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## **CDW Named Global vCloud Hybrid Service Partner of the Year at VMware Partner Exchange 2014**

*Partners from Around the World Recognized for Delivering Outstanding VMware Virtualization and Cloud Solutions in the Mobile Cloud Era*

VERNON HILLS, Ill.--(BUSINESS WIRE)-- [CDW](#) (NASDAQ: CDW), a leading provider of technology solutions to business, government, education and healthcare, today announced that it received VMware's Global Partner Network Award in the vCloud Hybrid Service category. VMware recognized CDW's achievements at the VMware Partner Exchange 2014, the company's annual partner event held in San Francisco.

The Global VMware Partner Network Awards acknowledge recipients in 18 categories for their excellence in performance and distinctive achievements in 2013.

"I am pleased to recognize this select group of partners who distinguished themselves at the global level in 2013," said Dave O'Callaghan, senior vice president, Global Partner Organization, VMware. "VMware is dedicated to educating and equipping our partners with the resources they need to master the new reality of the software defined enterprise that enables more agile delivery of IT services - for organizations of all sizes. We congratulate CDW on winning a Global VMware Partner Network Award and look forward to our continued mutual success in 2014."

CDW's leadership in vCloud Hybrid Service deployments speaks to its quality of service in delivering VMware solutions, as well as its position as a cloud industry leader. CDW is dedicated to training its professional sellers on the vCloud Hybrid Service solutions, while also engaging regularly with VMware to oversee quality delivery of solutions to customers.

"CDW's successful collaborations with VMware are part of our portfolio of private, public and hybrid cloud solutions, enabling us to deliver customized and simplified cloud solutions that fit our customers' unique needs," said Matt Troka, senior vice president of product and partner management, CDW. "We are honored to receive the Global vCloud Hybrid Service Partner of the Year award, as it validates our excellence in delivering cloud solutions to all of the markets that we serve."

For more information about CDW's portfolio of cloud offerings, please visit [www.cdw.com/cloud](http://www.cdw.com/cloud).

### **About VMware Partner Exchange 2014**

VMware Partner Exchange 2014 is the leading global event for virtualization and cloud partners, bringing thousands of members from the VMware partner ecosystem together to discuss the future of the industry. With more than 190 breakout sessions and an exhibitor Solutions Exchange, partners gain valuable insight on how to leverage new technologies to deliver next generation enterprise hybrid cloud solutions to customers. To learn more about VMware Partner Exchange visit [www.vmwarepartnerexchange.com](http://www.vmwarepartnerexchange.com).

### **About CDW**

CDW is a leading provider of technology solutions to business, government, education and healthcare. Ranked No. 267 on the FORTUNE 500, CDW was founded in 1984 and employs more than 6,900 coworkers. For the year ended December 31, 2013, the company generated net sales of more than \$10.7 billion. For more information, visit [www.CDW.com](http://www.CDW.com).

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