9%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting the initial benefits from our initiatives to enhance operational efficiency and effectiveness along with higher performance fee related compensation in the prior year period.

AMERIPRISE FINANCIAL, INC.
Retirement & Protection Solutions

The following table presents the results of operations of our Retirement & Protection Solutions segment on an adjusted operating basis:

	<u>Six Months Ended June 30,</u>		<u>Change</u>	
	<u>2025</u>	<u>2024</u>		
	(in millions)			
Revenues				
Management and financial advice fees	\$ 368	\$ 378	\$ (10)	(3)%
Distribution fees	203	208	(5)	(2)
Net investment income	605	509	96	19
Premiums, policy and contract charges	683	741	(58)	(8)
Other revenues	3	4	(1)	(25)
Total revenues	<u>1,862</u>	<u>1,840</u>	<u>22</u>	<u>1</u>
Banking and deposit interest expense	—	—	—	—
Total net revenues	<u>1,862</u>	<u>1,840</u>	<u>22</u>	<u>1</u>
Expenses				
Distribution expenses	249	253	(4)	(2)
Interest credited to fixed accounts	185	184	1	1
Benefits, claims, losses and settlement expenses	420	450	(30)	(7)
Remeasurement (gains) losses of future policy benefit reserves	(10)	(7)	(3)	(43)
Change in fair value of market risk benefits	296	271	25	9
Amortization of deferred acquisition costs	115	114	1	1
Interest and debt expense	19	24	(5)	(21)
General and administrative expense	159	156	3	2
Total expenses	<u>1,433</u>	<u>1,445</u>	<u>(12)</u>	<u>(1)</u>
Adjusted operating earnings	<u>\$ 429</u>	<u>\$ 395</u>	<u>\$ 34</u>	<u>9 %</u>

Our Retirement & Protection Solutions segment pretax adjusted operating earnings, which excludes net realized investment gains or losses (net of the reinsurance accrual), the market impact on variable annuity guaranteed benefits (net of hedges), the market impact on IUL benefits (net of hedges and the reinsurance accrual), mean reversion related impacts, and block transfer reinsurance transaction impacts increased \$34 million, or 9%, for the six months ended June 30, 2025 compared to the prior year period, primarily reflecting higher investment portfolio yields, market appreciation and favorable life claims.

Net Revenues

Management and financial advice fees decreased \$10 million, or 3%, for the six months ended June 30, 2025 compared to the prior year period primarily due to market appreciation, partially offset by the impact from variable annuity net outflows.

Net investment income, which excludes net realized investment gains or losses, increased \$96 million, or 19%, for the six months ended June 30, 2025 compared to the prior year period primarily due to increased SVA balances and higher investment portfolio yields from investment portfolio repositioning.

Premiums, policy and contract charges decreased \$58 million, or 8%, for the six months ended June 30, 2025 compared to the prior year period primarily due to lower sales of life contingent payout annuities.

Expenses

Benefits, claims, losses and settlement expenses, which exclude the market impact on structured variable annuities indexed account embedded derivative (net of hedges) and mean reversion related impacts, decreased \$30 million, or 7%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting the impact of lower sales of life contingent payout annuities and favorable life claims, partially offset by increased volume in SVAs.

Change in fair value of market risk benefits, which exclude the market impact on variable annuity guaranteed benefits (net of hedges), increased \$25 million, or 9%, for the six months ended June 30, 2025 compared to the prior year period reflecting market appreciation on contractual fees.

AMERIPRISE FINANCIAL, INC.
Corporate & Other

The following table presents the results of operations of our Corporate & Other segment on an adjusted operating basis:

	Six Months Ended June 30,		Change	
	2025	2024		
	(in millions)			
Revenues				
Net investment income	\$ 103	\$ 105	\$ (2)	(2)%
Premiums, policy and contract charges	45	46	(1)	(2)
Other revenues	88	96	(8)	(8)
Total revenues	236	247	(11)	(4)
Banking and deposit interest expense	16	15	1	7
Total net revenues	220	232	(12)	(5)
Expenses				
Distribution expenses	(5)	(4)	(1)	(25)
Interest credited to fixed accounts	102	109	(7)	(6)
Benefits, claims, losses and settlement expenses	109	110	(1)	(1)
Remeasurement (gains) losses of future policy benefit reserves	(3)	(5)	2	40
Amortization of deferred acquisition costs	3	5	(2)	(40)
Interest and debt expense	54	51	3	6
General and administrative expense	156	174	(18)	(10)
Total expenses	416	440	(24)	(5)
Adjusted operating loss	<u>\$ (196)</u>	<u>\$ (208)</u>	<u>\$ 12</u>	<u>6 %</u>

NM Not Meaningful - variance equal to or greater than 100%.

Our Corporate & Other segment pretax adjusted operating loss excludes net realized investment gains or losses, the market impact on fixed index annuity benefits (net of hedges), the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments, block transfer reinsurance transaction impact, gain or loss on disposal of a business that is not considered discontinued operations, integration and restructuring charges, and the impact of consolidating CIEs. Our Corporate & Other segment pretax adjusted operating loss decreased \$12 million, or 6%, for the six months ended June 30, 2025 compared to the prior year period.

LTC insurance had pretax adjusted operating earnings of \$21 million for the six months ended June 30, 2025 compared to pretax adjusted operating earnings of \$28 million for the prior year period primarily reflecting a lower level of closed claims and lower investment portfolio yields.

The FA business had a pretax adjusted operating loss of \$14 million for the six months ended June 30, 2025 compared to a pretax adjusted operating loss of \$14 million for the prior year period.

Net Revenues

Net investment income, which excludes net realized investment gains or losses, the market impact of hedges to offset interest rate and currency changes on unrealized gains or losses for certain investments, integration and restructuring charges, and the impact of consolidating CIEs, decreased \$2 million, or 2%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting lower investment portfolio yields, partially offset by a benefit in our affordable housing partnerships.

Other revenues decreased \$8 million, or 8%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting the yield on deposit receivables arising from reinsurance transactions.

Expenses

General and administrative expense, which excludes integration and restructuring charges, decreased \$18 million, or 10%, for the six months ended June 30, 2025 compared to the prior year period primarily reflecting lower severance expenses associated with our initiatives to enhance operational efficiency.

Fair Value Measurements

We report certain assets and liabilities at fair value; specifically, separate account assets, derivatives, market risk benefits, embedded derivatives, and most investments and cash equivalents. Fair value assumes the exchange of assets or liabilities occurs in orderly transactions and is not the result of a forced liquidation or distressed sale. We include actual market prices, or observable inputs, in our

AMERIPRISE FINANCIAL, INC.

fair value measurements to the extent available. Broker quotes are obtained when quotes from pricing services are not available. We validate prices obtained from third parties through a variety of means such as: price variance analysis, subsequent sales testing, stale price review, price comparison across pricing vendors and due diligence reviews of vendors. See Note 12 to the Consolidated Financial Statements for additional information on our fair value measurements.

Fair Value of Liabilities and Nonperformance Risk

Companies are required to measure the fair value of liabilities at the price that would be received to transfer the liability to a market participant (an exit price). Since there is not a market for our obligations of our market risk benefits, fixed deferred indexed annuities, structured variable annuities, and IUL insurance, we consider the assumptions participants in a hypothetical market would make to reflect an exit price. As a result, we adjust the valuation of market risk benefits, fixed deferred indexed annuities, structured variable annuities, and IUL insurance by updating certain contractholder assumptions, adding explicit margins to provide for risk, and adjusting the rates used to discount expected cash flows to reflect a current market estimate of our nonperformance risk. The nonperformance risk adjustment is based on observable market data adjusted to estimate the risk of our life insurance company subsidiaries not fulfilling these liabilities. Consistent with general market conditions, this estimate resulted in a spread over the U.S. Treasury curve as of June 30, 2025. As our estimate of this spread widens or tightens, the liability will decrease or increase, respectively. If this nonperformance credit spread moves to a zero spread over the U.S. Treasury curve, the reduction to future total equity would be approximately \$493 million, net of the reinsurance accrual and income taxes (calculated at the statutory tax rate of 21%), based on June 30, 2025 credit spreads.

Liquidity and Capital Resources*Overview*

We maintained substantial liquidity during the six months ended June 30, 2025. As of June 30, 2025 and December 31, 2024, we had \$8.0 billion and \$8.1 billion, respectively, in cash and cash equivalents excluding CIEs and other restricted cash on a consolidated basis.

As of June 30, 2025 and December 31, 2024, the parent company had \$878 million and \$856 million, respectively, in cash, cash equivalents, and unencumbered liquid securities. Liquid securities predominantly include U.S. government agency mortgage backed securities. Additional sources of liquidity at the parent company include a line of credit with an affiliate up to \$750 million and an unsecured revolving committed credit facility for up to \$1.0 billion that expires in November 2029. Management's estimate of liquidity available to the parent company in a volatile and uncertain economic environment as of June 30, 2025 was \$2.1 billion which includes cash, cash equivalents, unencumbered liquid securities, the line of credit with an affiliate and a portion of the committed credit facility.

Under the terms of the committed credit facility, we can increase the availability to \$1.3 billion upon satisfaction of certain approval requirements. Available borrowings under this facility are reduced by any outstanding letters of credit. At June 30, 2025, we had no outstanding borrowings under this credit facility and had \$1 million of letters of credit issued against the facility. Our credit facility contains various administrative, reporting, legal and financial covenants. We remained in compliance with all such covenants at June 30, 2025.

In addition, we have access to collateralized borrowings, which may include repurchase agreements, Federal Home Loan Bank ("FHLB") advances, and advances at the Federal Reserve. Our subsidiaries, RiverSource Life Insurance Company ("RiverSource Life"), and Ameriprise Bank are members of the FHLB of Des Moines, which provides access to collateralized borrowings. As of June 30, 2025 and December 31, 2024, we had \$10.7 billion and \$8.5 billion, respectively, of estimated borrowing capacity under the FHLB facilities, of which \$201 million was outstanding as of both June 30, 2025 and December 31, 2024, and is collateralized with commercial mortgage backed securities and residential mortgage backed securities. In addition, Ameriprise Bank maintains access to borrowings from the Federal Reserve which are collateralized with residential mortgage backed securities, commercial mortgage backed securities and corporate debt securities. As of June 30, 2025 and December 31, 2024, we estimated \$10.4 billion and \$11.9 billion, respectively, of borrowing capacity from the Federal Reserve in addition to the FHLB capacity and there were no outstanding obligations.

There have been no material changes to our contractual obligations disclosed in our 2024 10-K.

On February 28, 2025, we issued \$750 million of 5.20% unsecured senior notes due April 15, 2035. On April 2, 2025, we repaid \$500 million principal amount of our 3.0% senior notes at maturity. See Note 11 to our Consolidated Financial Statements for further information about our long-term debt maturities.

We believe cash flows from operating activities, available cash balances, our availability of internal and external borrowings, access to debt markets, and dividends from our subsidiaries will be sufficient to fund our short-term and long-term operating liquidity needs and stress requirements.

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In October 2023, the Federal Reserve Board (“FRB”) issued its final rule establishing a consolidated capital framework termed the “Building Block Approach” (“BBA”) for savings and loan holding companies like Ameriprise Financial that are significantly engaged in insurance activities. For information on the impact of the BBA, see “Business - Regulation - Federal Banking and Financial Holding Company Regulation” included in Part I, Item 1 in our 2024 10-K.

We are an applicable corporation required to compute the corporate alternative minimum tax (“CAMT”); however, as of June 30, 2025, based on current estimates, we do not expect to be liable for CAMT in 2025. This estimate is based on interpretations and assumptions of available guidance, including proposed regulations, that we have made regarding the CAMT provisions of the Inflation Reduction Act of 2022.

In December 2021, the Organization for Economic Co-operation and Development published the Pillar Two model rules which introduce new taxing mechanisms aimed at ensuring multinational enterprises pay a minimum level of tax on profits from each jurisdiction in which they operate. As of June 30, 2025 and December 31, 2024, the tax impact is not material to the consolidated financial statements. We continue to monitor the adoption and implementation of these rules and evaluate the potential impact on our consolidated financial statements.

Dividends from Subsidiaries

Ameriprise Financial is primarily a parent holding company for the operations carried out by our wholly-owned subsidiaries. Because of our holding company structure, our ability to meet our cash requirements, including the payment of dividends on our common stock, substantially depends upon the receipt of dividends or return of capital from our subsidiaries, particularly our life insurance subsidiary, RiverSource Life, our face-amount certificate subsidiary, Ameriprise Certificate Company (“ACC”), Ameriprise Bank, AMPF Holding, LLC, which is the parent company of our retail introducing broker-dealer subsidiary, Ameriprise Financial Services, LLC (“AFS”) and our clearing broker-dealer subsidiary, American Enterprise Investment Services, Inc. (“AEIS”), our transfer agent subsidiary, Columbia Management Investment Services Corp. (“CMIS”), our investment advisory company, Columbia Management Investment Advisers, LLC (“CMIA”), TAM UK International Holdings Ltd, which includes Ameriprise International Holdings GmbH within its organizational structure, and Columbia Threadneedle Investments UK International Ltd. The payment of dividends by many of our subsidiaries is restricted and certain of our subsidiaries are subject to regulatory capital requirements. For example, RiverSource Life payments in excess of statutory unassigned funds require advanced notice to the Minnesota Department of Commerce (“MN DOC”), RiverSource Life’s primary regulator, and are subject to potential disapproval. In addition, dividends and other distributions whose fair market value, together with that of other dividends or distributions made within the preceding 12 months, exceeds the greater of the previous year’s statutory net gain from operations or 10% of the previous year-end statutory capital and surplus are referred to as “extraordinary dividends.” Extraordinary dividends also require advanced notice to MN DOC, and are subject to potential disapproval.

Our broker-dealer subsidiaries are subject to the Uniform Net Capital Rule (Rule 15c3-1) under the Securities Exchange Act of 1934. Rule 15c3-1 provides an “alternative net capital requirement” which AEIS and AFS (significant broker dealers) have elected. Regulations require that minimum net capital, as defined, be equal to the greater of \$250 thousand or 2% of aggregate debit items arising from client balances. The Financial Industry Regulatory Authority (“FINRA”) may impose certain restrictions, such as restricting withdrawals of equity capital, if a member firm were to fall below a certain threshold or fail to meet minimum net capital requirements.

Ameriprise Bank is subject to regulation by the Office of the Comptroller of the Currency (“OCC”) and the Federal Deposit Insurance Corporation in its role as insurer of its deposits. Ameriprise Bank is required to maintain minimum amounts and ratios of Total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), Tier 1 Capital to average assets (as defined), and under rules defined under the Basel III capital framework, Common equity Tier 1 capital (“CEIT”) to risk-weighted assets. Ameriprise Bank calculates these ratios under the Basel III standardized approach in order to assess compliance with both regulatory requirements and Ameriprise Bank’s internal capital policies. As permitted under the rules of the Basel III capital framework, we have elected to exclude AOCI from the calculation of regulatory capital.

ACC is registered as an investment company under the Investment Company Act of 1940 (the “1940 Act”). ACC markets and sells investment certificates to clients. ACC is subject to various capital requirements under the 1940 Act, laws of the State of Minnesota and understandings with the SEC and the Minnesota Department of Commerce. The terms of the investment certificates issued by ACC and the provisions of the 1940 Act also require the maintenance by ACC of qualified assets.

Actual capital and the regulatory capital requirement for TAM UK International Holdings Ltd. and Columbia Threadneedle Investments UK International Ltd. are calculated and reported as a single consolidated group under TAM UK International Holdings Ltd. Required capital for these entities is predominantly based on the requirements specified by its regulator, the Financial Conduct Authority (“FCA”), under its Capital Adequacy Requirements for investment firms. Required capital reflects 110% of the Own Funds Threshold Requirement (“OFTR”) and is determined by the group through its ongoing Internal Capital Adequacy and Risk Assessment (“ICARA”) process.

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Actual capital and regulatory capital requirements for our wholly owned subsidiaries subject to regulatory capital requirements were as follows:

	Actual Capital		Regulatory Capital Requirements	
	June 30, 2025	December 31, 2024	June 30, 2025	December 31, 2024
	(in millions)			
RiverSource Life ⁽¹⁾	\$ 2,846	\$ 2,700	N/A	\$ 489
RiverSource Life of NY ⁽¹⁾	261	219	N/A	38
ACC ⁽³⁾⁽⁴⁾	572	644	\$ 527	596
TAM UK International Holdings Ltd. ⁽⁵⁾	779	692	290	265
Ameriprise Bank ⁽⁶⁾	1,860	1,763	1,220	1,199
AFS ⁽²⁾⁽³⁾	151	113	#	#
Ameriprise Captive Insurance Company ⁽²⁾	50	36	13	13
Ameriprise Trust Company ⁽²⁾	79	74	55	51
AEIS ⁽²⁾⁽³⁾	187	141	32	30
RiverSource Distributors, Inc. ⁽²⁾⁽³⁾	14	13	#	#
Columbia Management Investment Distributors, Inc. ⁽²⁾⁽³⁾	23	19	#	#

N/A Not applicable as only required to be calculated annually.

Amounts are less than \$1 million.

⁽¹⁾ Actual capital is determined on a statutory basis. Regulatory capital requirement is the company action level and is based on the statutory risk-based capital filing.

⁽²⁾ Regulatory capital requirement is based on the applicable regulatory requirement, calculated as of June 30, 2025 and December 31, 2024.

⁽³⁾ Actual capital is determined on an adjusted GAAP basis.

⁽⁴⁾ ACC is required to hold capital in compliance with the Minnesota Department of Commerce and SEC capital requirements.

⁽⁵⁾ Actual capital and regulatory capital requirements are determined in accordance with U.K. regulatory legislation.

⁽⁶⁾ Actual capital and regulatory capital requirements are determined in accordance with rules defined under Basel III capital framework. As permitted, AOCI is excluded from the calculation of regulatory capital.

In addition to the particular regulations restricting dividend payments and establishing subsidiary capitalization requirements, we take into account the overall health of the business, capital levels and risk management considerations in determining a strategy for payments to our parent holding company from our subsidiaries, and in deciding to use cash to make capital contributions to our subsidiaries.

During the six months ended June 30, 2025, the parent holding company received cash dividends or a return of capital from its subsidiaries of \$1.9 billion (including \$400 million from RiverSource Life and \$850 million from AMPF Holding, LLC) and contributed cash to its subsidiaries of \$150 million. During the six months ended June 30, 2024, the parent holding company received cash dividends or a return of capital from its subsidiaries of \$2.2 billion (including \$400 million from RiverSource Life and \$750 million from AMPF Holding, LLC) and contributed cash to its subsidiaries of \$75 million.

In 2009, RiverSource Life established an agreement to protect its exposure to Genworth Life Insurance Company (“GLIC”) for its reinsured LTC. In 2016, substantial enhancements to this reinsurance protection agreement were finalized. The terms of these confidential provisions within the agreement have been shared, in the normal course of regular reviews, with our domiciliary regulator and rating agencies. GLIC is domiciled in Delaware, so in the event GLIC was subjected to rehabilitation or insolvency proceedings, such proceedings would be located in (and governed by) Delaware laws. Delaware courts have a long tradition of respecting commercial and reinsurance affairs as well as contracts among sophisticated parties. Similar credit protections to what we have with GLIC have been tested and respected in Delaware and elsewhere in the United States, and as a result we believe our credit protections would be respected even in the unlikely event that GLIC becomes subject to rehabilitation or insolvency proceedings in Delaware. Accordingly, while no credit protections are perfect, we believe the correct way to think about the risks represented by our counterparty credit exposure to GLIC is not the full amount of the gross liability that GLIC reinsures, but a much smaller net exposure to GLIC (if any that might exist after taking into account our credit protections). Thus, management believes that our agreement and offsetting non-LTC legacy arrangements with Genworth Financial, Inc. will enable RiverSource Life to recover on all net exposure in all material respects in the event of a rehabilitation or insolvency of GLIC.

Dividends Paid to Shareholders and Share Repurchases

We paid regular quarterly dividends to our shareholders totaling \$306 million and \$294 million for the six months ended June 30, 2025 and 2024, respectively. On July 24, 2025, we announced a quarterly dividend of \$1.60 per common share. The dividend will be paid on August 18, 2025 to our shareholders of record at the close of business on August 4, 2025.

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On July 24, 2023, our Board of Directors authorized an additional \$3.5 billion for the repurchase of our common stock through September 30, 2025, which was exhausted during the second quarter of 2025. On April 22, 2025, our Board of Directors authorized an additional \$4.5 billion for the repurchase of our common stock through June 30, 2027. As of June 30, 2025, we had \$4.2 billion remaining under this share repurchase authorization. We intend to fund share repurchases through existing excess capital, future free cash flow generation and other customary financing methods. The share repurchase program does not require the purchase of any minimum number of shares, and depending on market conditions and other factors, these purchases may be commenced or suspended at any time without prior notice. Acquisitions under the share repurchase program may be made in the open market, through privately negotiated transactions or block trades or other means. During the six months ended June 30, 2025, we repurchased a total of 2.3 million shares of our common stock at an average price of \$511.39 per share.

Cash Flows

Cash flows of CIEs and restricted and segregated cash and cash equivalents are reflected in our cash flows provided by (used in) operating activities, investing activities and financing activities. Cash held by CIEs is not available for general use by Ameriprise Financial, nor is Ameriprise Financial cash available for general use by its CIEs. Cash and cash equivalents segregated under federal and other regulations is held for the exclusive benefit of our brokerage customers and is not available for general use by Ameriprise Financial.

Operating Activities

Net cash provided by operating activities increased \$286 million to \$3.5 billion for the six months ended June 30, 2025 compared to \$3.2 billion for the prior year period primarily reflecting earnings from our fee based business operations.

Investing Activities

Our investing activities primarily relate to our Available-for-Sale investment portfolio and is significantly affected by the net flows of our face amount certificates and bank deposit activity.

Net cash used in investing activities increased \$536 million to \$939 million for the six months ended June 30, 2025 compared to \$403 million for the prior year period driven by a \$3.0 billion increase in purchases of Available-for-Sale securities, partially offset by a \$1.5 billion increase in proceeds from sales of Available-for-Sale securities and a \$1.3 billion increase in proceeds from maturities, sinking fund payments and calls of Available-for-Sale securities.

Financing Activities

Net cash used in financing activities decreased \$106 million to \$2.4 billion for the six months ended June 30, 2025 compared to \$2.5 billion for the prior year period. The decrease in net cash used in financing activities primarily reflects \$740 million in proceeds from our long-term debt issuance during the first quarter and a \$501 million increase in repayments of long-term debt during the second quarter.

Forward-Looking Statements

This report contains forward-looking statements that reflect management's plans, estimates and beliefs. Actual results could differ materially from those described in these forward-looking statements. Examples of such forward-looking statements include:

- statements of the Company's plans, intentions, positioning, expectations, objectives or goals, including those relating to asset flows, mass affluent and affluent client acquisition strategy, client retention and growth of our client base, financial advisor productivity, retention, recruiting and enrollments, the introduction, cessation, terms or pricing of new or existing products and services, acquisition integration, benefits and claims expenses, general and administrative costs, consolidated tax rate, return of capital to shareholders, debt repayment and excess capital position and financial flexibility to capture additional growth opportunities;
- statements about the expected trend in the shift to lower-risk products, including the exit from variable annuities with living benefit riders;
- statements about the anticipated deposit growth or statements about rising interest rates and the impacts on investment portfolio yield;
- other statements about future economic performance, the performance of equity and bond markets and interest rate variations and the economic performance of the United States and of global markets; and
- statements of assumptions underlying such statements.

The words "believe," "expect," "anticipate," "optimistic," "intend," "plan," "aim," "will," "may," "should," "could," "would," "likely," "forecast," "on track," "project," "continue," "able to remain," "resume," "deliver," "develop," "evolve," "drive," "enable," "flexibility," "scenario," "case," "appear," "expand" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Forward-looking statements are subject to risks and uncertainties, which could cause actual results to differ materially from such statements.

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Such factors include, but are not limited to:

- market fluctuations and general economic and political factors, including volatility in the U.S. and global market conditions, client behavior and volatility in the markets for our products;
- changes in interest rates;
- adverse capital and credit market conditions or any downgrade in our credit ratings;
- effects of competition and our larger competitors' economies of scale;
- declines in our investment management performance;
- our ability to compete in attracting and retaining talent, including financial advisors;
- impairment, negative performance or default by financial institutions or other counterparties;
- the ability to maintain our unaffiliated third-party distribution channels and the impacts of sales of unaffiliated products;
- changes in valuation of securities and investments included in our assets;
- the determination of the amount of allowances taken on loans and investments;
- the illiquidity of some of our investments;
- failures or defaults by counterparties to our reinsurance arrangements;
- failures by other insurers that lead to higher assessments we owe to state insurance guaranty funds;
- inadequate reserves for future policy benefits and claims or for future redemptions and maturities;
- deviations from our assumptions regarding morbidity, mortality and persistency affecting our insurance profitability;
- damage to our reputation arising from employee or advisor misconduct or otherwise;
- direct or indirect effects of or responses to climate change;
- interruptions or other failures in our operating systems and networks, including errors or failures caused by third-party service providers, interference or third-party attacks;
- interruptions or other errors in our telecommunications or data processing systems;
- identification and mitigation of risk exposure in market environments, new products, vendors and other types of risk;
- ability of our subsidiaries to transfer funds to us to pay dividends;
- changes in exchange rates and other risks in connection with our international operations and earnings and income generated overseas;
- occurrence of natural or man-made disasters and catastrophes;
- risks in acquisition transactions, or other potential strategic acquisitions or divestitures;
- legal and regulatory actions brought against us;
- changes to laws and regulations that govern operation of our business;
- supervision by bank regulators and related regulatory and prudential standards as a savings and loan holding company that may limit our activities and strategies;
- changes in corporate tax laws and regulations and interpretations and determinations of tax laws impacting our products;
- protection of our intellectual property and claims we infringe the intellectual property of others; and
- changes in and the adoption of new accounting standards.

Management cautions the reader that the foregoing list of factors is not exhaustive. There may also be other risks that management is unable to predict at this time that may cause actual results to differ materially from those in forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. Management undertakes no obligation to update publicly or revise any forward-looking statements. The foregoing list of factors should be read in conjunction with the "Risk Factors" discussion included in Part I, Item 1A of our 2024 10-K.

Ameriprise Financial announces financial and other information to investors through the Company's investor relations website at ir.ameriprise.com, as well as SEC filings, press releases, public conference calls and webcasts. Investors and others interested in the company are encouraged to visit the investor relations website from time to time, as information is updated and new information is posted. The website also allows users to sign up for automatic notifications in the event new materials are posted. The information found on the website is not incorporated by reference into this report or in any other report or document the Company furnishes or files with the SEC.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market Risk

Our primary market risk exposures are interest rate, equity price, foreign currency exchange rate and credit risk. Equity price and interest rate fluctuations can have a significant impact on our results of operations, primarily due to the effects they have on the asset management and other asset-based fees we earn, the spread income generated on our brokerage client cash balances, banking deposits, face-amount certificate products, fixed portion of our variable annuities and variable insurance contracts, fixed annuity and insurance contracts, the value of market risk benefits and other liabilities associated with our variable annuities and the value of derivatives held to hedge related benefits.

Market risk benefits continue to be managed by utilizing a hedging program which attempts to match the sensitivity of the assets with the sensitivity of the benefits. This approach works with the premise that matched sensitivities will produce a highly effective hedging result. Our comprehensive hedging program focuses mainly on first order sensitivities of assets and liabilities: Equity Market Level (Delta), Interest Rate Level (Rho) and Volatility (Vega). Additionally, various second order sensitivities are managed. We use various options, swaptions, swaps and futures to manage risk exposures. The exposures are measured and monitored daily, and adjustments to the hedge portfolio are made as necessary.

To evaluate interest rate and equity price risk, we perform sensitivity testing which measures the impact on pretax income from the sources listed below for a 12-month period following a hypothetical 100 basis point increase in interest rates or a hypothetical 10% decline in equity prices. The interest rate risk test assumes a sudden 100 basis point parallel shift in the yield curve, with rates then staying at those levels for the next 12 months. The equity price risk test assumes a sudden 10% drop in equity prices, with equity prices then staying at those levels for the next 12 months. In estimating the values of variable annuities, indexed annuities, indexed universal life (“IUL”) insurance and the associated hedging instruments, we assume no change in implied market volatility despite the 10% drop in equity prices.

The following tables present our estimate of the impact on pretax income from the above defined hypothetical market movements as of June 30, 2025:

Equity Price Decline 10%	Equity Price Exposure to Pretax Income		
	Before Hedge Impact	Hedge Impact	Net Impact
	(in millions)		
Asset-based management and distribution fees ⁽¹⁾	\$ (365)	\$ 3	\$ (362)
Variable annuity and structured variable annuity benefits:			
Market risk benefits	(855)	707	(148)
Indexing feature for structured variable annuities	1,195	(1,180)	15
Total variable annuity and structured variable annuity benefits	340	(473)	(133)
IUL insurance	80	(75)	5
Total	\$ 55	\$ (545)	\$ (490) ⁽²⁾
Interest Rate Increase 100 Basis Points	Interest Rate Exposure to Pretax Income		
	Before Hedge Impact	Hedge Impact	Net Impact
	(in millions)		
Asset-based management and distribution fees ⁽¹⁾	\$ (65)	\$ —	\$ (65)
Variable annuity and structured variable annuity benefits:			
Market risk benefits	1,051	(810)	241
Indexing feature for structured variable annuities	(34)	193	159
Total variable annuity and structured variable annuity benefits	1,017	(617)	400
Fixed annuities, fixed insurance and fixed portion of variable annuities and variable insurance products	40	—	40
Banking deposits	42	—	42
Brokerage client cash balances	40	—	40
Certificates	(5)	—	(5)
IUL insurance	15	2	17
Total	\$ 1,084	\$ (615)	\$ 469

⁽¹⁾ Excludes incentive income which is impacted by market and fund performance during the period and cannot be readily estimated.

⁽²⁾ Represents the net impact to pretax income. The estimated net impact to pretax adjusted operating income is \$(362) million as of June 30, 2025.

The above results compare to an estimated negative net impact to pretax income of \$509 million related to a 10% equity price decline and an estimated positive net impact to pretax income of \$529 million related to a 100 basis point increase in interest rates as of December 31, 2024.

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Net impacts shown in the above tables from market risk benefits result largely from differences between the liability valuation basis and the hedging basis. Liabilities are valued using fair value accounting principles, with risk margins incorporated in contractholder behavior assumptions. Our hedging is based on our determination of economic risk, which excludes certain items in the liability valuation.

Actual results could and likely will differ materially from those illustrated above as fair values have a number of estimates and assumptions. For example, the illustration above includes assuming that implied market volatility does not change when equity prices fall by 10% and that the 100 basis point increase in interest rates is a parallel shift of the yield curve. Furthermore, we have not tried to anticipate changes in client preferences for different types of assets or other changes in client behavior, nor have we tried to anticipate all strategic actions management might take to increase revenues or reduce expenses in these scenarios.

The selection of a 100 basis point interest rate increase as well as a 10% equity price decline should not be construed as a prediction of future market events. Impacts of larger or smaller changes in interest rates or equity prices will not be proportional to those shown for a 100 basis point increase in interest rates or a 10% decline in equity prices.

Fixed Annuities, Fixed Insurance and Fixed Portion of Variable Annuities and Variable Insurance Contracts

Our earnings from fixed deferred annuities, fixed insurance, and the fixed portion of variable annuities and variable insurance contracts are based upon the spread between rates earned on assets held and the rates at which interest is credited to accounts. We primarily invest in fixed rate securities to fund the rate credited to clients. We guarantee an interest rate to the holders of these products. Investment assets and client liabilities generally differ as it relates to basis, repricing or maturity characteristics. Rates credited to clients' accounts generally reset at shorter intervals than the yield on the underlying investments. Therefore, in an increasing interest rate environment, higher interest rates may be reflected in crediting rates to clients sooner than in rates earned on invested assets, which could result in a reduced spread between the two rates, reduced earned income and a negative impact on pretax income. While interest rates under the current environment have relieved some pressure from the liability guaranteed minimum interest rates ("GMIRs"), there are still some GMIRs above current levels. Hence, liability credited rates will move more slowly under a modest rise in interest rates while projected asset purchases would capture the full increase in interest rates. This dynamic would result in widening spreads under a modestly rising rate scenario given the current relationship between the current level of interest rates and the underlying GMIRs on the business. Of the \$43.8 billion in Policyholder account balances, future policy benefits and claims as of June 30, 2025, \$15.5 billion is related to liabilities created by these products. We do not hedge this exposure.

As a result of the current market environment, reinvestment yields are becoming more aligned with the current portfolio yield. The carrying value and weighted average yield of non-structured fixed maturity securities and commercial mortgage loans that may generate proceeds to reinvest through June 30, 2027 due to prepayment, maturity or call activity at the option of the issuer, excluding securities with a make-whole provision, were \$3.3 billion and 4.5%, respectively, as of June 30, 2025. In addition, residential mortgage backed securities, which can be subject to prepayment risk under a low interest rate environment, totaled \$26.6 billion and had a weighted average yield of 4.7% as of June 30, 2025. While these amounts represent investments that could be subject to reinvestment risk, it is also possible that these investments will be used to fund liabilities or may not be prepaid and will remain invested at their current yields. In addition to the interest rate environment, the mix of benefit payments versus product sales as well as the timing and volumes associated with such mix may impact our investment yield. Furthermore, reinvestment activities and the associated investment yield may also be impacted by corporate strategies implemented at management's discretion. The average yield for investment purchases during the six months ended June 30, 2025 was approximately 5.2%.

The reinvestment of proceeds from maturities, calls and prepayments at rates above the current portfolio yields will create potential upside impact to future operating results. In this volatile rate environment, we assess reinvestment risk in our investment portfolio and monitor this risk in accordance with our asset/liability management framework. In addition, we may update the crediting rates on our fixed products when warranted, subject to guaranteed minimums.

See Note 8 to our Consolidated Financial Statements for more information on the account values of fixed deferred annuities, fixed insurance, and the fixed portion of variable annuities and variable insurance contracts by range of GMIRs and the range of the difference between rates credited to policyholders and contractholders as of June 30, 2025 and December 31, 2024 and the respective guaranteed minimums, as well as the percentage of account values subject to rate reset in the time period indicated.

AMERIPRISE FINANCIAL, INC.**ITEM 4. CONTROLS AND PROCEDURES****Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) designed to provide reasonable assurance that the information required to be reported in the Exchange Act filings is recorded, processed, summarized and reported within the time periods specified in and pursuant to U.S. Securities and Exchange Commission (“SEC”) regulations, including controls and procedures designed to ensure that this information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding the required disclosure. It should be noted that, because of inherent limitations, our company’s disclosure controls and procedures, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the disclosure controls and procedures are met.

Our management, under the supervision and with the participation of our principal executive officer and principal financial officer, evaluated the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, our company’s principal executive officer and principal financial officer have concluded that our disclosure controls and procedures were effective at a reasonable level of assurance as of June 30, 2025.

Changes in Internal Control over Financial Reporting

There have not been any changes to our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the second fiscal quarter of the year to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II. OTHER INFORMATION
ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 17 to the Consolidated Financial Statements in Part I, Item 1 is incorporated herein by reference.

ITEM 1A. RISK FACTORS

There have been no material changes in the risk factors provided in Part I, Item 1A of our 2024 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES, USE OF PROCEEDS, AND ISSUER PURCHASES OF EQUITY SECURITIES

The following table presents the information with respect to purchases made by or on behalf of Ameriprise Financial, Inc. or any “affiliated purchaser” (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of our common stock during the second quarter of 2025:

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid Per Share	(c) Total Number of Shares Purchased as part of Publicly Announced Plans or Programs ⁽¹⁾	(d) Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ⁽¹⁾
April 1 to April 30, 2025				
Share repurchase program ⁽¹⁾	383,792	\$ 460.94	383,792	\$ 4,594,165,266
Employee transactions ⁽²⁾	7,522	\$ 460.90	N/A	N/A
May 1 to May 31, 2025				
Share repurchase program ⁽¹⁾	396,470	\$ 509.48	396,470	\$ 4,392,172,825
Employee transactions ⁽²⁾	8,004	\$ 508.45	N/A	N/A
June 1 to June 30, 2025				
Share repurchase program ⁽¹⁾	374,334	\$ 520.11	374,334	\$ 4,197,479,804
Employee transactions ⁽²⁾	22,544	\$ 507.90	N/A	N/A
Totals				
Share repurchase program ⁽¹⁾	1,154,596	\$ 496.79	1,154,596	
Employee transactions ⁽²⁾	38,070	\$ 498.73	N/A	
	1,192,666		1,154,596	

N/A Not applicable.

⁽¹⁾ On July 24, 2023, our Board of Directors authorized an additional \$3.5 billion for the repurchase of our common stock through September 30, 2025, which was exhausted during the second quarter of 2025. On April 22, 2025, our Board of Directors authorized an additional \$4.5 billion for the repurchase of our common stock through June 30, 2027. The share repurchase program does not require the purchase of any minimum number of shares, and depending on market conditions and other factors, these purchases may be commenced or suspended at any time without prior notice. Acquisitions under the share repurchase program may be made in the open market, through privately negotiated transactions or block trades or other means.

⁽²⁾ Includes restricted shares withheld pursuant to the terms of awards under the Company’s share-based compensation plans to offset tax withholding obligations that occur upon vesting and release of restricted shares. The value of the restricted shares withheld is the closing price of common stock of Ameriprise Financial, Inc. on the date the relevant transaction occurs. Also includes shares withheld pursuant to the net settlement of Non-Qualified Stock Option (“NQSO”) exercises to offset tax withholding obligations that occur upon exercise and to cover the strike price of the NQSO. The value of the shares withheld pursuant to the net settlement of NQSO exercises is the closing price of common stock of Ameriprise Financial, Inc. on the day prior to the date the relevant transaction occurs.

ITEM 5. OTHER INFORMATION

During the three months ended June 30, 2025, no director or officer of the Company adopted, modified or terminated a “Rule 10b5-1 trading arrangement” or “non-Rule 10b5-1 trading arrangement,” as each term is defined in Item 408(a) of Regulation S-K.

AMERIPRISE FINANCIAL, INC.

ITEM 6. EXHIBITS

Pursuant to the rules and regulations of the Securities and Exchange Commission, we have filed certain agreements as exhibits to this Quarterly Report on Form 10-Q. These agreements may contain representations and warranties by the parties. These representations and warranties have been made solely for the benefit of the other party or parties to such agreements and (i) may have been qualified by disclosures made to such other party or parties, (ii) were made only as of the date of such agreements or such other date(s) as may be specified in such agreements and are subject to more recent developments, which may not be fully reflected in our public disclosure, (iii) may reflect the allocation of risk among the parties to such agreements and (iv) may apply materiality standards different from what may be viewed as material to investors. Accordingly, these representations and warranties may not describe our actual state of affairs at the date hereof and should not be relied upon.

The following exhibits are filed as part of this Quarterly Report on Form 10-Q. The exhibit numbers followed by an asterisk (*) indicate exhibits electronically filed herewith. All other exhibit numbers indicate exhibits previously filed and are hereby incorporated herein by reference.

Exhibit	Description
3.1	Amended and Restated Certificate of Incorporation of Ameriprise Financial, Inc. (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K, File No. 1-32525, filed on May 1, 2014).
3.2	Certificate of Amendment to the Amended and Restated Certificate of Incorporation, as amended (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K, File No. 1-32525, filed on April 26, 2024).
3.3	Amended and Restated Bylaws of Ameriprise Financial, Inc. (incorporated by reference to Exhibit 3.3 to the Annual Report on Form 10-K, File No. 1-32525, filed on February 20, 2025).
4.1	Form of Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.1 to Amendment No. 3 to Form 10 Registration Statement, File No. 1-32525, filed on August 19, 2005).
	Other instruments defining the rights of holders of long-term debt securities of the registrant are omitted pursuant to Section (b)(4)(iii)(A) of Item 601 of Regulation S-K. The registrant agrees to furnish copies of these instruments to the SEC upon request.
31.1 *	Certification of James M. Cracchiolo pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.
31.2 *	Certification of Walter S. Berman pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.
32 *	Certification of James M. Cracchiolo and Walter S. Berman pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following materials from Ameriprise Financial, Inc.'s Quarterly Report on Form 10-Q for the period ended June 30, 2025 are formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) Consolidated Statements of Operations for the three and six months ended June 30, 2025 and 2024; (ii) Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2025 and 2024; (iii) Consolidated Balance Sheets at June 30, 2025 and December 31, 2024; (iv) Consolidated Statements of Equity for the three and six months ended June 30, 2025 and 2024; (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2025 and 2024; and (vi) Notes to the Consolidated Financial Statements.
104	The cover page from Ameriprise Financial, Inc.'s Quarterly Report on Form 10-Q for the period ended June 30, 2025 is formatted in iXBRL and contained in Exhibit 101.

* Filed electronically herewith.

AMERIPRISE FINANCIAL, INC.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMERIPRISE FINANCIAL, INC.

(Registrant)

Date: August 5, 2025

By: /s/ Walter S. Berman

Walter S. Berman

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

Date: August 5, 2025

By: /s/ Dawn M. Brockman

Dawn M. Brockman

Senior Vice President and Controller

(Principal Accounting Officer)

AMERIPRISE FINANCIAL, INC.

CERTIFICATION

I, James M. Cracchiolo, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Ameriprise Financial, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2025

By: /s/ James M. Cracchiolo

James M. Cracchiolo
Chief Executive Officer

AMERIPRISE FINANCIAL, INC.

CERTIFICATION

I, Walter S. Berman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Ameriprise Financial, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2025

By: /s/ Walter S. Berman

Walter S. Berman
Chief Financial Officer

AMERIPRISE FINANCIAL, INC.

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Ameriprise Financial, Inc. (the “Company”) for the quarterly period ended June 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), James M. Cracchiolo, as Chief Executive Officer of the Company, and Walter S. Berman as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 5, 2025

By: /s/ James M. Cracchiolo
James M. Cracchiolo
Chief Executive Officer

Date: August 5, 2025

By: /s/ Walter S. Berman
Walter S. Berman
Chief Financial Officer