First Bankers Trustshares, Inc.

1201 Broadway
P.O. Box 3566
Quincy, Il 62305-3566

April 29, 2022

1st Quarter 2022 Financial Highlights

Dear Valued Shareholders,

On behalf of First Bankers Trustshares, Inc., the Board of Directors, the executive management team and all of our dedicated employees, I am pleased to update you on the company's first quarter results.

As we advance through the first months of the year, we have been fortunate to see many of the lingering effects of the pandemic abate. However, it is now also unmistakable that we are navigating a markedly different economic environment. The labor market has remained incredibly resilient and approached pre-pandemic levels, though there is little doubt that world events, supply chain disruptions, mounting inflation and rising interest rates are now at the forefront.

We continue to feel incredibly positive about our position to navigate in any environment. Our financial results in Q1 were bolstered by the strongest quarter of lending in our company's history, reflective of our growth and diversification strategy taking hold. For the quarter, we achieved net income of $2.2 million or $0.70 per share, an increase of 18.7% from the same period a year ago. Return on average assets and return on average common equity were 0.72% and 8.37%, respectively, both up more than 10% year over year.

Total assets for First Bankers Trustshares, Inc. ended the quarter at $1.2 billion, in line with the prior quarter and up from a year ago. Net loan growth was $26.6 million, providing meaningful use of excess liquidity.

Credit performance has remained on a positive and improving trend, with the quarter seeing non-performing loans drop to 1.61% of total loans, the lowest level in two years. Allowance for loan losses remained at $11.4 million, flat to the fourth quarter.

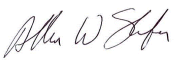
Net interest margin increased to 2.27% in the first quarter, up .17% from the preceding quarter. Margins continued to improve as a function of both loan growth, as well as increased yield on the bank's fixed income portfolio.

Non-interest income totaled $1.8 million in Q1, down 3% from the first quarter of 2021, primarily attributed to a slowdown in the real estate market. As interest rates rise and housing inventories remain at lower levels, we expect mortgage lending to remain challenging across the industry in 2022. That said, our brokerage business has exhibited continued strength, with revenues up 21% year over year, highlighting the benefits of our diversification strategy.

Non-interest expense was $5.7 million in the first quarter, a reduction of $0.1 million from the fourth quarter. Lower employee related expenses and efficiency savings were partially offset by strategic technology investments.

As previously reported, on July 1, 2019, First Bankers Trust Services, Inc. (The Trust Subsidiary) was spun off into a separate company named TI-Trust, Inc. The Company's 2019 consolidated results include TI-Trust's results through June 30, 2019.

Enclosed, please find your regular dividend check; or the funds have been deposited to your account as previously directed.



Allen W. Shafer
President/CEO

This release contains information and "forward-looking statements" that relate to matters that are not historical facts and which are usually preceded by words "may," "will," "should," "could," "would," "plan," "potential," "estimate," "project," "believe," "intend," "anticipate," "expect," "target" and similar expressions. These forward-looking statements are subject to significant risks, assumptions and uncertainties. Because of these and other uncertainties, our actual results may be materially different from those described in these forward-looking statements. The forward-looking statements in this release speak only as of the date of the release, and we do not assume any obligation to update the forward-looking statements or to update the reasons why actual results could differ from those contained in the forward-looking statements.

Investor Information

Stock Transfer Agent:
American Stock Transfer & Trust Company, LLC
Operations Center
6201 15th Avenue
Brooklyn, NY 11219
(800) 937-5449

Market Makers:
Raymond James
Chicago, Il 60606
(800) 800.4693

Stifel Nicolas & Co., Inc.
St. Louis, MO 63102
(800) 679.5446

Monroe Financial Partners
Chicago, IL 60606
(312) 327.2530

Janney Montgomery Scott, LLC
Atlanta, GA 30309
(844) 273-2189

D.A. Davidson & Co.
Red Bank, NJ 07701
(800) 332-5915

Corporate Information:
First Bankers Trustshares, Inc.
Phone: (217) 228.8000
Fax: (217)228.8091
Email: fbti@firstbankers.com

Corporate Officers:
Chairman of the Board of Directors
William D. Daniels
President/Chief Executive Officer
Allen W. Shafer
Chief Financial Officer
Seth H. Runkle
Secretary
Steven E. Siebers

Directors:
Carl W. Adams Jr.
Scott A. Cisel
William D. Daniels
Mark E. Freiburg
Charles M. Gnuse
Arthur E. Greenbank
Phyllis J. Hofmeister
Kemia M. Sarraf, M.D., MPH
Richard W. Schulte
Allen W. Shafer
Steven E. Siebers
Board Emeritus
Donald K. Gnuse

Financial Highlights (Dollars in thousands, except per share data) (Unaudited)

	For The Three Month Period Ended March 31,			For the Twelve Month Period Ended December 31,		
Income Statement Data	**2022**	2021	% Chg	2021	2020	2019
Net interest income	**$ 6,575**	$ 5,876	11.90 %	$ 24,124	$ 25,918	$ 26,329
Provision for loan losses	**0**	170	NM %	(580)	2,400	2,400
Noninterest income	**1,843**	1,906	(3.31) %	7,468	7,519	13,153
Noninterest expense	**5,722**	5,271	8.56 %	21,899	21,009	26,538
Income taxes	**546**	522	4.60 %	2,103	2,185	2,225
Net Income	**$ 2,150**	$ 1,819	18.20 %	$ 8,170	$ 7,843	$ 8,319

	For The Three Month Period Ended March 31,			For the Twelve Month Period Ended December 31,		
Ratios	**2022**	2021	% Chg	2021	2020	2019
Return on average assets (Excludes preferred stock dividends/ accretion.)	**0.72 %**	0.65 %	10.77 %	0.68 %	0.75 %	0.90 %
Return on average common stockholders' equity (Calculated by dividing net income, excluding preferred stock dividends/ accretion, by average common stockholders' equity. Common stockholders' equity is defined as equity less preferred stock and accumulated other comprehensive income or loss.)	**8.37 %**	7.50%	11.60 %	8.13 %	8.24 %	8.99 %
Net interest margin	**2.27 %**	2.22 %	2.25 %	2.11 %	2.62 %	3.01 %
Allowance as a percent of total loans	**2.27 %**	2.54 %	(10.63) %	2.39 %	2.50 %	2.35 %
Dividends per common share paid	**$ 0.19**	$ 0.18	5.56 %	$ 0.73	$ 0.68	$ 0.64
Earnings per common share (Calculated by dividing net income less dividends and accretion on preferred stock by the weighted average number of common stock shares outstanding.)	**$ 0.70**	$ 0.59	18.64 %	$ 2.64	$ 2.54	$ 2.69
Book value per common share (Calculated by dividing stockholders' equity, excluding preferred stock and accumulated other comprehensive income or loss, by outstanding common shares.)	**$ 33.96**	$ 31.95	6.29 %	$ 33.46	$ 31.54	$ 29.68

	At March 31,			At December 31,		
Balance Sheet	**2022**	2021	% Chg	2021	2020	2019
Assets	**$ 1,190,627**	$ 1,169,241	1.83 %	$ 1,226,137	$ 1,117,675	$ 922,579
Investment securities	**$ 594,019**	$ 609,324	(2.51) %	$ 667,157	$ 542,170	$ 345,140
Loans, net of unearned income	**$ 505,000**	$ 485,604	3.99 %	$ 478,398	$ 485,153	$ 500,599
Deposits	**$ 926,907**	$ 868,135	6.77 %	$ 978,624	$ 853,302	$ 727,656
Short-term and other borrowings	**$ 169,175**	$ 179,016	(5.50) %	$ 126,273	$ 137,904	$ 81,572
Junior subordinated debentures	**$ 10,310**	$ 10,310	0.00 %	$ 10,310	$ 10,310	$ 10,310
Stockholders' equity (excludes accumulated other comprehensive income or loss.)	**$ 104,662**	$ 99,031	5.69 %	$ 103,214	$ 97,606	$ 91,711

	For The Three Month Period Ended March 31,			For The Years Ended December 31,		
Stock Value Per Common Share Information	**2022**	2021	% Chg	2021	2020	2019
Price/earnings ratio	**10.9**	13.2	(15.91) %	11.9	10.9	11.6
Stock price—High	**$ 31.45**	$ 31.50	(0.16) %	$ 32.25	$ 33.00	$ 36.00
Low [1]	**$ 30.70**	$ 27.84	11.64 %	$ 27.84	$ 24.75	$ 30.50
Ending	**$ 30.95**	$ 31.50	(1.59) %	$ 31.45	$ 27.75	$ 30.62
Book value per common share	**$ 33.97**	$ 31.95	6.29 %	$ 33.46	$ 31.54	$ 29.68
Price/book value per common share	**0.91**	0.99	6.82 %	0.94	0.88	1.05
Common shares outstanding	**3,080,959**	3,099,847		3,084,736	3,094,598	3,089,773

[1] The low and high stock prices in 2021 were erroneously reported as $27.75 and $32.00, respectively, in the prior year's highlights; these have been corrected to $27.84 and $32.25, respectively.